

MARCH 1937

THE

DELTA SIG

· OF · DELTA · SIGMA · PI ·

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THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI

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Founded at New York University, School of Commerce, Accounts and Finance,
on November 7, 1907, by Alexander F. Makay, Alfred Moysello,
Harold V. Jacobs and H. Albert Tienken.



A fraternity organized to foster the study of business in universities; to encourage scholarship and the association of students for their mutual advancement by research and practice; to promote closer affiliation between the commercial world and students of commerce, and to further a high standard of commercial ethics and culture, and the civic and commercial welfare of the community.



THE CENTRAL OFFICE OF DELTA SIGMA PI

222 W. Adams Street, Chicago, Illinois
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THE GRAND COUNCIL

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DIRECTORY OF ACTIVE UNDERGRADUATE CHAPTERS

The university name is followed by the chapter name and year of installation. Permanent chapter house addresses and telephone numbers are shown; the name and address of the Head Master is also indicated. Unless otherwise indicated, all addresses are the same city as the location of the chapter.

- | | |
|--|--|
| <p>ALABAMA (Alpha Sigma, 1926) University of Alabama, School of Commerce and Business Administration, Tuscaloosa, Ala.
Thomas F. Bristol, 729 10th Ave.</p> <p>ALABAMA POLY (Beta Lambda, 1931), Alabama Polytechnic Institute, Department of Business Administration, Auburn, Ala.
Milton D. Roth, 136 S. Gay St.</p> <p>BAYLOR (Beta Iota, 1930), Baylor University, School of Business, Waco, Tex.
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Louis H. Gilbert, 557 Webster St., Needham, Mass.</p> <p>CHICAGO (Alpha Psi, 1928), University of Chicago, School of Business, Chicago, Ill.
John Mathieu, 6033 Woodlawn Ave.</p> <p>CINCINNATI (Alpha Theta, 1924), University of Cincinnati, College of Engineering and Commerce, Cincinnati, Ohio. Chapter House: 265 Senator Place (Aven. 3965).
Eugene S. Zimmerman, 1619 Kemper.</p> <p>COLORADO (Alpha Rho, 1926), University of Colorado, School of Business, Boulder, Colo.
Clare W. White, 981 11th St.</p> | <p>CREIGHTON (Beta Theta, 1930), Creighton University, College of Commerce and Finance, Omaha, Neb.
Lawrence Keller, 556 N. 30th St.</p> <p>DALHOUSIE (Beta Mu, 1931), Dalhousie University, Department of Commerce, Halifax, Nova Scotia, Canada.
Gordon H. Thompson, 392 Robie St.</p> <p>DENVER (Alpha Nu, 1925), University of Denver, School of Commerce, Accounts and Finance, Denver, Colo.
Robert Miles, 709 S. Sherman.</p> <p>DePAUL (Alpha Omega, 1928), DePaul University, College of Commerce, Chicago, Ill.
John P. Loughnane, 7145 Prairie Ave.</p> <p>DETROIT (Theta, 1921), University of Detroit, School of Commerce and Finance, Detroit, Mich.
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Harry J. Williams, 3281 Sturtevant.</p> <p>DRAKE (Alpha Iota, 1924), Drake University, College of Commerce and Finance, Des Moines, Iowa.
Thomas Case, 705 13th St., Valley Junction, Iowa.</p> <p>FLORIDA (Beta Eta, 1929), University of Florida, College of Business Administration, Gainesville, Fla.
Peyton Yon, Phi Kappa Tau House.</p> |
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THE DELTASIG

OF DELTA SIGMA PI



The Editor's Foreword

TWELVE YEARS ago Delta Sigma Pi published its first survey of the growth in registration in the professional schools of commerce and business administration. This was the first attempt made to organize interesting and valuable facts in one chart covering the development of the newest of the professional schools in our university system. This survey has been brought up-to-date and expanded every second year since then, and the seventh edition is presented in this issue for your consideration.

SEVERAL ARTICLES of particular interest to our membership appear in this issue. The graduating seniors and younger alumni should profit by reading "What Modern Business Seeks in the College Graduate" by Brother Mee, placement manager of the College of Commerce and Administration, Ohio State University. We propose to publish more of these helpful articles. You are also reminded that the article "This Business of Getting a Job" and which was published a year ago, is still available in reprint form, and a copy will be mailed promptly to any member requesting it.

YOU RECEIVE benefits from any organization more or less in proportion to the time and efforts devoted to it, and Delta Sigma Pi is no exception. The experiences of Tom Lee Barrow, a recent graduate of our Florida chapter, has proven exceedingly illuminating in this connection. His paper which was prepared for presentation at our Atlanta convention last fall made such an impression upon all the delegates assembled that we have deemed it appropriate for publication in our magazine. What the fraternity has meant to Brother Barrow, it can mean to other members. The moral is: He profits most who serves best.

IT WAS INDEED a big thrill when two members of the fraternity, initiated in the same class at the same chapter many years ago, met for the first time in twelve years in Athens, Greece, as related in Brother Sieverts' interesting article on his Mediterranean cruise. We would be pleased to receive accounts of any similar meetings on the part of other members, or unusual experiences encountered in your fraternity life.

THE NEXT and last issue of the current volume will go to press late in April. You are urged to submit any material intended for publication no later than April 15.—H. G. WRIGHT.

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H. G. Wright, Editor

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DELTA SIGMA PI is a charter senior member of the Professional Interfraternity Conference, organized in 1928 to encourage high scholarship, professional research, advancement of professional ethics, and the promotion of a spirit of comity among the professional fraternities in the advancement of fraternity ideals.

The members of the Conference are: ARCHITECTURE, Alpha Rho Chi, Scarab. CHEMISTRY, Alpha Chi Sigma. COMMERCE, Alpha Kappa Psi, Delta Sigma Pi. DENTISTRY, Delta Sigma Delta, Psi Omega, Xi Psi Phi. EDUCATION, Kappa Phi Kappa, Phi Delta Kappa, Phi Epsilon Kappa, Phi Sigma Pi. ENGINEERING, Theta Tau, Sigma Phi Delta. LAW, Gamma Eta Gamma, Delta Theta Phi, Phi Alpha Delta, Phi Beta Gamma, Sigma Delta Kappa. MEDICINE, Alpha Kappa Kappa, Nu Sigma Nu, Phi Beta Pi, Phi Chi, Phi Delta Epsilon, Phi Rho Sigma, Theta Kappa Psi. PHARMACY, Kappa Psi.





THE GRAND PRESIDENT'S PAGE

■
EUGENE D. MILENER, *Johns Hopkins*
Grand President of Delta Sigma Pi

I WONDER if our chapter officers realize what magic effect the two numbers 40-20 can have on the success of chapters under their care? Because of the necessarily rapid turnover in membership of undergraduate chapters, a certain amount of time and effort must be expended on selecting and pledging the proper new men for membership. But if a chapter is not organized so that the entire pledging procedure can be carried out with a reasonable amount of effort and in the allotted time, it saps the energy and enthusiasm of chapter officers and affects the whole life and activity of the chapter. Normal chapter effort, activity, fun and accomplishment are then subordinated. Nor is there leadership left for the stimulating affairs of chapter life. I would like to see every chapter determine that its roll will be close to forty men before graduation time and never less than twenty when a new school year starts. Make 40-20 your chapter numbers and see how everything will perk up all down the line.

We all welcome the new Columbia Alumni Club. There are a fine group of Deltasigs in the good 'ole southern state of South Carolina and the friendships and acquaintances of college days are thus being permanently cemented. Under the capable leadership of Brother Frank Taylor we look for this club to go places fast.

This is visiting year for Delta Sigma Pi. As the school term started everybody visited everybody else at the Grand Chapter Congress. The Grand Secretary-Treasurer has visited more chapters and alumni clubs than during any other school year since 1931; members of the Grand Council, particularly Frank Brandes, have been unusually energetic in visitations. Our Province Officers are also doing a job that I am glad to point to with pride. A noted writer recently said that the one weakness of an education at West Point or Annapolis was too much isolation. That can't be said of those students who are supplementing their college work with active careers in Delta Sigma Pi.

Have you noticed how the chapters in that section of the country known as the Dust Bowl have come back strong? I predict that the chapters in the flood area will not be stopped long by the havoc wrought when rivers overflow their man-made banks.

The quality of programs at professional meetings—both undergraduate and alumni is definitely pointing upward. It is too early to predict final scholarship standing, but some of the records made so far are encouraging.

A lot of chapter houses have been remodeled and redecorated this year. Pleasant surroundings make chapter life more interesting and worthwhile.



THE DELTASIG OF DELTA SIGMA PI



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The Professional Schools of Commerce of 1936

THE SEVENTH Delta Sigma Pi biennial survey of the universities offering organized courses in the professional field of commerce and business administration is submitted herewith. The current survey includes a total of 109 universities and colleges—every known professional school at the collegiate level. There have been no major changes in the administrative set-up of these professional schools since our survey two years ago, and except for some interesting trends in student registration the accompanying tables might well be published without special comment.

Minor changes in the administrative set-up have been the change from a four-year professional school to a two-year school by Akron, South Dakota and Utah, from a four-year to a three-year school by North Carolina and Ohio University, and from a two-year to a three-year school by Southern Methodist. Since these six schools have a total of approximately 1,400 students out of 92,000 registered, the percentage involved is only about $1\frac{1}{2}$ per cent and cannot be considered as representing any major trend. Of the 109 universities and colleges approximately 80 operate the conventional four-year professional school, and fewer than 30 represent the total of

all other types combined. Since the work taken during the freshman year is more or less the same on all campuses these differences for the most part represent differences as to when these universities permit the student to actually register in their professional school, being already registered in university in most instances.

Registration on the other hand has shown a substantial gain, and this gain is not confined to any particular section of the country. It is universal. The total number of students, undergraduate and graduate, registered in these 109 professional schools for the college year 1935-36 approximated 92,000, within less than 2,000 of the all-time high record established in 1930-31, as against the depression low of approximately 78,500 in 1933-34, which was almost the same figure reported for 1926-27. From advance reports, however, the college year should easily establish a new all-time record, for the universities have reported "substantial gains" for this year at the ratio of almost 2 to 1. Fewer than 8 universities report decreases in registration for this year; about 15 report no change. Of the remaining, 2 to 1 report "substantial gains." Major increases include (first semester registration estimates for 1936-37

By H. G. Wright

Grand Secretary-Treasurer of the Fraternity

DELTA SIGMA PI SEVENTH BIENNIAL SURVEY OF UNIVERSITIES OFFERING

UNDERGRADUATE SCHOOLS University	Location	S=State P=Private M=Municipal	Name of Department (See Note A)	Year Department Established	Principal Degree Granted	Bachelor Degrees Given in 1935-36	Name of Dean, Director or Department Head	Years Work to Course	Day or Evening Courses
Akron	Akron, Ohio	M	CofEng&C	1921	BSinBA	13	W. W. Leigh	2	D
Alabama	Tuscaloosa, Ala.	S	SofC&BA	1920	BSinCBA	97	Lee Bidgood	4	D
Alabama Poly	Auburn, Ala.	S	DofE&BA	1927	BSinBA	38	John W. Scott	4	D
Arizona	Tucson, Ariz.	S	SofB&PA	1933	BSinBA	28	E. J. Brown	4	D
Arkansas	Fayetteville, Ark.	S	SofBA	1926	BSinBA	39	Charles C. Fichtner	2	D
Baker	Baldwin City, Kan.	P	DofE&BA	1923	BSinBA	15	H. W. Guest	3	D
Baylor	Waco, Texas	P	SofB	1923	BBA	51	Monroe S. Carroll	4	D
Boston	Boston, Mass.	P	CofBA	1913	BSinBA ¹³	137	Everett W. Lord	4	E
Brigham Young	Boston, Mass.	P	CofBA	1916	BSinBA ¹³	137	Everett W. Lord	4	D
Bucknell	Provo, Utah	P	CofC	1921	BS	43	Harold R. Clark	4	D
Buffalo	Lewisburg, Pa.	P	DofEC&F	1928	BSinC&F	16	Robert L. Matz	4	D
California	Buffalo, N. Y.	P	SofBA	1924	BSinBA	27	Ralph C. Epstein	4	D
Catholic U. Chicago	Berkeley, Calif.	S	CofC	1898	BS	251	Henry F. Grady	4	D
	Los Angeles, Calif.	S	DofBA	1923	BS; BA	165	Howard S. Noble	4	D
	Washington, D. C.	M	DofE	1898	BS	26	George K. McCabe	4	D
	Chicago, Ill.	P	SofB	1898	BA	91	Wm. H. Spencer	2	D
Cincinnati	Cincinnati, Ohio	M	CofEng&C	1912	BofBA	54	F. H. Bird	5	D
Colorado	Cincinnati, Ohio	M	CofEng&C	1912	BSinC	5	V. H. Drufner	8	E
Columbia	Boulder, Colo.	S	SofB	1923	BSinB	69	Elmore Petersen	2	D
Creighton	New York, N. Y.	P	SofB	1916	BofS	73	Roswell C. McCrea	2	D
Dalhousie	Omaha, Neb.	P	CofC	1920	BSinC	13	Floyd E. Walsh	4	D
Dartmouth ⁸	Omaha, Neb.	P	CofC	1924	BSinC	13	Floyd E. Walsh	4	E
	Halifax, Nova Scotia	P	DofC	1920	BC	10	James P. Macdonald	4	D
	Hanover, N. H.	P	ATsOfA&F	1900	MCS	26 ⁸	William R. Gray	2	D
Denver	Denver, Colo.	P	SofCA&F	1908	BSinC	33	Clem W. Collins	4	D
De Paul	Denver, Colo.	P	SofCA&F	1912	BSinC	33	Clem W. Collins	4	E
	Chicago, Ill.	P	CofC	1917	BS	39	C. J. O'Malley	4	D
	Chicago, Ill.	P	CofC	1917	BS	39	C. J. O'Malley	4	D
Detroit	Detroit, Mich.	P	CofC&F	1916	BS	34	L. E. Fitzgerald	4	D
Drake	Detroit, Mich.	P	CofC&F	1922	BS	34	L. E. Fitzgerald	4	D
	Des Moines, Iowa	P	CofC&F	1919	BCS	28	L. E. Hoffman	4	E
	Des Moines, Iowa	P	CofC&F	1919	BCS	28	L. E. Hoffman	4	E
Drexel Institute	Philadelphia, Pa.	P	SofBA	1923	BSinC	72	W. R. Wagenseller	4 & 5	D
Duke	Philadelphia, Pa.	P	SofBA	1923	BSinC	72	W. R. Wagenseller	4	E
Duquesne	Durham, N. C.	P	DofE&BA	1920	AB	58	William H. Glasson	4	D
	Pittsburgh, Pa.	P	SofBA	1913	BSinBA	47	Albert B. Wright	4	E
	Pittsburgh, Pa.	P	SofBA	1913	BSinBA	47	Albert B. Wright	4	D
Emory	Atlanta, Ga.	M	SofBA	1919	BBA	17	Edgar H. Johnson	4	D
Florida	Gainesville, Fla.	S	CofBA	1926	BSinBA	61	Walter J. Matherly	4	D
Georgetown	Washington, D. C.	P	SofFS	1919	BS	52	Thomas H. Healy	5	E
	Washington, D. C.	P	SofG	1928	BA	26	Warren Reed West	4	D
George Washington	Athens, Ga.	S	SofC	1912	BSinC	86	Robert P. Brooks	3	D
Georgia	Athens, Ga.	S	USofGES ¹⁴	1914	BCS	101	George M. Sparks	5	E
Idaho	Moscow, Idaho	S	SofBA	1925	BS	32	Ralph H. Farmer	2	D
Illinois	Urbana, Ill.	S	CofC&BA	1902	BS	240	Charles M. Thompson	4	D
Indiana	Bloomington, Ind.	S	SofBA	1920	BSinBA	95	Herman B. Wells	4	D
Iowa	Iowa City, Iowa	S	CofC	1921	BSinC	143	C. A. Phillips	2	D
Johns Hopkins	Baltimore, Md.	P	SofBE	1916	BSinE	2	William O. Weyforth	4	E
Kansas	Baltimore, Md.	P	SofBE	1922	BSinE	15	William O. Weyforth	4	D
Kansas State	Lawrence, Kan.	S	SofB	1924	BSinB	88	Frank T. Stockton	2	D
Kentucky	Manhattan, Kan.	S	DofE&S	1921	BSinB	29	W. E. Grimes	4	D
Lehigh	Lexington, Ky.	S	CofC	1925	BSinC	81	Edward Wiest	4	D
Louisiana State	Bethlehem, Pa.	P	CofBA	1919	BSinBA	56	Neil Carothers	4	D
Maine	Baton Rouge, La.	S	CofC	1928	BS	47	James B. Trant	3	D
	Orono, Me.	S	DofE&S	1908	BA	4	James B. Trant	4	D
Marquette	Milwaukee, Wis.	P	CofBA	1910	BSinBA	58	J. Freeman Pyle	4	E
Miami	Milwaukee, Wis.	P	CofBA	1910	BSinBA	58	J. Freeman Pyle	4	D
Michigan ⁹	Oxford, Ohio	S	SofBA	1927	BSinB	100	Harrison C. Dale	4	D
Minnesota	Ann Arbor, Mich.	S	SofBA	1924	MBA	50 ¹²	C. E. Griffin	2	D
Mississippi	Minneapolis, Minn.	S	SofBA	1918	BBA	158	R. A. Stevenson	2	D
Mississippi State	Oxford, Miss.	S	SofC&BA	1917	BSinC	4	J. W. Bell	4	D
Missouri	State College, Miss.	S	DofBA	1915	BS	59	James V. Bowen	4	D
	Columbia, Mo.	S	SofB&PA	1914	BSinBA	67	R. E. Curtis	2	D
Montana	Missoula, Mont.	S	SofBA	1914	BAinBA	41	Robert C. Line	2	D
Nebraska	Lincoln, Neb.	S	CofBA	1913	BSinBA	110	J. E. LeRossignol	4	D
Newark	Newark, N. J.	P	SofBA	1929	BSinBA	15	George R. Esterly	4	E
	Newark, N. J.	P	SofBA	1929	BSinBA	15	George R. Esterly	4	D
New Mexico	Albuquerque, N. Mex.	S	DofE&BA	1917	BA	10	Vernon G. Sorrell	4	D
New York, City of	New York, N. Y.	M	SofB&CA	1919	BBA	4	Justin H. Moore	4	E
	New York, N. Y.	M	SofB&CA	1919	BBA	4	Justin H. Moore	4	D
New York University	New York, N. Y.	P	SofCA&F	1900	BSinC	470	John T. Madden	4	D
	New York, N. Y.	P	SofCA&F	1900	BSinC	470	John T. Madden	4	D
North Carolina	Chapel Hill, N. C.	P	SofC	1919	BSinC	75	D. D. Carroll	6	E
North Carolina State	Raleigh, N. C.	S	SofC&B	1923	BS	40	B. F. Brown	4	D
North Dakota	Grand Forks, N. D.	S	SofC	1917	BSC	42	E. T. Towne	2	D
Northwestern	Chicago, Ill.	P	SofC	1908	BSinC	179	E. Coulter Davies	4	E
	Evanston, Ill.	P	SofC	1919	BSinC	179	James M. Hawkinson	2	D
Notre Dame	Notre Dame, Ind.	P	CofC	1913	BSinC	131	James E. McCarthy	4	D
Ohio State	Columbus, Ohio	S	CofC&A	1915	BSinBA	276	Walter C. Weidler	4	D
Ohio University	Athens, Ohio	S	CofC	1919	BSinC	39	A. H. Armbruster	3	D
Ohio Wesleyan	Delaware, Ohio	P	DofE&BA	1923	AB	4	Arthur B. Adams	4	D
Oklahoma	Norman, Okla.	S	CofBA	1912	BSinB	114	Raymond D. Thomas	4	D
Oklahoma A. & M.	Stillwater, Okla.	S	SofC	1914	BS	76	Victor P. Morris	4	D
Oregon	Eugene, Ore.	S	SofBA	1914	BBA	84	Joseph H. Willits	4	D
Pennsylvania	Philadelphia, Pa.	SP	WSofF&C	1881	BSinE	401	Theodore J. Grayson	4	E
	Philadelphia, Pa.	SP	ESofA&F	1904	BSinE	401	Theodore J. Grayson	4	E
Penn State	State College, Pa.	S	DofE&S	1923	BA	66	C. W. Hasek	4	D

ORGANIZED COURSES IN COMMERCE AND BUSINESS ADMINISTRATION

UNIVERSITY	REGISTRATION STATISTICS																			
	1926-27		1927-28		1928-29		1929-30		1930-31		1931-32		1932-33		1933-34		1934-35		1935-36	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Akron	124	23	114	16	122	43	111	2	129	4	158	3	132	2	132	3	172	2	73 ³	2
Alabama	501	12	496	8	635	13	681	25	756	39	786	57	692	35	670	68	797	88	901	106
Alabama Poly	...	...	211	...	207	...	195	1	167	...	187	...	170	...	198	...	198	...	217	...
Arizona	165	28	202	33	205	37	228	40	225	33	228	37	158	23	225	31	314	85	340	114
Arkansas	80 ¹	1	107 ⁴	1	190 ¹	...	254 ⁴	...	212 ⁴	2	242 ⁴	5	189 ⁴	19	196 ⁴	19	234 ⁴	18	284 ⁴	34
Baker	117	31	137	40	130	40	151	43	152	41	130	24	48	3	53	6	50	8	60	7
Baylor	...	...	396	...	389	...	329	...	373	...	282	...	347	...	365	...	369	...	380	...
Boston	2199	832	2150	854	2503	876	2708	978	2181	836	2049	867	1481	653	1461	466	1391	433	1459	437
Brigham Young	1322	103	1288	113	1281	138	1259	161	1236	152	1266	152	1214	127	1153	112	1109	107	1118	95
Bucknell	165	60	180	165	190	75	225	84	213	83	245	80	236	97	262	101	275	142	351	158
Buffalo	...	...	10	2	61	2	112	5	138	11	136	12	127	11	116	6	125	...	194	...
California	1006	107	936	103	888	104	866	121	889	147	931	155	917	150	899	161	1166 ¹	...	1286 ¹	...
Catholic U. Chicago	594	...	612	...	...	...	566	...	574	206	774	313	750	264	780	300	730	304	729 ⁵	286
Cincinnati	257	33	275	36	291	41	304	69	319	82	394	82	320	68	268	80	341	97	335	100
Colorado	1994 ¹	...	2142 ¹	...	2190 ¹	...	1757	620	1957	723	2120	1064	1808	822	1674	822	1724	890	1946	997
Columbia	35	4	46	9	70	13	63	6	81	12	94	16	86	19	105	15	127	27	152	34
Creighton	195	65	169	75	204	81	227	80	192	79	206	73	229	88	190	91	163	84	164	96
Dalhousie	146	12	156	18	190	28	111	21	246	60	235	50	181	22	163	16	175	19	202	13
Dartmouth	45	25	56	27	47	27	80	44	60	15	71	29	60	14	89	38	119	51	106	41
Denver	...	...	38	6	39	7	49	11	50	10	60	10	65	11	61	10	33	1	35	4
De Paul	76	0	88	0	107	0	100	0	122	0	84	0	103	0	86	0	91	0	110	0
Detroit	350 ¹	...	400 ¹	...	291	133	285	145	278	106	232	77	233	97	204	104	316	184	311	214
Drake	540 ¹	...	580 ¹	...	405	229	418	294	378	252	287	184	218	123	374	153	400	181	388	203
Drexel Institute	741 ¹	...	785 ¹	...	687	289	837	352	703	271	251	88	353	56	363	28	266	65	374	85
Duquesne	220 ¹	...	235 ¹	...	211	58	216	71	291	83	356	92	396	71	380	76	355	100	358	93
Emory	464	39	437	44	465	27	473	28	423	23	381	30	258	25	277	23	352	...	327	...
Florida	335	50	325	35	457	57	507	45	438	34	391	33	258	27	240	38	238	48	274	56
Georgetown	257	10	244	14	270	38	292	35	277	21	304	32	248	20	208	74	179	39	203	31
George Washington	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Georgia (Athens)	65	0	120	0	176	0	225	0	222	0	223	0	202	0	197	0	179	0	208	0
Georgia (Atlanta)	...	...	...	...	80	...	118	...	61	...	64	...	51	...	53	...	69	...	72	...
Illinois	394	12	315	13	333	10	338	14	330	10	303	12	273	10	320	9	403	26	412	38
Indiana	400	80	372	56	450	75	560	100	528	116	563	153	418 ¹⁴	106	511	244	751	368	666	528
Iowa	288	65	265	58	267	53	168 ³	30	123	24	88	23	74	19	70	22	74	27	92	32
Kansas	1961	118	1811	118	1817	129	1960	173	2057	168	1777	173	1390	137	1349	139	1534	164	1783	169
Kansas State	163	36	181	45	166	46	170	38	183	47	203	50	221	53	463 ⁷	114	607	121	751	137
Kentucky	237	35	234	41	257	45	295	71	306	107	319	98	230	59	266	61	232	76	233	78
Lehigh	818	154	810	198	911	260	831	304	905 ¹	...	674 ¹	...	429 ¹	...	409 ¹	...	310 ¹	...	583 ¹	...
Louisiana State	74	...	73	...	72	...	77	...	93	...	105	...	107	...	109	...	94	...	87	...
Maine	131	5	146	11	146	16	171	25	166	25	155	29	153	16	168	22	198	27	203	24
Marquette	220	32	188	31	199	35	221	51	204	67	202	77	190	56	179	62	226	57	280	85
Michigan	267	7	273	6	246	8	304	16	371	30	356	53	315	52	347	54	398	88	497	144
Minnesota	368	0	382	0	333	0	373	0	376	0	379	0	350	0	321	0	289	0	310	0
Mississippi	...	...	...	...	100	23	151	26	156	44	183	79	216	81	144 ¹¹	42	164	69	196	87
Mississippi State	79	10	83	9	86	11	91	9	105	14	97	26	92	18	47	8	...	...	...	...
Missouri	410	97	304	100	321	85	294	81	210	67	221	47	232	47	232	49	327	56	368	71
Montana	330	19	321	18	332	22	302	23	285	29	264	21	273	22	265	29	276	26	316	36
Nebraska	90	4	222	5	226	36	347	71	408	83	415	81	389	83	437	106	483	130	530	144
New Mexico	61	4	89	7	85	2	107	6	107	9	127	9	112	9	118	4	110	9	122	5
New York, City of	277	48	346	51	362	56	397	76	429	105	449	89	395	71	381	90	420	105	447	113
New York University	205	...	211	...	236	...	262	...	150	...	130	...	168	...	209	...	240	...	273	...
North Carolina	5	...	1	...	...	...	...	...	52	1	140	19	127	18	201	21	290	28	332	31
North Carolina State	177	33	186	31	203	32	214	30	217	26	191	22	161	11	171	24	180	32	207	25
North Dakota	55	22	63	20	78	18	81	18	85	13	78	14	68	28	69	19	80	28	67	46
Northwestern	745	110	754	128	706	116	776	127	793	158	708	151	589	157	572	184	741	227	859	272
Ohio State	...	...	...	...	...	...	20	46	253	84	326	108	209	71	186	88	235 ¹	...	235 ¹	...
Ohio Wesleyan	...	...	...	...	...	...	23	23	52	43	81	42	74	33	88	32	99 ¹	...	102 ¹	...
Oklahoma	130	31	179	42	195	49	200	44	248	51	256	54	262	45	211	46	229	56	253	44
Oklahoma A. & M.	3758	757	4054	926	4462	1107	6680	1726	5244	2478	5713	2931	5440	2169	5423	1666	5509	1715	5912	1744
Oregon	254	0	318	0	440	0	508	12	868	181	905	359	1224	573	1323	469	1278	338	1983	203
Penn State	1164	...	1377	...	1486	...	1698	...	1933	...	2108	...	2118	...	1804	...	1763	...	1880	...
Pennsylvania	6018	...	5736	...	5578	...	6434	...	5774	...	4776	...	3764	...	3684	...	3925	...	4532	...
Penn State	570	3	622	2	586	2	634	2	699	4	665	4	571	5	592	6	737	9	513 ¹¹	8
Penn State	332	0	341	0	362	0	335	0	313	1	335	2	223	3	271	4	253	2	137	0
Penn State	117	15	119	20	119	26	125	20	98	22	85	26	101	15	86	12	70	19	81	23
Penn State	3652	957	3883	1108	4259	1177	4714	1317	4552	1241	3982	1062	2944	787	3293	804	3996	934	4487	936
Penn State	346	56	408	47	442	47	447	75	457	84	472	81	425	82	415	108	425	108	436	107
Penn State	758	0	821	0	867	0	903	0	916	0	907	0	760	0	722	0	797	0	905	0
Penn State	1728	...	1770	...	1778	...	1827	...	1938	...	1893	...	1641	...	1184	426	1414	469	1686	528
Penn State	294	102	258	92	218	62	264	73	356	58	345	56	266	51	225	52	234	56	190 ¹¹	45
Penn State	48	5	53	8	63	10	61	18	55	12	52	19	50	13	41	12	...	...	...	...
Penn State	195	10	260	13	271	37	641 ⁷	104	655	126	671	114	647	117	686	122	739	134	782	167
Penn State	396	81	443	93	413	141	494	149	569	242	543	231	571	263	513	284	659	332	640	345
Penn State	496	...	475	...	515	...	602	...	673	...	577	...	575	...	554	...	648	...	713	...
Penn State</																				

UNIVERSITY	Location	S = State P = Private M = Municipal	Name of Department (See Note A)	Year Department Established	Principal Degree Granted	Bachelor Degrees Given in 1935-36	Name of Dean, Director or Depart- ment Head	Years Work to Course	Day or Evening Courses
Pittsburgh	Pittsburgh, Pa.	SP	SofBA	1908	BS	106	Charles S. Tippets	4	D
Queens Rhode Island Rider	Pittsburgh, Pa. Kingston, Ont. Kingston, R. I.	SP P S	SofBA CinC&A SofS&B	1908 1919 1923	BS BS BS	44	Charles S. Tippets W. A. MacKintosh	4 4 4	E D D
Rutgers	Trenton, N. J. Trenton, N. J. New Brunswick, N. J. New Brunswick, N. J.	P P S S	CofBA CofBA DofE&BA DofE&BA	1926 1926 1929 1932	BBA BBA BSinBA BSinBA	88	John Barlow Joseph W. Seay Joseph W. Seay N. C. Miller E. E. Agger	4 4 4 4 4	D E E E D
St. John's	Brooklyn, N. Y.	P	SofC	1927	BBA	217	William J. Weary	4	D
St. John's	Brooklyn, N. Y.	P	SofC	1927	BBA		William J. Weary	4	E
St. Louis	St. Louis, Mo.	P	SofC&F	1910	BSinC	32	Joseph L. Davis	4	E
St. Louis	St. Louis, Mo.	P	SofC&F	1910	BSinC		Joseph L. Davis	4	D
St. Peter's	Jersey City, N. J.	P	HCofC&F	1932	BS	5	Gordon F. Cadisch	6	E
South Carolina	Columbia, S. C.	S	SofC	1920	BSinC	28	George E. Olson	4	D
South Dakota	Vermillion, S. D.	S	SofBA	1928	BSinBA	24	E. S. Sparks	2	D
Southern California	Los Angeles, Calif.	P	CofC&BA	1920	BSinBA	158	Reid L. McClung	4	D
Southern Methodist	Dallas, Tex. Dallas, Tex.	P P	DSofC DSofC	1920 1920	BSinC BSinC	58	William F. Hauhart William F. Hauhart	2	D E
Syracuse	Syracuse, N. Y.	P	CofBA	1919	BS	160	Charles L. Raper	4	D
Temple	Philadelphia, Pa.	P	SofC	1921	BSinC	144	Harry A. Cochran	4	E
Tennessee	Philadelphia, Pa.	P	SofC	1921	BSinC		Harry A. Cochran	4	D
Tennessee	Knoxville, Tenn.	S	SofC	1914	BSinC		T. W. Glocker	4	D
Texas	Austin, Tex.	S	SofBA	1916	BBA	238	J. A. Fitzgerald	2	D
Texas Christian	Fort Worth, Tex.	P	DofBA	1922	BSinC	8	Alvord L. Boeck	4	D
Toledo	Fort Worth, Tex. Toledo, Ohio Toledo, Ohio	P M M	DofBA CofBA CofBA	1936 1930 1930	BSinC BBA BBA	20	Alvord L. Boeck C. K. Searles C. K. Searles	4 4 4	E E D
Toronto	Toronto, Ontario	S	CinC&F	1920	BBA	45	C. A. Ashley	4	D
Tulane	New Orleans, La. New Orleans, La.	P P	CofC&BA CofC&BA	1914 1914	BBA BBA	29	Morton A. Aldrich Morton A. Aldrich	4 4	D E
Utah	Salt Lake City, Utah	S	SofB	1918	BS	83	Thomas A. Beal	4	D
Utah Agricultural	Logan, Utah	S	SofC	1918	BS	60	W. L. Wanlass	4	D
Vermont	Burlington, Vt.	S	DofC&E	1900	BS	17	George G. Groat	4	D
Villanova	Villanova, Pa.	P	SofC&F	1922	BSinE	56	Joseph C. Bartley	4	D
Virginia	Charlottesville, Va.	S	MSofC	1920	BSinC	14	Tipton R. Snively	4	D
Virginia Poly	Blacksburg, Va.	S	DofBA	1921	BSinC	57	Theodore W. Knot	4	D
Washington Univ.	St. Louis, Mo.	P	SofB&PA	1917	BSinBA	93	Isidor Loeb	2	D
Washington	Seattle, Wash.	S	CofE&B	1917	BAinE&B	220	S. J. Coon	4	D
Washington & Jefferson	Washington, Pa.	P	DofE	1919	BS	21	M. C. Waltersdorf	4	D
Washington & Lee	Lexington, Va.	P	SofC&A	1906	BSinC	27	G. D. Hancock	3	D
Washington State	Pullman, Wash.	S	SofBA	1926	BAinBA	56	R. B. Hefebower	4	D
Western Ontario	London, Ontario	SPM	DofBA	1920	BA	19	P. H. Hensel	5	D
Western Reserve ¹⁴	Cleveland, Ohio	P	SofBA ¹⁵	1925	BBA	8	A. Caswell Ellis	4	E
West Virginia	Morgantown, W. Va.	S	DofEBA&S	1922	AB	8	T. L. Harris	4	D
Wichita	Wichita, Kan.	M	DofE&BA	1927	BSinBA	27	Frank A. Neff	4	D
Wichita	Wichita, Kan.	M	DofE&BA	1927	BSinBA		Frank A. Neff	4	E
Wisconsin ¹⁷	Madison, Wis.	S	SofC	1900	BA ¹⁷	78	F. H. Elwell	3	D
Wyoming	Laramie, Wyo.	S	DivofC	1898	BS	12	E. Deane Hunton	4	D
						7355			

GRADUATE SCHOOLS
(See Note B)

Arkansas	Fayetteville, Ark.	S	SofBA	....	....	....	Data shown under Under-graduate Division	G	D
Boston	Boston, Mass.	P	CofBA	....	....	....		G	D&E
California	Berkeley, Calif.	S	CofC	....	....	....		G	D
Catholic U.	Los Angeles, Calif.	S	DofBA	1936	....	....		G	D
Chicago	Washington, D. C.	M	DofE	....	....	....		G	D
Colorado	Chicago, Ill.	P	SofB	....	....	....		G	D
Columbia	Boulder, Colo.	S	SofB	....	....	....		G	D
Denver	New York, N. Y.	P	SofB	....	....	....	G	D	
Georgetown	Denver, Colo.	P	SofCA&F	....	....	....	Data shown under Under-graduate Division	G	D
George Washington	Washington, D. C.	P	SofFS	....	....	....		G	D&E
Harvard	Washington, D. C.	P	SofG	....	....	....	G	D	
Illinois	Cambridge, Mass.	P	GSofBA	1908	MBA	245	Wallace B. Donham	G	D
Indiana	Urbana, Ill.	S	CofC&BA	....	....	....	G	D	
Iowa	Bloomington, Ind.	S	SofBA	....	....	....	Data shown under Under-graduate Division	G	D
Kansas State	Bloomington, Ind.	S	CofC	....	....	....		G	D
Louisiana State	Iowa City, Iowa	S	DofE&S	....	....	....		G	D
New Mexico	Manhattan, Kan.	S	CofC	....	....	....	G	D	
New York University	Baton Rouge, La.	S	CofC	....	....	....	G	D	
Northwestern	Albuquerque, N. M.	S	DofE&BA	....	....	....	Data shown under Under-graduate Division	G	D
Oregon	New York, N. Y.	P	GSofBA	....	....	....		G	D&E
Pennsylvania	Chicago, Ill.	P	SofC	....	....	....		G	E
St. John's	Evanston, Ill.	P	SofC	....	....	....		G	D
Stanford	Eugene, Ore.	S	SofBA	....	....	....	G	D	
Syracuse	Philadelphia, Pa.	P	GCinBA	1922	....	....	W. R. Hockenberry	G	D
Texas	Brooklyn, N. Y.	P	SofC	....	....	....	Data shown under Under-graduate Division	G	D&E
Texas Christian	Vermillion, S. D.	S	SofBA	....	....	....		G	D
Utah Agricultural	Palo Alto, Calif.	P	GSofB	1925	....	....	J. Hugh Jackson	G	D
Virginia Poly	Syracuse, N. Y.	P	CofBA	....	....	....	Data shown under Under-graduate Division	G	D
Washington	Austin, Tex.	S	SofBA	....	....	....		G	D
Washington State	Fort Worth, Tex.	P	DofBA	....	....	....		G	D&E
Wichita	Logan, Utah	S	SofC	....	....	....		G	D
	Blacksburg, Va.	S	DofBA	....	....	....		G	D
	Seattle, Wash.	S	CofE&B	....	....	....		G	D
	Pullman, Wash.	S	SofBA	....	....	....		G	D
	Wichita, Kan.	M	DofE&BA	....	....	....	G	D&E	

UNIVERSITY	REGISTRATION STATISTICS																			
	1926-1927		1927-1928		1928-1929		1929-1930		1930-1931		1931-1932		1932-1933		1933-1934		1934-1935		1935-1936	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Pittsburgh	644	44	674	58	691	54	698	68	711	60	687	62	617	66	625	55	567	55	562	41
Queens	676	158	718	168	880	195	937	22	862	223	657	170	477	113	454	89	611	116	745	141
Rhode Island	108	22	140	28	150	28	186	30	194	28	174	28	158	...	134	...	120	...	124	...
Rider	91	...	84	...	105	...	102	...	85	...	122	22	154	36	165	46	185	52	195	51
Rutgers	968 ¹	...	977 ¹	...	863 ¹	...	994 ¹	...	929 ¹	...	843 ¹	...	934 ¹	...	860 ¹	...	367	534	387	555
	704 ¹	...	639 ¹	...	672 ¹	...	687 ¹	...	544 ¹	...	393 ¹	...	273 ¹	...	325 ¹	...	212	179	200	171
	...	...	...	...	...	...	156	...	198	...	247	...	304	...	518	...	499	34	...	...
	...	...	...	...	...	...	...	...	...	...	...	...	155	...	149	...	...	...	...	...
St. John's	...	...	285	...	485	...	562	34	1322	52	1653	82	562	118	571	122	680	133	661	163
St. Louis	284	47	391	61	387	93	457	78	453	106	446	121	1025	72	1027	71	908	76	942	72
St. Peter's	135	...	159	...	166	...	198	...	212	...	275	...	286	...	238	...	287	...	266	...
South Carolina	...	...	...	...	...	...	...	...	...	...	...	...	33	8	77	6	97	4	231	...
South Dakota	239	6	234	5	213	3	230	4	239	13	279	12	285	...	253	...	263	...	251	...
Southern California ¹	28	7	7	...	34	3	34	9	35	10	36	10	26	...	24	2	32	11	44	18
	587 ¹	...	605 ¹	...	643 ¹	...	726 ¹	...	799 ¹	...	821 ¹	...	784 ¹	...	708 ¹	...	831 ¹	...	827 ¹	...
Southern Methodist	221	18	204	16	205	16	211	22	229	21	250	23	253	26	226	33	243	53	247	52
Syracuse	2	17	14	5	10	3	9	5	9	1	13	1	6	1	24	3	79	16	111	30
Temple	775	243	579	232	713	240	686	267	680	297	639	304	576	264	545	230	556	233	590	211
Tennessee	1811 ¹	...	1611 ¹	...	1791 ¹	...	1909 ¹	...	1254 ¹	...	1009	417	734	205	744	163	231	92	914	113
Texas	831 ¹	...	1135 ¹	...	1284 ¹	...	1302 ¹	...	1140	267	1014	309	953	203	842	237	846	197	842	212
Texas Christian	238	4	297	2	284	5	300	3	285	1	246	4	225	11	265	44	275	10	322	29
	265	25	250	32	249	43	277	54	310	64	295	52	280	76	293	74	351	87	435	99
	187	35	114	25	132	33	148	29	131	25	113	25	108	26	90	15	81	17	89	27
Toledo	146	28	136	36	115	36	166	30	171	32	108	34	74	27	99	20	142	20	152	20
Toronto	36	5	57	4	86	10	142	14	181	20	232	44	214	32	189	28	232	44	265	58
Tulane	162	4	143	5	165	6	185	4	201	10	207	17	189	16	151	15	166	20	179	17
Utah	329	61	363	70	340	53	384	73	390	81	283	60	220	45	205	50	292	70	361	69
Utah Agricultural	406	72	436	70	447	65	491	70	527	93	520	75	332 ⁰	62	145 ⁰	29	151	30	144	26
Vermont	182	48	150	56	128	53	146	66	161	66	165	85	189	90	206	109	260	168	277	210
Villanova	131	45	134	48	144	52	154	47	113	45	93	46	68	37	71	34	69	49	53	47
Virginia	185	0	243	0	270	0	325	0	364	0	292	0	268	0	233	0	233	0	229	0
Virginia Poly	148	0	145	0	150	0	155	0	206	0	228	0	206	0	193	0	195	0	255	0
Washington Univ.	307	...	336	...	294	...	292	...	314	...	318	...	301	...	264	...	295	...	299	...
Washington & Jefferson	140	7	135	17	157	29	162	35	176	34	209	34	194	52	134	60	116	82	147	75
Washington & Lee	915	158	970	209	851	198	841	217	923	256	882	211	794	173	884	168	1210	250	1233	294
	293	0	277	0	238	0	261	0	267	0	266	0	302	0	233	0	278	0	224	0
	227	0	203	0	212	0	214	0	215	0	189	0	135	0	125	0	157	0	154	0
Western Ontario	421	190	393	208	331	160	366	186	382	215	400	216	353	185	334	192	350	230	347	250
Western Reserve ¹⁶	32	13	49	12	69	24	98	8	108	17	124	23	133	23	117	21	73	14	71	17
West Virginia	655	...	862	...	1442	...	3837	...	3756	...	2924	...	1591	...	1744	...	2131	...	2727	...
Wichita	80	0	90	0	100	0	136	4	124	6	110	6	208	11	176	5	87	7	96	8
Wisconsin ¹⁷	348	282	443	478	553	507	641	520	768	548	797	608	782	597	705	564	742	532	852	573
Wyoming	39	133	153	256	154	291	221	316	225	352	194	391	81	224	46	80	106	115	120	185
	520	45	172	29	216	27	239	26	258	34	248	36	201	30	171	31	186	19	230	25
	97	108	103	119	118	132	134	140	152	149	179	123	136	108	119	112	170	133	224	196
Totals	62761	6352	64505	7346	67352	8663	77371	10793	76543	12618	79050	13799	63743	11589	62912	11595	66862	13247	73114	13477

GRADUATE SCHOOLS																				
Arkansas	...	...	2	...	2	...	3	...	2	...	2	...	1	...	3	...	4	2	6	2
Boston	122	34	173	30	195	59	225	65	225	47	221	90	216	115	206	121	178	136	184	137
California	...	...	...	...	...	...	18	1	14	1	24	4	36	2	22	3	17	...	25	...
Catholic U.	...	...	...	...	...	...	...	...	...	...	...	...	...	...	10	5	7	...	18	6
Chicago	127	38	140	50	140	41	150	27	118	35	132	33	99	45	85	77	100	63	110	63
Colorado	...	...	...	...	...	...	...	...	7	2	17	5	13	6	29	8	31	17	37	14
Columbia	114	11	118	20	138	21	158	20	166	31	204	32	172	20	142	26	159	22	146	15
Denver	...	...	...	...	...	...	...	...	14	24	14	19	6	8	14	17	17	41	20	30
Georgetown	...	...	...	...	...	...	...	...	...	...	...	...	38	0	31	0	36	0	42	0
George Washington	...	...	...	...	...	...	...	...	15	...	...	...	5	...	13	...	...	...	...	...
Harvard	785	0	751	0	873	0	1015	0	1083	0	1102	0	1038	0	876	0	792	0	813	0
Illinois	228	...	127	...	148	...	159	...	221	...	283	...	214	...	118	...	170	...	154	...
Indiana	3	0	3	0	2	0	4	0	2	0	5	0	13	0	7	0	5	0	8	2
Iowa	40	8	59	12	70	17	69	34	99	34	114	48	122	57	124	27	128	29	129	64
Kansas State	...	...	...	...	...	...	4	...	6	...	8	...	9	...	6	...	2	...	3	...
Louisiana State	...	...	...	...	1	...	2	...	3	...	8	...	11	1	15	1	28	2	28	5
New Mexico	...	...	...	23	27	...	25	48	32	45	42	51	53	76	48	83	52	86	69	81
New York University	363	...	448	...	578	...	901	...	788	...	809	...	786	...	777	...	940	...	1098	...
Northwestern	392	106	439	111	631	76	733	118	730	116	626	127	477	105	477	103	650	142	734	170
Oregon	46	9	52	8	51	5	63	6	69	15	86	14	66	5	55	3	53	10	50	14
Pennsylvania	147	...	149	...	179	...	176	...	232	...	282	...	237	...	165	...	162	...	618	

compared with the first semester figures for 1935-36) the following approximate gains: 5%, Texas; 7%, Minnesota, Miami, Oregon, Drexel; 8%, Michigan; 10%, Notre Dame, Washington, Ohio State, Pittsburgh; 12%, Oklahoma A. & M.; 13%, Northwestern; 15%, Cincinnati, Oklahoma, Syracuse; 16%, Missouri; 18%, Illinois, Idaho; 20%, Iowa, Texas Christian, Denver, Chicago, Southern Methodist; 25%, Stanford; and over 35% Indiana and Wisconsin. A safe prediction is that the registration for 1936-37 will probably pass the 100,000 mark, a gain of between 8 to 12% for the year.

I wish to express my appreciation to many Deans and other administrative officers for the fine coöperation extended me in reporting the necessary data, without which this survey would not be possible. A limited number of topics of the accompanying charts, together with the footnotes appearing in the adjoining column, have been printed on a large sheet of paper, combined into one schedule, suitable for mounting on bulletin boards, or placing under glass tops of desks, and the Central Office of Delta Sigma Pi, 222 W. Adams Street, Chicago, will be glad to mail copy of this survey to any interested person on request, so long as our supply lasts.

CODE USED IN SURVEY	DESIGNATION OF SCHOOL, COLLEGE, OR DEPARTMENT
ATSoA&F	Amos Tuck School of Administration and Finance
CofBA	College of Business Administration
CofBA&I	College of Business Administration and Industry
CofC	College of Commerce
CofC&A	College of Commerce and Administration
CofC&BA	College of Commerce and Business Administration
CofC&F	College of Commerce and Finance
CofE&B	College of Economics and Business
CofEng&C	College of Engineering and Commerce
CofF&DC	College of Foreign and Domestic Commerce
CinC&F	Courses in Commerce and Finance
DSoFC	Dallas School of Commerce
DofBA	Department of Business Administration
DofC	Department of Commerce
DofC&E	Department of Commerce and Economics
DofE	Department of Economics
DofE&BA	Department of Economics and Business Administration
DofEBA&S	Department of Economics, Business Administration and Sociology
DofEC&F	Department of Economics, Commerce and Finance
DofE&S	Department of Economics and Sociology
DofSS	Department of Secretarial Science
ESofA&F	Evening School of Accounts and Finance
GSoFB	Graduate School of Business
GSoFBA	Graduate School of Business Administration
MSofC	McIntire School of Commerce
SofB	School of Business
SofBA	School of Business Administration
SofB&CA	School of Business and Civic Administration
SofBE	School of Business Economics
SofB&PA	School of Business and Public Administration
SofC	School of Commerce
SofCA&F	School of Commerce, Accounts and Finance
SofC&A	School of Commerce and Administration
SofC&BA	School of Commerce and Business Administration
SofC&F	School of Commerce and Finance
SofE&BA	School of Economics and Business Administration

SofFS	School of Foreign Service
SofG	School of Government
SofS&B	School of Science and Business
USofGES	University System of Georgia Evening School
WSoF&C	Wharton School of Finance and Commerce

EXPLANATION OF FOOTNOTES

NOTE A—The code used in this column is necessary because of space limitations. It is easily deciphered as outlined in the accompanying article.

NOTE B—Only two of the graduate schools listed admit only students already holding a degree, Harvard and Stanford, and give no undergraduate work whatever. Not all of the graduate students at any of the other graduate schools listed are carrying full-time work; usually all students registered and holding a college degree are considered graduate students regardless of the amount of work carried.

¹ Reporting university unable to separate men and women students.

² Figures were not reported for this year.

³ Changed to a two-year school this year; registration figures prior thereto reported on a four-year basis.

⁴ Registration figures include pre-commerce and business administration students in the freshman and sophomore classes.

⁵ Although work in the Department of Economics was established at the Los Angeles branch of the University of California in 1923, it was not until September 1936 that a separate Department of Business Administration was established. All figures listed herewith are for the Department of Economics. In future years figures for only Department of Business Administration will be listed; they are not available for past years.

⁶ Changed to a two-year school in 1927; figures prior thereto reported on a four-year basis.

⁷ Changed to a four-year school; registration figures prior thereto reported on a two-year basis.

⁸ Three years of college work is required for admission to the Amos Tuck School of Administration and Finance; it is not a graduate school in the same sense as Harvard or Stanford who give no undergraduate work. The fourth and fifth years are given at Amos Tuck, and a master's degree given for graduation at the end of the fifth year.

⁹ Normal basis for admission is the bachelor's degree, but Michigan students may enter at the end of the third year if they meet the requirements; M.B.A. degree given for graduation at the end of the fifth year. It is not a graduate school in the same sense as Harvard or Stanford.

¹⁰ Changed to a three-year school in 1932, and to a two-year school in 1933. Registration figures reported accordingly.

¹¹ Changed to a three-year school; registration figures prior thereto reported on a four-year basis.

¹² M.B.A. degrees.

¹³ To receive the B.S. in B.A. degree at Boston, one year of supervised reemployment is required in addition to the usual four years of college work.

¹⁴ The State of Georgia discontinued the School of Commerce of Georgia School of Technology in 1932. The Evening Division was continued, however, under the new name of University System of Georgia Evening School with an enlarged curriculum. Registration figures shown for prior to 1932-33 are for the Evening Division of the School of Commerce of Georgia School of Technology.

¹⁵ Includes both day and evening students; unable to separate.

¹⁶ School discontinued for one year because of lack of funds.

¹⁷ Two years of college work are required to enter the School of Commerce at Wisconsin; a bachelor's degree is given for graduation at the end of the fourth year, and a master's degree for graduation at the end of the fifth year. Registration figures for 1927-28 include freshmen, sophomores, juniors, and seniors; figures thereafter include only juniors, seniors and fifth-year students.



What Modern Business Seeks In the College Graduate

By John F. Mee, *Nu Chapter*

Placement Manager, College of Commerce and
Administration, Ohio State University

EMPLOYMENT IS PROBABLY the question that looms largest in the minds of college seniors at this time of year. Of special importance to current graduates of schools of business or colleges of commerce is the problem of securing a favorable opportunity to achieve success and recognition in the present industrial and commercial system.

This spring, business firms of all kinds and sizes in all lines of industry and commerce will offer positions to a large number of college graduates. Unfortunately, however, the mere possession of a diploma or degree will not assure one of obtaining an offer for employment. Business increasingly seeks college trained men—but the training must be of a prescribed standard, and it must include the development of specific personal qualities.

Most business concerns have definite standard requirements which those selected for employment must meet. Those standards are based on job study, job classifications, past experience in selection, and scientifically designed training programs. Consequently, any current graduate who expects an offer from a progressive and outstanding company must have certain qualifications to show for his four years spent in college.

In the attempt to ascertain what business seeks and expects in college men, the Placement Bureau of the College of Commerce and Administration of the Ohio State University recently made a study of one hundred leading business firms and their prescribed qualifications for employment. In the order of importance, the qualifications most sought by companies wishing to employ college graduates were found to be as follows:

<i>Qualifications</i>	<i>Index of Importance</i>
High Scholarship	100
Good Personality	82
Leadership and Organizing Ability	80
Aptitude for Special Field of Work.....	63
Some Business Experience	50
Worked Way Through School (All or Part).....	36
Ease of Expression in Writing	26
Tall Stature	25
Unmarried Status	24

A brief analysis of the preceding qualifications brings one to the conclusion that business organizations are primarily seeking intelligence, personality, and leadership in the men selected for training to occupy executive positions in the future. The aptitude for a special field of work and some business experience are included mainly to give the companies some assurance that those selected will have a genuine interest in the work for which they are engaged.

High scholarship is sought primarily because it is significant of two things about a man. It shows that he probably has a high degree of intelligence that may be utilized by a firm for reflective thinking and creative planning. It is also evidence of the man's ability to apply himself effectively to assigned tasks. Business men assume that a person enters college with the idea of developing his powers of reflective thought and of mastering certain fundamental material for the purpose of obtaining a background of knowledge. Consequently, one's success at college is taken as an indication of his probable future performance in business operations. The man who fails to apply himself diligently at college may also fail to apply himself in his work after graduation. A high scholastic record tends to convince a potential employer of a man's innate ability and efficient work habits.

Good personality is desired because business deals with human beings and human relations. Each employee in an organization is a representative part of the company. He represents the firm that employs him to the public at large, the firm's customers, and to his fellow associates. Naturally, the man with a neat and pleasing personal appearance, an inspiring manner of speech, an enthusiastic attitude, an agreeable way of meeting people, and the ability to lend his cooperation in a smooth manner is a valuable asset to a company. His value is not only in stimulating favorable public relations but also in inspiring subordinates and superiors. A man who possesses a good personality is one whose presence is desired; he obtains a favorable reception in any office.

Leadership is important to any business concern because it is the force that carries the entire organization towards its major and minor objectives. Modern organizations which are usually in corporate form must have leaders of thought and action to improve or maintain their competitive positions and survive over a period of time. To obtain this much needed leadership, business is looking more and more towards college graduates. Men who have been presidents of fraternities, editors or managers of campus publications, or leaders of any college groups are especially sought by business firms, providing, of course, the other qualities are present in a sufficiently high degree.

Employers usually look with favor upon men who have worked their way through school entirely or in part. This qualification is obviously allied to the one which precedes it, viz., some business experience. Men who have found it necessary to make even a portion of their college expenses are fortunate in that they have had some business seasoning and an insight into the operations of the economic system.

Ease of expression in writing is important because of the great use made of reports and business communications by most organizations.

A tall stature and an unmarried status are relatively unimportant. It is difficult to explain why preference should be given to tall individuals. In regard to partiality for unmarried men, the explanation probably lies in the fact that business firms wish new employees to give undivided attention to their work and not be burdened by unnecessary financial responsibilities.

Those graduating this June will find it necessary to take immediate stock of what they have to offer the business world and then set about obtaining the best possible opportunity. A senior before graduation should definitely decide upon the general field of business activity he desires. Next he should determine the type of work that most interests him and that which he feels most qualified to perform. Then he should select several firms that offer employment of the nature that he wishes. Contact with the proper officials of the firms should then be made either by interviews with personnel men who visit the college campus or by gaining personal interviews by means of proper letters of application.

Of prime importance is the personal interview for a position. It is the first contact the man makes with his probable future company. It is during the interview that a man is either taken under serious consideration or is rejected temporarily or definitely. Before beginning the interview, one should endeavor to learn everything possible concerning the company and its methods of operation, policies, ideals, past records, et cetera. With such information

at his disposal, he can appear alert, carry on an intelligent interview, and impress the personnel representative with the seriousness of his purpose. A man who will not take the trouble to investigate the company to which he applies certainly does not want the position very badly.

One's personal appearance is also of great importance during an interview. It serves to influence the interviewer's impression of the applicant. It reflects the applicant's personality and character. Obviously, cleanliness, neatness, and the general rules of good taste in dress should be adhered to at all times.

Following the interview, the follow-up comes in as an important factor. If a favorable impression is given during the interview and the representative shows interest, then the applicant should make every attempt to keep himself in the representative's mind. This may be done either by a courteous letter pertaining to the interview or by a second interview after a reasonable length of time.

Once a position is obtained, a college man should also feel some moral obligation to his college to do the best possible job for the organization that employs him. In this way he will reflect honor upon his *alma mater*, increase the prestige of his school, and pave the way for the employment of its future graduates. A good business firm like a good customer will seek its needs where it obtains the best service and values.

Modern business has positions to offer. It is looking for personnel material of the proper calibre more so today than at anytime during the past five years. It also knows what it wants when seeking college men for employment. Opportunity in business is present for the intelligent, well trained, capable man with an inspiring personality.

Present underclassmen, the college graduates of the near future, that wish a good opportunity for a business career, if wise, will set about developing in themselves the qualifications that business will seek and demand from them after leaving school. They will strive to attain a good scholastic record and develop their powers of reflective thought; they will do everything possible to improve their personalities by judicious social contacts and by cultivating members of the college faculties; they will develop their leadership talents by taking an active part in campus activities. Furthermore, they will make every attempt to acquire some business experience, no matter how meager, along the line of their major field of study. If this is done, the chances are that their main problem at graduation time will be deciding which offer for employment to accept rather than how to obtain one.



Corporations as a Luxury

■
By Harold M. Heckman, *Pi Chapter*

Professor of Accounting, University of Georgia

THE COMPARATIVE advantage of the corporate forms of organization over all other forms has been stressed so often that there is no need of any repetition. Primarily, they simmer down to the question of the limited liability of stock holders. The question which is raised in this paper is whether under present day taxation the limited liability is a luxury which is so costly that many of the closely held corporations should discontinue it. In view of the fact that there is a very great possibility of even higher rates of taxation in the future, would it not be advisable to secure the limited liability other than through the corporate organizations?

Let us consider some of the costs to which the corporation is subject but which a partnership would escape. First of all, there is the income tax. The normal tax on corporations is graduated from eight per cent on the first \$2,000 of income to fifteen per cent on income above \$40,000. Up to the time of the passage of the Revenue Act of 1936, individuals owning the stock of a corporation were allowed to receive dividends from these corporations exempt from normal taxes. This is not the case now. Normal taxable income includes dividends from these corporations so that the tax on the corporation is definitely an additional tax on the individual or few individuals holding the stock of the corporation. Let us assume a corporation with three stock holders earning \$20,000 of profits. The normal tax on this corporation would be \$2,240. If the profits were distributed, the three individuals earning the stock would also pay their tax on the dividends received.

There is an added tax which affects all corporations; that is the Capital Stock Tax and Excess Profits Tax. These two are closely tied together. The Capital Stock Tax is at the rate of \$1.00 per \$1,000 declared capital. The declared capital is any figure which the corporations reported as of June, 1936. The Excess Profits Tax is figured upon earnings in excess of ten per cent of the declared capital, the first five per cent additional profits being taxed at

six per cent, and all profits above that at twelve per cent. Of course, in making the return as of June, 1936, corporations should have declared a value ten times in excess of the anticipated earnings. But as a matter of fact in many cases earnings for 1936 have been much greater than anticipated and therefore, subject to excess profits.

Let us assume that the corporation mentioned above with three stock holders and the \$20,000 earnings had declared a capital of \$100,000. The tax on this would have been \$100. Earning \$10,000 in excess of the normal earnings free from tax, it would have been subject to a tax of \$300 on earnings between \$10,000 and \$15,000 and \$600 on earnings from \$15,000 to \$20,000. As the declared value can not be changed other than through minor adjustments, future years might see the same excess profits tax. These two taxes then would mean a thousand dollar additional tax over what the same organization would have had as a partnership.

An additional tax is possible for that organization. If it had not declared dividends equal to its net earnings, then these undistributed profits would be subject to taxes ranging from seven per cent to twenty-seven per cent. We will assume in our illustration that the corporation declared dividends so that there is no undistributed profit tax. As a matter of fact, however, many corporations did not declare and are subject to this undistributed profit tax. It is interesting to note that there is considerable agitation in Congress now to abolish this tax.

Closely held corporations where the stock holders are employees of the corporation must pay the Social Security tax. Assuming in our corporation that the three stock holders all were employees and all received \$4,000 a year salary. There was for 1936, \$120 Unemployment Insurance Tax if eight or more employees worked for the corporation. For 1937, there will be a \$240 Unemployment Insurance Tax and an Old Age Tax of \$120 deducted from the stock holders' salary as employees and \$120 additional

(Continued to page 96)



Delta Sigma Pi Scholarship Key Winners for 1936

Of the 681 Keys awarded to date 242 have been won by members of Delta Sigma Pi

THE Delta Sigma Pi Scholarship Key, first established in 1912, is awarded annually by the fraternity at each university where an active chapter is maintained, to that male senior who upon graduation ranks highest in scholarship for the entire course in commerce and business administration. The award is made by the local faculty and every male student in the department is eligible for the award. The list of winners (members of Delta Sigma Pi being indicated in capital letters) for June, 1936, and the cumulative record to date, is presented herewith:

YEAR	NUMBER OF KEYS AWARDED	KEYS WON BY MEMBERS	PERCENTAGE WON BY MEMBERS
1912	1	1	100
1913	1	0	0
1914	1	0	0
1915	1	0	0
1916	1	0	0
1917	1	0	0
1918	2	0	0
1919	3	1	33
1920	3	2	67
1921	11	4	36
1922	17	7	41
1923	23	8	34
1924	22	9	41
1925	30	10	33
1926	41	16	39
1927	45	21	47
1928	44	19	43
1929	52	20	38
1930	55	20	36
1931	57	24	42
1932	57	22	39
1933	55	15	27
1934	53	16	30
1935	52	12	23
1936	53	15	28
TOTALS	681	242	35

CHAPTER	UNIVERSITY	NAME OF WINNER
A	New York	Lawrence Lachman
B	Northwestern	Not awarded
Γ	Boston	*Joseph Segal *Robert L. Blair
Δ	Marquette	Ralph F. Mommaerts
Z	Northwestern	Paul E. Gerhold
Θ	Detroit	*James C. Bohan *George R. Smith
I	Kansas	Jerome J. Kesselman
K	Georgia (Atlanta)	FRANCIS M. OSTEEEN
Λ	Pittsburgh	Reuben E. Slesinger
M	Georgetown	John W. Wibel
N	Ohio State	Stanley W. Simmons
Ξ	Michigan	Garrett C. Van de Riet
Π	Georgia	John L. Marshall
Σ	Utah	Elmer R. Young
Φ	Southern California	JOHN M. ISAACS
X	Johns Hopkins	George Le Boff
Ω	Wisconsin	Arthur H. Smith
Ψ	Temple	David J. London
AB	Missouri	†Chauncey L. Denton †Francis K. Westlake
AΓ	Penn State	Joseph C. Bartel
ΔΔ	Nebraska	Edwin F. Spieth
AE	Minnesota	Alan K. Ruvelson
AZ	Tennessee	Harrison O. Boukard
AH	South Dakota	JACK POOLE
AΘ	Cincinnati	*Theodore Jentelson *Albert T. Winkelmann
AI	Drake	Francis C. Reith
AK	Buffalo	*Robert B. McLaughlin *Carl R. Ammerman
AM	North Dakota	JULIUS F. WETSCH
AN	Denver	ROYAL W. GELDER, JR.
AO	Ohio University	WILLIAM A. HARMON
AΠ	Indiana	Richard W. Haydon
AP	Colorado	STANLEY McCLINTIC
AΣ	Alabama	WILLIAM E. WADE
AY	Miami	EDWIN K. GRIEST
AX	Washington	Charles M. Wright
AΨ	Chicago	LESTER J. NEWQUIST
AΩ	De Paul	Andrew J. Caprnda
BΓ	South Carolina	ROBERT H. McLAUGHLIN
BΔ	North Carolina State	†JAMES D. RENN †MICOU F. BROWNE
BE	Oklahoma	Wilson E. Cline
BZ	Louisiana State	Martin D. Woodin
BH	Florida	David Rothstein
BΘ	Creighton	WALTER J. ROTTER
BI	Baylor	Marion T. Sterling
BK	Texas	Ray S. Perry
BA	Alabama Poly	MIMS H. CONNER
BN	Pennsylvania	G. William Mann
BΞ	Rider	Charles E. Lieb

* Two keys awarded, one each day and evening divisions.
† Two keys awarded, tie.



What Delta Sigma Pi Has Meant to Me

■
By Tom Lee Barrow
Beta Eta Chapter, University of Florida

ABOUT THREE MONTHS ago (last June) the majority of us were feeling a great relief and satisfaction on completing another term of college. You are now assembled in the Twelfth Grand Chapter Congress of Delta Sigma Pi, and in just a few days that feeling of satisfaction and security and peace will be displaced by the realization that once again you are in college. As you are working, studying, and looking toward the end of your college days, all of you at some time or another will consider what is in store for you after graduation from college. The big question will be, What are you going to do after you finish college? It is a very important question, and it will concern each of you in time. Many of you will probably not give serious consideration to it until along toward the beginning of the second semester of your senior year.

A few days ago while seated in my office down here in Miami, I was reading over the purposes and objectives of Delta Sigma Pi, and I realized then more than I had ever done while an undergraduate, how these purposes had been accomplished in my own case. Let's each of us consider what Delta Sigma Pi has done or can do for us individually, as I tell you about a few of the things Delta Sigma Pi has done for me.

You will remember that one of our objectives is to foster the study of business in universities. In 1934, when I was a junior at the University of Florida, my expenses had increased quite a bit faster than my earnings, and it became necessary for me to seek some financial assistance. I made application for a loan from the National Endowment Fund of Delta Sigma Pi, and after due investigation our Committee on Finance found it possible to grant me a loan of \$200 from this fund. I can hardly express the relief that came to me when I knew that it would be possible for me to continue college that year without interruption. Surely this is an example of fostering the study of business insofar as the individual is concerned.

In the latter part of the same year, a member of

our Delta Sigma Pi chapter at Florida was resigning his position in the registrar's office. The evening before he left he told me about it. I went to see his employer next day, and being the only one who knew about the opening, and being the first to apply for the position, the final result was that at the beginning of the next college year I began work in the registrar's office at an increase of \$20 per month income over the work I had had the previous year. And let me tell you, that meant the difference between a starvation level and a level capable of taking care of all of my college expenses. This brother helped me secure this job for the sole reason that I was a brother Deltasig. My only contacts with him had been through Delta Sigma Pi. Isn't this an example of one of our cardinal principles, Help?

Last fall I applied for a scholarship from the Arthur Ellis Ham Memorial Fund at the University of Florida. In this connection, Grand Secretary-Treasurer Wright wrote a very fine letter of recommendation to the committee in charge of this fund, and his letter proved of great assistance in causing the committee to decide to grant me this scholarship. This is another example of our principle to Help, don't you think?

Another objective of our fraternity is to promote the closer affiliation of students of commerce and the commercial world. A great step to further this purpose is our recently inaugurated Alumni Placing Service. Last fall as our placement service was being announced, I sent Grand Secretary-Treasurer Wright a transcript of my college record, together with other data, and asked him to help me secure a position if he could. A short time thereafter an official of the Burroughs Adding Machine Company of Detroit, Michigan visited our Central Office and Brother Wright showed him my record and gave me a very fine recommendation, which I deeply appreciate. Apparently this official of the Burroughs Adding Machine Company was so impressed that he had a representative of their Jacksonville, Florida office visit me at Gainesville, and as a result of

this and several other conferences, I had a position waiting for me when I graduated from college last June, and I have since been connected with the Burroughs Adding Machine Company in their Miami, Florida, branch office.

Mind you, I did not get this position merely because I am a Deltasig. However, through Delta Sigma Pi the attention of the Burroughs organization was directed to my record, and Brother Wright's recommendation provided me with a most favorable introduction to the Burroughs Company, and I secured a position because my qualifications were acceptable to them. This favorable introduction, which is of great importance, is available to each of you. Believe me when I say that I know what it is to walk into a man's office without any introduction, to go in cold if you please, and I charge you not to underestimate the importance of a favorable introduction.

You will all agree that these things I have been telling you of are in addition to the regular benefits of our fraternity. such as business meetings, professional programs, industrial tours, banquets, smokers, and training through service in chapter offices.

As you all know, you get out of any organization exactly in proportion to what you put into it. You know the things Delta Sigma Pi has done for me. It helped me complete my college education by virtue of a loan; it assisted me in securing a scholarship during my last year in college. But the most important help of all was the assistance it gave me in securing a suitable business connection after graduation, and I will forever appreciate this. Now let us see what work I have done for the fraternity. Among the duties I have entered into at one time or another as an undergraduate member of our Florida chapter, are the offices of Historian, Editor of the chapter news letter, DELTASIG Correspondent, Publicity Manager, Senior Guide, Chancellor, and at one period I filled in as Head Master until the vacancy was filled at an election. Most of you will grant that I carried at least my share of fraternity duties while an undergraduate. When we consider, however, the benefits that have come to me through Delta Sigma Pi, every man in this room will admit

that I have been richly rewarded for every minute of time I gave to the fraternity.

And so it is that I have told you my story to let you know of the valuable remunerations that are in store for those of you who will just "expose yourselves" to our fraternity. By this I mean not merely to attend business and professional meetings and social activities of the chapter, but to give liberally of your time and talents to your fraternity, and strive to keep each member of your chapter active and doing something for the fraternity. The chapter should prove an interesting and valuable laboratory to our members who are really interested, and there is nothing half so satisfying as the knowledge that you are doing some useful work and doing it well. Many of you will know what I mean when I tell you that the greatest personal satisfaction you can have is in doing your fraternity work well. In this connection, if you will pardon another personal illustration, one of my most prized possessions is the official Delta Sigma Pi ring which was awarded to me by the Central Office for being one of the three best DELTASIG Correspondents in 1933-34.

Brothers in Delta Sigma Pi, it is with much care than we have selected, initiated, and trained you in the principles, ideals, and traditions of our fraternity. You will return to your chapters this fall as Grand Chapter delegates, to carry forward these noble aims with renewed vigor and enthusiasm. Let's each one of us leave this convention with that firm resolution in our hearts. Make the work of your chapters and yourselves a source of pride to you and a credit to the fraternity. Train well each member of your chapter in our principle that "He profits most who serves best." Upon you rests the responsibility of maintaining the position of dignity and respect which Delta Sigma Pi has in the business and educational centers throughout the nation. Remember, the alumni are watching our undergraduate brothers always and are interested in their work. And above all, remember the truth in that saying, "By their fruits ye shall know them."

Miami, Florida
September 14, 1936



Meandering Through the Mediterranean

By Gustavus A. Sieverts, *Chi Chapter*

IT IS A GENUINE pleasure to tell my brothers in Delta Sigma Pi of a truly marvelous trip I had this summer to fourteen Mediterranean countries and to urge them to take such a trip as soon as possible. It is said that no education is complete unless one has travelled. I am in concurrence with this idea not only because such a trip is genuinely educational but because it is a sure source of an enriched and more abundant life.

I could continue on and on in regard to these advantages, friendships, rest, appreciation, inspiration, but I shall give just one specific example of another most important outcome I have discovered—recreation. I recently saw the splendid motion picture "Romeo and Juliet." In it I saw the same large, beautiful buildings, the same carpets, the same open squares, the same fountains and felt the atmosphere of those ancient cities of Italy which I "explored." It is these intimate recollections of foreign travel which make a motion picture and each book one reads a sparkling, animated experience rather than a means of passing one's time away more or less boresomely. After seeing the picture I reread the tragedy of "Romeo and Juliet" and thus pyramided my joyous experiences.

Now I shall relate very briefly some of the most interesting happenings and give my brothers an idea of these ancient countries which border the Mediterranean as I saw them.

Our first stop was at the Madiera Islands. This is a fine introduction to the Mediterranean because it gives one an idea of the type of topography to expect during the entire trip, rugged terrain with a most irregular coastline. Each of these Mediterranean countries except Egypt is hilly and rocky and exceedingly dry during all the summer months. The hills of Madiera are particularly precipitous and as we climbed them we caught the scents of thousands of blooms and saw beautiful vistas of the sea. However our visions of a tropical paradise were clouded by the pitiful poverty of the inhabitants. Madiera is known for its splendid wines. We saw the huge vats of wine kept in warm rooms, one hundred twenty degrees hot, to aid its processing. Of course we sampled several varieties of wine and found each entirely to our liking.

From Madiera we went to Gibraltar. Early in the morning, even before breakfast we were out on deck to get our first glimpse of the famous Rock of Gibraltar and incidentally our first glimpse of Europe. One doesn't need to be told who is boss around this end of the Mediterranean. British warships quietly lay in the harbor and one doesn't need to be told they are ready to go into immediate action. One feels it. British airplanes buzzed overhead and as one lifts his eyes involuntarily one sees that mighty rock again which is one of the most important British fortresses in the world. I also visited Algeciras in Spain but got out a few days before the revolution began.

Just across the Strait of Gibraltar in one of the most northern points of Africa is Ceuta. Here is undiluted local color. One is possessed by visions of the Arabian Nights, that beautiful Moorish architecture, gleaming white, with horseshoe curved entrances and delicately designed windows. Here are beautiful public gardens, not very large, but they answer the purpose and here also one sees the brown-skinned natives dressed in their long white gowns, coming and going just as did their ancestors a thousand years ago.

Two days later we were in the heart of the gayest section of Europe, the French Riviera. No wonder Europe's tired business man has a special preference and liking for this brilliant and far-famed resort. Here he can restfully enjoy the tang of the salt air, take a drive along the Grand Corniche (a road high up in the mountains that overlooks the Mediterranean) or spend his time gambling or dancing in some fashionable casino. This may be fine for some men but I'm afraid I never would get back in harness after two weeks in this delightful place. It is just too luxuriant.

At Genoa of course we visited the site where Columbus was born. Nearby are the immensely thick but beautiful walls which protected the city from the Venetians. The streets, quite clean, teem with autos and people. Practically all the cars were of Italian manufacture. It was surprising to see a number of busses here which had come from Austria and naturally were bearing Austrian passengers. An unheard of number of soldiers continuously passed us by. It makes one wonder how Italy will ever raise its standard of living which is certainly far below that of our American standard when she has such a tremendous overhead. One of the very unusual places in Genoa is the Campo Santo, a cemetery, in which there are hundreds of the most beautiful monuments depicting all sorts of grief. To get around rapidly and with the least fatigue one takes a bus or taxi since the terrain is somewhat steep. Genoa is another example of the Mediterranean type of city which is necessarily built close to the sea and has had to spread out along the coast because the mountains at its back rise so abruptly.

When we arrived in Naples I was eager to see Pompeii, that city which was covered with lava and ashes for hundreds of years by the unusual activity of Mount Vesuvius A.D. 79, a city that was truly forgotten. Smoke was issuing copiously from the volcano but not in sufficient quantities to frighten or daunt our venturing into this former city which the Italian government has excavated and is now maintaining. We could see the marks in the street's cobble stones left by chariots or carts. Among other very interesting sights were loaves of bread which have turned black with age and the skeletons of men and animals whose lives were lost when that unfortunate event took place. A trip through the Museum of Naples which contains a great number of world-famous statues, for instance that of Hercules, is a delightful experience.

I feel that it has been a great privilege to visit the Holy Land. Nazareth, the home of Jesus during his youth, was the most interesting place of the trip from a religious point of view. We were taken down into a cave perhaps twenty-five feet below the surface of the earth into which the Holy Family retreated during the hottest part of the day. The place was appropriately lighted and we were made welcome by a monk who showed and explained to us how the wheat and olive oil was kept in cisterns in those days. Another place of interest was the well from which Mary obtained water.

After visiting Palestine we went to Egypt. Have you ever ridden a camel? That's an experience that awaits you when you visit the Egyptian pyramids. He gives you a ride that really is different. I never did get on to that motion and I am told it takes a true native to stay on board when he goes into his gallop. The pyramids are incredibly huge. Walking inside the pyramids through a long narrow tunnel to the burial chamber was not so bad but walking around these tremendous monuments with the sun blazing down mercilessly on us and sand continually filling our shoes was a hot and arduous experience. Nevertheless, despite the seeming unpleasantness I would do it over again most gladly.

Soon however we had to get back to the *Roma* to see still other strange sights which the captain insisted on us seeing. From Port Said we sailed north, stopped at the Island of Rhodes for two days, then continued north across the Mediterranean, through the Dardanelles, through the Bosphorus and finally pulled up at Constantinople. Whenever I think of Constantinople or rather Istanbul I think of three things, Galata Bridge, hemmels, and muezzins. Others think of the Seraglio Palace, the magnificent mosques, and Scutari. Galata Bridge impressed me because it is the most cosmopolitan bridge in the world while all along the Golden Horn which this bridge crosses are busy ships going to and fro. The hemmels are a unique and pitiful sight in this former capital of the Turkish Empire. It is not a pleasant thing to contemplate the lot, nor watch the expressions of these human beasts of burden, for, in Constantinople when one wishes anything transported, be it pie or piano, one calls a hemmel. And the muezzins interest me because they make me ponder on the mysteries of religion, all that is fine and noble in religion, all that is cruel and reeking of poverty that has accompanied religion, the variety of religions in this ancient land and speculation as to what new religion shall rise in the future when a materialistic nation looks up for divine guidance from some divine leader who is just as surely necessary to the fulfillment of our religious instinct as is the fulfillment of all our native and predetermined instincts.

Athens I shall always remember as a place where I had a special thrill, the thrill of unexpectedly meeting a fraternity brother with whom I had been previously acquainted in my own chapter. To be four thousand miles away from home and then to meet a fraternity brother makes one's heart beat faster and a new sensation of warmth blaze up within. It would take a Shakespeare to express my delight and the emotion I felt at this fraternal reunion. A feeling of greater pride than I had ever felt before welled up in me. While I was visiting the Acropolis in Athens, Greece, I saw a man who appeared to be an acquaintance but he was not a passenger on the S.S. *Roma*. His face was mighty familiar and when I met him again that evening in a restaurant in Athens my curiosity got the best of me. I excused myself from my friends and went over to his table, and although I had no idea who he was I heard myself saying instinctively "I beg your pardon, but aren't you a member of Delta Sigma Pi?" He looked up surprised and answered "Yes." And who should it be but W. Mackenzie Stevens, Ph.D., C.P.A., returning from a two-year visit to Nanking, China, and who was initiated into Chi Chapter of Delta Sigma Pi in the same class I was some twelve years ago! The years may have made a few changes in our outward appearance but we certainly did enjoy talking over old times in Baltimore the rest of the trip. This meeting was one of the major thrills of my life.

With the services of an unusually well-educated guide we visited the Acropolis and its interesting buildings which are now only ruins. Strange to say, this guide who packed so

much Greek history into such a few minutes studied his history under Dr. David G. Robinson under whom I likewise studied at Johns Hopkins University last year. We also took a trip to Corinth, tasted its delicious grapes and stood where Paul preached his famous sermon to the Corinthians.

A ten day trip through "sunny Italy" was a jaunt packed with more interesting experiences. Our ship, the *Roma*, went right up through the Grand Canal with bands playing, through the heart of Venice, and past the Doge's Palace. The beautiful exterior of this palace is well-known on account of pictures of it in almost every American home but a visit through the many chambers, elaborately decorated by artists and a walk across the Bridge of Sighs is well worth-while.

For hours we passed through the watery streets of Venice in a gondola visiting churches and the home of illustrious men such as Wagner, Ruskin, and Robert Browning and enjoying the beauty of these remarkable homes and canals rather than cramming ourselves with their history. After a delightful two-day stay in Venice we took the train for Florence. The train passes through the Po Valley, the bread-basket of Italy. We could see dozens of farms along the way with their barns, olive orchards, vineyards, and fields of various crops. Gradually we left this fertile, rolling country and began passing in and out of tunnels, some a mile long and in this way we went through or around glorified hills until we reached the other side of the Apennine Mountains.

When we reached the other side of the mountains we came to Florence which is noted especially for its wonderful collection of art objects and beautiful buildings. One could spend days in her museums. The original masterpiece I like most here is Raphael's Madonna of the Chair. My hotel was right on the banks of the Arno River so that I had a glorious view up and down its course and could look down on the Ponte Vecchio, a bridge more than five hundred years old and encrusted with jewelry and silver-smith shops. Then I left Florence by fast electric train for Rome.

Rome was the grand climax of the whole trip. What a city to write about in one paragraph! It's like playing Wagner's "Flying Dutchman" on a jew's harp. With Benito Mussolini in the saddle, this city, more than two thousand five hundred years old, is perhaps just beginning to adolescence and the nation is, perhaps, just beginning a second cycle of conquest. This reconquest of lost territory is undoubtedly Il Duce's intention and one needs no greater corroboration than the maps he has placed in Rome to remind the Romans of today and all other Italians the glory of the Roman Empire in the past and its present diminished size. What a sight this city must have been in its prime, the Roman Forum with its twenty odd magnificent public buildings, triumphal arches, and places of worship, the Coliseum where thousands of men and women lost their lives because they professed Christianity, where animals were butchered and gladiators fought fiercely to vanquish their opponents, all for the sadistic enjoyment of the Roman population. No one goes to Rome without seeing St. Peter's Church. Luckily I was there on a day when they had a beautiful service. The Vatican and Vatican Library are also deserving of a large proportion of one's time. The "City of Seven Hills" is even interesting below the surface. The "P.W.A." of Italy is engaged today in unearthing more and more of Rome's early history. The catacombs just outside the city are another reminder of the death of an old religion and the birth of a new one that fulfilled the needs of a poverty stricken and over-burdened poorer class of a by-gone era. Today there is considerable construction going on and slum clearance, no doubt, is just as important an objective in Italy as it is in America. After having been in Rome five days I took the train back to Genoa where I re-embarked on the *Roma*.

Now, since I am home I sincerely regret that each stay in each port was not longer. My interest in this region has been redoubled again and again. It has increased my understanding of people, given me many new interests, and is a happy memory I shall cherish all my life. Plan now not only for the next Deltasig Convention but also a glorious adventure in a strange new land.

With the ALUMNI



Re-elected to Wisconsin Legislature

Palmer F. Daus, *Marquette*, was re-elected to his third term in the Assembly of the Wisconsin Legislature last November by a vote of 8165 to 4129. His district comprises all of Jefferson County and he received the largest of any candidate for state or county office. First elected in 1932 he was re-elected in 1934 and again in 1936. Although one of the younger men in the Assembly during his first term Brother Daus' ability was immediately recognized and found expression in his appointment to the chairmanship of the committee on Commerce and Manufacturing and as ranking member of the committee on Taxation. During the 1933 session he introduced a number of important bills which became laws including the one providing for the semi-annual payment of taxes. He has also had a perfect attendance record.

It is hoped that Brother Daus will continue his brilliant record for many years to come. His home is in Fort Atkinson, Wis. He attended the Democratic National Convention in Philadelphia representing his district.

Goes With Publishing Firm

Earl J. Aylstock, *Cincinnati*, assumed his new duties as manager of the college text book division of the Southwestern Publishing Co., Cincinnati on February 1. This firm is one of the outstanding publishers of commercial text books in the United States. For the past 8 years Brother Aylstock has been assistant director of the evening division of the College of Engineering and Commerce at the University of Cincinnati. Initiated into Alpha Beta Chapter of Delta Sigma Pi 10 years ago, Brother Aylstock's interest in fraternity affairs has been most active and he has proved to be an inspirational influence felt by every brother of the chapter.

The *Cincinnati Record*, campus publication, printed the following comments by Dean Vincent H. Druffner, Director of the Evening School, regarding the resignation of Brother Aylstock.

"The thousands of present and former evening students, who have had the opportunity to come into contact with Professor Aylstock, will receive the news of his resignation with the same sense of loss that we on the faculty and Evening School Staff do. During his eight years of service to the Evening School, he had made the interests of the Evening School and of the evening students a motivating force in his life. No effort was too great, if he could be of help to a student on his school or personal problems. His warm personality and sincere interest in students and faculty was an important influence during the period of our greatest growth. It is hard to say goodbye to one who has earned such an important place in our work and life. We all join, however, in wishing him the best of success in his new field of work with the Southwestern Publishing Company."

Resigns Important Government Post

Dr. Henry F. Grady, *California*, has resumed his duties as dean of the College of Commerce of the University of California, Berkeley, after two years as chief of the Division of Trade Agreements of the Department of State, Washington, D.C. As a federal official, Brother Grady won wide commendation for his efforts. A newspaper editorial which appeared shortly before his retirement summarizes his achievement:

"One of California's finest contributions to the New Deal, and one of the few that Democrats and Republicans unite in praising, comes to an end with the resignation of Dr. Henry F. Grady as chief of the Division of Trade Agreements, Department of State. In two years of ceaseless hard work at Washington, involving delicate and complex negotiations, Dr. Grady has negotiated trade agreements with 14 foreign nations, including Canada, that have opened important new markets for American products and that already are substantially increasing our foreign trade. California has come off particularly well in these negotiations. New markets have been opened for practically all of our major commodities. And we owe it largely to Dr. Grady that the state's interests have been so jealously guarded and advanced.

"Dr. Grady retires July 1 to resume his work as dean of the College of Commerce of the University of California and special adviser on foreign trade to the San Francisco Chamber of Commerce. At a formal dinner in his honor at Washington the other night, Secretaries Hull, Wallace and Roper, Toastmaster George Creel, and Robert Lincoln O'Brien, Republican chairman of the Federal Tariff Commission, paid tribute to his achievement.

"Dr. Grady took a year's leave of absence from the university to become first administrator of the trade agreement law, and at the end of the first year the leave was renewed for one more year. Now California regains and Washington loses an exceedingly able and useful official."

Radio Star Passes Away

Mrs. Howard Berolzheimer, "Lu" of the well-known radio team of "Clara, Lu and Em" and wife of Brother Howard Berolzheimer, *Northwestern*, died on January 8, 1937 in the Evanston Hospital. She had been suffering from a streptococcal infection for two weeks; death was due to pneumonia.

"Lu" was, before her marriage, Isobel Carothers. She and two of her sorority sisters became popular campus entertainers during their undergraduate days. The act that made them national radio favorites had its inception in exchanges of confidences at school that as children they had imaginary playmates. They developed the idea in sheerest fun. Their conversations were overheard by their sorority sisters and they were commanded to perform. Great popularity ensued.

Three years after graduation brought the three girls back together in Chicago and at the suggestion of friends they worked out a script of "Clara, Lu and Em." sought and won an audience and were given a "spot" on the air. Their sketch had been heard for nearly six years over the networks and brought them all fame and fortune. The sympathies of Brother Berolzheimer's many friends in the fraternity are extended to him in his bereavement.

Manages Department Store

Austin T. Graves, *Kentucky*, was recently appointed manager of the Evanston, Ill., branch department store of Marshall Field & Co. Brother Graves first became associated with Marshall Field & Co. in 1930 when he served as secretary to John McKinlay, president.

Educational Director of Bankers Association

David Dillman, *Northwestern*, former staff economist for *Business Week*, recently assumed his new duties as

educational director for the Investment Bankers Association, New York, N.Y. Before joining the staff of *Business Week* in 1934 Brother Gillman served as financial writer and analyst on the *Chicago Journal of Commerce*.

Two Accounting Firms Organize

Joseph H. Gilby, *Northwestern*, and Roy Hall, *Northwestern*, for many years associated together in the public accounting firm of Gilby, Penny, Hall & Co., Chicago, have organized separate partnerships, Brother Gilby under the name of J. H. Gilby & Co., while Brother Hall and several other associates have organized the firm of Hall, Penny & Jackson.

Publishes Book

A. W. Richeson, *Johns Hopkins*, associate professor of mathematics at the University of Maryland is the author of a book *Financial Mathematics* recently published by Prentice-Hall, Inc.

Appointed to Foreign Post

Cecil Hopkins, *Cincinnati*, has recently left for Prague, Czechoslovakia to assume an executive position with a large industrial firm. After graduating from the Hamilton (Ohio) High School, Brother Hopkins attended Purdue University for two years and then completed his education and received his degree at the University of Cincinnati in 1931. For two years he was employed in the experimental department of the Hoover-Owens-Rentschler Co., where he had charge of valve tests on steam engines; then as machine tool designer for the Niles Tool Works; and as chief engineer in charge of experimental machines at the Lodge and Shipley Co. An inventor in his own name, he already has several patents to his credit.

Elected Secretary

James A. McDain, *New York*, assistant treasurer of the Chase Safe Deposit Co., New York, N.Y., was recently elected secretary of the New York State Safe Deposit Association. Brother McDain is the very active president of the New York Alumni Club of Delta Sigma Pi.

Heads Cost Accountants

Mayben P. Newby, *Illinois*, active Deltasig alumnus in Kansas City and auditor of the Skelly Oil Co., in that city, was recently elected president of the Kansas City Chapter of the National Association of Cost Accountants.

Fifteen Years with Company

Frank C. Brandes, *Georgia*, was awarded his Fifteenth Year Pin by the Retail Credit Company, Atlanta, Ga., as an acknowledgment of his fifteen years of loyal and efficient service with that company.

Master of Lodge

George H. Mew, *New York*, now residing in Atlanta, Ga., was recently elevated to the office of Worshipful Master of Malta Lodge, A. F. & A. M.

Personal Mention

Rollo Stovall, *Florida*, is studying for his master's degree at Georgetown University, Washington, D.C. . . . Horace R. Perry, Jr., *Washington*, is associated with the St. Louis Branch of Price, Waterhouse, & Co. . . . Oscar K. Dizmag, *Chicago*, is head of the department of Economics and Business Administration at Whitworth College, Spokane, Wash. . . . Rowland O. Hill, *Detroit*, instructs a course in cost accounting at Johns Hopkins University. . . . George Britton, *Penn State*, and Philip Steiner, *Johns Hopkins*, are

connected with the Baltimore office of the Chevrolet Motor Co. . . . Fred Dippel, *Rider*, teaches in the commercial department of the Merchantville, N.J., High School. . . . Weymen D. Crenshaw, *Alabama*, and William H. Bailey, *Mississippi*, are connected with the Atlanta office of the Southern Bell Telephone & Telegraph Co. . . . Francis Duggen, *Georgia*, has been transferred by the Edison Sales Appliance Corporation to Raleigh, N.C. . . . Alfred Grunwell, *Florida*, is preparing to enter Foreign Service and is studying at Georgetown University.

Walter Watts, *Johns Hopkins*, recently secured a position with the Baltimore office of the United States Rubber Co., through the alumni placing service. . . . Albert Clark, *Georgia Tech*, is now affiliated with the American Bakeries, Inc. Atlanta, Ga. . . . Robert Spahn, *Northwestern*, is co-director of research of the Oklahoma Publishing Co., Oklahoma City, Okla. . . . Oscar R. Barrett, Jr., *New York*, has been appointed agency organizer for the New York Life Insurance Co. . . . Neil Jouroldm, *Tennessee*, is connected with the Standard Knitting Mills, Knoxville, Tenn. . . . Ralph A. Palladino, *Boston*, is cashier and member of the firm of Joseph Palmer, manufacturers of automobile and truck springs, Charlestown, Mass. . . . Lyle S. Hiatt, *Florida*, is now associated with A. P. Woodson Co., Delco oil burner distributors in Washington, D.C., and is planning on taking graduate work for his Doctor's degree at Georgetown University. . . . Walton Juengst, Frank Kelly, and Bruno Lawson, all of *New York*, successfully passed the New York State C.P.A. Examinations given in April, 1936. . . . William Rea, *Northwestern*, sells advertising for the *Edmonton Bulletin*, Edmonton, Alberta, Canada.

Francis Osteen, *Georgia Tech*, is in the Birmingham, Ala., office of the Southern Bell Telephone & Telegraph Co. . . . Charles W. Churchill, *Tennessee*, recently opened his own insurance office in Omaha, Neb. . . . Charles Barnum, Jr., *Colorado*, is now connected with Aluminum Company of America, New Kensington, Pa. . . . William F. Corbitt, *New York*, is now chief clerk of the Cleveland locomotive shops of the New York Central Railroad. . . . Larry Smith, *Denver*, is manager of the Greensboro, N.C., branch furniture store of Mather Brothers, Atlanta, Ga. . . . D. M. Batey, *Florida*, is with the Aetna Insurance Co., in Nashville, Tenn. . . . Henry B. Fuller, *Georgia*, is a member of the firm of Henry B. Fuller Co., New York, N.Y. . . . Beaumont Davison, Jr., *Georgia*, has been promoted to credit manager of the Davison-Poxon Co. department store, Atlanta, Ga. . . . John W. Martin, *Georgia*, is employed by the *Atlanta Journal*, Atlanta, Ga. . . . Rexford M. Rockwell, *Rider*, is head of the commercial department of the Hornell (New York) High School. . . . Thomas J. Deane, *Tennessee*, is an accountant for the Appalachian Marble Co., Knoxville, Tenn. . . . Harry M. Watson, *Tennessee*, is district representative in Knoxville for the Phoenix Mutual Life Insurance Co.

Richard A. Dick, *Northwestern*, was recently promoted to the position of assistant division traffic manager of the Northwest Airlines, Chicago. Brother Dick is a licensed pilot. . . . John F. Frawley, *Boston*, is with the investment counsel firm of Scudder, Stevens & Clark, Boston, Mass. . . . Caspar C. Schneider, *New York*, is with the investment banking of Burr & Co. 57 Williams St., New York. . . . William E. Dozier, *Texas*, is in the accounting department of the Sperry Flour Co., Los Angeles, Calif.

Mergers

Richard J. McKenzie, *Missouri*, on February 17, 1934, to Vera H. Klug, at Plattsmouth, Neb.

John F. Frawley, *Boston*, on April 23, 1935, to Marion C. May, at Waltham, Mass.

Malcolm L. Green, *Mercer*, on April 25, 1935, to Carolyn McColbin, at Macon, Ga.

Charles Sibbitts, *Pennsylvania*, on June 15, 1935, to May Josephine Shields, at Westmont, N.J.

Harry M. Watson, *Tennessee*, on June 22, 1935, to Charlotte Stair, at Knoxville, Tenn.

Ronald C. White, *Northwestern*, on September 1, 1935, to Avesta Mae Hyames, at Kalamazoo, Mich.

Roy A. Prewitt, *Missouri*, on October 31, 1935, to Mildred Louise Ristine, at Jefferson City, Mo.

John S. Rine, *Detroit*, on April 27, 1936, to Dolores Swanson, at Manistique, Mich.

Thomas J. Deane, *Tennessee*, on June 2, 1936, to Janie Hall Deane, at Knoxville, Tenn.

Joe Hastings, *Pennsylvania*, on June 6, 1936, to Kathryn Harper, at Wilmington, Del.

Robert V. Harman, Jr., *Missouri*, on June 27, 1936, to Florence Marguerite Walker, at Kansas City, Mo.

William J. Hanna, *Pennsylvania*, on July 25, 1936, to Ruth Knocke, at New York, N.Y.

Harry L. Grove, *Northwestern*, on July 25, 1936, to Mattie A. Gilmour, at Oak Park, Ill.

Lloyd Wise, *Temple*, on August 28, 1936, to Sarah Lane Loomis, at Ocean City, N.J.

Nelson Herb, *Temple*, on September 19, 1936, to Laura Edna Pflum, at Ocean City, N.J.

George D. Tucker, *Ohio*, on October 10, 1936, to Vera Evora Smedley, at Apple Creek, Ohio.

Irvin M. Urban, *Detroit*, on October 24, 1936, to Bernadine Detloff, at Jackson, Mich.

Randolph K. Vinson, *Northwestern*, on October 24, 1936, to Elizabeth Valentine Rodgers, at New York, N.Y.

Robert C. Bardwell, *Florida*, on October 30, 1936, to Elizabeth Faucet McCrady, at Pittsburgh, Pa.

James D. Poage, *Georgia Tech*, on October 31, 1936, to Marjorie Clinkscales, at Atlanta, Ga.

Richard S. Splangler, *Missouri*, on November 14, 1936, to Mary Erb, at Joliet, Ill.

Alfred O. Manteuffel, *Northwestern*, on November 26, 1936, to Gretna Petersen, at River Forest, Ill.

Francis Brown, *Michigan*, on December 14, 1936, to Bertha May Hart, at Grand Rapids, Mich.

Wayne Toland, *Michigan*, on December 15, 1936, to Alice Morgan, at Detroit, Mich.

William H. Stansfield, *Missouri*, on December 19, 1936, to Clyde W. Cash, at Macon, Mo.

John L. Howard, *Missouri*, on December 29, 1936, to Dorothy Hemley, at Trenton, Mo.

Walter Harold Payne, *Texas*, on December 31, 1936, to Mary Virginia Regan, at Port Lavaca, Tex.

Anthony T. Marshall, *Northwestern*, on January 9, 1937, to Evelyn Goranson, at Chicago, Ill.

Fred Daniel Schraffenberger, *Northwestern*, on January 9, 1937, to Gladys M. Engstrom, at Chicago, Ill.

Hampton D. Williams, *Alabama Poly*, on January 27, 1937, to Gladys Galvin, at Tampa, Fla.

Robert E. Singletary, *North Carolina State*, on January 30, 1937, to Dorothy Lombard, at Atlanta, Ga.

Chalmers Wood, *Northwestern*, on February 6, 1937, to Anne Balgoyne, at Chicago, Ill.

Dividends

To Brother and Mrs. Charles Sibbits, *Pennsylvania*, on May 4, 1936, a son, Charles, Jr.

To Brother and Mrs. Stanley Jones, *California*, on May 18, 1936, a daughter, Iva Pearl.

To Brother and Mrs. Ralph A. Palladino, *Boston*, on May 18, 1936, a son, Donald Joseph.

To Brother and Mrs. Newton Roberts, *Rider*, on June 19, 1936, a daughter, Leonora Miriam.

To Brother and Mrs. M. Lawrence Daily, *Pennsylvania*, on July 3, 1936, a daughter, Mary Jane.

To Brother and Mrs. Alfred Hauser, *New York*, on September 11, 1936, a daughter, Mary Regina.

To Brother and Mrs. Edward C. Prophet, *Michigan*, on September 15, 1936, a daughter, Eleanor Jane.

To Brother and Mrs. Charles E. Peterson, *Chicago*, on September 18, 1936, a son, Charles Earl.

To Brother and Mrs. John F. Frawley, *Boston*, on September 28, 1936, a daughter, Joan Frances.

To Brother and Mrs. Norman Pettys, *Georgia Tech*, on December 4, 1936, a daughter, Barbara Ann.

To Brother and Mrs. Joseph F. Malott, *Pennsylvania*, on December 18, 1936, a daughter, Rosemary.

To Brother and Mrs. Francis F. Duggan, *Georgia Tech*, on December 29, 1936, a son, Douglas Martin.

To Brother and Mrs. F. B. Wasdin, *Georgia Tech*, on January 13, 1937, a son, John Treadwell.

To Brother and Mrs. Louis T. Bates, *Georgia Tech*, on February 7, 1937, a son, Louis Thomas.

To Brother and Mrs. Waldon C. Winston, *Missouri*, on March 7, 1937, a daughter, Sandra Gail.

Obituary

FRED S. TABER, *Alpha Kappa 76*. Born March 24, 1909, at Lockport, N.Y.; initiated into our Buffalo Chapter December 20, 1930; died November 27, 1935.

JOHN A. RUSSELL, *Theta 295*. Born November 4, 1865, at Sheboygan, Wis.; initiated into our Detroit Chapter January 20, 1921; died April 6, 1936. Brother Russell was dean of the College of Finance and Commerce at the University of Detroit, and was for many years active in Delta Sigma Pi circles. His untimely death was keenly felt by the many alumni of our Detroit Chapter, to whom he was well known.

WALTER CHARLES GACKENBACH, *Omega 44*. Born September 20, 1903, at Allentown, Pa.; initiated into our Temple Chapter November 24, 1923; died on December 2, 1935.

DONALD COLMAN GRIFFIN, *Alpha Rho 39*. Born May 25, 1905, at Granby, Conn.; initiated into our Colorado Chapter December 4, 1927; died April 8, 1934. Brother Griffin and a friend took a small boat and went out fishing at his summer home in Madison, Conn. It was a cold, blustery day and the boat capsized. His friend could not swim, so Brother Griffin instructed him to cling to the boat while he would swim ashore for help. Although a strong swimmer and only a short distance to shore, the water was extremely cold and Brother Griffin became exhausted and sank in but six feet of water. His friend also sank before he could be rescued. Brother Griffin's widow and four year old daughter survive him.

HARRY EDWARD WILKINSON, *Theta 304*. Born May 22, 1915, at Detroit, Mich.; initiated into our Detroit Chapter April 29, 1934; died November 14, 1936. Brother Wilkinson, a senior at the University of Detroit, was killed while driving to a football game in Cincinnati, and his companions seriously injured. Their car left the highway and rolled over five times. Eight members of his chapter served as pallbearers at his funeral.

WILLIAM HENRY HAAS, JR., *Beta 454*. Born March 26, 1903, at Philadelphia, Pa.; initiated into our Northwestern Chapter, Chicago Division, January 19, 1929; died September 23, 1936. Brother Haas was for many years active in fraternity affairs, and served as province officer in St. Louis for some time. He had been transferred to New York by his firm, became sick, and after being confined to the hospital for many months, finally succumbed. His widow survives.

DELTA SIGMA PI CHAPTER EFFICIENCY CONTEST

Comparative Final Ranking of Chapters for the Past Five Years

CHAPTER	UNIVERSITY	JUNE 30, 1936		JUNE 30, 1935		JUNE 30, 1934		JUNE 30, 1933		JUNE 30, 1932	
		RANK	POINTS	RANK	POINTS	RANK	POINTS	RANK	POINTS	RANK	POINTS
Alpha	New York	28	51,400	21	66,900	11	79,550	9	74,780	17	51,800
Beta	Northwestern (Chicago)	2	99,000	1	100,000	1	100,000	3	87,570	3	80,350
Gamma	Boston	10	87,125	48	19,725	49	28,225	51	20,600	51	17,750
Delta	Marquette	4	91,650	6	82,800	1	100,000	6	79,160	8	64,850
Zeta	Northwestern (Evanston)	9	87,275	7	80,600	17	71,850	18	62,370	14	56,450
Theta	Detroit	32	45,400	17	70,400	7	91,100	21	59,640	44	30,100
Iota	Kansas	42	12,450	47	21,850	16	72,175	40	45,720	50	18,050
Kappa	Georgia (Atlanta)	1	100,000	1	100,000	1	100,000	1	95,280	4	79,900
Lambda	Pittsburgh	45	8,825	41	35,350	26	62,275	30	52,770	49	19,700
Mu	Georgetown	21	67,400	23	64,000	27	60,225	24	56,570	47	27,000
Nu	Ohio State	29	49,150	39	38,450	10	84,850	42	41,770	48	21,350
Xi	Michigan	19	77,150	22	65,200	21	69,150	26	55,970	6	67,600
Pi	Georgia (Athens)	36	38,325	32	51,800	40	48,950	47	35,600	54	8,500
Phi	Southern California	31	48,200	34	49,850	22	67,900	25	56,300	38	36,500
Chi	Johns Hopkins	5	90,650	20	67,300	37	49,750	23	58,390	18	51,700
Psi	Wisconsin	18	78,550	19	68,075	19	70,250	16	64,450	7	65,350
Omega	Temple	23	68,300	24	62,600	9	85,600	4	86,730	5	77,200
Alpha Beta	Missouri	3	95,225	4	83,475	23	66,900	45	40,380	10	61,850
Alpha Gamma	Penn State	39	26,250	28	55,775	30	56,700	27	55,050	28	42,450
Alpha Delta	Nebraska	26	59,125	42	32,450	36	49,925	36	49,740	9	62,800
Alpha Epsilon	Minnesota	17	79,150	8	80,200	34	56,775	13	69,000	30	40,300
Alpha Zeta	Tennessee	35	40,750	..	..	..	..	..	..	..	..
Alpha Eta	South Dakota	41	16,700	45	24,850	33	53,700	29	52,980	23	47,500
Alpha Theta	Cincinnati	20	67,675	25	61,675	8	86,400	2	94,180	36	37,050
Alpha Iota	Drake	37	31,325	30	53,750	45	41,725	39	46,110	35	37,950
Alpha Kappa	Buffalo	38	26,275	40	36,600	32	55,525	7	78,595	22	49,250
Alpha Mu	North Dakota	40	18,450	35	48,575	47	40,000	37	47,730	40	33,200
Alpha Nu	Denver	27	56,350	38	39,950	42	48,175	32	52,510	24	46,200
Alpha Pi	Indiana	46	8,475	44	25,400	44	45,950	15	67,720	13	57,100
Alpha Rho	Colorado	7	89,050	5	83,150	13	76,150	44	41,600	33	39,200
Alpha Sigma	Alabama	24	62,200	13	73,575	25	63,725	10	74,600	26	42,950
Alpha Upsilon	Miami	16	81,400	15	71,775	12	76,850	11	72,250	15	55,250
Alpha Chi	Washington	44	10,300	43	30,675	43	46,450	20	60,390	2	81,750
Alpha Psi	Chicago	12	85,100	14	73,000	35	53,425	33	51,150	42	32,200
Alpha Omega	De Paul	34	43,650	37	47,650	29	57,650	17	64,100	11	61,700
Beta Gamma	South Carolina	30	48,375	36	48,025	41	48,725	41	44,380	27	42,500
Beta Delta	North Carolina State	6	90,350	3	87,050	6	91,200	8	74,940	12	61,550
Beta Zeta	Louisiana State	43	12,275	33	51,475	15	53,050	38	46,470	29	42,150
Beta Eta	Florida	8	87,400	10	76,350	5	96,800	5	81,270	1	83,500
Beta Theta	Creighton	25	59,700	26	58,175	31	55,675	31	52,630	16	52,650
Beta Iota	Baylor	15	81,750	12	73,700	28	59,350	34	50,140	31	40,250
Beta Kappa	Texas	13	85,050	16	71,425	24	63,925	19	60,650	39	33,500
Beta Lambda	Alabama Poly	11	85,175	11	76,300	18	71,775	28	54,440	19	51,650
Beta Mu	Dalhousie	33	44,200	29	54,225	14	75,900	14	68,550	21	50,650
Beta Nu	Pennsylvania	22	67,000	18	69,975	4	98,825	12	70,250	..	..
Beta Xi	Rider	14	85,025	9	79,700	..	..	..	..	..	..
CHAPTER AVERAGE			59,620		57,485		62,215		54,660		44,000

Among the CHAPTERS



Johns Hopkins — Chi

THE HIGH SPOT of the winter activities at Johns Hopkins was the visit paid Chi Chapter by "Gig" Wright, Grand Secretary-Treasurer. The occasion was the formal initiation ceremony at the Longfellow Hotel in Baltimore on Sunday, January 24. In order that Brother Wright might be with us, Chi postponed the initiation until Sunday which had the effect of cutting down the attendance, but in no way dampened the ardor and enthusiasm of those present. After the initiates had been subjected to a rigorous examination, and formally inducted into Chi Chapter by an impressive ritual ceremony, all hands sat down to a very delectable banquet. Former Head Master George Missel who acted as toastmaster introduced Brother Wright. His speech was forceful, entertaining and one that will be remembered a long time for Brother Wright ably and clearly pointed out the obligations and benefits accruing to all Deltasigs.

On February 13, the Mid-winter Formal was held at Cadoa Hall. It was the unanimous expression of those present that the dance was one of the most enjoyable ever held. The active chapter turned out en masse, and there were many alumni present, among whom were the convivial spirits necessary to enliven such a function.

Chi Chapter has continued its diversified program of professional smokers. In January a prominent Baltimore executive gave an interesting talk on "Salesmanship in Business." On February 24, another smoker will be held at which C. H. Gundersdorff who has had years of experience in the insurance field will be the speaker. These smokers afford students at the evening courses an opportunity to hear speakers well qualified to discuss intricate problems in the fields of accounting, salesmanship, marketing and economics.

In the near future, Chi will make several tours of industrial plants in Baltimore. These visits are important from a practical point of view because they bring out very vividly the difficulties met in conducting a manufacturing enterprise which are not apparent to the student of theoretical accounting.

The Spring Formal will be held in April. Complete plans have not been formulated for this affair, but in view of the spirit shown at the preceding social functions this year, it should be a gala night. Chi Chapter extends a cordial invitation to all visiting Deltasigs to attend its functions, and will endeavor to make their trips to the Monumental City pleasant ones.—ROBERT S. COOPER

Minnesota — Alpha Epsilon

FIRE ROUTED TWENTY-FOUR sleeping Deltasigs from the Alpha Epsilon Chapter house bright and early Sunday morning, February 14. Visions of a new chapter house beat at fast tempo in the minds of chapter members until some one "lost his head" and summoned the fire department. Quick action on their part soon squelched the blaze—and the visions. Damage was small and repairs needed on only one room. Cause of the fire is yet undetermined since it started between an outer wall and roof. Seriously it is hoped that this will be the last fire we have to experience. Members are getting "fed up" with grabbing an armful of clothing and other loose valuables and scrambling down three flights of stairs with them to the living room—especially since it has happened twice in the last fourteen months. We had a real fire a year ago.

Maybe there is value in the frequency of such occurrences; maybe the experience will prove to be an invaluable aid to some member in the future whose circumstances brings him face to face with an event which calls for action and a clear head. The fact that he's had the experience before will enable him to keep cool and do the calm and rational thing. Despite the temporary disturbance that such an event caused here at the house, professional activities went on as scheduled. On the following day chapter members and pledges enjoyed an illustrated lecture by a sales executive of a large nationally known firm, Brown-Bigelow of St. Paul, Minn. That same week professors from various departments of the School of Business were entertained at luncheon. The connotation of such an occasion as a "Prof. Luncheon" can be met very cleverly by having as a favor at each guest's place at the table, a shining red apple wrapped in a napkin and tied at the ends with a *good* cigar sticking out of the end of it. Try it—it's a dandy for breaking the ice.

Deltasigs at Minnesota are taking active part in several of the major campus activities. Ray Carlson this year occupied third place in line at the Junior Ball, as Junior President from Business and secretary of the Junior Commission. Win Ritter as President of the Interprofessional Fraternity Council marched first in line at the "Interpro Ball." Paul Vaananen in his capacity as social chairman for university functions led the grand march of the "Common Peepuls" ball, a lower cost function sponsored by the university on the same night as the Junior Ball. Head Master Belford Gunderson, is also serving as senior class president

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from Business and will begin his work as a member of the Senior Commission in the spring quarter. Charles Benson is still managing the School of Business bookstore and is showing up with a better record than any of his predecessors. Gerald Smith is busy at this time acting as chairman of the Commerce Ball, an annual winter quarter function of the School of Business. Charles McGarraugh is president of the Board of Associated Business students which is the organ of student government in the School of Business. He has been working unusually hard on a report to be sent to the state legislature, in coöperation with the Dean's office and University President's office in connection with an appropriation for a new School of Business building. Brother McGarraugh is also a member of Beta Gamma Sigma.

Delta Sigma Pi is represented in the two outstanding university men's activity organizations Silver Spur in the junior class, and Grey Friar, senior men's honorary. Brother Gunderson who was our last year's Silver Spur member passed his place on to Win Ritter, and Lawrence Nelson who was last years Grey Friar, passed his on to Belford Gunderson and Charles Benson. Harry Higgins a member of Beta Gamma Sigma has just completed his examination for Beta Alpha Psi honorary Accounting fraternity and at this writing the exact outcome is not yet known.

Members have been conscientious in maintaining and improving chapter activities. Next week seven new members will be initiated. Chapter roll call includes forty-seven men at present, including pledges and actives. At this time with a large and growing pledge class we are facing problems of maintaining interest and activity within our pledge group, and would welcome any experiences or suggestions which you could pass on to us.—LAWRENCE NELSON

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Pennsylvania — Beta Nu

GREETINGS BROTHER DELTASIGS! With the conclusion of the mid-year examinations life at Beta Nu has once more returned to normal activity. "Gig" Wright, Grand Secretary-Treasurer, visited the chapter on January 25 and rendered some very valuable advice to the brothers on fraternity matters. "Gig" was also the principal speaker at our Fifth Anniversary Banquet at the Penn Athletic Club on the 23rd attended by 80 members.

Dr. H. Sherman Oberly, Assistant Professor of Psychology at the University of Pennsylvania, was the guest speaker at a Professional Meeting given at the chapter house on February 11. His topic was "Psychology and Behavior" and he imparted to the brothers and guests present some constructive ideas about psychology. After the meeting refreshments were served and the remainder of the evening was spent playing ping-pong and in pleasant conversation.

On the evening of Friday, February 12, the brothers indulged in their favorite indoor sport, initiation. All the champion paddle wielders were on hand to defend their laurels. When the smoke cleared on Saturday afternoon we found the ranks of Beta Nu increased by six. They are, Charles D. Cushing, George A. Shedwick, Jr., Edward G. Eastwood, William M. Sickler, William F. Foehl, Jr., Albert J. Wunderle. Congratulations! We know your investment will be a profitable one. Following the formal initiation on Saturday, the new men were tendered a dinner at the chapter house. Later in the evening they were the guests of the active chapter at the Annual Valentine Frolic.

After making his third acceptance speech, Brother Frank J. Hickey received a ring awarded by the alumni of Beta Nu "to the most outstanding member of the active chapter during the year 1935-1936." The ring was presented at a dinner on February 13.

By the time this publication reaches Deltasigs, Beta Nu will have completed the installation of officers for the coming year. Under the guidance of Head Master H. Palmer Lippincott, Jr., we have accomplished much during the past year. His shrewd judgment carried us safely past many an

obstacle. His policy of placing every active man on one or more committees enabled Beta Nu to attain a new high in chapter activity and efficiency. Aside from his executive abilities he is a swell fellow. Our year under his term in office was a happy as well as profitable one.—RICHARD BOYAJIAN, JR.

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Alabama — Alpha Sigma

THE PRESENTATION OF a forty-five minute radio program, "Economic Questions of Current Interest" over station WAPI in Birmingham, Ala., was the first act of our newly elected officers of the year. Norman Black acted as chairman with Brothers Duffey, S. Nisbet, Kaup and M. Robinson serving as speakers. Our radio programs, of which this was the third, have proved greatly beneficial to the chapter and also to the members by placing within our reach an opportunity for an invaluable practical experience. We are also eagerly anticipating our annual Commerce Day, which is sponsored by the senior class on March 4. Delta Sigma Pi has been honored by our having secured a formal leadout at the evening dance.

By way of continuing our professional activities we have tentatively planned trips to a local paper and a local iron foundry. Trips of this nature have proved intensely interesting to us, since they offer a perspective of present-day business activities.

We are hereby serving an unconditional word of warning to all chapters of Delta Sigma Pi that the Alpha Sigma Chapter is coming up in the efficiency contest—coming with a roaring surge, just like our mighty "Crimson Tide."—ED HAUSER

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Georgetown — Mu

THE UNCRACKED, COBWEB-COVERED books which we took down from their dusty shelves last month, have been returned to the spiders, and the pages submitted again to their customary darkness. In short, examinations are over, and all the midnight oil has been burned or spilled for the present. We are glad to say that there were no victims of the professional onslaught, but there is one casualty we view with mingled delight and dismay: Head Master Rinaldi, holder of that lofty position for two years, was surrounded by the graduating committee and quickly dispatched to Valhalla to take his place with those men of Mu who graduated before him. We are delighted to witness his graduation, but we are dismayed to have him leave the active chapter. Anyway, it would take the poetry of Marlowe or the music of Wagner to describe his triumphal entry into the realm of the immortals, and such a description is, therefore, beyond the scope of Mu's correspondent. A successor to his position has not yet been elected.

January 20 was a great day here in Washington. On Pennsylvania Avenue, President Roosevelt was being inaugurated, and on Thirty-fifth Street, Grand Secretary-Treasurer Wright was visiting Mu Chapter. Unfortunately for us, his visit was about as lengthy as a long distance call from Glasgow to Edinburgh, but we hope that he will return for a longer visit in the near future.

On January 21, Mu Chapter, through the coöperation of the Caterpillar Tractor Co., presented to the School of Foreign Service, several very interesting movies concerning the field of exporting. Brother Bryson, Chairman of the Professional Committee, secured the use of Copley Lounge, Georgetown University, and the events of the evening had not even started when the S.R.O. sign had to be hung up. This presentation was one in a series of movies planned by Brother Bryson's committee for the chapter and the school.

Brother Robertshaw, whose staging of ping pong tournaments during the past years puts him in a class with Madison Square Garden promoters, is missing this semester, because of illness. We shall have to get along as best we

can without him, but there never was a man of Mu who could make such a flourish as he wrote the winner's name on the blackboard, or who could make such a small loving cup look as large as a fifth of Scotch.

Rushing just started before the editor clamped down with his deadline, so there are not many activities to report. However, to date, eight men are pledged, and the rushing committee is as busy as a Social Security bookkeeper who is two months behind in his work. Brother Wilks heads the pledging committee, for the second time during this school year, and we add, Brother Wilks has it all over a Social Security bookkeeper when it comes to doing things in a hurry.

Five of our worthy brothers, with exploratory instincts, dashed down south to find out "what did the doodle-bug say?", and returned with Southern accents and three days' growth of beard.

The alligator mascot is still unnamed, but not so unknown. We were kidding about his being able to bite off a leg or two. At present he is too small to bite off anything larger than the end of a lead pencil, but ten years from now, he will get that leg we talked about. Incidentally, the realization of his future growth might be the reason Brothers Kysela and McCandless hesitate to make the alligator feel more at home. They are the committee in charge of housing the reptile, and so far their score is no runs, no hits, and no errors.

We shall leave you here, with the alligator, and if you get tired of him you can read somebody else's column, presuming that you read this far in the first place. Do not forget to pay us a call if you are in Washington. We shall be glad to know all the Deltasigs there are to know.—REX WIESENFELD

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Missouri — Alpha Beta

THE BEGINNING OF a new semester marks the point at which things are really looking up here at Alpha Beta Chapter. We have hit our stride in the Chapter Efficiency Contest and according to the recent report received from the Central Office Missouri is ranking sixth. With all the activities we have planned for this spring it looks like busy times are ahead for us. Our most recent event was the visit of "Gig" Wright. He was the guest at a luncheon in his honor given on Thursday, February 18, at Harris' Cafe in downtown Columbia. Brother Wright gave a most interesting talk, one that was of considerable value to us Deltasigs. I am sure the new men, who have never heard "Gig" before, now feel that their membership in Delta Sigma Pi will be worth everything they are putting into it.

A real surprise greeted us at the last business meeting in the form of cigars which served as the announcement of the marriage of our popular master of ceremonies, Bob Harman. Bob was married last June 27 to Miss Florence M. Walker at Kansas City, Mo. Without warning but rather expected was the marriage of our senior warden, William Stansfield. This also was withheld from us brothers, but not so long. Stansfield was married to Miss Clyde W. Cash at Macon, Mo., on December 19, 1936. Which leaves us wondering, who's next?

Head Master Davis took a sojourn in the university hospital for about a month, right during finals too. Scarlet fever was the cause. The fever didn't effect his eagle eye for prospective pledges however, as during the stay a fellow sufferer in the same ward was fully informed of all the advantages to the commerce student of membership in Delta Sigma Pi. Result: a new pledge for the chapter. Nice work Davis! Possibly the suffering of our Head Master was made easier by the daily visits of one who cares. Result: the badge of Brother Davis is being flashed about school by a new wearer. Who knows, we may be treated to more cigars before long?

Our professional meetings have continued to bring favorable comment by all who attend. On Tuesday, February 16, Dr. E. L. Morgan of the Department of Rural Sociology

spoke to us on the subject of *Leadership*. The meeting was held at the Daniel Boone Tavern. More speakers are in store for future events.

No definite date has been set, but we are making plans for our annual Birthday dinner dance. It will be held about March 22. All hands on deck you alumni here in Columbia for this annual event. The place will be Harris' and the tariff won't be too high.

George Mueller, an alumnus of the class of 1925, dropped in for a visit recently. He is now connected with the Board of Education of Kansas City, Mo. Cecil A. Roberts of the class of 1931 is now back in Columbia, working with the Soil Conservation Division of the United States Department of Agriculture.—CARL H. SILBER

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Northwestern — Zeta

ZETA CHAPTER held its annual mid-winter formal in the Gold Coast Room of the Drake Hotel on January 8, 1937. Dick Jergens Orchestra with its gala swing strains scored the high light of the evening in rendering "The Rose of Deltasig." These attractions with a perfect dinner made the affair the favorite topic around the house for a week afterwards.

The Zeta *Zephyr* made its initial appearance for the second semester under the able direction of Jim Dodge, on February 10, 1937. The Delta Sigma Spy section was especially witty; excerpts being, "Rasche, the friend of man has left us. He decided that maybe after all he would rather sell chicken feed than beat the books, so he has hired himself a rowboat and left for the flood area. Finley, after nearly two years of ostrich like procrastinations, has decided that maybe he'd better take accounting BO."

On January 11 we held an election of officers but within the following month our Head Master and Senior Warden resigned because one had secured a part time position which made it impossible for him to devote the necessary time to his office and the other left college because of the untimely death of his father. Another election was held and our present officers are: Head Master, Jean Wilson; Senior Warden, Charles Stocker; Junior Warden, Jim Dodge; Treasurer, Nat Barnard; Scribe, Bob Hawk; Historian and Correspondent, Jim Shear. At the same meeting Al Lambrecht was elected Chancellor, and Jim Shear was appointed Social Chairman.

We have adopted a new plan for professional smokers during the coming semester. There will be a smoker every two weeks with a different brother assigned as chairman each time. The first of these smokers was held on February 11, when Jim Shear as chairman, obtained Mr. John Nagle, the Director of New Students here at Northwestern, as speaker. Mr. Nagle gave a particularly interesting talk on "Orientation in Business," stressing the adjustments that the young college graduate must make during his first year in the business world.

Charles Stocker, Senior Warden, reports the pledging of three men since the beginning of our rushing season for this semester, and has promised ten rushees.—JIM SHEAR

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Georgia — Pi

AS THE WINTER QUARTER draws to a close here at Pi Chapter, we note that it has been marked by extraordinary activity and progress. Our program has included industrial tours, professional speakers, smokers, and a beer party. We have been very fortunate in recently securing club rooms for the chapter through the assistance of Brother Heckman, our faculty adviser. They should be a great asset to the Chapter. Although only two months after the largest initiation in our history, our pledge club already totals nine men in the School of Commerce and two honorary members.

At a professional smoker at the Georgian Hotel a few weeks ago, Mr. Abit Nix, local attorney, spoke to a group of seventy-one college men, including members and pledges of Pi Chapter, five Kappa men, and students from the School of Commerce. Mr. Nix chose as his subject, "Trends in Government," stressing the two theories of government. Everyone enjoyed smokes during the meeting and after the address, doughnuts and coffee were served. An open forum was held, discussing the topic of the lecture.

A very pleasant occasion enjoyed by the Chapter and pledges was the beer party we had last week at the Holman Hotel. The beer was plenty good, but we all managed not to overload.

Our Chapter Adviser, Dr. L. B. Raisty, has been appointed supervisor of a W.P.A. project to make a study of the finances of all the counties and cities in Georgia. He is temporarily located in Atlanta, and is directing the work of one hundred and fifty men. The completion of this work will reveal, for the first time, the facts concerning Georgia's local revenues and expenditures, and the concentration of wealth.

The Chapter recently made an industrial tour through the Hanna Manufacturing Company, the second largest manufacturer of baseball bats in the world. A professional program of Deltasig featured Mayor Mell as guest speaker. He explained the advantages and differences of the various types of city governments. At a joint meeting of Pi Chapter and the Economics Society, the Robinson-Pattman Act was discussed by Thomas Gray, member of Erwin, Erwin, & Nix law firm.

Our activities can all be summed up in a few words and they are—Brothers, we are doing our best to keep the lead in the Chapter Efficiency Contest. It's a close race, but we like it!—HAROLD C. CALHOUN

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North Carolina State — Beta Delta

ENTHUSIASM AND ZEAL are two words used so frequently as to become almost trite. Yet what two adjectives can we use to better characterize the present spirit and attitudes of members of Beta Delta Chapter? A number of important events have transpired on our campus since the last issue of the DELTASIG. A man to replace Hunk Anderson as head coach of football has finally been secured in the person of Doc Newton, former head mentor at Davidson College. We naturally wish Doc plenty of good luck—he'll need it. Then too, we have just taken out time to attend the gala Mid-Winter dances, the climax of the winter social activities. But week in and week out our interest has been absorbed in working with Delta Sigma Pi and the results speak for themselves.

It was indeed an encouraging fact that we opened this second term with a membership doubled that with which we began last September. Our first professional meeting of the year 1937 was held January 24. At that time our speaker was Mr. V. O. Parker. We constantly strive to obtain for our professional meetings, speakers who have achieved success in the business world and who in attaining such success have acquired a knowledge of practical living which they might impart to us to assist each of us in life's struggle. Mr. Parker serves as a good example. Beginning with almost nothing he worked up a real estate company valued at over a million dollars. It was no difficult matter for him to narrate numerous puzzling, yet fascinating, situations one discovers in life and we can never forget some of the valuable advice he offered us. We have found these professional meetings to be inspirational as well as educational. On February 22 our speaker was L. E. Hinkle, professor of modern languages, who lectured on the German people, customs and characteristics. Professor Hinkle's lecture was well illustrated with lantern slides.

Not to neglect our social activities on February 12, we entertained at an informal dance in the ballroom of the

Hotel Carolina. Each member was entitled to invite three friends who with their dates made it a large crowd. And by the spark of gaiety and at times uproaring hilarity which infested the air and by the rapidity with which the refreshments seemed to disappear, no one could truthfully deny that it was a huge success.

We have on schedule for the short time remaining this term, another professional meeting and we have definitely planned to make an industrial tour on March 2, to Durham, N.C., and visit the plant of the Liggett & Myers Tobacco Co., manufacturers of Chesterfield cigarettes.

But about the second week in March we must necessarily interrupt our activities. For at that crucial time we expect to lock horns with that fiend of fiends, college students Enemy No. 1, "old man Exams." Last term every member of Beta Delta sent the old man crashing to the canvas with a resounding thud for the count of ten but he comes back for more as he is wont to do, thrice yearly. We'll be ready for him and uphold the high scholastic standards which Beta Delta has continuously maintained since its installation. And by the way, we haven't forgotten that there is a Chapter Efficiency Contest, so watch out for us.—ALFRED J. TEMPLETON, JR.

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Northwestern — Beta

FORMAL INITIATION OF five men on February 13, climaxed first-semester activities of Beta Chapter. The new Deltasigs are: Anthony J. Briglia, James A. Kerr, Leslie Skuttle, Robert F. Sommer, and J. Bruce Van Buren. An impressive ritual was followed by a dinner attended by most of the active chapter and many alumni members. Grand Secretary H. G. Wright reviewed the history of the chapter at the banquet, and, for the active chapter, presented a sister badge to Miss Betty Thealen, in appreciation of her twenty years of exceptional service as housemother of Beta Chapter. At a special meeting following the banquet, Leslie Skuttle was elected Keeper of the Parchment Roll to fill the vacancy caused by the resignation of James Wood.

On Saturday, February 20, Beta won the McKinlock campus swimming championship for the third consecutive year. Mainstays of the team included S. Van Buren, B. Van Buren, F. Booz, and Vic Payton, who swam the championship relay. William Brown contributed to the total score. High-point man was Bruce Van Buren, whose efforts netted 15 points for Delta Sigma Pi. With swimming out of the way, plans are being made for participation in the campus volleyball competition. Meanwhile the bowling and basketball teams continue their drive, with the former conceded an excellent chance to retain the title won last year.

Professional activity under the guidance of Chairman Bob Charles began for the second semester with a smoker featuring Chief Yeoman Hutchinson and Radio Operator Wilson of the Coast Guard. Another program, two weeks later, offered the Employment Director of the School of Commerce, F. W. Cosner, and Lucius Hollister of the Campus Y.M.C.A. as speakers.

Social activity during the last few weeks consisted principally of participation in the Interfraternity dance given in conjunction with several other groups, and the Commerce Club Formal, one of the outstanding events of the winter season. Plans are nearly complete for the annual Delta Sigma Pi Formal to be held by the four Chicago chapters and the Chicago Alumni Club at the Belmont Hotel on Saturday, March 20.

Of deep regret to all Northwestern alumni was the death of Dean Ralph E. Heilman, for many years leader and guiding hand of the School of Commerce of Northwestern, both in Evanston and Chicago. Dean Heilman was respected and revered by all who knew him, and his place in the affections of Northwestern students will not soon be filled.—FRANK BOOZ-R. D. CRISP

Marquette — Delta

HAIL THE NEW REGIME: February 24 was the day on which Head Master Frank Fernstrum began his new duties with Delta Chapter at Marquette. Other officers elected were Senior Warden, Jim Jertson; Junior Warden, Jim Bohrer; Treasurer, Bob O'Melia; Scribe, Bob Trefz; and Correspondent, Vincent Bertsche. The retiring officers wish them all kinds of success and feel assured that they'll carry on in the thus far successful attempt to hold Delta among the leaders, both on the Marquette campus and throughout Delta Sigma Pi. And while on the subject of changes, the turn of the second semester sees the campus void of two of our men. Jack Laubenheimer has graduated and Lyle W. Cooper is to be congratulated on his new position as technical adviser of the bureau of unemployment compensation under the Social Security Board at Washington, D.C., where he is now located. Dr. Cooper has been professor of economics at Marquette for ten years, coming here in 1926. He was Milwaukee field economist for the WPA and is recognized as one of the foremost economists in Wisconsin. The chapter wishes you well, Brother Cooper.

Delta is preparing for its spring activities at present and opened second semester functions with a Washington's birthday smoker at the chapter house with over fifty guests present. Mr. James Taugher of the Marquette University Alumni Association was speaker. Campaign plans are already in progress to place nominees in the two major Business Administration school offices again this spring—Commerce Club president and Union Board representative. We haven't failed in twelve years to win these two coveted positions and are out to extend this fine record.

Delta will have its annual spring formal dinner-dance at the Milwaukee Yacht club on the shore of Lake Michigan on Saturday night, June 12, and any brothers or close friends should not fail to attend this gala affair. Ralph Schutzman is chairman of the party.

This semester's "hell week" has been set definitely for April 12-18 and a goodly number of pledges will be initiated.

In intramural athletics, our basketball team has had "top" success of late while our ping pong, hand ball and wrestling teams are now again gunning for trophies to add to our collection.

Delta wishes the greatest of success to every chapter of Delta Sigma Pi.—JAMES B. HELMER

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Boston — Gamma

GAMMA CHAPTER WAS host to Brother "Gig" Wright when he officially visited our chapter on January 21 and attended a professional smoker in the Puritan Room of the Copley Square Hotel. A large group of alumni and guests totalling sixty-five made up his audience, and the actives were there en masse. Brother Wright's discourse brought out the value of a pleasing personality. The second theme of his discussion was the proper use, not the misuse, of our fraternity affiliation. This interesting subject was illuminated with specific instances and events which went to show conclusively what a great fraternity is ours and how worthy it is of our every effort for its advancement. No trite sayings nor polite back slapping was this discussion, but the hard cold facts substantiated by several of our own alumni present who had profited by the contacts afforded them through our fraternity.

We cannot put our finger on any one phase of our fraternity life and say, "There I profit most," rather is it the blending of our innate qualities and environment which give us our personality. This, with our fraternity, and all that it holds up in business and social ethics, should and does furnish us with the open sesame to many business and social endeavors. The mere fact that you are a Deltasig will not assure you of getting a position but it will give you the chance to sell yourself; your fraternity affiliations take you

through an open door, after which the matter rests in you.

That Yea Man! atmosphere which prevailed Monday evening, February 12, at the Pent House of the Hotel Bradford in Boston can be attributed solely to the fact that Gamma was riding high, wide, and handsome (?). The occasion was the Valentine's Day celebration of the chapter and it was splendidly planned and well carried through by Brothers Al Riley, John Tetulis, and Dennis Doherty. The high spirits and laughter of the many couples rang to the welkin and it was nigh unto two A.M. before any signs of breaking up were noticed.

John MacDonough, alumni correspondent, has recently been elevated to the supreme post of editor of *The Tryst*, the official organ of the New England Federation of College Catholic Clubs. John, you will remember, wrote a very interesting article in one of last year's DELTASIGS describing his visit into Old Mexico. Good Luck, John!

Dennis Doherty is now chairman of the entertainment committee which is encouraging, for Denny gets around. Al Riley is now editing the *Gamma Noise* and doing a mighty fine job.—BILL CLARK

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Drake — Alpha Iota

ALPHA IOTA CHAPTER of Delta Sigma Pi held formal pledging for 14 men in the beautiful American room of the Hotel Randolph on February 15. This group represents the very best of commerce talent at Drake. After a fine banquet, we were privileged to have as our guest speaker for the evening, Mr. Morlem, of the Old Age Assistance Commission and also of the Old Age Security Commission. He gave a very interesting speech, his subject being, "The Inside Workings of the Old Age Assistance and the Old Age Security Commissions." The remainder of the evening was spent in playing bridge, cards, and visiting with the guests and alumni members.

As the smoke of election clears away, I am happy to announce the names of the new officers of Alpha Iota: Head Master, Tom Case; Senior Warden, Don Weiland; Secretary, Walter Lohman; Treasurer, Charles Storey; and Scribe, Wilbur Miller. We sincerely hope they will make Delta Sigma Pi one of the strongest fraternities on the campus. We have adopted a new policy of activity for the remainder of the year. In order that the fraternity become more prominent on our campus, we have planned a series of semi-monthly meetings.

I am happy to announce that Dean Hoffman, and Professors Dilley and Bohlman are campaigning in different parts of Iowa for dear old Drake. "More enrollment in the School of Commerce and Finance, means more members for Alpha Iota." We adopt this to be our motto from this day on.

Our Head Master, Tom Case, is one of the candidates for the *Who's Who* on this campus. Therefore if we can elect him, it will be a great honor to Tom and our chapter.

Professor Brother Owens has been sick for the past two months. He has had to give up his teaching duties for the remainder of the year. We all hope for his early recovery.

George Kautz graduated during the mid-term, and immediately accepted an offer with the General Electric Company at Bridgeport, Conn. Although we miss his presence in school, we wish George much success and happiness.

This is a summary of the Alpha Iota news, but we promise oceans more in the near future.—WILBUR MILLER

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Wisconsin — Psi

ON THURSDAY, FEBRUARY 18, the alumni, actives, and pledges of Psi Chapter were hosts to Phil LaFollette, Governor of Wisconsin. The guests present to

make this the most impressive of banquets sponsored by this chapter included: Dean Sellery, acting president of the University of Wisconsin; Professor Elwell, Director of the School of Commerce; Professors Taylor, Fox, Trumbower, Gibson, Morton, Jones, Lescohier, Fellows and Aurner of the School of Commerce; John Ullrich, President of Beta Gamma Sigma, honorary commerce society; Milton Keller, President of Alpha Kappa Psi; and the following alumni: Brothers Aspinwall, C. Chapman, G. Chapman, Dugan, D'Aoust, Giessel, Wes Jones, Hawkinson, K. Kamm, R. Kamm, Kerth, Lange, Löwel, Mack, McMurray, Rockey, Hoffman, Peterson, Ragatz, Schuck, Rasmussen, Reiniking, Rentschler, Spevachek, Schaenzer, Schoenburg, Oestriech, and Wickus.

The capacity of the dining room was taxed to its limit with the guests and Deltasigs who numbered well over 70. Due credit must, indeed, be paid to Brother Harry M. Schuck, chapter adviser, for making the necessary arrangements with the Governor and also for the splendid manner in which he handled the perilous position of toastmaster.

During the month of March Psi Chapter will hold an initiation to the benefit or detriment of eight neophytes, and subsequent to this as sort of a mouth-wash will celebrate the annual Bowery Party.—JOHN H. GERLACH

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Georgia — Kappa

FIFTEEN KAPPA MEMBERS banded together on January 30 and drove to Knoxville, Tenn., to pay Alpha Zeta Chapter a call, and to witness their initiation. After a warm reception, Alpha Zeta honored our visiting brothers by asking them to put on the ritual work. According to reports, the boys acquitted themselves admirably. After the traditional banquet, the funfest began. These Tennesseans believe in doing things right . . . judging from the tired appearance of the boys upon their return. Needless to say, the trip was thoroughly enjoyed.

On the same date, the remaining Kappa brothers in Atlanta sponsored a tour through the *Georgian-American* newspaper offices. A large number of members and prospects attended. The operation of a modern newspaper was clearly defined and demonstrated, from the reception of news to the finished paper. On January 31, at the regular business meeting at the Robert Fulton Hotel, Mr. Robert B. Troutman, prominent Atlanta attorney, was principal speaker. Mr. Troutman gave an interesting talk dealing with Georgia as compared with other states in regard to wealth, population, and resources.

On January 20, five Kappa members drove to Athens, Ga., to attend a smoker given by Pi Chapter. Mr. Abit Nix, one-time candidate for governor of Georgia, spoke to the large gathering on "Politics in Georgia." He urged all young men to take an interest and a part in government affairs. Brother Brandes, of Kappa, also made a brief talk.

February 13 added many pleasant memories to those of the chapter members, the occasion, our Valentine dance, the scene, Deltasig Lodge. A large crowd attended, including a few "snakes." "Snake" is the term given to those male members who stag to dances and insist on monopolizing the time of the other fellow's girl friend.

A forestry film was enjoyed at the meeting on February 7. The fine work of the CCC boys was pictured. As an added feature, another film was shown which pictured, impressively, the result of carelessness in driving automobiles.

Kappa Chapter sponsored an Alumni Day on March 7. A gratifying number of older alumni were present and made, as well as renewed, many acquaintances. The chapter voted this day to become an annual event.

On April 3, Kappa plans a joint birthday celebration with Pi Chapter of Athens, and Beta Lambda Chapter of Auburn, Ala., in Atlanta. This event promises to be one of the largest ever held. Pi Chapter's insistence on remaining in first place in the Chapter Efficiency Contest is one of the main topics

of conversation in Kappa Chapter now. If worse comes to worse, Kappa might be forced to "kidnap" a few of the Pi brothers. Seriously though, Kappa hopes they will remain in top position, and share it with Kappa Chapter.—CHARLTON WIMBERLY

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Michigan — Xi

JANUARY FOUND MOST of the year's hopes fulfilled at Xi Chapter and the February examination period at the University of Michigan placed progress on a temporary plateau. During this time the officers of the chapter completed plans to provide for a fuller and more interesting fraternal life for old and new members and for the pledges. Pre- and post-examination weeks were featured by the regular professional and chapter meetings. In addition, the chapter continued an active participation in intramural athletics, keeping up its habit of entering all events—including at this time, basketball, bowling and swimming.

Several alumni members and a large number of the actives came back to Ann Arbor town on February 12 to attend the famous Michigan Junior Hop. The fraternity shared a booth at the affair with the committeemen of the party where its 33 couples found adequate accommodations for themselves between strains of music provided by the orchestras of George Olsen and Father Hines.

The appointment of Kenneth Kilgore, who recently concluded a long and faithful service as scribe, to the stewardship was made effective March 1. Brother Kilgore succeeds John Doelle who served as steward for over a year.

Plans for the near future contemplate both the material necessity for continual chapter strength and the more intangible obligations which any fraternity must assume toward those affiliated with it, if it is really to be of value. There will be consummated early in March a drive for membership among students in the literary college who intend to enter business school. Senior Warden Jack Campbell plans to divide the house into teams in such a way as to make a fair and interesting contest out of rushing, with recognition going to the winning team. The house is already full and shows great membership strength, but wishes to build for future years.

There will also soon be started publication of a chapter paper, the *Xi News*. This paper has not been published for some time and it is anticipated that its issue will be of interest to other chapters in general and to the alumni members of Xi in particular. Other activities are in view which should aid members both in general and in business school, such as round table discussions of business school topics with the best students and instructors in such subjects, and book reviews by individual members of appropriate publications. It is felt that any fraternity chapter must promote such activities among its members to fulfill its purpose and Xi Chapter intends to act accordingly in an endeavor to take into account any deficiencies of which it might be accused in fulfilling its purposes.—JOHN A. DOELLE

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Oklahoma — Beta Epsilon

WHEN GRAND SECRETARY-TREASURER Wright visited Beta Epsilon Chapter on February 19, he learned of our complete schedule of activities for the second semester, and which includes four professional meetings and smokers, several regular meetings, an initiation, and other activities. On February 23 we had Mr. George Saunders, personnel manager of the Oklahoma Gas & Electric Company of Oklahoma City as our speaker; on March 2 we had Mr. Lynn Bullis, superintendent of the Southwestern Bell Telephone Company of Oklahoma City. In March we will have Mr. C. R. Anthony owner of the chain of Anthony

chain of stores to speak, and also Mr. Bryan L. Bowers, state manager of the New York Home Life Insurance Company. An initiation is likewise planned.

A word about Brother Wright's visit. It was very valuable to our chapter both as an inspiration and as a guide as to what our chapter should strive for. We are looking forward to his next visit, and we hope that our chapter will be in much better position then. In view of the fact that our chapter was revived less than three months ago after several years being inactive we feel much has been accomplished to date. Brother Wright also had an opportunity of inspecting the fine quarter million dollar College of Business Administration recently opened on our campus, and which houses our student body, now in excess of 1,000 students.—BYRON M. CHURCH

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Chicago — Alpha Psi

ALPHA PSI CHAPTER can look back upon a period of work and enjoyable activities as the winter quarter's work draws to a close. Once again we enter the throes of another comprehensive examination schedule. At our most recent smoker, Prof. Stuart P. Meech spoke on "Security Sales Control by the SEC," and interjected his comments on what he considered the most promising phases of financial work for the college graduate. Assistant Dean Carl H. Henrikson gave us the benefit of his wide experiences when he led us in a discussion on "Interviewing" at our previous meeting.

A field trip of inspection of the facilities of the Chicago Tunnel Co., made on March 1, proved to be one of the most successful trips taken by our group. We have scoped the great majority of Chicagoans in antedating the blisses of subway transportation beneath Chicago's streets by who knows how many years!

The annual dance of the School of Business of the University of Chicago was held the second week in January at the Cloister Club. A large party of actives and alumni was present and spent a very enjoyable evening. To Head Master Mathieu and Paul Lynch, members of the student council, go a good share of the credit for the very successful affair it was. Bill Hurson also made his contribution. When the music had reached the required degree of hotness he took over the drummer's job for a number, raising everyone's temperature with a swell display of his "art." The Washington Prom, highpoint on the social calendar at Chicago, again found a party of Deltasigs in attendance.

The *Alpha Psiclone*, whirlwind newsletter edited by Paul Lynch, emerged for its annual broadcast to the Deltasig world of the news of our gang fit to print. Here's one item worth repeating: Albert Galvani now heads the Alumni Club of the School of Business. Congratulations, Mr. President, some of us will be eligible for membership next June, we hope.

Alpha Psi is striving to better an already high standing in the Chapter Efficiency Contest and with its new group of initiates is planning a pledging program to further strengthen our chapter's future.—RICHARD P. DRAINE

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Cincinnati — Alpha Theta

ALPHA THETA STRANDED! Yes, but not lost. No electricity, no water fit to drink and all activities at a stand still. That was the situation in which we found ourselves during the recent flood. The flood offered splendid opportunities to reconsider the past and plan means of surging ahead in a big way. As soon as the conditions afforded members the opportunity to get together again, a smoker was held in which both alumni and actives took part. During the course of the evening members joined in

free discussion as to their activities during the disaster and we are pleased of the fact that so many brothers took an active part in relieving the suffering of those in need.

All brothers stepped out to be the "talk of the town" when their winter formal dinner dance was held at the spacious Gold Room of the elite Cincinnati Club. Feasting, dancing, and merriment and all that goes with it to make a most entertaining and enjoyable evening was experienced much to the delight of the committee who had worked so hard to make the affair a success. This committee consisted of Leslie Sharp, Otis Gampfer, Russell Neale, Jack Wittfelt, Albert Knoll, William Dulaney, and Willis Champion.

Now with our big affair in the past we have settled down to the serious business of enlarging the membership of the chapter. An active pledging committee headed by Otis Gampfer has taken up the reins at a fast pace with never a whoa until the race is finished. Smokers held periodically afford the excellent opportunity for members to meet men under consideration. If you want to see a busy chapter at work drop in and say "Hello" to Alpha Theta.—WILLIS CHAMPION

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Detroit—Theta

WITH THE SECOND SEMESTER under way, we are moving forward with great strides. We are carrying on a reconstruction program consisting of remodeling and refurbishing the chapter house, under the capable direction of Brother Neinstedt aided by Brother Lilly, who is subscribing the support of Theta Chapter alumni. We will fete the University of Detroit Varsity and Freshmen Basketball teams at the Hotel Wardell, on April 1. Brother Jones is chairman of the banquet. A gala celebration took place at the chapter house on February 26 in commemoration of the installation of Theta Chapter on the University of Detroit campus. We were fortunate to hear at one of our professional meetings a very impressive talk by Dr. Henry Willemes, on the recent restrictions placed on capital movement as between the United States and England.

Theta Chapter is enjoying with the other chapters a decided increase in membership. With rushing well under way we should have a very successful year. The university J-Prom will be held at the Graystone Ballroom on April 2. After which some hundred and fifty tired but gay dancers will revive their spirits with a Deltasig breakfast.—LAVERN J. LANTON

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Alabama Poly — Beta Lambda

BETA LAMBDA CHAPTER, Kappa Chapter and Pi Chapter are planning to have their Chapter Founders' Day celebration together. If the plan works out these three chapters will have a big time in Atlanta on April 3. Kappa Chapter has offered to be host to these two nearby chapters and, as all Delta Sigma Pi members know, this chapter knows how to entertain. The members of Beta Lambda Chapter are looking forward to this celebration not only with the idea of having a good time, which is guaranteed, but with the idea of meeting our nearby brothers and in building up a closer and friendlier relationship between these three chapters.

Beta Lambda has had two interesting professional meetings since the last issue of the DELTASIG. These professional meetings were open to all students in the School of Business Administration and the students showed their appreciation by attending in large numbers. We were fortunate in having two fine speakers, Dr. M. F. Jackson and Mr. R. J. Stakemun both from T.C.I. in Birmingham. Dr. M. F. Jackson gave a talk on "Services That the Public Relations Department of T.C.I. Perform for the Farmers" and

Mr. R. J. Stakemun, Personnel Manager of T.C.I., gave a talk on "Salesmanship."

Head Master Milton Roth visited Alpha Zeta Chapter at Tennessee with thirteen Kappa men and the Head Master of Pi Chapter to attend the initiation and banquet on January 30. Brother Roth not only had a fine time but he also collected many useful ideas from Alpha Zeta Chapter which he plans to use to good advantage.

Brother Roth has done a great deal of work on the Chapter Efficiency Contest, and with the Chapter continuing to cooperate Beta Lambda is going to be on top again. Be on the lookout for the Beta Lambda Ledger for more details about the chapter's work along this line.—FRED SCHOMBURG, JR.

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New York — Alpha

ALPHA CHAPTER OF New York University is awaiting the arrival of spring. On May 1, all the brothers in the metropolitan area will gather at Glen Island Casino in New Rochelle, N.Y., and celebrate the spring season with much gaiety at the Alpha Spring Formal. The Princetonians Band has been engaged to play for the dancing and a supper will be served at midnight. Dancing will be enjoyed from ten until three. This dance has always proved the biggest social event among the fraternities on the campus, and with complete freedom and seclusion of the whole casino for the night, this year should prove even a greater success.

Three new brothers were recently initiated into Alpha Chapter. They are Albert Young of Bayonne, N.J.; Burgess Hudson of Scarsdale, N.Y.; and William Comyns of New Rochelle, N.Y. Brother Comyns is the son of Raymond Comyns, an early member of Alpha Chapter, and is the second father-son combination in our chapter.

Our second rush smoker on the campus was held last week and it proved a huge success with a large turn-out of guests. Brother Vincent Hopper, Professor of General Literature at the School of Commerce, Accounts and Finance spoke. Arnold Eckdahl, newly elected Province Director, and Senior Warden Robert Nevin also spoke.

Head Master James P. Hackett has recently been appointed head of inter-collegiate basketball for the metropolitan area for the Associated Press. Brother Hackett is now a graduate student at the Wall Street Branch of New York University and was formerly a sportswriter for the *New York American* and has only recently become a staff member of the Associated Press. Gene Posey is now assistant manager of the New Amsterdam Roof Theatre at Times Square where he directs radio broadcasts for Stations WOR, WJZ, and WABC. Among the programs originating from the roof are Ed Wynn's Spud hour, Leo Reismann's Scheafer Beer Sunday Night Review, and Richard Humber's hour. Paul Diggins is now employed by the *New York Daily News* in charge of the information bureau on the street floor. Brother Diggins helped with the *News* canvass of the presidential poll last fall and was informant to the public for the *News* on the Social Security Act recently.

Alpha wishes success and smooth sailing for all in the future, and don't forget to come to our house at 21 West 12th Street when you are in New York. We are always glad to see you and have you with us. The latch is always out.—RUSSELL J. FAIRBANKS

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South Carolina — Beta Gamma

AT A RECENT MEETING of Beta Gamma at South Carolina the following officers were elected for this semester; Head Master, John R. Turnbull; Senior Warden, E. E. Richardson; Junior Warden, T. L. Benson; Scribe, J. M. Smith; Treasurer, Paul A. Smith; Master of Cere-

monies, James F. Walsh; Master of Festivities, J. W. Ellison, Jr.; Historian, J. W. Martin; Senior Guide, R. L. Edwards; Junior Guide, W. W. Turbyfill; Chapter Adviser, George E. Olson; Correspondent, H. S. Brunson; Sargent at Arms, James T. Booth; Chancellor, H. J. Clerici. After the election of these officers and their installation, plans were made for some professional and social activities to be carried on by the local chapter. These include various parties to be given at the "Deltasig Lodge" which has recently been purchased for this purpose. This lodge was purchased not only for the active chapter but for the alumni who have recently organized a very fine alumni club in the city, as well. This club is very much interested in the active chapter and it is doing a great deal to forward its activities. In the early spring they will join with the chapter in giving a "Delta Sigma Pi Formal." This will be the first held by the local chapter in a number of years but we have every reason to believe it will continue to be a major event of this chapter in future years.

Along with our social activities, we boast three "A" students with several others running a close second. These students are; John R. Turnbull, Paul A. Smith, and M. A. Wilson. Before the semester comes to a close we are sure that we will have several others with the same rating.—HUGH BRUNSON

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Florida — Beta Eta

THE SECOND SEMESTER has just begun at Florida, and has brought about a few changes in Beta Eta Chapter. Waldo Neikirk and Pierce Smith graduated at Mid-Year and Clyde English and Lewis Buzzel did not return to school. All four brothers were chapter officers. In spite of these losses Beta Eta Chapter will go on and strive even harder to win the Chapter Efficiency Contest. We are sure that the newly elected officers will carry on the work without hesitation. Brother Neikirk immediately after graduation entered the Harvard Graduate School of Business Administration and Pierce Smith has accepted a sales position with Shaw and Keeter Motor Company, Gainesville, Fla.

Beta Eta has had several business meetings since our last article in the DELTASIG. We also had a wiener and marshmallow roast on Saturday night, January 9, at Newnan's Lake. After this we moved over to a near-by club where we danced. A wonderful time was reported by all who attended.

Our last business meeting, and the first for this semester was held Monday night, February 15, and at this time Head Master Peyton Yon outlined the program for the remainder of the year. An industrial tour of Jacksonville is scheduled to be conducted in May. Also a Commerce Dance is being sponsored in cooperation with Alpha Kappa Psi.

Your correspondent in closing his last chapter article, wishes to thank Delta Sigma Pi for all the benefits that it has bestowed upon him, and to say that he has enjoyed working for his fraternity as an active member and intends to continue working for it as an alumnus.—J. PIERCE SMITH

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Creighton — Beta Theta

BETA THETA at Creighton has new chapter officers and renewed enthusiasm to help it in the way to a most successful next twelve months. At a meeting held at the home of the retiring Head Master Warren Ritchie the following officers were elected: Head Master, Lawrence Keller; Senior Warden, John Moriarity; Scribe, Charles Carpenter; and Treasurer, Maynard Bauer. Also at this meeting we were grateful to receive an interesting account of the grain business by Mr. Ritchie, father of our former Head Master, who is a local grain dealer.

At a smoker on February 10, held at the home of Bruce

Miller, plans were discussed for the coming initiation and smoker. February 24 was the date set as the get-together night for actives and rushees. We hope to have all our brothers on the faculty present to give short talks to those interested in the fraternity. Our hopes are on the bright side and we plan on pledging a record number this spring.

One game of basketball has been played and lost. We console ourselves in the thought that our toughest opponent was played in the first round and expect several victories to offset that defeat.

By the time of the next publication we of Beta Theta hope to have initiated a new high number of pledges and continue to realize the success we have had in the past.—
JOHN McQUILLAN

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Temple — Omega

FEBRUARY'S BOOK OF MEMORY for Omega will always seem like the personal ledger of Myrna Loy—it was so full of activities and engagements. One event crowded another in vying for a place upon the calendar. Despite the varied array, however, this teeming interlude will be remembered best for these four—rush party at the house—monthly meeting of the Philadelphia Alumni Club—house dance—and—stag banquet for rushees—all of which were highly successful.

Stanley Chamberlain, instructor in finance at Temple, stole the spotlight at the house party given for prospective pledges with an interesting melange of philosophy and humor. The enthusiastic acclaim given him following his performance as raconteur can be attributed to his utter ease and engaging informality. This also served as the background for the departure of Cris Zahnow who left for an important pioneering position in Mexico City with a branch of the Atlas Powder Co.

The renewal of former friendships and serious discussion of a situation important to Delta Sigma Pi were woven into the tapestry of the evening of February 19.

The house dance and stag banquet followed in swift succession. There was little time to recover from one when the time for the next one arrived. Wine, women, ale, epicurely prepared food, and banter gay—mix them together in their correct proportions and you have portraits of enjoyment which Rembrandt or Gaudier would have been proud to claim.

Extra-curricular activities weren't neglected by the undergraduates either. Duncan McGregor, editor-in-chief of the *Templar*, and Harold Duberson, business manager, furthered the compilation of material for this season's annual through an intense program. Brother Duberson has his ears cocked for the first chirp of spring for he is also manager of the baseball team. Fred Fleshman, former Head Master of our chapter and business manager of the *Temple News*, sent the advertising in this publication sailing to a new record high for February.

And now to close the diary with the wish that future months would be as memorable as this one—April in Paris—Autumn in New York are justly famous—but to us they will always pale before February in Philadelphia.—JAMES B. WATT

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Tennessee — Alpha Zeta

ALPHA ZETA CHAPTER at the University of Tennessee set forth its program for the rest of the year at a banquet January 30, in honor of its new initiates, alumni, and guests from Kappa Chapter at Georgia Tech. The initiates were Julius Cogswell, Woodford Flowers, Jack Ford, Herndon Hamer, William Hooser, A. M. Glasgow, Earl MacCallum, James McKamey, Russell Moxley, Alan Sayford, and Ralph Wallace. The initiation was performed

by the ritual team of Kappa Chapter. Among the fifteen visitors from Kappa were Frank Brandes and Howard B. Johnson. Brother Brandes offered his full support to the growth of Alpha Zeta Chapter. Brother Johnson, provincial director, outlined some possible fraternity activities. Several of the other visitors from Tech, alumni of Alpha Zeta Chapter, and Professors Meyer and Read, also spoke.

Alpha Zeta Chapter expects to finish the year with a total well above 85,000 points in the Chapter Efficiency Contest. We are not in a position to have a house at the present time, but a club room has been acquired in Ayres Hall, which houses the School of Commerce. All fraternity records and work will be located there. Until this year there had been no strictly commerce function presented by commerce students on the University of Tennessee campus. April 16-17 of this year Alpha Zeta together with the full cooperation of the School of Commerce will present the First Annual Commerce Exposition. This exposition will be held to include High School day at the University, at which time approximately two thousand high school students from all over the state will gather. This will be an excellent opportunity to acquaint the high school students with the functions of and opportunities in the field of business touched by the School of Commerce. A Commerce Ball will be held in conjunction with the exposition. A Queen to be called "Private Secretary" will be elected at the Ball. Head Master Virgil Watson is general manager of the exposition. Dr. Glocker, Dean of the School of Commerce and member of Delta Sigma Pi, has offered the whole-hearted support of the faculty for the event, and has appointed a faculty committee to act in advisory capacity with the student committees. This committee consists of Professors Meyer and White, and Dr. Cunningham.

Dr. Stephens, of the history department of the University, spoke to the fraternity February 4 on the "Rise of Hitler to Power in Germany." February 18 Mr. Weston Fulton, inventor of the Fulton Syphon now used in all General Motors cars and President of the Tennessee Automobile Insurance Company, spoke to the chapter on "The Investment of Securities." Both speakers gave some very valuable ideas to those present.—WOODFORD L. FLOWERS

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Rider — Beta Xi

AT A TIME when nearly all of the chapters are just beginning to settle down to second semester work, Beta Xi is faced by the awful apparition of "Dat Ol' Debbil Examinations," to quote Brother Booz of Beta. Yes, brothers, Rider is just finishing the second term of our four term year. And to make matters worse, the weatherman has changed the order of things by giving us the gentle zephyrs of spring, at a time when we should be fighting the throes of winter. Who ever feels the urge to knuckle down when spring is in the air? But there was one exception. One Tuesday night about five weeks ago we thought that the false spring had been put to flight and that Jack Frost was here to stay. It was on that night that we new brothers became members of that honorable order known as the Yellow Dog. The fun really began after the rites, when the many men living outside of the house were forced to run home. Need more be said?

Among the brothers there are two at present who are outstanding: Ken Williams and Bernie Rohr. Ken, our Head Master, besides lending much to the interest of the regular business meetings, is especially prominent on the campus. Brother Rohr is covering himself with glory through his capable handling of the *Beta Xi News* and his much appreciated field trips and professional meetings. We still have our eye on the Chapter Efficiency Contest.

Beta Xi was favored at two of the business meetings, by the presence of Grand Secretary-Treasurer Wright and Provincial Officer Frederick Floyd. Both of these brothers brought with them messages which have done much to show us and make us more fully understand Delta Sigma Pi.

While social events at this chapter have been rather scarce during the past few months we are planning a second rushing season, not to mention a house party.

"The future holds much for us and Delta Sigma Pi." It was with these words that we closed our letter in the January DELTASIG. In reading this same issue we were struck by the number of chapters which were able to report regained strength after a period of belt-tightening. Such cheering messages bear out our belief in the future.

Beta Xi extends sincere wishes for a Joyous Easter.—
JAMES C. SPELLANE

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Baylor—Beta Iota

THE ANNUAL DINNER-DANCE of the Beta Iota Chapter was the February high-light on the Baylor University campus. Twenty-one alumni returned to the school to renew old acquaintances and to meet new members at the affair. Head Master Alexander acted as toastmaster and introduced Grand Secretary-Treasurer H. G. Wright of Chicago who was the chief speaker. Beside the speaker, alumni, members, and their dates and wives, we were pleased to have as our guests four brothers from the Beta Kappa Chapter of the University of Texas, making a total of 48 couples present.

The day after the banquet a special meeting of the chapter was called at which Brother Wright gave a very interesting talk on the fraternity and told of a few of the many advantages in being a member. The fact that every successful person must be able to "sell himself" to his associates was emphasized. Brother Wright certainly did a good job in selling the fraternity to us.

Beta Iota Chapter is now in its most successful year. With the initiation of eight new members during the past month, our active membership stands at twenty-seven. We feel, however, that our chapter should have an even larger membership than this and are working with that goal in mind. The recently initiated members are Albert Johnson Chiles, John Findley Wallace, Charles Shirar, Andy Billingsley, George W. Payne, J. J. Caldwell, Jr., G. Raymond Kelly, and John Allen. John Findley Wallace was elected to the office of Keeper of the Parchment Roll. We feel sure that he will be one of the most efficient members ever to fill that important office.—WILSON TURNER

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DePaul—Alpha Omega

THE EFFORTS OF the active members of Alpha Omega Chapter were not in vain, as shown by the attendance at the climaxing events of the pledge period of three Neophytes. Many of the alumni brothers who had not been to a meeting for some time came back to renew the spirit of brotherhood which prevails at our chapter meetings. And they certainly were glad that they attended, for the informal and formal initiations were both worthy of praise. With the great Lake Shore Athletic Club furnishing the setting, the chapter was really sky-high in activity. On Friday evening, February 19, Hell Night with all its terrors was held. Some of the attractions dated back to the World War, and they really were good. By the time midnight had approached, the three humble pledges knew everything there is to know about the history of the fraternity, and a few other things too. On Sunday, the formal initiation and the initiation banquet were held at the Lake Shore Athletic Club. The impressive ceremonies increased the love and pride which all the brothers hold toward Delta Sigma Pi. We are proud to announce that Edward Liska, Joseph Giannatasio, and Felix Sloan have become members of Alpha Omega Chapter, and are now wearing the badge of Delta Sigma Pi. The initiation banquet was thoroughly enjoyed by all who attended. At this time we wish to announce that Brother Sloan was duly elected Keeper of the Parchment Roll.

Plans are now completed for the forthcoming rushing season, which will be opened at Alpha Omega Chapter with a smoker at our headquarters in the Lake Shore Athletic Club on February 26. An interesting speaker on current topics will be the principal attraction. Plans are being formulated for a Formal Dinner Dance to be held May 1 in the beautiful Mediterranean Room of the Lake Shore Athletic Club, and promises to be THE event of the year.

The most recent surprise in the chapter took place when Emilio de la Garza came around Sunday afternoon still wearing the stiff shirt to his tuxedo, which he had worn at the dance Saturday evening. Brother MacAllister has been studying time-tables since he was elected Treasurer of the Evening Commerce Club of DePaul University. Nick Kohl is wearing a new gold key, awarded to him as a result of his serving two successive years with the Student Council of DePaul University. Brother Kohl is the youngest student of the university ever to receive this key, as he is just now completing his second year at the university. Two years of service are required for the key.—NICHOLAS J. KOHL, JR.

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Ohio State—Nu

WITH THE END of the second quarter in sight Nu Chapter is getting down to work in earnest and by the time finals are here we expect to be well prepared for them. Five new men were initiated this quarter: John Welty, Bremen, Ohio; Charles Kahelin, Ashtabula, Ohio; William Deety, Orville, Ohio; Paul Fitez, Hagerstown, Md.; and John Mee, placement manager of the College of Commerce.

Our winter formal held at the Deshler Wallick Hotel was a huge success. The week-end started with a theatre party and though the picture was very entertaining, the bright spot of the evening was the playing of Rose of Delta Sig by Roger Garrett, organist at the Ohio Theatre. A buffet supper preceded the formal on Saturday evening and Sunday the fellows had their girl friends at the chapter house for dinner. All the arrangements were made by Douglass Gee, our hardworking social chairman.

We have won our flight in basketball and have to win but two more games to be Division B champs of the University. The team is composed of Windland, Banks, Kahelin, Howell, Fisher, and Bigler. As Fisher is the only senior we are anticipating another successful team next year.

A professional meeting is scheduled for the first week of March. Charles Baxter, financial editor of the *Columbus Citizen*, is to be the speaker. Incidentally Mr. Baxter is the father-in-law of our Head Master.—PAUL BIGLER

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Kansas—Iota

WITH THE CLOSE of the fall semester, the grades of Iota Chapter of Delta Sigma Pi have reached a new height. Throughout the semester the brother Deltasigs co-operated and helped each other to raise our grade average. And did it bring returns? I'll tell the world it did. The chapter hit an average of over two points which is something to be proud of especially at the University of Kansas. During this spring semester we are striving for even higher grades.

The School of Business enrollment for the second semester has increased to over three hundred students. With the additional prospective rushees the chapter has higher hopes in spring rushing. Our first smoker of the new semester was held February 4. We had a fine program and a good time was had by all. The speeches were unusually interesting. Another smoker was held on February 25.

George Guernsey of St. Louis paid the chapter a visit last week. He gave valuable information on getting a job to those brothers who do not have a job waiting for them upon graduation.

Spring is about here. Picnics, steak fries, etc., are scheduled on our social calendar.

Best wishes to every chapter.—HARRY BROWN

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Nebraska—Alpha Delta

WITH AN EYE TO future graduation our senior officers have made room for others to carry on at Nebraska. Election was held on February 3 at which time Quinn Scott reluctantly gave up his post as Treasurer to assume the responsibilities of Head Master. George Dinsdale was elected Senior Warden and William John will contribute his accounting abilities to guarding our books. Alpha Delta is planning for two initiations this spring in order to build the chapter up to its proper size. Six pledges will shortly be initiated and we plan to have that many more for a May initiation.

Our chapter's thirteenth birthday is approaching and one of our charter members, Professor Blood, will officiate at the memorial dinner. A fine program for the second semester has been arranged by the executive board, culminating in a grand stag party. We wish our new officers the best of luck; they will have the support of each and every member.—ROBERT W. WILLIAMS

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Texas—Beta Kappa

BETA KAPPA FORWARD! Such were the words on the lips of every brother at the initial meeting of the current semester, our longest and most successful meeting of the year. And so say the actions of all members as time marches on. Plans were made for informal dinners to be held each first and third Tuesday nights of every month, and professional meetings are to be held on all other Tuesdays. Numerous professional trips have been planned, and here's a warning to all other chapters: look to your laurels—Beta Kappa is on its way up in the Chapter Efficiency Contest, so those chapters who remain anywhere near static may expect to catch plenty of dust. Committees were appointed to take care of each respective activity, and with the social committee and committee on arrangements given the responsibility of planning for a dinner-dance and other social events to be held during the remainder of the year, we were ready to begin a period of the most systematic activity, both social and professional, that this chapter has ever known.

We made a good start with a banquet held February 16 at which we were quite happy to have Head Master Alexander and several other brothers of the Beta Iota Chapter at Baylor University in attendance. Five of our brothers of this chapter journeyed to Waco to attend the annual dinner-dance of the Baylor Chapter, and we wish to congratulate them on its huge success. At our next meeting, the following new officers were installed: Headmaster, David Dial; Chancellor, William Arlitt; Scribe, Louis Williams; Treasurer, Jack Collier.

We have recently been honored with a visit by Grand Secretary H. G. Wright. Magnetic "Gig"! He left us with many closer friends of Delta Sigma Pi on the campus of the University of Texas. On the first night of his visit, about fifty guests turned out for an evening of entertainment, and fifty went away enthusiastic after a bit of enlightenment by Brother Wright. On the following night, a banquet was held at the Driskill Hotel in Brother Wright's honor after which he gave us a fine talk that added further impetus to our already high spirit. After an extended open discussion, Brother Wright was driven to San Antonio to continue his visit in Texas by Provincial Director W. D. Craig, Jr., and J. K. Alexander, Wilson Garrett, and myself.

Our biggest problem at present is in selecting pledges, but extreme care will be exercised before any invitations

are issued. We intend to extend our activities in the School of Business Administration, particularly in view of the fact that Head Master David Dial is also president of the senior class.

Our record of attendance has been marred to some extent recently due to illness of some of the brothers, among them your correspondent but everyone is on deck now to send us to new heights.—CLYDE TAYLOR

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Southern California—Phi

WE OF PHI CHAPTER of Southern California are looking forward to an Easter vacation on Catalina Island, the garden spot of the Pacific. We plan to make it a rushing party in addition to soaking up some of that good ol' California sunshine. Speaking of weather, if any of you have been reading in your papers of snow storms out here, it has been widely prevaricated. In fact, it is so warm we are all thinking of going to classes in shorts. (This is not a Chamber of Commerce advertisement.)

On March 17 we are going to hold a smoker for the College of Commerce students at the university. We expect to have a large turnout and from it we hope to pick several new men. Along the social line we have been doing fine. So far this semester we have had dances at the Biltmore Bowl, The Coconut Grove, and several of the beach clubs. Now that summer has arrived the beach clubs are becoming more and more popular with our members.

The highlight of our sports news is that Brother Blanke has finally gone out for varsity football practice. He has been talking about it for so long that he finally wore down his own resistance and decided to give it a chance. Upon being interviewed he said, "Oh boy."

This concludes our news bits, and so until we meet again, adios, Brothers.—BOB HEIL

From Thirty-sixth to First—A Record of Brilliant Achievement

PI CHAPTER of Delta Sigma Pi at the University of Georgia has made wonderful progress during the first two quarters advancing from thirty-sixth to first place in the Chapter Efficiency Contest as of February 1. The advancement and progress which the chapter has made are due to several contributing factors, among which are a diversified professional program, organization interest, Deltasig spirit and enthusiasm, willingness to work, determination, publicity, and increased membership.

A professional program chairman was appointed early in October and immediately a program was drawn up for the entire year. The original of this program was forwarded to the Central Office, a copy given to the Head Master, and a copy retained by the chairman of the committee. The outlined program has been followed closely. Seven outstanding business men of Georgia have spoken to the chapter on various subjects of interest to our members as well as to the commerce students. Two industrial tours have been made, one through our new city waterworks and one through the largest baseball bat manufacturing company in the world. The Chevrolet Motor Company gave a show including a news reel, comedy, short subjects, and an industrial film. By carrying out such a well rounded and diversified program, the fraternity has captivated the attention and interest of its members as well as other students in the School of Commerce. Such activity carries out one of the purposes upon which our fraternity was founded, "To promote a closer affiliation between the commercial world and students of commerce."

In organizing the chapter, a sufficient number of committees were created to give each member a chairmanship of at least one committee. A training school was conducted for the pledges and every member was induced to attend

also. During the course, every phase of fraternity work was lectured upon or discussed. The duties of each office and committee were outlined and discussed thoroughly. My motto is, "Give a man a job, show him when and how to do that job, then you have created within that man interest and enthusiasm." After giving each man a job, interest was created, followed by the typical Deltasig spirit and enthusiasm. A willingness to work was exemplified and a determination to put Delta Sigma Pi on top and keep her there. We are not only saying that Deltasig is one of the best fraternities on the campus, but Pi is one of the chapters in the fraternity. Students at the university are beginning to consider Delta Sigma Pi the outstanding fraternity on the campus because our own members are believing it is the outstanding fraternity.

The chapter has worked out a publicity set-up that is functioning most efficiently. The publicity has put the chapter, so to speak, in the eyes of the school and the public. All publicity committees work directly under the Historian. One director reports to Atlanta papers, one director to Athens papers, one director to our college paper, one director reporting to the University Calendar, one director reporting to the college annual and another director in charge of poster and class room publicity and a friend of mine who sends out AP dispatches on most of our activities to all

Georgia papers. The publicity given Pi Chapter here this year has been the most important factor in making it the most improved chapter in the entire fraternity.

Membership of the chapter now is most satisfactory. Fifteen active members, including Charles Elrod and myself from Kappa Chapter began the year for Pi. Membership prospects looked very discouraging until after our first professional smoker. A meeting was called two days later and twenty of the prospects passed for membership. Each member took pledge buttons and the names of one or more voted-upon prospects and went out with a determination to put a pledge button on his man. In a few days twenty-seven men were pledged resulting in the largest and best class of twenty-four initiates, I have ever seen. This brings our membership roster up to the present total of thirty-nine. We also have sixteen more pledged now.

The new members inherited the Deltasig spirit and enthusiasm which prevails here at Pi. With this attitude, I am sure, the chapter will finish near or at the top in the 1937 Chapter Efficiency Contest and in years to come will show the results of the hard work done during the 1936-37 school year. The advancement and progress made by the chapter exemplifies a loyalty, an enthusiasm and a determination to give Delta Sigma Pi something in return for the many benefits of membership.—E. E. TRULOVE, Head Master.

Corporations As a Luxury

(Continued from page 75)

paid by the corporation. These taxes would not be levied if a partnership existed and the partners worked for the organization.

Let us summarize the additional taxes accruing to the closely held corporation with a \$100,000 declared capital and \$20,000 earnings. They are as follows:

Normal taxes	\$2,240.00
Capital Stock Tax	100.00
Excess Profit Tax	900.00
Unemployment and Old Age Tax for 1937	360.00
Old Age Income Tax (paid by deduc- tions from salaries)	120.00
	\$3,720.00

The \$3,720 is the price paid by the closely held corporation with three stock holders for the advantage of being a corporation. This figure does not include the capital stock tax of States nor the income tax of States levied on corporations. Is the corporate form of organization necessary to secure the primary advantage of limited liability? Can a partnership be so organized that this advantage can accrue to the partners?

There are two methods possible under the Georgia laws, and the majority of states have similar regulations, whereby partners can have limited liability.

The first is by the formation of limited partnerships. The Georgia law provides that this organization can be formed provided one of the partners at least has an unlimited liability. The others with limited liability must state in their limited partnership agreement the extent to which their liability is limited. There is nothing in the law which would prevent the unlimited partner from being an individual of limited means and therefore, willing to have invested all or more than he owns or willing to have all that he owns subject to the partnership debts.

Georgia laws likewise provide that there can be a transfer of property from a man to his wife. If this transfer is made prior to the time that either have creditors, no one can attack the transfer as illegal. Should a man make a bona fide transfer of all the property other than that which he wishes to invest in the partnership then he has acquired a limited liability.

There are, of course, numerous problems from the tax point of view incident to the dissolution of corporations. Taxable income may result from dissolutions which might offset the gains from these dissolutions. However, with the increasingly high taxes of each session of Congress and with the general tendency in vogue on the part of State legislature to get increased revenue from corporations, more and more the small corporations closely held have the advantages at an increasingly higher cost.

- GEORGETOWN** (Mu, 1921), Georgetown University, School of Foreign Service, Washington, D.C. Chapter House: 1561 35th St. N.W. (West 1965).
David L. Gilsina, 207 Gibbons St., Alexandria, Va.
- GEORGIA** (Kappa, 1921), University System of Georgia Evening School, School of Commerce, Atlanta, Ga.
C. Edward Martin, 122 E. Mercer Ave., College Park, Ga.
- GEORGIA** (Pi, 1922), University of Georgia, School of Commerce, Athens, Ga.
Elmer E. Trulove, Joe Brown Dormitory.
- INDIANA** (Alpha Pi, 1925), University of Indiana, School of Business Administration, Bloomington, Ind.
Frank R. McCracken, Jr., Sigma Chi House.
- JOHNS HOPKINS** (Chi, 1922), Johns Hopkins University, School of Business Economics, Baltimore, Md.
Paul G. Leroy II, 2562 Edmondson Ave.
- KANSAS** (Iota, 1921), University of Kansas, School of Business, Lawrence, Kan.
George M. Flint, 1603 Louisiana St.
- LOUISIANA STATE** (Beta Zeta, 1929), Louisiana State University, College of Commerce, Baton Rouge, La.
Kermit A. Williams, 646 North St.
- MARQUETTE** (Delta, 1920), Marquette University, College of Business Administration, Milwaukee, Wis. Chapter House: 604 N. 14th St. (Broadway 0503).
Frank O. Fernstrom, 1735 N. 48th St.
- MIAMI** (Alpha Upsilon, 1927), Miami University, School of Business Administration, Oxford, Ohio.
Forrest E. Williams, 7 Elliot Hall.
- MICHIGAN** (Xi, 1921), University of Michigan, School of Business Administration, Ann Arbor, Mich. Chapter House: 1502 Cambridge Rd. (5518).
Richard N. Prey, 1502 Cambridge Rd.
- MINNESOTA** (Alpha Epsilon, 1924), University of Minnesota, School of Business Administration, Minneapolis, Minn. Chapter House: 1029 Fourth St. S.E. (Geneva 9309).
Belford E. Gunderson, 1029 4th St. S.E.
- MISSOURI** (Alpha Beta, 1923), University of Missouri, School of Business and Public Administration, Columbia, Mo.
James H. Davis, 1205a Paquin St.
- NEBRASKA** (Alpha Delta, 1924), University of Nebraska, College of Business Administration, Lincoln, Neb.
Quinn H. Scott, 1527 M St.
- NEW YORK** (Alpha, 1907), New York University, School of Commerce, Accounts and Finance, New York, N.Y. Chapter House: 21 W. 12th St. (Gramercy 5-9898).
James P. Hackett, 2254 Grand Ave., Bronx.
- NORTH CAROLINA STATE** (Beta Delta, 1929), North Carolina State College, School of Science and Business, Raleigh, N.C.
Mario Comolli, 3044 Watauga Hall.
- NORTH DAKOTA** (Alpha Mu, 1925), University of North Dakota, School of Commerce, Grand Forks, N.D.
John A. Haig, 2808 University Ave.
- NORTHWESTERN** (Chicago Division—Beta, 1914), Northwestern University, School of Commerce, Chicago, Ill. Chapter House: 42 Cedar St. (Delaware 0957).
Victor J. Payton, 5150 S. Kildare Ave.
- NORTHWESTERN** (Evanston Division—Zeta, 1920), Northwestern University, School of Commerce, Evanston, Ill. Chapter House: 1914 Sherman Ave. (Greenleaf 9348).
Eugene Wilson, 1914 Sherman Ave.
- OHIO STATE** (Nu, 1921), Ohio State University, College of Commerce and Administration, Columbus, Ohio. Chapter House: 118 E. 14th Ave. (University 1576).
Edward H. Harter, 118 E. 14th Ave.
- OKLAHOMA** (Beta Epsilon, 1929), University of Oklahoma, College of Business Administration, Norman, Okla.
S. R. Grimes, 734 DeBarr.
- PENNSYLVANIA** (Beta Nu, 1932), University of Pennsylvania, The Wharton School of Finance and Commerce and Evening School of Accounts and Finance, Philadelphia, Pa. Chapter House: 3902 Spruce St. (Baring 9096).
H. Palmer Lippincott, Jr., 1900 N. 13th St.
- PENN STATE** (Alpha Gamma, 1923), Pennsylvania State College, Department of Commerce and Finance, State College, Pa.
James E. Hackett, Sigma Pi Fraternity.
- RIDER** (Beta Xi, 1934), Rider College, College of Business Administration, Trenton, N.J. Chapter House: 810 Greenwood Ave. (2-4215).
Kendall Williams, 810 Greenwood Ave.
- SOUTH CAROLINA** (Beta Gamma, 1929), University of South Carolina, School of Commerce, Columbia, S.C.
John R. Turnbull, Tenement 23, University of South Carolina.
- SOUTH DAKOTA** (Alpha Eta, 1924), University of South Dakota, School of Business Administration, Vermillion, S.D.
Roger C. Thrane, 214 N. University Ave.
- SOUTHERN CALIFORNIA** (Phi, 1922), University of Southern California, College of Commerce and Business Administration, Los Angeles, Calif. Chapter House: 700 W. 28th St. (Prospect 7683).
William Schubach, Jr., 700 W. 28th St.
- TEMPLE** (Omega, 1923), Temple University, School of Commerce, Philadelphia, Pa. Chapter House: 1857 N. 17th St. (Poplar 9093).
Robert K. Moyer, 1857 N. 17th St.
- TENNESSEE** (Alpha Zeta, 1924), University of Tennessee, School of Commerce, Knoxville, Tenn.
James V. Watson, 309 Minnesota Ave.
- TEXAS** (Beta Kappa, 1930), University of Texas, School of Business Administration, Austin, Tex.
David J. Dial, 1500 Woodlawn Blvd.
- WISCONSIN** (Psi, 1923), University of Wisconsin, School of Commerce, Madison, Wis. Chapter House: 132 Breese Terrace (F-1725).
Harold H. Berkholtz, 132 Breese Terrace.



DIRECTORY OF ALUMNI CLUBS

The frequency of meeting of each alumni club is shown immediately following the name of the city in which the alumni club is situated; the telephone numbers of the president and secretary are shown immediately following their names and addresses:

- ATLANTA**—Luncheons, every Friday, 12 noon.
Pres. C. A. Perry, 308 Gordon Ave., N.E. De. 1218-J
Sec. Lucian E. Gravitt, 367 Moreland Ave. N.E. Ja. 1151-W
- BALTIMORE**—Luncheons, every Thursday, 12 noon
Pres. Charles Steinbock, 1939 E. 31st St. Chesapeake 5872
Sec. Walter R. Hopkins, Jr., 602 Lyndhurst St. Gilmor 2612-J
- BOSTON**—Dinner, first Monday each month, 6 p.m.
Pres. Ralph A. Palladino, 45 Putnam St., Somerville, Mass. Somerset 3474-W
Sec. John F. Conway, 12 Windsor Rd., Medford, Mass. Mystic 4373-R
- BUFFALO**—Dinner, second Friday each month, 6:30 p.m.
Pres. Ronald E. Daniels, 138 Elmer Ave. PA 1458
Sec. Gustav H. Poppenberg, 10 Carlton St.
- CHICAGO**—Dinner, second Tuesday each month, 6:30 p.m.
Pres. D. L. Toffenetti, 225 S. Wabash Ave. Wabash 7683
Sec. Leslie H. Korsan, 4314 N. Keystone Ave. Palisade 9780
- COLUMBIA, S.C.**—Dinner, second Wednesday each month, 7 p.m.
Pres. W. Frank Taylor, University of South Carolina. 8123
Sec. C. Melvin Ellison, University of South Carolina. 8123
- DENVER**—Meeting, first Monday each month, 8 p.m.
Pres. Benjamin W. Theys, 1105 Fillmore Fr. 4934M
Sec. Royal Gelder, 963 Logan Ma. 8567
- DES MOINES**—Dinner, second Thursday each month, 6:30 p.m.
Pres. Ivan H. Anton, 1629 48th St. 4-5353
Sec. Ira W. Strickler, 800 Old Colony Bldg. 3-3231
- DETROIT**—Luncheons, every Tuesday, 12 noon.
Pres. Harold F. Reinecke, 4499 Seminole Ave.
Sec. Edward J. Kempel, 2090 W. Euclid Ave.
- HOUSTON**—
Pres. F. E. Wallace, 3617 Montrose Blvd. H-8060
Sec. Lester A. Elliott, 3617 Montrose Blvd. H-8060
- KANSAS CITY**—Dinner, third Friday each month, 6:30 p.m.
Pres. Charles C. Cox, 2107 Bryant Bldg.
Sec. Harry L. Wuerth, Commerce Trust Co.
- LOS ANGELES**—
Pres. Rudolph Riggs, 446 N. Orange Dr.
Sec. Keith H. Evans, 471 Montana St., Pasadena.
- MADISON**—Dinner, fourth Wednesday each month, 6 p.m.
Pres. Kermit A. Kamm, 2811 Monroe St. F 6686
Sec. Ray E. Wickus, 132 Breese Ter. F 1725
- MILWAUKEE**—Dinner, second Monday each month, 6:30 p.m.
Pres. J. Marlowe Boyle, 1616 W. Wisconsin Ave.
Sec. Frank G. Sheridan, 604 N. 14th St. Broadway 0503
- NEW YORK**—Dinners, first and third Tuesdays, 6 p.m.
Pres. James A. McBain, 1564 E. 45th St., Brooklyn ESplanade 7-8932
Sec. Bruno Lawson, 9036 184th Place, Hollis, L.I. REpublic 9-3428
- OMAHA**—Dinner, second Tuesday each month, 8 p.m.
Pres. Lawrence A. Cusack, 319 N. 30th St. WE 2060
Sec. Raymond Kane, 2879 Davenport St. AT 4806
- PHILADELPHIA**—
Pres. Arthur A. Audet, 4515 N. 15th St. DAVenport 1594
Sec. S. A. Johnson, 234 Buckingham Place EVERgreen 6752
- SALT LAKE CITY**—
Pres. Frank W. Taylor, 914 11th E.
Sec. W. Daniel Day, 1436 Browning Ave.
- ST. LOUIS**—Meeting, second Monday each month, 8 p.m.
Pres. Ferdinand K. Hemker, 5117 Cabanne Ave. FO 6635
Sec. Walter A. Schaefer, 4115 McPherson MA. 5450
- WASHINGTON**—Dinner, first Monday each month, 8 p.m.
Pres. Robert M. Bennett, 4000 Cathedral Ave. N.W. Cleveland 7007
Sec. J. Allen Chase, 616 Investment Bldg. National 8624

