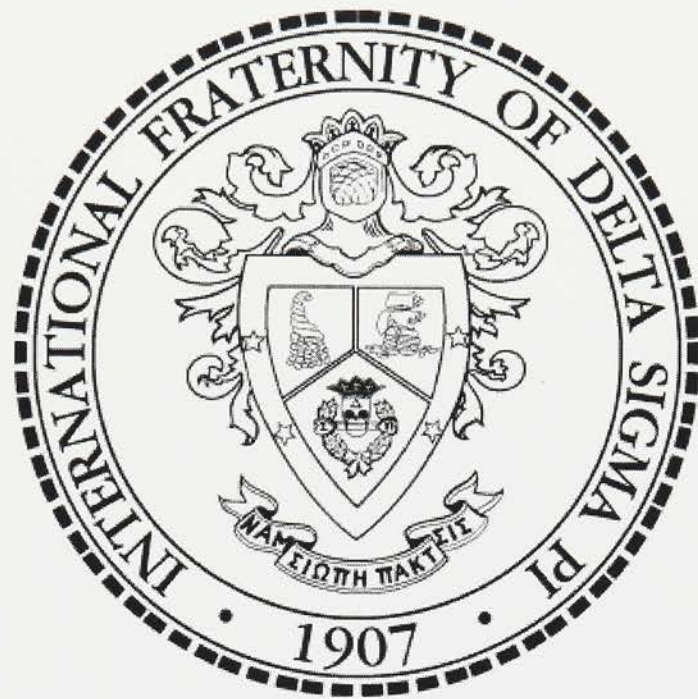


Petition for the
Delta Psi Omega Colony
Cornell University



**Petition for the
Delta Psi Omega Colony
Cornell University**

The Colony

Letter of Preface

Foreword Page

Letter of Appreciation

History

Cast



Faculty Credits

Special Credits

Words of Ours Prologue

The Colony



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Signatures

1. [Signature]

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We, the undersigned members of the Delta Psi Chapter, Chapter of the International Fraternity of Delta Sigma Pi, do hereby respectfully petition the Board of Trustees of the International Fraternity of Delta Sigma Pi to take the following actions: 1. To amend the Constitution of Delta Sigma Pi to include the following: The Delta Psi Chapter shall have the right to petition the International Fraternity of Delta Sigma Pi to take any action which is necessary to protect the best interests of the International Fraternity of Delta Sigma Pi. The International Fraternity of Delta Sigma Pi shall have the right to petition the Delta Psi Chapter to take any action which is necessary to protect the best interests of the International Fraternity of Delta Sigma Pi. The International Fraternity of Delta Sigma Pi shall have the right to petition the Delta Psi Chapter to take any action which is necessary to protect the best interests of the International Fraternity of Delta Sigma Pi. The International Fraternity of Delta Sigma Pi shall have the right to petition the Delta Psi Chapter to take any action which is necessary to protect the best interests of the International Fraternity of Delta Sigma Pi.

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Delta Psi Omega Colony
of the
International Fraternity of Delta Sigma Pi

February 27, 2004

Board of Directors
The Central Office
International Fraternity of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, OH 45056-0230

Dear Sirs and Madams:




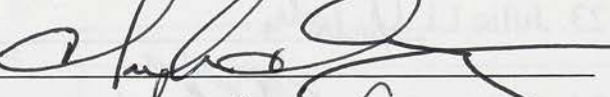





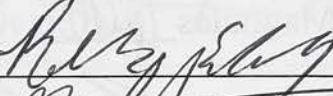
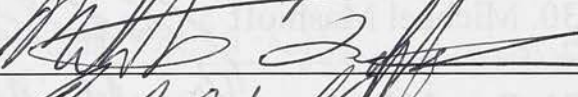


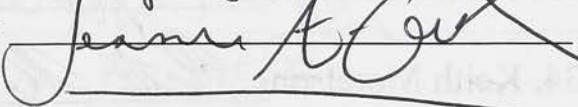


We, the undersigned members of the Delta Psi Omega Colony of the International Fraternity of Delta Sigma Pi, do hereby respectfully submit to the Board of Directors of the International Fraternity of Delta Sigma Pi, this petition in order that a collegiate chapter charter be granted to Cornell University.

The Delta Psi Omega Colony has sought to develop into an organization worthy of upholding the high standards and ideals of the International Fraternity of Delta Sigma Pi. In submitting this petition, the members of the Delta Psi Omega Colony pledge to fulfill all duties and responsibilities, as well as uphold the and abide by the rules and regulations expressed in the Constitution and Bylaws of Delta Sigma Pi.

Fraternally,

The Delta Psi Omega Colony of the
International Fraternity of Delta
Sigma Pi

Signatures

1. Adil Ahamed _____ 
2. Deborah Birnbaum _____ 
3. Alison Carter _____ 
4. Charles Chang _____ 
5. Lindsey Crumbaugh _____ 
6. Tom Davey _____ 
7. Patricia Desantis _____ 
8. Jillian Dorans _____ 
9. Robert Dusel _____ 
10. Rebecca Eddy _____ 
11. Mitchel Feffer _____ 
12. Rachel Flynn _____ 
13. Jane Frey _____ 
14. Jessica Goldmark _____ 
15. Ashley Goldwasser _____ 
16. Colin Heath _____ 

17. Jillian Hunt Jillian Hunt
18. Lauren Kline Lauren Kline
19. Evan Laskin Evan Laskin
20. David Lederman David Lederman
21. Martha Leibell Martha Leibell
22. Brian Lewis Brian Lewis
23. Julie Li Julie Li
24. Allison List Allison List
25. Stephanie Liu Stephanie Liu
26. Alexa Loo Alexa Loo
27. David Lubin David Lubin
28. Kate Lyden Kate Lyden
29. Catherine Magoulas Catherine Magoulas
30. Michael Mashioff Michael Mashioff
31. Ronald Meise Ronald Meise
32. Fedor Mikhailkov Fedor Mikhailkov
33. Fatima Mohamed Fatima Mohamed
34. Keith Motelson Keith M. Motelson
35. Kate Nadolny Kate M. Nadolny
36. Tara O'Connell Tara M. O'Connell

37. Jennifer Osborne Jennifer Osborne
- ~~38. Jillian Perrotta~~ _____
39. Erin Perry Erin Perry
40. Laurie Riester Laurie J. Riester
41. Tracy Robertson Tracy Robertson
42. Jared Rosen Jared Rosen
43. Emily Rosenberg _____
44. Bryan Rosenthal Bryan Rosenthal
45. Layla Royer Layla Royer
46. Randi Scherman Randi Scherman
47. Sara Scheffel Sara Scheffel
48. David Surrey David Surrey
49. Ariel Tan Ariel Tan
50. Kate-Lynn Timmermans Kate-Lynn Timmermans
51. Audrey Welker Audrey Welker
52. Averie Wong Averie Wong
53. Jennifer Yacenda Jennifer Yacenda
54. Brenda Zeng Brenda Zeng

1. I, _____, do hereby certify that the following is a true and correct copy of the _____

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Letters of Recommendation

To the Central Office of Delta Sigma Pi:

I am writing this letter to recommend the Delta Psi Omega colony of Cornell University for induction into the international brotherhood of Delta Sigma Pi. Over the past months these students have shown the essence of the foundations that make this fraternity what it is. Being the President of the colony and also starting the initiative with the help of various alumni has afforded me the opportunities to watch this level of dedication grow since the birth of the colony. Through the numerous professional, service, and fundraising events, I have seen our colony grow from the actions of one student, into a vibrant membership of close to 70 members with the level of DSP enthusiasm constantly growing. I am proud to stand next to every individual of this colony and know that together we made the business environment of Cornell University that much more vibrant and respected.

With an acceptance of this colony will come one of the most productive and dedicated chapters that the international brotherhood has to offer. Our goal is to continue to grow and not only make DSP a staple of Cornell University but make the Cornell Chapter the pride of the fraternity. These students have a tremendous amount of spirit, work ethic, and skill that will allow them to be active members that will benefit the entire community. The installation of the chapter will be one the greatest achievements I have personally ever been a part of and I look forward to coming back to Cornell and telling my family that I helped make this wonderful organization a reality. The Delta Psi Omega Colony undoubtedly has every aspect needed to be a successful chapter for the rest of time.

Fraternally,

Brian R. Lewis

President of Delta Psi Omega

February 26, 2004

Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056

To the Board of Directors:

It is with great pleasure that I write this letter recommending the Delta Psi Omega colony at Cornell University for installation as the newest chapter to our Brotherhood.

The colony has the support of the Schools of Applied Economics and Management Economics, Hotel Administration, Industrial and Labor Relations, and Policy Analysis and Management faculty and staff at Cornell. Colonists have shown their enthusiasm and dedication to the fraternity by attending the Northeastern Provincial Conference at Pittsburgh, PA.

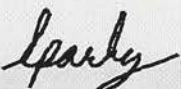
I find myself extremely proud of their accomplishments. There were two students in the fall of 2003 that set up an initial meeting that Nick Steinkrauss and I attended. There may have been around 7 others that showed up at this event. By the end of the fall term they had 85 or so students show interest in the colony. They have had over 100 students come out to visit the colony and express interest. They will probably pledge around 65 students that are committed.

They are attempting to achieve installation in one year. A very lofty goal, but very achievable for this colony. All the requirements for installation are complete as of the petition submission. All that is left for them is pledging. I am told that the colony also wants to go through the standard pledge program, which includes more professional and service events. As an RVP, I know that most chapters can't even get all these events done in a year.

On my visits to the colony, I see a motivated group of people who want to continue the growth of the fraternity. Their programs and events are professional and well thought of by the university. They want to learn to be better leaders in the community and the business world. They believe they can do that through their involvement in Delta Sigma Pi.

Omicron Rho has the potential to be an ideal chapter. I hope that you too will find the activities of this exceptional colony worthy of installation. We would be strengthening the fraternity as a whole and I would be extremely proud to call them Brothers.

Fraternally,



Cliff "Sparky" Graves
Mu Pi 24
Niagara Regional Vice President

CORNELL
UNIVERSITY

School of Hotel Administration

Financial Management Faculty
Statler Hall
Ithaca, New York 14853-6902

Facsimile: 607-255-1277
Phone: 607-255-5263

February 26, 2004

Re: Recommendation for Delta Psi Omega Colony at Cornell University

To the Central Office of Delta Sigma Pi:

I am Charles Chang, an Assistant Professor of Finance at Cornell University and Faculty Advisor to the Delta Psi Omega Colony. It is about their application for Chapter status that I am writing.

Over the past several months, I have watched these young adults work together, play together, and, from time to time, struggle together. From a group of 5 or so, they have grown to over 60: each with their own strengths, weaknesses, goals, and dreams. Each having dedicated their time, heart, and efforts to the establishment of an organization of which they can be proud. As founding members, they have humbly embraced their responsibility to Delta Sigma Pi brothers around the world and to future DSPs at Cornell to lay the foundation. The precedent set by their forefathers is both venerable and overwhelming, but I believe that these founding members have shown themselves equal to the task. They have put in their every effort to uphold the qualities and principles forwarded by their predecessors, and, in my opinion, have succeeded brilliantly.

Delta Psi Omega plays an important role in the University and, should it become a Chapter, would have a powerful impact on the community. The University has long needed a central point around which to grow a unified sense of what makes one a "professional". Our five schools that offer business undergraduate programs will benefit from the establishment of an organization that creates a single body around which to study the jointly important concepts of service and professionalism. The community at large has benefited from the many service events and overall permeation of a service attitude championed by the Delta Psi Omega Colony. Their continued efforts are sure to be well-received by the people whom they touch.

The greater DSP community is also sure to benefit from the addition of such a passionate, driven, and intelligent group of young professionals. Our members consist of some of the most promising young business minds that Cornell, and indeed the world, has to offer. They deliver with a great sense of personal pride; they take ownership of and accept accountability for their endeavors. Here at Cornell, they shall act as role models for the student body; to the National Fraternity, they will contribute a great new voice and spirit.

Thank you for providing me an opportunity to discuss this with you. I am honored to have been associated with and to have been considered mentor and advisor to these fine young men and women. I believe that they have demonstrated the attitude, self-motivation, character, and integrity necessary to be considered a Chapter of Delta Sigma Pi. As such, I would like to extend my strongest recommendation on behalf of the Colony and ask that you give their application your most careful consideration.

Yours truly,



2/26/04

Charles Chang
Assistant Professor of Finance
Cornell University



CORNELL
UNIVERSITY

School of Hotel Administration

The Robert A. Beck Professor
of Hospitality Financial Management
436 Statler Hall
Ithaca, New York 14853-6902

Telephone: 607-255-0335
Facsimile: 607-255-1277
e-mail: ang5@cornell.edu

February 26, 2004

To Whom It May Concern:

This letter is to serve as evidence of my support for the formation of a Cornell University Chapter of the Delta Sigma Pi business fraternity.

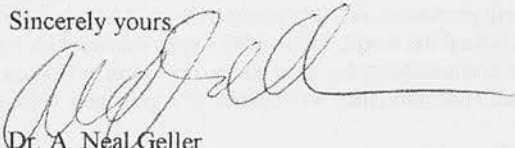
Cornell University has at least four programs with business majors or affiliations. Our own program, the School of Hotel Administration, is one of the oldest, having been around since 1922. Our program is a business management program dedicated to the hospitality industries.

Several of our hotel school students are interested and active in the formation of a Delta Sigma Pi chapter, and I would like to lend my support to their efforts.

It would be beneficial for the Hotel School, and for Cornell University to have a Delta Sigma Pi chapter on our campus. I support that effort, and would be willing to help it succeed.

I am available if any questions arise.

Sincerely yours



Dr. A. Neal Geller
The Robert A. Beck Professor of
Hospitality Financial Management



School of Industrial and Labor Relations

February 16, 2004

To the Membership of Delta Sigma Pi:

I am writing in reference to the Delta Psi Omega Colony of the International Fraternity of Delta Sigma Pi, whose membership has been working hard to establish itself at Cornell University. This group of students has worked together to form a strong organization that has quickly gained recognition at Cornell as well as in the surrounding Ithaca, NY area. The members of the colony are hard working, intelligent, and motivated individuals who have worked tirelessly to establish a strong foundation of membership. The Delta Psi Omega Colony has presented a variety of professional events that have shed light on a number of issues, including principles of diversity and ethics in the business world. Additionally, sponsored service events have brought the members of the colony into the Cornell and Ithaca communities to provide counseling and helping hands to those in need. The student members are all committed to the colony and to one another to achieve their goals in both professional and service areas.

Overall, the Delta Psi Omega Colony has worked to enhance the level of business enthusiasm in the Cornell University business community while becoming involved in community service to the surrounding Ithaca community. The Colony is composed of very active members who will undoubtedly make a successful transition towards becoming a chapter of Delta Sigma Pi here at Cornell University. It is because of these merits that I recommend the Delta Psi Omega Colony to be awarded chapter status. Please feel free to contact me if I may provide you with any further information.

Sincerely,

A handwritten signature in cursive script, appearing to read "Quinetta M. Roberson".

Quinetta M. Roberson, Ph.D.
Assistant Professor
Human Resource Studies
School of Industrial and Labor Relations
Cornell University
393 Ives Hall
Ithaca, NY 14853-3901

 ilr School of Industrial and Labor Relations



CORNELL

College of Agriculture and Life Sciences
Department of Applied Economics and Management

*Dale Arrison Grossman**Senior Lecturer*

Cornell University
205 Warren Hall
Ithaca, NY 14853-7801

Telephone: 607-255-8023
Fax: 607-255-9984
E-mail: dag14@cornell.edu

February 24, 2004

Board of Directors
Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, OH 45056-0230

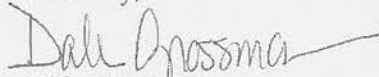
To the members of the Board of Directors of Delta Sigma Pi:

It is with great pleasure and confidence that I am writing this letter of recommendation in support of the Delta Psi Omega Colony of Delta Sigma Pi Fraternity at Cornell University.

In the time that I have known the young people involved, I have been impressed by the initiative and determination the officers and members have shown in establishing the colony. They have worked to exemplify the professional ideals that Delta Sigma Pi upholds. The colony members of Delta Psi Omega have become an asset to both the Cornell campus and the surrounding Ithaca community with their commitment to professionalism and philanthropic values.

It is my firm belief that the colony members of Delta Psi Omega should receive a Chapter Charter in Delta Sigma Pi Fraternity. The Delta Psi Omega colony has attracted a number of intelligent and motivated students, making it a very strong organization on campus with the ability to grow and maintain success for years to come. I am confident that these colony members are worthy of the name Delta Sigma Pi.

Sincerely,



Dale Grossman
Senior Lecturer
Applied Economics and Management

27 February 2004

Dear Members of the Board of Directors:

I am writing this recommendation on behalf of the Delta Psi Omega Colony at Cornell University, requesting you grant approval for chapter installation. I have had the opportunity to work with this group of individuals for approximately one year, and have intimately worked with the colony executive board over the past month and a half. The enthusiasm these individuals showed at our first meeting in March of last year, has grown and expanded from two people to the approximate 70 you are considering in this petition. The dedication of the colony to continuous recruitment is commendable, and I believe representative of long-term stability in chapter development at this university.

As with any new start-up there have been several challenges along the road to completing this petition. However, the members of the colony and the executive board have shown great professionalism and strength in resolving matters quickly and fairly—qualities I believe are key to developing and maintaining a stable organization. The executive board (who I view as the backbone of the colony) has evolved into a dynamic and flexible group, soliciting feedback, encouraging involvement, and changing to meet the needs of the colony. Further, the executive committee has shown a commitment to learning about the fraternity and their role as officers through actively participating in “mini-seminars” aimed at providing further understanding of policies and procedures (i.e. organizational structure and risk management)—all in an effort to be able to accurately answer questions of colony members and future leaders within the organization.

Further, the executive committee showed enthusiasm and dedication to the fraternity as a whole in actively promoting the Northeastern LEAD Conference, resulting in nine colony members attending. During this conference I was able to watch the colony members change from a group of individuals to colony brothers, displaying such characteristics as help, understanding, unity, and respect. This first taste of brotherhood was immediately transferred to all other colony members at the first colony meeting following the conference through inspiring testimonials and challenges for attending the next series of events—I anticipate a large showing in Buffalo next Halloween.

Based on my experience with this dynamic group of future brothers, I know that with supportive guidance and on-going education, this colony will become an outstanding chapter. They have shown they are willing to work, and most importantly willing to learn and grow together. I welcome the opportunity to further discuss the colony, and can be reached via e-mail at ken9@cornell.edu or via phone at 607-257-7738. Thank you for your time and consideration in this matter.

Fraternally,

Kelly Northridge
District Director
Delta Psi Omega Colony

Brian O. Earle
Department of Communication
328 Kennedy Hall
Cornell University
Ithaca, NY 14853

February 14, 2004

Dear Certification Committee:

Here at Cornell I am also a member of the Entrepreneurship and Personal Enterprise faculty and participate in many of the business related activities on campus. I have watched the growth of the Delta Psi Omega colony as it culminates into a group of young professionals and have seen their participation in many of these opportunities such as the Cornell Entrepreneur of the Year celebration. Their strength as an organization and as individuals is apparent throughout the Cornell campus and the Ithaca area.

The Delta Psi Omega colony has built its business foundation by creating a closer affiliation with the commercial world. Students have been provided the opportunity to enhance their managerial and leadership qualities throughout Delta Psi Omegas efforts towards becoming a chapter. There are also numerous excellent internship opportunities for these students that full membership should enhance.

The Delta Sigma Pi colony at Cornell has worked hard to contribute to the larger business community, remaining dedicated to making a difference. By actively participating in numerous service events throughout the community, Delta Psi Omega has become recognized not only as a professional business fraternity, but also a charitable and philanthropic asset to the greater community.

Cornell's Delta Sigma Pi colony has attracted a number of intelligent, hard-working students who aspire to better themselves and the community around them. In their effort to become a chapter, they have shared common goals and values that have created a strong bond of friendship. They are forming into a group that truly understands what it means to be a part of a brotherhood. The Delta Psi Omega colony is a very strong organization on campus that has the ability to grow and maintain continued success for years to come. They are an asset to the university as well as the community; I strongly recommend that Delta Psi Omega colony be presented with chapter status. If you have any questions please feel free to contact me.

Best regards,

Brian O. Earle

*Histories of
Cornell University
and
Accredited Business
Programs*

[Faint, mirrored text from the reverse side of the page is visible, including the words 'Histories of', 'Cornell University', 'and', 'Accredited Business', and 'Programs'.]

Cornell University

Cornell University was founded in 1865 by Ezra Cornell as “an institution where any person can find instruction in any study.” Cornell, located in Ithaca, New York, heart of the beautiful Finger Lakes Region of New York State, was considered so unusual for its time that many educators assumed it would fail to attract a student body, due to its radical foundations of being nonsectarian and coeducational. Yet from its beginning, Cornell has attracted both male and female students, and people from many races and nations. It had one of the first women's residence halls in the Northeast, was one of the first to admit students of color and in 1906 was the founding institution for Alpha Phi Alpha, the first African-American undergraduate fraternity.

Cornell can trace its founding to The Morrill Land-Grant College Act of 1862, which created a partnership between research, instruction and extension that has become a model throughout the world. Specifically, the Morrill Act stated that any state accepting a grant of land was required to agree to use it for “the endowment, support and maintenance of at least one college where the leading object shall be, without excluding other scientific and classical studies and including military tactics, to teach such branches of learning as are related to agriculture and the mechanic arts, in such a manner as the legislatures of the States may respectively prescribe, in order to promote the liberal and practical education of the industrial classes in the several pursuits on professions in life.” Therefore, Cornell University became the Land-Grant college of The State of New York when Ezra Cornell, a New York State Senator, proposed a bill, which eventually passed, in the New York State Senate, which established Cornell University in 1865. Furthermore, Ezra Cornell donated his farm for the site of the campus and 500,000 dollars of his own money. On October 7, 1868, Inauguration Day, 412 students, the largest entering class admitted to any American college up to that time, began their studies at Cornell University. Ezra Cornell delivered a speech in which he concluded with the University's adopted motto: “Finally, I trust we have laid the foundation of an University, an institution where any person can find instruction in any study.” The first president of Cornell was Andrew Dickson White, another New York State Senator who shared Ezra Cornell's vision.

By around the beginning of the 1900's the structure of the university was taking shape. Many of Cornell's specialized colleges were established or in the process of being established, and the main infrastructure of the campus was set. For example, the first college of veterinary medicine was established at Cornell in 1896. Even a social caste system existed at Cornell. At the top of the social classes was about a half a dozen fraternities including, Chi Psi, Alpha Delta Phi and Delta Phi. Under these select fraternities, lay other fraternities, and professional and religious rooming clubs. Finally, at the bottom of the system were the independents, the students that did not belong to any social club. As this class system grew, prejudice and discrimination became defined at the university. For instance, a southern student withdrew from Cornell in 1900 because there were two colored men in his class. Moreover, Anti-Semitism, which was non-existent in the early days of the university, was becoming more pronounced, as immigrants from the Polish ghettos and the Ukraine came over to America. As a result, the fraternities stopped accepting Jewish students into their fraternities. Therefore, a chapter of the fraternity Zeta Beta Tau was established in 1907 and became the first of three Jewish fraternities on campus.

World War I had a dramatic impact on the university. In September 1917, the university opened with 3,859 students enrolled, compared to 5,264 students enrolled the year before. Moreover, the majority of the students that decided to stay at Cornell enrolled in the ROTC program to become officers later on in the war. It was estimated that over two percent of all officers in the military during the war were from Cornell.

Additionally, World War II had a large impact on Cornell as well. New army and navy programs were established to accommodate the large number of male students that wanted to serve in the war. The College of Engineering set up a one-year program for the industrial training of women in order to help in the war. Finally, physical training was mandatory for all men, military and civilian.

In 1945, Cornell, along with Brown, Columbia, Dartmouth, Harvard, Princeton, The University of Pennsylvania and Yale formed the Ivy League athletic league, also known as the "ancient eight." Although the Ivy-League is known for its high caliber achievement in the areas of: lacrosse, rowing, hockey, and squash, the commitment to academic excellence by the individuals schools that make up Ivy League is perhaps what gives the Ivy League its reputation.

In the third week of April 1969, 100 young Americans in the Afro-American Society (AAS) took part in an illegal occupation of Willard Straight Hall. The takeover, which was spurred by a faculty-student judicial board's decision to punish black students for a disruptive protest the previous December, and by a cross-burning at a black women's dorm that most black students believed was the work of whites, was the culmination of a two-year campaign to force Cornell to open what became the Africana Center, an academic setting where students could learn about such things as high rates of black combat deaths. After white students, from the fraternity Delta Upsilon, briefly broke into the Straight under the eyes of the campus police, the occupiers armed themselves. Although the AAS students walked out of Willard Strait Hall the next day, this is the first time guns have been introduced into a campus conflict.

On October 8, 1997, an astonishingly large pumpkin appeared atop Cornell's McGraw Tower. The pumpkin was estimated to weigh up to 60 lbs., and sat pinned to the 173 foot Tower for several weeks. This prank made national news even though nobody has come forth to claim credit for the ingenious stunt. Therefore, this marvelous act remains a mystery as to how the stunt was pulled off, and a memory in Cornell's history.

Today, Cornell is world-class university and a member of the Ivy League and the State University of New York. The university consists of fourteen colleges, consisting of four contract schools: The College of Veterinary Medicine, The College of Agriculture and Life Sciences, The College of Human Ecology and The School of Industrial and Labor Relations. The contract colleges are those that were created by an Act of the State Legislature and receive direct funding from New York State. The mission of the contract colleges is linked directly to the economic and social well-being of the State of New York. Additionally, the ten endowed colleges of the university, specifically, colleges are privately funded and do not receive direct funding from New York State are: The College of Arts and Sciences The College of Engineering, The College of Architecture, Art, and Planning The School of Hotel Administration, The Johnson Graduate School of Management, The Law School, The Weill Medical College, The Graduate School of Medical Sciences and The Graduate School. Cornell's colors are carnelian and white and while there is no official Cornell mascot, a bear is often associated with Cornell athletics, but nevertheless Cornell is known as "The Big Red."

Additionally, Cornell University is proud to be home to many important achievements in American history. For example, Cornell University Press was the first university publishing

enterprise in the United States and is one of the country's largest university presses. Throughout Cornell's existence, twenty-seven Nobel laureates have been affiliated with Cornell as faculty members or students. In 2002-03, the Cornell faculty included 4 Nobel laureates, a Crafoord Prize winner, a Legion of Honor recipient, a World Food Prize winner, 4 National Medal of Science winners, a Wolf Prize winner, 4 MacArthur award winners, 3 Pulitzer Prize winners, 6 winners of Alexander von Humboldt Awards, 5 Presidential Early Career Award holders, 25 National Science Foundation CAREER grant holders, a recipient of the National Academy of Sciences Award for Initiatives in Research, a recipient of the American Mathematical Society's Steele Prize for Lifetime Achievement, a recipient of the Heineman Prize for Mathematical Physics, an Office of Naval Research Young Investigator award holder, 3 Packard Foundation grant holders, a Searle Scholar, a Keck Distinguished Young Scholar, and a NYSTAR (New York State Office of Science, Technology and Academic Research) early career award winner.

Cornell has graduated many successful alumni that have had a great contribution in their field of expertise. Leaders in the business world consist of Adolph Coors and Joseph Coors, founder/first executives of the nation's third-largest brewery; Stephen Friedman, assistant for economic policy to President George W. Bush, and director of the National Economic Council; Herbert F. Johnson and Samuel C. Johnson, founder/first executives of the Johnson family businesses; Thomas W. Jones, Citigroup global-investment executive and Sanford I. Weill, philanthropist; and CEO of Citigroup. Famous Alumni in the political arena include: Samuel (Sandy) R. Berger, international consultant; national security advisor 1993–2000; Barber Conable, Congressional representative 1965–85; World Bank president 1986–91; Ruth Bader Ginsburg, U.S. Supreme Court justice; member of National Women's Hall of Fame; Janet Reno, U.S. attorney general 1993–2000; member of National Women's Hall of Fame; William P. Rogers, U.S. attorney general 1958–61 and secretary of state 1969–73 and Paul D. Wolfowitz, U.S. undersecretary of defense 1989-93; U.S. deputy secretary of defense, George W. Bush administration.

Cornell University has built on the success of its founder, Ezra Cornell, and has grown from 412 undergraduates in its first year to currently over 25,000 students. The main Ithaca campus has extended from one building in 1865 to 260 major buildings on 745 acres. Additionally, the Cornell University has added additional campuses in order to complement the Ithaca campus, including: The Weill Medical College in New York City and The Weill Medical

College in Qatar, making Cornell the first American University to have a campus in the Middle East. The university is a 300 million-plus per year research institution with students matriculating from all over the world and an excellent reputation that is known all over the world. The university's 2-billion-plus endowment allows for Cornell not only to provide a stellar education for its students, but also to research and develop solutions to problems that will benefit humankind. For example, Cornell has approximately 420 active patents, with research yielding such products as the canine parvovirus vaccine, an ultrasonic device used to treat glaucoma, a "gene gun" used in biotechnology and an artificial test-animal system. Cornell has made a significant impact in the areas of education, research and innovation in the past and will continue to do so for years to come!

College of Agriculture and Life Sciences

Applied Economics and Management

The College of Agriculture and Life Science is the second largest undergraduate college at Cornell University. It is also credited as one of the most prestigious agriculture and related science colleges in the country. The College of Agriculture and Life Science was created in 1865 when federal land grants were given to states after the Civil War to establish colleges of agriculture. Cornell University founder's Ezra Cornell and Andrew Dickson White persuaded New York State legislature to locate the state's new land grant university in Ithaca. The college was originally named the Department of Agriculture in 1874, the evolved to the College of Agriculture in 1888, to the New York State College of Agriculture in 1904, and finally to its current name in 1971.

Currently, the department of Applied Economics and Management (AEM) located in the College of Agriculture and Life Science, offers one undergraduate major – AEM – which fall into three general areas: business, agribusiness, and applied economics. The business area has two specializations: business and food industry business. The AEM major provides students with a variety of courses pertaining to the majority of business fields, including finance, marketing, entrepreneurship, general management, etc. AEM is also home to Cornell's only accredited general business degree program for undergraduates. Recently, reviews from The Association to Advance Collegiate Schools of Business concluded that the AEM program is on par with the top undergraduate business programs in the United States. It is also only one of two accredited undergraduate programs in the Ivy League. In the classroom, students learn to work in teams, solve real world business problems, and even meet one-on-one high profile guest speakers; for example, Jim Nyce of Pepsico and Mark Ciccone of Proctor & Gamble. AEM is the second largest major at Cornell. With its recent accreditation, future prospects for the AEM department are confident.

The College of Arts and Science

Economics

Cornell University was founded as a single institution where students would be afforded the opportunity to study a variety of subjects. All faculty and students associated with the whole institution of Cornell University. However, in 1886, the lawyers initiated a process of differentiation between the Law School, as a separate entity, and the Academic Department which encompassed all other fields of study. In 1903, the Academic Division was later renamed as the College of Arts and Sciences.

The Economics Department of Cornell University has matured steadily with the College of Arts and Sciences, contemporary times, and changing economic thought. The College currently offers 40 majors with 4000 enrolled undergraduates, and 1500 graduate students, making the College of Arts and Sciences a versatile asset and the largest college within Cornell. Meanwhile, the Economics Department has about 900 enrolled undergraduates pursuing a degree in Economics. The Bachelor's of Science degree in Economics is the most popular major within the college, graduating two-hundred students this year.

Students of the Economics Department receive a broad liberal arts education from the College of Arts and Sciences. As students enter the workforce, they often receive job offers from investment banks, commercial banks, accounting, financial planning, and management with an astute understanding of the relationship of market forces and how people relate to scarcity of resources. Other students continue receive graduate degrees in business or to become lawyers.

The Economics Department at Cornell is worthy of notable mention for its prestige, dynamic, yet, specific approach to the field of economics, as well as its faculty members. Currently there are thirty teaching economists, econometricians, and historians in addition to seventy other economists in other aspects of the University. Furthermore, Professor Karl Shell edits *The Journal of Economic Theory*, Professor Emeritus Jaroslav Vanek is acknowledged as the creator of the study of Economics of Labor Management, and the Cornell Economics Society is notably the "longest running economics and pre-business society at Cornell."

Altogether, the Economics Department in conjunction with Cornell offers a unique experience to develop the individual into a discerning, intelligent, and proactive student within the institution as well as throughout each past, present, and future student's life.

School of Hotel Administration

Hotel Administration

The idea for the School of Hotel Administration began when the American Hotel Association wanted to make an institution where people would study the science of managing hotels and restaurants. Although the American Hotel Association was the main driver in getting the Hotel School, John McFarlane Howie is given credit for creating the idea. He owned highly successful hotels in Buffalo, New York, and came up with the idea of teaching potential managers how to be managers by working with industry leaders. This concept took a lot of convincing, because ten years earlier, the Association and John took the idea to then President Jacob Gould Schurman, who rejected it right away. Perseverance paid off and the world-renowned Cornell School of Hotel Administration was founded in 1922 when they offered the first ever undergrad program for hospitality management.

When it began, the hotel administration program was a part of the College of Home Economics. The first class was of only twenty students, but that quickly grew, when there were forty enrolled in the 1922-1923 academic year. This number nearly tripled when over 100 students were enrolled in 1924. The popularity and success of the school caught on quickly and by 1926, the Hotel Management program accounted for 22% of the College of Home Economics.

E.M. Statler was a revolutionary leader in the hotel industry as well as a member of the American Hotel Association when Cornell was building and growing their Hotel Management program. Cornell attempted many times at getting Statler's support and funding to increase the scope of the school, but Statler was against it whole-heartedly. Statler had a complete change of heart when he attended the school's second annual Hotel Ezra Cornell weekend in 1927, where students invited industry leaders to run a "hotel for a day" to showcase their education. He was so impressed by the student's abilities that he decided to donate funds.

Cornell's Hotel Management program got it's own home in 1949, when E.M. Statler's widow funded the construction of Statler Hall, which was built within a teaching hotel, the Statler Inn. In 1950, the School of Hotel Administration became a separate school within the College of Economics.

School of Industrial and Labor Relations

Industrial and Labor Relations

Conceived by Irving M. Ives, majority leader in the New York State Assembly, The New York State School of Industrial and Labor Relations (ILR) was intended by Ives to facilitate the study of a topic that was not addressed by the curriculums in any of the country's institutions of higher education, that he felt was essential to business relations: employers and workers settling their mutual problems by discussion. In 1942, Ives' committee recommended that the school be established at Cornell University. Despite opposition from Cornell faculty members and the board of trustees, the bill establishing ILR at Cornell was passed on May 15, 1944.

The school opened its doors on November 1, 1945 and Ives was its first dean. Eleven graduates and 107 undergraduates enrolled at ILR in its maiden year. According to William B. Groat, one of the founders of the school, ILR was a product of "what was happening in the communities. Sit down strikes and everything else."¹ The school was "supposed to study, namely, the British system of labor relations and profit sharing" and therefore its curriculum included "a foundation course...with studies of collective bargaining, social security, personnel management, the labor movement, and labor legislation."² Courses in "organization of corporations, psychology in industry, human and property rights, government regulation...sociology, economics, English, public speaking, accounting [and] statistics" were given². The school's intention was to train its students to be research analysts, mediators, economists, statisticians, and government officials.

Today ILR "is the premiere institution in the field it pioneered: the study of employment related issues. ILR is a combination business program, liberal arts program, and professional program centered in the social sciences and their application to the real problems of real people."³ Its 775 students study human resources, organizational behavior, labor relations, collective bargaining, social statistics and international and comparative labor studies and its faculty comprise the largest concentration of scholars in these disciplines anywhere in the world.⁴

¹ Judge William B. Groat. Speech at the ILR School, Cornell University. 1975.

² Bishop, Morris *A History of Cornell*. Ithaca, NY: Cornell University Press, 1967.

³ <http://www.ilr.cornell.edu/gradprograms/index.html>

⁴ <http://www.ilr.cornell.edu/gradprograms/faculty.html>

College of Human Ecology Policy Analysis and Management

The Department of Policy Analysis and Management was formed on July 1st, 1998 within the College of Human Ecology. It was created through the merging of the departments of Consumer Economics and Housing, and is lead by Professor Richard Burkhauser, who has led the department since. With this major, students learn to use data analysis, research, policy implementation strategies, and analytical thinking to examine the effect of varying policies on society. PAM draws on theories from economics, sociology, psychology, and government, and prepares its students for leadership positions in the public, non-profit, and private sectors. Within the major, students can concentrate in Family and Social Welfare Policy, Health Policy, or Consumer Policy. Faculty interests within PAM range from consumer protection regulation to natural resources, wildlife and endangered species.

The College of Human Ecology itself has an extremely proud history. It began in 1900 when Martha Van Rensselaer started a reading program for farm women, and by 1907, the department of Home Economics was formed. In 1911, Martha Van Rensselaer and Flora Rose were the first females at Cornell to be granted full professorship. From there, the Home Economics department kept growing, and in 1919, it became its own college, then a New York State land grant college in 1925. In 1922, the department of Hotel Administration was founded within the College of Home Economics, which became its own school in 1954. In 1969, Home Economics was reorganized into the College of Human Ecology, and now has 91 professors, 1382 undergraduate students, and 207 graduate students. The College of Human Ecology is now home to the departments of Human Development, Policy Analysis and Management, Textiles and Apparel, Design and Environmental Analysis, and Nutritional Sciences.

The Delta Psi Omega Colony

Since coming into existence on April 7, 2003, the Delta Psi Omega colony of Delta Sigma Pi has been working to establish a chapter at Cornell University. Brian Lewis and Lindsey Crumbaugh, now the colony's President and Senior Vice President, respectively, began laying the foundations for a colonization effort last spring by contacting the national headquarters of Delta Sigma Pi and recruiting potential members. It was not until this past fall, however, that informational sessions were held and formal recruitment commenced. The first of these sessions was held on September 20, with Sparky Graves and Nick Steinkrauss speaking with the nine interested students and faculty advisor, Charles Chang. Three brothers from the Syracuse University chapter also visited and shared their experiences at the meeting. Over the next month, two more informational sessions were held and the number of students interested in joining the colony grew to forty-two.

On October 17, the colony held its first elections in order to designate officers who would preside over the execution and fulfillment of the numerous requirements that need to be completed in order to submit the petition to become a chapter. The following people were elected to the eight positions on the executive committee: Brian Lewis (President), Lindsey Crumbaugh (Senior Vice President), Fedor Mikhailov (Vice President – Professional Events), Jessica Goldmark (Vice President – Colony Operations), Kate Nadolny (Vice President – Finance), Erin Perry (Chancellor), Kate-Lynn Timmermans (Vice President – Community Service), and Jillian Hunt (Vice President – Scholarship and Awards).

The first official General Assembly meeting took place on October 21. Dale Clark, Director of Chapter Expansion Services for Delta Sigma Pi, spoke at the meeting and educated the colony about the history of the fraternity as well as its rules, regulations and traditions. Dale also met with the executive committee in order to outline the events and other requirements that had to be fulfilled before applying for a charter. The colony got right to work!

Although various topics have been addressed, a focus of the professional events that have been held thus far has been that of business ethics. Geoffrey Osborne, a partner at PricewaterhouseCoopers in Philadelphia spoke to the colony about the various instances of

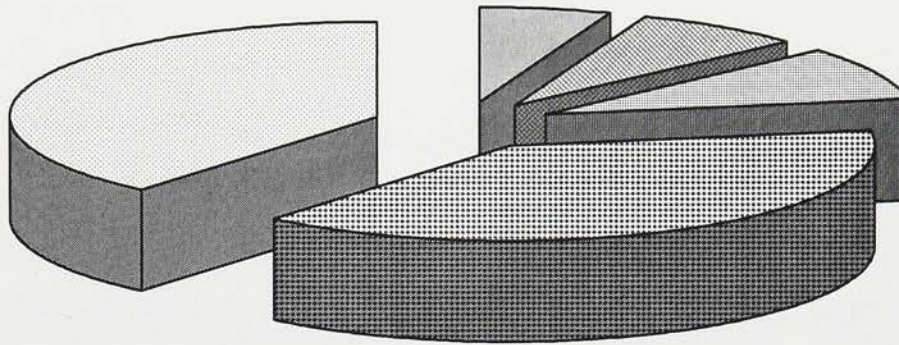
corporate fraud that have effected the economy over the last few years and the important role that management's ethics will play in preventing such scandals in the future. The colony also watched the movie "Wall Street" and held a discussion about business ethics following the screening. Tying into this theme, "Boiler Room", another film relating to ethics, was shown at a social event. Other professional events include; résumé workshops, a speech regarding women in business, a talk by Dr. Quinetta Roberson (a professor at Cornell University) during which she shared her experiences in the business world and offered advice to the colony's members on how to pursue their ambitions, and a lecture and demonstration on proper etiquette at business meetings and interviews that occur in a restaurant setting.

Community service events that have been held include; working at the Cayuga Nature Center, selling tickets to an event benefiting the Red Cross of Tompkins County, helping out at the Red Cross event, volunteering at the soup kitchen at Loaves & Fishes (a local ministry of hospitality), helping to run the Health Fair at Cornell University and making and delivering holiday cards to a local home for the elderly. The cards were made during a social event and holiday party at a bowling alley. Two other social events at local eateries have been held in order to facilitate the formation of bonds amongst the colony's members.

Although there are over a hundred names on the colony's attendance list, people continue to drop out and join, so a stable membership has yet to be determined. However, the executive committee has determined that there are sixty-seven members thus far who have met or are on course to meet the requirements to become founding fathers; these names are included in the petition.

The colony is thrilled with the progress that has been made so far and is confident that, pending the petition's approval, it will become an exemplary chapter of Delta Sigma Pi and a strong organization on Cornell University's campus. The professional events sponsored by Delta Psi Omega colony have proven to be educational and beneficial to the colony's members as well as to other Cornellians. The colony has also enjoyed helping the Cornell and Ithaca communities through the community service events that have been held and looks forward to further enhancing its reputation as a philanthropic group. It is the goal of this colony to continue to promote professionalism, service and brotherhood.

Distribution by Major



- Hotel Administration
- ▨ Economics
- ▤ Policy Analysis and Management
- ▩ Applied Economics
- Industrial and Labor Relations

	Number	Percentage
Hotel Administration	4	5.97%
Economics	5	7.46%
Policy Analysis and Management	6	8.96%
Applied Economics	26	38.81%
Industrial and Labor Relations	26	38.81%
Totals	67	100%

DECLARATION BY THE PETITIONERS

I, the undersigned, being a member of the Delta Psi Omega Colony, do hereby declare that the above-named members of the Colony are qualified to be members of the Delta Psi Omega Colony.

Witness my hand and the seal of the Colony this _____ day of _____, 2004.

Summary of Committee Activities

Summary of Committee
Activities

Executive Committee

The Executive Committee of the Delta Psi Omega Colony had the unique experience of forming a group of individuals into a body of dedicated, persistent, and passionate members and future brothers of Delta Sigma Pi. Throughout our entrepreneurial journey we have joined together as a committee to discuss, to laugh, to party, to disagree, to accomplish, and to appreciate. More so than ever we have learned the true meaning of leadership as we try and provide an example for our General Assembly of what being a brother in Delta Sigma Pi means. We have encouraged personal, social, academic, and mental growth amongst ourselves as well as throughout the colony as we offer opportunities to look at the deeper side of being an active professional. Through our laughter, tears, and curiosity, we have created a unique bond, a social and support network in the Executive Committee. We sincerely feel that without the initiative of each Executive Committee member, we would not be able to accomplish the incredible feat of sending this Petition, finishing the required events, or even congealing as a group of new found friends.

The goal of the weekly executive committee meetings was to ensure that the direction of the fraternity was heading in the right direction. In this atmosphere we could ensure that all officers were keeping up to speed and fulfilling their requirements. Additionally, we would use this time to plan what exactly we wanted to communicate to the General Assembly at our weekly meetings. This may be the most important committee of the fraternity since its purpose is to foster the cohesion of all the committees so that the goals of the colony are met.

Furthermore, having our faculty advisor Charles Chang and District Director Kelly Northridge present for the meetings offered an additional opinion to our collective thought process. With their advice and our thoughts we were able to carve the Delta Psi Omega Colony into a respected presence on Cornell's campus. Without these informational and cooperative meetings our success would not have been possible. Together we made the dream of being a chapter a reality and our perspective committees gave us that opportunity to all work together.

Professional

To prepare for the submission of our petition, the professional committee successfully completed eight professional events. The committee worked well together under Ted Mikhailov's supervision. The organization of the committee included the Head (Ted) and a Chair that was elected by the committee. Those chairs were Donna Wankmueller (fall) and Keith Motelson (spring).

Each week the committee brainstormed on potential programs and the steps involved in each. We then selected the programs and divided the committee into two groups each concentrating on one event at a time. The committee participation was exceptional with every member contributing enough to become a founding member by our colony standards.

The Colony's events began with a resume workshop to prepare our young colony for upcoming employer recruitment sessions, career fairs, and interviews. The professional committee then selected a colony theme. That theme was Business Ethics.

Our first ethics-themed event was the Boiler Room Screening and Networking where members saw the potential problems arising from unethical behavior and corporate fraud and later talked about the movie and how it affects our society. We continued that series with a presentation from an ethics expert, a partner at Pricewaterhouse Coopers, Geoffrey Osborne. He talked about recent corporate fraud events and its effects on the accounting industry and corporate reporting – a truly amazing event. Watching "Wall Street" and holding a discussion covering business ethics issues rounded up the series.

Other events included presentations on business etiquette presentation, career path, and balancing career and family. All of the above were delivered by some of Cornell's most popular professors. The Colony helped administer the Student Leadership Institute at Cornell and attended a presentation called "Demystifying Investment Banking" put on by JP Morgan.

The professional committee helped the Colony foster the study of business. The committee put on solid events at which the attendance ranged from approximately 15 to 80. We will hold at least two more professional events before the end of the semester.

Fundraising

The fundraising committee of the Delta Psi Omega Colony has been one of the more active committees within the colony. The committee meets weekly to discuss successes and challenges of the colony financially.

The committee has had many successes this semester. One of the greatest ones was helping to spark the interests of students within the colony within the colony in finance. At our weekly meetings, we reviewed our finances, discussed and proposed dues and fundraising options. As a colony, we realized the importance of having dues to support ourselves, as well as to let potential founding fathers show their dedication to Delta Sigma Pi.

One of the main focuses of the fundraising committee, and one of our biggest challenges, was corporate sponsorship. Throughout the semester, we have been in contact with many corporations. The members of the committee helped to draft a letter that was sent to companies who had expressed previous interest in helping with out fundraising endeavors. A big challenge was getting companies to respond to this. As simply one colony within all of Delta Sigma Pi, many corporations were hesitant to help us with sponsorship. Many companies have been very generous in pledging to help us with business and professional events.

We have two fundraisers planned for the semester. The first is a bottle opener sale. Most members of the colony and the related staff who have helped us during the colonization period have no merchandise that shows their Deltasig pride. We decided this would make a great fundraiser, also because it gets our name out on campus through the sale, as we plan to sell the bottle openers to people who are not affiliated with the fraternity.

Finally, we are planning a fundraising professional event, and etiquette dinner hosted by a Cornell professor. We feel that the best way to raise money is to educate the Cornell Community about business related topics in the process.

As a colony, our fundraising has been overall successful and has helped us to achieve the goals we had set for ourselves for the semester.

Service

Delta Sigma Pi upholds many values and morals. One of its greatest attributes is its mission of service. Through service, Delta Sigma Pi members can work to touch the lives of so many. For the past year, our Delta Pi Omega colony has worked to serve our community of Ithaca. We have strived to reach out to those in need and help in any way we can.

We helped the Red Cross on numerous occasions. We helped this organization with their Disaster Relief Fund by selling tickets to their event called Bargain Heroes. The money collected for these tickets helped victims of natural disasters. We also helped market and run the event.

We then decided to work with On-Site, an organization that helps students find service projects in their local area. Our service was at the Cayuga Nature Center to help clear trails and preserve the beauty of its forests. Through this project we learned a lot about nature and its deterioration due to the abuse that people put upon it.

After this event, we volunteered at Loaves and Fishes, a soup nearby soup kitchen. Our group prepared and served food to the needy. We interacted with both the homeless and the volunteers who have dedicated their lives to help the less unfortunate. Our eyes were opened to the needs of our very own community.

Our next service event was helping out the Oak Hill Manor nursing home. Our entire colony made holiday cards for the residents of this facility. We then took the cards to the home where we handed them out and socialized with the elderly residents. The smiles we saw and the stories we heard made us truly understand the power of volunteering.

To start off the second semester, our group volunteered to table and host the Student Health Awareness Club health fair. Through our work we learned about the various diseases and health issues that college students are facing and what preventative measures we could take. After his two-day event, we decided to team up with On-Site once again to donate our services. We helped build a café for foreigners who have recently immigrated to the U.S. We plan to continue our service events into the future, helping Cornell, Ithaca, and national organizations.

Scholarship and Awards

For a colony, this aspect of our colony does not entail the exact same obligations and duties that it would if we were an actual chapter. However, we have made significant strides to improve the scholarship of our colony, Delta Psi Omega. We are currently planning to organize study groups within our colony. We will have juniors and seniors paired up with sophomores and freshmen, according to majors. This will help the juniors and seniors to recall the material they have learned thus far at Cornell. Also, it will enable freshmen and sophomores to receive help from upper classmen who have experience in those particular subjects pertaining to their individual majors. Our colony's Vice President of Scholarship and Awards has introduced the use of webmaster.com to the colony members. This is a website that allows students to register (at no cost) and receive emails regarding the availability of various national scholarships. The colony members have all been informed of the website and receive weekly updates regarding scholarship availability. On the awards side, we have planned to introduce a weekly award for membership in the Delta Psi Omega colony. Each week, we will have a presentation of the "Colony Member of the Week". This colony member will be chosen by another colony member (who previously held the award). We have selected a Cornell bear (the Cornell University mascot) to pass around weekly. The recipient of the award will be in possession of the bear for an entire week and then select the next award winner. We feel this will be an excellent way to enhance brotherhood within our colony. We look forward to continuing our progress as a colony.

Social

The Delta Psi Omega Chapter has created stronger fraternal bonds through shared experiences and social interactions. By meeting as a colony outside of the business environment, members have had the opportunity to get to know each other on a more personal level. This has allowed the fraternity to work together smoothly and achieve all of its goals.

The first social event of the year was an appetizer night. During this event members were able to get to know each other and their interests. Members also had the opportunity to play games against each other such as pool and darts.

Although not closely related, the next social event held was a holiday bowling party. Members bowled in teams in a friendly competition, and the night ended with a gift exchange in celebration of the holiday season. The last event held this year was another appetizer night. The first appetizer evening went over so well, that we felt a second appetizer night was in order.

Through these events, we have seen a stronger bond grow between the members. Many new friendships have been made through the social events, which we plan to continue into the future. In our next social events we are looking to do more team building activities such as a ropes course or wall climbing. So far, though, the social events have been very successful in creating a feeling of belonging and brotherhood.

Professional

*Professional,
Community Service, and
Social Event Summaries*

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[Faint, illegible text]

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Professional

Event Details:

Event Date: November 17, 2003

Name of Event: Writing a Business Resume

Location: Warren Hall, Cornell University

Sub-Committee: Professional

Your Name: Fedor "Ted" Mikhailov

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
Cornell Career Services	Craig Jones	607-255-5221	Barnes Hall

Event Summary:

The Cornell Career Services (CCS) presented a program describing how to format, write, and present a business resume. CCS detailed the objective of using a resume as a summary and introduction to an individual's background. Formatting a resume properly so that it draws the attention to the candidate is indeed important. Students learned how to create a resume that is well-written and attractive.

Event Details:**Event Date:** November 19, 2003**Name of Event:** Balancing Careers and Family**Location:** Warren Hall, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
Department of Applied Economics and Management	Dale Grossman		

Event Summary:

Professor Grossman, a senior lecturer in the department of Applied Economics and Management at Cornell University, gave a discussion on balancing your career, personal life, and graduate and law school. This event was co-sponsored with another campus group, Society for Women in Business. The discussion was a huge success, spurring much conversation amongst members and with Professor Grossman during the networking period following the lecture.

Event Details:**Event Date:** December 1, 2003**Name of Event:** Careers: Finding the Best Fit**Location:** Warren Hall, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
Department of Industrial and Labor Relations	Quinetta Roberson		

Event Summary:

Professor Quinetta Roberson described her path to professional success and happiness. Beginning her journey interested in the lucrative financial industry and being driven by popular external motivators, Professor Roberson moved through higher education in addition to the face paced world of banking. Ultimately, she used her love of education to promote ethical Human Resources issues, Diversity Management, and to continue supporting students to excel academically. After her speech, Professor Roberson held a question and answer session to help guide students to find their passion and the best method to approach their goals.

Event Details:**Event Date:** December 2, 2003**Name of Event:** Business Etiquette**Location:** Kennedy Hall, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
PRSSA	Kris Ann Brady		

Event Summary:

In consortium with PRSSA, a public relations organization at Cornell, our colony of Delta Sigma Pi hosted Professor Brian Earle to discuss proper etiquette for business situations. In this conversation, Professor Earle described popular situations and etiquette conundrums college students face as they approach the business world. We talked about appropriate social, dining, professional, and workplace behaviors that professionals and people should use to guide future actions.

Event Details:**Event Date:** December 2, 2003**Name of Event:** JP Morgan Investment Banking Presentation**Location:** Statler, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
JP Morgan Chase	Aaron Moser		

Event Summary:

JP Morgan Chase Recruiters came to present information on the company, as well as information for future recruiting in the investment banking. After presenting an in depth discussion on the investment banking industry, JP Morgan explained the scopes of interest in banking such as financial analyses, including building financial models, projections, and valuation. Additional, JP Morgan Recruiters explained the type of candidate they will be searching for future jobs and internships. Overall, JP Morgan presented a synopsis of their business enterprises, their industry, and helpful information for the interested student.

Event Details:**Event Date:** December 4, 2003**Name of Event:** "Boiler Room" Screening**Location:** Sheldon Court, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
Cornell Community Development	Fedor "Ted" Mikhailov		

Event Summary:

The event held the purpose of awareness in relation to business ethics. Since our colony's focus was to teach fundamental business values to the members, showing this movie showed the repercussions of what happens when dishonesty and greed are combined and when the SEC laws are broken. The movie also showed insight into the sales and trading industries. After the movie, members had the opportunity to get to know each other. It was a networking success!

The event was co-sponsored by the Collegetown Complex who provided the TV and DVD player as well as the room.

Event Details:

Event Date: January 31, 2004

Name of Event: Student Leadership Institute at Cornell

Location: Willard Straight Hall, Cornell University

Sub-Committee: Professional

Your Name: Fedor "Ted" Mikhailov

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address

Event Summary:

The Student Leadership Institute is designed to provide student officers from registered organizations with the opportunity to explore topics relevant to their roles as student leaders. The Institute features a Keynote Speaker and workshops on topics such as member recruitment, comprehensive event management, activism on campus, group goal setting, effective meeting management, contract negotiation, team building, programming for a diverse campus and more.

The DSP Colony members were participants as well as volunteers who helped make the seminar run smoothly resulting in great success. Delta Sigma Pi has made several contacts. We will most likely do this event again next year and possibly make this a permanent event for the future chapter.

Event Details:**Event Date:** February 10, 2004**Name of Event:** Fraud and its Effect on Reporting (Geoffrey Osborne Presentation)**Location:** Rockefeller Hall, Cornell University**Sub-Committee:** Professional**Your Name:** Fedor "Ted" Mikhailov**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
PricewaterhouseCoopers	Geoffrey Osborne		Philadelphia, PA

Event Summary:

Geoffrey Osborne, who has been a partner with PwC for 17 years, came to Cornell to give us an intimate look at fraud and its effects on accounting principles and reporting and a greater effect on business and professionalism. Topics that were covered included basic accounting concepts (GAAP), ethical accounting practices, and various examples of companies that have had problems with unethical behavior. Mr. Osborne's main task with PwC is to study various companies to ensure that these unethical practices are not a commonality. The presentation was followed by a question and answer session where members of the colony had an opportunity to ask questions on topics of personal interest. Additionally, Mr. Osborne brought recruiting materials from PwC and met with interested students following the presentation. At the conclusion of the presentation VP of Professional Events Ted Mikhailov presented Mr. Osborne with a Certificate of Appreciation signed by himself and the President of the colony Brian Lewis. The event was undoubtedly a great success.

Event Details:

Event Date: February 17, 2004

Name of Event: "Wall Street" Screening and Ethics Discussion

Location: Sheldon Court

Sub-Committee: Professional

Your Name: Fedor "Ted" Mikhailov

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
Cornell Community Development	Fedor "Ted" Mikhailov		

Event Summary:

To conclude our series on business ethics, the colony met to watch the movie that focuses on the core of business ethics, it truly is the movie that started it all. Watching the practices of the characters in the film reminded all of us of all that we had learned from various presenters throughout the semester. Halfway through the film, as well as at the end, we had a group discussion on the practices that were evident in the film. This discussion included various personal experiences from colony members and a general exchange of thought provoked by the film.

Fundraising

Event Details:

Event Date: March 3, 2004

Name of Event: Bottle Opener Fundraiser

Location: Delta Sigma Pi General Assembly, Ho Plaza

Sub-Committee: Fundraising

Your Name: Kate Nadolny

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
(none)			

Event Summary:

The fundraising committee felt that a great way to raise money involved getting members excited about Delta Sigma Pi. This is what prompted us to pick a fundraiser that helped to instill a sense of brotherhood within the members as well. We decided to order and sell Delta Sigma Pi bottle openers to both the members of the colony and other interested individuals. There has been a great response so far, and we are sure they are going to be a hit!

Service

Event Details:

Event Date: November 8, 2003

Name of Event: Ticket Fundraising

Location: Pyramid Mall, Ithaca NY

Sub-Committee: Service

Your Name: Kate-Lynn Timmermans

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
American Red Cross (of Tompkins County)	Cheryll Vosburgh	607-273-1900	201 W. Clinton Street Ithaca, NY
		ext. 24.	

Event Summary:

Our group worked with the American Red Cross to help promote their Disaster Relief Fund event. We sold tickets for their Bargain Hunter Heroes event which was held on November 16th at the Pyramid Mall. The tickets enabled shoppers to enter and shop at the mall at a time that the mall is normally closed. Retailers offered discounts and ran contests for those who bought the ticket. All money went to the Red Cross's Disaster Relief Fund. This fund works to ensure a coordinated and efficient response to any disaster that strikes including hurricanes, floods, and other devastating events. This fund helps to provide goods and services to victims of these disasters. Five of our members sold tickets the week before the event to raise money for the fund. The group also worked to bring about awareness of this fund and its dire need for both monetary funds and volunteer services. The event went well and many tickets were sold helping to make the Bargain Hunter Heroes a huge success the following week.

Event Details:**Event Date:** November 16, 2003**Name of Event:** Bargain Hunter Heroes**Location:** Pyramid Mall, Ithaca NY**Sub-Committee:** Service**Your Name:** Kate-Lynn Timmermans**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
American Red Cross (of Tompkins County)	Cheryll Vosburgh	607-273-1900	201 W. Clinton Street Ithaca, NY
		ext. 24.	

Event Summary:

The American Red Cross was working to raise funds for their Disaster Relief Fund. They started an event where people could donate \$10 to the fund. This donation would buy them a ticket which allowed them to shop at the Pyramid Mall in Ithaca after hours. Stores would give discounts to people who had donated to the Disaster Relief Fund. Our group helped to guard the doors, collect tickets, direct traffic, and help the Red Cross in anyway possible for their event. The event was a huge success and helped to raise \$1,800.00 for the Disaster Relief fund.

Event Details:**Event Date:** November 22, 2003**Name of Event:** Nature Cleanup**Location:** Cayuga Nature Center, Ithaca NY**Sub-Committee:** Service**Your Name:** Kate-Lynn Timmermans**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
On Site Volunteer Services	Jennifer Thompson	607-277-9169	301 South Geneva Street Ithaca, NY 14850

Event Summary:

Our group worked with the On Site Volunteer Services to coordinate an event at the Cayuga Nature Center. On November 22nd, our group of 12 people worked at this Nature Center doing various tasks to clean up its forests. Our volunteers worked hard to clear trails, rake leaves, and pick up trash that was on the grounds of the Nature Center. The day lasted from 11:15-4pm. The group experienced the beauty of nature and helped to maintain this beauty. It was a huge success and our group hopes to work again with the Cayuga Nature Center to preserve its trails and forests as well as learn more how to preserve nature and the environment.

Additional Comments

Dear Kate-Lynn,

On behalf of On Site I wanted to thank you and the other members of Delta Sigma Pi who volunteered last weekend. Your project manager was pleased with your work, and we all appreciate the time you took out of your weekend, especially as it was so close to the holidays.

Please forward this to the other members who came out and let them know that we would love to work with them again. It is because of volunteers like you that On Site is a success.

Thanks again,
Jennifer Thompson
Volunteer Coordinator, OSVS

Event Details:**Event Date:** December 11th, 2003**Name of Event:** Soup Kitchen**Location:** St. John's Episcopal Church, 210 N Cayuga**Sub-Committee:** Service**Your Name:** Kate-Lynn Timmermans**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
Loaves & Fishes	Taryn	607-272-5457	St. John's Episcopal Church, 210 N Cayuga

Event Summary:

Our group volunteered at Loaves and Fishes which is a soup kitchen and food pantry in Ithaca. It provides dinner and lunch to those in need. Due to its large number of regular volunteers, only four additional volunteers are needed for each meal. Our group helped with various tasks in the kitchen. We helped prepare the dinner by cutting onions, chopping fruit for salad, and other tasks that the cooks needed help with. Our group set tables, recycled and threw out trash, and cleaned the kitchen. We learned a lot from the regular volunteers who had worked there for many years. We met many of the people who used the food pantry for survival and saw how much we take food and other necessities granted. We look forward to helping out with Loaves and Fishes again.

Event Details:

Event Date: December 13th, 2003

Name of Event: Holiday Celebration

Location: Oak Hill Manor, 602 Hudson Street, Ithaca NY 14850

Sub-Committee: Service

Your Name: Kate-Lynn Timmermans

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
Oak Hill Manor	Activity Director	607-272-8282	602 Hudson Street, Ithaca NY 14850

Event Summary:

Our group worked together to make holiday cards for the Oak Hill Manor nursing home. Oak Hill Manor houses around 60 residents at a time. The average age of each person is 89 years old. The entire colony worked on decorating and filling out cards for Oak Hill Manor. A group of us then took the cards to the nursing home and delivered them during the home's social hour. We went door to door giving out cards and visited each resident. We talked and chatted with of the people there. Our group worked to make each resident feel special and to spread some holiday cheer. It was great hearing the residents reminisce about past holidays.

Event Details:**Event Date:** February 9- February 10, 2004**Name of Event:** SHAC Health Fair**Location:** Willard Straight Hall, Ithaca NY , 14853**Sub-Committee:** Service**Your Name:** Kate-Lynn Timmermans**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
SHAC- Student Health Awareness Club	Ed Bahou	607-253-4837	303A Mews Hall, Ithaca, NY, 14853

Event Summary:

Our group helped at the SHAC health fair to promote health issues especially ones that are prevalent to college aged students. We helped to promote the event by passing out quarter cards and hanging up flyers. We worked hard to reach all areas of the campus to make them aware of the Cornell sponsored fair going on. During the fair which lasted two days, our group took shifts to help out in anyway possible. We set up tables and displays in the beginning. We worked at one table as hosts directing people and providing them with any information they needed. At the end of the fair, we cleaned up after each day putting away any tables, chairs etc. Our group learned a lot from this event and came away with great information!

Event Details:**Event Date:** February 15, 2004**Name of Event:** Café Construction**Location:** Crossroads, Stewart Ave., Ithaca NY**Sub-Committee:** Service**Your Name:** Kate-Lynn Timmermans**Company Sponsors:**

Name of Organization	Contact Person	Phone Number	Address
On Site Volunteer Service	Jennifer Thompson	281-415-8349	307 South Geneva St. Suite 107, Ithaca, NY 14850

Event Summary:

Our group helped out Crossroads, a local organization that works to provide a "home away from home" and foster cultural ties for foreign visitors. We worked to help in their ongoing process to build a café for new immigrants to the country to provide them with a place to share their culture and to help them assimilate into the United States. We painted a large mixer, cleaned and transported an oven, as well as scrubbed pans to be used in the future for this café which is founded completely through donations and is non-for-profit. We also filled cracks in the floors, mopping it as well. We waxed parts of the café and tidied up the place. Our group also transported wood to the place's porch so they would have heat to survive the bitter colds of Ithaca. We worked with On-Site, a volunteer organization to set this up. We plan to keep up with the progress of this cafe and to continue in helping with the construction of it.

Additional Comments

Dear Kate-Lynn,

On behalf of On Site, I wanted to express my appreciation for your group's volunteer efforts with Crossroads on Sunday. Jeremy, your project manager, said that all of you did a great job and he appreciated your hard work. I hope that you enjoyed your time with us as well.

Please pass this message on to anyone who came out and let them know that we look forward to working with them again in the near future. It is because of volunteers like you that On Site is a success. If you are interested in any more projects with us, feel free to contact me at any time.

Thank you,
Jennifer Thompson

Event Details:

Event Date: February 17, 2004

Name of Event: Tab Collection

Location: Rockefeller Hall, Cornell University

Sub-Committee: Service

Your Name: Kate-Lynn Timmermans

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
(none)			

Event Summary:

We collected soda tabs for the Leadership Conference. We asked for each member to bring in a minimum of 50 tabs each. One girl brought in 702 tabs! Our group brought the tabs to the Leadership Conference in Pittsburgh on the February 20th. We collected thousands of tabs all which will be donated to the Ronald McDonald Foundation.

Social

Event Details:

Event Date: October 29, 2003

Name of Event: Appetizers Night

Location: Chariot

Sub-Committee: Social/Recruitment

Your Name: Lindsey Crumbaugh

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
(none)			

Event Summary:

As the first social event of the semester, the informal setting allowed for members to get to know each other on a personal level. Prior to this event, members had only known each other through the general assembly meetings. At the Chariot, members were able to socialize while enjoying food and drinks. The night was a success, as members came away from the event having met a lot of new people.

Event Details:

Event Date: December 9, 2003

Name of Event: Holiday Bowling Party

Location: Helen Newman Bowling Lanes

Sub-Committee: Social/Recruitment

Your Name: Lindsey Crumbaugh

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
(none)			

Event Summary:

We decided to celebrate the holiday season in a non-denominational way- bowling. The members bowled together in teams with people of ranging skill level- high scores were around 180 with low scores dipping to around 15. A present exchange and holiday card making for a nursing home were also a part of the fun-filled evening. Overall, members enjoyed the event and went home for winter break feeling good about the Delta Psi Omega colony.

Event Details:

Event Date: February 5, 2004

Name of Event: Appetizers Night

Location: Ruloffs

Sub-Committee: Social/Recruitment

Your Name: Lindsey Crumbaugh

Company Sponsors:

Name of Organization	Contact Person	Phone Number	Address
(none)			

Event Summary:

Since the last appetizers night was such a success, we decided to have another one to kick off the start of the second semester. As with the other social events, the turnout was high. Members ate and drank together- all looking forward to what this semester might bring for the colony. Just watching the interaction between members, it was obvious that members had really gotten to know each other that many true friendships had formed over the past semester. We hope to keep the bond between the members growing even stronger as the semester continues.

Event Details:

Event Name: _____
 Date: _____
 Location: _____
 Host: _____
 Sponsor: _____

Event Name: _____
 Date: _____
 Location: _____
 Host: _____
 Sponsor: _____

Competition Information:

Name	Category	Points	Rank	Score	Notes

The following information was provided by the host of the event. It is intended to provide a general overview of the event and is not intended to be a substitute for the official rules of the event. The host of the event is responsible for the accuracy of this information. It is recommended that you contact the host of the event for more information.

Biographies

Biographies

College: Cornell University, Ithaca, NY

Major: Business Administration

Home town: Huntington, New York

Department: May 2004

Career Goals: My experience in business with work in Human Resources Management, complemented by a Master's in Business Administration. I desire to own my own business and/or to hopefully I can begin to build my business empire. I look forward to a family and a relaxed life in a warmer climate than Ithaca!

Interests/Hobbies: I love to travel, play golf/tennis, baseball and various card games. As well as being the President of the colony, I am an avid member of the Cornell Concert Commission which is the organization that produces all of the live music on campus. Another, let alone producing, I love to do is one of the most enjoyable things that I would want to do.

Experience: I have worked closely with the VP of Student Resources for Cornell University. This is a wonderful opportunity and a great preparation for my desired profession in HRM. I want Cornell DSP to take help of my great friend Eric Am Brink and let that person lead an organization that truly serves the interests of business undergraduates of the Cornell University and that is free of all expenses. Now the business undergraduates of the Cornell University and that is free of all expenses. As a representative to Delta Psi Omega and Delta Sigma Pi, this petition is possible and desirable to be a part of the business undergraduate community of Cornell University.

The Executive Committee

The Executive
Committee

Name: Brian R. Lewis

College: Industrial and Labor Relations

Major: Concentration in Human Resources

Hometown: Binghamton, New York

Graduation Date: May 2004



Career Goals: My aspirations include a career in Human Resource Management complimented by a Masters in Business Administration. I strive to own my own business someday so hopefully I can begin to build my business empire. I look forward to a family and a relaxed life in a warmer climate than Ithaca!

Interests/Hobbies: I love to travel, play golf, tennis, baseball and various card games. As well as being the President of the colony, I am an avid member of the Cornell Concert Commission which is the organization that produces all of the live music on campus. Attending, let alone producing, a live concert is one of the most enjoyable things that I would want to do.

Experiences: Since being at Cornell I have attained a position that allows me to work closely with the VP of Human Resources for Cornell University. This is a wonderful opportunity and a great preparation for my desired profession in HRM. I started Cornell DSP with the help of my good friend Kris Ann Brady. We both felt that there was a need for an organization that helps foster the interests of business students on campus. Undoubtedly we have had an overwhelming response from the business undergraduates of the Cornell community and due to their consistent dedication and commitment to Delta Psi Omega and Delta Sigma Pi, this petition is possible and also why there will now be a solid professional business fraternity at Cornell University.

Name: Lindsey Crumbaugh

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: River Forest, Illinois

Graduation Date: May 2005



I am an Applied Economics and Management major and a Communication minor in the College of Agriculture and Life Sciences at Cornell University. Although I enjoy the variety of business classes offered within my major, my main focus is finance. I will be graduating in May 2005 at which point I hope to work at an investment bank in a two year analyst program.

Currently, I am the Vice President of Delta Sigma Pi and head of the recruitment committee. I became involved in the colonization of Delta Sigma Pi, because I felt that Cornell was lacking an organization that fostered the study of business while creating strong fraternal ties among its members. Delta Sigma Pi has brought its members closer to each other and the commercial world, providing a greater understanding of the culture of the business community.

Along with my involvement in Delta Sigma Pi, I am also a member of Kappa Delta Sorority. In being a part of this organization, I have worked in coordinating many philanthropic events, which helped raise money for Child Abuse America, Juvenile Diabetes and Girl Scouts of America. Through the sorority I have also been able to join many intramural sports teams, which has been one of my passions for many years. I participate in soccer, volleyball, basketball, hockey, flag football, and I also played varsity softball.

On the more personal side, I love to travel and I plan to eventually take a break from work to travel around the world. In the meantime, I enjoy going out with friends, watching movies, and playing just about any sport there is.

Name: *Erin Heather Perry*

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Loveland, Ohio

Graduation Date: May 2006



When I first heard about Delta Sigma Pi, I immediately knew that this was an organization, a fraternity, in which I wanted to participate. As a transfer student from Case Western Reserve University in Cleveland, Ohio, I was eager to become involved in the Cornell community; to hit the ground running and to make the most out of my academic, social, and personal career. When Kris Ann, my Program Assistant for my residence hall, mentioned that her friend, Brian Lewis, was setting up the colony, I couldn't help but be enticed by the opportunity to form what sounded like an incredible fraternity based on the entrepreneurial venture, maturity, men, women, students, professionals, and faculty alike working together to create an outstanding fraternity by which I knew I would be proud to identify myself.

From my involvement in the Delta Psi Omega colony, I have learned, reaffirmed, and gained a new awareness of who I am. I have learned about the absolute necessity of delegation, leadership, communication, frustration and conflict, service, professionalism, as well as dancing, socializing, relaxing, and above all finding balance and happiness in life. It's true that lessons learned and strength in character come from experiences, and the experience of creating this colony of Delta Sigma Pi has taught me such profound appreciation for and development of these aspects in my life.

In addition to being the Chancellor of the Delta Psi Omega colony, I am also colonizing Alpha Xi Delta at Cornell, and next year, I will be a Resident Advisor for upper-classmen. I love playing the piano and rowing! In high school, I was a varsity rower for Cincinnati Junior Rowing Club and was able to row at Nationals as well as was invited to row at the Princeton World Cup alongside the national men and women's team. I try to stay busy and fill my life with interesting people, activities, and things, still, in the end, I try to remember and reflect that "A man's character is his destiny." (Heraclites) and I attempt to develop my character in such a way that will indeed be indicative of my hopeful destiny.

Name: *Jessica A. Goldmark*

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: New City, NY

Graduation Date: May 2005



My name is Jessica Goldmark and I am a junior in the School of Industrial and Labor Relations. Upon graduating from Cornell University in May 2005, I plan on attending law school. Although my career goals are thus far nonspecific, I envision combining a law degree with my interest in the business world when choosing or creating my future profession. I hope by becoming a member of Delta Sigma Pi, having conversations with alumni and other brothers and attending professional events and conferences, that I will discover my interest in certain careers and come to learn which careers are best suited for my varying interests.

Although I have called New City, NY home for my entire life, attending boarding school at The Taft School in Watertown, CT afforded me the opportunity to live somewhat independently since the age of fourteen. My four years at Taft were the most influential in my life thus far, shaping my character into that of an independent, confident and hard-working young woman. Taft, priding itself on its national, religious and racial diversity, also developed my appreciation for and understanding of other cultures to a degree far exceeding that achieved by my hometown peers, who were surrounded primarily by white, Jewish, upper-middle class individuals until enrolling in universities. I traveled on many occasions during my time at Taft and continue to do so on vacations with my family. I have been to Israel on three times, including a six-week stay, and have visited Mexico, France and Italy. Although I am not going abroad, I am eager to visit other European countries as well as China and Australia as soon as my schedule permits. My passion for scuba diving has taken me to Aruba, Bermuda and the Bahamas and my family (father, mother and seventeen-year-old brother Jonathan) has taken annual ski trips to Utah, Colorado, Idaho and California for as long as I can remember. I danced ballet, modern and jazz until college and have recently been experiencing a longing for it. I have a feeling that before long the tugging at my heartstrings will bring about a return to the dance studio.

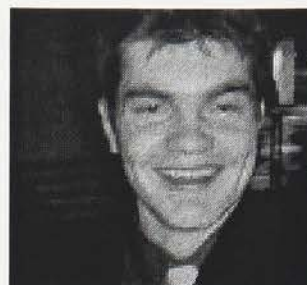
Name: Fedor "Ted" Mikhailov

College: Cornell University

Major: Applied Economics and Management

Hometown: Nutley, New Jersey

Graduation Date: May 2005



Born in Leningrad, Russia, I came to the United States when I was 12. After learning English, I was accepted to New York Military Academy in Cornwall-on-Hudson, NY. There, I was a part of many student organizations as well as varsity sport teams; in many, I was a leader. Some of those include the President of National Honor Society, Debate Team, Ski Team, Cadet Cadre, etc. The sports included soccer, swimming, and baseball. I attended several leadership conferences in Albany, Boston, Atlanta, and Washington, DC.

From NYMA, I continued to higher education first at Rutgers University, and then Cornell University. In both I focused my studies in Business, but it was at Cornell that I decided to pick up a concentration in Accounting. At Cornell I have been involved in numerous campus activities. I am a Resident Advisor for 41 students in a campus residence hall. Through that position I am actively involved in campus programming, organizing complex-wide as well as university-wide programs. I am the VP Professional Events at the Delta Sigma Pi Colony where I also organize events.

My current career plans are to enter the job market after I graduate in December 2004. I am currently searching for a full-time position in accounting. I also plan to go back to school for an MBA after working for at least three years, after which time I plan to become a Certified Public Accountant.

Name: Kate Nadolny

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Buffalo, New York

Graduation Date: May 2006



My name is Kate Nadolny, class of 2006 at Cornell University. The main reason why I joined Delta Sigma Pi here at Cornell was to find students with interests much like my own. I am very active on campus, and participate in various campus activities which I feel enhance the college atmosphere. Experiences like these, and in Delta Sigma Pi, have taught me much more than I feel I could have learned in a classroom. Accounting is the same almost everywhere, but the experiences and people in Delta Sigma Pi are something unique to college life here at Cornell.

As a major in Applied Economics and Management specializing in Business, and in Communication, specializing in Communication Planning and Evaluation, with concentrations in Law and Society and Certified Public Accounting, my coursework is a main focus of my Cornell career. I hope to attend a JD/MBA program in the future, and work in Corporate Tax Law. An organization like Delta Sigma Pi can give me the connections and opportunities I need to succeed in this graduate work and career.

Other various activities I am currently working on here at Cornell include being the Delta Sigma Pi Vice President of Finance, Co-chairman of the Student Assembly Finance Commission, President of Society for Women in Business, President and Founder of Women in Politics at Cornell, Director of Campus Events for the Cornell Investment Club, Vice President of Publicity for Help Us Stop Hunger, TAing, and being leader of my research group on CEO compensation. Although I am very active, it was Delta Sigma Pi that really introduced me to people like myself, and is what made me so excited about the prospects of working with my peers here on campus.

Name: Kate-Lynn Timmermans
College: Agriculture and Life Sciences
Major: Applied Economics and Management
Hometown: Eastchester, New York
Graduation Date: May 2006



My name is Kate-Lynn Timmermans. I am a sophomore here at Cornell University, Class of 2006. As an Applied Economics and Management student, I wanted an organization that would teach me the business skills necessary for my intended career. Delta Sigma Pi was an opportunity to learn more about business while meeting students with similar interests. Delta Sigma Pi has further enhanced my experience at Cornell and will always be a part of my memories I take when I graduate.

Cornell has provided me with so many opportunities to prepare for my future career. I am currently a major in Applied Economics and Management with a specialization in Business and with a minor in Communication, specializing in Communication Planning and Evaluation. I am working on a concentration in Law and Society and Certified Public Accounting. I want to become CPA certified when I graduate. I hope to attend law school as well. It is Delta Sigma Pi that has helped me find both the resources and people to accomplish these goals. I want to continue doing service after graduation. Delta Sigma Pi has encouraged and guided me to help others in any way I can. I want to continue to live out the virtues of this organization. I look forward to hopefully working with fellow fraternity brothers in my future.

I am highly involved here on campus. Besides being the Vice President of Service at Delta Sigma Pi, I am the Vice President of Women in Politics at Cornell, Treasurer for Help Us Stop Hunger, Risk Manager and Editor for Kappa Alpha Theta, taking part in a research study on CEO compensation, and a supervisor for the Cornell Fund. Delta Sigma Pi has encouraged me to be active and successful in school, service, activities, and my career goals. I am proud to be part of such a remarkable organization.

“Life is about not knowing, having to change, taking the moment and making the best of it, without knowing what's going to happen next.”—Gilda Radner

Name: Jillian Lee Hunt

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Pound Ridge, NY

Graduation Date: May 2006

My name is Jillian Lee Hunt and I am enrolled in the School of Industrial and Labor Relations at Cornell University. I am a junior and will graduate in May of 2005. I am extremely excited to be part of this organization and I look forward to the progress that we will make as a fraternity on the Cornell campus. I am currently serving as the Vice President of Scholarship and Awards. After learning about DSP through my roommate, I thought it would be a great opportunity to become more involved with the Colony. I have thoroughly enjoyed my time on the executive committee and look forward to this semester and all of our events that will take place. Coming from a small town, Pound Ridge, NY, I chose to attend Cornell because of the large campus and variety of activities that it offers. The ILR school is one of three state schools within Cornell University, one of the reasons I was drawn to this particular school. Also, I am an avid sports fan and dreamt of the possibility of being a sports agent. The ILR school offers courses in negotiation as well as collective bargaining in sports. These courses initially drew me to this particular school within Cornell. Now, I am currently interested in the field of finance and I will be able to investigate this "world" hands-on this summer as an intern with Morgan Stanley. I feel that my involvement with DSP will allow me to examine the business world even more closely. Since I have matriculated at Cornell, I have been involved in a number of different activities. I am a member of Kappa Delta Sorority, and served a one-year term on the Council as Vice President of Standards. Also, I have enjoyed my role as a Peer Advisor in the ILR school. During my freshmen year, I was involved in the Cornell Concert Commission, a terrific organization that brings number of performers to Cornell. This year, I am focusing on my coursework and my involvement with DSP. Also, I am living in a house off-campus with six of my closest friends, and we all enjoy our time together when we are not busy with the daily activities in our lives at Cornell.

Delta Psi Omega Colony

Delta Psi Omega Colony

Delta Psi Omega Colony

Delta Psi Omega Colony

Delta Psi Omega Colony

I am a junior Economics major in the College of Arts and Sciences at Cornell University. Since freshman year, I have always sought opportunities to challenge myself. My education has equipped me with a firm knowledge and understanding of economic models and financial operations, as well as business communications. I am also involved in an academic group named Cornell's Watson. My involvement with the Watson spans my entire college tenure, and I have held a number of important positions in the group (including Alumni, Winter Trip, and Show Coordinator, as well as Business Manager). I was recently elected Leader for the group, and am excited to contribute on one of the best academic centers Cornell has seen. Additionally, I was the Business Manager of the Delta Psi Omega Colony (2002-2003), and am a brother of the Delta Psi Omega Colony.

General Assembly

I chose to get involved with Delta Sigma Pi for a number of reasons. Firstly, I was seeking to join a diverse organization that has a very determined focus on social business, and being exclusive to business majors will ensure that this focus is achieved. Secondly, the opportunity to be a founding father appeals to me because it allows me to use my leadership experience from the last three years to help sculpt and build a strong DSP chapter at Cornell. Thirdly, I am very impressed with the Alumni network of DSP, the culture, success, and dedication of DSP Alumni to the organization is unparalleled. Lastly, DSP is a unique opportunity to get involved with the community, which is a core strategic in every individual's involvement.

After graduating in May I will move to New York to begin a one-year program as an analyst in the Technology Division at Goldman Sachs. Before I start work in the summer, I have three important tasks yet to be completed: a long overdue reading list, building my own desktop computer, and learning to speak Spanish and French.

Name: Adil Ahamed

College: Arts and Sciences

Major: Economics

Hometown: West Vancouver, BC

Graduation Date: May 2004

I am a senior Economics major in the College of Arts and Sciences at Cornell University. Since freshman year, I have always sought opportunities to challenge myself. My curriculum has equipped me with a firm knowledge and understanding of economic models, and financial operations, as well as business communication. I am also involved in an acapella group named Cayuga's Waiters. My involvement with the Waiters spans my entire college tenure, and I have held a number of important positions in the group (including Alumni, Winter Trip, and Show Coordinator, as well as Business Manager). I was recently elected Leader for the group, and am excited to coordinate on one of the best acapella concerts Cornell has seen. Additionally, I was the Business Team Leader for the Cornell Hybrid Electric Vehicle Team from 2002-2003, and am a brother of Sigma Pi Fraternity.

I chose to get involved with Delta Sigma Pi for a number of reasons. Firstly, I was seeking to join a diverse organization that has a very determined focus around business; and being exclusive to business majors will ensure that this focus is achieved. Secondly, the opportunity to be a founding father appeals to me because it allows me to use my leadership experience from the last three years to help sculpt and build a strong DSP chapter at Cornell. Thirdly, I am very impressed with the Alumni network of DSP; the caliber, success, and dedication of DSP Alumni to the organization is unparalleled. Lastly, DSP is a unique opportunity to get involved with the community, which I believe is integral in every individual's development.

After graduating in May I will move to New York to begin a two-year program as an analyst in the Operations division at Goldman Sachs. Before I start work in the summer, I have three important tasks that I need to complete: a long overdue reading list, building my own desktop computer, and brushing up on my Arabic and French.

Name: Deborah Elise Birnbaum

College: Human Ecology

Major: Policy analysis and management

Hometown: Great Neck, New York

Graduation Date: May 2006

I, Deborah Birnbaum, am currently a policy analysis and management major in the college of Human Ecology at Cornell University. As a second year student, I have begun to understand how this major can provide the base for a career in law, business, or public service. I would like to use these skills for a future of management and I believe Delta Sigma Pi will be a valuable resource for networking as well as further developing my managerial and business skills.

In my free time I am involved in a number of organizations on campus including the counseling service and National Scholars. I currently hold leadership positions in my sorority, on Class Council of 2006, and as Co-President of the conservative Jewish group on campus. I enjoy being active and involved in all I do and only wish there were more hours in the day to pursue everything that interests me. I believe it is of utmost importance to follow your passion and not be deterred by the status quo.

Do not go where the path may lead, go instead where there is no path and leave a trail.

Ralph Waldo Emerson

Name: **Alison Lynn Carter**

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Malverne, New York

Graduation Date: May 2007

My name is Alison Carter and I am a freshman at Cornell University. Enrolled in the College of Agriculture and Life Sciences, I am an Applied Economics and Management Major. Graduating in 2007, I will continue to be involved in DSP. I became interested with Delta Sigma Pi when select members educated us about it in my Introduction to Applied Economics class. They spoke of how they planned on establishing a chapter of the national fraternity DSP at Cornell. Since I am interested in business, I felt that joining would give me the opportunity to work with others with the same interests as well as gain new insights into the fields of business. Since they sponsor various professional events, I felt it would allow me to interact with experts in various careers and aid me in finding a career right for me in the future. I am not sure if I want to pursue a career in business administration or law, yet I feel that the DSP will help me figure it out. I am from the small town of Malverne, located on Long Island. It is a quaint area, and centralized by a strip containing a movie theatre, luncheonettes, chocolate shops, and small grocery stores. There are numerous small businesses, but my dream is to work at a corporation in the city.

I have participated in various clubs in school ranging from honor societies to Kids on the Block, a group that teaches children about disabilities through puppetry. Still, going to concerts and shopping are my favorite hobbies. Even though I am only 5'1, I love going into mosh pits. One of my favorite songs is I Miss You by Incubus and my favorite quote is to never let a day go by without laughing. I have already found others with similar interests in DSP and as for those who think differently, I hope to learn something new along the way.

Name: Thomas P. Davey

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Massapequa, NY

Graduation Date: May 2005



On January 7, 1983, I began my first day of what would be 18 years of childhood in a large suburban town called Massapequa. I was born into an average, middle class family in a middle class town. I went on to Holy Trinity Diocesan High School in Hicksville. Spending twelve hours each day and often several hours each weekend at Holy Trinity participating in extra-curricular events gave me a taste of what a long yet fulfilling day was like. It was then that I had learned that having such a busy schedule made me happy. I had brewed a combination of academic, social, and athletic features into my daily life.

As high school neared the end, responses to my college applications were expected at any moment. My heart was set on Loyola College in Maryland. Sadly, I was accepted without any financial assistance and was forced to decline. I was accepted to 8 out of 9 schools and chose to attend the State University of New York at Buffalo for one year and pursue a Guaranteed Transfer offer from Cornell University. I knew that four years at Buffalo would have allowed me to take on a larger and less rigorous academic load. However, I knew that I would forever regret not pursuing a chance to attend an Ivy League institution. Hence, I spent my Freshman year of college at SUNY Buffalo and had some of the most amazing experiences of my life. Leaving Buffalo in tears, I went to complete my higher education at Cornell University on the Father Kelley Scholarship given to me by the Local #3 I.B.E.W. in conjunction with the Cornell University School of Industrial and Labor Relations. This transition was the most difficult I had yet to deal with but luckily I soon made my first and best friend at Cornell, Brian Lewis. From that point and forth, Brian and I made the best of the transition together.

Currently, I am a junior interested in pursuing a law degree with hopes of entering the business world. My career interests also include entrepreneurship, real estate development, and the music industry. I chose to participate in Delta Sigma Pi because the idea of starting a chapter of such a large organization was very attractive to me, much like starting up a company or similar organization.

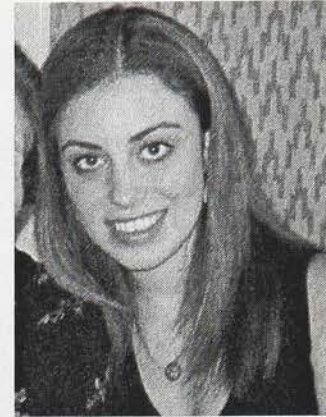
Name: **Patricia Marie DeSantis**

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: San Diego, CA

Graduation Date: May 2006



My name is Patricia DeSantis and I was born and raised in sunny San Diego, California. I am a sophomore, class of 2006, at Cornell Universities School of Industrial and Labor Relations. I am majoring in Industrial and Labor relations, and I intend on continuing my education after Cornell at Law school. My career interests include Law and Economics. I chose to participate in Delta Sigma Pi because it would be a great opportunity to network with other Students, both at Cornell and other universities, with similar interests and goals. Also, I hoped to gain a wider knowledge and understanding of the business world and better prepare for it.

At Cornell I am involved in many different activities. My favorites include my sorority and the universities policy debate team. I am a member of the Delta Delta Delta fraternity and I enjoy being an active member. I also am a competitor on the policy debate team. Policy debate is a research intensive type of activity which involves intense preparation prior to tournaments and also quick and logical thinking during individual debate rounds. I have won both team awards and speaker awards, in recognition of my individual performance.

Name: Jillian Dorans

Hometown: Farmingdale, New York

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Graduation Date: May 2007



I guess we should begin with the basics. My name is Jillian Dorans. I am currently a Freshman at Cornell University in the college of Agriculture and Life Sciences. I am majoring in Applied Economics and Management, concentration in Business, and I am minoring in Communications for a possible career in Broadcasting.

As a child, I did not want to go into business at all. Well, I've never really known a child that did; I guess it just doesn't have much appeal to someone who still lists coloring as one of their most enjoyed hobbies. Then, my senior year, I enrolled in a class called "Leadership in Business," and finally found something that seemed to fit.

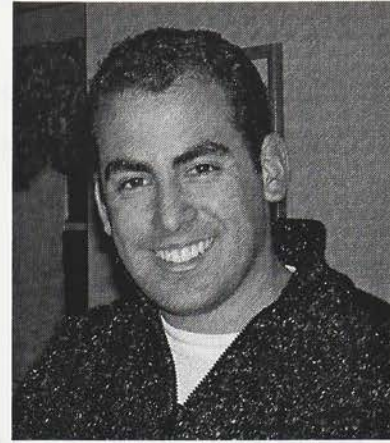
I felt that majoring in business was a good decision because of how diverse the major can be. While I am very enthusiastic about my current occupational aspirations, I am not naive enough to think that there is no possibility of them changing over the next few years. A business degree can range over a number of fields and interests, and that eclecticism gives me the flexibility I desire.

I am currently intending on a career in the field of broadcasting. I am a volunteer at a local Ithaca rock radio station, WVBR, working in promotions. I am also a member of BASE Productions, a dance group here at Cornell. I am a lover of music, and I've played the flute for 10 years. Then of course, there is Delta Sigma Pi.

I first heard about Delta Sigma Pi in one my AEM classes first semester. I believe being involved in something like DSP is important for networking, and for meeting other people who share my interests and ambitions. The programs that DSP has sponsored so far have been of great interest to me, and I have attended the majority of them.

So there you have it. That's me in a nutshell ("How did I get into this nutshell?" – *Austin Powers*) I have a habit of randomly quoting movies for no readily discernable reason. So, I guess you could say I am a yucky-disliking, flexibility-needing, over-achieving, music-obsessive, movie-fanatic. Oh... and I *still* like to color. ☺

Name: ROBERT THOMAS DUSEL
College: Industrial and Labor Relations
Major: Industrial and Labor Relations
Hometown: Auburn, NY
Graduation Date: May 2006



Ben Franklin once said “Dost thou love life? Then do not squander time, for that's the stuff life is made of.” This has always been one of my favorite quotes, but I do not think that Ben Franklin realized what a rare commodity squandered time would be at 21st century Cornell. My name is Robert Dusel and I am currently a sophomore in the Cornell School of Industrial and Labor Relations (ILR) where I major in Industrial and Labor Relations. As exhilarating as that must sound to you, I love it despite the piles of reading that my professors enjoy assigning. I hope to use my ILR degree to pursue an MBA and possibly a law degree. The business aspects of my curriculum interest me the most, and that is why I joined DSP. I enjoy meeting fellow students with similar aspirations and discussing plans and ideas with them.

On a more personal level, I hail from the small upstate town of Auburn, NY so the harsh Ithaca winters did not catch me off guard. In my spare time I work as the Menschel Internship Developer for the office of the Cornell Commitment where I am a named Fellow in the Cornell Tradition program. Some of my favorite pastimes include traveling, tennis, playing the piano, and working with many different types of art.

Name: *Rebecca Maria Eddy*

College: College of Agriculture and Life Science

Major: Applied Economics and Management

Hometown: Ithaca, New York

Graduation Date: May 2005



My name is Rebecca Eddy, but everyone calls me Becky. I am currently a junior at Cornell University majoring in Applied Economics and Management. I have a concentration in accounting, which I pursue at Ithaca College through the course exchange program. I will be graduating in May 2005 and plan on taking a fifth year to accumulate the necessary credits to take the CPA exam. My goal is to work at a Big 4 accounting firm after graduation and then possibly work in finance at a large corporation.

I am involved in Delta Sigma Pi, because I believe it is important to share knowledge and experiences with others in the same field. This way I can also gain from the knowledge of others. I also enjoy the social aspects of this fraternity including meeting and getting to know new people. Through our professional and social events, all the members can gain future contacts and advice.

I have many interests outside of academics, one being intramurals. I am involved in a sorority on campus and participate in many intramurals including volleyball, basketball, and softball, helping the house be the All Sports champions the last two years. I also have a passion for animals. Actually, I was always on track to become a veterinarian, but became interested in business during my first year at college.

I grew up right outside of St. Louis, Missouri, but moved to Ithaca, New York at the beginning of my junior year in high school. Although a trying experience, it has proven to be very beneficial in helping me grow as a person.

Name: Mitchel Scott Feffer
College: Human Ecology
Major: Policy Analysis and Management
Hometown: East Rockaway, New York
Graduation Date: May 2006

My name is Mitchel Feffer, and I am currently a sophomore in the College of Human Ecology at Cornell University, majoring in Policy Analysis and Management. The Policy Analysis and Management (PAM) major prepares me for leadership as a policy maker, analyst and manager in both the public and private sectors. My career interests include both the business and law fields. I am interested in joining Delta Sigma Pi in order to enhance the business related education that I am currently receiving in the classroom. Living on Long Island, I am fortunate to have the opportunity to take advantage of the beaches on the Atlantic Ocean, magnificent parks and the treasures that New York City has to offer. My interests include playing many sports including hockey, basketball, skiing, swimming and running. In high school, I was captain of my cross-country and track teams and participated in the World Scholar Athlete Games. My musical interests include playing the drums and piano. Furthermore, I enjoy watching the television shows *The West Wing* and *The Sopranos*, on a weekly basis, and all of the James Bond films. Two of my favorite James Bond films are *Goldfinger* and *Thunderball*. I also enjoy traveling to different places and experiencing different cultures. For example, England, France, Switzerland, Italy and Bermuda are a few of the places that I have visited. At Cornell, I am part of the student run government for dorm and I also play on my dorm ice hockey intramural team. Finally, I am a member of the National Society of Collegiate Scholars and Sigma Alpha Lambda Honors Organization.

Name: Rachel Flynn

College: School of Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Oakdale, New York

Graduation Date: May 2006



My name is Rachel Flynn and I am from Oakdale, New York. I am a sophomore in the School of Industrial and Labor Relations, where I major in industrial and labor relations with a concentration in Law and Society. After college, I hope to pursue a career in either law or human resources within the entertainment industry. I decided to join the Delta Sigma Pi Business Fraternity because I am eager to meet and befriend other students with professional interests similar to mine, I hope to learn more about what a career in business entails, and I want to be a part of a national organization with an outstanding reputation for professionalism and service that will continue to be of benefit to me, even after I graduate.

Aside from Delta Sigma Pi, I am involved in many campus activities. I am a Cornell Tradition Fellow; the fellowship is a work/service scholarship program in which I complete 250 hours of work and 75 hours of community service every year. I always belonged to a music group growing up and here in college, I wanted to try something new. I joined the Cornell University Steel Band and now play the double-second pans. I am also a member of the Women's Club Basketball team.

In my spare time, I like to do things that take advantage of the fact that the weather in Ithaca is, well, cold and snowy 95% of the time. Last year, I took up snowboarding through a gym class and have spent much of this winter trying to make it down the mountain without breaking a limb. I also enjoy listening to music and reading by the radiator (a rather poor substitute for a fireplace, but it suffices). Books by John Irving, Joseph Heller, and John Grisham are among my favorites.

Above all, my favorite winter activity is eating chocolate. Come to think of it, my favorite anytime activity is eating chocolate. Whether it is hot and in a mug, covering pretzels or strawberries, frosted over cake, or standing alone, I can always depend on chocolate to brighten my day.

Name: *Jane Kathryn Frey*

College: School of Hotel Administration

Major: Hotel Administration

Hometown: Annapolis, Maryland

Graduation Date: May 2005



My name is Jane Frey, and I am a junior in the School of Hotel Administration. I am originally from Pittsburgh, Pennsylvania and have lived in Annapolis, Maryland for the past seven years.

I plan on entering a food and beverage focused career because I have a passion for food! I have worked in many different positions in restaurants since the age of 14, and I would ultimately like to work in the marketing for advertising department for restaurant groups and chains.

Delta Sigma Pi is a great opportunity to be involved with a nationwide organization entirely focused on business affairs. I hope that by being involved with Delta Sigma Pi that I will gain leadership, interview, and job skills that are necessary to success in the future. I was also excited to be a founding member of this well-established fraternity.

Outside of school and Delta Sigma Pi, I enjoy cooking, acting and singing, skiing, being involved in my sorority, Kappa Delta, and doing yoga and acupuncture. I also try to live by my favorite quote, from Don Quixote, "See life as it should be".

Name: COLIN MICHAEL HEATH
College: College of Agricultural and Life Sciences
Major: Applied Economics and Management
Hometown: Pembroke, Massachusetts
Graduation Date: May 2007

My name is Colin Heath. I am from Pembroke, Massachusetts a small town south of Boston. I am studying in the Applied Economics and Management program within the College of Agriculture and Life Sciences. I am member of the class of 2007.

As a freshman I have taken few classes that directly pertain to my business major, but as of yet my passion is entrepreneurship. I hope to someday start my own business or possibly manage a group of properties, while buying and selling other real estate. Specifically, I would like to create an internet marketplace that will sell a range of home goods and gift items. If all else fails, I plan to go to law school and become a lawyer, another passion that I would like to someday pursue.

I chose to be a member of Delta Sigma Pi because it offers people and activities that relate to business interests. Aside it has also allowed me the opportunity to learn a great deal about the social side to business. I have heard speakers discuss their own experiences and learned from them how to avoid at least some of the pitfalls. The most valuable of the events was a lecture that regarded business etiquette, an area that few classes cover yet no successful business person can live with out it.

In my free time I enjoy music of all sorts, along with a wide range of fiction and non-fiction books. I also love movies. Some of my favorites are *Fight Club*, *The Usual Suspects*, and *A Beautiful Mind*. When I am not reading a book, watching a movie or studying for a test, I am outside. My favorite place to be is outdoors. I enjoy rock climbing, SCUBA diving and skiing. Throughout high school I also played football and lacrosse, two sports that I continue to enjoy at a club level at Cornell.

“All that we see or seem, is but a dream within a dream” -Edgar Allan Poe

Name: Lauren Kline

College: College of Human Ecology

Major: Policy Analysis and Management

Hometown: Sudbury, Massachusetts

Graduation Date: May 2006



My name is Lauren Kline and I am a sophomore Policy Analysis and Management major in the College of Human Ecology. I was a January Freshman, which means that I spent a semester at Framingham State College before coming here. I was born in Boston and lived there for a few years until my family moved to Sudbury, Massachusetts which is a small town about forty five minutes outside of the city. I am the oldest of four children and have two sisters and one brother. I am really close with my family still and they often make the six hour drive to Ithaca to visit me.

I am hoping to pursue a career in business or in corporate law. Becoming a member of Delta Sigma Pi appealed to me because it has been a great way to meet others who are also interested in the field of business. We have already had several incredible speakers from different fields of academia and from a variety of organizations. I am on the Fundraising committee and I really enjoy it because we are in charge of handling finances, contacting sponsors, and creating ways to raise money.

I love traveling and have been everywhere from tropical paradises to huge cities. I ski, and have played almost every sport at some time or another. On campus, I am a Human Ecology Ambassador and I am also Vice President of the Class Council of 2006. I do a lot of volunteer work and especially enjoy helping out children. Last year I tutored students who were learning English as their second language, and this year I was part of a program that created activities for children who are home-schooled in the community. As busy as my schedule can get, I do get to spend plenty of time just relaxing with friends. I love movies, new and old, especially comedies. My favorite actor is Matt Damon because he is originally from where I am from, and my favorite movie is Good Will Hunting (which he stars in). I still have plenty of hometown pride and keep up with my two favorite teams: the Boston Red Sox and the New England Patriots.

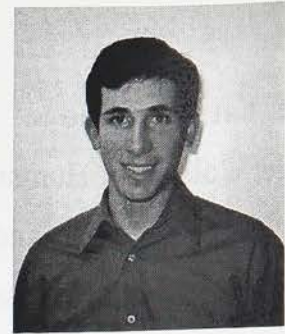
Name: **Evan Laskin**

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Warwick, New York

Graduation Date: May 2006



My name is Evan Laskin and I am an Applied Economics and Management major in the College of Agriculture and Life Sciences at Cornell University. I was born and raised in Warwick, New York. I chose to be a brother because as business student, Delta Sigma Pi is an excellent extension to my business learning and also because it fits in well with my other extracurricular activities which include the Cornell Ski Club, the Financial Management Group of Cornell, and the Cornell Entrepreneurship Organization. I also chose Delta Sigma Pi because along with business, the fraternity places a high value on community service, which was something I was heavily involved in before I came to Cornell.

I have been interested in business for many years and have spent two summers at different colleges learning about investments and entrepreneurship. I also read on the topic of business as well. I owe much of my motivation and knowledge of business to my favorite author, Robert Kiyosaki. His Rich Dad, Poor Dad series of books have taught me about money, business, and how to live. Based upon his teachings, those of Cornell, and my personal experiences, after I graduate from Cornell in 2006, I hope to first work in finance but then go out on my own and become a real estate developer.

Name: David Lederman

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Syracuse, NY

Graduation Date: May 2006



My name is David Lederman and I am an Applied Economics and Management Student with concentrations in Accounting and Law and Society. I anticipate graduating in May of 2006. I am originally from Bellmore, NY, on Long Island, yet moved to Syracuse, where I now reside four years ago. I plan to go into the Investment Banking or Investment Management industry. After working at Merrill Lynch in the summer of 2003, I have developed an intense interest for the financial services industry and believe my hard working persona fits into it very well. I want to be a member of Delta Sigma Pi to engage myself in conversation or activities with other people with similar business interests. I hope to understand the fundamentals and importance of networking with other people like myself.

I am also very involved with the Cornell Investment Society, where I share a love for the markets with other students. Along the same lines, I work as a Head Teaching Assistant for a Introductory Microeconomics class; it helps to take my love for economics to a new level where I am able to teach others its importance. I love working hard in school, learning as much as possible; however, I also have a very social and relaxed side. During the week, I am constantly working out or running, trying to keep healthy. When not doing that, one could find me very involved in my social fraternity. I am hoping to intertwine my social skills and ability to communicate well with others with my love for business. In my opinion the corporate world is mostly about how well you work with others and Delta Sigma Pi will allow me to gain at head start in learning this skill.

Name: Julie Li

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Parsippany, New Jersey

Graduation Date: May 2007



My name is Julie Li and I am a freshman in the College of Agriculture and Life Sciences. I am studying Applied Economics and Management with a concentration in Business. My hometown is Parsippany, New Jersey, and I also lived in Beijing, China for nine years before coming to the United States.

I am very excited to a part of Delta Sigma Pi, especially in its beginning stages of being a business fraternity. After attending the meetings of other business-oriented clubs, I feel that DSP best fits my interests and goals. As a member of DSP, I have the opportunity to attend many professional events, allowing me to become more familiar with specific sectors of the business world. Also, I feel that the other members of this fraternity are serious about the club and about learning about business.

Besides schoolwork, I like to watch movies, read, and travel in my free time. Even though I love watching comedies, my favorite movie, *A Beautiful Mind*, is more serious and thought provoking. I also like to read novels when I can find the time, and I recently finished *The Five People You Meet in Heaven*. My favorites include Dostoyevsky's *Crime and Punishment* and *The Good Earth* by Pearl S. Buck. Another hobby of mine is traveling. I just spent five days in Chicago and have visited most of the major cities in the U.S. In addition to living in China, I have also traveled to countries such as Bermuda and Canada. I love learning about different people and traveling is the perfect way to experience diverse cultures first hand.

Name: *Martha Anne Leibell*

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Patterson, New York

Graduation Date: May 2006



My name is Martha Leibell and I am currently a sophomore at Cornell University's School of Industrial and Labor Relations. I come from Patterson, New York and love almost every minute I spend at Cornell. I have been surrounded by politics throughout my life and will hopefully pursue this in the future. The School of Industrial and Labor Relations is not just my college within Cornell, but also my major. I hope to use my education to build a foundation for a career in business, law and politics.

I joined Delta Sigma Pi for the same reason that I joined the School of Industrial and Labor Relation's Investment Management Club, because it provides me with further opportunity to enhance my knowledge of the business world and at the same time get to know more young people who share my interests.

In my spare time, I enjoy reading, running, working out, listening to music, watching movies, and spending time with the greatest family and friends I could ask for. My favorite book is Gone with the Wind, and that will forever be on my "must read" list. I love to listen to most music, but the Doors are my favorite, they're classic!

"Tomorrow is another day." ~ Scarlett O'Hara

"Life moves pretty fast. If you don't stop and look around once in a while, you could miss it." ~ Ferris Bueller

Name: **Allison Rachel List**

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Solon, Ohio

Graduation Date: May 2007



Hello! My name is Allison List, Allie for short. I am currently attending the Cornell School of Industrial and Labor Relations in hopes of preparing me for a future as a labor and employment attorney. I am interested in alternative dispute resolution and hospitality management as increasing prospects in the field of labor management. I have plans to attend law school upon graduation in the year 2006.

I actively participate in many activities during my time here at Cornell. I have been the financial director of my sorority, Delta Phi Epsilon as well as an active member of the philanthropy committee. I joined DSP this semester because it sounded like a great way to meet other ambitious people in the business world. So far I have gained valuable advice and connections from my participation and am looking forward to being founded as a colony.

I was born and raised in Solon, Ohio. I enjoy many hobbies such as scrap booking, crocheting, and horseback riding. I downhill ski in the winter for recreation. I love to bake, my specialty being chocolate cheesecake. I Love Reading, not books for my major quite as much, but in general when I find a spare moment. I have just finished reading The Da Vinci Code, which was phenomenal and intriguing and is quickly becoming one of favorite books of all time. However, my most loved books all time are the Harry Potter series, even if they are only a forth grade reading level. My favorite movie is *The Count of Monte Cristo*, but there is a long list of favorites so it is difficult to pick just one. I could talk forever about many topics and look forward to enjoying new experiences and meeting new people.

Name: Stephanie Liu

College: School of Hotel Administration

Major: Hotel Administration

Hometown: San Marino, California

Graduation Date: May 2006



I'm from San Marino, California, a city known for the Huntington Library Arts Collection and Botanical Gardens. It's located next to Pasadena, home of the Rose Bowl and Rose Parade.

One of my career goals includes having an exciting job in the hospitality/entertainment industry that involves interaction with people and constant learning and growing. I just hope to be working in a good location doing something I have a passion for. I chose to participate in DSP because I think it's important to get involved with an organization where you can meet new people who have similar interests in business. DSP also provides the opportunity of being exposed to different experiences.

Some of my favorite books include Less Than Zero by Bret Easton Ellis, Billy Bathgate and The Book of Daniel by E.L Doctorow, and If He Hollers Let Him Go by Chester Himes. A few of my favorite movies are Old School, Memento, L.A Confidential, The Thomas Crown Affair, The Usual Suspects, 25th Hour, Zoolander, and Ocean's Eleven. When it comes to music, I like just about every genre: rap, hip hop, R&B, punk, emo, classical, pop, jazz, blues, etc. I really like music with either a really good beat to dance to, a good melody to sing to, or a soothing tune to listen to. Good lyrics are also an important factor.

Extracurricular activities in my life right now include club basketball and the Culinary Team for Hotel Ezra Cornell. My interests and hobbies range from shopping, writing, traveling, watching sports, to listening to music and playing sports.

My favorite quotes: "To be yourself in a world that is constantly trying to make you something else is the greatest accomplishment" -Emerson, and "Nothing great in the world has ever been accomplished without passion" -GWF Hegel

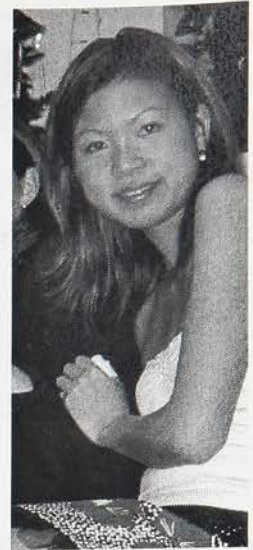
Name: Alexa Jo Chun Yee Loo

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Shanghai, China

Graduation Date: May 2007



I am currently a junior in ILR where I transferred from Barnard College in New York City last year. I transferred into Cornell because of the program in ILR that would give me a more pre-professional and focused education. I also believe the ILR program is suitable for me as it has dual versatility with regards to both business and law. Although I am somewhat firm about attending law school and pursuing criminal defense law, I find business to be a very intriguing field, which I would like to further investigate.

On a personal level, as indicated from my brief description of my hometown I have moved around quite a lot through out my life with my family. As a result, I have developed a habit out of traveling, and it has now become my favorite hobby. Due to my dual cultural upbringings, I enjoy learning about different cultures and visiting their historical sites. Aside from this, my other hobbies include playing sports of all varieties particularly basketball, golf, and softball, which I play at Cornell through club teams, intramural and recreation.

Although I am one of the many who would like to graduate from ILR and proceed to law school, I am still very interested in business and would like to keep my options open. I joined Delta Sigma Pi to learn about different business opportunities and broaden my horizons with regards to this through business events and meeting professionals in the field. Moreover, I would like to meet other students who would like to pursue business as a future vocation to gain more perspective and develop my own network for the future. Also, Delta Sigma Pi provides me with a chance to participate in community service events that I otherwise would not have time in my schedule for but would like to partake in. In short, Delta Sigma Pi provides me both an educational and socially enriching experience.

Name: David Lubin

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Washington Township, NJ

Graduation Date: May 2005

My name is David Lubin I am a student in the School of Industrial and Labor Relations class of 2005. I was born in Moscow, Russia and grew up in Brooklyn, New York. My parents moved to New Jersey my sophomore year of high school providing me with an opportunity to attend 3 different high schools within four years. In 2001 I enrolled in Cornell University's School of Architecture, Art, and Planning. After one semester I transferred into the School of Industrial and Labor Relations after realizing my interest in pursuing a career in business administration. During my freshman year I became a member of Delta Phi (Llenroc), Cornell's social fraternity that was established in 1891. By my junior year I became one of the first members of Delta Sigma Pi, Cornell's business fraternity, established as a colony in 2003. When it comes to my career goals I would rather not guess where I would be a few years from now, but I will take the opportunities that will be presented and try to excel in everything that I do. Eventually my ultimate goal is to achieve success that I believe only comes from love of family, respect from friends, and excelling at a career.

Name: *Kate Yun Lyden*

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: New York City

Graduation Date: May 2006



My name is Kate Lyden and I am currently a sophomore at Cornell University. I am in the College of Agriculture and Life Sciences as an Applied Economics and Management major. Besides receiving a Bachelor's degree in business, I am working towards becoming a CPA by the time I graduate in 2006.

I am on the executive board of the Society for Women in Business, and I participate in Amnesty International, as well as Habitat for Humanity. I currently have a library job on campus, and I have had internships over the past summers at Merrill Lynch, ITG Inc., and Abacus & Associates. I was on the swim team in high school and am still an active swimmer. I am also a lifeguard and a volunteer at a local day-care back in the city. I study architecture on my own time and build model houses from original plans.

I plan to work as an accountant for a few years before I return to school to get my Masters in Business Administration. I am also considering getting a law degree, but I have yet to fully explore this second option. I am from NYC, so I do plan on working and continuing with my studies in the city. I feel that DSP can be beneficial as a networking opportunity, as well as a way for me to help develop my various interests. I also feel that I can be beneficial as an undergraduate member, as well as when I am an alumna. I have a lot of ambition and I feel that I can give back to DSP by helping fellow students with their development in the various aspects of business.

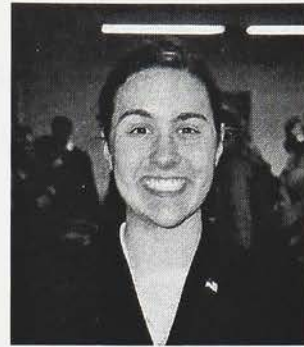
Name: Catherine Maria Magoulas

School: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Silver Spring, Maryland

Graduation Date: May 2007



My name is Catherine Maria Magoulas and I am a freshman in College of Agriculture and Life Sciences. I am majoring in Applied Economics and Management and I plan on graduating in December 2006. My hometown is Silver Spring, Maryland, which is a suburb of Washington, D.C.

I chose to participate in DSP because I feel that it will enable to me to meet people that have similar interests as me. It will help me to meet these people in both professional and social settings, which resembles the working environment where one would meet his or her colleagues in both professional and social environments. I also love the idea that I will be able to attend professional events that educate me on different business mannerisms, such as an event I attended about social graces. I feel that these events sponsored by DSP will significantly help me and the other members of DSP in our respective futures.

I am also a part of the Society for Women in Business, which I feel will also help me in my professional future.

In my future I plan on owning my own business, perhaps my own restaurant one day. Restaurants have been a big part of my family over the past 30-some years. I just feel that this has been my major career goal during the last few years of my life. Sometimes when I watch the Food Network and I see all the chefs and different restaurants I can just imagine my restaurant being on the different shows. It will be such a nice feeling when that actually happens.

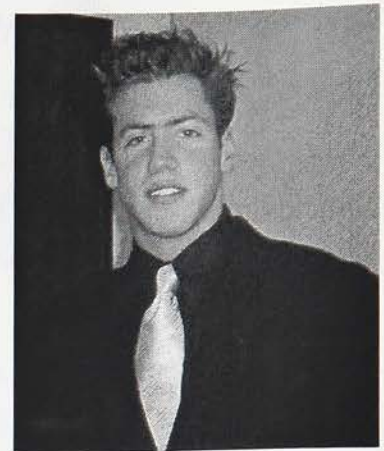
Name: Michael I. Mashioff

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Muttontown, NY

Graduation Date: May 2005



My name is Michael Mashioff and I am a 3rd year student from Muttontown, NY. As a junior in the School of Industrial and Labor Relations, I am also completing a concentration in Law and Society. In the future I will work in real estate as well as law. In addition, I intend on being involved in politics. I believe that DSP will help to provide a firm network of hardworking and goal oriented people that can help work toward mutual advancement and promote a strong connection between executives today and those currently in college.

While at Cornell, I am involved in various organization that are closely tied to the goals of DSP, as well as other organizations that are recreational. I am both an officer as well as a co-founder of the Financial Management Group of Cornell, an organization that rivals some of the other investment clubs on campus. In addition, I am currently involved in the Pre-Law Journal as Treasurer and on the executive board of the Republicans of Cornell Coalition. While those are primarily academic, I am also a member of the Cornell Ski Team, a sport that I have been involved with from early on.

While not at school I enjoy traveling both domestically and internationally. During the summer of 2000 I spent time in Japan as a Japan-America Friendship Scholar. I have also spent time in Israel and Europe. Additionally, during the spring of 2003, I traveled throughout Havana, Cuba, as well as other regions of the island, making sure to stop at the United States Interest Section.

My interests and goals are closely tied to many of those involved in DSP and I am certain all the members will work together to both educate and help to advance each others aspirations.

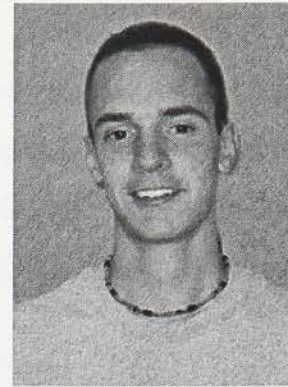
Name: Ronald Meise

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Staten Island, New York

Graduation Date: May 2006



My Name is Ronald Meise and I am a sophomore at Cornell University. I just recently entered the business program (Applied Economics and Management) in the College of Agriculture and Life Sciences after spending a year on the pre-med track. At the end of last year, I decided that I no longer wanted to go to medical school and that the business world appealed to me a lot more. Having worked in business-related fields such as retail sales and the hotel industry, I now know that I want to pursue a career path that will allow me to make an immediate impact out of college. Although I am uncertain which field I would like to go into, I feel that being around other people with similar interests and goals will help me discover what I truly want to do. And Delta Sigma Pi offers me this opportunity.

I live in Staten Island with my parents and younger sister. I've lived there my whole life and since it is in such close proximity to the city (New York), it offers a suburban atmosphere with a mix of city-life. We are huge baseball fans, but that can be a problem at times because I'm a Met fan, my sister is a Yankee fan, and my mom and dad are *Brooklyn* Dodger fans. I've played a lot of little league baseball. I was also captain of the varsity baseball team in high school. In addition, I was the captain of our bowling team. I've been bowling since the second grade, and I continue to do it in intramurals here at Cornell for my fraternity. In addition, last year I played my first game of floor hockey and this year was the first time I played soccer. I really enjoy trying new things and challenging myself.

Over the past winter break, I was able to get my hands on a copy of The DaVinci Code by Dan Brown, and even though I'm not the most avid reader, I still think it is one of the best books I've read. Not only is it a fast-paced fictional novel, but it also contains a lot of factual information and theories about Catholicism that I never knew about. It was also only recently that I was introduced to *The Lord of the Rings* trilogy, which instantly became some of my favorite movies. In addition to watching movies, I spend a lot of time with my friends hanging out at watching TV. In my opinion, there's nothing better than just spending time with your friends laughing at the most absurd things.

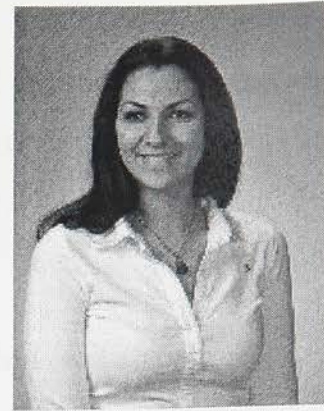
Name: Fatima Mohamed

College: School of Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Jersey City, New Jersey

Graduation Date: May 2006



I chose to participate in Delta Sigma Pi for the benefits of networking, socializing, and being a part of a prestigious international business fraternity. I am currently a Sophomore at Cornell University. I transferred into Cornell University this year from Seton Hall University in South Orange, New Jersey where I majored in Business. During my time at Seton Hall University, I wrote for "The Setonian," served on the "Dean's Advisory Committee", wrote a biweekly column for Hudson County's "The Jersey Journal," won 3rd place in the Stillman School of Business Essay Contest, made the Dean's list both semesters, and was an active member of the Saint Thomas More Pre-law Association. I also worked as a Mathematics tutor for the Math and Computer Department of Seton Hall University. This year, I am a member of the Cornell Arab Association, I am on the Dean's list for the fall semester, and I coach high school Mock Trial and Model United Nations teams during my breaks from Cornell. I work at Uris and Olin Libraries as a student information assistant with the reference department. I also work as a student administrative assistant for the Alumni Affairs division of Athletics at Cornell. My favorite movie is American History X. My favorite book is Ishmael by E.D.E.N. Southworth. My interests and hobbies include: Zen, yoga, poetry, basketball, and anything to do with computers.

Name: Keith M. Motelson
School: Industrial & Labor Relations
Major: Industrial & Labor Relations
Hometown: Katonah, New York
Graduation Date: May 2006

My name is Keith M. Motelson and I am a sophomore in Cornell's School of Industrial & Labor Relations. My hometown is Katonah, New York, a small hamlet approximately fifty miles north of New York City. I live with my parents, Jeffrey and Barbara, my younger sister, Kerry, who is currently in her junior year of high school, and our beloved Bichon Frise, Junior.

I am very interested in both business and law, and I aspire to a career in finance. My immediate post-graduation goals are to gain a few years of fulltime work experience and then possibly pursue a dual MBA/JD degree. I am also entertaining the possibility of eventually starting my own business somewhere down the road.

I am an avid golfer and guitarist. I also enjoy following the stock market, traveling, and playing basketball. In ascending order of interest I am a fan of the: Rangers, Jets, Yankees, and Knicks.

I am very excited by the prospect of becoming a brother of Delta Sigma Pi and, in the process, building many lifelong friendships. I am eager to shape and mold our colony into a chapter unlike any other. We have been given the opportunity to do something that most can only dream of; we are building our fraternal chapter from the ground-up. I am confident that when, many years from now, I look back upon the chapter formation experience that I am currently in the midst of, I will take pride in the lasting influence my peers and I had on Delta Sigma Pi and on our university as a whole.

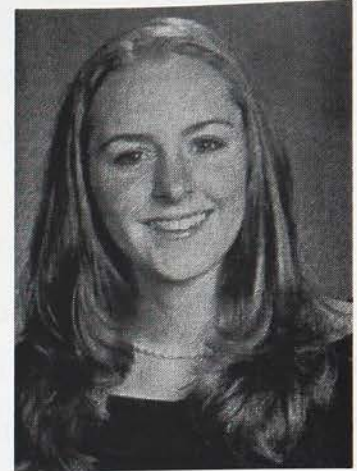
Name: Tara O'Connell

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: New Windsor, New York

Graduation Date: May 2007



My name is Tara O'Connell and I am from New Windsor, New York. I am a freshman at Cornell and plan on graduating in 2007. My major, Applied Economics and Management, is found in the College of Agriculture and Life Sciences. I am not sure what I would like to do with my business degree after I graduate. I think that I have not been exposed to enough areas in business to really know what exactly it is that I am interested in doing as a career after graduation. I joined Delta Sigma Pi to learn more about all the different areas there are in the field of business. I hope that exposing myself to so many different fields in business will give me a better idea of what it is I am looking for in a career after I graduate from Cornell.

Another extracurricular activity that I participate in during my free time is Club Gymnastics. I was a gymnast my whole life until my sophomore year in high school when the gym I belonged to shutdown. When I came to Cornell and found out that they had a club gymnastics team I was really excited and joined right away. In high school, I was a diver for my high school's varsity swimming and diving team and I also ran track for three years. Another activity that I have always enjoyed is skiing. I also watch a lot of movies, read magazines and books, and like to listen to all types of music. The most recent book I have read is one of my favorites, Confessions of a Shop-a-holic. I actually learned a lot about some different fields in business that I was not that familiar with before reading it because the main character had a career in finance. One of the many quotes that I live by is a quote my gymnastics coach would always say before a big meet, "Reach for the moon and you will fall amongst the stars." This quote inspires me to always work hard and try my best because in the end it will pay off.

Name: Rebecca S. Ong

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Mesa, Arizona

Graduation Date: May 2006



My name is Rebecca Ong, but I prefer to go by “Becky.” I am a sophomore in the School of Industrial and Labor Relations with an emphasis in my coursework in human resource management. In addition, I am pursuing a concentration in international relations and applying for the Full-Year Asian Language Concentration program offered by the College of Arts and Science at Cornell University.

A few years ago, I read *Fallen Leaves* by Adeline Yen Mah, and in the conclusion, the author’s elderly aunt reflected that the 19th century was a British century, the 20th century was an American century, and that the 21st century would be an Asian century. This observation was the impetus for my studies in international relations and Mandarin-Chinese. Times are changing in Asia, especially in the world of business, and I want to be involved in the action by helping to bridge the gap between developing industry and the people. I feel that the network and support provided by Delta Sigma Pi would help me to achieve my goals.

Since high school, I have been a keen enthusiast of Cherry Coke. As a leading member of my high school’s Academic Decathlon team, I can recall many early morning and late afternoon study sessions with my teammates accompanied and sustained by cans of the soda. When I open a can now, it brings back a lot of memories of my team’s success and the dedication and drive it took to win the Arizona state competition and take fifth place at the national competition.

As for personal hobbies, I love to read, but I have a soft spot in particular for children’s literature and the fantasy genre. I am an avid Harry Potter fan, and I read *The Lord of the Rings* series before the films came out. Recently, I have developed an interest in (finally) learning to cook

Name: Jennifer A. Osborne

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Malvern, Pennsylvania

Graduation Date: May 2006

I am currently a sophomore at Cornell University. I am an Applied Economics and Management Major with a concentration in Marketing. I plan for a future career in either advertising or marketing. This summer I am hoping to acquire an internship in marketing. This internship will give me a better understanding of marketing in the workplace.

I chose to join DSP to increase the number of fellow students I know with the same future goals, career choices and major. During my time with the club I have gained several new wonderful friends with many similar aspirations in business. DSP has been a wonderful opportunity for me to get involved in a business group. As a member of the service committee I have been able to take part in many activities which have allowed me to participate in the surrounding community of Ithaca. These activities have included cleaning up a nature center, making cards for the elderly, and raising money for the Red Cross. I look forward to the future activities that I will be involved in throughout my time with DSP. Taking part in these numerous service activities has allowed me to work side by side with other DSP members while doing something that I truly love.

At Cornell I am also in a sorority, Kappa Alpha Theta. I am the facility manager for our house. This entails making sure everything in the house is working properly and calling in any technicians or plumbers that are needed. This has been a very fun job so far offering me several increases in responsibility in my house. I have truly enjoyed taking part in many activities at Cornell and hope that DSP will offer me many more opportunities to get involved in the future.

Name: Jillian Perrotta

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: South Huntington, NY

Graduation Date: May 2006



My name is Jillian Perrotta and I'm from South Huntington, NY. I am in the College of Industrial and Labor Relations here at Cornell. My major is Industrial and Labor Relations. I am a sophomore transfer from Nassau Community College where I studied Economics for a year. With my degree in Industrial and Labor Relations I hope to either pursue a career in Business or Law. After graduating from Cornell I envision myself going to either Business School or Law School.

I joined DSP because I wanted to meet other students who shared the same career interests and goals. I love how everyone in DSP is so committed to the fraternity and has such excitement towards the organization. Also, DSP is such a wonderful way to learn more about certain aspects of the business world from those already in it.

With my spare time, I enjoy reading, playing the piano and relaxing with my new friends here at Cornell. I love to travel and hope to travel a great deal once I leave Cornell. Also, I love quotes, so I'll leave you with two of my favorites:

"Great spirits have always found violent opposition from mediocrities. The latter cannot understand it when a man does not thoughtlessly submit to hereditary prejudices but honestly and courageously uses his intelligence." - Albert Einstein

"The greatest pleasure in life is doing what people say you cannot do." - Walter Bagehot

Name: Laurie Riester

Year: Sophomore

School: Industrial and Labor Relations

Hometown: Buffalo, New York

Graduation Date: May 2006

Hi! My name is Laurie Riester and I am a student in Cornell's School of Industrial and Labor Relations. I am graduating in the class of 2006. My hometown is Buffalo, New York, where I attended Nardin Academy, an all-girls Catholic school for my high school years. Although Buffalo is famous for its insane amounts of snow, I assure you it has character, as well as great chicken wings! I came to Cornell because the ILR program was so unique, and because going to such a big, diverse school would be a great change from what I was so used to in Catholic school. The opportunity to meet people from so many backgrounds has enriched me much more than I could have imagined.

I am on the Varsity Women's crew team here at Cornell. I started rowing my freshman year in high school and naturally wanted to continue in college. Rowing is a disciplined team sport that has taught me so much about other people and about myself. Cornell rowing has been especially enhancing to my character as a rower because of the intensity, commitment, and perseverance that is involved in competing in a Division I sport. I also work for the Campus Life department at Cornell, in the Community Centers. I assist in running activity programs and student activities.

My favorite thing about Cornell is the collection of friends I have made. They make me feel at home here and always are around to make stressful days better. I love Cornell's naturally beautiful campus, the gorges, the scenery...we are so lucky to go to school in such an amazing environment!

I am not sure at this point in time what I would like to do with my ILR degree when I graduate. I would possibly like to attend law school, but for now I am taking one day at a time and enjoying the college experience.

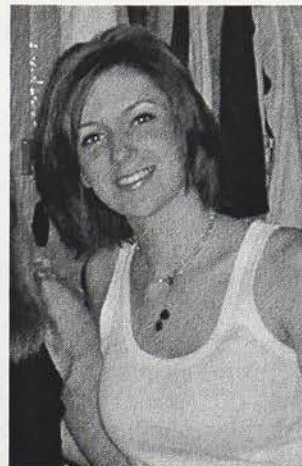
Name: *Tracy Robertson*

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Mount Sinai, NY

Graduation Date: May 2006



I am currently a sophomore within the College of Agriculture and Life Sciences. I decided to join DSP to become more involved here at Cornell, and to meet other people who have similar business interests and goals.

At Cornell I am involved in the Economics Society, Cornell Entrepreneurship Organization, and Circle-K. While at home, I volunteer at Save-A-Pet, a local animal shelter and rescue facility. I also enjoy spending time with friends, and my pets: three dogs and five cats. My hobbies include making jewelry, listening to music, browsing ebay, and eating (vegetarian cuisine only!) Favorite TV shows include *Average Joe* and *Friends*.

I am not yet decided on what career path I plan to take after graduating. I will possibly work within a financial institution, but have also considered starting my own jewelry company and becoming involved in animal rescue non-profit work.

I have enjoyed participating in DSP so far, and I am looking forward to becoming more involved in, and getting to better know its members.

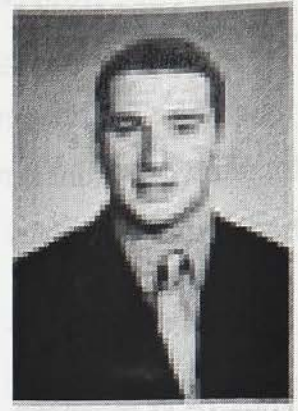
Name: Jared M. Rosen

College: Industrial & Labor Relations

Major: Industrial & Labor Relations

Hometown: Chappaqua, New York

Graduation Date: May 2005



My name is Jared M. Rosen and I am currently a junior in The New York State School of Industrial & Labor Relations at Cornell University. I expect to graduate in May 2005 with a Bachelor of Science in Industrial & Labor Relations. I chose ILR because it combined my high school interests of history and the humanities into a tangible major that can support a career in everything from business management to human resources. Over the past few summers I have tried a variety of internships in order to give me a better idea what I would like to do after graduating and I have found experience in politics, construction management and law. This past summer I worked as an intern at Nordstrom, a high-end national retailer. I had valuable experience in human resource management and in personal business development. I found that working for myself and being solely responsible for a customer base was a very appealing motivator. Recently however, after taking an entrepreneurship class, and creating a business plan for a high-tech startup firm, I have realized that personal business development is now my main interest. I joined Delta Sigma Pi, and want to be a founding father in its inaugural chapter at Cornell because it can provide me with a strong network of alumni to help me further my business career. I also enjoy the volunteerism and a sense of contributing to the local community that Delta Sigma Pi offers. I am originally from Eastchester N.Y., but I went to most of high school in the nearby town of Chappaqua. In high school I wrestled, was a member of the band and was a volunteer fireman. Since college I have stayed active in extra curricular activities by joining the Alpha Sigma Phi Fraternity and practicing the mixed martial art Brazilian Jui Jitsu. I also enjoying skiing, weightlifting and taking part in intramural team sports with my fraternity.

Name: Bryan Jules Rosenthal

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Chicago, Illinois

Graduation Date: May 2005

My name is Bryan Jules Rosenthal. Although I am originally from Chicago, Illinois, I currently reside in Ithaca, New York where I am a junior in the college of Industrial and Labor Relations (ILR) at Cornell University. I will graduate in May of 2005 with the completion of my major in ILR as well as a minor in Law and Society. My goal is to complete my formal education in law school where I will launch my career in labor and employment law while pursuing a variety of business and entrepreneurial endeavors.

Aside from academics, I have gained an interest in a variety of organizations and social activities. At Cornell, I take pride in my involvement in the Minority Industrial Labor Relations Student Organization, Business Student Association, and Undergraduate Law Society. In addition, I have been active on the National Youth Ministry Team through a church based council at home in Chicago. In addition, I try to spend a good amount of time playing sports, namely football, or simply listening to music of all genres and relaxing.

My interest in Delta Sigma Pi (DSP) is a reflection of both academic and social influences. As the leading business fraternity in the world, I believe DSP will help me to develop and strengthen my business interest and knowledge as I prepare for my career. In addition, I hope to contribute to the bond of brotherhood shared by all members of DSP as we engage in social, academic and charitable endeavors both at Cornell and in the community. I look forward to sharing my college experience with the brothers of Delta Sigma Pi. Most of all, I look forward to the promising future of Delta Sigma Pi at Cornell University.

Name: Layla Amanda Royer

College: College of Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: Hershey, PA

Graduation Date: May 2006



My name is Layla Royer and I am currently a sophomore Applied Economics and Management major at the great Cornell University, and hope upon my graduation in 2006 to go into a career in finance. For now I'm just enjoying all the classes and activities Cornell has to offer. My hometown is Hershey, Pennsylvania. Besides Delta Sigma Pi, I am involved in the Society for Women in Business at Cornell University. I am also a member and the choreographer for Cornell's song and dance troupe, *Anything Goes*.

When I first heard about DSP, I jumped at the chance to get involved. I am drawn to the idea of starting a new chapter where people with an interest in business can get together to gain knowledge, connections and friends. It is so exciting and such an honor to be part of Delta Sigma Pi, because I know that with the founding members' hard work and determination, DSP will become an influential and prosperous group on campus and a great addition to Cornell University.

A quote to live by: "What lies behind us and what lies before us are tiny matters compared to what lies within us" – Emerson

Name: Sara Adrienne Scheffel

College: Agriculture and Life Sciences

Major: Applied Economics and Management

Hometown: St. Louis, Missouri

Graduation Date: May 2006



My name is Sara Scheffel and I'm from St. Louis, Missouri. I am a sophomore in the school of Agriculture and Life Sciences, majoring in Applied Economics and Management. Applied Economics and Management is Cornell's accredited undergraduate business program. Even though I am a sophomore, I may graduate at the end of next year. I am very interested in accounting and would like to attend a graduate program in accounting after graduating from Cornell and hopefully work in public accounting. Being from the Midwest is not very common at Cornell, but I find that I enjoy the differences between people from home and a lot of the New Yorkers and people from New Jersey that go to school in Ithaca. Studying takes up a lot of time at Cornell, as there is always something left to do. But when I do find some free time, I enjoy going out to dinner with friends, watching movies, and especially shopping. I'm also very involved with my sorority on campus. Being from St. Louis though, I am also a very big sports fan. I love to watch the St. Louis Rams, and when I'm home in the summer, there is nothing better than enjoying a hot dog at a Cardinals game downtown. As for myself, I ran quite a bit in high school on the cross country and track team. Even though the hills in Ithaca seem to prevent me from running a lot, I enjoy playing intramural soccer, ice hockey, and softball. During the summer I also enjoy traveling. I've been to England and France, and I've taken many family trips to Florida, as well as many other places across the United States, including countless national parks. I joined Delta Sigma Pi because of the opportunity to meet a lot of people as well as for its commitment to service. Very few organizations do as much community service as Delta Sigma Pi, which is very important, because many people join business fraternities simply for what they can take from it, not for what they must give back to it.

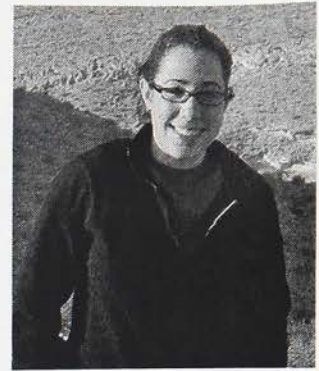
Name: *Randi Michelle Scherman*

College: Human Ecology

Major: Policy Analysis & Management

Hometown: Brooklyn, New York

Graduation Date: May 2006



My name is Randi Scherman and I am currently a sophomore in the school of Human Ecology at Cornell University. Before I decided to study in frigid Ithaca, I lived in Brooklyn, NY, which is where I still reside when I am not at school. At Cornell, I am studying Policy Analysis and Management with a concentration in consumer studies. Economics has been an interest of mine since high school when I participated in the Fed Challenge, a competition in which teams of students argue suggested courses of monetary policy before a panel of judges at the Federal Reserve. Policy Analysis and Management, or PAM as we like to call it at Cornell, offers me the chance to explore not only the technical but practical aspects of this discipline, which should aid me in my intended path of a business career. I also believe that joining DSP will give me an advantage over other applicants in the business world through not only networking opportunities but also through the participation in key professional events that provide insider knowledge. So far, we have learned the importance of business etiquette, which can make or break one's chances at a successful career. Many individuals may not be aware of this fact.

Other than DSP, I am also involved with Cornell's concert commission. Although this organization is student run it operates very much like a professional business, as we are responsible for bringing top musical performers to the university several times throughout the year. In fact, our motto is "Professionalism, Professionalism, Professionalism." Through concert commission, I have had the opportunity to help build a concert stage, put together dressing rooms, and cater directly to the bands concerns. It has been an amazing learning experience as well as a fun time commitment. I am sure that DSP will be as worthwhile a commitment and I cannot wait to become more involved in the organization.

Name: David Evan Surrey

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Princeton, New Jersey

Graduation Date: May 2005

My name is David Surrey and I am currently a Cornell University Junior. At Cornell, I study Industrial and Labor Relations. Although this major primarily focuses on the ever evolving relationship between management and labor, it does however involve some degree of law, politics and even economics. This “Monet” of academic disciplines have allowed me to make my long term career goals, with the idea that one day I will work for the United States Securities and Exchange Commission.

When I am not thinking about my career horizons, as a student and as member of Cornell’s Men’s fencing team, I enjoy hanging out with my friends, going to Big Red Hockey games, mountain biking, exploring the many restaurants in the Ithaca Area, and enjoying the few precious days of good weather by going to the Cornell Plantations.

When I am home in Princeton, New Jersey, my favorite thing to do is spend time with my two older sisters, Samantha (25), an ex-Cornelian herself, and Fara (27) who currently lives in Washington D.C. The rest of my time while at home and away from my family, is spent with my towns First Aid Squad. I have been a volunteer Emergency Medical Technician for 5 years at the Twin “W” First Aid Squad, where in such time have allowed myself to build a home, away from home, complete with a surrogate family.

In much the same way that my EMS family has grown from caring and intelligent people linked by their desire to help others, I look for my involvement in Delta Sigma Pi to be complete with people and students who are driven for greatness but who also harbor the compassion for those who need it.

Name: Ariel Nelson Tan

College: Industrial and Labor Relations

Major: Industrial and Labor Relations

Hometown: Pembroke Pines, FL

Graduation Date: May 2007

Greetings! My name is Ariel Tan and I am a freshman at Cornell University. My intended major, Industrial and Labor Relations, will be used to help me have a unique perspective of business from the analysis of both the view of the employer and employee. Ultimately, I hope to use this knowledge and major to land me a job in an investment firm on Wall Street.

Ever since I was a kid, I could be described as the "lemonade stand vendor." Always arguing to be the banker in a game of monopoly, I realized business is one of my most dominant passions in life. Managing my money became an expertise throughout high school and helping dad with his portfolio quickly became a hobby. Furthermore, I believe in a joint connection between business and philanthropy. Because I enjoy doing community service, I was also nominated for the Silver Knight of Business by The Miami Herald for my interest in business concurrent with my service to the community. Even establishing my high school's first Investment Club, I left a precedent for other business-oriented students to follow.

At Cornell University, I plan to expound on my interest and passion of business. With Delta Sigma Pi, I believe I can truly gain a better understanding of the nature of business through the development of leadership skills, the mastery of networking, active participation in a professional organization, and the friendship of my contemporaries who share similar interests. Although I was tempted to rush and pledge for a social frat, I realized that my career interests were my main priorities and focusing my attention to Delta Sigma Pi can help be to become a better person, brother, and businessman.

As one of my favorite saying states, "A wise man knows his limitations, but a great man knows he has none." By becoming a Delta Sigma Pi brother, I am certain I can tap my fullest potential and become a "great [business] man."

Name: Audrey McNalty Welker

College: College of Human Ecology

Major: Policy Analysis and Management

Hometown: Ontario, New York

Graduation Date: May 2006

I am now in my sophomore year at the College of Human Ecology as a Policy Analysis and Management major. Within the major, I have chosen to concentrate in consumer policy. Making the decision to come to Cornell was, for me, exceptionally simple, as I fell in love with the school the moment I stepped onto the gorgeous Ithaca campus. I have lived in Western New York my entire life, and there is definitely a lot of pride in the area over having such a prestigious institution here. I have, in the past year and a half, really developed a deep interest in economics and finance, and the interaction between the government and private sector organizations. After graduating in December of 2005, I hope to enter the field of consumer relations, preferably in the banking industry, or possibly a position within the government to gain more knowledge of the vast effects of government on the economy and private companies, as that is where the bulk of my knowledge lies.

When I first heard about the new Delta Sigma Pi colony forming on campus, it was from a friend within the College of Industrial and Labor Relations, and I realized this would be a wonderful opportunity to meet motivated, responsible and business minded individuals. Delta Sigma Pi has offered me the chance to learn business skills that are largely ignored in classes, such as etiquette and networking abilities. I have had a wonderful time getting to know all of the people involved in the organization, and working with them to achieve our common goal of becoming a chapter.

Name: *Averie Patricia Wong*

College: College of Agriculture & Life Science

Major: Applied Economics & Management

Hometown: Port Washington, New York

Graduation Date: May 2005



My name is Averie Patricia Wong. I am a junior majoring in Applied Economics Management in the College of Agriculture and Life Science at Cornell University. I am from Port Washington, New York. I attended Friends Academy, in Locust Valley, New York, from pre-school to eighth grade. I spent my high school years at The Taft School, a boarding school located in Watertown, Connecticut.

As an Applied Economics & Management major, Delta Sigma Pi represents a great opportunity to become involved in the business world outside of Cornell University; to meet and network with not only Delta Sigma Pi alumni, but also men and women who knowledgeable and leaders in business. I think this is one of the most important aspects of Delta Sigma Pi – the chance to meet successful businessmen and women and be guided by their previous experience. Also, Delta Sigma Pi offers limitless opportunities to further develop leadership, organization, and communication skills. Through this organization, I have also met many more students with similar interest and goals as mine. I feel that these relations will become invaluable in the future. To be involved in such a well known and well established business fraternity is a great honor.

The Applied Economics & Management curriculum requires students to take a wide variety of business courses. In the past two and a half years, I have taken courses in marketing, financial and managerial accounting, and finance. Both financial accounting and finance greatly appeal to me. Before I graduate I hope to be able to narrow these down to direct my attention to a specific job. But, until then, I wish to keep my options open.

“Go confidently in the direction of your dreams. Live the life you’ve imagined.”

~ Henry David Thoreau

Name: Jennifer Yacenda

School: Cornell School of Hotel Administration

Major: Hotel Administration

Hometown: Stamford, CT

Graduation Date: May 2006

I am a sophomore in the Cornell School of Hotel Administration. Although I am a sophomore, I am in my first year at Cornell University. I transferred from Miami University of Ohio. I spent fall 2002 at Miami and spring 2003 at a local community college. Despite my transfers, I am still on track to graduate in May 2006. When I graduate, I plan to seek a job in the hospitality industry although; I am unsure what specific area I want to plan my career around. A long-term goal of mine is to get involved in summer camps. A goal of mine is to eventually run and own my own sleep away summer camp.

I chose to participate in the DSP chapter at Cornell after strong recommendations from my basketball teammates. I was always interested in joining a business fraternity and their recommendations drove me to take action. I attended the next meeting and signed up immediately. I can think of no better organization to be involved in than DSP, which involves business, leadership, and brother/sisterhood.

My interests include sports, photography, and movies. I play basketball, soccer and snowboard. I enjoy tennis, track and skiing as well. I took a black and white photography class while I attended community college. Developing my own pictures and spending time in the dark room opened my eyes to photography. It quickly became one of my hobbies. I also enjoy movies. I like everything about them including reading about the actors, the stories behind the films, and watching them. Among my favorite movies, include Ocean's Eleven, Ferris Bueller's Day Off, and the Indiana Jones trilogy.

Name: Jian (Brenda) Zeng

College: Agriculture and Life Sciences

Major: Applied and Economics Management

Hometown: Edison, NJ

Graduation Date: May 2007

My name is Jian Zeng, but I prefer everyone to call me Brenda. I was born in Guangzhou, China, but I have been living in Edison, NJ for the past nine years. Currently a freshman in the College of Agriculture and Life Sciences at Cornell University, I am looking forward to advance my study of business concentration within the Applied and Economics Management department. One of my top priorities is to earn a Bachelor of Science degree when I graduate in May of 2007. My ultimate goal, however, is an exceptional career in either international business or corporate law. Consequently, I decided to take advantage of the opportunity to participate in Delta Sigma Pi as a stepping-stone to meet other people who are also interested in business and learn from those with a greater amount of knowledge and experience in the field. After all, it is never too early to start networking.

In my free time --- a rarity at Cornell University --- I like to swim, watch movies, and play the piano. One of my favorite movies is *Shawshank Redemption* and I actually enjoy listening to classical music. My favorite book of all time is Johnathan Harr's *A Civil Action* (it is worth reading the 492 pages!). Moreover, I absolutely love the Atlanta Braves and the New Jersey Nets (this is *the* year – third time is the charm!). At the present moment, I am a member of the Chinese Student Association as well as the Alternative Breaks program, the latter of which provides me with the chance to do some community service in Boston during Spring Break instead of idling in Ithaca. In addition, I had a satisfying time working at the Cornell Law Library as a Library Assistant during Winter Session and I am currently working at the Statler Hotel as a Banquet Waitperson. Finally, I would like to share my little piece of wisdom with a favorite quote of mine, “The greatest shackles we bear in this life are those forged by our very own
fears.”

Faculty Candidates

I, the undersigned, hereby petition the Delta Psi Omega Colony to...

I am a member of the Delta Psi Omega Colony and I am writing this petition to...

I have been a member of the Delta Psi Omega Colony for several years and I have...

I am writing this petition to request that the Delta Psi Omega Colony...

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Name: Charles Chang
College: Statler School of Hotel Administration
Field: Finance
Hometown: Taipei, Taiwan

I am Charles Chang, Assistant Professor of Finance at the Statler School of Hotel Administration and faculty advisor for our Chapter of DSP. Before coming to Cornell, I received a B.S. in Finance and a B.S.E. in Electrical Engineering at the University of Pennsylvania (Wharton School and School of Engineering and Applied Science) and a doctoral degree in Finance at the University of California—Berkeley (Haas School of Business). I have also served as a visiting lecturer at San Francisco State University, College of Business (2001-03). My current teaching endeavors are in the fields of advanced corporate finance, investment management, and international capital markets. Research interests are information asymmetry in emerging markets, equity research relevance of information asymmetry, and many aspects of financial institutions and behavioral finance.

I was first exposed to DSP as an undergrad at Wharton and then as a Ph.D. candidate at Haas. I couldn't believe upon arriving at Cornell that DSP had not yet established itself here. As an educator and a member of the Finance profession, I really appreciate the unique opportunities that DSP offers to students in its ability to link industry professionals to students to academics to faculty and beyond: connecting young professionals to seasoned managers, students to faculty, those who are only starting to discover the myriad opportunities in the business arena to those who—for their many experiences—can speak about and understand its many subtleties. Luckily for me, I chanced upon a DSP alum who put me in contact with the efforts that had, at that point, only just begun. Through some hard work and of course some frustration as well, those early efforts have paid off and I couldn't have asked for a better core of young leaders to finally push this through.

I want to take this chance to acknowledge the monumental work done by our founding members and Executive Board—we would clearly not have made it without them. As our Chapter moves forward, I hope that time and legacy will never forget their efforts. I didn't rush DSP as an undergrad and I'm both ecstatic and grateful that I've had the opportunity to get involved now.

Charles Chang**Permanent Address**

20 F Gaslight Village
Ithaca, NY 14850
Telfax: (607) 351-4000
email: charlesc@cornell.edu

Business Address

435 Statler Hall
Ithaca, NY 14853
Tel: (607) 255-9882
Fax: (607) 255-1277

Current Position**Cornell University, Statler School of Hotel Administration****Ithaca, NY**

- Assistant Professor of Finance, FARE Group
- Classes Taught: Investment Management (Undergraduate), International Capital Markets (Undergraduate)

Education**University of California Berkeley, Haas School of Business****Berkeley, CA**

- Ph.D. Program in Finance, May 2003
- Major GPA 3.9/4.0, GMAT 790/800
- Ph.D Coursework: General Equilibrium Finance, Continuous Time Finance, Options Pricing, Investments, Corporate Finance, Microeconomics for Business and Game Theory, Empirical Finance, Econometric Methods, Seminars in Financial Research, Seminars in Accounting Research, Market Microstructure

University of Pennsylvania, Wharton School and SEAS**Philadelphia, PA**

- B.S.Economics in Finance and B.S.Engineering in Electrical Engineering, May 1998
- Jerome Fisher Program in Management & Technology, Cum Laude

Research**Current Research Interests: Empirical International Finance, Market Microstructure**

- “Information Footholds: Expatriate Analysts in an Emerging Market” Job Talk Paper 2002: This paper seeks to resolve a divergent literature discussing barriers to information flows in an international context by separating local presence from investor sophistication and resource availability as possible sources of information asymmetry. The study compares foreign and expatriate analysts and finds that expatriates, defined as foreigners with operations in the emerging economy, significantly outperform foreign analysts on a number of metrics using a new hand-collected set of recommendations data and stock returns. The profitability of portfolios based on recommendations shows striking evidence of out-performance on the part of expatriates. Results are robust to several testing specifications involving both the levels of and changes in recommendations and are significant at both the individual and consensus levels. This study suggests that lack of local presence presents a substantial informational disadvantage that may give rise to biases in portfolio selection in institutional investing and that substantiates the value of establishing local research offices in emerging economies. Finally, the performance of local analysts reveals puzzling under-performance relative to expatriates. Resolutions of this finding are posited.
- “Information Asymmetry and Equity Research Relevance” Working Paper 2003: This paper investigates the behavior of institutional equity investors when substantial information asymmetries exist and establishes the irrelevance of information gathered by the poorly-informed for trading purposes. This study finds that poorly-informed traders have incentive to disregard their own information, opting instead to acquire information from the informed and to trade based on informed analysts’ recommendations. By establishing the identity of the informed party ex-ante and by controlling for common information signals, the study is able to isolate information-based feedback to be the source of herding behavior and, more specifically, of potentially destabilizing positive feedback in trading. The uninformed are found to systematically follow the recommendations of the informed, even in contradiction of their own information. That is, only the best-informed analysts’ recommendations are relevant to institutional trading.
- “The Leaking of Analyst Reports in an Emerging Stock Market” (with Mark Seasholes) Working Paper 2002: We investigate trading behavior before the release of analyst reports. We find net foreign buying precedes positive reports and net foreign selling

precedes negative reports. An even more surprising result is that funds managed by a given investment bank buy (sell) before positive (negative) reports issued by the same bank. This study uses a new, hand-collected dataset of analyst recommendations from Taiwan. Our paper sheds light on the mechanism by which information is incorporated into stock prices. We show how and when price revelation takes place. Our paper also points to the source of trading profitability by foreigners (not locals) in an emerging stock market. Finally, our paper repeats the adage caveat emptor to consumers of analyst reports. Though exchange rules do not allow trading before the release of a report, penalties are small and not enforced. Regulators might want to consider the results of this paper in light of the recent overhaul of disclosure laws.

Non-Finance Research

- “Smart Cars and Autonomous Control” Undergraduate Thesis 1998
- “Ethics in Engineering” Undergraduate Thesis 1998
- Research Assistant to Professor William Evan, Jan 1997 – May 1998: University of Pennsylvania Wharton School of Business, Management/Political Science/Sociology

Teaching Experience

Cornell University, Statler School Ithaca, NY

- Undergraduate Investment Management (HAdm 322), Aug 2003 –
- Topics include: Debt instruments, Bond options, Duration and Immunization, Equity portfolios, Risk measurement, Benchmarking, Futures and Forwards, Portfolio management

San Francisco State University, College of Business

San Francisco, CA

- Lecturer in Undergraduate Financial Management (FIN 351), Jan 2001 – May 2001
- Lecturer in MBA Corporate Finance (FIN 819), Jan 2001 – May 2003
- Topics include: Time Value of Money, Annuities and Perpetuities, Cost of Capital and CAPM, Miller and Modigliani, Capital Structure Decision, Binomial Trees and Replication, Case Studies in Corporate Finance
- Teaching Evaluations 1.1~2.1 (Scale of 1 best –5 worst): Top 10 (1st, 3rd, 4th and 7th) classes offered in CoB each year
- Faculty Peer Evaluations: Perfect scores both years
- Member California Faculty Association
- Text Reviewer, Mar 2002: Brigham and Houston’s “Fundamentals of Financial Management”
- MBA Thesis Advisor for 5 students
- Quoted from evaluations: “Mr. Chang is a fantastic instructor... excellent rapport with students... very interactive environment, excellent blackboard presentation... highly recommend re-hiring.”

University of California Berkeley, Haas School of Business

Berkeley, CA

- Graduate Student Instructor Undergraduate Corporate Finance (BA 130), Aug 1999 – Jan 2001
- Graduate Student Instructor Undergraduate Capital Markets (BA 132), Jan 2000 – Jan 2001
- Topics include: Time Value of Money, Applications of Annuities and Perpetuities, Cost of Capital and CAPM, Miller and Modigliani, Bond Markets, Money Markets, Interest Rate Determination, Duration, Convexity, and Portfolio Immunization, Asset-Backed Securitization, and Equity Issuance
- Teaching Evaluations 6.5-6.7/7.0: the highest or among the highest received each semester
- Brausch Tutor in Corporate Finance (BA 130) and Investments (BA 133)
- Quoted from evaluations: “Excellent, best GSI I’ve ever had... dynamic, passionate... I wish there were more of his sections than professor’s lectures... an asset to the business school... great GSI, great person... [what improvements would you suggest?] none, hire him as a professor.”

Merica

Taipei, Taiwan

- Voted Instructor of the Year by Students, Aug 1998
- Keynote Speaker in lecture series on Preparing for Higher Education in America, Jan 1998

Academic Honors**San Francisco State University, College of Business****San Francisco, CA**

- Recipient State-issued Discretionary Funding for Research and Teaching, Jan 2001 – May 2003

University of California Berkeley, Haas School of Business**Berkeley, CA**

- Outstanding Graduate Student Instructor (GSI) Award, May 2000: UC Berkeley campus-wide distinction
- Recognized Outstanding GSI Award, May 2001: Award not conferred as campus regulations do not allow anyone to receive this award more than once
- Haas GSI Award (Honorable Mention), May 2001: Haas School of Business distinction

University of Pennsylvania**Philadelphia, PA**

- Joseph Wharton Scholar, May 1998: Top 10% of Wharton
- Benjamin Franklin Scholar, May 1998: Top 5% campus-wide
- Golden Key Scholar, May 1998
- National Merit Scholar, May 1994

Merica**Taipei, Taiwan**

- Merica Honorarium for Academic Excellence, Jan 1998

Work Experience**PM Legacy Capital****San Francisco, CA**

- Co-founder and Consultant, June 2000 – Present: Services range from financial consulting to asset management to training services
- Sheng Hua Investment Trust: Created the first local equity index fund in 2000 (C&W Taiwan Index Fund), target capitalization NT\$2 billion, not yet listed; further launched a suite of ETFs and index products in 2003
- Performance Asset Management and IA Capital Management: Venture capital exit strategy and post-investment management

Jardine Fleming, Research Division**Taipei, Taiwan**

- Interim Telecommunications Industry Analyst, Summer 1996-1997: Equity analyst
- Key contributor/author of a number of publications including JF Annual Telecom Industry Report

Lehman Global Financial Services, Project Finance Division**Taipei, Taiwan**

- Project Finance Intern, Summer 1995: Research, formulation, and publication of financial models

Presentations and Conference Participation**Statler School Research Seminar (Presentation)****Ithaca, NY**

- Information Asymmetry and Equity Research Relevance, Dec 2003

Pacific Basic Finance, Economics, and Accounting Conference (Presentation)**Taipei, Taiwan**

- Information Asymmetry and Equity Research Relevance, Nov 2003

University at Buffalo (Presentation)**Buffalo, NY**

- Information Asymmetry and Equity Research Relevance, Oct 2003

Asian Finance Conference (Presentation)**Taipei, Taiwan**

- The Leaking of Analyst Reports in an Emerging Stock Market, Jul 2003 (Postponed)

Berkeley Finance Seminar (Presentation)

Berkeley, CA

- Information Footholds: A Study of Expatriate Firms in an Emerging Market, Dec 2002

Berkeley PhD Student Meeting (Presentation)

Berkeley, CA

- Information Footholds: A Study of Expatriate Firms in an Emerging Market, Dec 2002

Berkeley Program in Finance

Santa Barbara, CA

- On Capital Market Efficiency, Oct 2001

5th Annual Knowledge Forum

Berkeley, CA

- New Patterns of Management in the Knowledge Economy, Sep 2001

Berkeley Program in Finance

Lake Tahoe, CA

- What is it About Hedge Funds? Mar 2001

- Universalclass.com Honory Professor, Jan 2000 – Sep 2001, Millenium Educator, Sep 2001 – Sep 2002

- Proficient in Matlab, Spice, Visual Basic, as well as Office Suite

Special Consideration

Special Consideration

To the Members of the Board

We would like to recommend Kim [unclear] for special consideration by the Board for Honorary Membership in the Delta Psi Omega Colony. As the original contact and constant supporter of the development of our colony, Kim Ann has been an integral part of the initiation and maintenance of the colony. With all of her direct and indirect support we strongly support her candidacy for an Honorary

Member. Thank you!

[Signature]

The Delta Psi Omega Colony

To the Members of the Board:

We would like to recommend Kris Ann Brady for special consideration by the Board for Honorary Membership in the Delta Psi Omega Colony. As the original contact and constant supporter of the development of our colony, Kris Ann has been an integral part of the initiative and momentum of the colony. With all of her direct and indirect support we strongly support her candidacy for an Honorary Member. Thank you

Fraternally,

The Delta Psi Omega Colony



The text in this section is extremely faint and illegible. It appears to be a multi-paragraph document, possibly a petition or a report, but the specific content cannot be discerned.

Name: Kris Ann Brady

College: College of Agriculture and Life Sciences

Major: Communication

Hometown: Peekskill, NY



I am second- semester senior with a major in communication, focus in planning and evaluation and a concentration in business. I transferred to Cornell in the fall of 2002 from the University of Tampa in Tampa, FL.

At the University of Tampa I was involved in many activities including student government (director of public relations) and the diplomats (a university ambassador). Upon transferring to Cornell I remained involved in extracurricular activities. I am very involved in the Public Relations Student Society of America of which I am currently president (last year I was vice-president of programming and finance). Currently I am also involved as a Program Assistant for the Transfer Center, a College of Agriculture and Life Sciences Ambassador, and a member of Lambda Pi Eta (the Communication Honor Society).

In the spring of 2002, I contacted the National Office of Delta Sigma Pi in order to suggest starting a colony at Cornell. I had recalled Delta Sigma Pi being a great organization at the University of Tampa and wanted to help bring that to Cornell. Around that time, nationals had wanted to look into colonizing DSP on Cornell's campus so the timing was perfect. After going through much material and meeting with several people, including members of the Syracuse chapter, I thought it would be a wonderful organization to be a part of. However, my major does not qualify, as I am a communication major. It is for this reason that I am seeking honorary membership.

Currently, I am actively seeking for a job in public relations, marketing, or government. I have a wide array of interests and would like to try each of these ventures at some point in my career. After several years in the job force, I hope to attain a dual degree in Masters of Business Administration and a Masters in Public Administration. As a long-term goal I would ideally have my own marketing and public relations firm, half of which would be profit and the other half non-profit. I would also like to hold a governmental position at some point in my life.



*Visions of the
Delta Psi Omega Colony
Cornell University*



Pittsburgh Convention





helping out at the mall



Red Cross Service Event



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**Delta Sigma Pi
Professional Event**



Cornell University's Professor Dale
Grossman presents...
Women In the Workplace



