

DATE

Dear Dean:

Since our beginning in 1907, Delta Sigma Pi Professional Business Fraternity has always believed in the importance of academics, both in the university and through extracurricular activities.

Delta Sigma Pi sponsors Leadership and Excellence Academies for Deltasigs (LEAD) which take place across the country in fall and spring. These meetings focus on teaching and motivating leadership skills, providing educational material and encouraging professional development consistent with the purpose of this Fraternity. Each meeting strives to enhance the personal growth and development of our members.

In order for our members attending your university to get the most out of these experiences, we are seeking your help in two important ways.

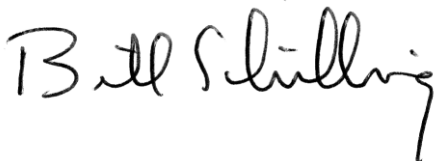
These conferences are always held on weekends, but due to travel time associated with attending, they sometimes unfortunately conflict with class schedules. We ask your help in garnering faculty permission for students to make up any assignments or class time they may miss by attending our conferences. These conferences have well-planned and effective series of educational and personal development sessions, or we would not be making this request!

Our second request is addressed to those Deans who have funding available to assist student groups in attending educational conferences. On behalf of our chapter, we request any available financial support to offset travel costs. We appreciate any funds that can be provided especially in these hard economic times and believe they are a worthy investment in leadership development for your students.

We hope students from our chapter on your campus will be able to attend these excellent programs. A complete schedule of seminar sessions can be provided by our office, if that would be helpful to you or to others in the school's administration or faculty. A complete list of upcoming LEAD conferences and agendas for each can also be found online at [dsp.org](http://dsp.org) under "Events."

Thank you in advance for all your help. As always, your support of our chapter, our members, and our educational programs is greatly appreciated. Please keep our office and our students in mind as resources to help you accomplish your own objectives on campus. We are at your service!

Sincerely yours,

A handwritten signature in black ink that reads "Bill Schilling". The signature is written in a cursive style with a large, stylized "B" and "S".

BILL SCHILLING  
Executive Director