

INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC.
MINUTES
SOUTHERN PROVINCIAL COUNCIL MEETING
MARCH 5, 2023
KNOXVILLE, TN

The Southern Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 9:02 on Sunday, March 5, 2023, by Southern Provincial Vice President Meghan Hill in Knoxville, TN.

Present at this meeting were the following officers of the Southern Province:

| | |
|---------------------------|--|
| Meghan Hill | Provincial Vice President |
| Trina Kirk | Atlantic Coast Regional Vice President |
| Kyle Bischoff | Central Gulf Regional Vice President |
| Madison Whitehouse Monnin | Mid-South Regional Vice President |
| Ron Neto-Taylor | South Atlantic Regional Vice President |
| Chelsey Fix | Mid-Atlantic Regional Vice President |
| C.J. Cook | Southeastern Regional Vice President |

Other positions were as follows:

| | |
|------------------|---------------------|
| Darrick Williams | Chancellor |
| Sarah King | Recording Secretary |
| Sarah Lowe | Credentials Chair |

At this time, Hill relinquished the chair to Chancellor Williams, who introduced Secretary King. King then conducted the Roll Call of Delegates and announced 37 delegates present and eligible to vote. **See Addendum A.**

Delta Iota then moved to adopt the agenda as presented. The motion was seconded by Louisville and approved.

- Note that the submitting chapter (Zeta Theta) withdrew Proposal 1

Kappa Psi moved to dispense with the reading of the minutes of the 2022 Southern Provincial Council Meeting and to approve the minutes as previously distributed. Seconded by Zeta Theta and approved.

Reports of officers

- No reports from PVP, AC RVP, CG RVP, MA RVP, MS RVP, SA RVP, SE RVP
- Professional Committee Chair: discussed the professional development survey, encouraged chapters to discuss LEAD with their chapters

OLD & NEW BUSINESS

Chancellor Williams then noted there was no old business and moved into new business.

Birmingham then moved **the 2023-24 Provincial Budget**. The motion was seconded by Theta Sigma.

Louisville asked if two inactive chapters are included in budget. PVP Hill clarified that they are not.

Kappa asked what the \$500 is for. PVP Hill clarified the numbers in the budget (fixed number plus per-chapter amount).

RVP Fix later clarified that budget was incorrect- only nine chapters in the region. Grand total would not change. \$90 would be redistributed to the rest of the province.

The 2023-24 Provincial Budget was then adopted. See Addendum B.

Beta Eta moved the first legislative proposal/resolution: Regional Realignment. No second. Proposal not discussed.

Kappa Tau moved the second legislative proposal/resolution: Governance Taskforce. Seconded by Beta Gamma.

This proposal was amended to instead say “the Board of Directors, GP shall bring legislation for delegates to vote on prior to fall 2024 that support...,” strike out final sentence.

Louisville explained what a resolution is for the delegates. She then explains this given resolution and the context from the governance discussion in Cleveland. She noted that the Board has not taken action with the same urgency as the Grand Chapter in Cleveland. This resolution would force the Board to act with more urgency.

Kappa Psi motioned to end discussion. Zeta Theta seconded. Discussion closed.

Beta Gamma motioned to vote. Kappa Tau seconded. Resolution carries.

Chancellor then opened discussion on **the Location and Date of the 2025 Provincial Conference and Council Meeting**.

St. Pete clarified the Super Bowl date (Feb. 9th) and that it is not one of the suggested dates.

Delta Iota suggested Savannah as first choice. Chancellor Williams took a straw poll and the majority of delegates supported Savannah as first choice.

Birmingham suggested Birmingham as a second choice. He argued that we have not had a provincial in Birmingham since 2018 but have been to North Carolina recently. Birmingham has changed a lot since then. Beta Gamma suggested Charlotte as a second choice. Kappa Tau seconded Charlotte. Both cities have Top Golf. Chapters noted that Charlotte is cheaper for flying and is a popular destination for graduates. Birmingham noted that they are not difficult for flying. Chancellor Williams then took a straw poll and Birmingham as second failed (19-14).

PVP Hill clarified that these are suggestions/preferences. Decision will be based on logistics.

Pi recommended keeping February 1-2 as first choice due to spring breaks. Others agreed with that. Multiple chapters mentioned a late class start or study abroad trips late January so early February is difficult. Kappa said that March is midterms and that is difficult so early Feb is best. Beta Gamma said that early February is difficult due to recruitment. Delta Iota suggests mid-Feb as the first choice as a middle ground and as the best choice given weather concerns. Chancellor Williams then took a straw poll for the first and second date choices.

The Listing of Preference for the 2025 Provincial Conference and Council Meeting was then adopted.

| Location Preferences | | Date Preferences | |
|----------------------|----------------|------------------|----------------|
| Location 1 | Savannah, GA | Date 1 | February 22-23 |
| Location 2 | Charlotte, NC | Date 2 | March 1-2 |
| Location 3 | Birmingham, AL | Date 3 | February 1-2 |

Williams then discussed upcoming events including Alumni Day and Houston GCC. He then asked for any general announcements.

PVP Hill and Brother Simmons opened a discussion on governance to give grassroots feedback to the Board.

Simmons asked what are the top roadblocks your chapter faces from serving our purpose. Top responses were member engagement, funding, recruitment, lack of motivation, tech support, Hub, diversity, communication, lack of alumni support.

Hill asked what the Board can do to support member engagement and other roadblocks.

- Delegates discussed that engagement is even more difficult for smaller chapters that struggle financially (ex. People show up for food, can't afford food) so a barrier to engagement is money.
- Others noted that connecting with similarly sized (and just similar) chapters outside of the region would be helpful as small chapters have different problems. Connecting at Presidents' Academy was helpful. Chapters do not know which chapters are similar to reach out to.
- Brother Dominy said that collegiate chapters do not know how to sell an experience and do chapters know how to sustain the experience they are selling. How to we package and sell and follow through with a better experience?
- Do we need toolkits for different chapters and different needs? Hill mentioned that these resources are on the website but not packaged nicely.
- Another delegate mentioned that transitions are important and that standardized transitions would be helpful. Transition/officer info on website is often outdated. Hill said to inform CO about those issues.
- Brother Markowitz discussed "subject matter experts" program and asked for feedback. Asked if a dedicated resource for transitions would be helpful, delegates said yes.
- Kappa Tau said that they do pre-election AND post-election meetings with outgoing officer to help with transitions. Hill said that is great for a large chapter- what works for small chapters?
- Others would like resources for chancellors for leading meetings as students are not experts and struggle to transition info.
- Zeta Upsilon requires those running for positions to attend an exec meeting and president meets with all new officers. Also said that transitions can be difficult with a checked-out officer.
- Kappa does a mentor/shadowing program for positions to aid a long transition which includes attending EC meetings.
- Chapters asked for a feedback survey on the Hub to continuously improve, possibly include updated officer resources in Hub.
- Others asked for resources for popular local positions (social chair, DEI chair, etc.). Hill asked chapters to email their RVPs what positions they have that are not currently covered.
- Chapters asked for regular regional/provincial town hall meetings (zoom?) to share ideas across chapters. Many head nods when asked if they would attend. Submit agenda topics ahead of time to make these semi-structured.
- Chapter asked for a recruitment toolkit and marketing materials. Want staff to do some marketing to new freshmen. Could this go to admitted students or applying students? Some chapters said that they have faculty email new business students. Another chapter said that they utilize the parent Facebook groups. WKU markets at the admitted students day.
- A helpful recruitment resource would be a standardized presentation. Hill's takeaway is we need kits (transitions, recruitment, fundraising, etc.)

Hill transitioned to discussion on fundraising.

- One chapter asked for a "kit" on planning benefit gala type events. Pi said they do this and the chapter can connect.
- Another asked for both a provincial calendar and a resource sharing source. "don't recreate the wheel."

- Markowitz asked if they want an online kit or a person to help. Chapters want both. Could resources be crowdsourced?
- Chapters liked the Founders' Day Challenge and want another national fundraising drive.
- Also want a toolkit for raising money.
- Chapters said it is difficult when alumni contacts are outdated.
- Chapters really want a space to connect with each other.
- Brother Tatum encouraged chapters to sell merchandise at events.

Williams adjourned the Southern Provincial Council Meeting at 10:34 after a motion by Atlanta, Gamma Tau second, was approved by consensus. Hill then closed the meeting according to Ritual.

Meghan Hill

Meghan Hill, Provincial Vice President

Sarah King

Sarah King, Recording Secretary

Addendum A

| School | Chapter | Credentialed | Eligible |
|--|--------------|--------------|----------|
| Georgia State University | Kappa | x | x |
| Vanderbilt University | Omicron | | x |
| University of Georgia | Pi | x | x |
| University of Tennessee | Alpha Zeta | x | x |
| University of North Carolina-Chapel Hill | Alpha Lambda | | x |
| University of Virginia | Alpha Xi | | x |
| University of Alabama | Alpha Sigma | x | x |
| Mercer University | Alpha Tau | x | x |
| University of South Carolina | Beta Gamma | x | x |
| University of Florida | Beta Eta | x | x |
| Auburn University | Beta Lambda | x | x |
| University of Miami | Beta Omega | x | x |
| Florida State University | Gamma Lambda | x | x |
| University of Southern Mississippi | Gamma Tau | x | x |
| Florida Southern College | Delta Iota | x | x |
| University of Tampa | Epsilon Rho | x | x |
| Georgia Southern University | Epsilon Chi | | x |
| Christian Brothers University | Epsilon Psi | x | x |
| Western Kentucky University | Zeta Theta | x | x |
| Georgia Institute of Technology | Zeta Lambda | x | x |
| Virginia Polytechnic Institute | Zeta Upsilon | x | x |
| Florida Atlantic University | Zeta Phi | | x |
| Troy University | Eta Kappa | x | x |
| University of West Florida | Eta Upsilon | | x |
| University of Central Florida | Theta Sigma | x | x |
| University of South Florida-Tampa | Theta Phi | x | x |
| Georgia College & State University | Iota Mu | x | x |
| Longwood University | Kappa Nu | x | x |
| University of North Florida | Kappa Pi | x | x |
| Clemson University | Kappa Tau | x | x |
| Savannah State University | Kappa Chi | x | x |
| Bellarmino University | Kappa Psi | x | x |
| Kennesaw State University | Nu Pi | | x |
| University of Lynchburg | Nu Chi | x | x |
| Radford University | Omicron Pi | x | x |
| University of South Florida-St. Petersburg | Rho Psi | x | x |
| University of Richmond | Rho Omega | | x |
| Duke University | Sigma Tau | x | |
| Jacksonville State University | Tau Phi | | |
| Coastal Carolina University | Tau Psi | x | x |

| | | | |
|--------------------------|-------------|---|---|
| Eckerd College | Upsilon Phi | x | x |
| Old Dominion University | Chi Omega | x | |
| Atlanta | | x | x |
| Birmingham | | x | x |
| Central Florida | | | x |
| St Pete-Clearwater | | x | x |
| Columbia | | | x |
| Pensacola | | x | x |
| Jacksonville | | x | x |
| Louisville | | x | x |
| Memphis | | | x |
| Richmond | | x | x |
| East Carolina Startup | | | |
| Clark Atlanta Startup | | x | |
| William and Mary Startup | | | |

Addendum B

Individual Travel for RVPs & PVP

| Collegiate Chapters | | \$90/Chapter + \$500 | | |
|--------------------------------|----|----------------------|--------|--------------|
| | | \$90/Chapter | +\$500 | Region Total |
| Atlantic Coast | 6 | \$540 | \$500 | \$1,040 |
| Central Gulf | 6 | \$540 | \$500 | \$1,040 |
| Mid-Atlantic | 9 | \$810 | \$500 | \$1,310 |
| Mid-South | 5 | \$450 | \$500 | \$950 |
| South Atlantic | 7 | \$630 | \$500 | \$1,130 |
| Southeastern | 9 | \$810 | \$500 | \$1,310 |
| | 42 | | | |
| Startup Groups | 2 | \$180 | | |
| Speculative Startup Groups | 2 | \$180 | | |
| PVP | | \$1,490 | | |
| Provincial Event Travel | | | | |
| Provincial RVP/PVP Meetings | | \$1,700 | | |
| Other | | | | |
| Community Service | | \$80 | | |
| Grand Total | | \$7,410 | | |