

The Deltasig[®]

of Delta Sigma Pi

The Journal of America's Foremost Business Fraternity

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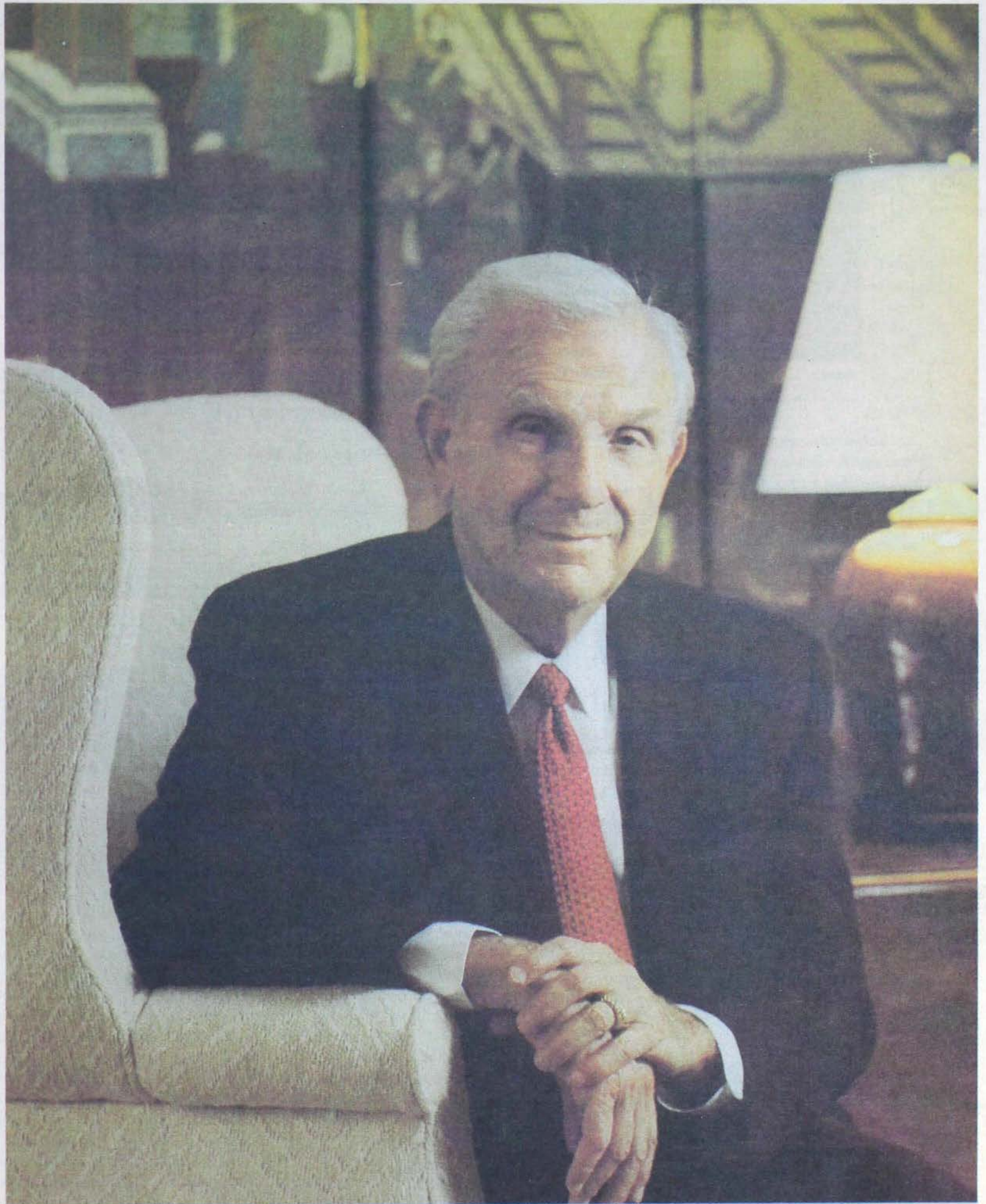


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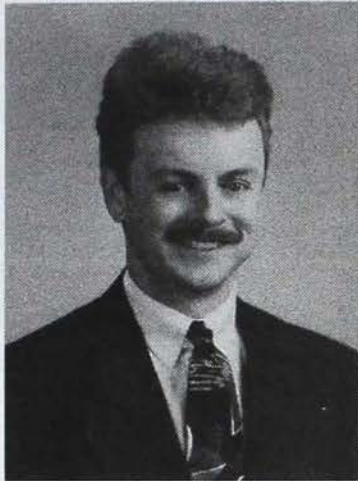


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Focus ON THE FRATERNITY

As I write this column the holiday season is in full force. From the end of November to January 1, the calendar seems to collapse into a series of fast-paced events. During these hectic times it seemed appropriate to pause for a few moments of quiet reflection on the past few months before turning to the future.



Randy L. Hultz

Since the beginning of October, Delta Sigma Pi has held 15 Regional Conferences around the country. Nearly 2,000 collegiate and alumni Brothers took advantage of one of the many benefits of membership in our Fraternity by attending one or more of these events. Each of the seven conferences I attended was an opportunity to interact with individuals dedicated to improving themselves and their Fraternity. I left each conference uplifted and rejuvenated by the fraternal spirit, enthusiasm and brotherhood that was evident. One of the highlights of all of the conferences was recognizing the achievements of chapters and individuals through our national and regional awards program. To see the faces of our many dedicated and hard-working members as they received accolades for their efforts was an experience I'll not soon forget. You'll find information about all of these Brothers elsewhere in this issue.

It was also gratifying to see the level of support for the Grand President's Circle. This program was designed to recognize those collegiate Brothers who have made a public commitment to remaining actively involved with Delta Sigma Pi after graduation. In addition to sharing their time and talent, they have agreed to support our Fraternity's charitable arm, the Delta Sigma Pi Leadership Foundation, with an annual monetary contribution. Over 700 collegiate Brothers have made this commitment since the program's inception.

The Regional Conferences are now but a cherished memory and it is time to turn our thoughts to another great event just down the calendar. The 41st Grand Chapter Congress will be held August 20-23 at the Hyatt Regency New Orleans. We have many great things planned in conjunction with this convention. Have you marked your calendar? Started making your travel arrangements? Sent in your registration form? It's never too early to make plans to attend one of the greatest events you can experience.

Have a great 1997 and I'll see you in New Orleans!

Fraternally,

Randy L. Hultz
Grand President

COY COMMENTS

by Boyd J. Pederson, Collegian of the Year 1995

If you were as fortunate as I was this fall, you were one of about 2,000 collegiate Brothers who was able to attend a Regional Conference. I was lucky enough to attend three Regional Conferences throughout the country; meeting, partying, and talking with over 300 Brothers. Hopefully, if you attended a conference with myself or Mike Mitchell, the 1996 Collegian of the Year, you were able to talk with us about any concerns or questions you have or had, as it is our goal to both inform our collegiate Brothers, as well as be informed by our collegiate Brothers, about issues that arise within the Fraternity. I found it rewarding to help you in answering questions and providing suggestions where I could; I also found it beneficial to hear from you about your concerns and ideas, as it has made it easier for me to pass these thoughts on to our national officers and staff.

The best part of my experience at Regional Conferences, as I am sure most of you would agree, is the opportunity to meet new Brothers from elsewhere in the country, and find out what ideas and activities other chapters have. Many of this year's conferences had fantastic attendance, and some great presentations. A couple of presentations that I saw may surface at Grand Chapter Congress in New Orleans in August, including a Fraternity history session by Jim Jacobs (son of founding father Harold Valentine Jacobs) that is truly fascinating; I hope that every Brother has the opportunity to see these programs at the next Grand Chapter Congress. If you thought that your Regional Conferences were fun, imagine a group of Deltasigs ten or 15 times as large in New Orleans. Don't miss out on the fun.

As some of you know, I was recently married to Brother Sharalee Conway on September 1. In addition to the three Regional Conferences we attended, we were able to make a rather unique chapter visit to Lambda Pi Chapter at the University of Hawaii-Hilo during our honeymoon in September. The Brothers we met in Hawaii were truly hospitable to us. On just one day's notice, they greeted us with gifts and a heartfelt welcome. We really enjoyed the few hours we spent with them; they really exhibited the spirit of Brotherhood toward us, and even suggested a few sights for us to see on the Big Island. We would like to extend a sincere "Mahalo" to our Brothers in Hawaii, and we hope to see some of you in New Orleans in August!!



Brothers Sharalee (first row, left) and Boyd (first row, far right) Pederson, both *Western State*, with members of Hawaii-Hilo during their honeymoon.

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Happy 75th Anniversary!
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Henry Wollman Bloch

Family Business Expert Joins Deltasig Family

Henry Wollman Bloch was initiated into membership in the International Fraternity of Delta Sigma Pi at Midwestern Regional Conference held October 4-6, 1996 in Kansas City.

Mr. Bloch was initiated into Nu Xi Chapter at the request of Brothers there, who attend the Henry W. Bloch School of Business and Public Administration at the University of Missouri-Kansas City (UMKC).

Brother Bloch's remarks, condensed by Elizabeth Losik, *Baker*, appear below.

I feel quite at home here with colleagues from UMKC where I started my collegiate career. It is a special honor for me to join you here and to accept your invitation to honorary membership.

I believe that the goals of Dean Eddy and the business school faculty are similar to the mission of Delta Sigma Pi. We are striving for the best scholarship possible through research and practice. We feel that a strength of an urban university is its access to a large business community with numerous opportunities for collaboration. And there are few things more vital to

One of the wisest men I have ever known, a former member of our board of directors and my closest counselor, said, "Being in business with a member of your family has a great advantage. The shared values and implicit trust is an invaluable asset."

success than high standards of ethical behavior. What we have been working toward and what you are working toward are indeed, the same goal.

I thought some insights on our family business might be helpful as you consider your career options.

Family businesses present many problems as well as opportunities. In over half a century, I have run the full gamut of these experiences. Most businesses start out as family businesses. In fact, more than 90 percent of all U.S. businesses are family owned. Fifty percent of all employment is with family businesses. In the development of a company like ours there have been distinct phases and pivotal events that have shaped H&R Block.

A True Family Business

H&R Block started as a true family business. In 1946 with a loan from a great-aunt, my older brother Leon and I started United Business Company, a bookkeeping and business services company. After three months, my brother Leon left to return to law school. We returned the \$5,000 loan to our great-aunt but I continued to struggle with the business. It finally grew to a point where I needed help. I mentioned to my mother that I was going to advertise for an assistant and she suggested that I could save money by bringing my other brother Richard into the business.

Over the next nine years, Dick and I were challenged many times to decide who was to lead a particular effort. Since we decided it would be difficult to select a president and a chairman, we opted to swap titles each year. Ivan Lansberg, an industrial psychologist who has studied family business, gives us an example of how to resolve some of these innate conflicts.

One sibling team developed an unusual conflict-management ritual for their family business. They adopted a procedure in which one sibling would wear a particular string tie to meetings. In the event of a deadlock on an issue, the person wearing the tie held "the right of last word." However, after exercising this right, the person wearing the tie would have to hand it over to a different sibling. In turn, this sibling would have "the last word."

One reason the ritual seemed to work was the sibling who wore the tie did not want to lose the power and privilege of it, so that sibling would work harder to foster compromise and consensus on difficult issues.

My brother Dick and I developed a different approach. In the best interest of our family and our business, we agreed that we would share decisions. When we began, we were both involved in every decision. Finally, I suggested to Dick that because we each had our own area of responsibility, we should make decisions in our own area. We had considerable comfort with the other's intelligence and good intentions so we decided to make decisions independently.

In 1955, we had vision and entered the newly created world of franchising. Each year of growth we opened some company-owned offices and some franchises. As we grew, Dick and I found that we shared core beliefs about how to value people and customers but we also found that we had different management styles. The level of trust and respect between two brothers was a true strength as we launched the business, but it was difficult to sustain a business with two equal leaders.

Growth and Change

In 1971, after 16 years of rapid growth, Dick was convinced that the business had grown as far as possible and wanted to move to other challenges. It had been two years since we were listed on the New York Stock Exchange and the character of the business was moving out of the entrepreneurial phase.

I believed that additional growth was possible with successful change in leadership and management styles. After Dick's departure from active management, we had 25 more years of growth which resulted in the stock splitting three times on a 2:1 basis.

Because of my experience, I believe that the skills needed by a person to sta



After his initiation as Honorary Member at the Midwestern Regional Conference, Henry W. Bloch is presented his certificate of membership by (from left) Grand President Randy L. Hultz, Nu Xi Chapter President Jeff Gallentine and Dean of UMKC Business School, Brother William Eddy.

a business are very different from the skills needed to sustain it. Henry Ford and Steven Jobs are famous examples of this. The role of founder of a business and the role of professional manager require two entirely different skill sets. A founder tends to be very hands-on and is typically not a good delegator. A professional manager normally has more valuable experience and is a better delegator.

Upon Dick's departure we hired a professional manager to balance my talents and entrepreneurial skills. During the next 22 years, we expanded to blanket the entire country.

Continuity of Leadership

One aspect of growth in a family business is the continuity of leadership. As H&R Block moved into the mid '70s, we began to look within our family at the next generation. Dick's three daughters had no interest in the family business and neither did my two daughters. Regardless of my urging, my older son was not interested in the tax business; however, he still serves the

family interest as a program officer for the H&R Block Foundation.

Luckily, my second son Tom was interested and joined the company after his 1976 college graduation. Tom truly worked through every department in the company. He was put under the wing of the company's chief operating officer so that he would be led by a professional manager. It also relieved the natural conflicts that can occur when a father supervises his son. It is difficult to turn things over to the next generation but we developed a great mutual respect and a strong working relationship. Tom was named president of the tax division in 1981, executive vice president in 1988, president in 1989, and CEO in 1992.

Priorities

One of the wisest men I have ever known, a former member of our board of directors and my closest counselor, said, "Being in business with a member of your family has a great advantage. The shared values and implicit trust is an invaluable asset."

The business has been very important to me throughout my life, but my family has always been my highest priority. My wife Marion has been beside me every step of the way. I have tried to manage my life by separating family and business. I give to each priority time and investment.

The plans I had made for the company were thrown into disarray when Tom resigned. His decision to leave for personal change left me wondering about the next stages of H&R Block. The board decided that we had to create a new succession plan quickly and decisively.

Our current path is one that I believe will lead to great new successes. The process of transition is tough on the organization and it is particularly difficult when you have created and nurtured a company to a certain level of maturity.

I have seen two generations of family opportunities: first with my brother and then with my son. Right now, a third generation at H&R Block is unlikely. That is probably good. It leaves my ten grandchildren room to dream their own dreams and build them. Perhaps one of these days, I will have the opportunity to loan one of them \$5,000 to pursue their own dream. Perhaps one day, one of you will have a similar story to tell at a Delta Sigma Pi conference. ▲

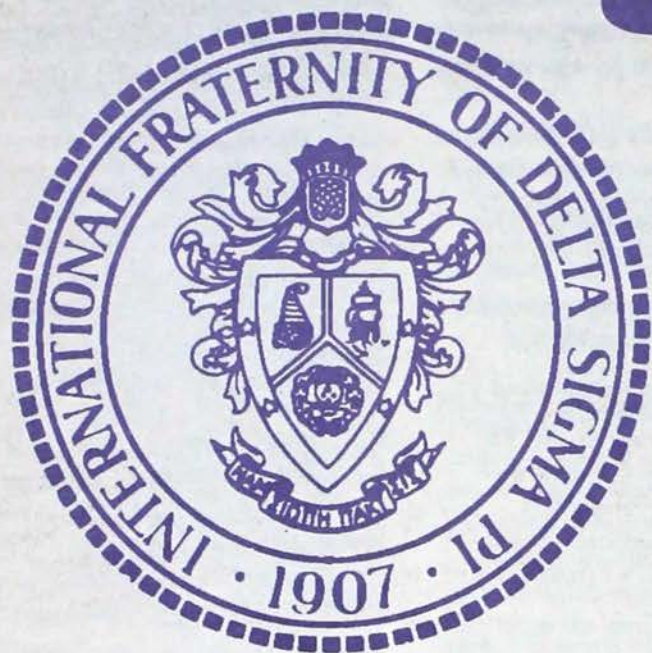
Background: Henry Wollman Bloch

- Born in Kansas City, Missouri.
- Served with distinction in World War II as a First Lieutenant in the United States Air Force. Decorated with an Air Medal with three Oak Leaf Clusters and a Presidential Unit Citation.
- Married Marion Helzberg in 1951. The couple raised a family of four children: Robert L., Thomas M., Mary Jo and Elizabeth Ann.
- Mr. Bloch's many honors include:
 - Supporter of Entrepreneurship: Ernst & Young, Inc. Magazine/ Merrill Lynch Gillis Spirit Award, 1993
 - Honoree, Sales and Marketing Executives International Academy of Achievement, State of Missouri Academy of Squires, 1989
 - Honorary Member, Golden Key National Honor Society, UMKC, 1989
 - Philanthropist of the Year, Greater Kansas City Council on Corporate Philanthropy, Mainstreeter of the Decade, 1988
 - Entrepreneur of the Year, UMKC, 1986
 - Lester A. Milgram Humanitarian Award, 1983
 - Harry S. Truman Good Neighbor Award Foundation
 - International Franchise Association Hall of Fame Award, 1983
 - Distinguished Missourian Award, National Conference of Christians and Jews, 1982



Nu Xi Chapter members, Grand President Randy L. Hultz, and members of the UMKC Business Faculty join Brother Henry W. Bloch and his wife Marion at the banquet following Brother Bloch's initiation.

Regionals '96



During the Gulf Western Regional, Houston chapter members, alumni, national officers and Central Office staff enjoy the Saturday evening event at the Hang'em High Saloon in Austin, Texas.

Beginning in October and ending in November, Delta Sigma Pi conducted its biennial Regional Conferences



Left, the South Pacific/Pacific Coast Regional Conference was a great success with lots of fun and Brotherhood for collegiate and alumni Brothers. Above, Golden Council member Steve Black presents the pearl and ruby badge he won to Hawaii delegate Joseph O'Brien in recognition of Brother Joseph's lengthy commute to the Conference.



This fall, 2,000 students, alumni members, and guests attended the Fraternity's 1996 Regional Conferences. Highlights from the conferences abounded as Fraternity Brothers and pledges shared a common weekend of education, enthusiasm, energy, and endless fraternalism.

The conference schedule began in early October with Brothers from the Desert Mountain and Midwestern Regions gathering in Las Cruces, New Mexico, and Kansas City, Missouri. Brothers from the Desert Mountain Region made a "run to the border" while sharing a spirited discussion on important Fraternity issues. Over 200 Brothers and guests from the Midwestern Region had the honor of initiating into membership Henry W. Bloch, founder of H & R Block Tax Services.

The conference schedule sizzled the next weekend as Brothers from the Great Lakes Region helped celebrate the 75th anniversary of the Chicago Alumni Chapter. Brothers from

the Gulf South and Mid-South Regions assembled in Mobil to share a weekend of personal growth, sun, and fun; and Brothers in the Rocky Mountain Region gathered to share the history of Delta Sigma Pi with Brother and Mrs. James Jacobs. Jim is the son of founding father Harold V. Jacobs.

Four additional conferences finished the month of October with Deltasigs visiting hotels and campuses in Cape Cod, Massachusetts; Charlotte, North Carolina; Davis, California; and Sioux Falls, South Dakota. Business leader Charles A. Costello gave the banquet presentation at the New England Regional Conference and was initiated an Honorary Member. In Charlotte, the Friday tour of the Carolina Panthers football stadium was followed the next day by the announcement that one of the conference participants - Brother Robert G. Busse - had been selected as the Fraternity's 1996 Lifetime Achievement Award winner.



From left: District Director Todd Whisenant, Lesli Whisenant, Atlanta Alumni Chapter President Velvet Simmons and Southeastern Regional Director Mitch Simmons enjoy the Florida weather during a poolside Leadership Foundation Luncheon held at the South Atlantic/Atlantic Coast Regional Conference.

The history of Delta Sigma Pi was inspiring for the delegates in Davis, California, and in Harrisburg, Pennsylvania, as Brother James D. Jacobs relived the founding days of Delta Sigma Pi as related by his father. North Central Regional Director Marc Bowman made sure that the Regional Conference in Sioux Falls would forever be a powerful memory for him as he successfully proposed marriage to Kristine Houston.

Initiations were held in conjunction with Regional Conferences in San Bernadino, California; Austin, Texas; and



Golden Council member James D. Thomson is presented the Order of the Golden Helmet certificate by Grand President Randy L. Hultz at the South Atlantic/Atlantic Coast Regional Conference. Lillian Thomson also attended the event.

Tampa, Florida. Dozens of students became Delta Sigma Pi members in these special weekends. November marked the end of the conference schedule with conferences in Kings Island, Ohio; Denton, Texas; and Harrisburg, Pennsylvania.

The seven weeks of non-stop conference events concluded with special memories for many Fraternity members. Four Brothers were recognized and honored for their devotion to Delta Sigma Pi. Silver Helmet Certificates commemorating 25 years of service to the Fraternity were issued to John Lymberopolous, advisor for Alpha Rho Chapter at the University of Colorado; Golden Council Member and past Assistant Executive Director Michael J. Tillar; and James D. Jacobs, an honorary initiate of Zeta Psi Chapter at the State University of New York in Albany. Former Executive Director James D. Thomson was presented an Order of the Golden Helmet Certificate in honor of his 50 years of service to the Fraternity.

The Regional Conferences will not soon be forgotten by Brother Joseph J. O'Brien from the University of Hawaii at Hilo, Chapter Advisor John Rudolph of the University of Pennsylvania, and prospective member Bryan Sollenberger of James Madison University. These three were only a few of the conference participants to win a pearl and ruby badge. In the case of Brother Joseph O'Brien, he received his badge from Golden Council Member Stephen L. A. Black in recognition of Joseph's lengthy commute to the conference!

Chapter award presentations were the highlight of the conferences for many chapter members and pledges. Regional and national recognition was extended to those chapters who excelled during the 1995-96 academic year. A separate article in this issue of The DELTASIG recognizes chapters who achieved extraordinary results last year. At the fall Regional Conferences, the congratulations of their fellow Brothers were extended to these honored chapters. ▲



After his presentation of the Order of the Silver Helmet, Golden Council Member Michael J. Tillar (top row, 3rd from left) is joined by Ball State Brothers and pledges and Grand President Randy L. Hultz at the Tri Regional Conference. The Tri Regional, held at Kings Island, Ohio, included chapters from the Central, East Central and Huron Regions.



Alumni members were well represented at the New England Regional Conference. From left: Golden Council member Dave Hennel, New England Regional Director Lisa Allen, Sara Somerset, Tony Giglio and District Directors Kimberly Lutterman and Deb Lang.



San Francisco State chapter members were the proud winners of three regional awards at the Western Regional Conference. They were presented with Most Improved Chapter in the Region, Highest Fundraising and the CEI Improvement Awards. They also won the Regional Travel Award.



Nevado-Reno members enjoy the banquet and share some fun with Western Regional Director Kerri Peterson (second from left) at the Western Regional Conference.

Chicago Alumni Chapter: A 75th Anniversary Celebration

by Jeff "Zeke" Zych, Chicago Alumni Chapter President

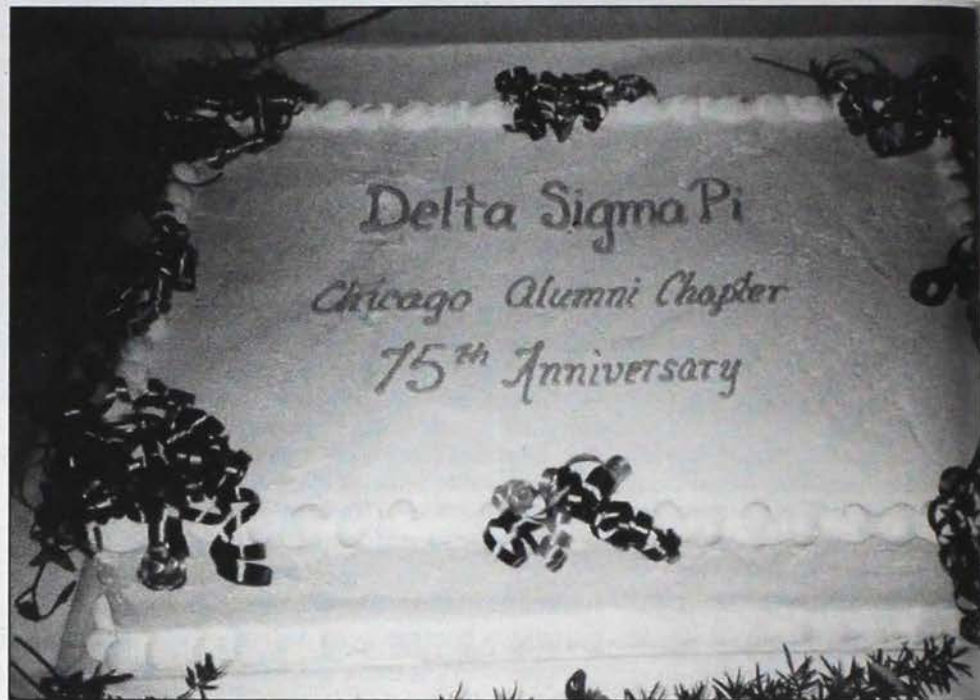
Seventy-five years ago, Albert Einstein was honored with a Nobel Prize. A young American husband and wife celebrated the birth of their first child, John Glenn. Little did they know that young Johnny would grow up to be a pioneer in space exploration and a political powerhouse in American politics. A fledgling company called Radio Corporation of America was researching new uses of radio waves. Today, RCA TVs, VCRs and other electronics are in millions of homes around the world.

However, one of the greatest stories of growth over the last 75 years is the evolution of the Chicago Alumni Chapter. This chapter was started by the men of the Beta house at Northwestern University in Evanston, Illinois. Twenty-seven men of Deltasig initiated themselves as founding members on September 12, 1921 and elected J.H. Gilbey their first president. Today, 75 years later, I stand before you as the 60th president of a group whose membership both living and deceased numbers in the thousands. Let me assure you that the men of Beta, when they founded this chapter, never expected us to last this

long and never dreamed that 75 years later, Northwestern University would have a winning football team.

So we celebrate 75 years of an organization's establishment and its ability to react to change. In business today, it is no secret that to survive, you have to adapt. Tonight is a celebration resulting from this organization's ability to adapt to change. Change is everywhere. Members of this alumni chapter have seen television from its invention to today, where 200 channels on an 18" dish is normal. Some members have communicated from telephones that needed an operator and years later had three-way chats from the center lane on the Kennedy Expressway or Lake Shore Drive. And most recently, they have seen their membership change from all male to the admission of women. As president, I ask that more women join the Chicago Alumni Chapter and help lead it through another 75 years.

Many persons ask me what is Delta Sigma Pi all about and what has the Chicago Alumni Chapter done for me? I always respond with the same answer. The Chicago Alumni Chapter and Delta Sigma Pi have taught me that success is



not something you dream about, it is something you get up and work hard at each and every day. It has taught me that true teamwork will never have an "I" in it. It has forced me to realize and understand that the person who complains about the way the ball bounces is probably the one who dropped the ball to begin with. I have learned that the key to having a successful chapter is to have the chapter risk more than some think is safe, dream for more than some think is practical and expect more from the membership than the members themselves think is reasonable. A chapter that does that teaches its membership the

true feeling of accomplishment.

To the undergraduates here and throughout Delta Sigma Pi, I ask that you do two things. First, ask the alumni of your chapter for more than just their money. Ask for their time, knowledge, talents, wisdom, whatever you want to

call it. Alumni are a resource to be used to help you and your membership grow and succeed the way Deltasig alumni have. Second, join your local alumni chapters. Look at this one, 75 years in the making and we still have a long way to go. But the time and talents of this chapter's membership will help it go beyond the next 75 years. Randy Hultz talked about the Grand



Great Lakes Regional Director Kathy Jahnke and Chicago Alumni Chapter President Jeff Zych enjoy themselves at the 75th Anniversary Celebration.

resident's Circle and giving back to the fraternity for the rest of your life. He talked about making a commitment to help the Fraternity grow and prosper, continue on and adapt to change. I adopted Randy's concept long ago and I assure you it works, so listen to Randy and listen to me when I say get involved in Deltasig after graduation. Friendships you made in college via Deltasig are easier as an alumnus because now the country is your playground and all other graduated Deltasigs share your alumni status.

With that said, it is now time for the politically correct portion of the evening.

his wrist so everyone can find him in the crowd.

Lastly, I wish to thank the members of the Milwaukee Alumni Chapter, the Houston Alumni Chapter, Kathy Jahnke, Norm Kromberg, Randy Hultz, Bill Schilling, Central Office staff people here tonight, Regional Directors and District Directors. These leaders here tonight traveled a long way to get here. My flight home yesterday from Seattle reminded me of the sacrifices made when traveling by air and by ground. Again, a special thanks to you for taking time to be with us.

Where will we be 75 years from now?

The Chicago Alumni Chapter and Delta Sigma Pi have taught me that success is not something you dream about, it is something you get up and work hard at each and every day.

First I would like to thank the membership in attendance this evening, especially the men of the Beta house. Without you gentlemen, we would not be here celebrating 75 years. Thank you to the members of the Chicago Alumni Chapter and friends who donated their time and money to let tonight happen. Based on comments to me thus far, the money was well spent. Thank you to Jim "PanPan" Prescott for his efforts at making tonight a success and for leaving his toga at home. If ever there was a man who embodied the spirit of Deltasig and the Chicago Alumni Chapter, it is Jim. By the way, no Chicago Alumni Chapter event would be complete without a dues collection session or donation call so please, if you know you owe dues or are feeling a little generous tonight, see Jim after his presentation. I promise to have a balloon tied around

Some say vacations will be spent on space stations and cities will look like a scene cut from an episode of "The Jetsons." I know that two things are certain. Seventy-five years from now, the Chicago Alumni Chapter of Delta Sigma Pi will be alive and kicking and I will not be. But when it comes to life inside or outside of this Fraternity, it truly comes down to this final thought. Seventy-five years from now, it will not matter how big our bank accounts were, the sort of houses we lived in or the kinds of cars we drove. But hopefully, the world will be a little better off if this alumni chapter was able to make a difference in the lives of its brothers.

Thank you Chicago Alumni Chapter for making me your 60th president, God bless you all and happy 75th anniversary to the strongest alumni chapter in America. ▲

September 21, 1921: A Historic Occasion

The Chicago Alumni Chapter was started by the men of the Beta house at Northwestern University in Evanston, Illinois. Twenty-seven men of Deltasig initiated themselves as founding members on September 12, 1921, and elected J.H. Gilbey their first president. Seventy-five years later Jeff "Zeke" Zych stood before a group of more than 175 Brothers and pledges celebrating the group's Founders' Day at the Great Lakes Regional Conference hosted by Regional Director Kathy Jahnke.

The Chicago Alumni Chapter was started after a meeting at the Beta house. Brothers at that meeting were reacting to a vote taken at the 1920 Congress of Chapters. The 1920 meeting, held in New York City, required adherence to existing Fraternity law providing for alumni status when a Brother completed school. Up until that time, the men of Beta made no distinction between collegiate members and alumni. At its founding, the Chicago Alumni Chapter became the second Deltasig alumni chapter in America.

Since its founding, the Chicago Alumni Chapter has been in continuous operation. As such, it holds the record for the chapter with the longest continuous operation in Delta Sigma Pi. Its leadership is a "who's who" of Delta Sigma Pi with individuals like James Prescott, Tony Fernandez, "Gig" Wright, E. Robert Hautzenroeder, Robert Mocella and others serving as president. More recent leaders include Kathy Jahnke, James Connellan and current President "Zeke" Zych.

As the chapter continues its growth in Deltasig, it will continue to provide its membership with a host of events and activities. Past and current events planned include speakers on issues impacting the membership, fun evenings at local theater and dining establishments and the grandest Grand Chapter Congress reception of the week. Each month, new events are hosted by the alumni chapter and membership is not restricted to the Chicagoland area. Any persons wishing to be a member of this historical group should contact President "Zeke" at 847-913-1009.



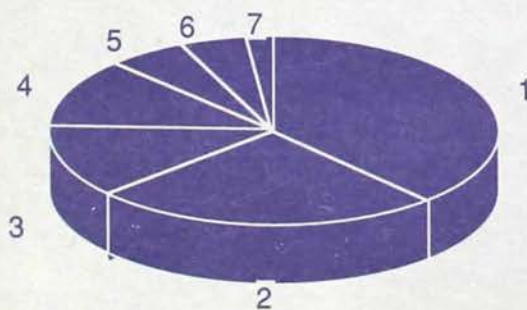
Year in Review

In 1995-96, Delta Sigma Pi...

- ❖ MAINTAINED operations at 173 collegiate chapters and alumni chapters at nearly 50 locations across the country.
- ❖ INITIATED 3,810 new members including 112 Faculty and 13 Honorary Members.
- ❖ EXTENDED the Delta Sigma Pi family with the installation of new collegiate chapters at: University of Northern Colorado (Greeley, Colorado) and Lynchburg College (Lynchburg, Virginia).
- ❖ CREATED the staff position of Operations Consultant, filled by Brother Ann Daentl, to help meet the emerging computer-related needs of chapters and the Fraternity.
- ❖ PUBLISHED a newly-updated *Ritual Book*, "The DELTASIG" quarterly and numerous newsletters.
- ❖ PROVIDED consultation visits from the Central Office to 109 collegiate chapters and made expansion visits to 26 additional campuses.
- ❖ RECOGNIZED 17 chapters achieving Honor Roll Status (11 last year) and 33 chapters that earned Honorable Mention in the Chapter Efficiency Index.
- ❖ FINISHED the year well in the black financially (please refer to accompanying graphs).
- ❖ REPAIRED and improved the Central Office facility with a new roof, gutters, landscaping, a resurfaced parking lot, new iron stairway rails, interior paint and plaster repairs, front step repairs, and new carpet and reupholstered furniture in the Archives Room.
- ❖ RECEIVED 70 applications for national chapter awards and 84 chapters nominated a candidate for Collegian of the Year.
- ❖ PROVIDED over 40 scholarships (in excess of \$20,000) to members of Delta Sigma Pi through the Leadership Foundation, based on scholastic achievement, fraternal activities and financial need.
- ❖ ENHANCED Fraternity regalia with all new transparencies and many new trunks, robes, etc.
- ❖ WELCOMED Chapter Consultants Scott Brubaker and Kevin Zachman to fill positions vacated by Brothers Catrina Conway and Judith Jaspers. Brother Jaspers was promoted to the position of Director of Administrative Services to fill a vacancy created when Brother Robby Hultz left. All of the retiring Brothers served the Fraternity well.
- ❖ WITNESSED total membership in Delta Sigma Pi reach 169,611 initiates worldwide.
- ❖ RECEIVED over \$106,000 in contributions via the Leadership Foundation Annual Campaign from generous and supportive Brothers.
- ❖ INTRODUCED Delta Sigma Pi's worldwide web home page and continued to make improvements and link chapters, vendors, etc.
- ❖ CONTINUED to offer many alumni member benefit programs including: Group life and medical insurance; an MBNA MasterCard affinity card; Alamo and Hertz rental car discounts; Quest hotel discount program; career development and assistance through SkillSearch; and Fraternity watches and other merchandise opportunities.

WHERE THE MONEY COMES FROM ...

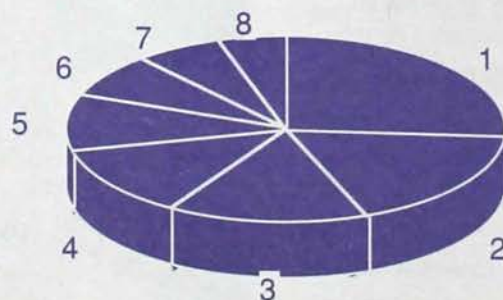
- 1 - Collegiate Chapter Dues 36%
- 2 - Initiation Fees 24%
- 3 - Jewelry Sales 13%
- 4 - Grand Chapter Congress 12%
- 5 - Chapter Supplies, Alumni Fees & Other 7%
- 6 - Investments 6%
- 7 - Regalia Fees 2%



Total Revenue: \$1,069,988.00

WHERE THE MONEY GOES ...

- 1 - Chapter Services & Educational Programs 36%
- 2 - Headquarters Management & Maintenance 22%
- 3 - Administrative & Professional Fees 12%
- 4 - Grand Chapter Congress 8%
- 5 - Insurance Programs & Retirement 7%
- 6 - Board Travel & Meetings 6%
- 7 - The DELTASIG 5%
- 8 - Depreciation & Interest 4%



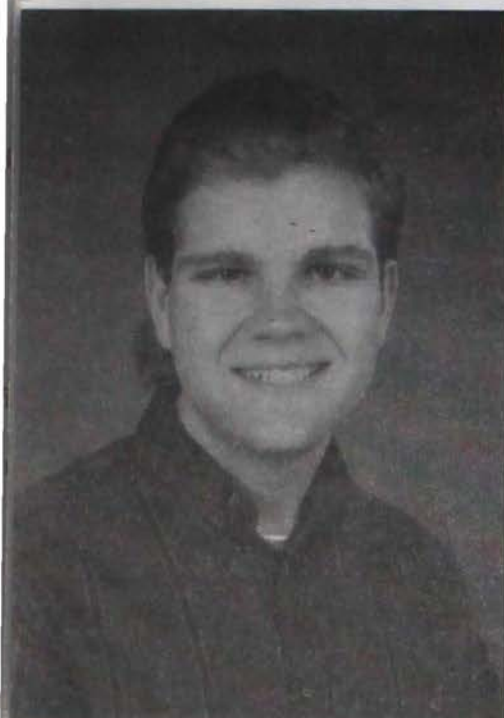
Total Expense: \$964,085.00

TOP 11 CHAPTERS 1995-96 INITIATES

Delta Chi Chapter - Washburn	69
Nu Phi Chapter - Northern Colorado	61
Alpha Beta Chapter - Missouri-Columbia	51
Epsilon Chapter - Iowa	50
Iota Chapter - Kansas	50
Nu Chapter - Ohio State	49
Phi Chapter - Southern California	47
Alpha Upsilon Chapter - Miami-Ohio	47
Nu Rho Chapter - California-Davis	46
Alpha Pi Chapter - Indiana-Bloomington	44
Kappa Omicron Chapter - Southwest Missouri	44

DSP Profile

MICHAEL W. GRAVITT



Michael W. Gravitt, Longwood College

Brother Michael Gravitt, a member of Kappa Nu Chapter at Longwood College-Virginia, has been elected president of the National Alliance of Blind Students (NABS). He previously served as secretary and was elected president at the annual convention in Tulsa, Oklahoma, last summer.

NABS was founded in 1974 and has five affiliates in Alaska, California, Illinois, Texas, and Virginia. Gravitt founded the Virginia affiliate two years ago which is called the Old Dominion Alliance of Blind Students. NABS is one of more than 70 affiliates of the American Council of the Blind. About 12 other states have people interested in starting a NABS chapter.

Legally blind since birth, Brother Gravitt's vision is 20/400 with correction. He does not recognize

faces well, but does recognize voices. When in unfamiliar places he uses a folding cane. To read textbooks and notes, he uses a closed-circuit television (CCTV) which is similar to a microfiche machine. A book is placed underneath it which magnifies the text on a television screen. He has one in his dorm room and also uses one at the college library.

Gravitt usually takes tests in the library or the Learning Center on campus. Some professors will give test questions to the Learning Center ahead of time which are read onto tape. He will then listen to the tape and type in his answers on a computer. Gravitt praises Longwood as one of the best colleges in the state in meeting the needs of students with disabilities.

Brother Gravitt was initiated in Delta Sigma Pi in April 1995 and was Kappa Nu's delegate to Grand Chapter Congress in Orlando in August. Last December, he was elected to a one-year term as Vice President for Chapter Operations. During his tenure the chapter was awarded Honor Roll status after receiving 100,000 CEI points just as they have ten times in their 15-year history. He has also attended Regional Conference, Nu Chi Chapter Installation, and is this year's Kappa Nu representative for Collegian of the Year.

He has pledged his support to the Delta Sigma Pi Leadership Foundation by joining the Grand President's Circle and has attained the Life Member level of support. This year, he was a recipient of an undergraduate scholarship provided by the Leadership Foundation. Brother Gravitt said, "I feel there is nothing better that a Brother can do to further the advancement of this Fraternity than by making a contribution to the Leadership Foundation. There is no better way to reciprocate the benefits we receive as collegiate Brothers back into the Fraternity than to give support to the Leadership Foundation. I have tremendous respect for the goals of the Leadership Foundation."

Brother Gravitt is pursuing a degree in business administration with a concentration in Management Information Systems. He hopes to pursue a career in adaptive technology, which is making computers accessible to people with disabilities.

In addition to NABS and Deltasig, he is also a member of Alpha Phi Omega service fraternity and is a news director and disc jockey for WLCX campus radio station. ▲

Volunteer Spotlight



Brian and Ame Krippner are both initiates of Iota Nu Chapter at Truman State University and are now affiliated with the Kansas City Alumni Chapter where Ame serves as

Treasurer. Ame is also District Director for Nu Xi Chapter at Missouri - Kansas City and is an Accounting Supervisor with Enterprise Rent-a-Car. Brian is District Director for Iota Nu Chapter and is an Assistant Vice President/Corporate Trust with Mercantile Bank.

Daniel H. Field is an initiate of Epsilon Iota Chapter at Mankato State University and is



now a member of the Twin Cities Alumni Chapter. Dan serves as District Director

to Epsilon Iota Chapter and is employed as a Commodity Futures Broker with Investment Trading Services of Bloomington, Minnesota.



Jean A. Duncan is an initiate of Theta Pi Chapter at Bowling Green State

University and is now affiliated with the Nashville Alumni Chapter where she serves as President. She also serves on the Alumni Task Force and produces the Mid-South regional newsletter. Jean is the 1996 recipient of Delta Sigma Pi's Distinguished Service Award and is employed by West End Executive Office

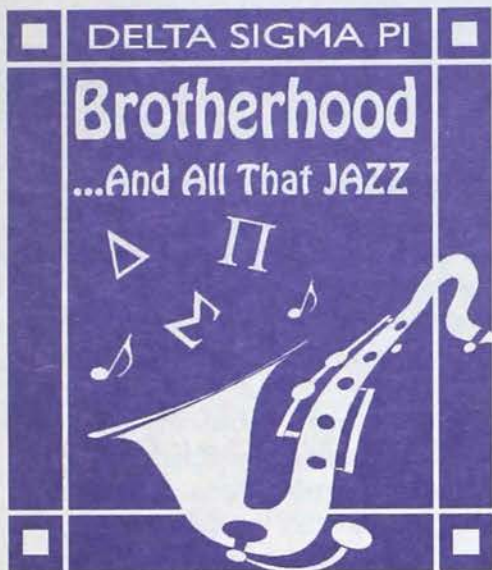
Timothy M. Wylie is a charter initiate of Nu Rho Chapter at the University of California -



Davis. He serves as District Director to Lambda Mu Chapter at the University of

Pacific and is a leader in many area and regional events. Tim is employed in Information Technology in the Office of the Associate Vice Chancellor at UC-Davis.

41st Grand Chapter Congress: Brotherhood In A City That Never Sleeps



The City

New Orleans is a city rich in heritage known throughout the world for its jazz, Creole cuisine, Cajun culture, and Mardi Gras. It's a city that never sleeps, a city that offers visitors the unique charm and international shopping of the French Quarter, the excitement of the riverfront, stately mansions, southern hospitality, and a huge variety of dining possibilities.

Mornings in New Orleans begin with a steaming cup of cafe au lait and a hot beignet at the Cafe du Monde, a 24-hour establishment offering tables with a great view as artists begin to gather at Jackson Square.

Stroll around Jackson Square and appreciate young musicians joining for an impromptu jam. Admire artists' work on display.

Meander through the French Market or stroll down Royal Street. You're sure to see everything from fine antiques to rare books to precious gems, prints and posters. Peek past narrow passageways into Italianate courtyards with sculptured fountains or view architectural details on some of the sprawling Victorian mansions and plantation homes.

For an exciting afternoon, climb aboard the St. Charles Avenue Streetcar, a national historic landmark, for a rollicking ramble uptown to the Garden District and Audubon Park & Zoo. Or, visit some of the city's exquisite shops and shopping centers located throughout downtown, uptown, east New Orleans and Jefferson Parish.



The lobby of the Hyatt Regency New Orleans, our Congress Headquarters.



The adventuresome can go back in time on a paddlewheel steamboat excursion on the muddy Mississippi, a bayou cruise that brings alive the Louisiana swampland, or visit the Aquarium of the Americas, an IMAX theater.

There's also the Superdome, Louisiana Nature & Science Center and the New Orleans Museum of Art in City Park.

At dusk, the "Big Easy" truly comes alive. Stroll through the Vieux Carre (the famous French Quarter), a district full of history and center of the city's famous sizzling night life. Popular spots include the Preservation Jazz Hall, Pat O'Brien's and a host of others.

Boogie 'til dawn, stomp to a Cajun beat, or dance cheek to cheek in an intimate night club. All through the night and into the wee hours, New Orleans is alive with possibilities.

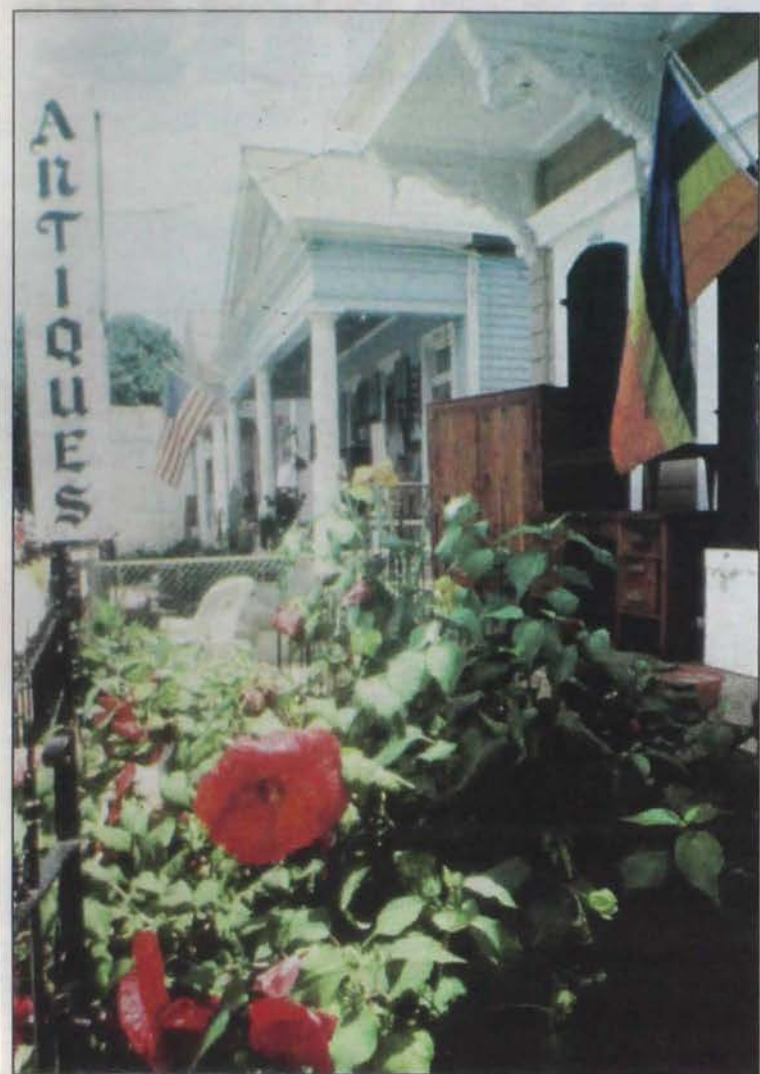
Information on private Deltasig tours, including a dinner/jazz cruise on the Cajun Queen and author Anne Rice's favorite haunts, is available on request from the Central Office (513-523-1907).

**See the Registration Form for
Grand Chapter Congress on page 23.**



Deltasig Brothers parade from The Fairmont Hotel to the Mississippi River during the 36th Grand Chapter Congress held in New Orleans in 1987.

2021 Grand Chapter Congress



Antique shopping on Magazine Street.



The Hotel

The newly-renovated Hyatt Regency New Orleans is a 32-story atrium hotel with 1,084 rooms, 100 suites and the exclusive Regency Club level. It is located in the heart of New Orleans, minutes from the Riverboat casinos, French Quarter, Bourbon Street and Preservation Hall. It is connected to the Louisiana Superdome and New Orleans Centre Shopping Mall (featuring Macy's, Lord & Taylor and more). It is just 20 minutes from the New Orleans' International Airport.

Special amenities include the outdoor pool, whirlpool spa and health club. There are five restaurants and lounges on the property, featuring regional specialties.

The New Orleans Hyatt Regency and its hospitable staff can provide all the requirements you need to make the most out of your visit to New Orleans and the 41st Grand Chapter Congress.

Call 504-561-1234 for reservations. The special discounted rates of \$89 single, \$99 double, triple or quad are limited and only available until July 20.

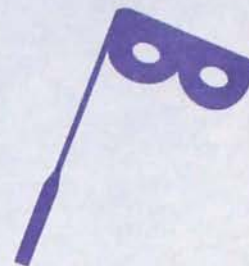
The Congress

It is impossible to describe the excitement that fills the air when hundreds of Deltasigs and their families join together in one place for Grand Chapter Congress. Close to 1,000 Brothers enjoying the attractions of the host city; close to 1,000 Brothers deciding the course our Fraternity will take in the years to come. One thousand Brothers celebrating life and their Fraternity... Renewing old friendships... Forming new friendships that will last a lifetime.

Imagine more fun than you and your family ever dreamed possible. Multiply it by 1,000 Deltasigs and you have Grand Chapter Congress.

Every two years, the Fraternity schedules a national convention. From August 20-23, Deltasigs and their families will enjoy "Brotherhood ... And All that Jazz" in New Orleans at the exceptional Hyatt Regency New Orleans. This is our 41st Grand Congress and with our theme we celebrate Brotherhood in all its many aspects.

Plan now to attend. Prepare yourself for "Brotherhood and All That Jazz!"



Photos courtesy New Orleans Convention and Visitors Bureau.



Congress-goers will enjoy a private Deltasig party at world-famous Mardi Gras World, as well as various optional events...including a dinner/jazz cruise on the Creole or Cajun Queen.

1996 Fraternity Awards

Fraternity awards highlight achievements and efforts of Brothers and Chapters.

Collegiate Community Service Award

National Winner

Iota Pi - San Diego State
Pacific Coast Region

Regional Winners

Alpha Phi - Mississippi
Mid-South Region

Eta Iota - Nicholls State
Gulf South Region

Theta Phi - South Florida
South Atlantic Region

Iota Nu - Truman State
Midwestern Region

Kappa Nu - Longwood
South Central Region

Kappa Pi - North Florida
Atlantic Coast Region

**Lambda Nu - Texas A&M-
College Station**
Gulf Western Region

Professional Activities Award

National Winner

Mu Tau - George Mason
Mideastern Region

Regional Winners

Alpha Phi - Mississippi
Mid-South Region

Theta Phi - South Florida
South Atlantic Region

**Iota Lambda - Indiana-
Purdue-Ft. Wayne**
Huron Region

Iota Pi - San Diego State
Pacific Coast Region

Kappa Nu - Longwood
South Central Region

Kappa Pi - North Florida
Atlantic Coast Region

**Lambda Nu - Texas A&M-
College Station**
Gulf Western Region

Outstanding Collegiate Chapter

National Winner

Theta Phi - South Florida
South Atlantic Region

Regional Winners

Alpha Epsilon - Minnesota
North Central Region

Kappa Nu - Longwood
South Central Region

Alpha Upsilon - Miami-Ohio
East Central Region

**Lambda Nu - Texas A&M-
College Station**
Gulf Western Region

Alpha Phi - Mississippi
Mid-South Region

Lambda Pi - San Diego
Pacific Coast Region

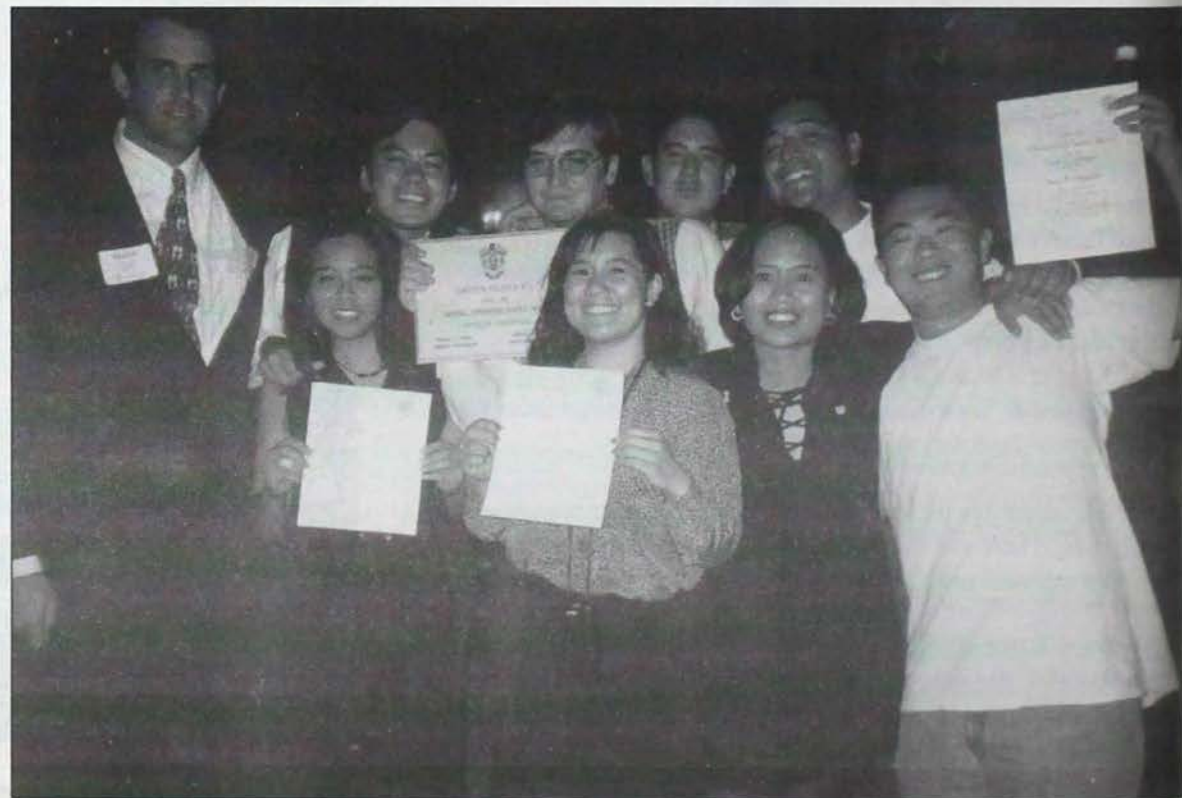
Iota Chi - Illinois State
Central Region

Mu Tau - George Mason
Mideastern Region

**Kappa Mu - Cal Poly-
San Luis Obispo**
South Pacific Region



University of South Florida members accept the national Outstanding Chapter Award from Grand President Randy L. Hultz at the South Atlantic/Atlantic Coast Regional Conference. They also took home six other regional awards and Honor Roll recognition.



San Diego State Chapter members were presented with the national Collegiate Community Service Award, along with several other regional awards.

**Outstanding
Scrapbook Award**

National Winner

Kappa Pi - North Florida
Atlantic Coast Region

Regional Winners

Alpha Kappa - SUNY-Buffalo
Allegheny Region

Alpha Tau - Mercer
Southeastern Region

Gamma Zeta - Memphis
Mid-South Region

Gamma Phi - Texas-El Paso
Desert Mountain Region

Delta Nu - Loyola-New Orleans
Gulf South Region

Theta Chi - San Jose State
Western Region

Iota Kappa - James Madison
Mideastern Region

Iota Lambda - Indiana-Purdue
at Ft. Wayne
Huron Region

Iota Omicron
Central Missouri State
Midwestern Region

Iota Omega - North Carolina
at Greensboro
South Central Region

Kappa Mu - Cal Poly-
San Luis Obispo
South Pacific Region

Kappa Psi - Bellarmine
Central Region

Lambda Sigma - Cal State
at Fullerton
Pacific Coast Region

Nu Tau - St. Thomas
North Central Region

**District Director of
the Year Award**

National Winner

Claire S. Roberts
Western Region

Regional Winners

Jennifer Brooks
Mid-South Region

Cindy Collum
Southwestern Region

Karon S. Drewniak
South Central Region

Daniel H. Field
North Central Region

Shawn Gregory
South Atlantic Region

Brian P. Krippner
Midwestern Region

Kimberly Lutterman
New England Region

Michael McNulty
Gulf South Region

Mark Mikelat
Pacific Coast Region

Stuart J. Miller
Desert Mountain Region

Christine K. Moomey
Southeastern Region

Dara Moore
Allegheny Region

Timothy P. Sullivan
Great Lakes Region

B. Todd Whisenant
Atlantic Coast Region



**Most Profitable
Fundraiser Award**

Beta Pi - Kent State received the award for the most profitable fundraiser. The Chapter conducted daily coffee sales with profits of \$8,461 for fall semester.

**Most Improved
Chapter Award**

National Winner

Alpha Phi - Mississippi
Mid-South Region

Regional Winners

Beta Epsilon - Oklahoma
Southwestern Region

Delta Omicron
San Francisco State
Western Region

Iota Pi - San Diego State
Pacific Coast Region



**Highest Annual
Profits Award**

Delta Chi - Washburn received the award for the highest annual fundraising profits with net income of \$11,367. Projects included Bingo and a Taste of the Town Dinner.



These 15 members are one reason Mississippi was so successful in going from the brink of extinction to the Most Improved Chapter. Hard work and dedication paid off!

Attendance Award

Alpha - New York received the National High Attendance Award. The chapter had a 97% attendance record for business meetings. The second highest attendance was tied by three chapters at 94%: St. Thomas, Illinois State and West Liberty State.

**Grade Point
Average Award**

Alpha Iota - Drake was recognized as the chapter attaining the highest grade point average for the 1995-96 academic year with a 3.41. The second highest GPA chapter was Kappa Psi at Bellarmine.



North Florida members accept the National Scrapbook Award at the South Atlantic/Atlantic Coast Regional from Grand President Randy L. Hutz.



Dr. Richard Reicherter, Washburn, is presented the Advisor of the Year Award by Midwestern Regional Director Shanda Gray.

Advisor of the Year

National Winner

Dr. Richard Reicherter
Delta Chi - Washburn
Midwestern Region

Regional Winners

Dr. Wade M. Jackson
Gamma Zeta - Memphis
Mid-South Region

Dr. David E. Melchar
Nu Sigma - Roger Williams
New England Region

Dr. Philip Turnquist
Eta Kappa - Troy State
Southeastern Region

Alumni Chapter Awards

Outstanding Alumni Chapter

National Winner

Twin Cities Alumni Chapter
North Central Region

Regional Winners

Atlanta Alumni Chapter
Southeastern Region

St. Louis Alumni Chapter
Midwestern Region



Alumni Community Service

National Winner

Atlanta Alumni Chapter
Southeastern Region

Regional Winner

St. Louis Alumni Chapter
Midwestern Region



Twin Cities Alumni Chapter, winner of the Outstanding Alumni Chapter Award, sponsors a wide variety of professional, social and community service events throughout the year. Above, they are enjoying a social event at the Fighting Pike of Minnesota arena football game.



Atlanta Alumni Chapter, winner of the Alumni Community Service Award, designs their community service program to attract many Brothers who want to give something back to the community. This year they donated over 312 hours of time, along with food and toys, to numerous organizations. Above: In a joint service project with Georgia State and Kennesaw State, members assist bowling athletes at the Georgia Special Olympics.

Most Improved CEI Award

Alpha Phi - Mississippi achieved the greatest increase in Chapter Efficiency Index points from 1994-95 to the 1995-96 academic year. In 1995, 41,550 points were awarded to the chapter. In the next year, however, 100,000 points were achieved as of June 30, 1996, a substantial increase of 58,450 points. The second greatest CEI improvement was Eta Iota-Nicholls State, with an increase of 49,002.



Brothers in the Mid-South Region, led by Regional Director David Brooks, are very proud of winning the National Most Improved Region Award.

Failure To Plan Your Estate Is Flirting With Disaster

by Allen N. Jones of Merrill Lynch

This article was provided by Brother Larry Van Quathem of Merrill Lynch. Larry is a 1991 initiate of Gamma Psi Chapter at the University of Arizona. He currently serves as the District Director for the Phoenix-Thunderbird Alumni Chapter. For additional information on estate planning or other financial issues, you may contact him at 800-937-0935.

When Elvis Presley died unexpectedly, he left an estate valued at more than \$10 million. Yet when the estate was finally settled, his heirs inherited just \$2.7 million, 28 percent of the original estate. What went wrong?

If you take no steps to shelter your assets, up to 55 percent of your estate can be lost to federal estate taxes. The cost of settling your estate - including the fees charged by attorneys, executors and administrators - can consume even more of your estate's value.

These realities make estate planning a priority. Unfortunately, many Americans have not taken steps to arrange their affairs. In Merrill Lynch's second annual survey on estate planning, The State of American Estate, we found that of the approximately 800 people surveyed, only one third of those aged 45 and above had a written estate plan.

In the Presley case, one-third of his estate went to settle outstanding debts. Of the remaining \$6.3 million, federal estate taxes, state inheritance taxes and estate settling fees took 56 percent. While you may not have Presley's millions, you can protect what you do have from being unnecessarily lost to taxes and other costs.

Low Estate Taxes Are Levied

Under the unlimited marital deduction, you may generally pass on to a surviving spouse any amount of assets free of federal estate taxes. Also, the federal unified credit of \$192,800 allows \$600,000 of your estate to pass to heirs estate tax free. Take a look at estates of several sizes to see the effect of taxes after the \$600,000 limit has been reached.

Taxable Estate	Tax After Credit
Up to \$600,000	0
\$750,000	\$55,500
\$1,000,000	\$153,000

While \$600,000 sounds like a lot that threshold can be quickly reached when you add up the value of your home, investments, retirement plan benefits, life insurance policies and other personal property.

Start With A Will

The distribution of some assets, such as jointly held property, life insurance policies, retirement plans and Individual Retirement Accounts, can be controlled by survivorship provisions and beneficiary designations. A will allows you to distribute all other assets that are not controlled by these means. In a will, you may also nominate someone to serve as guardian of your minor children.

It is a good idea to draw up a will with an attorney. A poorly drafted will can encumber the probate process; that is, the court-supervised transfer of ownership to your heirs. An unclear will could increase the costs associated with probate and lessen the chance that your wishes will be followed.

Update your will as your life and financial circumstances change. Experts advise revising your will when you are married or divorced or when children are born, upon moving, when you start a business or when your financial picture changes substantially.

Nominate an executor to manage the probate proceedings and distribute your assets. Also consider establishing a durable power of attorney to nominate an agent to handle your affairs on your behalf if you are unable to do so.

Consider Gifts

You can avoid paying excess estate taxes by making tax-free gifts while you are still living. The law allows you to give \$10,000 (\$20,000 per married couple) to as many people as you choose per year gift tax free. Anyone may give as much as they wish toward the college tuition of a student free of gift taxes, if they pay the college or university directly.

Trusts Address Specific Needs

Trusts are legal devices that hold property for beneficiaries; some allow you to avoid probate. They can be set up to take effect during your lifetime (living trusts) or at your death (testamentary trusts). If you would like the ability to change provisions of the trust during your lifetime, you can set up what is called a revocable living trust.

If your estate is large enough that leaving everything to your spouse at your death might trigger estate taxes upon your spouse's death, a trust can be structured to allow the unified credit to be fully used in both estates. Income from the trust, and perhaps some principal, can go to your spouse during his or her lifetime. At your spouse's death, the trust could channel the assets to your children, including any from a prior marriage.

Life Insurance Trusts

If the value of your taxable estate, including life insurance policies, totals more than the \$600,000 protected from estate taxes, a life insurance trust might be appropriate. By setting up an irrevocable life insurance trust to own the policy, you can remove the proceeds of life insurance policies from your taxable estate.

Typically, you make annual gifts to the trust that are used to

purchase the insurance policy and you pay the premiums. You can assign ownership of an existing policy that you already own to the trust, but the proceeds may be subject to estate taxes if you die within three years of the transfer.

Within a life insurance trust, you might purchase a survivorship or "second to die" policy on the lives of you and your spouse. This policy delivers insurance proceeds when they are needed to pay estate taxes after the death of the surviving spouse, so your heirs do not have to sell the assets or borrow to pay the taxes. By placing the policy in an irrevocable trust with the trust as owner, proceeds generally are free of estate tax.

The timely liquidity that a life insurance policy provides is important if your estate contains large amounts of real estate, art, a closely held business or other assets that could not be sold quickly or that you would not wish your heirs to sell to pay estate taxes.

Choices for Charitable Giving

If you want to leave assets to charity, you might choose a charitable trust, which may be set up to take effect during your life or at your death. A charitable remainder trust allows you to receive income from assets you donate during your lifetime and qualify for current income tax deductions. This is a good way to gift appreciated assets, such as stock or rental property. The trust allows the sale of these appreciated assets without incurring a capital gains tax. The net proceeds can be reinvested to provide you with income for life.

A charitable lead trust allows you to place assets in trusts, with

the income paid to a charity for a period of time. After that time, the principal can pass to your beneficiaries. Any appreciation on the principal can pass tax free to your heirs. This can be an appropriate strategy if you have sizable assets, such as a business, to leave to your heirs and want to prevent them from having to sell the business to meet estate tax liabilities.

Poor Planning Can Be Costly

As in any good plan, you must know what you want to accomplish with an estate plan and how to achieve it. Good planning can put tax laws to work for you and save your heirs a great deal of money and anguish. Work with your attorney, financial consultant and tax advisor to structure your estate to your best advantage. ▲



The Delta Sigma Pi Leadership Foundation Living Legacy Society was created to honor Brothers and friends who have made planned gift provisions to benefit our Brotherhood.

For more information contact:
Heather A. Bailey
Executive Vice President
Delta Sigma Pi Leadership
Foundation
Post Office Box 230
Oxford, Ohio 45056
(513) 523-1907

What We Did on Our Summer Vacation

by Wendy Braxton, Kennesaw State

Early one morning in September, 1990, Juan Antonio Samaranch uttered these words: "The 1996 Summer Olympic Games are awarded to the City of Atlanta!"

Those were the words we had been hoping for, praying for, working for for several years. After this announcement, Atlanta and her citizens would never be the same.

What did we do in 1996 on our summer vacation? We gave a party for the world and everybody came! They came to compete, to watch, to be watched, to work and to volunteer, and to put on the best show ever for both the Olympics and then the Para-Olympics.

This summer, the Centennial Olympic Games provided a backdrop for a few Deltasigs to experience events that will never happen again in anyone's lifetime.

ment of volunteers started two years before the first athlete entered a playing field. The first step was to fill out a very detailed volunteer information form, including preference for work assignments. The form was turned in and the waiting began. Most people were contacted during the first quarter of this year and learned where they would work. Next, the chosen volunteers completed even more detailed forms in order to obtain a security clearance. Volunteers were then photographed, electronically hand printed and uniformed.

All volunteers received full uniforms consisting of a Swatch Olympic watch, Olympic ring polo shirts, slacks or skorts, socks, Reebok Olympic shoes, belt and belt pack, poncho and the famous Olympic straw hat. Also a pass

tickets to the events you most wanted to attend. If you weren't so lucky, you were given alternate choices or were able to get tickets at one of the later ticket sales. If you wanted to live on the edge, you relied on the street vendors and in most cases, got into the events you wanted to see.

If you weren't a volunteer, you got to play, too, with most everyone having to adjust to radically altered work schedules with their employers to avoid the predicted traffic jams. Rush hour officially started at 5 a.m., with most of us required to be at work by 6 a.m.! The bonus was you got off at 2 p.m. And had the rest of the day to go to Olympic events or go home and hide. Being Deltasigs, which do you think we did?

Enough about the details—just what did the Atlanta Brothers do? The Atlanta Alumni Chapter (AAC) and the Nu Pi Chapter (Kennesaw State) each had several members serve as volunteers. Several Brothers who weren't volunteers hosted visiting Brothers from out of state. What follows is an account of some of the things we did.

A Special Rehearsal

Included as a volunteer benefit was a ticket to the final dress rehearsal of the Opening Ceremony. "I can't believe the others aren't here to see this," said Andrea Harris of Nu Pi, sitting a few rows behind the then-vacant Presidential box. Even with free tickets, not every seat was taken during the rehearsal. Nu Pi members Harris, Ellen Langston, Greg Mooney, Brandon Russell and



Kennesaw State Brothers Ellen Langston, Andrea Harris, Greg Mooney and Brandon Russell at the Wolf Creek Shooting Venue.

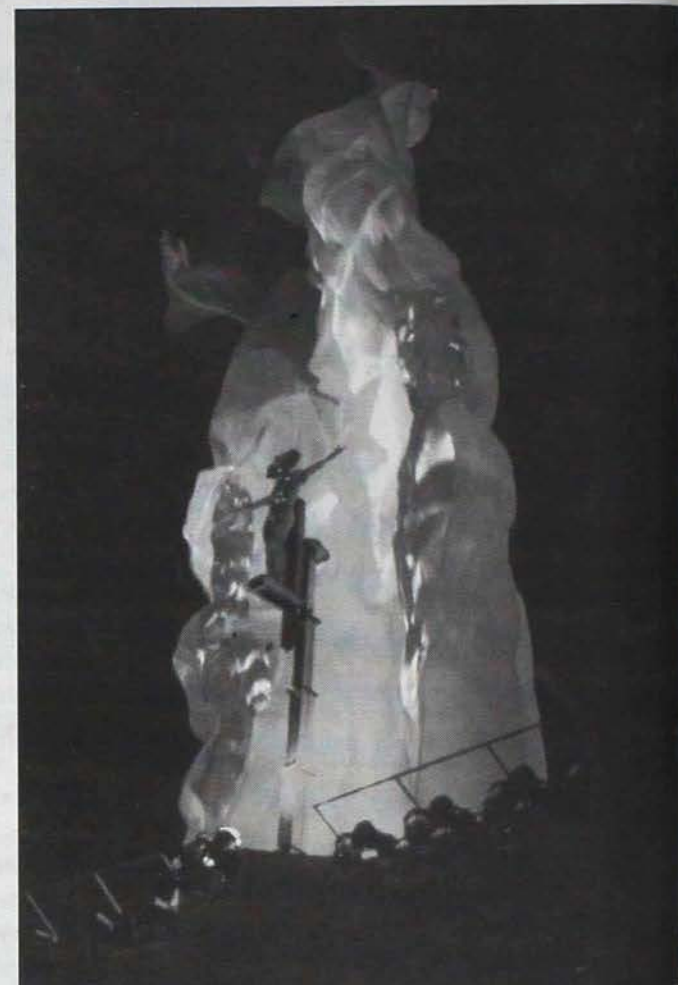
A few lucky Deltasigs, mostly from the Atlanta area, had the chance to work behind the scenes at various Olympic venues. As a bonus, the volunteers had the opportunity to attend the final dress rehearsal for the Opening Ceremony.

Planning Ahead

Preparations and planning started before the 1990 announcement was made to the world, and serious recruit-

ment of volunteers started two years before the first athlete entered a playing field. The first step was to fill out a very detailed volunteer information form, including preference for work assignments. The form was turned in and the waiting began. Most people were contacted during the first quarter of this year and learned where they would work. Next, the chosen volunteers completed even more detailed forms in order to obtain a security clearance. Volunteers were then photographed, electronically hand printed and uniformed.

If you wanted to attend the events, the process for getting tickets was just as detailed. You sent in a form with your first, second and third choices of events along with your money and then you waited! If you were really lucky, you got



The Olympic Spirit soars over the grandstand during the Opening Ceremonies.

Mike Madsen sat back and enjoyed a show that in two days would be beamed around the world to millions of viewers. AAC members Allen Field, Van Phan, Denita Morin, Stacy Jordan, T.J. Shriver, Krista Marks and I were scattered around the rest of the stadium.

Harris, Langston, Mooney, Madsen and Russell all worked in the Transportation Department at the Wolf Creek Shooting Venue outside of Atlanta. The facility opened on July 4 to athletes and their coaches for early training. Positions included driving a shuttle to serving on the hydration teams that delivered drinks and ice to volunteers working outdoors. The bus loader position allowed volunteers to actually meet and talk with athletes and coaches, all while engaging in the popular sport of pin trading. Positions were rotated daily to give everyone the chance to try a different job.

Bob Rayuda of Nu Pi had a bird's eye view of the celebration from the stadium floor as a field crew member. "It was out

job to build the circular stage in the center of the field, as well as the ring to hold all the Olympic flags, all this while others were entertaining the audience." The crew members' uniforms were the same color as the covering on the stadium floor and members were rendered nearly invisible by lighting.

Not All Work, No Play

I worked as a VIP driver for the Transportation Department, along with Derek Scheidt of Nu Pi. We chauffeured corporate VIPs, IOC members, technical delegates, members of the Australian Olympic Committee and other international guests around town. Knowing Atlanta was essential. As many streets were blocked off and others re-routed during street events, driving guests to their destinations was a challenge!

Krista Marks (AAC) served as a flower and medal bearer, carrying the flowers and medals to the presenters who in turn presented them to the medal winners. Krista was on television twice; once at the Georgia Dome on the night the U.S. Women's Gymnastics Team won the gold medal. Krista also worked the victory ceremonies for the Men's Team Gymnastics, baseball and rowing at Lake Lanier.

Stacy Jordan (AAC) was assigned to the security detail stationed at the Georgia Dome, Omni area. She spent most of her time helping search people entering the Dome venue for volleyball and basketball. She enjoyed watching the Dream Team play and was in the area when Muhammed Ali received his gold medal from the IOC president.

Howard Walters (AAC) had signed up to be a VIP driver but was never called because there were too many drivers. He did get his "Olympic moment," however, spending an enjoyable afternoon golfing with a couple from Germany. He reported that in their country you must pass an exam before you can play on a German course, so they were using their time in the U.S. to practice on a real course!

Denita Morin (AAC) worked at the stamp and coin exhibit that was part of the Cultural Olympiad. It included memorabilia from past Olympics, some of which was auctioned off.

Van Phan (AAC) volunteered at the Track and Field Venue at the Olympic

stadium as an usher. She was in the stadium that day Michael Johnson won the gold.

District Director Mark Mikelat and Regional Director Joe Tacto came in from the West Coast to work in the Transportation Department as transportation coordinators. Mark stayed with Morin and Joe stayed with Jeff Blanchard (Nu Pi).

This is not to say that all we did was work! The nights were spent joining the throngs downtown at Centennial Olympic Park, where everyone enjoyed the sport of celebrity spotting—like David Justice of the Atlanta Braves, members of the U.S. Women's gold medal gymnastics team, and Mary Lou Retton. Many of the international teams had staked out locations in the Buckhead or bar district. If you were lucky enough to wander in, you were usually invited to the party. Olympic pin trading was the big thing, with each individual country's Olympic Committee pins being the big prize.

On July 26, right in the middle of everything, the AAC hosted an Olympic party at the home of Mitch and Velvet Simmons. It was a chance for us to honor our visiting Brothers. More than 35 Brothers and friends attended.

Next Up: The Para-Olympics

After the Olympics were over, the city shifted gears. The Olympic village was re-tooled to accommodate physically challenged athletes. On August 15, the Para-Olympics opened. I worked with Denita Morin in the Transportation Center as a VIP driver. Derek Scheidt worked in the Para-Olympic Village at the Sports Information Center.

The big bonus for the Para-Olympics was meeting the athletes. Promotional materials proclaimed: "The best athletes in the world are coming to Atlanta twice this year!" And boy, did they! The word "handicapped" is not in their vocabulary. These athletes posted world-record-setting times in all of their events, most of which were only seconds off the Olympic times. Medal winners were eager to share their victory with everyone, even if they didn't speak a word of English, and were appreciative (if somewhat baffled) by the attention they received. The unique thing about the Para-Olympics medals was that they had



Centennial Olympic Park... The World's Playground

the event name and the motto spelled out in Braille on the back for the benefit of visually-impaired participants.

Para-Olympics volunteers also received tickets to the closing ceremonies at the Olympic Stadium. There we were treated to the sight of a New Orleans-style Mardi Gras parade and Blaze (the mascot) leading the stadium in a 20-minute Macarena lesson! When the flame was extinguished in the Olympic cauldron for the last time that night and the fireworks had ended, Atlanta said good-bye to our Olympic summer. (Now, can we get some sleep?) ▲

Wendy Braxton is the editor of the Atlanta Alumni Chapter newsletter, *Horizons*.



Passing the Torch

Sean Webb, Louisiana State-Baton Rouge, traveled all over the United States with the Olympic torch, a trip that took him through 43 days and 15,000 miles. "I went to Seattle on a ferry," wrote Webb, "through Nebraska and Kansas with the Pony Express, through the Smoky Mountains, by the White House, through the Kennedy Space Center, and finally to the Olympic Stadium in Atlanta."

Webb is a senior and credits his summer experience with providing tons of connections in the marketing/special events/promotions field.

Brother Webb will be highlighted in the Spring issue of The DELTASIG.



From left: Volunteers Jonathan Williams and Virginia Hershey join Kennesaw State Brothers Derek Schied and Wendy Braxton on the way into the Para-Olympic Closing Ceremony.

Alumni NOTES

Amanda Backus, *Akron*, is Manager for Benefits Administration with Diebolo, Inc. She is married to Brother **Scott Backus**, *Akron* and they live in Akron, Ohio.

Debra A. Gebelle, *Akron*, is a Human Resources/Recruiter for Geschke Kasper and Associates, Inc., an information systems consulting firm in Independence, Ohio.

Janeen Wagner, *Akron*, is a Staff/Corporate Accountant with Coca-Cola Enterprises in Akron, Ohio.

Phil Almquist, *Bentley*, is a Marketing Analyst with MOD-TAP (Harvard, Massachusetts), a manufacturer of data and voice structured cabling systems for LAN's.

Jeff Dong, *Boston*, has been selected as an examiner for the 1997 Florida Governor's Sterling Award in quality. He would like to get back in touch with other initiates of Gamma Chapter and can be reached at jadong@aol.com.

Tami Jenkins, *California State-Fullerton*, is an accountant with Seagate Technology Inc. in Anaheim, California.

Gregg D. Martin-Curry, *California State-Long Beach*, has been elected as Flotilla Commander 13-9 U.S. Coast Guard Auxiliary.

Eric D. Shain, *Cal Poly-San Luis Obispo*, is working on the upcoming movie "Batman & Robin." He is overseeing the construction of all the picture vehicles, including the new Batmobile.

Michelle D. (Fey) Mitchell, *Central Missouri State*, is Marketing Manager for Blackburn Media Packaging - A Division of Fey Industries, Inc. She and her husband Tim have relocated to Luverne, Minnesota.

James R. (Bob) and Sharla Moore, both *Central Missouri State*, and their two children, have relocated to San Antonio, Texas. Bob is employed by

SBC Communications, Inc.

Michael S. Whitsitt, *Central Missouri State*, is a Senior Systems Analyst for DST Systems, Inc. in Kansas City.

Michael J. Tillar, *Cincinnati*, is winner of the 1996 Fellow Award presented by the Cincinnati Society of Association Executives. The award is presented to a member of CSAE to recognize unusual and outstanding dedication. Brother Tillar's career in association management includes eight years on the staff of the Fraternity as Assistant Executive Director and 14 years with the Association of Facilities Engineering.

He was presented the Order of the Silver Helmet at the Tri-Regional Conference in October for 25 years of service to the Fraternity.

Rafael A. Rodriguez, *Connecticut*, is employed with American Airlines in San Juan, Puerto Rico.

Sandra (Snyder) Hulvat, *Dayton*, is a Direct Marketing Project Leader for IBM's Health Industry Solution Unit. She and her husband live in Kettering, Ohio.

Brian A. Murphy, *Dayton*, is Director of Technology Services for Richardson Independent School District located outside of Dallas. He accepted the position after providing consulting services to the School District for the past 19 months. In this new position he is responsible for the planning and implementation of a district wide upgrade in network services and computer equipment for the 60 campuses and about 34,000 students in the Richardson School District.

Edith Catherine Stump, *Eastern Illinois*, is University Board Concert Coordinator for Eastern Illinois University.

Thomas L. Walker, *Eastern New Mexico*, is Chief Information Officer for DecisionOne Corporation, the largest independent provider of multi-vendor computer maintenance and technology support services in North America. Walker will oversee the design, development, implementation and support of the company's information systems. DecisionOne develops and uses proprietary information system technologies that enable the

company to provide customers with premier technology support. He has more than 25 years' experience in information systems.

Catrina L. Conway, *Florida State*, recent Chapter Consultant, is Personnel Officer with Urban Corps of San Diego, a non-profit organization that provides job-training in the conservation industry (recycling, conserving nature, graffiti abatement, etc.) to young adults. Her role is the entire personnel (human resources) function.

Jeff Hancock, *Georgia*, is a Technology Analyst with Anderson Consulting in Atlanta. Before starting this position, Hancock was a Technology Manager for the Atlanta Committee for the Olympic Games in the area of uniforming. They distributed more than 80,000 uniforms to paid staff and volunteers.

Patrick J. Murphy, *Georgia State*, was named to the rank of Commander, USNR. He was also selected as new Commanding Officer, Naval Reserve Security Group, in New Orleans.

William J. Strnad, *Illinois State*, passed the May 1996 CPA exam.

Sherry L. Floyd, *Longwood*, is an Assistant Manager of the Men's and Young Men's Department of Peebles Department Store in Myrtle Beach.

Frank Canlas, *Loyola-Marymount*, is a Catholic Itinerant Missionary in the Southeastern U.S., visiting parishes and bishops. Before becoming a missionary he taught enrichment programs for adults.

Traci (Crissman) Catalano, *Loyola-Marymount*, is International Marketing Manager for Everbrite, Inc.

Daniel Garcia, *Loyola-Marymount*, has been elected President of the Los Angeles Board of Airport Commissioners.

Aymeric Lecanu-Fayet, *Loyola-Marymount*, is attending the Stanford Graduate School of Business for his MBA.

Maria Oliveira Lecanu-Fayet, *Loyola-Marymount*, is a Financial Analyst with the vascular interventions group of Guidant Corp. in Santa Clara. She is responsible for the sales and marketing groups as well as foreign subsidiaries.

Stephanie Metz, *Loyola-Marymount*, is in her last semester in the graduate program at Southern Methodist. To complete her degree, she will be doing an internship with the marketing department of the San Francisco Opera.

Zeno Pfau, Jr., *Loyola-Marymount*, is an international professional tennis referee in Canada, Central and South America, the Bahamas and the Caribbean. This year he has worked men's events in El Salvador, Honduras and Panama. In March, he will be in Argentina for the host country's Davis Cup tie match with the Bahamas.

Pamela (Flowler) Westhoff, *Loyola-Marymount*, was named a partner of the law firm O'Melveny & Myers. Pam and her husband, Doug, live in Palos Verdes Estates, California with their two sons, Steven, ten and Dylan, seven.

Shelly Kanneberg, *Marquette*, is Senior Financial Analyst in Inventory Planning and Control at Sundrand in Rockford, Illinois. Sundrand is a supplier of both commercial and military electronic airplane components.

David A. Straz, Jr., *Marquette*, was elected to the Board of Trustees at the University of Tampa. Brother Straz is Chairman of the Board of Southern Exchange Bank.

Mike Brennan, *Miami*, is a writer for an "Ask the Expert" column in the Business Section of the *Miami Herald*. He is Retirement Plan Coordinator



Grand President Randy L. Hultz presents Michael J. Tillar, Cincinnati, (holding award) the Order of the Silver Helmet Certificate for 25 years of service to the Fraternity. Congratulating him at the Tri Regional Conference are Vice President for Alumni Benefits and Services Catherine Merdian (at Tillar's right) and East Central Regional Director Rich Garber (top right) along with University of Cincinnati Brothers.

ALUMNI CHAPTER LOCATIONS & CONTACT PERSONS

(As of December 11, 1996)

Akron-Canton, OH	Jay Martinez	(330) 922-5503
Albuquerque-Zia, NM	Michael Metcalf	(505) 294-6783
Alcatraz, CA	Brian Richison	(415) 333-4095
Atlanta, GA	Velvet Simmons	(770) 424-4831
Austin, TX *	Christa Kleinhans	(512) 480-2034
Baltimore, MD	Jeanne Stinchcomb	(410) 799-1448
Boston, MA	Philip Weinberger	(508) 584-3565
Central Florida	Todd & Leslie Whisenant	(407) 679-1523
Charlotte, NC	Alex and Kara Macsuga	(704) 643-2266
Chicago, IL	Jeff "Zeke" Zych	(847) 913-1009
Cincinnati, OH *	Tracy Creager	(513) 533-3312
Cleveland, OH	Michael Losneck	(216) 842-4548
Colorado Springs, CO *	Shari Oswald	(719) 535-8065
Columbia, SC *	Buck Fulmer	(803) 254-6844
Columbus, OH	Michael Davala	(614) 794-0165
Connecticut	Kimberly Lutterman	(203) 969-7266
Dallas Area, TX	Kelli Smith	(817) 649-7951
Denver, CO	Keith Beijer	(303) 721-7642
East Lansing, MI	Ronald Stanton	(517) 793-9860
East Tennessee	Ellen Dutton	(423) 984-0309
Erie, PA *	Clifford Graves	(814) 452-0195
Hawaii	Wilbert Low	(808) 969-6652
Houston, TX	James Webb	(713) 981-8322
Indianapolis, IN	Joseph Sutherland	(317) 388-1996
Kansas City, MO	Kristen Parkes	(816) 468-6977
Lafayette, LA *	Kevin Ward	(318) 232-4827
Lincoln/Greater Nebraska	Deanne Dinslage	(402) 476-2861
London, England *	Ashok Arora	44-181-746-1298
Long Beach, CA *	Julie Dudek	(310) 425-4749
Long Island, NY	Donna Smith Bertolasi	(516) 841-1650
Los Angeles, CA	Michael Hildebrand	(805) 259-0070
Louisville, KY	Paul Presta	(502) 394-2688
Mankato, MN	Brian Thompson	(612) 474-4729
Memphis, TN	Alisa Oswald	(901) 821-0132
Miami, FL *	John Cuomo	(407) 451-3854
Mid-Iowa	Shannon Meyer	(515) 279-5465
Milwaukee, WI	Terrell Ford	(414) 442-9950
Mississippi Coast *	Janice Souza	(601) 452-4612
Mobile, AL *	Nicole Gant Brogden	(334) 626-3781
Nashville, TN	Jean Duncan	(615) 794-8267
New Orleans, LA	Elizabeth Hartmann	(504) 347-7851
Northern Virginia	Scott Johnston	(703) 536-3688
North Florida	Linda Griffin	(904) 725-8252
Northwest Indiana *	Paula Gilbey	(219) 926-4635
Orange County, CA	Irene Demopoulos	(714) 281-3939
Pensacola, FL	Glen Thrower	(904) 857-6694
Phoenix, AZ	Larry Van Quathem	(602) 874-2399
Philadelphia, PA *	Alison Solowjow	(215) 232-4745
Piedmont, NC	Cathy Rosenberg	(910) 767-0585
Pittsburgh, PA	Aaron Madden	(412) 795-2915
Richmond, VA	Todd Poe	(804) 270-2353
Rochester, NY *	Edward Cain	(716) 263-4822
Sacramento Valley, CA	Darrel Auble	(916) 332-8378
St. Louis, MO	Rick Flynn	(314) 638-1105
San Diego, CA	Lisa Ferrer	(619) 421-8882
Savannah, GA *	Lamar Lawrence	(912) 354-2052
Seattle, WA *	Shannon Glassman	(206) 460-5705
Shepherdstown, WV	Sandy Dubay	(304) 876-1508
Sioux Falls, SD *	David & Jennifer Edwards	(605) 361-0881
South Florida	Dan Biesiadecki	(954) 429-9343
Tallahassee, FL *	Eileen Jones	(904) 574-0377
Tampa Bay, FL	Heather Richards	(813) 977-8998
Topeka, KS *	Dick Reicherter	(913) 234-4601
Twin Cities, MN	Trent Spurgeon	(612) 454-8054
Upper Ohio Valley, WV *	Amy Balog	(304) 336-7399
Victoria, TX *	Lea Murphy	(512) 575-4734
Western New York	Dara Moore	(716) 825-2918
West Hollywood, CA	Michelle Thornton	(714) 979-8636

* Expansion Location

for Dean Witter Reynolds in Coral Gables.

Ben White, *Mississippi*, has joined CDSI Information Technology Solutions Company, a division of Computer Data Systems, Inc. in their Vicksburg, Mississippi, offices as Group Manager. CDSI's ITS division provides client/server development, network engineering, telecommunication integration and desktop integration services to the U.S. Army Corp of Engineers and Waterways Experiment Station.

Martin F. Ellis, *Nebraska-Lincoln*, has been awarded the professional insurance designation Chartered Property Casualty Underwriter by the American Institute for CPCU. The American Institute for CPCU is an independent, nonprofit educational organization that confers the CPCU designation on those who complete its ten rigorous

courses and national essay examinations and meet its ethic and experience requirements.

Terry R. Barron, *North Texas*, is a Real Estate Broker & President for Barron Realty, Inc., specializing in residential real estate brokerage for the Dallas area.

Steve Johnson, *Oklahoma State*, has joined FISU-Madison Financial as an Account Executive. He will serve as marketing consultant to community banks in Kansas, Missouri, Northeastern Oklahoma and Northern Arizona.

Kevin C. Wulforst, *Pennsylvania State*, is a Consultant in the Change Management practice of Andersen Consulting in Florham Park, New Jersey.

John M. Honsa, *St. Cloud*, is a Production Supervisor at Borden-Italian Foods Division. He has been assigned to the Creamette Pasta plant in New Hope and lives in St. Louis

Park, Minnesota.

Christopher P. Linhart, *South Carolina*, is currently working on his German diploma (corresponding to MBA) at the master level. After interning three months in Buenos Aires with Deutsche Bank he is completing his studies in European Management/International Business in Bamberg, Germany.

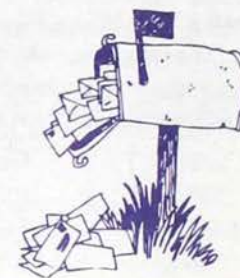
Glenn Kessler, *SUNY-Albany*, is Managing Director with Bear, Stearns & Company, Inc. in New York City.

Randy Rahberg, *Washburn University*, is the Microcomputer Network Administrator for the Kansas Public Employees Retirement System. He has been with the State of Kansas in Topeka since 1972 in various capacities with the Department of Human Resources.

Ronald E. Ellis, *Washburn*, has retired from the Atchison, Topeka and Santa Fe Railroad as a Revenue Analyst after 39 years. ▲

Send us your news & photos

Made partner? Hung your own shingle? Promoted? Retired? Honors? Awards? Weddings? Babies? Tidbits of interest? Tell Us!!



Name: _____ Chapter: _____

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FAX: 513-523-7292 • email: 76327.1376 @compuserve.com

Bits & PIECES

Mergers

Scott Backus, *Akron*, on August 8, 1996, to Mandy Moffat, at Las Vegas.

Teresa Ann Niles, *Akron*, on August 17, 1996, to Timothy Michael Montgomery, at Akron, Ohio.

Steve Weber, *Arizona*, on July 27, 1996, to Amy McInturf. The couple lives in Folsom, California.

Debra Ann Dolinski, *Binghamton*, on September 22, 1996, to Craig Marvin Walter, at the Walter Homestead in Vestal, New York. The couple will be living in Vestal.

Howard Wilen, *Binghamton*, on September 8, 1996, to Barbara Chesnin.

David Rubsam, *Bowling Green*, on September 28, 1996, to Kathleen Kovalak.

Mark G. Redo, *Cal Poly-San Luis Obispo*, on August 24, 1996, to Wendi R. Rose, at Fremont, California.

Tami Jenkins, *Cal State-Fullerton*, on December 3, 1994, to Jeff D. Nelson, at Anaheim, California.

Josie Doria, *California State-Fresno*, on August 10, 1996, to Peter Parks, at Morro Bay, California.

Robert W. Perry, *California State-Fresno*, on May 18, 1996, to Staci Ney, at Sanger, California.

Michael S. Whitsitt, *Central Missouri State*, on September 2, 1995, to Lori Louise Bush.

Monica M. Moell, *Dayton*, on June 8, 1996, to Scott J. Schneider.

Jeffrey Wells, *Florida Atlantic*, October 26, 1996, to Cynthia Hilliard, at Raleigh, North Carolina.

David Bernard Coats, *George Mason*, on September 14, 1996, to Susan Marie Martinek, at Washington, D.C.

Loretta B. Rodemacher, *George Mason*, on September 7, 1996, to John Christopher Schultz, at Linden, Virginia.

Jeremy Bill, *Illinois State*, on November 2, 1996, to Stacy McBride, at Tempe, Arizona.

Dan Blumenfeld, *Illinois State*, on June 15, 1996, to **Julie Moroni**, *Illinois State*, at Grayslake, Illinois.

Stephanie Downs, *Illinois State*, on November 2, 1996, to Andrew Franks, at Springfield, Illinois.

Shauna Dunham, *Illinois State*, on July 13, 1996, to Mark Hopkins, at Illiopolis, Illinois.

Chris LaBounty, *Illinois State*, on September 14, 1996, to **Kim Olmstead**, *Illinois State*, at Rockford, Illinois.

Brad Peterson, *Illinois State*, on August 24, 1996, to **Laurie McLaughlin**, *Illinois State*, at Clifton, Illinois.

Brian Potts, *Illinois State*, on September 7, 1996, to Julie Zindars, at Rantoul, Illinois.

Christopher Weber, *Illinois State*, on September 7, 1996, to Jane Haskins, at Moline, Illinois.



Boyd Pederson and Sharalee Conway, both *Western State*, were united in marriage on September 1, 1996. Boyd is a member of the Fraternity's Board of Directors as 1995 National Collegian of the Year and Sharalee was chosen as the 1996 Rocky Mountain Region Collegian of the Year. The couple lives in Denver.

Joseph M. Sutherland, *Indiana-Indianapolis*, on October 5, 1996, to **Rebecca R. Sebree**, *Indiana-Indianapolis*, at Greenwood, Indiana.

Amanda Coomer, *Indiana State*, on September 21, 1996, to Mark Mitchell, at Frankfort, Indiana.

Jonathon Reuter, *Mankato State*, on September 14, 1996, to **Nancy Brochman**, *Mankato State*, at Hastings, Minnesota.

Mary Ellen Wood, *Northwestern Arizona*, on October 19, 1996, to Robert L. Sisk III, at Mesa, Arizona.

Shelly A. Young, *North Florida*, on September 29, 1996, to C. Edward Tudor, at Jacksonville, Florida.

Terry Rivka Barron, *North Texas*, on June 23, 1996, to Isaac Esquenazi, at Dallas.

Randy Heldman, *Ohio State*, on August 17, 1996, to **Tammy McClure**, *Ohio State*, at Findlay, Ohio.

C. Rene Foster, *Oklahoma State*, on June 29, 1996, to Mark Capron, at Oklahoma City.

Ray Ramsey, *Oklahoma State*, on October 19, 1996, to Christie Buckley, at Del City, Oklahoma.

Tracy L. Richardson, *Pennsylvania State*, on October 5, 1996, to Michael D. Hritz, at Washington, Pennsylvania.

Donna Marie H. Sox, *South Carolina-Columbia*, on June 9, 1996, to Robert D. Linse.

Ann Kathryn Baumer, *SUNY-Buffalo*, on September 19, 1996, to Paul Michael Schulte, at Plymouth, Minnesota.

Hans C. Blatter, *SUNY-Buffalo*, on October 5, 1996, to Tracey Caron, at Rochester, New York.

Shawn Christian Gregory, *Tampa*, on September 14, 1996, to **Mary Jeanne Kilbride**, *Tampa*, at Tampa.

Edwin Fulkerson, *Texas A&M-College Station*, to

Elisabeth Macey, at Grand Cayman, British West Indies.

Nicole Lyn Gant, *Troy State*, on August 31, 1996, to Robert Judson Brogden, at Slidell, Louisiana.

Sheila L. Siverling, *Truman State*, on September 21, 1996, to Michael Callen, at Kansas City.

Tania Hart, *Truman State*, on August 24, 1996, to Allan Cook, at Harrisburg, Missouri.

Benjamin Thompson, *Western Kentucky*, on August 10, 1996, to **Lisa Boston**, *Western Kentucky*, at Louisville.

Lisa Salvatori, *West Liberty State*, on May 25, 1996, to Bryan Lipscomb.

Debbie Zinsky, *West Liberty State*, on June 1, 1996, to Scott Kiggins, at Wheeling, West Virginia.

Dividends

To Brother **Jack Dalton**, *Akron*, and wife Debbie, on July 13, 1996, a son, Jack Dalton III.

To Brother **Howard Horowitz**, *Bentley*, and wife Natalie, on October 20, 1996, a son, Zachary Adam.

To Brother **Karen Whetzel Poole**, *Central Missouri State*, and husband Douglas, on July 22, 1996, a second daughter, Jennifer Ann. She joins three year-old sister Jessica Leann.

To Brothers **Joe Randazzo**, *Illinois State*, and **Amy (DeFries)**, *Central Missouri State*, on June 18, 1996, a son, Michael Joseph.

To Brothers **Brian and Andrea (Stock) Standley**, both *James Madison*, on September 9, 1996, a second daughter, Jennifer Michelle. She joins sister Alexa Nicole.

To Brothers **Jose (Tony) and Renee Butrick Santana**, both *Loyola-Marymount*, on November 4, 1995, a daughter, Marissa Carmen.

To Brother **Tracy (Truster) Hammond**, *Missouri-Columbia*, and husband Tod, on June 11, 1996, a daughter, Ellen Brooke.

To Brother **Paul Augustin**, *New Orleans*, and wife Pamela, on October 24, 1996, a son, Daniel Paul.

To Brother **Steve Johnson**, *Oklahoma State*, and wife Shelley, in February, 1996, a son, Connor Pierce. He joins his five year-old twin brothers Zachary Quin and Ried Alexander.

To Brothers **Christopher and Julie Komnick**, both *Purdue*, on May 25, 1996, their second child, a daughter, Madison Kay.

To Brother **Lori Fenske Mersch**, *South Dakota*, and husband Michael, on September 22, 1996, a son, Nathan. He joins his two-year-old sister Amanda.

To Brother **Patricia (Klemm) Amuedo**, *Southwest Missouri State*, and husband Kurt, on March 28, 1996, a daughter, Julie Marie.

To Brother **Michael Southard**, *Tampa*, and wife Amy, on February 13, 1996, a daughter, Kasey Morgan.

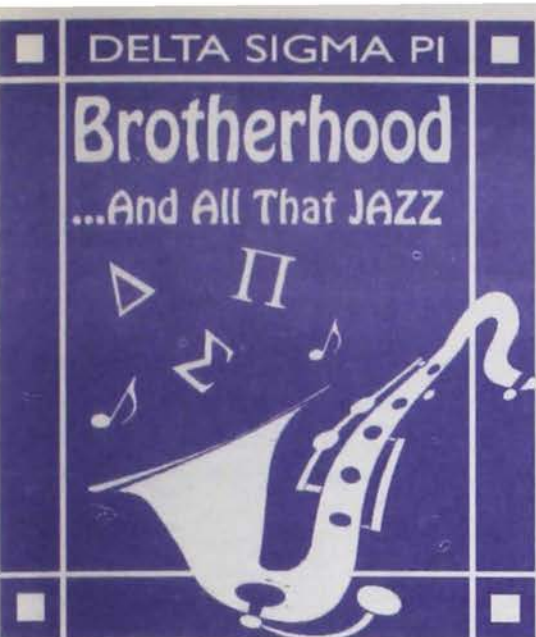
To Brothers **James and Amy Bailey Crumpton**, both *Tampa*, on September 25, 1996, a daughter, Kelsey Lenore. She joins brother Cameron, age two.

To Brother **Mandy Rae McCarty Spillar**, *Truman State*, and husband Bill, on August 16, 1996, a daughter, Lindsey Rae. She joins brother Brandon, age three.

To Brother **Steve Lutt**, *Wayne State-Nebraska*, and wife Jodi, on July 11, 1996, a son, Jacob Steven.

To Brother **John Peraro**, *Western State*, and wife Anne, on December 18, 1995, a son, John Thomas.

To Brother **Paula Robb**, *West Liberty State*, and husband Tim, on July 21, 1996, a son, Nathan Alexander.



DELTA SIGMA PI: Brotherhood ... And All That Jazz

41st Grand Chapter Congress Registration Form

August 20-23, 1997 — The Hyatt Regency Hotel—New Orleans

Please type or legibly print all requested information. Use a separate form for each person. This form may be photocopied as needed. Complete logistical information and a hotel reservation card will be sent after this registration is processed. Send completed registration forms to: Delta Sigma Pi; P.O. Box 230; Oxford, OH 45056-0230. Registrations paid by credit card may be faxed or e-mailed.

phone: 513-523-1907 fax: 513-523-7292 e-mail: 76327.1376@compuserve.com

Hyatt Regency New Orleans Information - Call 504-561-1234 for reservations before July 20!
Rates good until July 20, 1997: \$89 single, \$99 double, triple, or quad

Official Travel Agency - Call Olympic Travel 800-707-7990 for air fare discounts!

Chapter # _____ Member # _____

Full Name _____ Name for Badge _____
(i.e. "Jim" for James)

Address: _____

City, State, Zip _____ Daytime Telephone _____

E-mail Address _____

In Case of Emergency, Notify _____
(include name and telephone number with area code)

REGISTRATION POLICIES

- Registration fees do not cover any portion of hotel room costs nor meals which are not a part of the Official Convention Program for the respective registration category.
- The Special Discount Registration Fee schedule is in effect until March 1, 1997. Registrations postmarked after March 1, 1997, will be processed at Advance Registration rates. Registrations postmarked after August 1, 1997, will be processed at the Regular rates. Do not send registrations to the Central Office that would be received after August 12, 1997. Register on-site at the Hyatt at the \$245 rate.
- Cancelled registrations will be refunded in full less a 10% per person service fee if the written cancellation notice **is received at the Central Office by August 8, 1997.**
- **Cancellations received after August 8, 1997, are not refundable.**
- Transfer of registration will incur a 10% service fee.
- All fees are payable in full, in advance, in U.S. dollars.
- Hotel reservations and other travel arrangements including air or rail reservations, ground transfers, etc., are the responsibility of individual participants.
- Participants in the events of the 41st Grand Chapter Congress are expected to comply with the Delta Sigma Pi Risk Management Policy, state and local laws and guest policies of The Hyatt Regency Hotel.

REGISTRATION CATEGORY (check one): Spouse Guest Child

Fraternity Member — Collegiate Alumni Faculty Honorary

Chapter of Initiation _____ Alumni Chapter _____

REGISTRATION FEES	SPECIAL DISCOUNT <small>(postmarked by 3/1/97)</small>	ADVANCE <small>(postmarked by 7/31)</small>	REGULAR <small>(postmarked after 7/31)</small>	ON-SITE
<input type="checkbox"/> FRATERNITY MEMBERS	\$ 175.00	\$ 195.00	\$ 220.00	\$245.00
<input type="checkbox"/> SPOUSE or GUEST <small>*Married Brothers registering pay one Member and one Spouse rate.</small>	\$ 125.00	\$ 125.00	\$ 125.00	\$150.00
<input type="checkbox"/> **CHILDREN 15 and under <small>**Children's registration does not include any meals or other ticketed functions.</small>	Free	Free	Free	Free
<input type="checkbox"/> DISTRICT DIRECTOR or FACULTY ADVISOR	\$125.00	\$150.00	\$150.00	\$175.00

FEE PAYMENT TOTAL FEES: _____

All fees must be paid in advance. SEE IMPORTANT REGISTRATION INFORMATION AND POLICIES IN SIDEBAR.

CHECK/MONEY ORDER VISA MasterCard Discover
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Delta Sigma Pi will make every reasonable effort to comply with the needs of participants under the Americans With Disabilities Act. Participants needing assistance in this regard should notify the Executive Director, preferably in writing, well in advance of the convention dates.

Brotherhood ...And All That Jazz

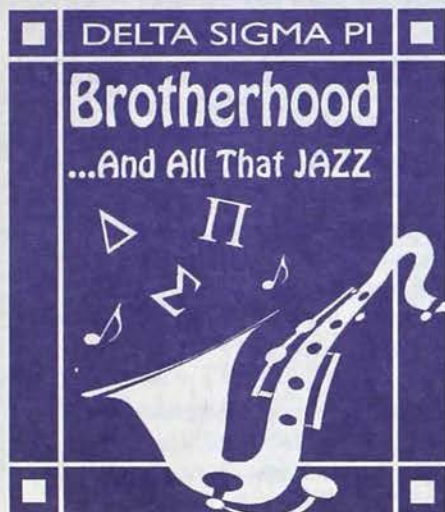
Located just minutes from the historic French Quarter and the riverfront, the newly-renovated Hyatt Regency New Orleans captures the flavor of a city known the world over for its soulful jazz, Creole cuisine, southern hospitality and of course, Mardi Gras.

From its beautifully appointed guest rooms to its sumptuous, welcoming lobby, the Hyatt Regency New Orleans will offer comfort and convenience to all attending the 41st Grand Congress.

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Enjoy the magic of the “Big Easy” at the Hyatt Regency New Orleans, our host for “Brotherhood...And All That Jazz.”

See pages 12 and 13 for more information on the 41st Grand Chapter Congress. A registration form is on page 23. Hyatt reservations are \$89 for a single; \$99 for a double, triple or quad. Call 504-561-1234 to make a reservation.



**41st Grand Chapter Congress
August 20-23, 1997
New Orleans Hyatt Regency**



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