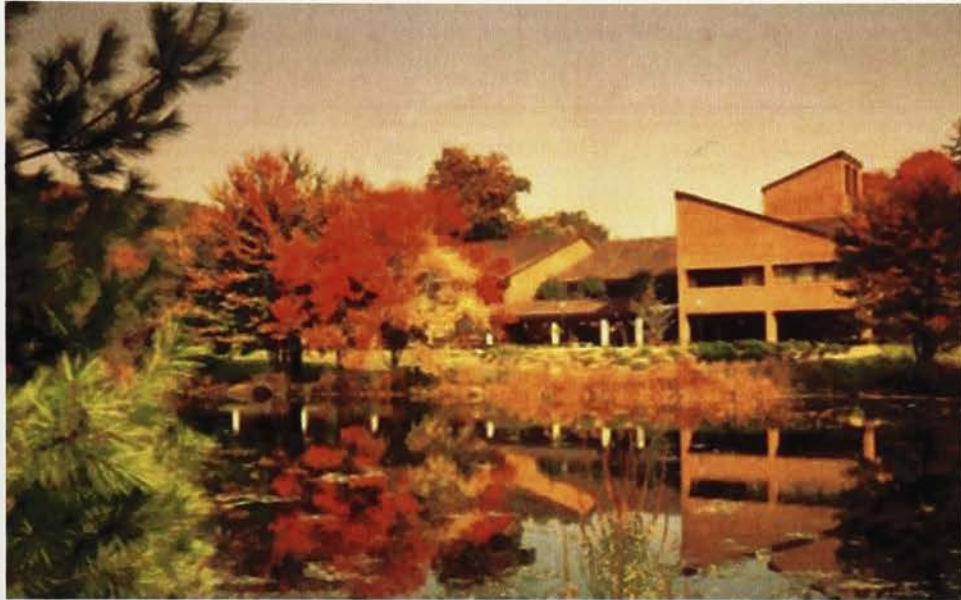


The Kappa Iota Nu Colony of Delta Sigma Pi



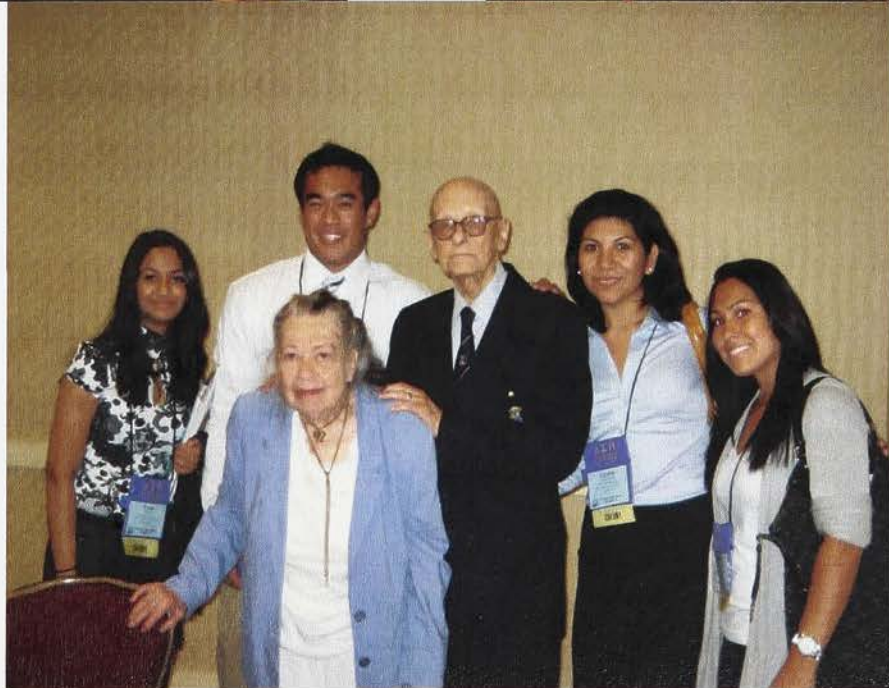


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To the Board of Directors of the International Fraternity of Delta Sigma Pi

Dear Board of Directors of Delta Sigma Pi,

We, the Kappa Iota Nu colony of Pace University, Pleasantville hereby petition for a chapter charter of the International Business Fraternity of Delta Sigma Pi. As no professional business fraternity has existed at our campus in the past, Delta Sigma Pi was chosen as the ideal organization to bring to the campus based on its rich history and fundamental concepts of ethics and professionalism. Furthermore, the colony would bring a different aspect to the diverse organizational landscape of the University that included social fraternities, academic organizations and social organizations.

We therefore make our sincerest pledge to uphold the cornerstone principles which the founding members of Delta Sigma Pi had in mind over 103 years ago at New York University when they formed this fraternity. Additionally, we will uphold the rules, regulations and standards of Delta Sigma Pi throughout our continued association with the fraternity and hope to be installed as a chapter on 17th April, 2010.

We, the members of the Kappa Iota Nu colony of Delta Sigma Pi hereby thank you for your consideration. Our signatures follow:

Amanda Amos

Amanda Amos

Andrew Bethell

Andrew Bethell

Steven Burchard

Steven Burchard

Stephanie Canova

Stephanie Canova

Daniel R. Cassidy

Daniel R. Cassidy

Steven D'Angelo

Steven D'Angelo

Jeremy Dantzig

Jeremy Dantzig

Christine DePasquale

Christine DePasquale

Cynthia Felix

Cynthia Felix

Jonny Francisco

Jonny Francisco

Katie Gallagher

Katie Gallagher

Christopher Gaur

Christopher Gaur

Taylor Harris

Taylor Harris

Daniel Hernandez

Daniel Hernandez

William King

William King

Andre Lewis

Andre Lewis



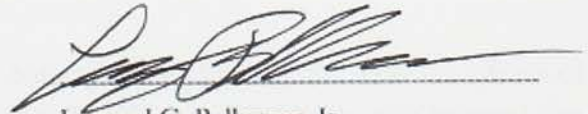
Greg Linsalata



Shawana McDonald



Boris Pak



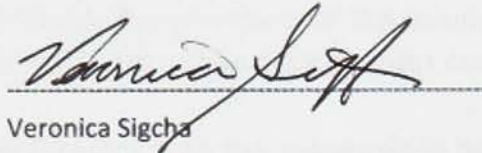
Leonard G. Polhemus, Jr.



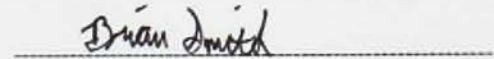
Maricruz Retana



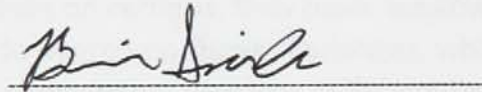
Nick Sarvaideo



Veronica Sigcha



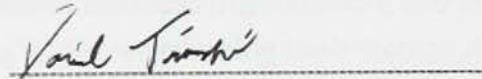
Brian Smith



Brian Sulkies



Rich Tolbert



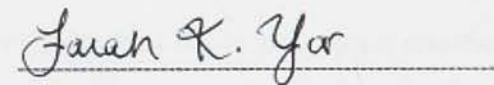
Dan Trimarhi



Obioma A. Udé



Adam Vurchio



Farah Yar

December 30, 2009

Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056

Board of Directors of Delta Sigma Pi:

I am proud to provide this letter of recommendation for the colony of Kappa Iota Nu. The members of Kappa Iota Nu are well-deserving of membership to Delta Sigma Pi. While on their journey toward the enclosed petition, I have seen them demonstrate the passion, commitment, and brotherhood of a Delta Sigma Pi chapter.

My first impression of the colony came through the founding members and their passionate resolve to start an inclusive organization to benefit all students of the Lubin School of Business. The chosen colony letters, which spell the acronym "KIN", are no coincidence and serve as a clear outward expression of their founding ideals. The members of the colony continue today to reflect this passion as a driving force behind their efforts toward achieving a chapter charter.

As District Director with the colony since its inception, I have been witness to the total commitment of the Kappa Iota Nu members, especially when tested. Despite challenges that come with starting a new organization on campus, they have remained committed to the collective goal becoming a chapter. In working to overcome these challenges, while remaining committed to achieving their goals, the colony members have come together in brotherhood—an integral ingredient of any Delta Sigma Pi chapter.

I firmly believe that brotherhood is a quality that makes a chapter of Delta Sigma Pi stand out from any other student business organization, and the members of Kappa Iota Nu have continually worked toward achieving and strengthening their fraternal bond. From the planning of successful campus-wide events through the shared experiences of LEAD conferences, I have seen the Kappa Iota Nu members create bonds that will only strengthen once chapter membership within Delta Sigma Pi is achieved.

Once again, please accept this letter as my recommendation for Kappa Iota Nu to become a chartered chapter of Delta Sigma Pi. The colony has demonstrated the value it will bring to the fraternity through the passion, commitment, and brotherhood of its members, and I look forward to being there through their continued achievements.

Fraternally,

Michael Lombardi
District Director, Pace University – Pleasantville

December 30, 2009

Delta Sigma Pi Board of Directors,

It is an honor and a privilege to write this letter of recommendation on behalf of the Kappa Iota Nu colony at Pace University, Pleasantville as part of their chapter petition. As a former District Director and a current Regional Vice President, I am familiar with what it takes to be a successful chapter within Delta Sigma Pi. Consequently, I recognize that becoming a brother and a chapter is bestowed upon those who exemplify the highest levels of leadership, dependability, and adherence to the principles of Delta Sigma Pi. In this respect, the members of the Kappa Iota Nu colony have demonstrated their qualifications, so it is my pleasure to support them with this recommendation for installation within the International Fraternity of Delta Sigma Pi.

The members of the Kappa Iota Nu colony are undeniably deserving of this honor as they have demonstrated the ideals and values – both personally and professionally that make them worthy of this honor. They are a high energy, intelligent, driven group of young men and women who have demonstrated that they will go very far in life.

I had the privilege of first meeting members of the colony during an Executive Committee meeting in the spring of 2008. The first thing that struck me was their energy and organization. Since then, members of the colony have continued to demonstrate the level of eagerness and enthusiasm required to become a chapter of our fraternity. When presented with the need to be more involved regionally and nationally, the colony took it to heart. Their enthusiasm to get more involved led to five (5) members attending the Eastern Region Conference and another thirteen (13) were sent to the Fall LEAD in Boston. Sending this number of members to events takes a great level of self motivation, leadership and professionalism that few chapters can equal as well as an understanding of the “big picture”. When they found themselves needing to delay their petition submission as they needed to continue their recruiting efforts, the colony rose to the challenge, refocused their efforts and attained quality membership.

The members of Kappa Iota Nu have also demonstrated their ability to be self-starters and goal oriented as they have worked towards meeting the requirements to become a chapter. The colony has gone above and beyond the minimum number of professional and service events. They have accomplished this by recognizing their strengths and weaknesses and recognizing themselves accordingly. From their impressive professional program, dedication to community involvement, monetary surplus and tightened relationships, it is clear that they have worked relentlessly throughout the year to improve in all aspects of fraternal matters: professional, service, financial, social, and academic. They have overcome challenges, particularly in the planning stages as many of the members are commuting students which make it difficult at times to get the attendance necessary to host a successful event.

It is their energy and enthusiasm for the fraternity that has caused me to think so highly of this group of young men and women. This colony and its members will be an invaluable asset to Delta Sigma Pi as they embody the best of our fraternity and possess the qualities and skills that will allow them to become a

successful chapter. During the past two years I have become very impressed with this colony and all of its members and that is why I highly recommend them today.

Fraternally

Thomas Calloway
Eastern Region, Vice President
Philadelphia Alumni Chapter
International Fraternity of Delta Sigma Pi

November 25, 2009

Delta Sigma Pi Board of Directors,

It is with great enthusiasm that I recommend KIN - Kappa Iota Nu, for membership into Delta Sigma Pi. KIN has been the most active organization on campus sponsoring and co-sponsoring many activities for the Pace community. The members of this distinguished organization are a composite of ethnically diverse individuals, working together to provide engaging programming. The membership is thirty plus and growing. As the Assistant Dean for Lubin Academic Advisement it is truly a privilege to watch this global community rise from the student body to create an exciting organization with innovative ideas and goals for programming.

These truly dedicated students have networked with faculty and offices to sponsor events such as "What Not To Wear" before a Career Fair. In addition they sponsored a book drive on campus and were able to collect many text books to send to a third world country for the benefit of education. The KIN organization also continually volunteers at the Pleasantville Cottage School mentoring students who have emotional or social disabilities. KIN has sponsored activities around holidays and continues to coordinate events for students who reside at the school.

This organization has attracted some of the best students in the Lubin School of Business and it truly embraces all who want to belong and work hard for the continued success of this organization. The members of KIN possess a passion and willingness to bring quality and interactive business programs to the community. These students have done this with very little mentoring from administrative sources. They continue to amaze me with the creative approach they bring to all programming.

It is a pleasure and a privilege to watch this organization rise and grow as a result of the dedication of members. I am truly proud of all the members of this fine outstanding organization and believe they deserve to be part of the greater organization of Delta Sigma Pi. I feel this group exemplifies what the business community represents and what can be accomplished by innovation and team work. I highly recommend them for this membership.

Eileen Murphy, Assistant Dean

Lubin Academic Advisement

November 10, 2009

Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056

Board of Directors of Delta Sigma Pi:

It is an honor to write this letter of recommendation for the colony of Kappa Iota Nu. The members of Kappa Iota Nu are well-deserving of membership to Delta Sigma Pi. All of the officers and members have worked very hard and successfully to create this colony.

As the faculty advisor, it has been a very easy job. The students have done all the work with very little needed direction. They have organized many events with great attendance. Each event was more successful than the previous. The officers and members are sincere about their responsibilities and take great pride in following the objectives of Delta Sigma Pi. The members of the colony are dedicated to the hard work involved with becoming a member of Delta Sigma Pi.

Delta Sigma Pi is an outstanding student business organization. We, at Pace University would be proud to be members of Delta Sigma Pi and we will do everything possible to continue the good name of Delta Sigma Pi.

Professor Robert P. Zwicker

Faculty Advisor

Pace is a private university located in New York metropolitan area; specifically the campuses are located in New York City, White Plains, and Pleasantville. It all began in 1906, when Homer S. Pace and Charles A. Pace founded a co-educational school that would primarily focus on teaching accountancy. The original classrooms were located at the present site of the Downtown campus.



While the Lubin School of Business is the first school within Pace, the number of other programs grew throughout the years. Today Pace University is home of the Dyson College of Arts & Sciences (1966), Lienhard School of Nursing (1966), School of Education (1966), Seidenberg School of Computer Science (1983), and Pace Law School (1976). It was granted the status of a university in 1973. In 1977 Pace acquired Briarcliff College, which now houses dormitory buildings for the Pleasantville Campus.

In the 06-07 academic year, there were 8,030 undergraduate students, 3,043 of them working towards a degree in business. 5% of attendees are international students. Currently the university offers 100 undergraduate majors, 27 undergraduate and graduate degrees, 47 Masters Degrees, and four doctoral programs.

Currently the university is headed by President Stephen J. Friedman, former dean of the Pace Law School, and Commissioner of the United States Securities and Exchange Commission. In 2006 Pace University celebrated its centennial with numerous events held across all campuses. The celebration was kicked-off with presentation of an honorary degree to former United States president, Bill Clinton.

Accreditations and Memberships

Pace University:

Pace University is chartered by the Regents of the State of New York and by the Middle States Association of Colleges and Secondary Schools.

Schools/Departments:

Lubin School of Business: The Association to Advance Collegiate Schools of Business (AACSB)

Lienhard School of Nursing: the Commission on Collegiate Nursing Education (CCNE)

School of Law: the American Bar Association and the American Association of Law Schools

The Chemistry Department: the American Chemical Society

Degrees/Programs:

The Doctor of Psychology Degree: the American Psychological Association

The Baccalaureate Program in Computer Science: the Computer Sciences Accreditation Board

Memberships

American Association of Colleges for Teacher Education

American Association of Colleges of Nursing

American Association of University Women

American Council on Education

American Psychology Association

Association of American Colleges

Association of Colleges and Universities of the State of New York

Association for Continuing Higher Education

Association of University Evening Colleges

College Entrance Examination Board

Council of Graduate Schools

Mid-Atlantic Regional Nursing Association

Middle Atlantic Association of Colleges of Business Administration

National League for Nursing

National University Continuing Higher Education Association

Affiliations

American Association of Colleges of Teacher Education

American Association of School Administrators

American Educational Research Association

Collegiate Association for the Development of Educational Administration in New York State

Lower Hudson Valley Council of School Superintendents

Metropolitan Council for Educational Administration Programs

National Association for Supervision and Curriculum Development

Phi Delta Kappa

Books

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Articles

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Pace University Facts and Statistics

Overview

Pace is a university whose resources have played an essential role in the realization of individual dreams of achievement and whose mission is voiced in its motto: *Opportunitas*. Located in New York the university is comprised of five schools and one college that offers a wide range of academic and professional programs for a large, diverse population of more than 13,000 students in for-credit programs, and in affiliated offerings.

Facts

- 95% of the University's entering freshmen receive financial aid and/or scholarships
- Pace University has New York state's largest internship and co-op program with the most Fortune 500 companies and top firms
- Over 450 companies participate in on-campus recruiting at Pace
- Over 500 alumni advisors assist students in securing careers in their chosen field
- Over 80% of graduating seniors are employed within 6 months of graduation
- Student body is a global community representing 129 countries
- 3,908 enrollment in Lubin School of Business (2,873 undergraduate and 1,035 graduate)

Offerings

- **For Bachelor's Degrees**
 - Business/Marketing: 41%
 - Health Professions: 11%
 - Communications/Journalism: 10%
 - Computer and Information Sciences: 9%
 - Psychology: 6%
- **Special Study Options**
 - Study Abroad
 - Accelerated Program
 - Double Major
 - Honors Program

- Independent Study

Enrollment 2006-2007

- Total Enrollment in all programs: 12,912
- Undergraduate Enrollment: 7,716
 - Lubin School of Business: 2,873
 - Females: 60% Males: 40%

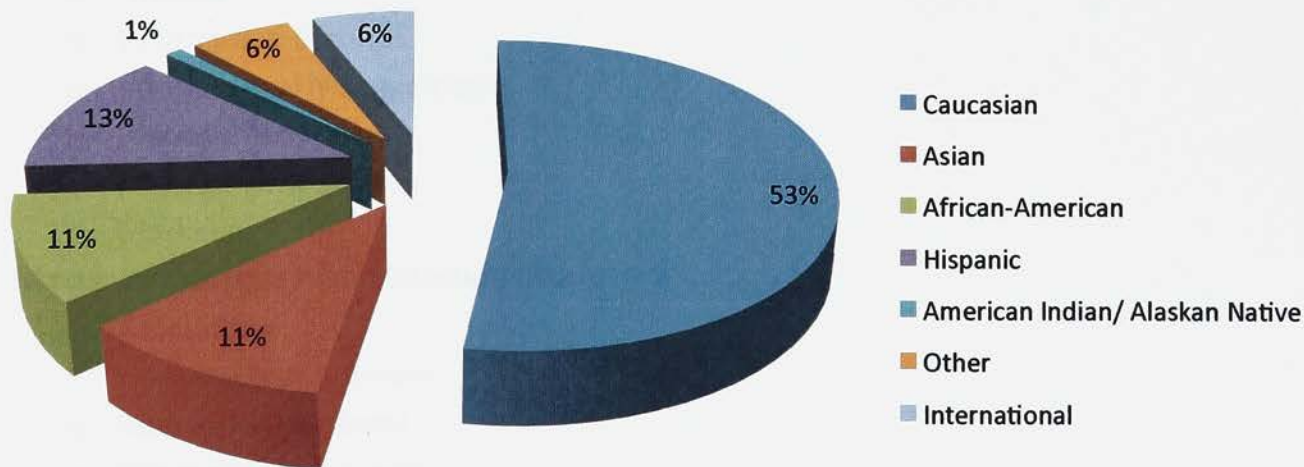
Campuses

- New York City
- White Plains
- Pleasantville

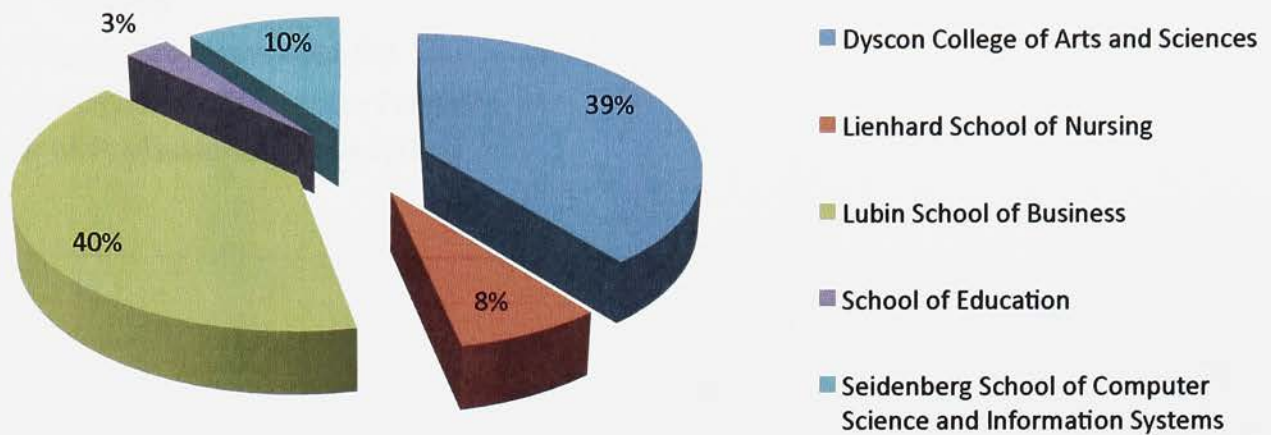
Athletics

- 17 Varsity Sports (8 women, 9 men) NCAA Division II

Ethnicity



Undergraduate Enrollment by School



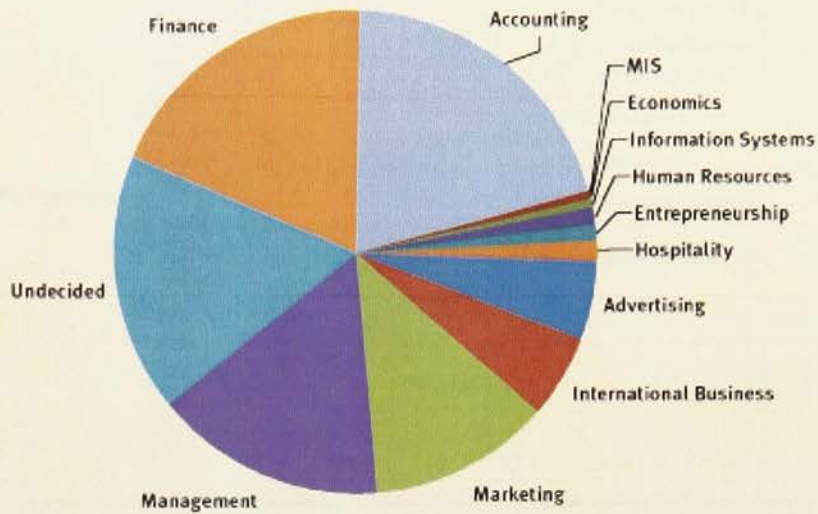
Lubin School of Business Academic Programs

- **Bachelors of Business Administration (BBA)**
 - Accounting
 - Business Studies
 - Finance
 - Information Systems
 - International Management
 - Management
 - Management Science
 - Marketing
- **Master of Business Administration (MBA)**
 - Accounting
 - Financial Management
 - Information Systems
 - International Business
 - International Economics
 - Management
 - Marketing Management
 - Taxation
- **Executive MBA: EMBA@PACE**
- **Master of Science**

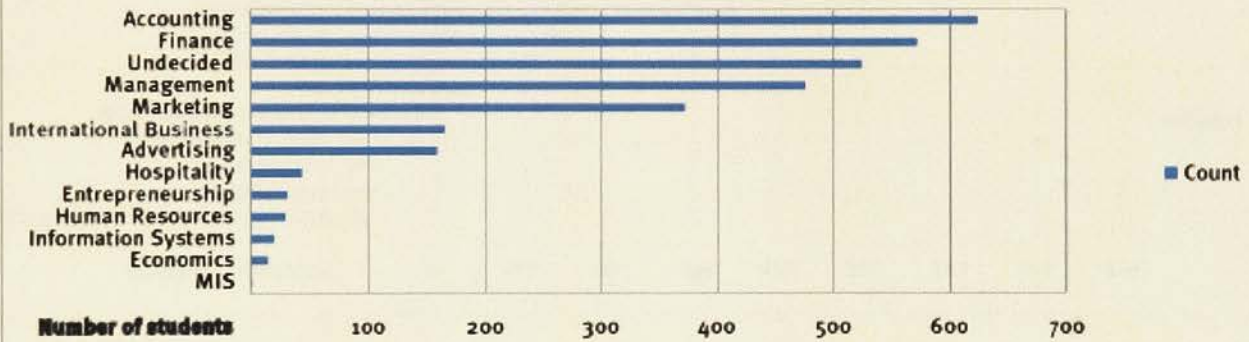
- Accounting (CPA Preparation)
- Financial Management
- Human Resources Management
- Investment Management
- Taxation
- **Joint Degree Programs MBA/JD**
- **Advance Graduate Certificate Program**
- **Doctor of Professional Studies (DPS)**

Lubin Student Statistics Academic Year 2006 – 2007

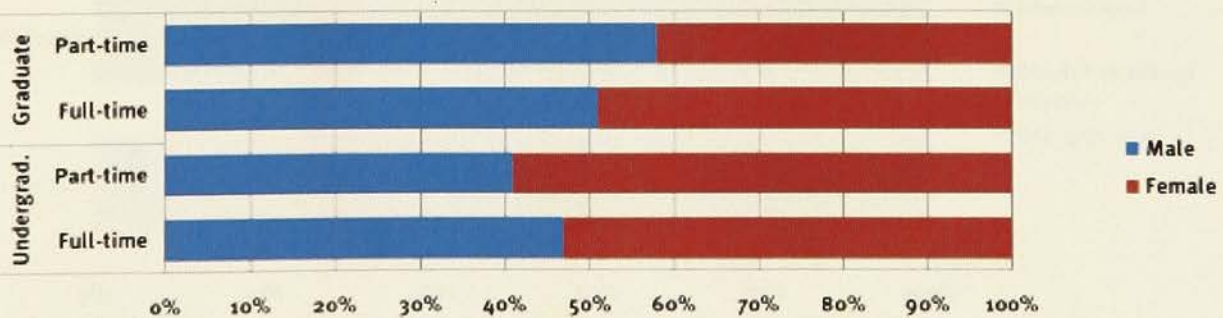
Undergraduate Lubin students by major, AY 2006-2007



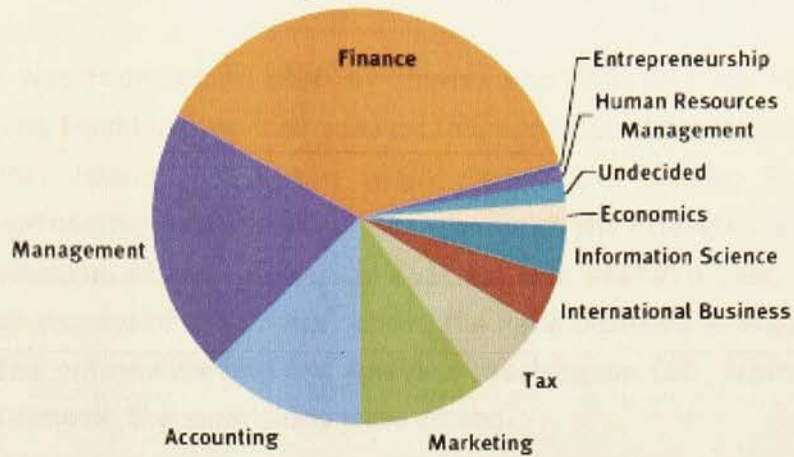
Undergraduate Lubin students by major, AY 2006-2007



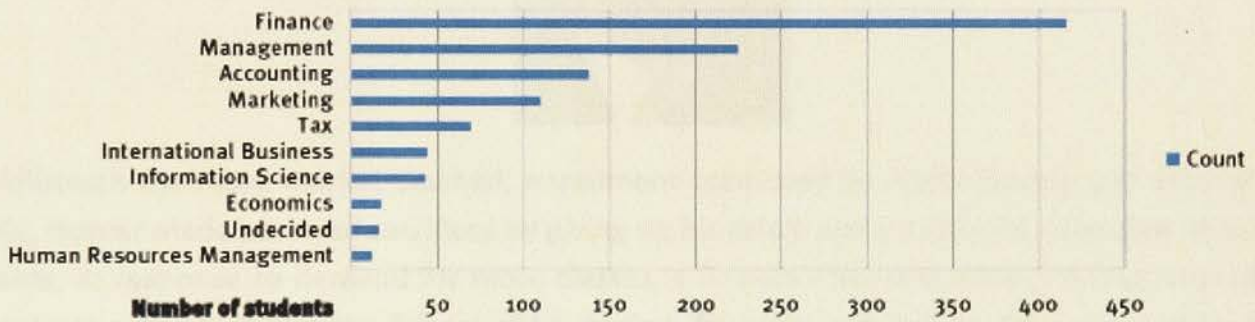
Undergraduate and graduate Lubin students by full-time status and gender, AY 2006-2007



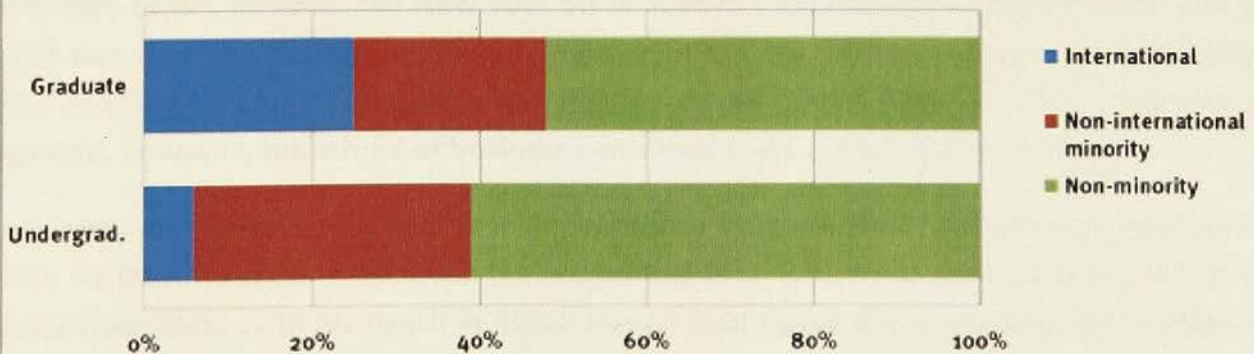
Graduate Lubin students by major, AY 2006-2007



Graduate Lubin students by major, AY 2006-2007



Undergraduate and graduate Lubin students by race/ethnicity/international status, AY 2006-2007



*Graphs courtesy of Lubin Highlights Publication 2006 - 2007

History of The Lubin School of Business

The Pace institute was founded in 1906 by Homer and Charles Pace for men and women who aspired to learn the “genuine bookkeeping that accountants consider the best and which cannot be found in the commercial business schools.” It began when Homer and Charles Pace borrowed \$600 and established Pace & Pace partnership and rented a classroom with the attendance of 10 men and 3 women where they learned the principles of accounting and business law. Within a year, enrollment climbed from 13 students, to 80. The vast success of the school caused the Pace brothers to expand into a larger building. Classes eventually expanded nationwide into Los Angeles, Washington D.C., Detroit, and Seattle, however due to concerns of quality control, the extensions were closed.



Although the stock market crashed, enrollment continued to climb. During this time of economic instability, Homer made personal sacrifices by giving up his salary and a \$100,000 extension of tuition credit to students. In response to demand for more classes, a finance class was added. It was later divided into three separate areas including the School of Marketing, Advertising & Selling, the School of Credit Science, and the School of Accountancy.

In 1935, the Pace Institute was recognizing as a non-profit institution of higher education in New York. Later that year, the Pace Institute was granted a charter that allowed them to teach on both primary and secondary levels. In 1948, the New York State Board of Regents gave Pace Institute was given college status and awarded BBA degree. By the end of the 1950's, Pace college instituted the MBA program then in 1960, the combined BBA/MBA program was introduced. As Liberal Arts and other programs continued to be integrated, however, the school of business continued to be the backbone of Pace.

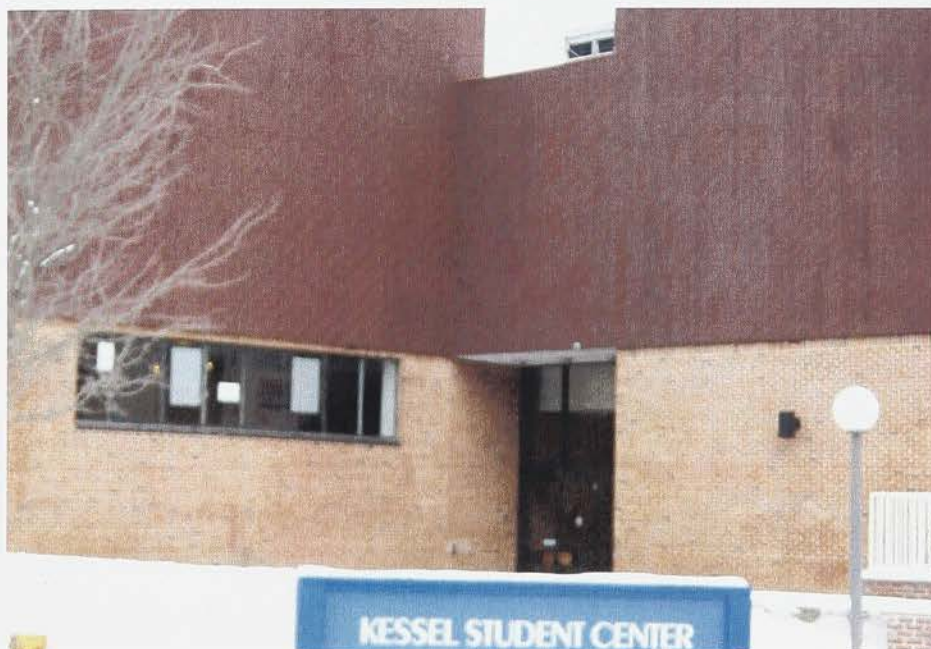
Joseph Lubin received his degree in Accountancy from the Pace Institute and obtained a law degree from NYU. He then went on to establish the accounting firm, Eisner and Lubin, and resided on Pace's board of trustees from 1961 until his death in 1983. Joseph Lubin gave the single largest donation ever to Pace which amounted to \$7.5 million over a 15 year period in a trust fund. In return for his dedication to the board of trustees and generous donation, the school of business was renamed as the Lubin School of Business.

Campus Photographs



Choate House houses most of the Faculty from the Dyson School of Arts and Sciences along with the campus office of the President and an art gallery. It was built in 1867 by shoemaker Samuel Baker then became home to Dr. George S. C. Choate.

Due to certain terms of a land agreement contract to purchase land to make Choate a part of the expanding Pleasantville campus, the house had to remain pink and as such it has remained this color until this day.



Kessel Student Center houses the office of Student Development and Campus Activities along with the cafeteria.



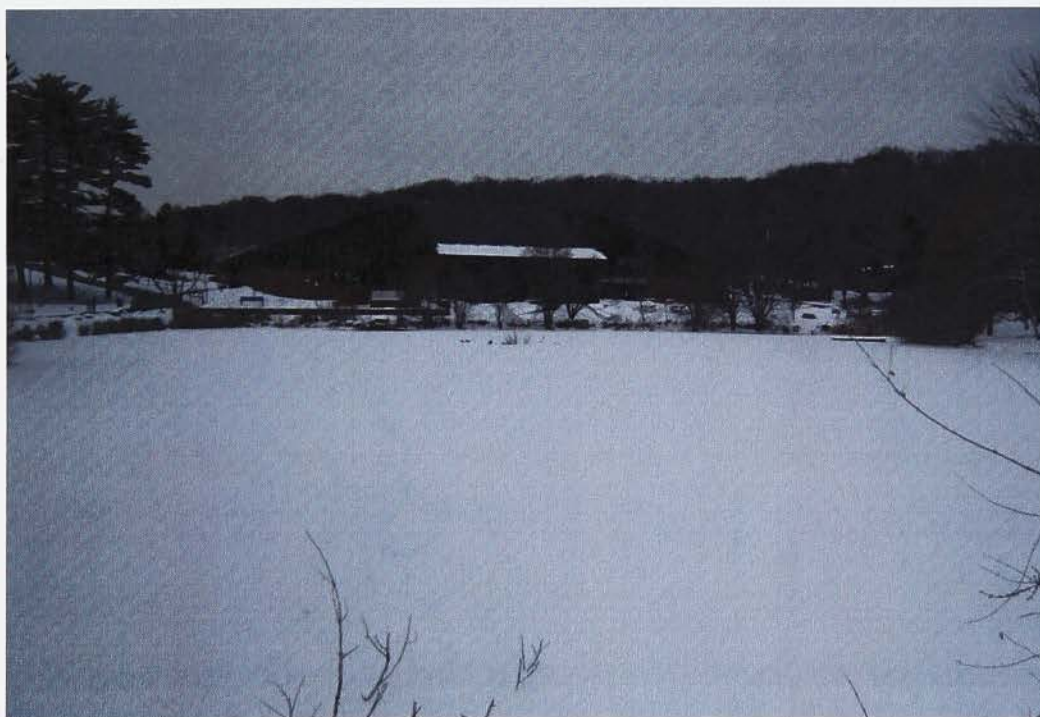
The Edward and Doris Mortola Library was named after former Chancellor and President Library Edward Mortola and his wife Dr. Doris Mortola.



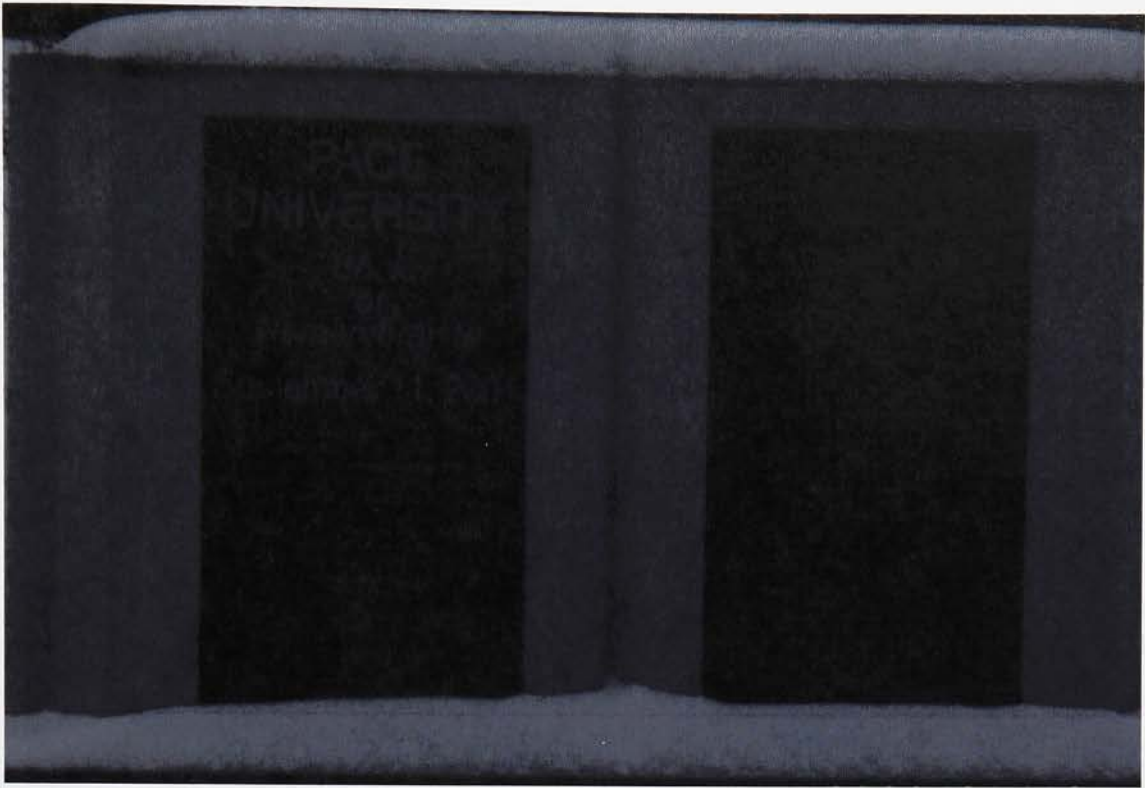
Miller Hall was named after former Chairman of the Board of Trustees Dr. Samuel Miller. A variety of classes occur are held in this building.



Lienhard Hall was named after Gustav A. Lienhard who served as President of the Robert Wood Johnson Foundation and a Pace Trustee. This particular building is where the majority of nursing classes take place.



Choate Pond



The Pace University Book of Remembrance was built in memory of the victims of 9/11 Terror Attacks at the World Trade which claimed the lives of some pace students and alumni.



Wilcox Hall was named after trustee and alumnus Mr. Byron C. Willcox. This building contains the computer resource center, classrooms and a basketball gymnasium.



Marks Hall was named after alumnus Mr. Wayne Marks former Vice Chairman of the General Foods Corporation. This building houses the faculty of the math department along with the welcome center.



Dyson Hall was named after alumnus Mr. Charles H. Dyson who was an avid supporter of liberal arts. This building houses science labs and most of the science based classes are held here.



The environmental center was constructed around the remnants of a farmhouse on consists of stables, barns and contains animals such as chickens and sheep. Environmental Science based classes are also conducted in one of the buildings.



Fine Arts Building is a brick building where the art classes occur.



Wright Cottage contains the School of Education



Art Studio of the Dyson School of Arts and Sciences



Buchsbaum House contains some offices for the School of Education.



The Ann and Alfred Goldstein Academic Center houses the Lubin School of Business along with Seidenberg School of Computer Sciences. Some computer science classes are offered in this building.



The Ann and Alfred Goldstein Fitness Center was renovated a few years ago and it houses a swimming pool, three basketball courts, gym, indoor track, health center and various athletic offices.

History of The Kappa Iota Nu colony of Delta Sigma Pi

The Kappa Iota Nu (KIN) a colony of Delta Sigma Pi was founded in April 2006 by Michael Petrizzo and Timothy Rago. The three Greek letters for the colony, KIN, were chosen because it was a representation of family and the close camaraderie that the two founders shared. In August of the same year the first Executive Committee added two members, Zara Iqbal and Richard Walz. These four Pace students grew close to one another through their common desire to enhance the professional business experience for Pace students and their strong belief in gender equality. Due to their common beliefs in professionalism and equality, these students were determined to establish Delta Sigma Pi as a chapter at Pace University (Pleasantville/ Briarcliff). The four business students held several meetings in the campus commuter lounge to create strategic plans to establish Delta Sigma Pi. Through forming and implementing marketing, recruitment, and financial strategies, these four students began the development of KIN. The first major event that the colony organized was the Career Expo. The Career Expo was a fundraising event organized by Zara Iqbal and Timothy Rago. This fundraiser was one of the most successful events for the organization and helped establish the colony's presence on campus. The concept of this event was to bring local businesses to Pace University, Pleasantville and give them an opportunity to showcase themselves to the student body. This was the first opportunity for interested members to garner hands-on experience with real-world applications. Members volunteered to negotiate with businesses in coming to the campus, exemplifying the colony's purpose, and to obtain a donation to start up the organization's treasury. At the end of the event, the colony made a nice profit and more importantly, it raised a high interest amongst the student body to join the organization.

After the Career Expo, Kappa Iota Nu grew in size to become an organization of 15 members. The colony conducted its first election for positions which included Vice President of Professional Events, Chancellor, Vice President of Community Service, Vice President of Alumni Relations, Vice President of Finance, and introducing the Fashion Coordinator. The individuals that filled the first Executive Committee in the fall of 2007 were Timothy Rago, Zara Iqbal, Jonathan Soto, Carina L. Bridgemohan, Blaise Pierre-Louise, Ali Naveed, Lloyd Duberry Jr., Ralston Nicholas, Farah Yar, Joel Campbell and Richard Walz.



In fall 2007, the Kappa Iota Nu Executive Committee and members had the challenge of organizing events. It was the first time that each person was executing their position without prior experience. Not only did KIN struggle with promoting itself on campus, but the Student Director of Campus Activities (SDCA) did not know how to recognize the organization. This period of determining how the organization could be recognized by the school entailed many meetings between the Student Director of Campus Activities and members of the Executive Committee and occasion the Dean of Students was in attendance at these meetings. Delta Sigma Pi officers from the national office also had meetings on their consultation visits. The problem was that as no professional business fraternity had existed at the university in the past, there was no structure in place that would accommodate such an organization as the only options that could have been considered minutely possible was placing the colony with Honor Societies or Social Fraternities. However, this would not have been possible as Delta Sigma Pi is not an honor society, it is a co-ed professional business fraternity and also there was restrictive membership as members are required to be business majors. Some members of the Executive Committee attended the Student Association meetings which is mandatory for all student organizations recognized by the office of Student Development and Campus Activities.

It was also very difficult to get funded for events sponsored solely by Kappa Iota Nu. As a result of these funding issues, the colony began co-sponsoring most of its other events with organizations such as DHOSA (Desi Heritage of South Asians), the Finance Society and Criminal Justice Society that were under Student Association and the Co-operative and Career Services Department of the School. This financial situation however has enabled the colony to develop and maintain strong alliances with other student organizations. On November 7th, 2007 Kappa Iota Nu hosted a Business Law Seminar with Professor Edelstein. This event was co-sponsored with the Criminal Justice Society and the purpose of the event was

to bring awareness of law in business. He described what business law is and how it applies to the business world. During the 2008 fall semester of 13 members of the colony attended the Boston Fall Lead School.

Although we were not able to pledge as planned in the Spring of 2009, we were even more motivated to ensure that we would achieve our goal of becoming a chapter in the following school year, not only for ourselves, but for our friends that have strived for KIN's success. During the Summer of 2009, we were left with a core of four members who managed to gain the attention of 40 Pace Students, with 28 committed members.

KIN has no funding from Pace University whatsoever. Every LEAD/GCC conference that we attend is funded 100% by members. We were able to send 4 members to GCC, and 2 to LEAD. We are looking to send the majority of our colony members to the Spring 2010 LEAD in Annapolis, MD.

We understand that we are in the process of building a foundation for our Delta Sigma Pi chapter at Pace University. Over the course of the semester, we built a strong and lasting relationship with the Lubin Faculty and Staff. Furthermore, the Business Organizations and clubs within the University went through a drastic transformation. The finance, marketing, and management societies merged into the Lubin Business Association (LBA). The Pace Association for Collegiate Entrepreneurs (PACE) was founded, and the Accounting Society stayed independent of the others. KIN has managed to build strong, long term relationships with LBA and PACE. One of our main goals for next semester is to build a lasting relationship with the Accounting Society. We also created a Strategic Plan that should be the template for years ahead.

In addition to all the successful events we have had this semester, a few members of KIN have decided to participate in the Dannon Trust competition where we make strategic decisions that Group Danone would face. Aside from assisting Group Danone in advertising and recruitment for the event, KIN has decided to form their own team to promote brotherhood.

Kappa Iota Nu Calendar of Events for Fall Semester 2006 – Spring 2007

September	30	University Fest NIC Program Fundraiser
October	10	Campus Grounds clean up (Community Service)
December	15	Captain Lawrence Brewery Tour (Professional)
May	15	Business Plan Workshop for Entrepreneur, Jacqueson Clien (Community Service)

Kappa Iota Nu Calendar of Events for Fall Semester 2007 – Spring 2008

November	7	Business Law Seminar with Professor Edelstein (Professional)
November	15	Thanksgiving Food Drive (Community Service)
November	26	Money Management by Citibank (Professional)
December	3	Identity Theft by Citibank (Professional)
December	5	Domestic Violence Seminar by Coco Palvi (Community Service)
December	14	New York Federal Reserve Bank Tour (Professional)
February	1	The Health Care Industry by Dr. Iqbal (Professional)
March	29	Pleasantville Cottage School (Community Service)
April	10	Salary Negotiations and Equal Pay Workshop (Professional)
April	12	Leadership Awareness Conference, Zeta Eta Chapter, St. Peters College (Regional)
April	14	Book Drive for Hidayah Foundation (Community Service)
April	15	Ethnic Struggles in Business by Mr. Singh, General Manager of Audi Penske (Professional)
April	18	Sound of an Impact Talent Concert (Community Service)
April	25	Relay for Life (Community Service)

Kappa Iota Nu Calendar of Events for Fall 2008

September	3	First day of classes First Recruiting Event - University Fair, Gottesman Room
September	5	E-Board General Meeting, Kessel Student Center Conference room C and D
September	13	Eastern Regional Conference, Rider University (Regional)
September	22	Delta Sigma Pi Informational, Recruiting Event "Meet the Deltasigs", Kessel Student Center, Butcher Suite (Social)
October	1	Voter Registration, Kessel Student Center (Community Service)
October	6	Dr. J. Pastore "The Business World and The Fundamental Purpose of a Company" (Professional)
October	8	Voter Registration, Kessel Student Center (Community Service)
October	18	Boston Fall LEAD School (National)
October	23	Fashion Show "What Not To Wear", Kessel Student Center, Butcher Suite (Professional)
October	25	Pleasantville Cottage School (Community Service)
November	6-8	Pace University Fest – Fundraising (Fundraiser)
November	12	"How Pace Helped Me" by Zara Iqbal (Alumna of KIN) (Professional)
November	17	Influential Leadership workshop by Development First, LLC (Professional)
November	24	"Maxed Out" movie night (Social/ Professional)

Kappa Iota Nu Calendar of Events for Fall 2009

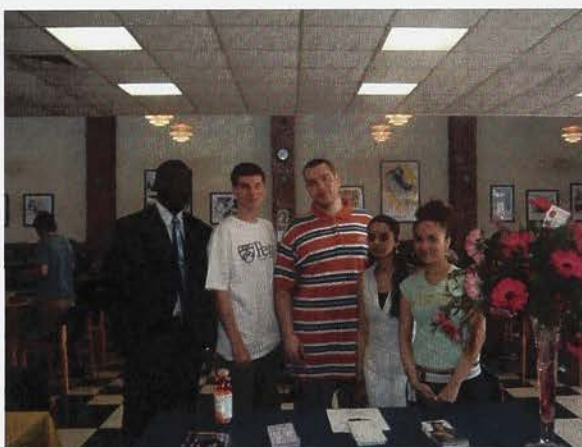
October	21	How to represent your client and your firm's interests in a responsible and objective behavior (Professional)
November	4	Resume Building Workshop (Professional)
November	17	Holiday Food Collection for the Interfaith Food Pantry (Community Service)

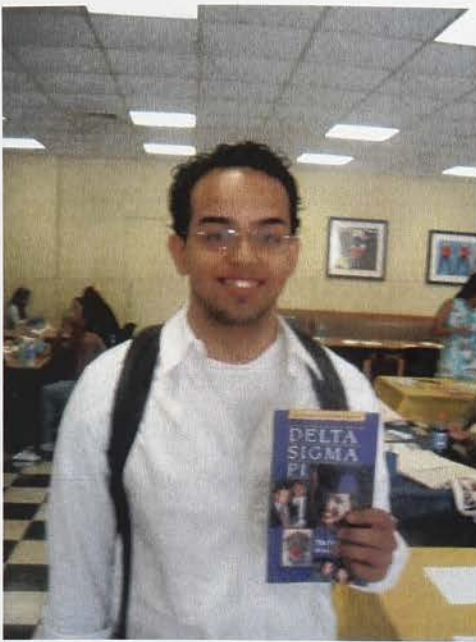
November	18	Globalization: Correlation of Capital Markets, Opportunity or Risk? (Professional)
November	25	Speakers representing Dannon and Dannon Trust (Professional)
December	1	Holiday Snowflake Decoration Making (Community Service)
December	4	Visit to Atria, Assisted Senior Living Home (Community Service)
December	11	Trip to the United Nations (Educational)

Fundraising

Career Expo

In April 2006, Kappa Iota Nu organized and executed its first ever event, the "Career Expo." This event allowed Kappa Iota Nu to utilize some of their business negotiation skills gained from the classroom and apply it to a real life business setting. The businesses which were contacted were mostly local in the Pleasantville area. It is a little known fact that most of the students that attend the University are not really familiar with the vast majority of businesses that are within this little rural community. In addition to being a professional event and fundraiser, this was also an opportunity for students to see what lies outside of the school grounds for which they might not have been aware of before. The event occurred in the Kessel Student Center where most students congregate at one point or another during the day to have lunch or simply meet their friends. In light of this, this was an ideal location to host this particular event. Each business that attended paid a tabling fee from which upwards of \$700 was raised for the colony.





Business Donation Letters

During the spring 2008 semester a donation letter was drafted and the premise behind it was that it would be given to businesses located within the Westchester area and in exchange for their donation, the colony would advertise for them on the flyers for any events that they had. A 3 tier donation scale was used to determine how long the colony would advertise as determined by how much was given by the businesses. To ensure that this was conducted in an efficient manner, the colony members formed teams ranging from 3 to 5 people. In addition to this, an incentive that was mandated was that the team that raised the most money would receive 10% of the total money that was collected by teams.



The Kappa Iota Nu colony of Delta Sigma Pi

America's Foremost Professional Co-Ed Business Fraternity

Dear Business Owner:

Delta Sigma Pi is a professional co-ed business fraternity, which encourages personal and professional development of men and women pursuing careers in business. The Co-Ed Fraternity supports scholastic, professional and service activities inside and outside of universities. Delta Sigma Pi promotes a closer relationship between the commercial world and students of commerce while continuing to further a higher standard of commercial ethics.

Kappa Iota Nu is a recently established colony of Delta Sigma Pi at Pace University, Pleasantville

Community Service Events

Campus Clean Up

Kappa Iota Nu recognized the importance in the preservation of the environment and undertook the task of cleaning up the Pleasantville Campus. Although, the student body of the University may be relatively small compared to other Universities the natural habitat on which the campus exists is very vast as most of the land is untouched by human hands. As a result of being untouched many animals have made their homes in the woods surrounding the campus.

University Fest Participations (Barbeque)

Pace University, Pleasantville over the past couple of years has organized an event which brings the entire Pace family together which includes students, faculty, family, well wishers and other members of the surrounding community. At this event the members of Kappa Iota Nu operated a concession stand in an effort to be part of one of the few events which brings the Pace Community together.

Business Plan Workshop

Jacqueson Clien, an aspiring entrepreneur, brought an idea to open a store on the Pleasantville campus. As all of the students of Kappa Iota Nu are business majors within the various academic disciplines, the members provided him with some insight and assisted with the preparation of the business plan and in an effort to make his dream a reality.

Thanksgiving Food Drive

From November 15th to the latter half of the month, Kappa Iota Nu organized and carried out a food drive to donate food to the Food Change Inc. and the Food Bank for New York City. The event was co-sponsored with the Finance Society at Pace University. Ten colony members along with five Finance Society members participated in the placement of the boxes. We administered fourteen collection boxes throughout the campus in all of the main community areas, as well as in the residence halls. Our combined efforts with the Finance Society have led to an alliance and increased awareness between both groups' members. This event has also strengthened our unity within the business school and other business organizations. Due to an unanticipated response, we extended the time period for food collection an additional two weeks before donating the food.

Domestic Violence Seminar

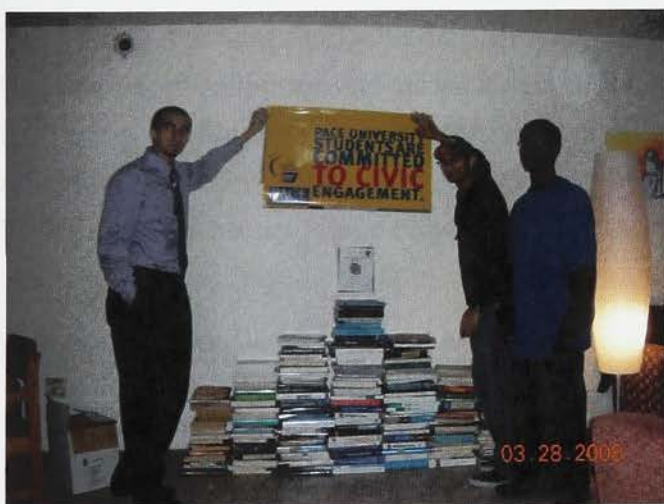
On December 5th, 2007 Kappa Iota Nu and the Criminal Justice Society co-hosted Coco Palvi a family specialist from the Family Service of Westchester, as she made a presentation regarding domestic violence. As Kappa Iota Nu is a co-ed organization that promotes gender equality, this seminar was very important as some participants were in disbelief as to the horrific stories they were told regarding some cases that Dr. Palvi witnessed. She also highlighted the struggles that some women experience trying to attain equality with their male counterparts.

Pleasantville Cottage School

The members of Kappa Iota Nu spent a day playing games and interacting with the children of Cottage 6 at the Pleasantville Cottage School. The school is a home for youngsters that are emotionally, physically, and mentally distressed and they work with their families to help resolve the issues that initially placed them into the Cottage School's care.

Book Drive

The members of Kappa Iota Nu conducted a University wide book drive to obtain books that would be donated to a non-profit organization, Hidayah Foundation. This organization transports books to foreign third world countries to so that those less fortunate may have books to read. Over 200 books were collected through this activity.



Relay for Life

Kappa Iota Nu along with other organizations at Pace University, participated in a Relay for Life event which brought awareness to a devastating disease, cancer and raised funds to assist in helping the American

Cancer Society make one step closer to finding a cure. The event lasted for 12 hours for which persons from each pace student organization took turns walking on the track for the entirety of the event in reflection of those that have lost their lives to this devastating disease. Collectively, from the efforts of all the student organizations that participated, \$67,000 was raised.



Sound of an Impact Concert

The Sound of Impact concert which was co-sponsored by Kappa Iota Nu and other student organizations was held at Pace's student center and featured some musically inclined students of the University. Members assisted with the enforcement of guest regulations such as ensuring that IDs were checked and guests signed waiver forms. The concert was used to showcase the extracurricular talents of students.

Holiday Food Collection for the Interfaith Food Pantry

The colony members of Delta Sigma Pi advocated and collected various items of food for a Thanksgiving Holiday Food Collection. Items included turkey gravy, canned greens, stuffing, canned yams, canned corn, fruit cups, cookie tins, assorted juices, canned cranberry sauce, and other miscellaneous items. After two weeks of collecting, a group of colony members went to the Interfaith Food Pantry in Pleasantville, New York to distribute the items collected on November 17th, 2009.

Holiday Snowflake Decoration Making

The colony members of Delta Sigma Pi gathered together to learn about snowflakes and create beautiful 3-dimensional snowflakes. With time and effort, we created over three dozen large snowflakes with the intention of bringing joy to the lives of those with minimal families.

Visit to Atria, Assisted Senior Living Home

The colony members of Delta Sigma Pi visited the Atria Home, and Assisted Senior Living Home in a nearby town. While visiting, colony members played games, painted, and interacted with the elderly residents of Atria. Colony members also brought the snowflakes and hung them around the community living area in order to brighten up with winter spirit.

Professional Events

Tour of Captain Lawrence Brewery

The Captain Lawrence Brewery is a Microbrewery located in Pleasantville, Westchester County and is the only one of its kind in this area. The brewery was started by a young entrepreneur Scott Vaccaro who saw his passion for brewing beer blossoming since the tender age of 17. The Company was ranked no. 5 by the Beeradvocate in its listing of “Top 50 American Breweries” in June 2007.

The tour of the brewery not only gave some insight into how beer is made but also solidified the principles that many of the Kappa Iota Nu members may have heard inside the classroom regarding entrepreneurship such as:

- If you have a passion pursue it;
- Try to pursue career interests in something you love; and
- Anything is possible once you have faith and believe.

Business Law Seminar

The Business Law Seminar was conducted by one of the most beloved law professors at Pace University, Professor Edelstein. As many of the Kappa Iota Nu members are involved or would be more involved in business upon graduation, it was to their benefit to garner understanding with respect to the legal framework which encompasses business as we are mostly exposed to the concept “Making Profit” rather than “Making a Profit Legally”. The presentation covered a wide array of things such as what someone can do to protect themselves legally in business and also as a private citizen. Some of the students were interested in pursuing Law Degrees after they completed their Undergraduate Degrees and to entertain this request he also spoke about things you should consider to unsure that you are not overcome with regrets when making a decision of this magnitude.

Money Management Workshop

On the November 26th, 2007 Kappa Iota Nu organized a money management workshop to educate college students, in particular colony members on proper money management skills as well as techniques in budgeting. In conjunction with the Citibank Corporation, we were able to host three presenters; Carlton Brown, Lillian Vuksanovic and Ralph Prospero. The topics they addressed in their presentations included budgeting, prioritizing expenses, importance of financial planning and setting S.M.A.R.T. goals (Specific, Measurable, Actionable, Realistic, and Time-Bounds). This was a meaningful event in which our members could apply to their real life and use to progress in their business practices. The main focus was placed on our members in order to provide them with a benefit, as well as an increased awareness among our group of the importance of money management and how to apply these practices. At the finale of the event; Ralph and Lillian signed up members up for checking accounts.

Identity Theft Seminar

On December 3rd, 2007 Kappa Iota Nu organized a workshop to highlight one of the fastest growing economic crimes in America, identity theft. In conjunction with Citibank, the club was able to host Carlton Browne as a presenter on this topic of interest. With regard to the broader topic of Identity Theft, the presentation touched on the four basic types of this economic crime, financial, criminal, I.D. cloning and theft.

The presenter also portrayed some testimonials about customers who were victims of I.D. theft and services that an individual may request from their banking establishment and also provided some advice regarding what to look out for to avoid becoming a victim of this crime. The main purpose of this event was to provide attendees with knowledge regarding identity theft, the steps a person may undertake to protect themselves against it and how easily it can occur to an unsuspecting individual.

New York Federal Reserve Bank Tour

In collaborative effort with the Pace University Finance Society, Kappa Iota Nu organized a tour to one of the most important financial institutions in America on 14th December; the Federal Reserve Bank. During the tour, members learned about the history of money through the various exhibits on display along with presentations made by the tour guides. They also made presentations regarding the Reserve's handling process of money along with the gold bricks held there for safekeeping. The group also visited the vault where the gold bricks were held some stories below sea level.

The Healthcare Industry

The seminar was conducted by Dr. Iqbal a clinical psychologist, who review drugs for large pharmaceutical companies before they can be approved by the FDA. With this experience he made a presentation regarding why the pharmaceutical industry is one of most profitable industries in America and may not

change because we all at some point get sick and in some cases require the use of medication to aid in the recovery progress. He also allowed the attendees to see a documentary made by Michael Moore which shed some light on one of the major stakeholders in the Healthcare Industry, the HMOs.

Ethnic Struggles in the Business World

On April 15th, Robby Singh, General Manager of Audi of Penske, talked to Kappa Iota Nu members and members of other organizations on Ethnic Struggles in Business Society. Mr. Singh focused mainly on the individual succeeding in the business world, rather than his or her race. Not only was this an inspirational seminar of how a person should approach the business world, but he educated the attendees regarding GM's role in the car industry. Mr. Singh also explained his entry level job as a sales person and how he came to be in the position he is in today. As a GM, he works with HR managers, Finance Managers, Sales Managers, and manages his employees on a day to day basis. He told the attendees that they should "Be Confident, Not Cocky".

Salary Negotiations and Equal Pay Workshop

Kappa Iota Nu co-sponsored a Salary Negotiations and Equal Pay Workshop with the Co-operative Education and Career Services department of Pace University, Pleasantville. The event was geared towards females that are and will be entering the workforce. The workshop was very informative as it told persons how to go about negotiating their salary the right way as this would be very vital for someone to have as they excel in their particular career.

The Business World and the Fundamental Purpose of a Company

This presentation was performed by a Management professor Dr. J. Pastore. The presentation was very interactive and in addition to focusing on the main topic of the business environment, the concept of ethics was also included in this presentation. Ideally the business world has become full of surprises as we have lost many of the cornerstones of our financial market such as Bear Stearns and Lehman Brothers whose collapse no one could have predicted. This solidified the notion that doing business is a very pleasant experience when financial situations are promising and when they are not in the business world it could be a matter of survival of the fittest to ensure that you will be successful but also, have some aspect of longevity in your business model.

How to represent your client and your firm's interests in a responsible and objective behavior

Larry Perlstein, GVP, Ombudsman Program, Gartner Inc. Stamford, CT is from Gartner Ombudsman. His responsibilities are to represent client interests in demanding ethical, responsible and objective behavior from Gartner associates. Previously, he was a group vice president in Gartner Research. Prior to joining Gartner, he worked for IBM; where he focused on object technology strategy and marketing. Before that, he worked as a consultant for various companies, including General Electric, General Foods and MCI, on a variety of application development issues. He began his information technology career at PepsiCo, building and delivering systems to support international locations. He received his BS in Marketing and MBA in IT from Pace University. Also, he is currently involved in the Mentorship Program for Business Honors Students from the Lubin School of Business here at Pace.

Resume building workshop

Kim Porter from Career Services showed the members useful tips/hints to build resumes; also handed out a booklet with samples of different styles of resumes in it. This workshop was a preparation for the Career Fair on Nov 10th, just a week after the event. Great time to clean-up your resume!

Globalization: Correlation of Capital Markets, Opportunity or Risk?

Mark Cone, CMO and Managing Partner of Causeway Capital Management LLC, will give an overview on how the global capital markets are increasingly correlated, what that means from an investors perspective, and what students might want to think about as they choose their career path regardless of the business they choose. Also would be more than willing to talk about what he did right/wrong (from an entrepreneurial standpoint) when he started his firm, what they look for in the grads they hire today, any other sort of Q&A.

Causeway Capital Management is a private company categorized under Management Investment Open-End and located in Los Angeles, CA. Current estimates show this company has annual revenues of \$5 to 10 million. Mr. Cone also served previously with Merrill Lynch Investment Managers and Hotchkis and Wiley.

The Dannon Trust Competition

The Dannon Trust Competition is an international business competition which is sponsored by the Group DANONE based in Paris France. The competition involves participants from over seven countries worldwide such as Russia, China and the Czech Republic. The premise is to develop a team of five students to make up a simulated executive board. As a team, they will simulate a day in the life of a Dannon executive by making real time business decisions pertaining to given scenarios and situations. The operation of the team must also mirror the principles of the Group DANONE. In addition to gaining experience in team building and decision making, participants will attach in their registration a copy of their resume which will be reviewed by Group DANONE. This in turn can potentially lead to internship and employment possibilities.

Trip to the United Nations / Educational Tour

The colony members of Delta Sigma Pi visited the United Nations headquarters in New York City for a guided tour of the facilities. This tour was geared towards education and the building of brotherhood.

Dr. Pramod Gaur, President and CEO of Healthanywhere, Inc.

Dr. Pramod Gaur, President and CEO of Healthanywhere, Inc. came and discussed both his work in the corporate business life and experiences as an entrepreneur. In addition, he informed us about the innovative industry of telehealthcare and eHealth with an interactive LIVE demonstration of new healthcare technology. This event was targeted towards the Lubin School of Business and the Lienhard School of Nursing; however, because this is a Pace wide event, all students and faculty were welcome to attend.

Regional and National Events

Harrisburg, Pennsylvania Fall 2006

This event was the first Lead event for our colony. It was attended past President Michael Petrizzo. He met a lot of people from various chapters and he was a bit intimidated as he was alone. However, this experience was one in which he met a lot of friendly people who were shocked and in disbelief about his membership in a new colony of Delta Sigma Pi. I had many questions on my mind about DSP. He inquired about what chapters did to get members, fulfill requirements and how they handled other aspects of the fraternity. Some of these were answered in the 4 breakout sessions that they offered. At the same time the members of other chapters asked many questions about the colony because colonies in Delta Sigma Pi were rare. It was definitely a learning experience for both him and the other members of different chapters.

Providence, Rhode Island Spring 2007

At this our second Lead event since Kappa Iota Nu became a colony of Delta Sigma Pi, Timothy Rago, Rich Walz, and Michael Petrizzo attended. This particular Lead was bonding experience for some of our initial members because they traveled together to get to the event and shared a hotel room. They attended different breakout sessions so to gain better knowledge of things that would help ensure the success of the colony. People from other chapters were shocked that we were in a colony that we started and they couldn't wrap their minds around what it would take to start something from scratch. These people were simply amazed at our accomplishment. They were able to talk to a few chapters and learn about events that they did to either meet their requirements or to bond with their members. It definitely was an educating experience, which helped us to begin to focus on growing as a colony.

Spring 2008 Leadership Awareness Conference

The Leadership Awareness Conference (LAC) was hosted by the Zeta Eta Chapter of Delta Sigma Pi at St. Peter's College in Jersey City, NJ. This was attended by two members from the Executive Committee and it was also a chance for the colony to visit a chapter at another school. There were a variety of seminars which participants could attend and they covered topics ranging from environmental awareness to going to Graduate School. The colony members gained a lot of insight from the various seminars and also took the opportunity to network with the brothers of the chapter.

Fall 2008 Eastern Regional Conference

The 2008 Eastern Regional Conference was held at Ryder University in New Jersey and was hosted by Regional Director Thomas Calloway in conjunction with the Beta Xi Chapter. The Kappa Iota Nu colony was represented by 5 delegates and learned a lot from the town hall atmosphere that the conference undertook where everyone's voice was heard. The colony members gained a lot of meaningful insight from the very productive discussions and vowed to incorporate some of the ideas to increase the operational efficiency and success of the colony.



Fall 2008 Boston LEAD School

The 2008 Boston LEAD School was attended by 13 members of the Kappa Iota Nu colony. This was also the largest delegation that had ever attended any LEAD school from the colony. During the weekend there the colony members in addition to getting to meeting brothers from other Delta Sigma Pi chapters grew a little closer together over that weekend. The colony also met some members of the Adelphi colony who were also in the process of completing their petition and also exchanged ideas regarding recruiting efforts, getting some of your school's alumni involved and possible events. The conference was done in a multi-conference manner where someone would be able to attend a particular of their preference ranging from Risk Management to Debt Management.



Spring 2009 Cincinnati LEAD School

The Spring 2009 Cincinnati LEAD was attended by a member of the Colony. This particular LEAD has some special significance as it will be in the state where the headquarters of Delta Sigma Pi is located. In addition to this, it would also be an ideal opportunity to meet many of the kind and helpful individuals who has assisted the colony with things such CEI concerns and also the sharing of knowledge regarding any questions that were raised. Therefore, along with fellowshiping with the brothers of other chapters, the opportunity to meet all the wonderful people at the National Headquarters such as Mr. Dale Clarke, Ms. Heather Troyer and Mr. Michael Banks was a great experience.



Summer 2009 Washington, D.C. Grand Chapter Congress

In the Summer of 2009, KIN attended its first Grand Chapter Congress event to Washington, D.C. This event was a great bonding experience for the four dedicated E-comm members that attended. It was a breathtaking experience for them to see hundreds and hundreds of Delta Sigs gathered to celebrate their 47th Grand Chapter Congress; this experience helped gain the interest of 40 or more student at Pace University and a strong 28 members total. KIN was thankful for all of the encouragement from all newly installed chapters in attendance, and their advice proved helpful in our colony's development. In addition, KIN was happy to introduce two new colony members to Dale Clark and Tom Calloway. Most importantly, these four members would prove to be the leaders of KIN's ventures in the Fall 2010 semester; holding valuable professional events, encouraging community service, networking with other clubs and organizations in social events and continue recruiting and retaining members.

Fall 2009 Pittsburgh LEAD School

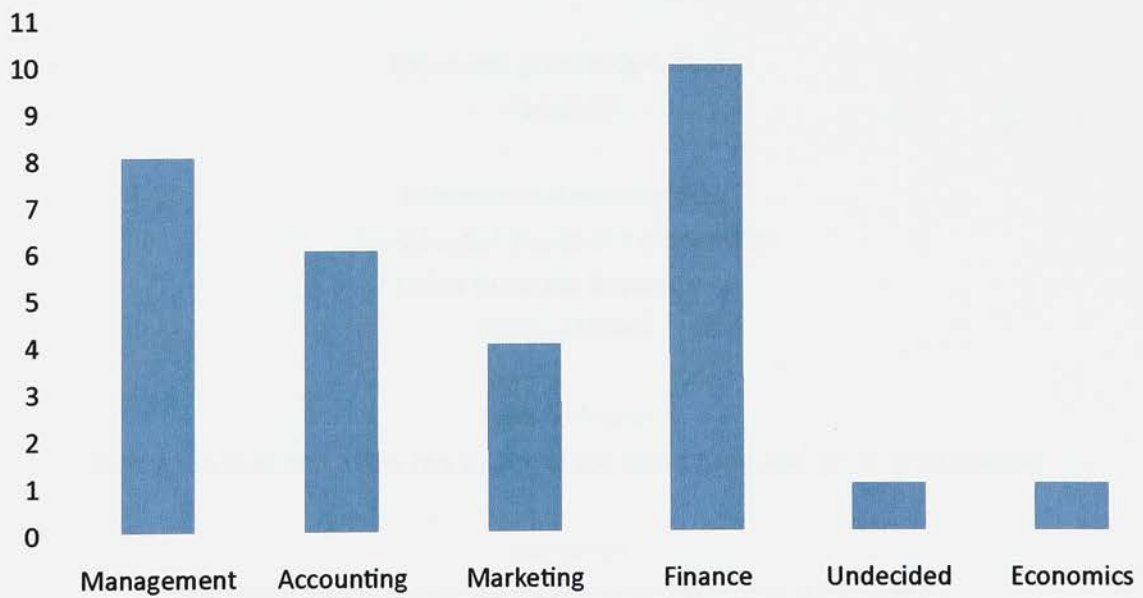
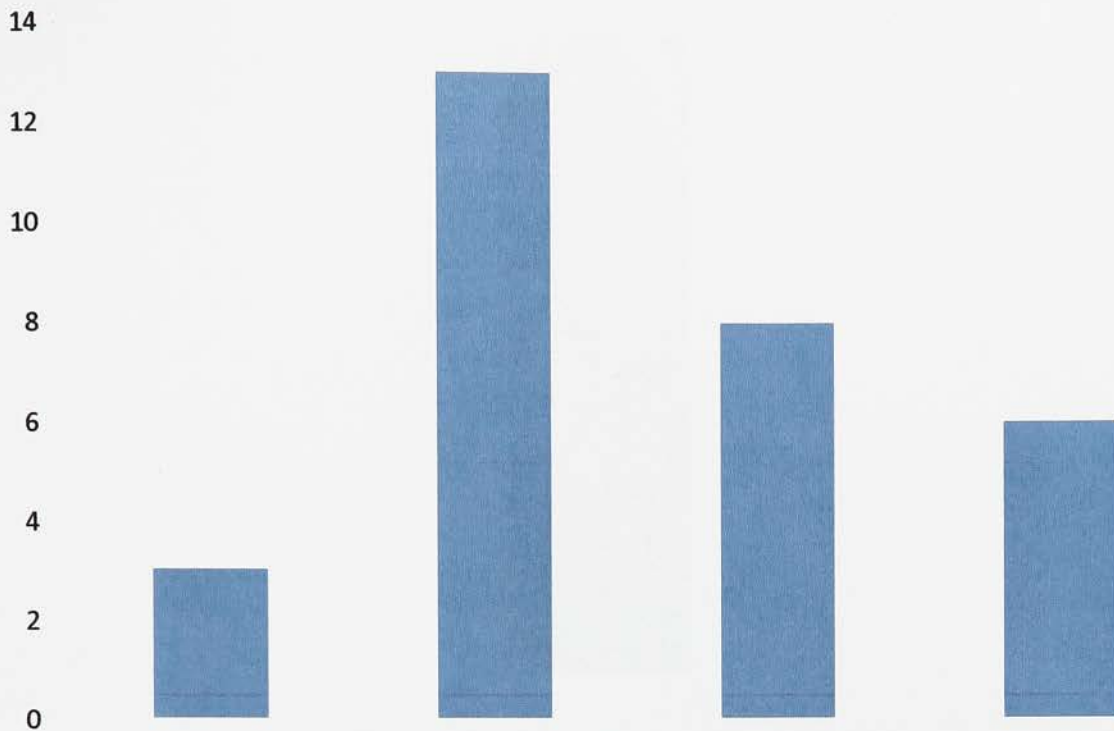
KIN continued its enthusiasm from the Grand Chapter Congress to the Fall 2009 Pittsburgh LEAD School. Colony members in attendance continued to learn about the history of Delta Sigma Pi through educational videos and presentations regarding recruitment, fundraising, social events/drinking awareness, and much more. We were happy to touch base with a few brothers met only two months ago at the Grand Chapter Congress in Washington, D.C. As the Pace semester was well under way, we felt very confident with the standing of our colony and its vision to recruit members and finalize what needed to be done. We were both happy to experience another Delta Sigma Pi conference, gain valuable knowledge on governing our colony and use the GCC and LEAD Conferences as prime marketing tools to Lubin Business students.

The Kappa Iota Nu colony of Delta Sigma Pi

Membership Statistics

The Kappa Iota Nu colony of Delta Sigma Pi came into existence during the spring semester of 2006 and has grown tremendously from 2 members in the spring semester of 2006 to 28 members at the end of the fall semester of 2008. We utilized conventional recruiting techniques as posting flyers around the campus which gave a little information about Delta Sigma Pi and our meeting times. In addition to this, we attended the University Fairs where all the student organizations would table in efforts to recruit students. We experienced our most recruiting success through the conduction of recruiting campaigns such as the “each one bring one which was a recruiting effort whereby each member would try to bring someone new to the meetings. The benefits were that this created a chain multiplier effect where a member would bring someone that was interested and that person would in turn bring some of their friends. This was successful in past semesters but was most successful during the 2008 fall semester, as we identified a target market of students with freshmen to junior standing. Through this recruiting effort during 2008 fall semester 9 students became members of Kappa Iota Nu. We also conducted a Delta Sigma Pi Informational in which we talked about the fraternity and gave attendees a little history about our colony from one of our past presidents. In addition to this, our District Director who was part of the chartering efforts of the Xi Tau chapter at Syracuse University also spoke to the students about what we were doing and how it was similar to what they did when he was an undergraduate at Syracuse.

The membership demographic of the colony members spans across a variety of majors within the business school ranging from Marketing to Management. The majority of the members however are Finance majors. In addition to this, the business school program employs an honors program whereby students complete honors business classes in finance and management and culminating in a senior honors thesis for some thesis’ produced through this program have been published. A third of the colony membership is enrolled in this program.





“Come ride with me to the distant shore”

Position: VP of Community Service

Name: Amanda Amos

Major: International Management **Minor:** Criminal Justice

Expected graduation date:

Fall 2010

Extracurricular Activities:

Presidential Student Ambassador

Lubin Business Association

Study Abroad

Future Goals:

Find a job that will allow me to travel for some time and go to grad school

Interests:

Traveling and meeting new people and learning their culture

Community service

Employers throughout college:

Pace University- Aquatics

Pace University- Welcome Center

Garfield Public Library- Page



“If you want to make the world a better place, take a look at yourself and make a change.”

Position: Member

Name:

Andrew Bethell

Major: Accounting

Expected graduation date:

May 2012

Extracurricular Activities:

Brother – Alpha Phi Delta

IFC Senator to Greek Council

Member – Accounting Society

Pace Intramural – Dodge ball, Volleyball, Basketball, Football

Future Goals:

CPA

Big Four

Interests:

Sports, Accounting, Alpha Phi Delta



“My brain is the key that sets me free.”

Position: Member

Name:

Steven Bruchard

Major: Marketing and Psychology

Expected graduation date:

May 2011

Extracurricular Activities:

Owning and operating start up entertainment company

Member – Pace University Marketing Association

Member – The Pace Association of Collegiate Entrepreneurs

Member – Lubin Business Association

Pace University Interactive and Direct Marketing Lab

Future Goals:

Own a National Entertainment Company

Interests:

Business, Magic, DJing,

Promoting, Sales, Music,

Hiking, Skiing, ATVing

Employers throughout college:

Magic teacher, Stoney Loadge (Therapeutic Activities)

Own and operated open company; Magical Memories Entertainment



“In order to be irreplaceable one must be different.”

Position: VP of Scholarships and Awards

Name:

Stephanie Canova

Major: Public Accounting

Expected graduation date:

May 2011

Extracurricular Activities:

President of Delta Phi Epsilon International Sorority

Member – Accounting Society

Alternate Senator – Greek Council

Vice President – Townhouse Hall Council

Future Goals:

CPA and Corporate Law

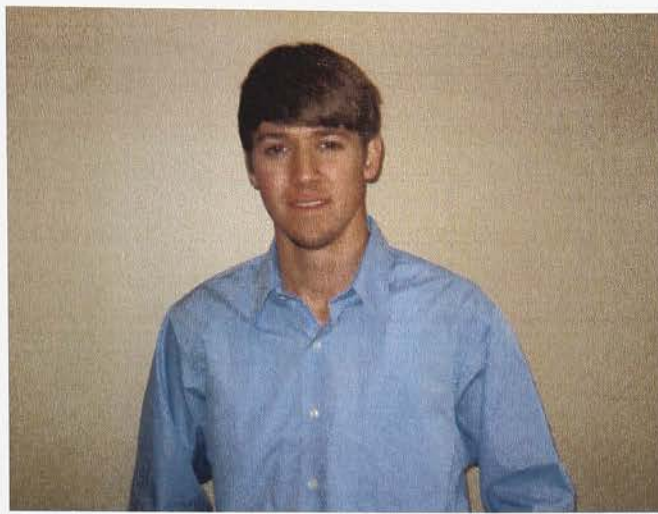
Interests:

Reading, Traveling, Sailing

Employer(s) throughout college:

Student Coordinator – Pace University Welcome Center

Intern – Eichen & Dimeglio P.C.



“Good management consists in showing average people how to do the work of superior people.”

Position: Vice President of Chapter Operations

Name:

Daniel R. Cassidy

Major: Management **Minor:** Marketing

Expected Graduation Date:

May 2012

Extracurricular Activities:

President – The Pace Association of Collegiate Entrepreneurs

Advertising Representative – Paw Print Newspaper

Pace Athletics – Men’s Division II Tennis

Member – Lubin Business Association

Future Goals:

Start up my own multinational private equity firm.

Interests:

Real Estate

Mergers & Acquisitions

Architecture

Tennis – Skiing – Golf

Employment throughout College:

Namco of Danbury – Sales Associate

Paw Print Newspaper – Advertising Representative

Fair Field County Bank- Intern



“Failure is not an option”

Position: Member

Name:

Iliana Collado

Major: Management **Minor:** Sociology

Expected graduation date:

May 2012

Extracurricular Activities:

Member of Delta Phi Epsilon sorority

Future Goals:

Grad school and expanding the family business

Interests:

Participating in new ventures

Employers throughout college:

Fine Fare Supermarket - Palma Nueva Food Corp.

C-market foods – book keeping, customer service, management



“Life is like a baseball game. When you think a fastball is coming,
You gotta be ready to hit the curve.”

Position: Member

Name:

Steven D'Angelo

Major: Finance **Minor:** Economics

Expected graduation date:

May 2012

Extracurricular Activities:

Pace Athletics –Men's Division II Baseball

Future Goals:

Pursuing an M.B.A.

Interests:

Leisure Activities: Skiing

Employers throughout college:

Fox Rothschild LLP



**“You’ve got to stay patient, stay in the moment, keep grinding.
You never know what can happen”**

Position: Member

Name:

Jeremy Dantzig

Major: Public Accounting BBA/MBA

Expected graduation date:

May 2013

Extracurricular Activities:

Member – Lubin Business Association

Future Goals:

Work for a big public accounting or financial firm

Interests:

Golf, Listening to music, Sports statistics and analysis
Meeting and getting to know new people, networking, watching sports



“Anything *worth* having is worth *working hard* for”

Position: Member

Name: Christine DePasquale

Major: Marketing and Psychology **Minor:** Pre Law

Expected Graduation Date: May 2012

Extracurricular Activities:

PUMA (Pace University Marketing Association)
LBA-Lubin Business Association (PUMA falls under LBA)
GSA-Gay Straight Alliance
Programming Committee
Honors College
Psychology Club
Community Service

Future Goals:

To get into the law school of my choice and then become a very successful lawyer or a chief executive of a company.

Interests:

Networking

Meeting new people and gaining perspective on different people’s situations

Helping those less fortunate than myself

Gaining as much knowledge as I can in as many different fields as I can

Go to as many countries and states as I can before I am too old so I can see how different types of people work and operate in their communities, businesses, and lives.

Employers throughout College: While I haven’t had any meaningful jobs throughout my college experience, as this is only my sophomore year, I have applied for an internship at a law firm which I hope to begin this coming spring 2010 semester. If I do not obtain this internship due to my age, I will work at an on campus job until I am eligible for a job that pertains to my major and interests.



"God grant me the serenity to accept the things I cannot change, courage to change the things I can, and wisdom to know the difference"

Position: Vice-President of Professional Activities

Name:

Cynthia Felix

Major: Finance and Marketing **Minor:** Economics

Expected graduation date:

May 2010

Extracurricular Activities:

VP of Professional Activities- Kappa Iota Nu

Community Service with local Church

Future Goals:

Work for 2 years after college, then apply to a top tier graduate school

Interests:

Participating in new ventures

Traveling

Employers throughout college:

IBM Corporation - Finance and Administration

Davis Studio Photography Company

Stamford Primary Care

Sirota Consulting- Consulting Company



“Success is 1% Inspiration 99% Perspiration”

Position: Member

Name:

Andrew Feola

Major: International Marketing **Minor:** Italian

Expected graduation date:

May 2012

Extracurricular Activities:

Philanthropy Chair- Delta Upsilon International Fraternity Inc.

Member – Pace Association for Collegiate Entrepreneurs

Pace Athletics – Men’s Division II Tennis

Future Goals:

Invest in Stocks/Mutual Funds

Start up a business

Graduate School

Interests:

Making money

Helping Others

Having good health and physical fitness

Traveling



“Live Every Day Like It’s your last take advantage of every moment of opportunity”

Position: Member

Name:
Kyle Fletcher

Major: Marketing **Minor:** Psychology

Expected graduation date:
May 2011

Extracurricular Activities:
Sales For Verizon Wireless

Future Goals:
Grad School for my masters in marketing while working in the field getting experiance

Interests:
Technological improvements, Learning to do and experience new things, Traveling to new places experiencing new cultures

Employers throughout college:
Sales – Sears

Sales – Verizon Wireless



Position: Member

Name:

Jenny Francisco

Major: International Management **Minor:** Italian Studies

Expected graduation date:

May 2010

Extracurricular Activities:

Treasurer- Nu Zeta Phi Sorority

Member of P.A.C.E.

Future Goals:

Obtain a global network through work experience

Apply to a prestigious grad school

Interests:

Networking

Employers throughout college:

Rocky Mountain Chocolate Factory Franchise

Ken Malone Plumbing and Heating Company



“Life is what you make of it”

Position: Member

Name:

Katie Gallagher

Major: Finance

Expected graduation date:

Dec 2011

Extracurricular Activities:

Member – Lubin Business Association
Running, swimming, enjoying good food

Future Goals:

To graduate with a Master’s Degree
Obtain a successful career in Finance
To enjoy a happy family

Interests:

Time with family and friends, New York City, the beach
Christmas time, shopping

Employers throughout college:

Waitress – Tom Adelaide
Tutor/Babysitter – Mama Bohan
Northwestern Mutual Financial Network- Financial Rep Intern



“Fall down Seven times, get up Eight.”

Position: Senior Vice President

Name:

Christopher Gaur

Major: Marketing Management **Minor:** Psychology

Expected graduation date:

May 2012

Extracurricular Activities:

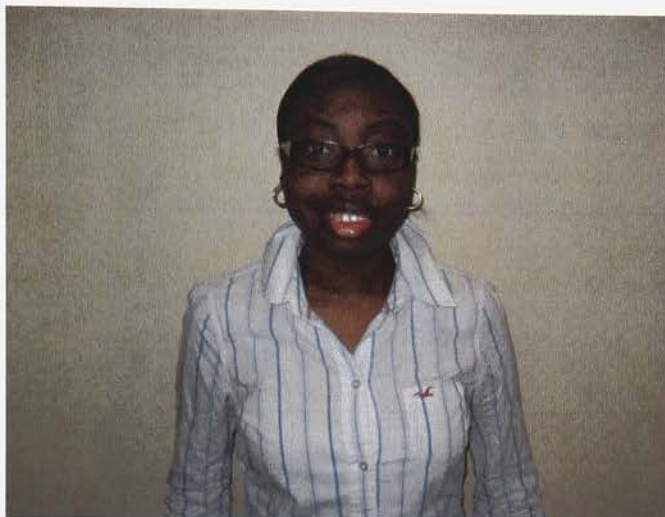
Business Manager- Paw Print Newspaper
Executive Vice President – Residence Hall Association
Executive Vice President – The Pace Association of Collegiate Entrepreneurs
Member – Pace University Marketing Association
Member – Lubin Business Association
Pace Athletics – Men’s Division II Tennis
Volunteer EMT – Pleasantville Ambulance Corps

Future Goals:

Start up own small business
Becoming a music teacher

Interests:

Making money for companies
Keeping up with fashion
Networking
Community service



“Do what you can, with what you have, in the place you are, with the time you have left”-Nkosi Johnson

Position: Member

Name:
Taylor Harris

Major: Management **Minor:** Accounting

Expected graduation date:
May 2012

Extracurricular Activities:
Executive Vice President- Campus Crusade for Christ
Director of Advertising and Recruitment- Lambda Sigma Honor Society for Sophomores

Future Goals:
Obtain my Masters degree and then begin my non-profit after school program for children

Interests:
Anything that enhances me spiritually, physically and emotionally

Employers throughout college:
N/A



**“When you reach the top of the mountain, keep climbing,
for that is the way of Beta Nu!”**

Position: Member

Name:

Daniel Hernandez

Major: Business Undecided

Expected graduation date:

May 2012

Extracurricular Activities:

Member – A.S.P.I.R.E.
brother of Alpha Phi Delta

Future Goals:

Getting a good paying job and being happy.

Interests:

Beta Nu, Watching and playing sports, catching up on sleep.

Employer(s) throughout college:

Photo Lab Assistant – Pace University



"Always remember that the future comes one day at a time."

Dean Acheson

Position: Member

Name:

William King

Major: Finance **Minor:** Management

Expected graduation date:

May 2012

Extracurricular Activities:

NCAA Swimming

Alpha Chi Epsilon Fraternity

Future Goals:

Work for 2 years after college, then apply to a top tier grad school

Interests:

Swimming, Fishing, Boating, Snowboarding, Hockey, and being outdoors

Employers throughout college:

Town Of Islip- Lifeguard



Position: Member

Name: Sharon Laviera

Major: International Marketing **Minor:** French

Expected graduation date:

May 2012

Extracurricular Activities:

Phi Sigma Sigma, Hall Council, Greek Council

Future Goals:

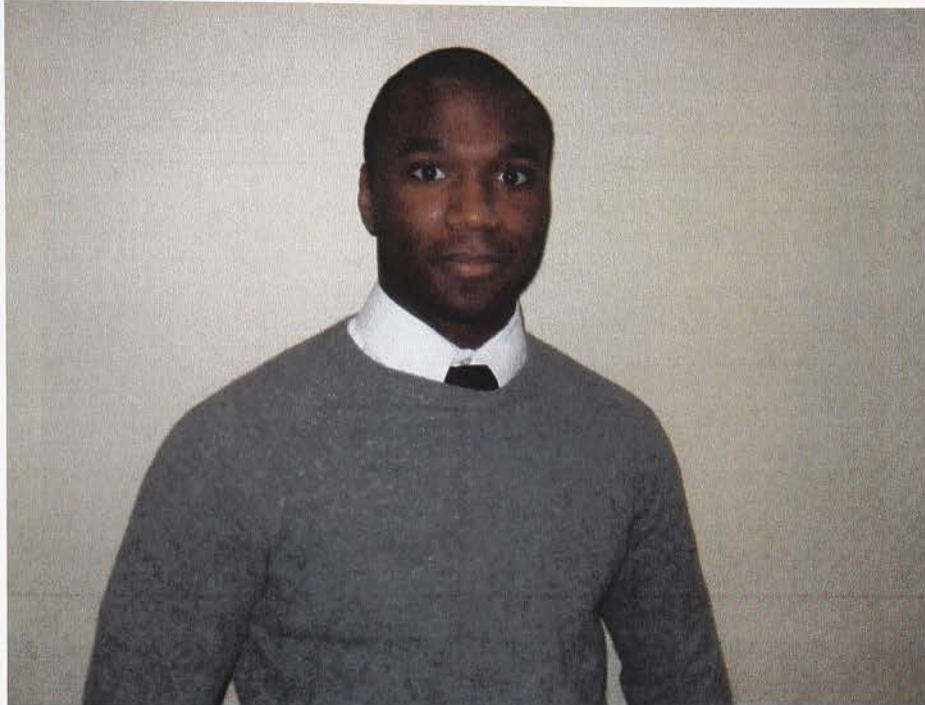
To be able to travel to other countries with my major and find ways to help people through it.

Interests:

Different cultures, languages, countries, and people. Learning about different and new current events in the world.

Employers throughout college:

N/A



“Be the change you want to see in the world.”

Position: Member

Name:

Andre Lewis

Major: Accounting

Expected graduation date:

May 2012

Extracurricular Activities:

Executive Vice President- Delta Upsilon International Fraternity

Member – Lubin Business Association

Member – The Pace Association of Collegiate Entrepreneurs

Accounting Society

Future Goals:

CPA, Basketball Coach

Interests:

Playing basketball, Hanging out with friends

Enjoying Greek Life as a brother of Delta Upsilon



“Time is like money, the less we have of it to spare the further we make it go.”

Position: Member

Name:
Gregory Linsalata

Major: Finance

Expected graduation date:
May 2013

Extracurricular Activities:
Member – Pace University Marketing Association
Member – Lubin Business Association

Future Goals:
Gain a position as a financial analyst and work my way to a position with much responsibility but high rewards.

Interests:
Business
Marketing
Finance



“College Education is an investment with high returns.”

Position: VP of Alumni Relations

Name:

Shawana McDonald

Major: Finance

Expected graduation date:

May 2010

Extracurricular Activities:

Project Manager for Web Design class

Member – African Students at Pace (A.S.A.P.)

Member – The Pace Association of Collegiate Entrepreneurs

Future Goals:

To graduate in May 2010, attain CFA or CPA and have a PhD before 35.

Interests:

Taking on challenges

Trying new things and not taking ‘no’ for an answer.

Spending time with family and friends

Employers throughout college:

Sales Rep. Marketing Assistant – New Vista Marketing

Employers throughout college:

Student Assistant I – Pace University Computer Resource Center



“Be who you are and say what you feel, because those who mind don't matter, and those who matter don't mind.”

Position: VP of Pledge Education

Name:
Boris Pak

Major: Accounting

Expected graduation date:
May 2011

Extracurricular Activities:
Resident Assistant
A.S.P.I.R.E- Director
Alpha Phi Delta Fraternity- Executive Vice President
Accounting Society- Senator
Greek Council- Senator
IFC- VP of Finance

Future Goals:
To graduate in May 2012 with my Masters, attain my CPA and become a partner in one of the big four accounting firms.

Interests:
Hockey
Biking
Traveling

Employers throughout college:
Pace University- Tour Guide
New York District Attorney's Office- Forensic Accounting Intern



Name:

Leonard G Polhemus, Jr.

“Idle hands are the devil’s playground”

Position: Member

Major: Finance **Minor:** Economics

Expected graduation date:

May 2010

Extracurricular Activities:

Lubin Business Association

Pace Finance Society

Pace Association for Collegiate Entrepreneurs

Future Goals:

Bring OdorSCIENCE Global to the forefront of chlorine dioxide technology and a household name for disinfectants and deodorizers.

Interests:

Participating in new ventures, growing my current business

Employers throughout college:

New York Life Insurance and NY Life Securities- Agent

Dutchess Recreational Vehicles- Business/Finance Manager

OdorSCIENCE Global, LLC- President



**“When you reach the top of the mountain, keep climbing,
for that is the way of Beta Nu!”**

Position: Member

Name:
Nick Sarvaideo

Major: Accounting

Minor: Finance

Expected graduation date:
May 2011

Extracurricular Activities:
Member – A.S.P.I.R.E.
Brother of Alpha Phi Delta
Member- Accounting Society

Future Goals:
Working on for the big 4.

Interests:
Watching and playing sports

Employer(s) throughout college:
The Dannon Company



“Do what you love, love what you do”

Position: Member

Name:

Veronica Sigcha

Major: Public Accounting

Expected Graduation Date:

May 2012

Extracurricular Activities:

Unity and Social Justice Committee Member

Programming Committee Member

Tunnel of Oppression Committee

Treasurer of Gay Straight Alliance at Pace

Future Goals:

Work for 5 years at a top accounting firm, then travel to Europe work for major companies overseas

Interests:

Meeting new people and spending time with family and friends



**“When you reach the top of the mountain, keep climbing,
for that is the way of Beta Nu!”**

Position: Member

Name:

Brian Smith

Major: Finance

Expected graduation date:

May 2012

Extracurricular Activities:

Member – A.S.P.I.R.E.
brother of Alpha Phi Delta

Future Goals:

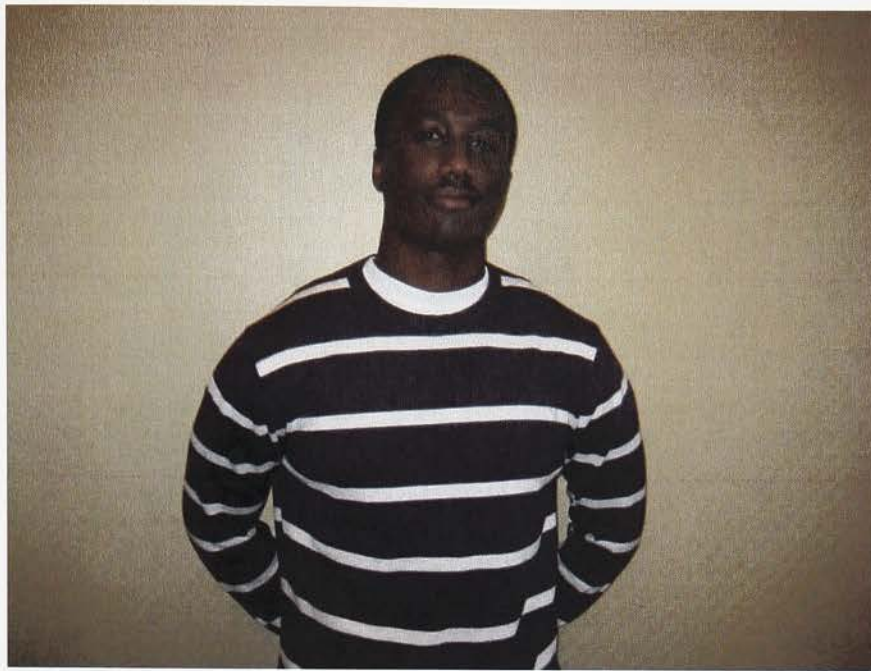
Working on wall street and making big bucks.

Interests:

Beta Nu, Watching and playing sports

Employer(s) throughout college:

Six Flags Great Adventure
CVS Pharmacy



**“When you reach the top of the mountain, keep climbing,
for that is the way of Beta Nu!”**

Position: Member

Name:

Richard Tolbert

Major: Economics

Expected graduation date:

May 2012

Extracurricular Activities:

Pace Intramurals – Volleyball, Basketball, Football

IFC Representative

Brother of Alpha Phi Delta

Future Goals:

A job in investment banking, then use my contacts and business abilities and transfer that knowledge back home
in Liberia, West Africa

Interests:

Sports, Business and Family



Position: Member

Name:
Daniel Trimarchi

Major: Marketing **Minor:** Management

Expected graduation date:
May 2013

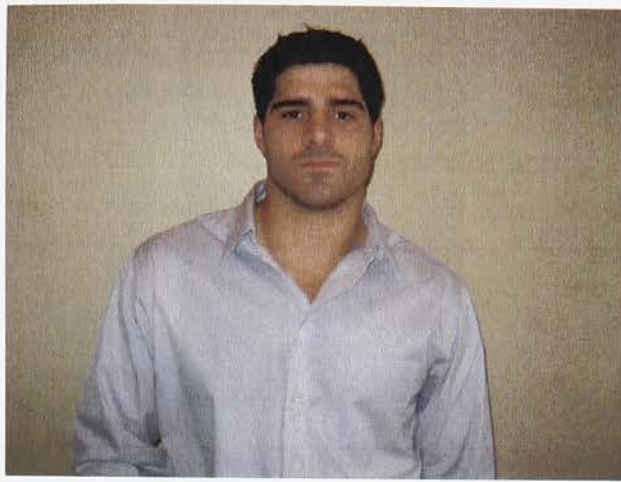
Extracurricular Activities:
WPAW
ASPIRE

Pace University Marketing Association

Lubin Business Association

Future Goals:
Graduate and work so that I can enter a top tier masters program

Interests:
Music, Sports, Art, Exploring new things



“Be the change you want to see in the future.”

Position: Member

Name:

Adam Vurchio

Major: Business Management **Minor:** Pre-law

Expected graduation date:

December 2010

Extracurricular Activities:

Member – The Pace Association of Collegiate Entrepreneurs

Member – Pace University Marketing Association

Member – Lubin Business Association

Pace Athletics – Men’s Division II Football

Member – S.A.A.C.

Member – Colleges Against Cancer (CAC)

Future Goals:

To become a successful entrepreneur

Interests:

Sports, Fishing, Music, Reading, Traveling,

Cooking, Cars, Hanging out with friends

Employers throughout college:

Bartender – Paulies Bar and Grill

Lifeguard – American Pools Management



“If God brings you to it, he will bring you through it”

Position: President

Name:

Farah Yar

Major: Finance & Management **Minor:** Economics

Expected graduation date:

May 2010

Extracurricular Activities:

Religious Class Administrator

Future Goals:

Begin the UBS Finance Graduate Training Program in July 2010

Apply for a top tier graduate school

Work for a consulting firm

Involve myself with Microfinancing Institutions

Interests

Participating in new ventures

Employers throughout college:

Pace University- Finance and Administration

New York State Democratic Committee

LogicGate Consulting Group

Dannon

UBS