

the
deltasio
of delta sigma pi

may 1987



commentary



John V. Henik

GRAND CHAPTER CONGRESS: DON'T MISS IT!

Dear Brothers:

Excitement is building in anticipation of our 36th Grand Chapter Congress in New Orleans, Louisiana, August 16-21, 1987, at the internationally acclaimed Fairmont Hotel. This Grand Chapter Congress kicks off an academic year which will mark the 80th Anniversary of Delta Sigma Pi.

Those who have attended other Grand Chapter Congress know that they uniquely blend together four distinct elements within our fraternal organization into an exciting, unforgettable whole. These four elements can be described as follows: the social and fraternity bonding; the educational/professional experience; the political excitement; and, most importantly, the legislative and constitutional decision making process.

Seldom in your fraternal experience will you encounter a deeper or stronger feeling of

Brotherhood than at a Grand Chapter Congress! Brothers who attend always leave the convention with a list of names and addresses of newly formed friendships that will last a lifetime!

Collegiate and alumni members always enjoy the unique opportunity to meet many "Silver Helmet" and "Golden Helmet" members; that is, those Brothers who have contributed 25 years and 50 years of faithful service to our fraternity. Some of our "Golden Council" members, composed of past national officers, also attend.

Our Congress this biennium has been extended an extra day, done so by the overwhelming consent of our members. Social events will include: The Grand President's Reception and Dance (with a Mardi Gras theme); a parade down Canal Street, followed by a Riverboat Cruise on an authentic paddle-wheeler; and the Grand Chapter Congress Banquet. Our 1985 convention banquet in Dallas saw 803 Brothers in attendance. We hope to improve on this number!

Attending a Grand Chapter Congress is also an outstanding professional and educational experience for collegiate and alumni members. Fourteen educational seminars are planned on a wide range of chapter management and leadership (personal growth) topics. Also, our first ever Career Fair is scheduled.

Corporate representatives from around the country will come to New Orleans to meet us and present their firms to Deltasigs. Bring your resumes!

Finally our Grand Chapter Congress is the political and legislative conclave of our or-

ganization. The thrill of regional meetings, regional caucuses and provincial caucuses is unmatched. These newly established caucuses provide the opportunity for members to meet and question candidates running for office. In all, some 23 offices will be decided.

Last, but not most importantly, voting will take place to approve constitutional legislation affecting the Laws of our fraternity. Over the last two years, your Board of Directors and Executive Committee have successfully developed far-reaching, comprehensive legislation to guide and strengthen the future growth of our organization. Voting is a solemn obligation!

Brothers, what more can I say? . . . New Orleans! Indulge in the charm and excitement of the French Quarter, Jackson Brewery, Riverwalk, indoor and outdoor cafes, the elegance of St. Charles Avenue, the splendor of shops and boutiques along Canal Street and, of course, creole and cajun cookin' and more!

Make this Grand Chapter Congress your vacation spot. **DON'T MISS IT!!**

Faternally,

JOHN V. HENIK
Grand President

the **deltasig**[®] of delta sigma pi

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Features



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Delta Sigma Pi is the professional business fraternity founded in 1907. The Deltasig of Delta Sigma Pi, its official publication, was first published in 1912.

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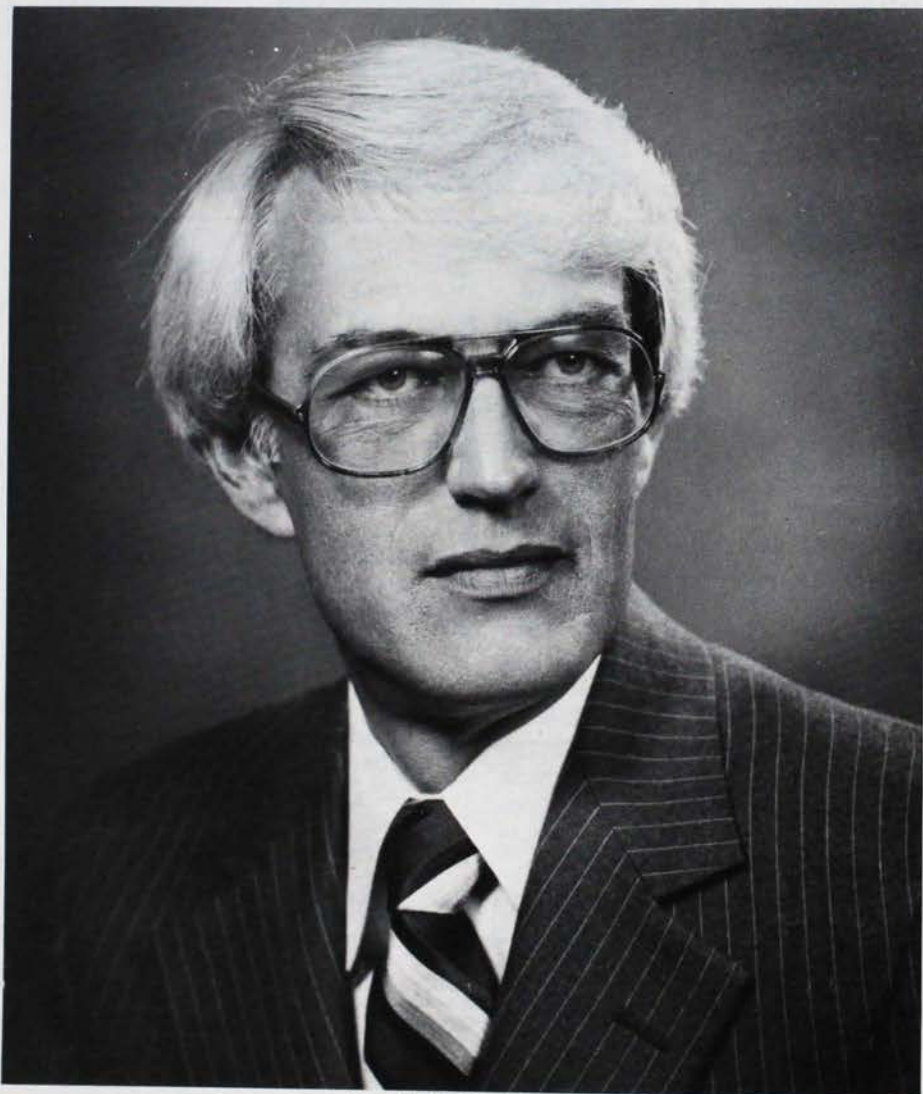
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BEN H. WOLFENBERGER

A man well known to many Deltasigs
whose life touched many members
and non-members alike,
former Executive Director
Ben H. Wolfenberger
passed away on February 22, 1987.



Ben H. Wolfenberger

To most near Oxford, Ohio, it was just another day; warmer than normal yet still with a winter chill and blustery winds. To us—a small group of family, friends, former co-workers and Brothers, it was a day when we gathered to bid a final farewell to a man that we had known, respected and loved. We were saddened by his passing at an early age yet glad that he was beyond the illness that had shadowed his final months with us.

Born on November 16, 1938, in Weatherford, Texas, Ben Hughes Wolfenberger passed away on February 22, 1987, in Indianapolis, Indiana. He had served the fraternity in innumerable ways over his 28 years as a Deltasig. He was a man of character; a reserved yet thoughtful and caring person, and a devoted Brother of Delta Sigma Pi who earned the respect of all who had the privilege of knowing and working with him.

Ben Wolfenberger was a 1959 initiate of Beta Upsilon Chapter at Texas Tech University in Lubbock. Prior to attending Texas Tech, he served in the U.S. Army and attended Weatherford Junior College. He was the Secretary of his chapter for three terms and, after graduation with a BBA degree in marketing was employed in the Lubbock and Dallas areas.

In 1965, he joined the staff of The

Central Office as a Field Secretary (now known as Chapter Consultant) and, on January 1, 1967, was named Executive Secretary (now known as Assistant Executive Director). On June 1, 1974, Ben Wolfenberger began his tenure as the tenth Executive Director of the fraternity.

During his seven years as Executive Director, 18 new collegiate chapters were installed and total membership grew by more than 21,000. It was also during this time that the membership of the fraternity became coeducational. Through his leadership, in conjunction with that of the elected officers at that time, this major transition in the history of Delta Sigma Pi proceeded smoothly, professionally and positively.

Ben Wolfenberger had an impact on many members of Delta Sigma Pi and, through his interfraternal activities, he also had an impact on members of other fraternities, both professional and general. He represented Delta Sigma Pi to the Professional Fraternity Association (PFA) and the College Fraternity Editors Association. He served as Treasurer and a member of the Board of Directors of PFA from 1979 through 1981 and was highly respected by his colleagues in the interfraternal world.

After leaving The Central Office staff in June, 1981, Ben moved to Indianapolis, Indiana. Just prior to his death, he was the Executive Vice President of the Purchasing Management Association of Indianapolis. He is survived by his wife, Julie A. Funke; his stepson, Brian D. Funke, his mother, Mattie Belle Wolfenberger; his sister, Sue Davidson and his brother, Boone Wolfenberger.

In his remarks upon leaving the staff in 1981, Ben wrote, "I have been privileged to meet many hundreds of Deltasigs across the nation and I will always cherish these most special friendships." Those Brothers who knew Ben Wolfenberger were truly the privileged ones.



Ben H. Wolfenberger served the fraternity on the staff of The Central Office for 16 years as Chapter Consultant, Assistant Executive Director and, for seven years from 1974 to 1981, as Executive Director.

Ben Wolfenberger was, throughout his lifetime, especially pleased to observe the development of individual members from initiation through their careers and their leadership roles in Delta Sigma Pi. In recognition of his many contributions to our fraternity and his concern for the individual member, a scholarship fund has been established in his name within the Delta Sigma Pi Educational Foundation.

The Delta Sigma Pi Educational Foundation currently provides scholarships and grants for descendants of Deltasigs and graduate students. The scholarship program in memory of Ben H. Wolfenberger will be the first endowed scholarship for members of Delta Sigma Pi in undergraduate programs.

Tax deductible contributions to the Ben H. Wolfenberger Memorial Scholarship should be made payable to the Delta Sigma Pi Educational Foundation and should be sent to:

Ben H. Wolfenberger Memorial Scholarship
330 South Campus Avenue
P.O. Box 230
Oxford, OH 45056-0230

WHY DO ECONOMISTS DISAGREE?

By Dr. Thomas E. Hall

Some thoughts on why the discipline of economics provides some of the most lively debate and disagreement.

The one question I am asked over and over by non-economists is, "Why do economists disagree so much?" This question is symptomatic of the problem of the economics profession's poor public standing. The media, on occasion, presents the economics profession to the public as a group who can't agree on anything. The Donald Regan-Martin Feldstein public debate over deficits and interest rates is an example of this.

Here, I explain why economists do disagree over some issues of substance. The reasons are not complicated and largely have to do with the profession's handling of statistical analysis. Also, I explain that economists don't really disagree more than people in other disciplines, it's just that more of their debates take place in the public arena than in other fields of study.

Debates in economics, or any other discipline for that matter, fall into one of two categories: normative or positive. A normative statement involved an "ought to." For example, "We ought to raise the excise tax on gasoline to discourage consumption." A statement of this sort is obviously based on a value judgment—the person who makes this statement apparently believes that reducing gasoline consumption is a desirable goal. We could easily find another individual who would

argue that reducing gasoline use is not a desirable goal so there is no need to raise the excise tax. Disagreements of this sort are very common and hardly peculiar to the economics profession. All disciplines—and people—make personal value judgments.

A positive statement involves an if/then statement. "If we raise the excise tax on gasoline, then people will buy less gasoline." A vast majority of economists would agree with this statement since it is based on the demand for gasoline being inversely related to its own price, something that virtually all economists believe to be true.

However, economists begin to look a little foolish when they disagree about positive issues. The Regan-Feldstein debate over deficits and interest rates is a classic example of this. The public was presented with two highly regarded public policymakers debating in public whether or not increased government deficits raise interest rates—a positive issue. The reason both men could argue their case with authority is because both could garner some evidence to support their case. Mr. Regan could refer to several studies that indicate that there is no historical relationship between the size of the deficit and the level of interest rates. Dr. Feldstein could refer to studies, including his

own, that find a positive relationship between the size of the deficit and the level of interest rates. So the relevant question becomes, why do economists find conflicting evidence about positive issues?

To answer this question it is useful to compare the economics discipline with physics. Seldom do we think of physicists arguing about positive issues such as the speed with which an object will fall. This is because physicists are given the "luxury" of being able to conduct their experiments in a controlled environment. This means that physicists can control other factors that may influence the outcome of an experiment. For example, when testing the effects of gravity they can conduct an experiment in a vacuum where the effects of wind and air pressure, which may distort the speed of a falling object, are eliminated. In this way a physicist can study the effects of gravity in isolation by controlling the external factors which may influence the outcome of an experiment.

Unfortunately, few experiments in economics, particularly the branch called macroeconomics (the study of the economy as a whole), can be conducted in a manner similar to controlled experiments in physics. External factors in the economy simply cannot be held constant while we try to study the

influence of one variable on another. Economists try to account for external factors, but a data problem called collinearity often results which often has the effects of distorting the results.

To illustrate, consider the following simple experiment. Suppose we wish to study the influence of leg pressure on the distance a soccer ball will travel. The obvious result, if the experiment is done properly, is that the harder the ball is kicked, the further it will travel. Factors other than leg pressure that will influence the distance the ball travels will include wind and air pressure within the ball. The experiment can be conducted within a large closed room (to control for wind by reducing wind speed to zero) and the air pressure within the ball could be regularly checked to make sure it's always the same. Then we could have an individual kick the ball with varying degrees of leg pressure. Not surprisingly, we would find that the harder the ball is kicked, the further it travels.

Suppose that we conducted the same experiment, still indoors, controlling wind, but without holding air pressure within the ball constant. We could have someone kick a highly inflated ball softly and then let some air out and kick the ball quite hard. We could prove the rather bizarre result that the harder the ball is kicked, the less distance it travels. This would represent a poorly conducted experiment and any scientist would disregard the results.

The situation gets more complicated if we take our experiment outdoors on a windy day. Even if we control for air pressure within the ball, suppose that it just so happens that a strong wind gusts behind the kicker only when the ball is kicked hard. Our problem in this case would be to figure out how much of the ball's distance is due to wind and how much to leg pressure. This problem is what a statistician calls collinearity in the data. Our two factors influencing the distance the ball travels are moving together in the same direction to distort the individual effects of both the wind and leg pressure. In the context of statistical estimation in this case, typically done with what is called

linear regression analysis, most of the effect on distance the ball traveled would show up in either the wind variable or the leg pressure variable. Statistical analysis might tell us that only the leg pressure variable is a significant factor influencing ball distance or only the wind variable may wind up being significant.

These examples illustrate why economists disagree. Most of the empirical evidence used by economists to support their arguments is generated by statistical estimation.

“ . . . since so many of the macroeconomic debates take place under the scrutiny of the general public, the economics profession appears divided at times. ”

The two major pitfalls in statistical estimation—not controlling for all factors influencing the variable you're interested in, and collinear data, are both common in economics. The reason for this is that economists get virtually all of their data from “uncontrolled experiments.” Most macroeconomic data is gathered from tables of historical data published by several governmental agencies. Since economists are not collecting their data in a controlled experiment setting like physicists do, they must include all of the factors influencing a certain variable in their model. If one or more of these variables are collinear with the influencing variable they're interested in, the collinearity problem exists.

In the context of the deficit-interest rate debate, economists believe that a large number of factors influence interest rates: government borrowing, inflation, people's preferences to hold money and the rate

of expansion of the money supply, to name just some. To truly find out if increased government deficits raise interest rates, we would have to conduct an experiment like the controlled physics experiment discussed above. This would involve holding all of the factors believed to influence interest rates constant except government deficits and then study the behavior of interest rates following a change in government deficits. Statistical methods allow economists to try to do this by accounting for all factors in their models, but if one or more of those factors are collinear, moving together with government deficits, then we may generate conflicting results. One experiment may tell us that increased government deficits raise, another that they lower, and yet another that they have no effect on interest rates. This is why several highly regarded economists can cite conflicting evidence to support their arguments.

This situation is not peculiar to economics. There are other disciplines which get much of their data from uncontrolled experiments—political science, finance and history to name just a few. But since so many of the macroeconomic debates take place under the scrutiny of the general public, the economics profession appears divided at times. The solution to the dilemma of the profession's poor public image is twofold; first for the public to understand why economists disagree and secondly for the economic profession to be a little more honest about the validity of their empirical results.

Thomas E. Hall is an Assistant Professor in the Department of Economics in the School of Business Administration at Miami University in Oxford, Ohio. A faculty initiate of Alpha Upsilon Chapter at Miami University, he currently serves as that chapter's Faculty Advisor. He received his Bachelor of Arts in Economics from the University of Colorado in 1976. In 1979, he received his Master of Arts in Economics and in 1982 his Ph.D. in Economics, both from the University of California at Santa Barbara.



CONVENTION OVERVIEW

The 36th Grand Chapter Congress looms closer as academic years draw to a close. The Convention Guide and Registration Form packets found in the center of this issue complete details about registration, reservations and virtually every other aspect of the convention. Within this feature, we have provided a day by day description of the convention so that you will have a taste of the many flavors of this event of the biennium. Finalize your plans to be in New Orleans for the 36th Grand Chapter Congress!



*Jackson
Brewery*

*St. L
Cath*

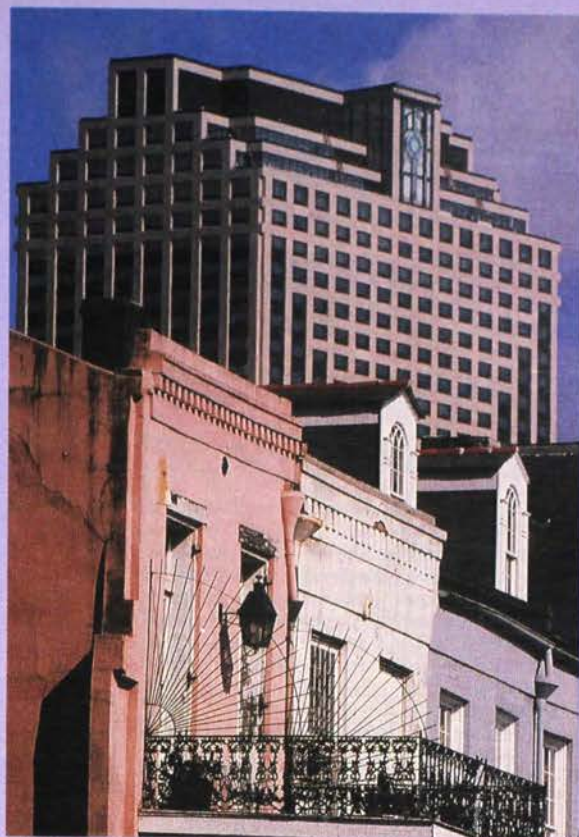
*The
Natchez*

SUNDAY

The 36th Grand Chapter Congress begins on Sunday, August 16, with Registration. Registration will be a quick process for those attendees who take advantage of the lower Advance Registration Fee.

On Sunday night, the Grand President's Reception and the Mardi Gras Dance will give everyone a chance to get acquainted. The dance with its Mardi Gras theme will be a time to get into the New Orleans spirit of celebration—don't forget to plan your costume now!

*New
Orleans—
Old
&
New*



MONDAY

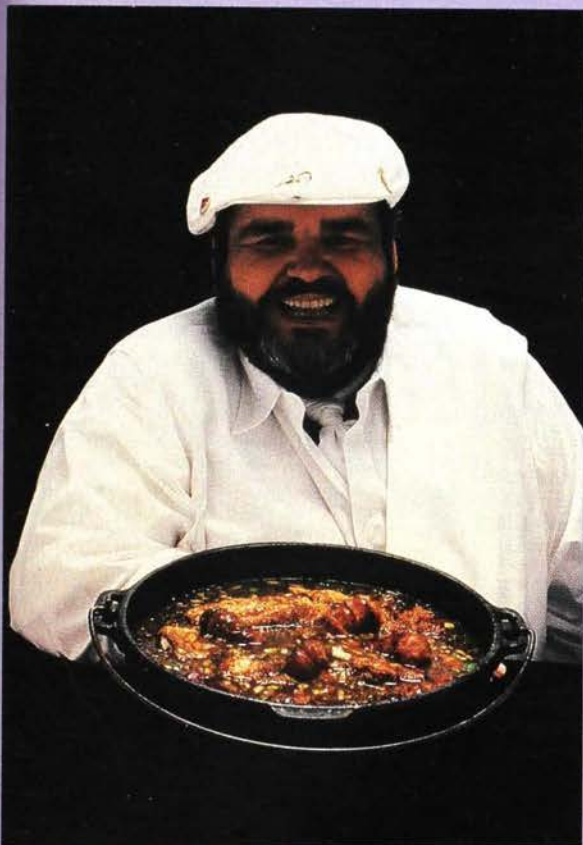
On Monday morning, delegates will attend a brief orientation session followed by the Opening Business Session. At this session, the delegates will be officially seated and the reports of the Grand President and the Committee on Nominations shall be presented. Also during this time, the Keynote Address will be presented.

Also on Monday morning, an optional city tour will highlight the best that New Orleans has to offer. It offers a great overview of the city—a way to plan extended visits to selected areas later in the week.

On Monday afternoon, each Regional delegation will have an opportunity to meet with their respective Regional Director and Regional awards will be presented. After the Regional Meetings, the evening is free for all attendees to enjoy New Orleans.

(Continued on page 16)

*Louisiana
Cookin'
by
Chef
Paul*



N·E·W O·R·L·E·A·N·S 8·7

the chapters speak

MID-AMERICAN PROVINCE

GREAT LAKES REGION

Marquette

DELTA—Delta Chapter at Marquette University began the academic year by attending the Great Lakes Regional Conference in Skokie, Illinois. Thirteen chapters from the Great Lakes Region attended the various seminars presented. The event, sponsored by the Chicago Alumni Chapter, provided a great opportunity to mingle and cavort with other Deltasigs from our region.

Fourteen members were initiated in the fall and their initiation capped a successful pledging program. The pledging semester started with a Milwaukee Brewer tailgate party. The party allowed the members to meet the pledges on an informal basis. Other activities included participating in a Pledge/Big Brother vs. Members Football Game and helping with the "Food for Families" annual food drive.

Founders' Day was celebrated with the second annual Founders' Day Ball. Sponsored by the Milwaukee Alumni Chapter, the formal recognized this special anniversary and our founding fathers in a memorable and enjoyable way.

—Lisa M. Mangubat

Illinois

UPSILON—This past semester Upsilon Chapter co-sponsored one of the biggest events in University of Illinois history. On September 13, 1986, over 10,000 people came to the "Taste on the South Quad" to sample the best of Champaign-Urbana's restaurants in a festive atmosphere complete with music and entertainment. Brothers Mary Ellen Samland and Chris Paoli worked all summer prior to the event on the organizational side and the chapter as a whole provided the manpower at the event. The "Taste" provided excellent publicity for the fraternity and valuable experience in running an event of a great magnitude, as well as an opportunity for all of us to work together and have fun at the same time.

This fall, speakers from Proctor & Gamble, W. H. Brady, Disc-Tec and others, discussed issues in investment banking, sales and marketing, and career development. Tours included Illinois Power, Chicago Board of Options Exchange and U.S. Gypsum.

Brothers enjoyed the traditional square



Members of Delta Chapter at Marquette University enjoyed the Founders' Day Ball last November at the Marc Plaza Hotel in Milwaukee.

dancing, roasting marshmallows and getting covered with hay at our first-ever Barndance. Other activities included a Baskin Robbins' pig out, assassin, Americana Nursing Home Halloween party, Christmas party and our annual Brothers vs. pledges softball game.

Loyola-Chicago

GAMMA PI—Dedication to Brotherhood was the key factor to Gamma Pi's successful semester this spring. By hosting a series of chapter parties, the Brothers strengthened their bonds of unity. This reaffirmation of pride in Delta Sigma Pi led the chapter to become the most dominant student organization on campus. Our members were elected to key positions in several academic clubs and were appointed to leading university committees.

Our professional program was highlighted by speakers from Leo Burnett and the Northern Trust Bank. To raise funds for traveling to the upcoming Grand Chapter Congress, we participated in Loyola's phone-a-thon and threw a Super Sequel Party at a local dance hall. All forces joined together to raise money for the Muscular Dystrophy Association in April and the semester ended with the fourth annual "Most Unbelievable Night of Your Life" bash. (The name of this event speaks for itself!) Gamma Pi Chapter looks forward to sponsoring its second annual Great Lakes Regional Picnic this July! See you there!

Eastern Illinois

EPSILON OMEGA—One of the most prominent professional activities this semester was our trip to The Central Office in February. In late February we were also able to attend the Chicago Invitational Basketball Tournament and Area Conference. Lastly, we were able to send a delegation to the St. Louis Undergraduate Weekend and took part in the volleyball tournament.

On April 25th, Epsilon Omega Chapter hosted its third annual softball tournament. All of the Deltasigs from the Great Lakes Region who attended experienced the Brotherhood that binds us all together.

Once again, our most successful fund raisers were our sixth annual spring break trips to Florida. We also sponsored our annual golf tournament for the surrounding community. The purpose of this tournament was to raise money for the Shriner Hospitals. Our Rose Banquet marked another high point in the semester.

—Randall C. White

Northern Illinois

ETA MU—Eta Mu Chapter at Northern Illinois University has been participating in one-day internships during the spring semester. Brothers who wish to shadow a corporate executive in their field must submit a statement of career objectives and goals to Vice President for Professional Activi-

the chapters speak



Upsilon Chapter Brothers Brian Abry, Cindy Skerrett and David Levy sold Pepsi all day long at the "Taste on the South Quad" at the University of Illinois.

ties Tom Drake. These are forwarded to cooperating companies, which select Brothers to observe their places of business. The Dean of the College of Business is supporting the program by helping Vice President for Professional Activities Tom Drake to contact companies.

The fund raising committee will be distributing plastic mugs free to residence hall residents. Fund raising Chairman Mike Elliott will contact local pizza restaurants and ask them to financially support the project. In exchange for their contributions the restaurants' logos and telephone numbers will appear on the mugs.

—Liz Valdez

Wisconsin-La Crosse

ETA RHO—Our professional program this year has included tours to Ocean Spray, Wick Building Systems, Heileman Brewing Company and Northwest Airlines. We also sponsored a career day, an interview seminar and a resume seminar, as well as many speakers. Our social events included a ski outing, a golf tournament, the Rose Banquet, and a Founders' Day Party.

Intramural volleyball was one of the athletic activities in which many of the members participated.

We are proud to say that our First Annual Spring Break Trip to Daytona Beach, Florida, was a great success and would like to thank the Theta Tau Chapter at St. Cloud State for all of their help. Nine Brothers attended the Great Lakes Regional Conference in Skokie, Illinois, where eight Brothers became Life Members.

In closing, the Eta Rho Chapter would like to congratulate all newly initiated and graduating Brothers. We are looking forward to the Grand Chapter Congress in New Orleans—"Nawlins".

—Susan K. Smieja

Wisconsin-Whitewater

THETA XI—This year, Theta Xi Chapter is proud to announce their winning of the University of Wisconsin-Whitewater Homecoming, Chancellor's Spirit Trophy. Through all of our efforts, we feel that we improved our Brotherhood through working together and building chapter spirit.

All in all, the Brothers feel that our chapter is the best it has been spirit-wise in years. Even alumni coming back to visit have commented on our enthusiasm. We hope to continue this concept over this next semester.

Through a more involved effort, our professional programs have also grown. Among our programs last semester, were several speakers informing us about anything from beverage distribution and sales, to marketing concepts and business management.

Our goal for the end of the year, is to reach the honorable mention level for CEI which we are well on our way to doing! In closing, Theta Xi Chapter hopes to see you all at the Grand Chapter Congress!

Illinois State

IOTA CHI—This year Iota Chi Chapter had the largest amount of sales ever for its Redbird Reminder-datebook, selling over eight thousand copies for the year. Hard work and effort put in by all members of Iota Chi Chapter in designing the book, obtaining important dates, telephone numbers and advertising helped in bringing in revenues of over thirty six hundred dollars.

Seventeen of our chapter members traveled to Skokie, Illinois, for the Great Lakes Regional Conference where our chapter won the Travel and Attendance Awards and obtained many new ideas which are now being implemented into the chapter.

Our recent initiation brought us 16 new Brothers and an authentic Toga Party was held to welcome them into Iota Chi Chapter.

In an effort to strengthen alumni relations, the Rose Formal was held at the Holiday Inn-Chicago City Mart where many of our alumni and chapter members had a chance to strengthen the bond of Brotherhood and dance the night away.

—Laura A. Martisauski

Chicago

Last October we conducted a very enjoyable 65th Anniversary Program in conjunction with the Great Lakes Regional Conference. Our 4th annual Chicago Invitational Basketball Tournament this past February was another huge success. Our Wine Tasting and Dinner in March at the Snuggery was one of our best ever and our Golf Outing and Elections, coming up on Thursday, June 4, at the Nordic Hills Country Club, is shaping up into another great event.

If you weren't a part of these activities and the other functions we conducted during the year then you missed a lot of good times. Not to worry! We plan even better

the chapters speak



During an open house for all campus organizations, Zeta Xi Chapter at Lewis University set up a table with all of their chapter items to familiarize students with the fraternity.

times for the 1987-88 fiscal year. So far a picnic is planned for July, the Grand Chapter Congress will be held in New Orleans in August and a very special event is being planned for Saturday, November 7, for the 80th Anniversary of Delta Sigma Pi.

To make sure you receive notices for all of our events, you need only become a member of the Chicago Alumni Chapter (which will entitle you to special pricing at our events). To become a member of the Chicago Alumni Chapter just send your check for \$14.00 (\$16.00 after 9/30/87) to us at: P.O. Box 11314, Chicago, IL 60611. May and June 1987 graduates should contact Vice President Rodero Warren, evenings, at 386-8410, for a special offer.

It's going to be another great year. It will be even better if every one of the nearly 700 Chicago/Suburban Deltasigs who are receiving this issue of The DELTASIG were to join the Chicago Alumni Chapter this year.

—James L. Prescott

NORTH CENTRAL REGION

Nebraska-Lincoln

ALPHA DELTA—Alpha Delta Chapter at the University of Nebraska-Lincoln held its Tenth Annual 44-hour Basketball/Volleyball Marathon last November. All proceeds went to the Lincoln Food Bank. Members were successful in raising approximately \$2200 for the Lincoln Holiday Food Bank.

The Alpha Delta Chapter Pledge Class also conducted a scavenger hunt for the Lincoln Holiday Food Bank. A contest was held among the pledges in which everyone contributed one dollar to a pool and the team that gathered the items on the list and had the most food, won the pool.

—Ruth Feldman

South Dakota

ALPHA ETA—The chapter is increasing efforts to involve its alumni Brothers in chapter activities. The alumni were invited to join us at the annual spring Rose Formal. Also included in this year's Rose Formal were our Brothers from Epsilon Iota Chapter at Mankato State.

We are proud to welcome 14 new initiates into the chapter and look forward to them becoming important participants in the semesters to follow.

Our community service projects have had enthusiastic support from the chapter. Recent events were a Blood Drive for the Sioux Valley Blood Bank in Sioux City, Iowa, and assisting with the MDA Dance for Dystrophy. We also have Brothers serving as advisors for the Junior Achievement Program in Sioux City. Working with these prospective business students has been a lot of fun and great experience.

The Faculty Relations Committee has been working hard to bring faculty and chapter members together. Activities have included a Halloween Party, Christmas Faculty Tea and a picnic-pig roast.

We would like to thank Helen Paustian, our District Director, for her interest and input in the chapter.

—Lynn Warner

St. Cloud State

THETA TAU—Jailbird! On September 16, Theta Tau Chapter Advisor Dr. Deb Kellerman was "arrested" by the St. Cloud City Police and participated in the American Cancer Society's Jail and Bail fund raiser. While serving her sentence for crimes ranging from "pasturing sheep within city limits and allowing a horse to be at large without a permit," Brother Kellerman was top fund raiser for the event by raising \$1450 through telephone pledges which

Iowa

EPSILON—Epsilon Chapter at the University of Iowa started off a busy and successful spring semester as hosts of the North Central Region Basketball and Volleyball Tournament on February 6 and 7.

Our professional program included a full semester of speakers including: William Ambrisco, mayor of Iowa City and alumnus of Delta Sigma Pi; R. D. Allison, assistant treasurer of the University of Iowa; and Mary Neuhauser, an Iowa State Representative, to name only a few. The annual semester professional trip took us to Chicago, where tours were taken at A. C. Nielson Marketing, Consulting Division of Arthur Andersen, a CPA firm, and a member of Sears Financial Network.

One of our most accomplished activities included awarding of the Chester A. Phillips/Delta Sigma Pi Scholarship. Two generous amounts were awarded to students and will continue for three years to come. This scholarship will prove to be a great success through the generous support of our Epsilon Chapter alumni.

the chapters speak

were used as "bail money" to earn her release from jail.

We had a valuable learning experience and met fellow Brothers of Delta Sigma Pi, as approximately 25 members of Theta Tau Chapter attended the North Central Regional Conference in Minneapolis. We also had approximately 20 Brothers attend the annual Basketball Tournament hosted this year by Epsilon Chapter at the University of Iowa in Iowa City. In addition, we are looking forward to the upcoming Grand Chapter Congress and are making plans to send a delegation.

—Lori L. Hauge

Winona State

KAPPA UPSILON—Kappa Upsilon Chapter at Winona State University welcomed nine new Brothers at our November initiation. We are especially pleased by the active participation of our alumni in the initiation Ritual.

We are well on our way to achieving our 100,000 point goal in the Chapter Efficiency Index. We will reach this goal by participation in various community events such as a university alumni phone-a-thon, blood mobile drives and interaction with local senior citizens.

Kappa Upsilon Chapter is also actively involved in professional development. We engage in numerous professional activities such as touring local manufacturing firms, service organizations and local media. We have also enjoyed professional speakers



Members of Epsilon Chapter at the University of Iowa traveled to St. Louis last fall to tour the Federal Reserve Bank as a part of their professional trip.

who visit our campus, including our latest who was a color analyst.

—Christine K. Parizino
and Jean M. Dagendesh

Twin Cities

The Twin Cities Alumni Chapter in Minneapolis/St. Paul, Minnesota, is on its way to its most exciting year. After growing in membership to over 40 last year, 1986-87

has been an outstanding year for Brotherhood at its best. We began the year with an outing to Canterbury Downs, Minnesota's only horse racetrack and then attended the North Central Regional Conference in Minneapolis. To help celebrate Founders' Day, we sponsored a sock hop at a local establishment. We are hoping this will become an annual event and thank everyone that attended.

As usual, we had our annual Super Bowl party. This has become a tradition. A one-day ski trip was scheduled in January. The "Forecaster" is our professional dinner in which the goal is to gain an outlook on the current economic conditions. We will host a guest speaker who will enlighten us on this subject. We also enjoyed the regional basketball tournament in February at the University of Iowa.

For those of you having questions about us, contact Tim Berndt at 612-574-1084 or stop by one of our meetings held the first Thursday of the month, 7:00 P.M. at Lindsay's.

MIDWESTERN REGION

Missouri-Columbia

ALPHA BETA—The highlight of last semester was unquestionably the weekend of October 22-24 when our chapter hosted the Midwestern Regional Conference consisting of 250 Brothers from the Midwestern Region. The activities began Friday with a registration party sponsored by the alumni chapters. The next day many weary-eyed Deltasigs wandered through Middlebush



Members of Iota Chi Chapter at Illinois State University proudly accepted the Travel and Attendance Awards at last fall's Great Lakes Regional Conference in Skokie, Illinois.

the chapters speak



Theta Tau Chapter Advisor Dr. Deb Kellerman was "arrested" by the St. Cloud City Police and was the top fund raiser for the American Cancer Society by raising "bail money" of \$1,450, which was donated to the Society.

Hall attending informational seminars. That evening, a banquet was held honoring those chapters who merited special recognition. Our chapter received recognition for maintaining 45 consecutive years at the highest level of chapter operations. That evening, Halloween came a week early with a costume party. One creative chapter "Heard It Through The Grapevine" and dressed accordingly as a chapter of grapes. The weekend's activities concluded Sunday morning when a few drained bodies competed at the gymnasium in a "duel-to-the-death" volleyball tournament. The weekend was a complete success due to the planning of Marlow Kee and the cooperation of the entire chapter.

—Mark Rhoades

Oklahoma

BETA EPSILON—At the Midwestern Regional Conference in Columbia, Missouri, last fall we were recognized with the Travel Trophy and the Scrapbook Award.

This year with the help of Mike Marcotte, President of the Oklahoma City Alumni Chapter, we started a Big Brother & Lil'

Brother program between the Beta Epsilon Chapter members and the Oklahoma City alumni. Each member chooses an alumni Brother who shares the same major or is working in a business which the member would someday like to enter. It is a great opportunity for our chapter to encounter such an experience and it also provides the alumni some interaction with the younger Brothers of Delta Sigma Pi.

Beta Epsilon Chapter has participated in various activities such as a canned food drive, "Toys for Tots" collection for the needy in our local community, blood drive, Haunted Fun & Safe House for the kids to enjoy the "Trick or Treat" spirit, and a wine and cheese reception for the faculty.

—Thuy-Ai T. Nguyen

Missouri-St. Louis

ETA NU—Eta Nu Chapter at the University of Missouri-St. Louis is planning to attend the Midwestern regional floatrip the weekend of May 29. The floatrip will take place on the Current River at the Akers Ferry campsite. All chapter and alumni members are invited to attend.

During this past semester Eta Nu Chap-

ter was proud to announce Judy Feld as our chapter's nominee for Collegian of the Year. Eta Nu Chapter participated in the St. Louis Alumni Chapter's Undergraduate Weekend on March 6-8. Professional tours were conducted, an alumni volleyball game was held and a trip to a St. Louis Blues hockey game topped it all off.

As the cold winter blahs left us, members of Eta Nu Chapter caught spring fever. Some Brothers chose to spend their spring break under the sunny skies and sandy white beaches of South Padre Island, Texas. A trip truly worth the journey!

With the newly initiated members of Eta Nu Chapter, we look forward to another great semester of working and learning together. We look forward to seeing all of you this summer at the Grand Chapter Congress!

—Mary Gavach

Northeast Missouri State

IOTA NU—Iota Nu Chapter began an exciting new semester in the fall by winning the national Most Outstanding Chapter Award and the Midwestern Regional Community Service Award. Fall initiation was highlighted by the initiation of 16 new students and three faculty.

Community service began when Brothers walked around the townsquare to help raise funds toward the construction of a local park. Spring brought about a major project for Cystic Fibrosis, a project close to Iota Nu Chapter's heart because William Holper, who was instrumental in starting Iota Nu Chapter, died of this disease.

Professionally, an MBA Day interested NMSU students who planned to attend graduate school. Tours of local businesses provided an opportunity to expand upon our classroom knowledge.

Socializing continued to be one of Iota Nu Chapter's favorite activities with Founders' Day and Iota Nu Chapter's birthday. A sock hop brought the 1950's to the chapter. At the Rose Formal, our Brothers dressed in fancy gowns and tuxedos to dance the night away. Parent's Day ended our exciting year by inviting our relatives to a banquet and special presentation.

—Leah R. Richey

Central Missouri State

IOTAOMICRON—The 1986-87 school year began with a reception, sponsored by the Business Council in which Delta Sigma Pi participates, to welcome Dr. Paul Shaffer, the new Dean of the College of Business and Economics. Members of the faculty and administration, as well as students, attended the reception.

the chapters speak

One of the biggest events held fall semester was the Midwestern Regional Conference held in Columbia, Missouri. The conference involved educational seminars, social activity and strong Brotherhood for everyone. At Columbia, Iota Omicron Chapter was recognized for its seventh consecutive year of reaching 100,000 points in the Chapter Efficiency Index. We "heard it through the grapevine" that the Midwestern Regional Conference needed a little variety, so we dressed as California raisins to add a little excitement to the costume contest.

Once again, Iota Omicron Chapter sponsored a "Spring Break" trip to Daytona Beach this spring, as well as a field trip to Signal Hill (Channel 4, KY-102 and 61 Country broadcasting stations) in Kansas City. The annual birthday banquet was also celebrated this spring.

—Susan Graham

Southwest Missouri State

KAPPA OMICRON—Throughout this year over 150 prospective members have ventured to the Kappa Omicron Chapter recruiting functions. This has resulted in a record being set in the chapter by the initiation of 35 outstanding Brothers last fall.

Nearly 100% of Kappa Omicron Chapter charged to St. Louis on a road trip organized by the Professional Activities Committee. The visit consisted of tours and speakers at Anheuser-Busch and D'Arcy Masius Benton & Bowles advertising agency. These two sublime corporations, in good company with the Kappa Omicron Chapter, proved to make the trip an all-star bash.

The chapter also branched out by nominating a king and queen candidate for Homecoming, both of whom made the SMSU Homecoming court. This endeavor provided invaluable campus-wide exposure for Delta Sigma Pi and the Kappa Omicron Chapter.

Throughout the year, both involvement and commitment have been stressed in order to improve the quality of Brotherhood within Kappa Omicron Chapter and among all Deltasigs. A superlative year was anticipated, implemented, and has not only become history, but has set a precedent for the Kappa Omicron Chapter.

—Katy Cooper

Norman-Oklahoma City

This year seems to have infused new life into the Norman-Oklahoma City Alumni Chapter. Last summer the alumni chapter held a party for graduating seniors which was not only well attended by prospective new alumni members, but also by Grand



Senator-elect Kit Bond, second from the left, joined members of Eta Nu Chapter at the University of Missouri at St. Louis last fall during the Mill Hill Fathers annual picnic, site of one of the chapter's service projects.

President John Henik and Mid-American Provincial Vice President Randy Hultz.

During the Fall, alumni volunteered to act as "Alumni Big Brothers" to members of the Beta Epsilon collegiate chapter in Norman. Thirty-five alumni from 26 different companies were matched up with approximately 50 of the Beta Epsilons based on their chosen career field. The idea is to provide an additional measure of affiliation with the commercial world by providing interested business contacts within the field in which the undergraduate is majoring. We hope to try a "Day on the Job" project in the spring where the undergraduates go to work all or part of a day with their alumni Big Brothers. Our thanks to Laurie Senko and the Phoenix-Thunderbird Alumni Chapter for these ideas.

The alumni also raised over \$300 to host a faculty wine and cheese reception for the business faculty at the University of Oklahoma.

Michael Marcotte hosted a party for the alumni in January, and several cocktail hours helped round out the chapter's program during the year. We are also planning to participate in Beta Epsilon Chapter's annual faculty-alumni picnic this spring.

Anyone interested in information about the Norman-Oklahoma City Alumni Chapter, contact Michael Marcotte during working hours at (405) 321-1174.

SOUTHWESTERN REGION

Baylor

BETA IOTA—Beta Iota Chapter at Baylor University was very active this past semester participating in activities ranging from professional to social to service.

In February, the membership began serving the Waco community at Caritas (a local volunteer organization) by folding clothes, distributing cheese and butter, and assisting with clerical work. Later in the month, the chapter sponsored the 2nd Annual Deltasig Golf Tournament. Funds raised from this tournament were donated to the Junior Achievement Program.

In March, the Brothers traveled to San Antonio for their spring formal held at the Gunter Hotel. This excursion also included a professional field trip to a number of "Alamo City" businesses.

The chapter rounded out the semester with the initiation of 24 members into Beta Iota Chapter. These new initiates, along with the membership, brought our chapter enrollment to 106 members at the end of the semester.

—Jeane M. Estrada

(See **CHAPTERS** on page 35)

N·E·W O·R·L·E·A·N·S 8·7



TUESDAY

On Tuesday morning, an optional breakfast, as well as the biennial meeting of the Delta Sigma Pi Educational Foundation, will be held which will give current and prospective members an update on the activities of this vital aim of our fraternity. Also on Tuesday morning, the Career Fair, planned over the past two years by a committee for this purpose, will offer an opportunity to meet with recruiters from companies representing all fields. One of several convention highlights will be the Awards Luncheon which will follow the Career Fair. The Most Outstanding Chapter Award, the Most Improved Chapter Award, the Faculty Advisor of the Year Award, the Community Service Awards and recognition certificates for the Honor Roll chapters will all be presented.

The Tuesday afternoon events will consist of the educational seminars for collegiates and alumni. An extensive variety of topics will be offered for both the development of

the individual member and the chapter.

Tuesday evening will be free for all attendees, but arrangements have been made for an optional event that will provide fun, excitement and memories for years to come. Participants in this event will be in their own Mardi Gras parade complete with police escort and jazz marching band. Leaving from The Fairmont, attendees will march down Canal Street—where traffic will be blocked for us—to board The Natchez, New Orleans' only true steam paddlewheeler. On board The Natchez, a buffet dinner will be served and entertainment will be provided as our group cruises the Mississippi River. Register early for this event as space on board The Natchez will be limited! After the cruise attendees will disembark at the Toulouse Street dock to continue the night in the famous French Quarter or to board a bus back to the hotel.

*Canal Street—
Tuesday's Parade
Route*

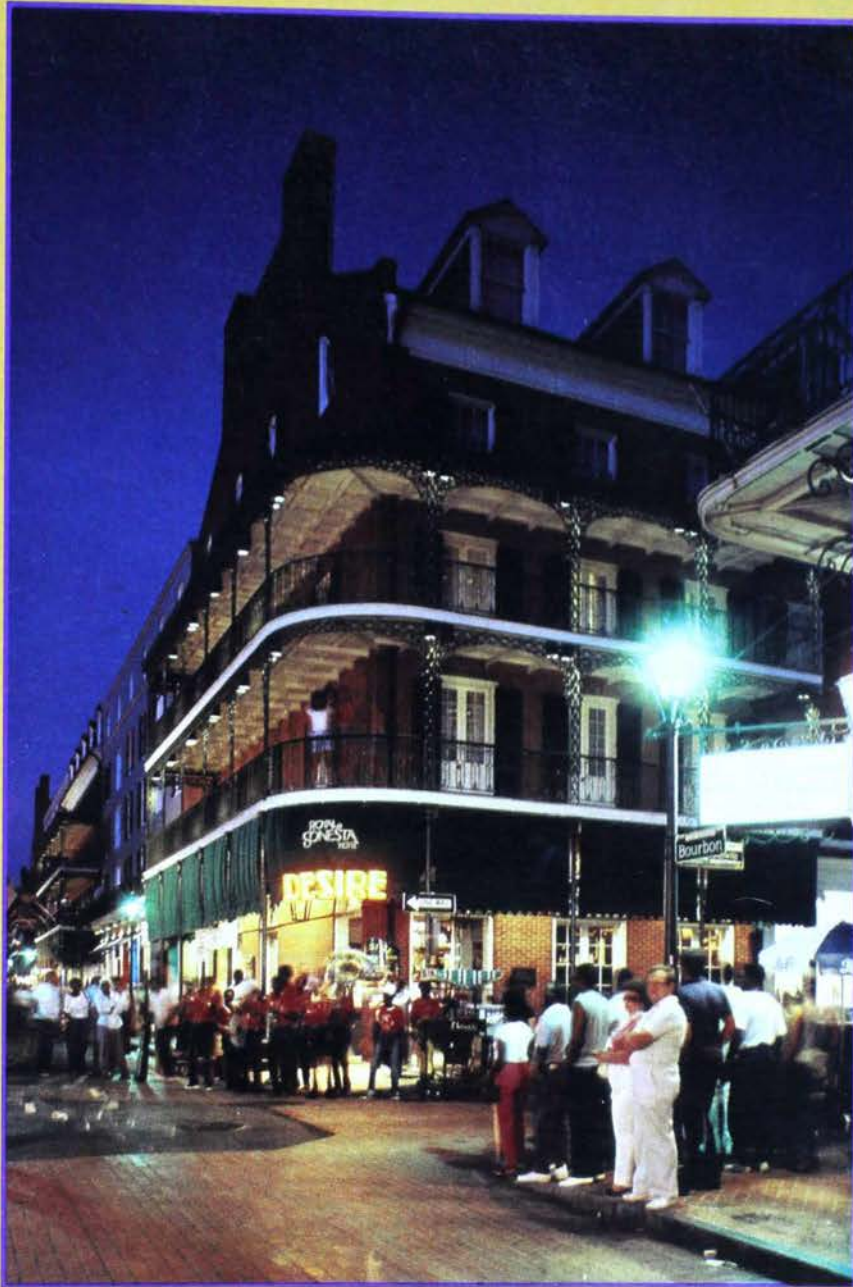


WEDNESDAY

Wednesday will begin with the Legislative Business Session at which amendments to the laws of the fraternity will be considered by the delegates. Also at this session, final nominations for elected officers will be accepted.

Wednesday afternoon will include additional collegiate seminar sessions as well as sessions for District Directors or those aspiring to that position. Also during Wednesday afternoon, an enjoyable tour of some old antebellum mansions is scheduled as an optional event.

N·E·W O·R·L·E·A·N·S 8·7



COMMITMENT TO EXCELLENCE

*A Celebration of
80 years of Brotherhood*

COMPLETE CONVENTION GUIDE

New Orleans...

a city rich in heritage and a city that celebrates year round will provide a perfect setting for the celebration of the 80th Anniversary of Delta Sigma Pi at the 36th Grand Chapter Congress. New Orleans is a city that has become home to many cultures since its establishment in the early 1700's. French, Spanish, Cajun, Creole, West Indian and even pirate and voodoo as well as many other influences abound in this city on the Mississippi River. These influences can be found in the cuisine, the architecture, the entertainment and in her people.

Today, New Orleans is a modern city with its share of highrise buildings and fine hotels; however, the heritage of the past is fiercely preserved. Le Vieux Carre (the famous French Quarter) is a district full of history and is also the center of the sizzling nightlife for which New Orleans is famous! Popular night spots include the Preservation Jazz Hall, Pat O'Brien's and a host of others.

Jackson Square is a center for artists, street musicians, mimes and, of course, camera toting tourists. The renovated Jackson Brewery provides several levels of specialty shops as well as restaurants offering "Louisiana cooking" fare. Nearby is the renowned Cafe du Monde, a 24 hour establishment offering cafe au lait and beignets, a tasty French pastry. Also nearby is the Riverwalk, the newest festival marketplace in New Orleans.

The Garden District offers a more sedate but enjoyable experience. It offers magnificent homes and a host of fine dining adventures all accessible by streetcar.

The Fairmont Hotel, headquarters of our convention, is itself a part of New Orleans' tradition. Just a short walk or cab ride to the French Quarter and to the finest shopping in New Orleans, The Fairmont offers a blend of old world elegance and a spirited atmosphere. It is a special New Orleans landmark with an award-winning reputation for personal service, pleasing accommodations and outstanding cuisine.

The 36th Grand Chapter Congress marks the celebration of 80 years of the Brotherhood that is Delta Sigma Pi. The convention is a highlight event for every Deltasig—an opportunity to meet fellow Brothers from throughout the fraternity; to learn more about the fraternity; to develop individual leadership skills and to form and to renew special friendships. Gather with your fraternal family as we celebrate our heritage together in America's premier celebration city...New Orleans!

CONVENTION EVENTS

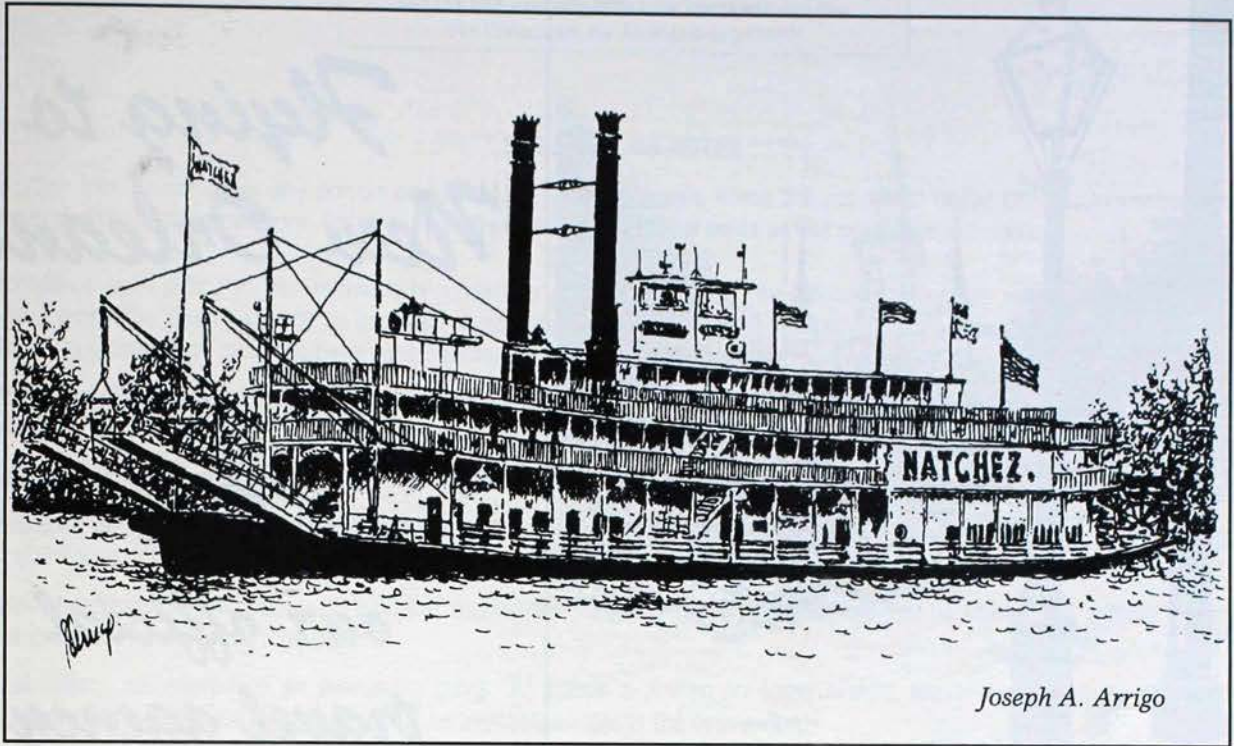
SUNDAY, AUGUST 16, 1987

10:00 AM - 5:00 PM	Registration
8:00 PM - 12:00 AM	Grand President's Reception & Mardi Gras Dance
9:00 PM - 12:00 AM	Yellow Dog Initiation
9:00 PM - 12:00 AM	Pink Poodles' Initiation

MONDAY, AUGUST 17, 1987

8:00 AM - 9:00 AM	Delegates' Orientation Session—[R]
9:00 AM - 12:00 PM	Opening Business Session & Keynote Speaker—[R]
10:00 AM - 1:00 PM	New Orleans—Past, Present & Future—Optional Event*
1:30 PM - 3:00 PM	Regional Meetings—Segment I—[R]
3:30 PM - 5:00 PM	Regional Meetings—Segment II—[R]

N·E·W O·R·L·E·A·N·S 8·7



Joseph A. Arrigo

COMMITMENT TO EXCELLENCE

*A Celebration of
80 years of
Brotherhood!*

PULL-OUT REGISTRATION FORM



Joseph A. Arrigo

*Flying to
New Orleans?*

*Call
our official
travel agency
for special
Convention rates...*



**FUGAZY
INTERNATIONAL
TRAVEL**

Call Tom G. at (800) 243-1723

Send Completed Registrations and Fees to:

Delta Sigma Pi
P.O. Box 230
Oxford, OH 45056-230

CONTROL #

DELTA SIGMA PI—36TH GRAND CHAPTER CONGRESS Registration Form

PLEASE USE ONE REGISTRATION FORM PER PERSON
Use Photocopies For Additional Registrants

**** REGISTRATION NOTES ****

- Registration fees do not cover any portion of hotel room costs nor meals which are not a part of the Official Convention program for the respective registration category. Optional event fees do not cover meal costs unless otherwise indicated.
- In accordance with policy of the International Fraternity of Delta Sigma Pi, no alcoholic beverages are included in Registration or Optional Event fees. Cash bars will be available at appropriate events and will be operated by professional vendors. Participants will handle all transactions for alcoholic beverages directly with those vendors and will be expected to abide by Louisiana law.
- Cancelled registrations will be refunded in full less a \$10.00 per person handling charge if cancellation notice is received at The Central Office by **July 31, 1987**.
- **Cancellations received after July 31, 1987 are not refundable.**
- The Advance Registration cutoff date is **July 17, 1987**. Registrations received after this date or made at the convention site will be at Regular Registration Rates.
- Transfer of registration will incur a \$10.00 per registration handling fee. Registration cannot be transferred without the expressed, **written** consent of the original registrant.
- Optional Events are offered on an availability basis. As space is limited on some events, these are offered on a first come, first served basis and registration for them may not be available on site at the convention.

Please indicate full names for all registrants and complete all requested information as this will help registration personnel to process your registration as promptly as possible. Hotel Reservation Card and other convention information will be sent upon receipt of this Advance Registration Form and appropriate fees at The Central Office. Register well in advance of July 17, 1987 to obtain lower registration fee, hotel room reservation information prior to room block release date and best seminar choices.

NAME _____
last first m.i.

STATUS: _____ Fraternity Member
(circle one [collegiate—alumni])

ADDRESS _____

_____ Alumni Chapter

TELEPHONE _____

_____ Chapter & Initiation Number

_____ Spouse

_____ Guest

_____ Child 16 or older

_____ Child Under 16

In Case of Emergency Notify: _____
(name, address & telephone #)

COMPLETE EVENT SELECTIONS ON REVERSE PAGE

ADVANCE REGISTRATION
expires 7/17/87

REGULAR REGISTRATION
effective 7/18/87

MEMBER REGISTRATION _____ includes Reception, Mardi Gras Dance, Awards Luncheon, Banquet & Ball, and Farewell Luncheon.	\$110.00 (36-01)	\$130.00 (36-02)
SPOUSE, GUEST OR CHILD 16 OR OLDER _____ includes Reception, Mardi Gras Dance, Cajun Cooking Demonstration, Banquet & Ball, and Farewell Luncheon.	\$110.00 (36-03)	\$130.00 (36-04)
CHILD UNDER AGE 16 _____ includes Banquet & Ball and Farewell Luncheon. Children not wishing to participate in convention activities need not be registered.	\$50.00 (36-05)	\$70.00 (36-06)

****** OPTIONAL EVENTS ******

NEW ORLEANS—PAST, PRESENT & FUTURE _____ Monday, August 17, 1987—approximately three hours includes bus transportation and guide. Official delegates should not register for this event.	\$15.00 (36-10)	\$15.00 (36-10)
RIVERBOAT DINNER CRUISE _____ Tuesday, August 18, 1987—approximately three hours includes escorted parade from hotel to dock, buffet dinner aboard the Steamboat Natchez, on board entertainment and return transportation to hotel. Open to all attendees; however, reservations will be limited. Register early for this popular event!	\$37.00 (36-11)	\$37.00 (36-11)
ANTELBELLUM ADVENTURE _____ Wednesday, August 19, 1987—approximately four hours includes bus transportation, guides and tours of two plantation homes. Official delegates should not register for this event.	\$20.00 (36-12)	\$20.00 (36-12)
PINK POODLES LUNCHEON _____ Thursday, August 20, 1987 for current and new members of the Pink Poodles. Members of Delta Sigma Pi are not eligible.	\$20.00 (36-13)	\$20.00 (36-13)
EDUCATIONAL FOUNDATION BREAKFAST _____ Tuesday, August 18, 1987 for current and prospective members of the Delta Sigma Pi Educational Foundation.	\$15.00 (36-14)	\$15.00 (36-14)

TOTAL REMITTANCE

\$ _____

\$ _____

FORM OF PAYMENT [check one]:

_____ Check or Money Order _____ MasterCard _____ VISA

Complete Card Number

Exp Date

Full Name as Indicated on Card

FOR CENTRAL OFFICE USE ONLY

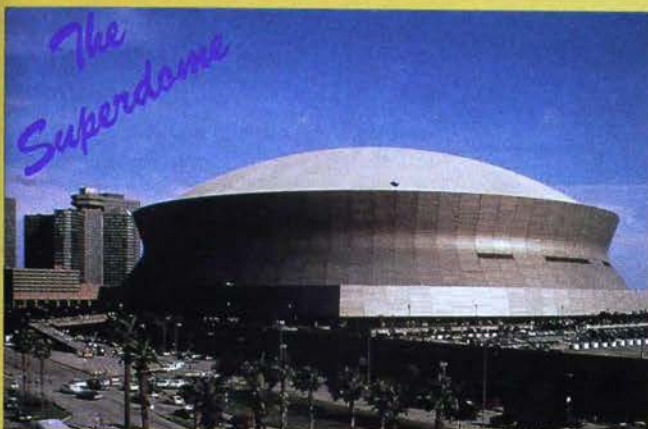
Received	Accounting	Records	Control #

CANCELLATION: _____	\$ _____	B# _____	

REMARKS: _____

TUESDAY, AUGUST 18, 1987

8:00 AM - 9:00 AM	Educational Foundation Breakfast
9:00 AM - 11:00 AM	Educational Foundation Meeting
9:00 AM - 12:00 PM	Opportunity '87-Career Fair-[R]
12:00 PM - 1:30 PM	Awards Luncheon
2:00 PM - 3:00 PM	Collegiate Seminar Sessions— Segment I-[R]
2:00 PM - 3:00 PM	Alumni Seminar Session—I
3:15 PM - 4:15 PM	Collegiate Seminar Sessions— Segment II-[R]
3:15 PM - 4:15 PM	Alumni Seminar Session—II
4:30 PM - 5:30 PM	Collegiate Seminar Sessions— Segment III-[R]
4:30 PM - 5:30 PM	Alumni Seminar Session—III
6:30 PM - 9:30 PM	Riverboat Dinner Cruise—Optional Event **



WEDNESDAY, AUGUST 19, 1987

8:00 AM - 12:00 PM	Legislative Business Session-[R]
1:30 PM - 5:30 PM	Antebellum Adventure—Optional Event*
1:30 PM - 2:30 PM	Collegiate Seminar Sessions— Segment IV-[R]
1:30 PM - 2:30 PM	District Directors' Seminar—I
2:45 PM - 3:45 PM	Collegiate Seminar Sessions— Segment V-[R]
2:45 PM - 3:45 PM	District Directors' Seminar—II
4:00 PM - 5:00 PM	Collegiate Seminar Sessions— Segment VI-[R]
4:00 PM - 5:00 PM	District Directors' Seminar—III

[R]-required attendance event for delegate travel allowances

*-delegates should not register for this event as it conflicts with required attendance function

**—open to all attendees

*Cajun
Cookin'*



THURSDAY, AUGUST 20, 1987

9:00 AM - 10:30 AM	Meet the Candidates Forum-[R]
10:30 AM - 11:30 AM	Provincial Candidate Caucuses-[R]
10:30 AM - 12:00 PM	Cajun Cooking Demonstration— Spouses & Guests
11:30 AM - 12:30 PM	Regional Candidate Caucuses— Segment I-[R]
12:30 PM - 1:30 PM	Regional Candidate Caucuses— Segment II-[R]
12:30 PM - 3:00 PM	Pink Poodles Luncheon & Meeting
3:00 PM - 4:30 PM	Initiation of National Honorary Member-[R]
7:00 PM - 12:00 AM	Grand Chapter Congress Banquet & Ball

FRIDAY, AUGUST 21, 1987

8:00 AM - 12:00 PM	Final Business Session-[R]
12:00 PM - 2:00 PM	Farewell Luncheon

*A Celebration of
80 years of Brotherhood*

CONVENTION INFORMATION

REGISTRATION

Register for the convention by completing the registration form which is a part of this guide. The form details registration fees and the cost of Optional Events.

Registration forms received at The Central Office by July 17, 1987 will be processed at Advance Convention Rates; Regular Convention Rates will apply for all registrations received after July 17, 1987 or made at the convention site. Full payment must accompany registration form.

Advance registrations cancelled by July 31, 1987 will be refunded in full less a \$10.00 per person handling fee. Registrations may be transferred from one registrant to another only upon the written consent of the original registrant and payment of a \$10.00 handling fee.

NOTE: Cancellations received after July 31, 1987 are not refundable!

TRANSPORTATION

Surface transportation to New Orleans is available via I-10, I-55 and I-59. By air, a wide variety of carriers provide service to New Orleans International Airport including our official convention airline, Delta. Amtrak provides rail service and New Orleans is also a home port for many passenger ships making it an excellent location for a post-convention trip to the Caribbean or other ports of call. Be sure to book your transportation arrangements through Fugazy International Travel, our official convention travel agency. Contact Tom G. at 800-243-1723.

HOTEL INFORMATION

All hotel reservations are to be handled by attendees directly with The Fairmont Hotel New Orleans. Room reservations are required in advance of your arrival at the convention. Upon receipt of your Registration Form, a Hotel Reservation Card will be sent for your completion and mailing directly to The Fairmont Hotel.

On July 16, 1987, the rooms currently reserved for use of Delta Sigma Pi attendees will be released for renting by the general public and other convention groups. After July 16, 1987, reservations will be accepted at our special convention rates on an availability basis. Early arrivals should note that a large fraterni-

ty convention immediately proceeds our meeting so room availability for arrival prior to August 16, 1987 is limited.

The Daily Room Rates displayed below are on a per person, per night basis and are on the European Plan (no meals included). Add state and local taxes which are currently 11%.

SINGLE—\$65.00

DOUBLE—\$35.50 per person
(maximum 2 persons)

TRIPLE—\$28.33 per person
(maximum 3 persons)

QUAD—\$23.75 per person
(maximum 4 persons)

Rooms are available for check-in on day of arrival at 4:00 PM. A major credit card

must be presented for each account upon check-in or credit must be established with The Fairmont Hotel prior to arrival.

PERSONAL COSTS

- ◆ Your hotel bill including taxes.
- ◆ Transportation to and from New Orleans. Collegiate Chapter Delegates are eligible for a travel allowance as directly announced to each chapter.
- ◆ All meals and gratuities except those included in the Official Program for the respective registration category.
- ◆ Incidental expenditures such as: shopping, tours, souvenirs, entertainment, airport limousine, cabs, parking, etc.

LAGNIAPPES

This French word meaning "little something extra" is frequently used in New Orleans in relation to food. Here it refers to "Optional Events," the menu of scheduled group activities for which attendees may choose to register. For this convention, three special events have been arranged. Delegates should note that two of these events conflict with required attendance functions on the convention program. The "lagniappes" include . . .

NEW ORLEANS Past, Present & Future

This event leaves the hotel at 9:00 am on Monday, August 17, 1987 and provides a tour of the highlights of New Orleans including the famous Vieux Carre (French Quarter), the Garden District, the riverfront, Jackson Square, and the French Market. It provides an excellent way to briefly see areas that attendees may want to explore in detail later in the week.

RIVERBOAT CRUISE

Deltasig's own Mardi Gras band will lead attendees on a parade with police escort from The Fairmont beginning at 6:30 PM on Tuesday, August 20, 1987. Traffic on Canal Street all the way to the dock will be stopped as

we parade along the route used by the Mardi Gras krewe.

At the dock will be the Steamboat Natchez which is reserved for our exclusive party. Once on board, we will travel the Mississippi and enjoy jazz and Dixieland and a multi-course buffet dinner.

Returning to the Toulouse Street Dock, buses will be available for transportation back to The Fairmont for those not wishing to continue the evening in the French Quarter. Mini-bus transportation will be available for those who do not wish to march in the parade.

This event promises to be one of the highlight convention activities. As capacity of the Natchez makes seating limited, register early for this event. We do not expect to have tickets available when the convention convenes.

ANTELBELLUM ADVENTURE

This afternoon event will begin at 1:30 PM on Wednesday, August 21, 1987 with departure by bus from the hotel. First stop will be the eighteenth century plantation home, Destrehan Manor. Attendees will also visit the San Francisco Plantation home built in the nineteenth century.

THURSDAY

Thursday will bring opportunities to meet candidates for elected office on the fraternity-wide, provincial and regional levels. The various caucuses will enable delegates to learn more about the candidates in order to cast votes for the most qualified candidates. Following the caucuses will be the initiation of the National Honorary Member.

On Thursday evening, the Grand Chapter Congress Banquet & Ball will be held. This semi-formal event has been the most memorable event for previous convention attendees. It will be our celebration of the 80th Anniversary of the fraternity with a special program including an address by the newly-initiated National Honorary Member. The program will be followed by the Ball when all attendees dressed in their finery will dance the night away.

*Come
Celebrate!*

FRIDAY

Friday, August 21, will bring the Final Business Session during which officers for the fraternity for the 1987-89 biennium will be elected. After the official closing of the 36th Grand Chapter Congress by the Grand President, the Farewell Luncheon will provide a time to present a few final awards and recognitions and a time to exchange goodbyes.

The Grand Chapter Congress is the most important event of the fraternity. It is an event that, time and again, has been given credit for chapter improvements and for the lifetime commitment of individual members. Brothers, it's not the event that makes a Grand Chapter Congress successful, it's the members, spouses and guests who participate. Be in New Orleans in August—you won't regret it!

*Garden
District
Mass
Transit*



COMMITMENT TO EXCELLENCE

alumni in action

ALUMNI COMMENTARY

It's Grand Chapter Congress time again! "The clan is gathering." I mentioned in an earlier issue that we planned to have some seminar time specifically set aside for alumni and we have been given three periods on Tuesday afternoon, August 18.

One of these periods will be used to discuss alumni chapter recruiting and general chapter operation. Another will be an Open Forum to discuss what you would like to see the fraternity do for the alumni and what we as alumni can do for the

welfare and growth of the fraternity. The third session will be used to hold the first educational seminar specifically for alumni.

Brother Bill Kinsella, South Pacific Regional Director and a principal with one of the "Big 8" accounting firms, has graciously volunteered to conduct a class on the new tax law and its impact on us as wage earners and investors. I would like to hear from you now as to what you think of this idea. If you like it, what other subjects would you like to have discussed or would you be willing to lead or participate at this Congress or in the future. Some subjects already suggested by

some alumni chapters include retirement planning, time management, stress management, public speaking and starting your own business.

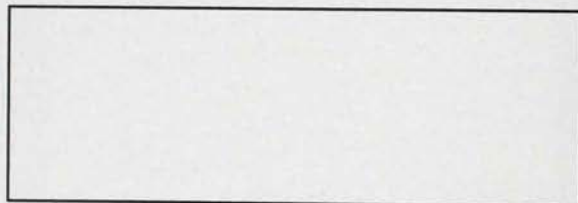
With the events that have already been planned, as shown in the programs, with an extra day added to the Congress, and with no night sessions planned, other than the reception and banquet, I believe that this will be the most enjoyable Congress for alumni since the 30th Grand Chapter Congress at the Lake of the Ozarks in Missouri! Please, get your reservations in and plan to be a part of the "gathering"!

—Joe S. "Skip" Loomis,
Director of Alumni Activities

ARE YOU MOVING?

Please Let Us Know

Attach your current mailing label in the space provided, fill in your new address and return this form to the address below.



New Address:

Name

Street, Route, Box, Apt.

City, State, Zip Code

Please send to: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

alumni in action

Diana D. Burkett, *Philadelphia Textiles*, has been promoted to Assistant Merchandiser with Jo-Mar Incorporated in Philadelphia, Pennsylvania.

Amy E. Figler, *Philadelphia Textiles*, has accepted a new position as Assistant Sales Manager with Six Continents, Ltd., in New York, New York.

Lisa G. Becker, *Philadelphia Textiles*, has accepted a new position as Production Assistant with Andover Togs in New York, New York.

Randy T. Arikawa, *Cal Poly-Pomona*, has accepted a new position as Assistant Vice President-Appraisal Department with Security Pacific National Bank in Monterey Park, California.

SHEDD NAMED ACTING ASSISTANT AT GEORGIA

Peter J. Shedd, *Georgia*, professor of legal studies in the College of Business Administration and associate dean at the University of Georgia, has been appointed by interim University President Henry King Stanford as his acting assistant.

An alumnus of the college, Dr. Shedd received a BBA degree in marketing in 1974 as well as a law degree in 1977. He joined the college's faculty in 1978. Dr. Shedd is the co-author of eight books and the author of many articles in the area of business law. He was formerly the staff editor of the *American Business Law Journal*. He is a member of the Georgia state bar, the American Business Law Association, and the Southeastern Regional Business Law Association. He was also named one of the Outstanding Young Men of America in 1982.

Charles T. Bates, *Central Florida*, has been promoted to Outside Sales, selling full product line of Liquor, Wine and Beer with Duval Spirits, Inc., in Orlando, Florida.

Necmettin T. Ozcelik, *Evansville*, is working as an Advisor to the Vice President of Finance and Sales Department with the Turkish Iron and Steel Works in Turkey.

John P. Conneely, *Adelphi*, has accepted a new position as Loan Operations Assistant with National Westminster Bank in New York, New York.

Kenton L. Brown, *Colorado*, recently accepted a position as staff auditor for the Chicago office of Arthur Andersen & Company.

Ralph W. Tissue, *Cincinnati*, has been appointed the new representative for the Edward D. Jones & Co.'s Middletown office.

He is a native of St. Louis and graduated from the University of Cincinnati with a bachelor's degree in marketing.

Edward D. Jones & Co., is an investment firm with 925 offices in 36 states and headquarters just outside St. Louis.

JUVENILE SHOE NAMES ALLISON PRESIDENT AND CEO

Charles W. Allison, *Missouri-Columbia*, was named President and Chief Operating Officer of the Juvenile Shoe Corporation of America in Aurora, Missouri.

Allison graduated from Kewanee High School and the University of Missouri in Columbia. He joined Juvenile Shoe Corporation as Comptroller in 1966. Allison was most recently Vice President and Treasurer. He will also continue as President of the recently formed retail division which owns eight Robin's Shoe Stores located in St. Louis and Cape Girardeau.



Charles W. Allison

Larry N. Killough, *Virginia Tech*, has been appointed the Peat Marwick Professor of Accounting at Virginia Polytechnic Institute and State University in Blacksburg, VA.

David A. Neumann, *Indiana-Bloomington*, has been promoted to Assistant Vice President, Telemarketing of Fidelity Investments in Dallas, Texas. Neumann joined Fidelity in 1984 as a Senior Financial Analyst and gained experience as Finance Manager and Director, Brokerage Services prior to being elected Assistant Vice President. He is a 1982 graduate of Indiana University in Bloomington, Indiana, with a Bachelor's Degree in Business (Finance). A Delta Sigma Pi Life Member and Dallas/Ft. Worth Alumni Chapter member, Neumann is married and resides in Dallas, Texas.

JAYCEES NAME ISOBE OUTSTANDING YOUNG AMERICAN

Gerald M. Isobe, *Rochester Institute of Technology*, has been named one of the United States Jaycees 10 Outstanding Young Americans. Deaf before the age of two, he became the first deaf player on his high school junior varsity baseball team. He joined the Hawaii Junior Golf program and became the only golfer from his high school to play in the 1970 state championship tournament.

After becoming the first deaf student to graduate from his high school, he went on to study at the Rochester Institute of Technology. He has been employed by the United States Air Force since 1980 and has been awarded various outstanding performance medals.

Isobe is sharing the benefit of his experience through his work on several policy boards and committees that work with the hearing-impaired.

John J. Wood, *Colorado*, is employed as a staff auditor with the Chicago office of Deloitte Haskins & Sells.

Daniel J. Suffoletta, *SUNY-Buffalo*, is Manager—Corporate Treasury Services Information Systems Development for MCI Communications Corporation in Washington, DC. He is also currently enrolled in a part-time MBA program at The American University and resides in suburban Maryland.

Michael R. Gill, *Georgia College*, is currently employed as a Contracting Officer with the Department of the Air Force at Robins AFB, GA.

Susan T. Gill, *Georgia College*, is currently employed as a Contract Negotiator with the Department of the Air Force at Robins AFB, GA.

alumni in action

ASSOCIATION ELECTS BETA OMEGA ALUMNUS PRESIDENT AND CEO

Harry L. Ludwig III, *Miami-Florida*, has been elected 1986-87 President & CEO of the Association of Records Managers & Administrators, Inc. (ARMA International). Headquartered in Kansas City, ARMA International is a professional association, international in scope, whose membership is made up of individuals in the field of records/information management and administration.



Harry L. Ludwig III

Prior to assuming this position, Mr. Ludwig served ARMA International in a number of other capacities including Executive Vice President, Region Vice President, and Atlanta Chapter President and Chairman of the Board. He also was host chairman for the Association's 27th Annual Conference in Atlanta in 1982.

Harry is Administrative Services Manager for Contel Corporation, Atlanta, Georgia, with responsibility for the Corporate Records & Information Department, which he established, as well as for many functions involved in administering Contel's headquarters, including purchasing, mail services, etc. In addition to numerous speaking engagements, on behalf of ARMA International and Contel, he is also involved as a charter member and Director of the Contel Professional Development Association.

Brian J. Hunt, *Michigan*, has accepted a new position as Staff Accountant with Ernst & Whinney in Chicago, IL.

Urban S. E. Lilja, *Michigan*, has accepted a new position as Consultant with The Consumer Council, Kubmager in Kobenhavn, Denmark.

Leslie L. Lochonic, *Michigan*, has accepted a new position as Staff Accountant with Price Waterhouse in Miami, FL.

Michael A. McDonald, *Michigan*, has accepted a new position as Staff Accountant with the Detroit Macomb Hospital Corporation in Detroit, MI.

Heidi P. Mallory, *Michigan*, has accepted a new position as Financial Consultant with Hewitt Associates in Lincolnshire, IL.

Patricia A. Nehr, *Michigan*, has accepted a new position as Staff Accountant with Coopers & Lybrand in Detroit, MI.

Michael J. Perullo, *Michigan*, has accepted a new position as Staff Accountant with Coopers & Lybrand in Boston, MA.

Jill A. Rench, *Michigan*, has accepted a new position as Staff Accountant with Coopers & Lybrand in Boston, MA.

Gregory J. Sullivan, *Michigan*, has accepted a new position as Sales Management Trainee with Bambergers Department Store in Newark, NJ.

Michael E. Svinte, *Michigan*, has accepted a new position in sales for Proctor & Gamble in Cincinnati, OH.

Jennifer J. Vargar, *Michigan*, has accepted a position as Internal Auditor with First of Chicago Bank in Chicago, IL.

Christine S. Zamiara, *Michigan*, has accepted a new position as Staff Accountant with Arthur Anderson & Company in Chicago, IL.

Barbara K. Galen, *Michigan*, has accepted a new position as Staff Accountant with Price Waterhouse in Boston, MA.

Susan M. Dorff, *Michigan*, has accepted a new position as Merchandise Trainee with Marshall Fields Company Department Stores in Chicago, IL.

John J. Corrado, *Michigan*, has accepted a new position as Staff Accountant with Deloitte Haskins & Sells in New York, NY.

Lawrence J. Christensen, *Michigan*, has accepted a new position as Staff Accountant with Coopers & Lybrand in Detroit, MI.

Margaret C. Birchler, *Michigan*, has accepted a new position as Staff Accountant with Deloitte Haskins & Sells in Detroit, MI.

ZETA MU ALUMNUS PROMOTED BY CURTIS 1000

Charles W. Wagner, *Texas-Arlington*, has been promoted to District Sales Supervisor of the Texas North Division of Curtis 1000. He began his career with Curtis 1000 while still in high school. He was "Salesman of the Year" in 1984 and 1985, and is currently a member of the Chancellors Club.



Charles W. Wagner

James M. Angell, *Michigan*, has accepted a new position as Staff Accountant with Ernst & Whinney in Grand Rapids, MI.

Steven Black, *Michigan*, has accepted a new position in Long Term Planning with General Motors in Detroit, MI.

Karen D. Goldstein, *Michigan*, has accepted a new position as System Analyst with Electronic Data Systems in Southfield, MI.

David D. Long III, *Georgia State*, has been promoted to vice president for the National Bank of Georgia.

Michael D. Thornbury, *Troy State*, has been promoted to the position of Company Operations Supervisor with Everything Yogurt, Inc., in Staten Island, NY.

alumni in action

DAVINI NAMED TO YUBA COUNTY CHAMBER BOARD

David A. Davini, Jr., *Cal State-Chico*, has been named to the Yuba County Chamber of Commerce Board of Directors. He is the Director of the Tri-County Regional Occupation Program, which provides students with hands-on experience in the work a day world.



David A. Davini, Jr.

Prior to directing the Tri-County Regional Occupation Program, he spent four years developing the Yuba County High School Distributive Education Program and then joined the Yuba College faculty where he started marketing, sales, small business and cooperative education programs.

A leader in the community, he is active with the Kiwanis, YMCA and Boy Scouts.

Vivi McCranie, *Northeast Louisiana*, is Production Control Analyst for General Dynamics in Fort Worth, TX.

Stephen L. Roos, *South Florida*, has opened Roos & Associates, a financial planning firm, in West Palm Beach, FL.

Kenneth J. Verges, *Loyola-New Orleans*, is now a data processing recruiter with Robert Half Personnel in Nashville, TN.

Jack C. Pollard, *Mankato State*, is President of the Pollard Chiropractic Clinic in Chattanooga, TN.

ELAM TO HEAD ACADEMIC PROGRAMS AT RUTGERS (CAMDEN)

Dr. Al Richards (Rick) Elam, *Missouri-Columbia*, who directed the School of Accountancy at the University of Missouri-Columbia, has been named to head the academic programs leading to the Masters Degree in Business Administration and the Bachelor of Science Degree in Accounting or Management at Rutgers University, Camden campus. He is the first Dean of the Faculty of Business Studies at Camden.

Educational programs involving about 250 graduate students and 1,245 undergraduates will be managed by Dr. Elam. He will also oversee both the continuing Business Studies program (updating the management skills of about 5,000 adults through 250 seminars each year) and the Small Business Development Center, which provides a network of advisory and training services for South Jersey small business owners in the Camden region.

A frequent contributor to professional journals, Dr. Elam is also a certified public accountant and real estate broker. He has served as President of the Federation of Schools of Accountancy and Vice President of the Midwest American Accounting Association. He is on the Accounting Accreditation Committee of the American Assembly of Collegiate Schools of Business.

After earning an undergraduate degree from Culver-Stockton College in Canton, Missouri, he received advanced degrees in accountancy as a Price Waterhouse Foundation Scholar at the University of Missouri at Columbia, where he was initiated as a faculty member of Alpha Beta Chapter in 1973.

Robert J. Boutillier, *Rutgers*, and **Michael R. Tuosto**, *Rutgers*, have both been named to serve one-year terms on the Executive Committee at Rutgers University.

Joan M. Rahman, *Evansville*, has accepted a new position as Cost Accountant with Deaconess Hospital in Evansville, IN.

Kathryn L. Kessel, *Miami-Ohio*, has been named Personnel Coordinator for Citizens Utilities Company and Subsidiaries in Stamford, CT.

Gregory E. Hook, *Oklahoma*, has accepted a new position as Planning Analyst with Consolidated Gas Transmission in Clarksburg, WV.

Richard K. Bruder, *Florida*, has accepted a new position as Buyer for Eckerd Drug Corporation in Clearwater, FL.

MARTIN COMPLETES STUDIES IN AEROBIC WORKOUTS

Phillip A. Martin, *Ohio*, a 1968 initiate of Alpha Omicron Chapter, has taught free style aerobics and social dancing to thousands of students and teachers for over 15 years. In the last five years, he has researched and developed techniques and application of a new aerobic phenomenon. Recently he completed pioneer studies in conjunction with Betty Rose Griffith, Ph.D., that proved the effectiveness of social dance as an aerobic workout.



Phillip A. Martin

Frank F. Morales, *Santa Clara*, is currently a partner and Managing Director of Industrias Terramar, S.A. de C.V., a successful IN-BOND assembly plant in Ensenada, B.C., Mexico.

Aaron M. Gutowski, *Wayne State-Detroit*, has accepted a new position as Sales Representative with Nynex Business Centers in Birmingham, MI.

David L. Peters, *Texas-El Paso*, has been promoted to Assistant Vice President of Commercial Closing of the M-Bank of El Paso in El Paso, TX.

Rodolfo A. Morales, *Texas-El Paso*, has accepted a new position as Staff Accountant with Arthur Anderson an accounting firm in Houston, TX.

Arcelia T. Aranda, *Texas-El Paso*, has accepted a new position in Management with Safeway Stores, Inc., in Phoenix, AZ.

alumni in action

alumni chapter directory

As you end your collegiate years and finalize your plans to begin your professional career or if you are already in the business or academic world, don't forget to contact the alumni chapter nearest your home. The following directory of alumni chapters will assist you in continuing your fraternal experience. If you do not find an alumni chapter in your area, contact Director of Alumni Activities Joe S. (Skip) Loomis or Director of Chapter Services C. Dean Ferguson at The Central Office for information on forming one.

(The following alumni chapters have met or are meeting the franchise requirements for the 1985-87 biennium.)

AKRON-CANTON

President: Richard K. Alexsonshk
7951 Lake O'Springs, NW
North Canton, OH 44720
PH: (216) 499-7842

ALBANY-CAPITAL DISTRICT

President: Shelly L. Goldman
642 Providence Street
Albany, NY 12208
PH: (518) 459-7477

ALBUQUERQUE-ZIA

President: Kim P. Kamerman
12804 Constitution, NE, Apt. 1
Albuquerque, NM 87110
PH: None Listed

ATLANTA

President: Denita J. Morin
2428 Flair Knoll Drive
Atlanta, GA 30345
PH: (404) 634-4885

BALTIMORE

President: Joe Baros, Jr.
2114 Oak Lodge Road
Catonsville, MD 21228
PH: (301) 744-1388

BOSTON

President: Richard A. Steinkrauss
96 Hanian Drive
East Weymouth, MA 02189
PH: (617) 335-5003

BUFFALO

President: Kirk C. Smith
90 Huntington Avenue
Buffalo, NY 14214
PH: (716) 876-3715

CENTRAL FLORIDA

President: William C. Dolamore
2423 Locke Avenue
Orlando, FL 32818
PH: (305) 299-3680

CENTRAL VIRGINIA

President: David J. Kelley
2828 Monument Avenue, Apt. 1
Richmond, VA 23221
PH: (804) 359-5836

CHICAGO

President: E. Robert
Hautzenroeder
1919 S. Wolf Road, Apt. 424
Hillside, IL 60162
PH: (312) 449-6916

CINCINNATI

President: Matthew R. Marck
411 Flemridge Court
Cincinnati, OH 45231
PH: (513) 522-2550

CLEVELAND-NORTH COAST

President: Thomas E. Gauch
440 Richmond Park E, #304-C
Richmond Heights, OH 44143
PH: (216) 473-6625

COLUMBIA, SC

President: Terry E. Hundley
113 Millcreek Road
Lexington, SC 29072
PH: None Listed

COLUMBUS

President: Allan F. Cameron
1046-E Merrimac Circle, North
Columbus, OH 43220
PH: (614) 457-5700

DENVER

President: Edward M. Mossman
5444 W. Canyon Trail Avenue
Littleton, CO 80123
PH: (303) 973-7989

FORT WAYNE

President: Frederick I. Krueger
3328 Butler Court
Fort Wayne, IN 46808
PH: (219) 484-8333

FORTH WORTH-MID CITIES

President: Philip M. Baggerly
3557 Westfield
Fort Worth, TX 76133
PH: (817) 926-3967

GREATER MIAMI

President: Ivy H. Vogel
19620 East Lake Drive
Miami, FL 33015
PH: (305) 558-9939

HOUMA-THIBODAUX

President: Kenneth P. Dupre
3555 Cedar Creek Drive, Apt. 909
Shreveport, LA 71118
PH: (504) 448-3801

HOUSTON-AREA

President: R. Alan Ferrington
4723 Cashel Circle
Houston, TX 77069
PH: (713) 583-0584

HOUSTON-LONESTAR

President: Donna L. Newton
5401 Chimney Rock, #244
Houston, TX 77081
PH: (713) 432-1406

JACKSONVILLE-FIRST COAST

President: Stephen M. Rosasco
8433 Southside Boulevard, #2004
Jacksonville, FL 32216
PH: (904) 642-6891

alumni in action

JEFFERSON CITY-MID-MISSOURI

President: Karen L. Williams
1956 Saratoga, Apt. E
Jefferson City, MO 65101
PH: (314) 635-6831

KANSAS CITY

President: Denise L. DeWitt
8613 W. Utopia Drive, #B-90
Raytown, MO 64138
PH: (816) 737-1056

LAKE CHARLES-BAYOU COUNTRY

President: Diane Green
1718 N. Shattuck
Lake Charles, LA 70601
PH: (318) 433-5921

LINCOLN-GREATER NEBRASKA

President: Lynda W. Schnert
3230 Briarwood Avenue
Lincoln, NE 68516
PH: 421-3415

LONG ISLAND

President: Reece C. Oslinker
20 Harness Lane
Levittown, NY 11756
PH: (516) 731-5820

LOUISVILLE

President: Renee M. Kuhlman
8603 Herefordshire
Louisville, KY 40222
PH: (502) 425-7520

MILWAUKEE

President: Joseph J. Dabrowski
W320 S1557 Highmeadow Circle
Delafield, WI 53018
PH: (414) 968-4246

NEW ORLEANS-CRESCENT CITY

President: Raymond S. Steib, Jr.
3909 W. Metairie Avenue, N
North Metairie, LA 70001
PH: None Listed

NORMAN-OKLAHOMA CITY FRONTIER COUNTRY

President: Michael L. Marcotte
524 W. Symmes
Norman, OK 73069
PH: (405) 329-9322

PHILADELPHIA

President: Carol A. Galimberti
6005 Redhaven Drive
Marlton, NJ 08053
PH: (609) 596-4472

PHOENIX-THUNDERBIRD

President: Linda K. Vawter
825 W. Osborn Road, #3001
Phoenix, AZ 85013
PH: (602) 265-6660

PRINCETON

President: Keith D. Moon
23 Spring Lane
Yardley, PA 19067
PH: (215) 968-2745

RENO

President: Darrell A. Plummer
1000 Beck, #362
Reno, NV 89509
PH: (702) 827-5812

SACRAMENTO

President: Bruce E. Williams
4852 Sunset Terrace, Apt. D
Fair Oaks, CA 95628
PH: (916) 965-8197

ST. LOUIS-GATEWAY

President: Karen A. Winter
10559 Hackamore Lane
St. Louis, MO 63129
PH: (314) 849-2328

SAN ANGELO

President: Lonnie L. Perkins
19 Clare Drive
San Angelo, TX 76904
PH: (915) 949-4029

SAN DIEGO-AMERICA'S FINEST CITY

President: Janice L. Wear
8818 Arrowhead Court
Santee, CA 92071
PH: (619) 448-9262

SAN FRANCISCO

President: Brian K. Judd
666 Mariner's Island Blvd., #202
San Mateo, CA 94404
PH: (415) 573-8635

SAN JOSE

President: Steven R. Perricone
10678-B Maplewood
Cupertino, CA 95014
PH: (408) 996-3175

SHEPHERDSTOWN

President: Richard W. Crutchley
7422 Elgar Street
Springfield, VA 22151
PH: (703) 922-8300

SOUTHERN CALIFORNIA

President: Stephen L. Ropfogel
5515 Thornburn Avenue
Los Angeles, CA 90045
PH: (213) 410-1849

SUN CITY-ROADRUNNER

President: Don A. Kalton
18411 Palo Verde Drive
Sun City, AZ 85373
PH: (602) 972-8064

TAMPA BAY AREA

President: William H. Andree
P.O. Box 16855
St. Petersburg, FL 33733
PH: (813) 327-5773

TUCSON-OLD PUEBLO

President: Allen L. Bergman
6180 East Paseo Tierra Alta
Tucson, AZ 85715
PH: (602) 298-4611

TWIN CITIES

President: Steven P. Addington
6764 Sherwood Circle
Woodbury, MN 55125
PH: (612) 731-2588

WESTERN MICHIGAN

President: Dennis R. Nienhuis
968 Baldwin
Jenison, MI 49428
PH: (616) 457-4350

WHEELING-OHIO VALLEY

President: Bruce D. Stewart
Route 4, Boggs Hill Road
Wheeling, VA 26003
PH: (304) 242-3935

A BEGINNING IN FULLERTON

*Lambda Sigma Chapter at
California State University at Fullerton
becomes the fraternity's 216th
and newest chapter*

On Sunday, December 7, 1986, the fraternity's 216th and newest collegiate chapter was installed as Lambda Sigma Chapter at California State University in Fullerton, California. On that date, collegiate and alumni Brothers from the Western Province as well as representatives from The Central Office were in Fullerton to assist with the installation of the chapter.

Initial interest in forming a chapter of Delta Sigma Pi at California State University in Fullerton began in the spring of 1985. An initiate of Alpha Omicron Chapter at Ohio University, Dr. Tom Johnson, contacted the students in the university to determine if there was an interest in forming a chapter of Delta Sigma Pi on campus. Dr. Johnson later served the colony as faculty advisor and is currently the Chairman of the Department of Management in the School of Business Administration and Economics. An initial group of only two students began to recruit additional members and planned activities similar to those conducted by chapters of Delta Sigma Pi.

South Pacific Regional Director William R. Kinsella and District Director Robert Flores worked with the colony members during the 1985-86 academic year to expand chapter programs and recruit additional members. From an initial group of two students, the colony now numbers 38 members while conducting a full range of professional, social and community service activities. The members of this colony, Delta Sigma Beta Fraternity, were pledged in accordance with the Ritual of Delta Sigma Pi in early October. The Pledge Education Program for these students was conducted by current District Director Adrian Avalos and Regional Director Kinsella. Several members of Delta Sigma Beta Fraternity attended the South Pacific Regional Conference in Santa Barbara, California, during the weekend of October 10-12, 1986. Following the Regional Conference, Executive Director Michael J. Mazur, Jr., visited the group for review of colony operations and assisted in future plans for installation of the colony as a chapter of the fraternity.

On the morning of Sunday, December 7, 1986, representatives from Phi Chapter at the University of Southern California, Delta Sigma Chapter at Loyola Marymount University, Eta Chi Chapter at California State Polytechnic University in Pomona, Iota Upsilon Chapter at California State University in Northridge and the Southern California Alumni Chapter gathered along with national officers for the installation ceremonies which resulted in the initiation of 27 charter members who formed Lambda Sigma Chapter.

Grand President John V. Henik served as Headmaster for the Ritual Team. Other members of the installation team included: Director of Alumni Activities Joe S. Loomis, Western Provincial Vice President William W. Tatum, Jr., South Pacific Regional Director William R. Kinsella, Western Regional Director Claire S. Roberts, Intermountain Regional Director Charles E. Farrow, District Directors Adrian R.

Avalos, William F. Stebelski, Bruce E. Williams and Executive Director Michael J. Mazur, Jr.

The banquet following the initiation was held at the Westin Hotel-South Coast Plaza in Costa Mesa, California. South Pacific Regional Director William R. Kinsella served as Toastmaster. The Invocation was given by Tami N. Zimmerman, Vice President for Professional Activities at Lambda Sigma Chapter. Dr. Thomas W. Johnson, faculty advisor and Chairman of the Department of Management in the School of Business Administration and Economics, welcomed all who were in attendance at the banquet and Dr. Thomas L. Brown, Dean of the School of Business Administration and Economics at California State University in Fullerton, presented the history of the school.

Lambda Sigma Chapter member Valerie L. Mejia presented the history of Delta Sigma Beta Fraternity, the colony which became Lambda Sigma Chapter. Following this presentation, a few remarks were made by Western Provincial Vice President William W. Tatum, Jr., who then presented the charge and charter of the Lambda Sigma Chapter to Sheila C. Boyce, president of Lambda Sigma Chapter. Following the presentation of some awards, Executive Director Michael J. Mazur, Jr., presented fraternal greetings from chapters and members from across the country welcoming Lambda Sigma Chapter.

Lambda Sigma Chapter now represents Delta Sigma Pi at California State University at Fullerton. The university was originally established in 1959 as the Orange County State College. Enrollment in the university began with 452 students and now exceeds 23,000 students. The university is accredited by the Western Association of Schools and Colleges and the Western Association of Graduate Schools.

The School of Business Administration and Economics at California State University at Fullerton was



Above, Western Provincial Vice President William W. Tatum, Jr. presents the chapter charter to Lambda Sigma Chapter President Sheila C. Boyce.

Below, Dean Thomas L. Brown welcomes everyone to California State University at Fullerton.

established along with the institution in 1959. Accredited at both the graduate and undergraduate levels by the American Assembly of Collegiate Schools of Business, the school offers eight degree programs. These programs include the Master of Business Administration program, the Master of Administration and Economics, the Master of Science and Taxation, the Master of Science and Management Science, the Bachelor of Arts and Business Administration, the Bachelor of Arts and Economics, and the Bachelor of Arts in International Business. Fields of specialization that are offered include: accounting, economics, finance, management, management information systems, management science and marketing. There are approximately 6,800 undergraduate and graduate students currently enrolled in the School of Business Administration and Economics at California State University at Fullerton.

Delta Sigma Pi welcomes the 27 new charter members of Lambda Sigma Chapter. It is the 19th chapter founded in the state of California and continues to proudly represent Delta Sigma Pi at California State University at Fullerton and as a member of the South Pacific Region and the Western Province.



HERB FINNEY

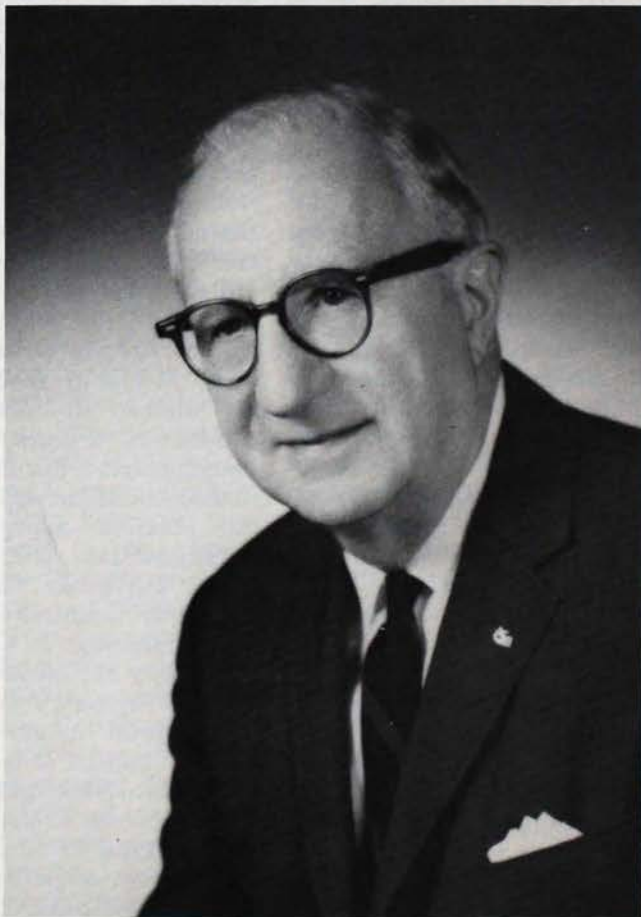
Herbert W. Finney, the fraternity's first Director of Alumni Activities and "Mr. Deltasig" in Pittsburgh, passed away on December 20, 1986.

On December 20, 1986, Herbert W. Finney, the first Director of Alumni Activities of Delta Sigma Pi, passed away at age 90 after an extended illness.

Herb was a lifetime resident of Pittsburgh, Pennsylvania. He was initiated as a member of Lambda Chapter at the University of Pittsburgh in 1922. Over the years, he was involved with Lambda Chapter and served in all capacities in the Pittsburgh Alumni Chapter.

Herb served Delta Sigma Pi as the Chairman of the Committee on Alumni Activities from 1963 through 1969. The position of Director of Alumni Activities on the Board of Directors was created in 1967 and at the 26th Grand Chapter Congress held at Biloxi, Mississippi, Brother Finney was elected to that position.

Herb Finney was "Mr. Deltasig" in the Pittsburgh area with a scholarship named after him administered by the Pittsburgh Alumni Chapter. He was an auditor for Pittsburgh National Bank and a special lecturer at the University of Pittsburgh. He is survived by his wife, Anna.



Herbert W. Finney

the chapters speak

(CHAPTERS from page 15)

Texas Tech

BETA UPSILON—During the fall semester the Beta Upsilon Chapter initiated 19 pledges. We celebrated Founders' Day with Delta Upsilon Chapter at Christian University in Fort Worth.

After the Texas Tech Homecoming, our chapter hosted an alumni reception. The reception gave the alumni members a chance to meet and talk with the members of the chapter. We also held a wine and cheese reception on November 21 for the faculty of Texas Tech University.

Beta Upsilon Chapter is excited to announce that our chapter has a new advisor, Dr. Ron Gilbert. He has been very helpful in our fund raising projects. As our fund raising projects we have sponsored car washes, credit card sales and a book sell.

Our chapter has set a goal of 100,000 for the Chapter Efficiency Index. We have already submitted 60,000 points to go toward meeting that goal. We are also proud to announce that Stacey Smith is our chapter's nominee for Collegian of the Year.

Finally, to promote more unity among the Brothers of our chapter this semester, we went to Pala Duro Canyon for a retreat.

—Karen L. Phillips

North Texas State

DELTA EPSILON—Delta Epsilon Chapter began this past semester with a very successful pledge program led by DonaLeigh Justice which resulted in a record initiation of 34 pledges.

Our professional program was highlighted by tours to Electronic Data Systems and Mary Kay Cosmetics. Also, as a part of our professional program we welcomed Pat Hutton, a local CPA, Rick Worfolk from Edward D. Jones, and Ray Lewis from the North Texas Placement Center.

For our community service project we sponsored a campus-wide blood drive in conjunction with the Wadley Blood Bank.

Fund raising has been another successful area for Delta Epsilon Chapter. The chapter has worked at several Texas Rangers baseball games and with the College Credit Card program.

—Kay Ann Griffin

Texas Christian

DELTA UPSILON—Last semester our chapter celebrated Founders' Day by sponsoring a banquet. The banquet included a dinner and a short play performed by members of Delta Upsilon Chapter. We gave our interpretation of what really happened on Founders' Day with the Founders. Other



Members of Delta Upsilon Chapter at Texas Christian University celebrated Founders' Day last fall by sponsoring a banquet and inviting several other area chapters.

chapters invited were: Delta Epsilon Chapter from North Texas State, Zeta Mu Chapter from the University of Texas at Arlington, Beta Upsilon Chapter from Texas Tech and Beta Iota Chapter from Baylor. In addition, Southwestern Regional Director Terry Lee and District Director Joe Matson participated in the event.

This semester we have participated in the Annual TCU Phone-a-thon to help raise funds for the university. We also sponsored Business Week, which included several professional speakers and various business related activities. We also sponsored the "Business Basics" program for Junior Achievement.

—Deborah L. Bleiler

GULF WESTERN REGION

St. Edward's

THETA OMEGA—Theta Omega Chapter at St. Edward's has taken on new and exciting dimensions as it entered 1987 with a fine new group of officers. The chapter was involved in several professional activities, including an open forum on alcohol, hazing and fraternities. Senator Barrientos of the Texas State Legislature, who is lobbying for stricter hazing penalties, spoke. Eleven new members were initiated in the

fall of 1986. The chapter was well represented at the Gulf Western Regional Conference, held October 3-5, 1986. New to Theta Omega Chapter is a quarterly newsletter, called "Deltaline". The chapter seeks to expand in its efforts to meet the needs of its members and alumni.

—Stephen Rogers

Texas A & M

LAMBDA NU—Lambda Nu Chapter at Texas A & M University recently initiated 19 members to bring its total membership to 105. The chapter has been busy serving the community by collecting for the American Diabetes Association and participating in the MDA Dance-A-Thon. Professional activities included trips to Arthur Andersen in Houston and USAA in San Antonio. A Halloween party and spring picnic were held with Beta Iota Chapter of Baylor University. We put on our pajamas to celebrate Founders' Day and donned ski wear for our annual Ski Lodge Rush Party.

We nominated Laurie Odewaldt as Collegian of the Year and Kyle Toigo as Deltasig of the Year. Congratulations to both of our Brothers who have served the fraternity well.

To spread our fraternal bonds, we are taking steps to reactivate the Epsilon Mu Chapter of Sam Houston State University.

—Connie L. Rogers

bits and pieces

mergers

William J. Todd, *Ferris State*, on December 30, 1986, to Wendy P. Johnson, at Cottonwood, CA.

Richard K. Bruder, *Florida*, on February 14, 1987, to Elizabeth Anderson, at Clearwater, FL.

Cheryl L. Hueston, *Texas Tech*, on January 3, 1987, to Mark C. Keefer, at Dallas, TX.

Edward C. Hanna, *Texas Tech*, on April 14, 1987, to Cathie L. Hamilton, *Texas Tech*, at Dallas, TX.

Frederick C. Brach, *Wisconsin-La Crosse*, on February 14, 1987, to April Alderman, at Necedah, WI.

Elaine R. Knobeck, *Wisconsin-La Crosse*, on January 17, 1987, to Jeff Anderson, at Madison/Oregon, WI.

Roy G. Arnold, *Texas A&M*, on May 24, 1986, to Jamie Prosen, *Texas A&M*, at McAllen, TX.

Beth A. Howell, *Texas A&M*, on August 9, 1986, to Donald Pieprzica, at San Antonio, TX.

Laurie A. Lackey, *Texas A&M*, on October 25, 1986,

to William Comegys, at Spring, TX.

Whitney M. Winbigler, *Southwest Missouri State*, on January 3, 1987, to Mike Harris, at Kansas City, MO.

Meredith K. Pary, *North Texas State*, on October 4, 1986, to David P. Garcia, at Fort Worth, TX.

Ronald C. LeMaster, *Corpus Christi State*, on January 3, 1987, to Beth Ann Gandy, at Austin, TX.

dividends

To Brother Perasant (Jay) Serireongrith, *Minnesota*, and Brother Mary Jo Ratanakul Serireongrith, *Minnesota*, on August 31, 1984, a son, Pechapat (Danny).

To Brother Marie S. White, *Arizona*, on August 12, 1986, a son, Victor Francis Schaeffer.

To Brother Jack C. Pollard, *Mankato State*, and Brenda Pollard, on August 13, 1986, a daughter, Julie Elizabeth.

To Brother Dorothy A. Widhalm, *Western State*, and Kevin Widhalm, on

January 8, 1987, a daughter, Catherine Holly.

To Brother and Mrs. Dave E. Hiltabrand, *Sam Houston State*, on December 20, 1986, a son, Jacob Ryan.

To Brother Daniel W. LaFont, *Nicholls State*, and Dawn LaFont, on January 12, 1987, a son, Dustin.

To Brother Paul A. Remmert, *Northeast Missouri State*, and Brother Cindy Rackers, *Northeast Missouri State*, on January 7, 1987, a son, Justin Tyler.

To Brother and Mrs. Steven R. Kagel, Jr., *San Diego State*, on August 29, 1986, a daughter, Allison Beth.

To Brother Charles J. Busuito, *Wayne State-Detroit*, and Catherine A. Busuito, on December 25, 1986, a son, Brandon Charles.

To Brother and Mrs. Sean P. Smith, *Corpus Christi State*, on February 5, 1987, a daughter, Susan Elaine.

To Brother and Mrs. Walter G. Tillman, *Georgia Southern*, on February 17, 1987, a daughter, Julie Catherine.

in memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Ben H. Wolfenberger, *Texas Tech*, 2-22-87

Chalmers E. Wood, *Northwestern-Chicago*, 11-23-86

Frank Maichle, *Northwestern-Chicago*, 9-28-86

Herbert W. Finney, *Pittsburgh*, 12-20-86

Clarence V. Hake, *New York*, 10-11-86

Sam D. Tanner, *Georgia*, 11-20-86

Charles F. Heard, *New York*, 1-15-87

Chester I. Barnard, *Rutgers*

Robert W. Cambreleng, *Rutgers*

Herbert C. Hunsaker, *Rutgers*

Donald D. Kennedy, *Rutgers*

Gaylord D. Ripley, *Northwestern-Chicago*
Ronald A. Eccleston, *Rochester Tech*, 9-28-86

recalls

In the November, 1986, issue of The DELTASIG, within the article concerning the reactivation of Iota Chapter at the University of Kansas, on page 9, Brother Tim Ternes' name was inadvertently misspelled.

In the January, 1987, issue, on page 5, the caption concerning the alumni seminar was actually the alumni seminar at the Western Regional Conference at the Holiday Inn-International Airport in South San Francisco, California.

In the January, 1987, issue, on page 12, the caption incorrectly identifies the Brothers of Delta Sigma Chapter at the South Pacific Regional Conference. The photograph is actually the Brothers from Delta Omicron Chapter at San Francisco State University during the Western Regional Conference.

NEW POSITION, MERGER, DIVIDENDS?

If so, please let us know!

Send us press releases, photographs and additional information about yourself. Share your successes with other Brothers by sending them to:

EDITOR

The DELTASIG of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, Ohio 45056-0230

bits and pieces

life members

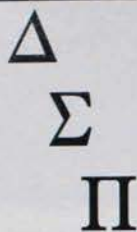
- 16657 Norman W. Regitz, Jr., *Alpha Nu*, Denver
- 16658 Gregory P. Fobare, *Gamma Theta*, Wayne State-Nebraska
- 16659 Robbi E. Wright, *Delta Omega*, West Liberty State
- 16660 Ann K. Lawson, *Iota Nu*, Northeast Missouri State
- 16661 Christopher A. Pott-hast, *Kappa Omicron*, Southwest Missouri State
- 16662 Charles S. Whitesell II, *Omega*, Temple
- 16663 John J. Corrado, *Xi*, Michigan
- 16664 David E. Shepard, *Nu*, Ohio State
- 16665 Linaya J. Buglewicz, *Iota Omicron*, Central Missouri State
- 16666 D. David Carter, *Alpha Sigma*, Alabama
- 16667 Jeffrey D. Perry, *Kappa Sigma*, Indiana-Indianapolis
- 16668 Vern E. Webbs, *Kappa Omega*, Purdue
- 16669 Richard J. Lawlor, *Gamma Pi*, Loyola-Chicago
- 16670 Linda J. Firth, *Theta Phi*, South Florida
- 16671 William H. Leninger, *Gamma Iota*, New Mexico
- 16672 Whye K. Yap, *Epsilon Theta*, Cal State-Chico
- 16673 Adrienne M. O'Connell, *Beta Zeta*, Louisiana State
- 16674 Laureen M. Nelson, *Theta Pi*, Bowling Green State
- 16675 Robert M. Hofmeister, *Kappa Omega*, Purdue
- 16676 John C. Turner II, *Beta Xi*, Rider
- 16677 Rand H. Morimoto, *Rho*, California-Berkeley
- 16678 Dana J. Hansen, *Rho*, California-Berkeley
- 16679 Karen A. Raupp, *Epsilon Omega*, Eastern Illinois
- 16680 Allan S. Wolff, *Alpha Iota*, Drake
- 16681 Cheryl T. Mantelli, *Gamma Iota*, New Mexico
- 16682 Donna C. Wilson, *Beta Zeta*, Louisiana State
- 16683 Lori A. Henage, *Iota Omicron*, Central Missouri State
- 16684 Jennifer L. Steele, *Alpha Gamma*, Penn State
- 16685 Elizabeth A. Whelan, *Beta Psi*, Louisiana Tech
- 16686 Dianne M. Hall, *Iota Nu*, Northeast Missouri State
- 16687 Todd Graver, *Eta Iota*, Nicholls State
- 16688 Benedict M. Campbell, *Zeta Omicron*, C. W. Post
- 16689 Frederick M. Demopoulos, *Lambda Sigma*, Cal State-Fullerton
- 16690 Susan B. Martens, *Iota Omicron*, Central Missouri State
- 16691 Richard M. Linn, *Lambda Mu*, Pacific
- 16692 Edward I. Galfsky, *Alpha Pi*, Indiana-Bloomington
- 16693 Luis E. Falcon, *Zeta Phi*, Florida Atlantic
- 16694 Linda S. Hennrich, *Eta Nu*, Missouri-St. Louis
- 16695 Sheryl R. Bishop, *Kappa Nu*, Longwood
- 16696 Christine Casale, *Theta Upsilon*, Siena
- 16697 Jay C. King, *Epsilon Psi*, Christian Brothers
- 16698 Sarah J. Porter, *Kappa Mu*, Cal Poly-San Luis Obispo
- 16699 Lee F. Smith, *Theta Pi*, Bowling Green State
- 16700 Michelle D. Albert, *Theta Pi*, Bowling Green State
- 16701 Charles B. Thyfault, *Iota*, Kansas
- 16702 Mary L. Alter, *Delta Upsilon*, Texas Christian
- 16703 Carol E. Peterson, *Delta Pi*, Nevada
- 16704 William E. Newbury, *Iota Nu*, Northeast Missouri State
- 16705 Kim W. Christopher, *Pi*, Georgia
- 16706 Cynthia J. Reigle, *Theta Pi*, Bowling Green State
- 16707 Duane L. Hopkins, *Delta Iota*, Florida Southern
- 16708 Shawn L. Leven, *Kappa Omicron*, Southwest Missouri State
- 16709 Michael P. Malenock, *Alpha Pi*, Indiana-Bloomington
- 16710 Jeryl L. Nelson, *Eta Pi*, Wayne State-Nebraska
- 16711 Christopher G. Arth, *Iota*, Kansas
- 16712 Judy M. Livesay, *Iota Nu*, Northeast Missouri State
- 16713 Eric B. Huth, *Iota Phi*, Cal State-Fresno
- 16714 Michael D. Smith, *Delta Sigma*, Loyola Marymount
- 16715 Byran F. Speck, *Phi*, Southern California
- 16716 Patricia A. Husley, *Gamma Tau*, Southern Mississippi
- 16717 John Del Missier, *Kappa Phi*, Valparaiso
- 16718 Jacqueline M. Bunch, *Iota Sigma*, Evansville
- 16719 Rena Alberga, *Gamma Pi*, Loyola-Chicago
- 16720 Amy Mancher, *Beta Gamma*, South Carolina
- 16721 Deborah A. Matta, *Beta Zeta*, Louisiana State
- 16722 Rose M. Hennes, *Theta Tau*, St. Cloud State
- 16723 Linda J. Fleischer, *Kappa Upsilon*, Winoona State
- 16724 James S. Cross, *Kappa Nu*, Longwood
- 16725 Monica S. Rodewald, *Lambda Sigma*, Cal State-Fullerton
- 16726 Kathleen T. Mayberry, *Iota Pi*, San Diego State
- 16727 Glenn T. Rohling, *Kappa Pi*, North Florida
- 16728 Lori E. Pulley, *Theta Kappa*, Akron
- 16729 Kenneth W. Beland, *Zeta Xi*, Lewis
- 16730 Craig E. Kelly, *Delta Nu*, Loyola-New Orleans
- 16731 Lawrence A. Heilbrunner, *Kappa Lambda*, SUNY-Binghamton
- 16732 Linda Strabala, *Iota Chi*, Illinois State
- 16733 Caroline A. Moreno, *Theta Kappa*, Akron
- 16734 Emilio T. Escandon, *Beta Eta*, Florida
- 16735 Robert L. Hoefler, *Alpha Omega*, DePaul
- 16736 Ellen L. McDowell, *Gamma Psi*, Arizona
- 16737 Steve E. Baker, *Kappa Sigma*, Indiana-Indianapolis
- 16738 Penelope A. Darling, *Iota Upsilon*, Cal State-Northridge
- 16739 Michael J. Carano, *Theta Kappa*, Akron
- 16740 Neal S. Metal, *Delta Pi*, Nevada
- 16741 Joseph C. Klapka, *Epsilon Omega*, Eastern Illinois
- 16742 Larry E. Bryant, *Epsilon Phi*, Cal State-Sacramento
- 16743 Robert R. Bender, *Kappa Omicron*, Southwest Missouri State
- 16744 Steven M. Berg, *Alpha Iota*, Drake
- 16745 Molly F. Bruch, *Beta Psi*, Louisiana Tech
- 16746 Suneeta Singh, *Alpha Kappa*, SUNY-Buffalo
- 16747 Kelley A. Noe, *Kappa Nu*, Longwood
- 16748 Kevin M. Irwin, *Delta Sigma*, Loyola Marymount

OFFICIAL NOTICE

Executive Committee Meeting
August 12-14, 1987

Board of Directors Meeting
August 15, 1987

The Fairmont Hotel
New Orleans, Louisiana



Educational Foundation

Expanding The Horizons of Deltasigs & Their Families Since 1953

The Delta Sigma Pi Educational Foundation was started on March 11, 1953. Our mission is to provide Deltasigs and their families with scholarships and grants in the field of business, and to engage in other educational projects in the field of business. Listed below are the current programs of the Delta Sigma Pi Educational Foundation. As the Foundation grows larger in both finances and members we will be able to improve these programs, and expand into other areas.

Your Educational Foundation is most pleased to report that we have had a year of steady growth, both in contributions and in new Foundation Voting Members. In fact, during this fiscal year the Delta Sigma Pi Educational Foundation received in excess of \$50,000 in donations and bequests. Having more successful years like this one is the key to the Foundation being able to expand and improve its programs. And the need for us to grow larger and offer more scholarships and grants increases each year because the cost of education continues to rise every year. We have many requests to offer new scholarships and grants and to make improvements in our current programs, but this will only be accomplished by ever increasing numbers of Deltasigs supporting the Foundation with their contributions on a regular basis.

The mission of your Educational Foundation is to provide our Brothers with the assistance they need to attain their educational goals. We are committed to this mission and ask all alumni to join us in this very monumental task of building an Educational Foundation that can meet the needs of our Brotherhood. Your contributions are tax-deductible, and are very much appreciated. Once your contributions total \$100.00 you automatically receive a Voting Membership in the Foundation. A numbered Membership Certificate will be mailed to you upon qualifying for voting membership status.

Support of the Delta Sigma Pi Educational Foundation is a very good way for Deltasigs to continue to do something special for their Brotherhood. Do join us and then take pride in the fact that you have made a difference in educating Brothers of Delta Sigma Pi.

James L. Prescott
Vice President for Membership

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EXECUTIVE DIRECTOR**

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FOR MEMBERSHIP**

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TREASURER

Leon S. Niles
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Houston, TX 77084

FOUNDATION PROGRAMS

GRADUATE STUDY GRANTS

Grants of \$1,500 for graduate study are available to Deltasigs who have completed at least 75% of the undergraduate requirements for graduation. An applicant must be an undergraduate Brother of the Fraternity who has been a member for at least one year, or an alumni Brother in good standing. Applications are sent to all collegiate and alumni chapters, and Deans of Schools of Business.

UNDERGRADUATE SCHOLARSHIPS

Every year, a four-year scholarship of \$1,000 per year is awarded to a son, daughter, grandson, granddaughter, niece, nephew, brother or sister of a Deltasig in good standing. Applications are printed in *The DELTASIG*.

COLLEGIAN OF THE YEAR SCHOLARSHIP

The Delta Sigma Pi Educational Foundation offers a \$1,000.00 graduate study scholarship to the national winner of the Collegian of the Year annual competition. This scholarship is to be used no later than five years following completion of the Brother's undergraduate degree.

BIENNIAL SURVEY

The Delta Sigma Pi *Biennial Survey of Universities Offering an Organized Curriculum in Commerce and Business Administration* provides an invaluable service to the field of education for business. The survey is distributed to educators, the United States and other governments, and businesses.

THE DELTA SIGMA PI SCHOLARSHIP KEY

The Delta Sigma Pi Scholarship Key is awarded annually at each university where the International Fraternity of Delta Sigma Pi maintains a chapter. The key is presented to the senior who, upon graduation, ranks highest in scholarship for the entire course in the field of business at the university. Funding for this key is provided by the Delta Sigma Pi Educational Foundation.

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