

The **Deltasig**[®]

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of Delta Sigma Pi

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Focus

ON THE FUTURE - A NEW GOVERNANCE MODE

How can we utilize our resources more effectively? How can we give our organization the agility it needs to quickly seize opportunities or avoid threats? How can we make management more lean and responsive? How can we foster a greater sense of teamwork and empowerment? If these questions sound familiar, they should. They are regularly asked by virtually every organization striving to establish or maintain a position of leadership in its industry or field. They are questions being asked by Delta Sigma Pi.

During the 41st Grand Chapter Congress in 1997, the delegates adopted the following resolution: "Direct the new Grand President to form a new task force whose charter is to review and make recommendations regarding the management structure and composition of the Board of Directors of the International Fraternity of Delta Sigma Pi to be presented to the delegates of the 1999 Grand Chapter Congress." Grand President Kromberg responded by creating the Governance Task Force and challenging it to not only review the Board of Directors but also evaluate the Fraternity's entire governance structure.

The members of the Governance Task Force are collegiate and alumni Brothers who have diverse backgrounds of service to the Fraternity and experience in the business and association management worlds. For much of the past two years we have evaluated the current governance structure, conducted extensive research, discussed and debated issues and formulated recommendations for improvement. Throughout the process we solicited and received input from members of the Board of Directors, Executive Committee, the Golden Council and the Provinces. Although we will formally present our final recommendations to the Grand Chapter this August in Houston, we firmly believe that every Brother should be aware of the work of the task force and have an opportunity to provide input.

The task force began by establishing a number of goals to help focus our work. They include:

- Develop a system of governance that will serve as a model for other organizations.
- Create a structure that maximizes the effective utilization of resources.
- Provide for organizational agility.
- Encourage an appropriate focus for each element in the Fraternity's governing structure.
- Simplify the bylaws and discontinue "management by amendment."
- Develop future leaders through a leadership "farm system."
- Better communicate the strategic direction of the organization.
- Maintain connection with the "owners" of the organization.

The task force recommends a number of steps to help our Fraternity accomplish these goals. We propose that the current Board of Directors and Executive Committee be combined into a "new" Board of Directors. The new, smaller Board will focus more tightly on guiding the Fraternity's strategic directions and developing the policies and procedures needed to achieve established goals and objectives. We also recommend creation of two nationally elected officer positions to oversee financial management and drive a



From left: Governance Task Force Chair Robert Tavarez, San Jose State, and members Ray Galbreth, Missouri-Columbia, and Mike Tillar, Cincinnati, discuss Fraternity structure, bylaws and policy at a May meeting in Austin. Other contributors were Brother Karen Gratza, Truman State, 1998 National Collegian of the Year Dawn Libbert, Central Missouri State, and 1999 National COY Mark Chiacchiari, Pennsylvania.

formal, structured strategic planning process for the Fraternity.

If Delta Sigma Pi hopes to maintain its position as the leading collegiate organization for students of business, it will need a steady stream of qualified leaders to guide its efforts.

We recommend creation of a number of new standing committees which will operate on the national and provincial levels. These committees will provide new opportunities for Brothers to get involved and hone their skills while gaining experience before assuming positions of greater responsibility in the governance structure. Coordinating the activities of committees on all levels will also help the Fraternity operate more efficiently by ensuring that all Brothers are "on the same page."

Organizational agility can be accomplished only if bureaucracy is reduced and stakeholders throughout the organization are empowered to make decisions. The task force believes that Delta Sigma Pi will operate more efficiently and effectively if the provinces are encouraged to take greater responsibility for and make decisions about operations and issues within their boundaries. We propose that a formal Provincial Council structure be established. These councils, which will include the Provincial Vice President, the Regional Vice Presidents and a delegate from each collegiate and alumni chapter, will meet at least once each year. They will have the responsibility and authority to initiate and oversee activities within the

province (including review of recommended changes to the Fraternity's bylaws, policies and procedures) to fill their key role of helping Delta Sigma Pi achieve its annual and long range goals.

During much of its history the Fraternity's governing documents included a Constitution and Bylaws. These documents are now combined into bylaws that are 23, two-column, single-spaced, typewritten pages length. Although the bylaws appropriately address the purpose of the organization, requirements for membership, the structure of governance, officers and their duties, etc., they also provide a great deal of specific direction on the day-to-day operation of the Fraternity. They are, in effect, both the basic laws of the Fraternity and a somewhat detailed procedures manual.

The task force will propose revised bylaws that reflect the new governance structure. Those sections of the current bylaws which address simple matters of policy and procedure will be moved to a new Policies and Procedures Manual. Unlike the current system, which requires an amendment to the bylaws to revise a simple policy (a process that can take up to two years to accomplish), Provincial Councils will have the ability to recommend needed changes in policy to the Board of Directors for quick approval. "Management by amendment" will no longer hamper the Fraternity's ability to quickly respond to unanticipated events and changing needs.

As you might imagine, there are many other issues that have been considered and addressed by the task force - too many to cover here. However, the task force has prepared a white paper that summarizes our review of the current governance structure and outlines, in greater detail, our recommendations for improvement. Copies of the paper were distributed to the Board of Directors, Golden Council, chapter presidents, etc., earlier this summer. If you did not receive a copy, or if one is not available to you, please request one from the Central Office.

The Governance Task Force is looking forward to presenting its report to the Grand Chapter and we anticipate a lively, productive discussion. However, we also are anxious to hear from those Brothers who will be unable to attend the Grand Chapter Congress. If you have a comment, question or suggestion, please send it to task force chair Robert Tavarez (rtavarez@aol.com) or to Mike Tillar (mtillar@ix.netcom.com). We will make sure the task force sees your input.

That Delta Sigma Pi is willing to take this "look in the mirror" and ask, "How can we be better?" reflects well on our collective Brotherhood. Such an evaluation, especially when it results in a proposal for change can be unsettling, but that is when we have our best opportunity to demonstrate our leadership.▲

This article was written on behalf of the Governance Task Force by Golden Council Brother Mike Tillar, Cincinnati.

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DELTA SIGMA PI'S
GREATEST ATHLETE

Inducted into the College and Pro Football Halls of Fame, Ken Strong, *New York*, is remembered as Delta Sigma Pi's greatest athlete.

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MEET THE SPEAKERS FOR
GRAND CHAPTER CONGRESS

Nationally-known speakers and outstanding Deltasigs will entertain and inspire Congress attendees to new heights of brotherhood!

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MR. & MRS. SIDNEY A. SPARKS
1999 COLLEGIAN OF THE YEAR

Mark A. Chiacchiari, *Pennsylvania*, was named the 1999 Collegian of the Year and looks ahead to an exciting two years.

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MISKO NAMED COORDINATOR
FOR MAKE A DIFFERENCE DAY

In this new volunteer role Mary Kay Misko, *St. Edward's*, will help Deltasigs across the country truly Make A Difference.

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CLYDE KITCHENS/THOBEN ELROD
1999 REGIONAL COLLEGIANS
OF THE YEAR

Twenty-two scholarships were awarded for 1999 in recognition of excellence among our collegiate members.

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WELCOME, NU OMEGA CHAPTER

Nu Omega, Rockhurst University, became the 245th chapter of Delta Sigma Pi on May 1 in Kansas City, Missouri.

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Ken Strong: Delta Sigma Pi's Greatest Athlete

By Jay Langhammer

The man considered to be Delta Sigma Pi's greatest athlete ever is Ken Strong, New York '27, a member of both the National Football Foundation College Football Hall of Fame and Pro Football Hall of Fame. A pro football star in the National Football League during three decades, Brother Strong also reached the Triple-A level in professional baseball as an outfielder in the New York Yankees organization.

Born in West Haven, Connecticut, on August 6, 1906, Strong was an All-State halfback at West Haven High School in both 1923 and 1924 before entering New York University in the fall of 1925. Unusually big for a halfback (6'1", 205 pounds) in his era, he was used primarily as a blocker for NYU during his sophomore season. The following year, he was the team's top runner, passer, punter and place kicker, while also excelling on defense. As a baseball player, he started attracting scouts and belted a home run reported at 450 feet in length.

In his senior season of 1928, Strong was NYU team captain, earned All-American honors and led the nation in scoring with 160 points on 22 touchdowns and 28 extra points. He led a 27-23 upset of previously unbeaten Carnegie Mellon, running for two touchdowns and passing for two more scores. He also scored three times (including a 77 yard run) in a 27-6 win over Missouri. In three varsity seasons, Strong scored a total of 285 points and rushed for over 2,000 yards.

Founding Father Alexander Frank Makay played lineman's position on the same championship football team and provided the protection for Ken Strong.

After graduation, Strong tried pro baseball first, signing a contract with the Yankees' Hartford Eastern League club and batting .285 with 21 homers. He turned down a pro football contract with the New York Giants, instead signing with the NFL Staten Island

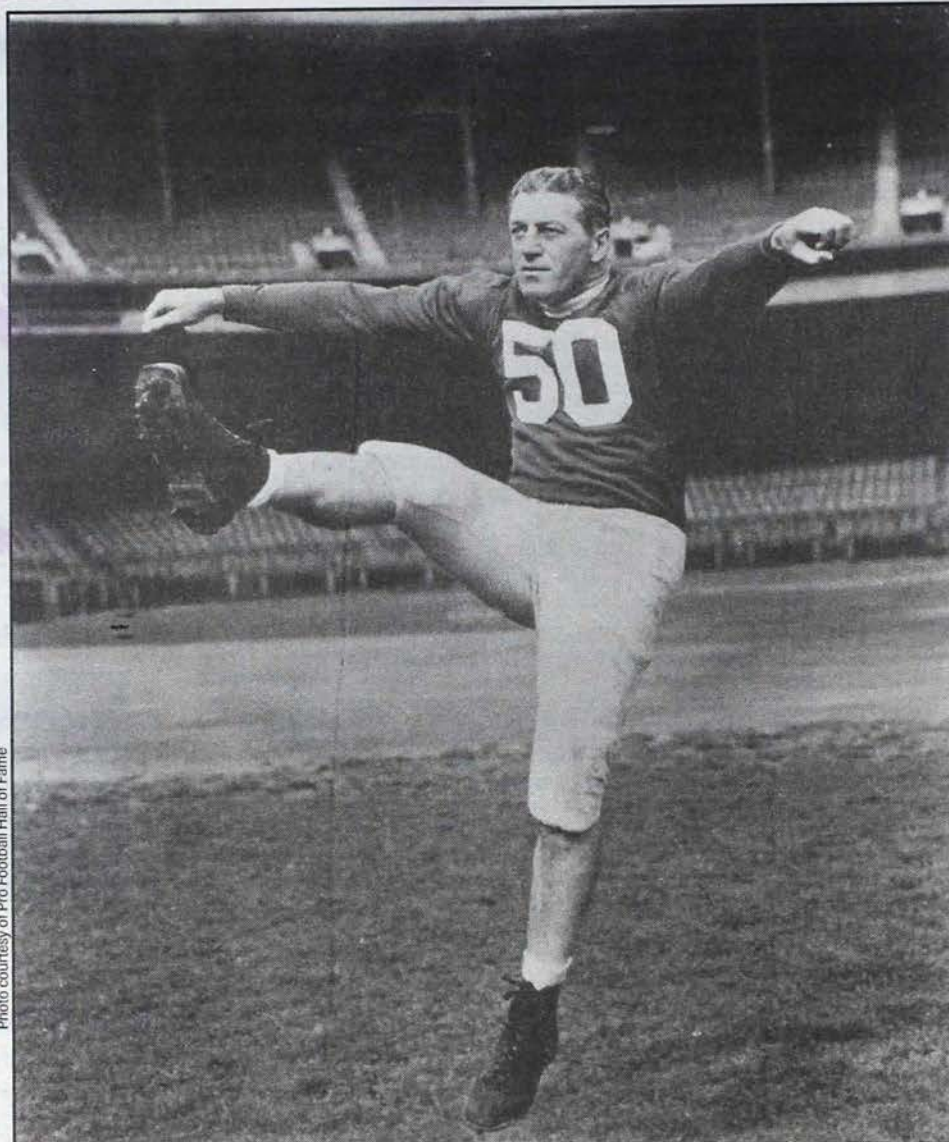


Photo courtesy of Pro Football Hall of Fame

Ken Strong displays his Pro and College Hall of Fame kicking form.

Stapletons for the next four seasons before the club folded. Despite playing for a team which won just ten games during his four years, he still ranked among the NFL's leading scorers the first three seasons and earned All-NFL first team selection in 1930-31.

Strong also continued his pro baseball career for several more summers, leading the New York-Penn League with 41 homers and hitting .373 in 1930. On June 8 of that year, he hit four consecutive home runs in a game with Wilkes-Barre. He advanced to Class AAA in 1931 but crashed into a fence while chasing a fly ball, causing a severe wrist injury to his throwing arm.

A subsequent botched operation made it impossible for him to bend his

throwing hand backwards, ending his dream of playing major league baseball.

After the Staten Island Stapletons dropped out of the NFL, Strong joined the New York Giants for the 1933 season, was an All-NFL first team selection again and tied for the league scoring lead with 64 points (six touchdowns, eight extra points and four field goals). He also earned All-NFL first team honors the next season as the Giants won the NFL championship, 30-13, over the previously unbeaten Chicago Bears in what was to become known as the "sneakers" game.

Playing on a frozen field in nine degree weather, the Giants were ineffective on the icy surface and tried to locate basketball sneakers to improve

their footing. Down 10-3 at halftime, the Giants' sneakers arrived and Strong was able to engineer a stunning second half comeback, scoring two touchdowns, including a 41 yard run, and two extra points, to go along with a 38 yard first half field goal. His 17 total points established a new NFL playoff scoring record that stood for nearly 30 years.

Following the 1935 season, the Giants wanted Strong to take a pay cut despite his status as one of the NFL's top players. He refused and jumped to the New York Yanks of the new American Football League for the 1936 and 1937 seasons. When the AFL folded, he tried to rejoin the Giants but had to sit out the 1938 season. Strong was back with the Giants for the 1939-40 seasons, primarily as a place kicker, then decided to retire. At that time, he had scored more career points (328) than any player in league history.

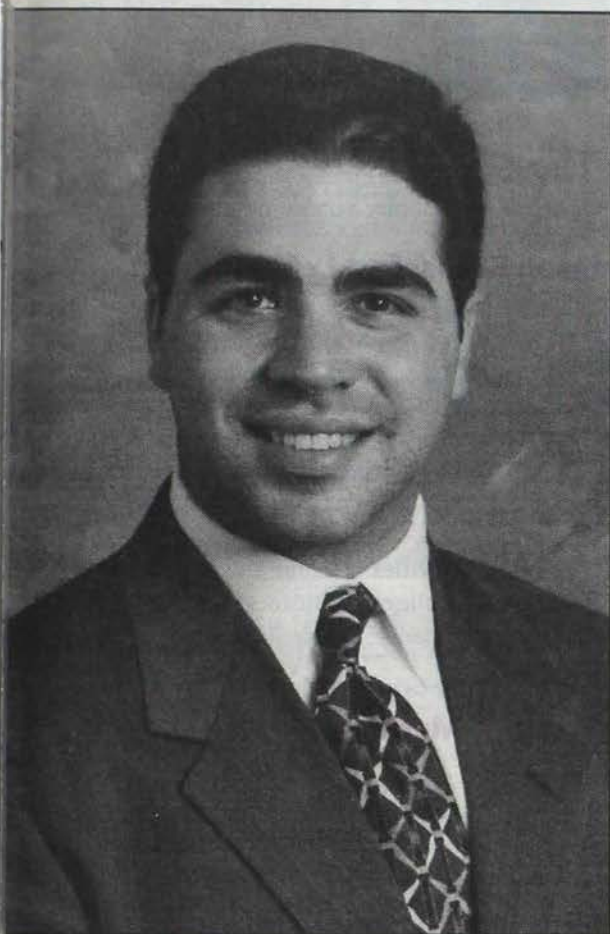
During World War II, the struggling NFL was trying to continue playing despite manpower problems. Looking for name players, New York asked Strong to rejoin the club as pro football's first kicking specialist. Playing without shoulder pads, he led the NFL with six field goals in 1944 and spent three more seasons with the Giants as a kicker only, retiring for good at the age of 41. Strong concluded his 12 NFL seasons with 484 career points in 131 regular season contests. No yearly rushing statistics are available for his first three NFL seasons (1929-31) but he did run for 1,228 yards between 1932 and 1935 before going to the AFL.

After retiring from the game, Strong co-authored the 1950 book *Football Kicking Techniques* with Emil Brodbeck. The book was the first to show step-by-step photos relating to the kicking game. He later put his instructional talents to work for the Giants as a kicking coach from 1962 through 1965. Strong was inducted into the College Hall of Fame in 1957 and the Pro Hall of Fame in 1967. He passed away on October 5, 1979, but is still remembered today as the Fraternity's greatest athlete. ▲

Mr. and Mrs. Sidney A. Sparks 1999 Collegian of the Year



The Mr. and Mrs. Sidney A. Sparks Collegian of the Year Award recognizes the most outstanding collegiate member of the Fraternity. It is based on scholarship, extracurricular activities, Fraternity service, and demonstration of responsible conduct according to the highest standards of business ethics and integrity.



"Pledging Delta Sigma Pi is the greatest decision I have made during my college years. The people I have met, lessons I have learned, and memories I have made are priceless. I wish to be Collegian of the Year so that I can serve enthusiastically and, through my example, improve this experience even more for current members as well as those to come. To me, achieving better communication as well as providing the best education I can to chapters, are the most significant things I could do to achieve this goal."

Mark A. Chiacchiari, a December 1998 graduate of the University of Pennsylvania and alumnus of Beta Nu Chapter, has been named the 1999 Mr. and Mrs. Sidney A. Sparks Collegian of the Year.

Brother Chiacchiari was named Eastern Regional Collegian of the Year and received a scholarship and jeweled Fraternity badge made possible by the Clyde Kitchens/Thoben Elrod Foundation. He is also eligible for a graduate scholarship made possible by Mr. and Mrs. Sidney A. Sparks through the Delta Sigma Pi Leadership Foundation. In August, Mark will begin a two-year term on the Fraternity's Executive Committee and Board of Directors.

Mark consistently exhibited a high level of service and commitment both to Delta Sigma Pi and to his university throughout his undergraduate years. His numerous chapter offices include Vice President for Pledge Education and President.

Brother Chiacchiari also attended many regional and national Fraternity events, including Leadership Academy, three Tri-Regional Conferences, Grand Chapter Congress in New Orleans, and various chapter events, including Omega Chapter's 75th anniversary where he assisted in a presentation on the Fraternity's four Founding Fathers.

Mark's impressive academic career includes an overall grade point average of 3.3 while earning a bachelor of science degree in economics from the Wharton School at Pennsylvania as well as a bachelor of science degree in engineering. This dual-degree Management and Technology Program is described as Penn's most competitive and demanding academic curriculum. In the economics arena, he held concentrations in marketing and information systems; in the engineering arena he majored in systems science engineering and had a focus in telecommunications.

His numerous collegiate honors and awards include receiving the W.W. Smith Scholarship and Marcus Family Scholarship from Penn. He was an active member in the Joseph Wharton Scholars program, participated in the Benjamin Franklin Scholars Program, was selected by Andersen Consulting to attend their Student Leadership Conference and was named to Who's Who Among American College Students. His extracurricular activities included being a member of the Penn Marching Band, the Management and Technology Club, the Society of Systems Engineers and Aircraft Owners and Pilots Association (he is an FAA licensed pilot).

Mark is a consultant for Chiacchiari Consulting, a company he founded in Cleveland, Ohio, working

independently as a computer, operations and strategic consultant to three clients, helping them design and implement information technology solutions. He worked 20 hours a week while pursuing his double degrees. In his job as a computer programmer in the Student Employment Office, he was commended as "exceptional." John N. Rudolph said: "In my 11 years as manager, I have encountered few student employees who were exceptional. Mark is certainly one of them. Whenever a task is before him, it is always completed in a timely and proficient manner."

As a teaching assistant in Penn's Wharton School, Mark managed a systems development team. He was nominated for the Wharton Teaching Assistant of the Year Award.

Brother Chiacchiari said as Collegian of the Year, he will focus on chapter education. "Although it would be difficult to work one-on-one with chapters to assist in resolving their issues, I would energetically attend every national event that I could," he wrote in his application. "My past experiences coupled with my communication abilities would allow me to be an effective speaker at these events... Beyond national events, I would make sure I am readily accessible by members to listen to concerns or provide support or advice." ▲

Collegian of the Year

Each collegiate chapter of the Fraternity is requested to nominate a candidate and send the application package for their candidate to the Regional Director of their region as outlined in the Awards Guide. From the Chapter nominees, a Regional Collegian of the Year is selected by an appointed committee of five alumni in good standing from the region, to advance to the Fraternity-wide process of selection of the National Collegian of the Year. The regional winners are encouraged to remain active in their own regions and to assist the Fraternity's National Collegian of the Year recipients whenever possible.

The recipient of the National Collegian of the Year Award accepts the responsibility of serving for a two-year term as a member of the Executive Committee and the Board of Directors.

Clyde Kitchens/Thoben Elrod

1999 Regional Collegians of the Year

Twenty-two scholarships were awarded this year on the basis of Fraternal involvement, campus and community service, and demonstrated scholastic achievement. These winners were selected from the nominees submitted by chapters in the Region. Each Brother selected receives a scholarship in the amount of \$400+ made possible by an endowment from the Kitchens/Elrod Foundation.

The Clyde Kitchens Foundation was established by Brother Thoben Elrod in 1975, "to perpetuate the memory of Clyde Kitchens and to enable future generations to carry forward his interest in Delta Sigma Pi." The name was later changed to reflect the leadership provided by Brother Elrod. The Foundation's funds were the result of proceeds from an endeavor by Kappa Chapter Brothers and other business students at Georgia State in the 1930s. These students formed an investment club which purchased stock and real estate that led to the formation of a lodge which was used by the Chapter for many years. The sale of this property in the 1970s has provided funding for a variety of other invaluable programs.

Brother Clyde Kitchens was initiated into Kappa Chapter at Georgia State in 1929 and served as Chapter Advisor. He passed away in 1969.

Brother Thoben Elrod was a 1936 initiate of Pi Chapter at Georgia where he served as Chancellor. He also served as a national officer, was a member of the Golden Council and a voting member of the Educational Foundation. Brother Elrod passed away on March 30, 1997, at the age of 82.

Tara Bates, Mid-South Region



Epsilon Psi Chapter – Christian Brothers
Major: Business Management & Marketing
GPA: 4.0
Chapter Offices Held: Vice President for Chapter Operations, Ritual Chair

Honors & Activities: National Dean's List (2 yrs); President, Students in Free Enterprise; Trustees' Scholarship; College Life, Non-Denominational Christian Youth Group

Karen E. Black, Huron Region



Epsilon Omicron Chapter – Western Michigan
Major: Integrated Supply Management
GPA: 3.76
Chapter Offices Held: Vice President for Professional Activities, various committees
Honors & Activities: Golden

Key National Honor Society; Beta Gamma Sigma; Western Michigan University Medallion Scholarship of Excellence; Chrysler Corporation Scholarship; Dean's List (2 yrs)

Shane T. Borden, Atlantic Coast Region



Theta Sigma Chapter – Central Florida
Major: Finance & Management Information Systems
GPA: 3.10
Chapter Offices Held: President, Treasurer, Vice President for Professional Activities

Honors & Activities: Volunteer Pilot for Angel Flight South Florida; Consultants for Effective Leadership; Financial Management Association

Rebecca A. Boyer, Gulf South Region



Nu Omicron Chapter – Our Lady of Holy Cross
Major: Accounting
GPA: 3.06
Chapter Offices Held: President, Vice President for Professional Activities, Vice President for Pledge Education

Honors & Activities: Our Lady of Holy Cross College Community Service Award recipient; St. Catherine Medal from Kappa Gamma Pi Alumni Honor Society recipient; Service Appreciation Awards from YMCA of Greater New Orleans

Heather E. Faulk, South Central Region



Alpha Lambda Chapter – North Carolina-Chapel Hill
Major: Journalism and Mass Communication-Public Relations Sequence
GPA: 2.64
Chapter Offices Held: Senior Vice President, various committees

Honors & Activities: Elections Board, UNC Student Government; Emerging Leaders; UNC Office of Leadership Development; Girl Scouts of America-Girl Scout Gold and Silver Award recipient

Julianne Hale, Western Region



Lambda Mu Chapter – Pacific
Major: Business Administration
GPA: 3.58
Chapter Offices Held: Chancellor, President, various committees
Honors & Activities: In addition to obtaining a college degree Julianne takes care of her two

children and husband, and balances the many social and professional activities that she undertakes.

Brian P. Johnson, Great Lakes Region



Eta Mu Chapter – Northern Illinois
Major: Marketing
GPA: 3.75
Chapter Offices Held: President and various committees
Honors & Activities: Student Leadership Award; Dean's List; Golden Key National Honor Society; Marketing Honor Society; Vice President/Secretary for Team United (a community service organization)

Jason Kraus, East Central Region



Alpha Theta Chapter – Cincinnati
Major: Marketing and International Business
GPA: 2.53
Chapter Offices Held: Vice President for Pledge Education (2 yrs.), Alumni Relations Coordinator

Honors & Activities: George and Elaine Ketter Scholarship; College of Business Administration Student Ambassador; Junior Achievement Teaching Consultant

Robert J. McNeill, Allegheny Region

Alpha Kappa Chapter – Buffalo
Major: Marketing and Management Information Systems
GPA: 3.54

Chapter Offices Held: Chancellor, President

Honors & Activities: American Society of Notaries; American

Marketing Association; The National Dean's List; University of Buffalo Team Performance Certificate

Rex Mong, South Pacific Region



Lambda Chi Chapter – California-Riverside
Major: Business Administration
Chapter Offices Held: President, Chancellor

Margaret Morton, Gulf Western Region



Lambda Upsilon Chapter – St. Mary's University
Major: Accounting
GPA: 3.05
Chapter Offices Held: President, Treasurer, Vice President for Professional Activities, Vice President for Pledge Education, Historian

Honors & Activities: Distinguished Leader of St. Mary's University for activity in Campus Ministry; Student Government representative for Accounting Club; Delta Mu Delta member; National Residence Hall Honorary

Daniel J. Murphy, Midwestern Region



Iota Nu Chapter – Truman State
Major: Business Administration and Computer Science
GPA: 3.89
Chapter Offices Held: President, Treasurer, various committees
Honors & Activities: Missouri Bright Flight Scholar; President's

Combined Ability Scholarship; President's Honorary Scholarship; Dean's List

Don F. Perry, New England Region

Lambda Tau Chapter – Bentley

Major: Management

GPA: 3.79

Chapter Offices Held: President, Treasurer, Vice President for Professional Activities

Honors & Activities: Beta Gamma Sigma National Honor Society; Bentley College Honor Society; President's List; Bentley College Republicans

Sarah C. Pleacher, Mideastern Region



Iota Kappa Chapter – James Madison
Major: Hospitality and Tourism Management
GPA: 3.81
Chapter Offices Held: Vice President for Chapter Operations, various committee positions

Honors & Activities: Arthur J. Packard Memorial Scholarship; Cecil B. Day Memorial Scholarship; President's List; Beta Gamma Sigma Honor Society; Beta Sigma Delta Honor Society

Amy M. Priest, Southeastern Region

Beta Lambda Chapter – Auburn

Major: Accounting and Finance

GPA: 3.55

Chapter Offices Held: Vice President for Professional Activities, Senior Vice President, various committee positions

Honor & Activities: Treasurer, The Executive Society; School Council; University Programs Council; Auburn Panhellenic Council

Jennifer B. Reitsma, North Central Region



Alpha Epsilon Chapter – Minnesota-Minneapolis
Major: Marketing
GPA: 3.79
Chapter Offices Held: President, Senior Vice President, Vice President for Pledge Education, Treasurer, Historian

Honors & Activities: Holden Graphic Arts Scholarship; Beta Gamma Sigma National Honor Society; Carlson School of Management Undergraduate Business Board

Kevin Patrick Scott, South Pacific Region



Iota Upsilon Chapter – Cal State-Northridge
Major: Business Administration-Management Information Systems-Finance-Real Estate
GPA: 3.30
Chapter Offices Held: Treasurer, President, various committees

Honors & Activities: Golden Key National Honor Society; 1997 Sedgewick James Finance Scholarship; Microsoft Certified Professional; Licensed and Bonded Notary Public

Alan P. Shook, Rocky Mountain Region



Mu Chi Chapter – Colorado-Colorado Springs
Major: Business Administration-Information Systems
GPA: 3.65
Chapter Offices Held: Senior Vice President

Honors & Activities: Honorably discharged-Air Force; Student Body Co-President; Beta Gamma Sigma National Honor Society

Sara Thompson, Central Region



Upsilon Chapter – Illinois-Urbana
Major: Business Administration, Organizational Administration
GPA: 3.1
Chapter Offices Held: President, Senior Vice President, Vice President for Professional Activities, various committee

positions
Honors & Activities: Student Alumni Association-Most Outstanding New Member; Commerce Excellence in Leadership Award and Scholarship; Ma-Wanda Honorary, Mortar Board member

Kevin M. Tinker, Southwestern Region



Zeta Mu Chapter – Texas-Arlington
Major: MBA-International Business and Political Science
GPA: 3.34

Chapter Offices Held: Chancellor, Treasurer, President

Honors & Activities: Cadet at West Point for two years; 20 years of Active Duty as an Enlisted person, Non-Commissioned Officer and Commissioned Officer in the U.S. Army; Society for Human Resource Management

Linda Wheat, South Atlantic Region



Epsilon Rho Chapter – Tampa
Major: Marketing and International Business
GPA: 3.6

Chapter Offices Held: Vice President for Chapter Operations, Secretary and various committee positions

Honors & Activities: Sigma Beta Delta International Business Honor Society; Phi Theta Kappa Honor Society; American Marketing Association; Marketing Student of the Year 1998

**Job Postings
 Now Available on
 Deltasig Web Site**

A great new service is available to members of Delta Sigma Pi—a job posting bulletin board. How does it work? Go to <www.dspnet.org> and click on the Job Postings button. From there, if you have a job to announce, follow the instructions and it will post on the bulletin board. Postings will be automatically removed after three weeks, but you can re-post the job if you wish. If you're looking for a job, go out to the <www.dspnet.org> at least once a week and shop around the job postings bulletin board for the job that best meets your search criteria.

This service is available for Brothers of Delta Sigma Pi to post offerings for consideration by other Fraternity Brothers. Delta Sigma Pi assumes no responsibility for the accuracy or validity of information posted, or of responses to postings. Information is posted directly to the site by those offering jobs and responses are made directly to those individuals by anyone interested.

1999 Chapter Collegians of the Year

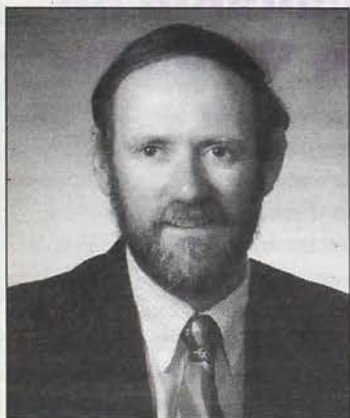
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 Albany - Mike Miele
 Angelo State - Andres Pinea
 Auburn - Amy Priest
 Baker - Haley Laffere
 Baylor - Farah Mahnomedally
 Bellarmine - Derrick S. Singletary
 Bentley - Jon Perry
 Binghamton - Dina Chu
 Bowling Green State - Joe Victor
 Buffalo - Bob McNeill
 Cal Poly-San Luis Obispo - Angie Smith
 California State-Chico - Darcie Wilks
 California State-Fresno - Alison Maddox
 California State-Fullerton - Stefan Perez
 California State-Long Beach - Steven Faulkner
 California State - Northridge - Kevin Scott
 California-Berkeley-Mark DiPaola
 California-Davis - Jennifer Lallo
 California-Riverside - Rex Mong
 Central Florida - Shane Borden
 Central Missouri State - Mary Smith
 Christian Brothers - Tara Bates
 Cincinnati - Jason C. Kraus
 Clemson - Hunter Robinson
 Colorado State - Shirley Driver
 Colorado-Boulder - Matthew Martin
 Colorado-Colorado Springs - Alan Shook
 Dayton - Jeffrey T. Rotz
 Drake - Katie Hymans
 Eastern Illinois - Joe Kantor

Florida Atlantic - Steven M. Canter
 Florida State - Sharon Bajon
 Georgia - Amy Chastain
 Georgia Southern - Kristy Polk
 Georgia State - Sonali Gokhale
 Grand Valley State - Aaron Thomas
 Hawaii-Hilo - Jessica Yamamoto
 Houston - Victoria - Mary Natalie Middleton
 Illinois - Urbana - Sara Thompson
 Indiana State - Melissa Egg
 Iowa - Adam White
 James Madison - Sarah Pleacher
 Kansas - Samantha Wright
 Kennesaw State - Sara Albers
 Kent State - Amy Roberts
 Longwood - Kathryn P. Hall
 Louisiana State - Claudia Valdivia
 Louisiana Tech - Amy McKaskle
 Loyola-Chicago - Sarika Mittal
 Loyola-Marymount - Anna C. Diaz
 Loyola-New Orleans - Joshua Steinert
 Marquette - Maggie Daun
 Maryland - Carrie Boyle
 Miami-Florida - Anthony Orlandin
 Miami-Ohio - Megan Ryder
 Michigan State - Kimberly Deck
 Mankato State - Amber Scott
 Minnesota-Minneapolis - Jen Reitsma
 Mississippi - Bradley Raines
 Missouri-Columbia - Jeff Garrett

Nebraska-Lincoln - James Nicas
 Nebraska-Omaha - Charla Smyser Marcelino
 Nevada-Reno - Michael Combs
 New Jersey - Debbie Surat
 North Carolina-Chapel Hill - Heather Faulk
 North Florida - Bruce Bull
 North Texas - Chop McFerrin
 Northern Colorado - David Grissom
 Northern Illinois - Brian Johnson
 Ohio State - Ananda Hanson
 Ohio - Jessica L. Evans
 Oklahoma - Christine Shaw
 Oklahoma State - Sabrina McWatters
 Our Lady of Holy Cross - Rebecca Boyer
 Pacific - Julianne Hale
 Pennsylvania - Mark Chiacchiari
 Pennsylvania State - Rebecca Brothers
 Pennsylvania State-Behrend - Tom Calloway
 Philadelphia Textiles - Cheryl R. McChesney
 Pittsburgh - Jeannie M. Santosusso
 Purdue - Michelle Lagrange
 Rider - Valeria Skarbek
 Roger Williams - Melissa Boudakian
 Saginaw Valley State - Kathryn M. Sochocki
 San Diego State - Christopher Ingle
 San Francisco - Kendra Burge
 San Francisco State - Kenneth Law
 San Jose State - Guadalupe Medina
 Shepherd - Reica Steenstra
 Siena - Heather Cogswell

South Carolina - Joshua R. Williams
 South Dakota - Erin L. Indahl
 South Florida - Michaela Jungas
 Southern California - Chris Pruszko
 Southwest Missouri State - Tracy Hammond
 Southwestern Louisiana - Donna Bayard
 St. Ambrose - John O'Neil
 St. Cloud State - Michele Tech
 St. Edward's - Amy Weller
 St. Mary's - Margaret Morton
 St. Peter's - Samantha Bidwell
 St. Thomas - Erik B. Walseth
 Tampa - Linda Wheat
 Texas A&M-College Station - James Reynolds
 Texas A&M-Kingsville - Amy S. Bauer
 Texas Christian - Barbie Bone
 Texas-Arlington - Kevin M. Tinker
 Troy State - Debbie Exum
 Truman State - Daniel Murphy
 Virginia Commonwealth - Laura Miles
 Virginia Tech - Christopher Hadley
 Washington-St. Louis - Cheryl Perrone
 Wayne State-Detroit - Timothy Devine
 Wayne State-Nebraska - Tallie Cooper
 West Florida - Max Scholz
 West Virginia - Bob Ruch III
 Western Illinois - Dana Enger
 Western Michigan - Karen Black
 Western State - Tricia Ault
 Winona State - Lynn Adams
 Wisconsin-LaCrosse - Kim Ray

Volunteer Spotlight



Dr. Thomas (Tom) J. Zwirlein is an initiate of Eta Rho-Wisconsin-La Crosse and now serves as Faculty Advisor for Mu Chi-Colorado-Colorado Springs.

Brother Zwirlein is an Associate Professor of Finance at Colorado-Colorado Springs.



Elizabeth (Beth) M. Losik is an initiate of Mu Upsilon-Baker. Beth has been an ongoing contributor to the DELTASIG Magazine and has played an integral role in developing the Fraternity's Policy and Procedures Manual.

Brother Losik is an Executive Assistant in the Vintage Marketing Division at Standard Beverage Corp. in Overland Park, Kansas.



John S. Levato is an initiate of Zeta Psi-Albany and he currently serves as Faculty Advisor for that chapter. He has helped maintain the longevity of the chapter Career Fair and raise the reputation of the chapter at the University.

Brother Levato is an Assistant Dean of Alumni Relations and Development and Director of Career Services at Albany School of Business.



Greg & Katie Koch: Greg is an initiate of Kappa Omicron-Southwest Missouri State and **Katie** is an initiate of Epsilon Omega-Eastern Illinois. Currently they are affiliated with the St. Louis Alumni Chapter and serve as District Directors for Alpha Chi-Washington.

Greg is Territory Manager at Goedecke and Katie is a Human Resources Rep. at Commerce Bank.



Scott B. Gregory is an initiate of Alpha Theta-Cincinnati and is currently Faculty Advisor for that chapter.

Brother Gregory was a Computer Analyst and Consultant for ten years before taking his current position as Director of Enrollment Management, Undergraduate Programs & Honors at Cincinnati College of Business.

Delta Sigma Pi Leadership Foundation

The Living Legacy Society

Without reading any further how many of you could accurately describe the purpose of The Living Legacy Society? Those who are "members" certainly could, but what about the rest of you who are reading this article.

The Living Legacy Society was created to honor Brothers and friends who have made planned gift provisions to benefit our Fraternity. To quote from the most recent Living Legacy planning guide, "Most people are curious about estate planning. They know that it's something they should devote time and energy to understand, but they're hesitant to take action because the process seems so intimidating. If you don't write down your intentions in a manner the law recognizes, you won't be assured that the people and charitable organizations you care about most will benefit from your generosity."

There are a wide variety of ways in which you can financially assist your Fraternity. The one that most Brothers take advantage of is the "outright gift." This could be represented by an annual gift of cash, securities or personal property. Planned giving, however, encompasses many more opportunities. Some of these options would be: A Living Trust, Bequest in Will, Life Insurance Gift, Retirement Plan Gift, Real Estate Gift, Charitable Remainder Annuity Trust, Charitable Remainder Unitrust, Charitable Gift Annuity, or Charitable Lead Trust.

What you do; how you do it; and when you do it is entirely your choice; but if you want to make certain that specific individuals, groups, or organizations are remembered in your planned giving program you need to begin to think seriously about it now. Obviously, the best person to discuss this with would be your financial advisor; but if you are considering Delta Sigma Pi in your plans you should contact the Leadership Foundation for information that they have which may assist you in this planning. Just drop us a note at the Central Office or send an e-mail to <loftus@dspnet.org> and material

will be sent to you immediately. And thanks again to those Brothers who have already become members in Delta Sigma Pi's Living Legacy Society. The Fraternity truly appreciates your dedication.

Your Millennium Resolution

There is one Millennium Resolution that each one of you, regardless of gender, age, ethnicity, wealth, position, social or religious affiliation can and should subscribe to.

Before this year comes to a close; before you have done whatever it is that you plan to do on December 31, 1999, you need to have made some contact with the Delta Sigma Pi Leadership Foundation. Support the annual giving appeal; make a pledge, and/or write down your comments and suggestions on how the Foundation can do a better job on your behalf. If you truly care for your Fraternity you will do one or both of these things; and do them before the year 2000.

The Fraternity needs your financial assistance if it is to continue with the educational programming plans that it has. It also needs additional support if

we are to increase the number and type of undergraduate and graduate academic scholarships that are offered each year. Your Leadership Foundation is the vehicle that was created to act as the repository for your funds because it's the way that works best with our friends from the Internal Revenue Service.

How much money should you contribute? As a suggestion how about an amount somewhere between \$10.00 and \$25,000.00? That ought to adequately cover everyone who is reading this magazine. And you just might want to add a comment or two along with your contribution. What are we, the Foundation and the Fraternity, doing that you want to see continued? What should we change? How can we provide better service and support to our undergraduate, graduate, and alumni members?

Is this very difficult to do? I wouldn't think so. I would imagine that most of you have "blown" \$10.00 at one time or another during a five-month period, so the financial support doesn't seem to be much of an issue. And I feel certain that every one of you has an opinion on how things can be made even better than they are. This then

should be your Millennium Resolution; and it should be one that you resolve to fulfill before the "clock runs down on this Century."

On-Line Purchasing that Benefits Delta Sigma Pi

The Delta Sigma Pi Leadership Foundation is "signed up" with three on line companies that offer "returns" to non-profit organizations. They are: MyCause.com, GreaterGood.com, and iGive.com. If you currently shop on-line you might want to check these companies out. This article is not meant to imply that the Foundation endorses these companies, or encourages its members to shop on-line; however, this type of purchasing does seem to be the "wave of the future," and these companies do support non-profit organizations by returning a percentage of the profit they make through the sale of goods to their member organizations. If you have the opportunity, please pass this information to other folks that you communicate with on-line. ▲



DELTA SIGMA PI
Announces a
New Brother
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Like no vacation on earth.™

Royal Caribbean's warm, friendly service and emphasis on comfort and entertainment mean a cruise experience like no other. At sea, indulge in sublime meals, sizzling clubs, sports and activities or private moments.

Your Royal Caribbean vacation features:

- Fine cuisine served in casual or formal settings
- Broadway-style entertainment
- Adventure Ocean™ youth program
- Private island destinations

Your Delta Sigma Pi Brother benefit entitles you to save an additional \$50.00 - \$200.00 off of Royal Caribbean's "Breakthrough" rates or Celebrity Cruises "5-Star" rates.

- 3-4 Night Cruises
Save an additional \$50*
- 7 Night Cruises
Save an additional \$100*
- 8 Night Cruises or longer...
Save an additional \$200*

Remember, plan ahead for the biggest savings and availability.

To book your vacation at big savings off retail brochure prices - and receive your additional Delta Sigma Pi Brother discount - call toll-free
1-888-226-2100
Reference Delta Sigma Pi.

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www.associationcruiseclub.com

*Savings noted are per cabin. Certain other restrictions apply.



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Nu Omega Chapter Installed on May 1 at Rockhurst University in Kansas City

Nu Omega, Rockhurst University, became the 245th chapter of Delta Sigma Pi in an impressive installation ceremony held on May 1 in Kansas City, Missouri.

The installation team on hand for the ceremony and banquet included Grand President Norman Kromberg, Past Grand President Randy L. Hultz, Provincial Vice President Kathy Jahnke, Midwestern Regional Director Dawn Zehnle, District Director Eric S. Wilson, 1998 Collegian of the Year Dawn Libbert, and National Fraternity representatives Shanda R. Gray, Director of Education and Communications and Dale M. Clark, Director of Chapter and Expansion Services.

Also attending were members of Iota-Kansas; Zeta Xi-Lewis; Iota Omicron-Central Missouri State; and Nu Xi-Missouri-Kansas City.

Thirty-six Nu Omega undergraduate founding members signed the petition formally establishing the chapter, as well as four faculty initiates.

Background

The group formed as Sigma Omicron Beta Colony in the spring of 1998 with the express purpose of forming an association with the International Fraternity of Delta Sigma Pi.

"I have not seen a more active and energetic group than the members of the Sigma Omicron Beta colony," said Brother Shanda Gray, who worked as District Director for the group during its formation. "They have brought energy and enthusiasm to students and faculty of the business school, as well as to the business community that continues to be so anxious to associate with them."

The precursor of Sigma Omicron Beta was an illustrious group called the Students of Business. It evolved from the Accounting Club to



Nu Omega Chapter President Tom Dugan (3rd from right) accepted the Chapter Charter from Grand President Norm Kromberg. From left: Regional Director Dawn Zehnle, 1998 Collegian of the year Dawn Libbert, Kromberg, Dugan, Provincial Vice President Kathy Jahnke and Past Grand President Randy L. Hultz.

become a group open to all majors in the Rockhurst School of Management. The organization didn't really take off until Dr. Gail Hoover, *Lewis*, an advisor, invited a Delta Sigma Pi representative to pitch the idea of joining with a national organization.

The Students of Business officially became Sigma Omicron Beta Colony in the spring of 1998 and began an intense recruitment period. Core members began talking about Delta Sigma Pi to everyone—classmates, professors and members of the administration. Advisors pitched it to their classes. Freshmen were recruited in the fall. After four members attended a Delta Sigma Pi Regional Conference in St. Louis, they were "infused with spirit" from a seminar led by Grand President Norm Kromberg.

This enthusiasm, hard work, and participation in community service, philanthropic and social

activities culminated in the successful installation ceremony.

The colony's great success was summarized in a letter supporting their petition written by Dr. Ronald L. Logan, Associate Dean of the School of Management at Rockhurst. "This colony has proven to be the most successful student business organization that Rockhurst's School of Management has had... I fully support the colony becoming a chapter and am looking forward to our growing association with this dedicated group of students."

Rockhurst University: "Wisdom has Built Herself a Home"

Rockhurst College and High School was founded in Kansas City in 1910 in the Jesuit tradition of service to others through a liberal education that is renowned worldwide.

A charter from the State of Missouri empowered Rockhurst to offer degrees. Sedgwick Hall, constructed in 1914, allowed the opening of high school classes. College classes began in 1917.

A Division of Business Administration was organized in 1946 and Rockhurst established a Master of Business Administration degree program in 1976. In 1978, the Executive Fellows Program began serving surrounding businesses by providing up-to-date education of real world practices for businesses' upper-management teams.

The success of these two programs led to the founding of the School of Management in 1983. The School today strives to achieve its mission to improve the practice of management by providing students with high quality teaching, supported by a commitment to improving intellectual development and exchange while



Regional Director Dawn Zehnle (left) and Grand President Norm Kromberg (center) present the Nu Omega Chapter gavel to Chancellor Andy Axsom.



Nu Omega Chapter officers are congratulated by the School of Management faculty and the Fraternity's national officers. Front row, left: Katie Cross, Andy Axsom, Tom Dugan, November Samnee, Matt McNeilly, Kimberly Mynatt. Back row, left: District Director Eric Wilson, Provincial Vice President Kathy Jahnke, Dr. Ronald Logan, Dr. Peter Nugent, Dr. Gail Hoover, Dr. Earl Walker, Regional Director Dawn Zehnle, Grand President Norm Kromberg.

promoting service to the community in the Jesuit tradition.

The School of Management offers a Bachelor of Science in Business Administration in the following fields: finance/economics, management and marketing. It also offers a bachelor of science in accounting and a bachelor of

arts in economics as well as human resources/industrial relations. There are approximately 400 students enrolled in the School of Management.

Rockhurst serves approximately 3,000 students at the main campus in Kansas City's cultural district and at the Ignatius Center of Rockhurst College/St. Louis University,

located in suburban Kansas City. Through Rockhurst College Continuing Education Center, it is the nation's largest non-profit provider of adult continuing education.

Rockhurst College officially became named Rockhurst University on July 1, 1999 ▲

Delta Sigma Pi Colony Listing (as of June 4, 1999)

Delta Sigma Pi continues to grow and is interested in business schools with enrollment greater than 400. We're also placing priority on reactivations of previously closed chapters. We are excited about these current colonies and look forward to their installation as active chapters.

COLONY NAME	COLLEGE/UNIVERSITY	CITY
Gamma Beta Psi	George Washington University	Washington, DC
*Lambda Rho Psi	University of West Alabama	Livingston
Beta Sigma Beta	Wichita State University	Wichita, KS
*Eta Omicron Gamma	University of Arkansas	Fayetteville
*Beta Beta Beta	University of Texas	Austin
*Kappa Zeta Chi	Texas Tech University	Lubbock
*Delta Psi Beta	DePaul University	Chicago

*indicates reactivation effort

For more information or further updates on expansion contact Dale Clark at 513-523-1907 (ext 232) or <dale@dspnet.org>.

Delta Sigma Pi

5 tips I learned in college

1. Buy low, sell high
2. Learn the rules then break some
3. You can't go wrong with a '64 Mustang
4. Sports - "It ain't over, till it's over!"
5. Call **Olympus** Student Loans

- A great resource for education financing

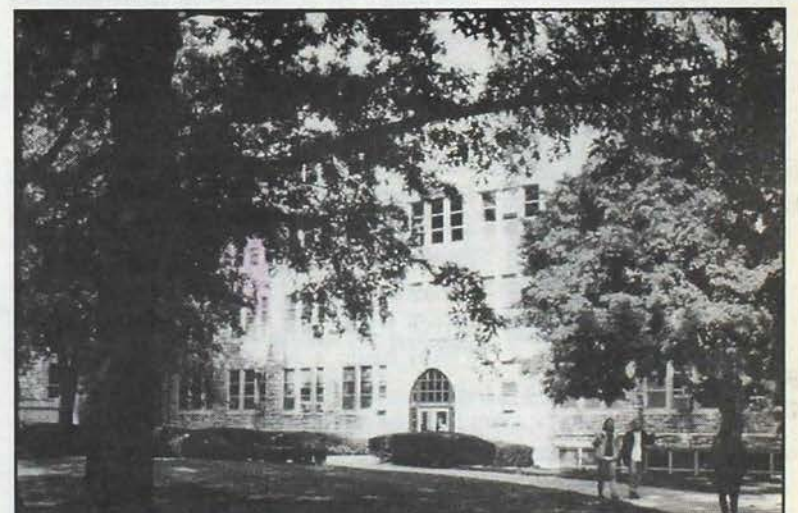
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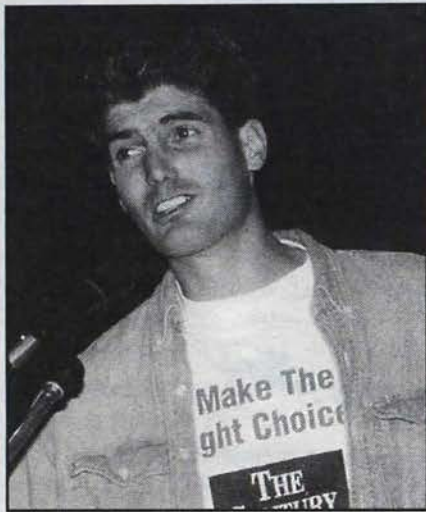


Rockhurst University, School of Management

Grand Chapter Congress Speakers will E

Keynote Speaker: Brandon Silveria "His Story and Diversity, Challenges, Choices"

Brandon Silveria in 1987 was a 17-year-old who had it all: a successful high school life that included football, soccer, surfing and girlfriends.



That all changed one evening. After a few beers, he drove some friends home around midnight. The last friend to leave his car asked if he was okay to drive. Silveria said yes and shooed him away.

But Silveria fell asleep at the wheel and crashed into a tree. Another car crashed into him. Severe head trauma kept Silveria in a coma for more than two months. His weight dropped from 160 to 109. His muscles deteriorated so

badly that air mattresses were used to cushion his bones. When he awoke he had to re-learn absolutely everything—talking, walking, eating.

Today Silveria walks with effort and his speech is often slurred. But his message, one he's presented to more than a quarter of a million students across the country, comes through loud and clear: "Make the right choice" is his slogan. Don't drink and drive.

Brandon and his father, Tony, work tirelessly to educate students

about the dangers of drinking and driving, through personal appearances and a video as part of educational efforts of The Century Council. Brandon's story has been featured nationally on "Rescue 911" and "Leeza." In addition, the "Today Show" developed a special segment on the Silverias which was aired to coincide with prom and graduation season.

Brandon's appearance at Grand Chapter Congress is funded by The Century Council. Launched in May 1991 and funded by America's leading distillers, The Century Council promotes responsible decision-making regarding beverage alcohol and fights alcohol abuse, focusing on drunk driving and underage drinking problems. The Council's funding companies have invested more than \$100 million in programs that fight the misuse of their products.

Headquartered in Los Angeles, The Century Council is chaired by John C. Lawn, former administrator of the Drug Enforcement Administration (DEA). An independent advisory board made up of leaders in business, government, medicine and other relevant disciplines assists the Council in developing programs and policies.

The Council concentrates its efforts in four areas: educational programs; advocacy for tough legislation at the state and federal levels; finding solutions to drunk driving; culturally appropriate programs designed to reduce drunk driving and prevent illegal underage drinking; and retailer programs with materials and promotions designed to deter minors from purchasing alcohol and prevent drunk driving.

As part of its educational efforts, the Century Council produced "Alcohol 101" with the University of Illinois, a program adopted by Delta Sigma Pi on a national level in February as part of a major emphasis on alcohol awareness.

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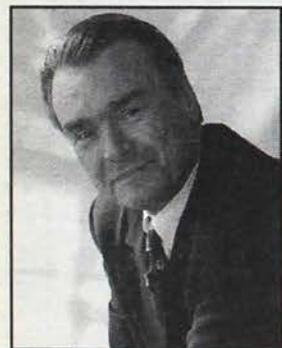
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events across the country and

* Sponsored by the Delta Sigma Pi

Gordon Bethune, Chairman and Chief Executive, Continental Airlines National Honorary Member and Keynote Speaker

During Grand Chapter Congress on August 19, Bethune will be initiated as a National Honorary Member and will present his keynote address.



Bethune is author of "From Worst to First," a book that chronicles his leadership of Houston-based Continental Airlines. When Bethune was named president in 1994, the company had reported a \$613 million loss. By 1997, the company was in the black with profits of \$385 million. Bethune's advice to others reflects his own driven style: "Work hard,

be ready for luck, and take risks."

His business goals: keep focused, give value and make people want to come to work.



Michael T. Van Grinsven, CLU Heather Gillette-Price, Northwestern Mutual Life Insurance Company *

Van Grinsven (left) and Gillette-Price (right) will present two informative



sessions at GCC. In "Conducting an Effective Career Search," attendees will discover more about themselves and their priorities in a step-by-step process. The goal? How to get started in finding the perfect job!

In "Mental Toughness," those attending will learn about the traits shared by world-class athletes and business leaders. Mental toughness is the ability to consistently perform toward the upper range of talent and skill, regardless of circumstances.

Van Grinsven is Assistant Director of Agency Recruitment for Northwestern Mutual. He has guest lectured on more than 200 campuses on career planning, internships and self-employment opportunities in the sales profession. Gillette-Price started with Northwestern Mutual as a college agent and joined the corporate office in 1998 as a Recruitment Consultant. She has been a national and regional conference speaker for a number of organizations.

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studies at the Maxwell School of Citizenship and Public Affairs. He will complete a Masters of Public Administration next year and is continuing on to complete his Doctor of Philosophy Degree in Public Administration. Previously, Schultz was Assistant Dean of Students at Texas Tech University where he oversaw a Greek community of nearly 3,800 students with 42 chapters. He was also the Director for Greek Life at Syracuse, a position he held from 1996-2000. He was instrumental in having Syracuse selected as a pilot campus for Alcohol Awareness and "Train the Trainer" sessions on using the innovative program. This will be a highlight of educational programming.

Like Minded People* Like Minded People, a founder of Like Minded People. The two have 26 years of experience in higher education and association management and are frequent speakers and workshop presenters. Sneath's Grand Chapter will cover a variety of topics, including "Enhancing Presentations," "Conflict Management/Confrontation Skills," "Becoming a Leader," "Values and Ethics." Sneath served as Education Director for Leadership USA and was for 10 years as Student Services for the National Interfraternity Conference. Her positions in higher education.

Are You Knocking?™ presentation at the 1997 National Congress, Brother Tim Augustine, former member of Delta Sigma Pi, has launched a career at a university. He signed his first book, "Are You Knocking?" as a professional speaker.

Resources for Unitech. Tim Augustine wrote "How Hard Are You Knocking? The College Student's Guide to Knocking on the Grand Doors" after his experience in the frat world.

Cloud State, has been in demand for all of his professional speaking. He has identified the key factors that are present in successful speakers on leadership and real life experiences and how to present at audiences can identify and successfully implement into both professional and personal lives. Fraternity favorite at Deltasig National demand! Leadership Foundation

Marketplace!
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t 18!

Saturday Sessions You Won't Want To Miss!



Michael R. Mallonee



James D. Jacobs



William W. Tatum



1994 Lifetime Achievement Honoree and Past Grand President **Mike Mallonee**, Oklahoma, will host a unique presentation titled "Delta Sigma Pi: A History of Change." A number of well-known Fraternity names will be a part of the panel presentation, including Past Grand Presidents Warren Armstrong and Randy L. Hultz, Past Assistant Executive Director Mike Tillar, Golden Council Member Rich Garber, Provincial Vice President Beth Keith and Alpha Delta Alumnus Nick Windeshausen.

Jim Jacobs, Albany, son of Founder Harold V. Jacobs, will present a unique retrospective of Delta Sigma Pi, aided by his wife Brother Julia Jacobs.

Past Grand President, Foundation Trustee and 1992 Lifetime Achievement Honoree **Bill Tatum**, Southern Mississippi, will lead a high-energy presentation to benefit chapter recruiting. Learn from real examples, and an experienced hand, how to improve techniques and materials.

Brother **Tim Augustine**, Kent State, will repeat his popular presentation, "How Hard Are You Knocking?", that was a highlight of the New Orleans' Congress in 1997.

Educational Sessions To Meet Everyone's Needs Wednesday, August 18

Alcohol Awareness/Risk Management

Alcohol 101 – General Training — *Bernie Schultz*
Alcohol 101 – Train the Trainer — *Bernie Schultz*
Risky Business — *Eddie Stephens*

LEAD School Appetizers (for the Trainer)

Enhancing Presentation & Facilitation Skills – *Karyn Sneath*
Conflict Management/Confrontation Skills – *Karyn Sneath*
Creative Thinking – *Karyn Sneath*
Values & Ethics – *Karyn Sneath*

Personal Development

How Hard Are You Knocking? – *Tim Augustine*
Conducting an Effective Career Search – *Northwestern Mutual*
Michael T. Van Grinsven and Heather Gillette-Price
The New Resume: Establishing Your Personal Brand – *Joe Mayne*
Communication Styles – *Catherine Merdian*
Dollars and Sense – *David & Jennifer Brooks*

Leadership Development

You Want to be a Delta Sigma Pi National Leader – *Mitch Simmons*
Parliamentary Procedure – *Bill Kinsella & Shawn Reitsma*
Applying Your Leadership Skills – *Tim Augustine*
The Path to Leadership – *Joe Mayne*

Alumni Interests & Operations

Dollars and Sense – *David & Jennifer Brooks*
You Can Make a Difference! – *Mary Kay Misko*

The Alumni Toolkit – *Joe Mayne*
Alumni Chapter Motivation: The Age Old Question – *Velvet Simmons*
Mental Toughness – *Northwestern Mutual*
Michael T. Van Grinsven and Heather Gillette-Price
Out and About with Deltasig Alumni – *Catherine Merdian*

Taking Care of Business

Planning for Your Chapter's Prosperity – *Rich Foster*
Hire Me Factors – *Joe Mayne*
Scholarship: Why Grades Are Important – *John Cookson*
Delta Sigma Pi's Ritual – *Scott Brubaker*
What's On Your Mind – *Dawn Libbert, Mark Chiachiarri, Rich Foster*
Fundraising: Taking Care of Business – *Tim Augustine*

DSP Operations

There's Always More to Learn in Delta Sigma Pi – *Sandy Shoemaker*
Recruiting: The Lifeblood of Delta Sigma Pi – *Greg & Katie Koch*
Taking the Mystery Out of Risk Management – *M.J. Insurance*
You Can Make a Difference! – *Mary Kay Misko*
The Business of Professional Programs – *Karon Drewniak*

DSP Special Sessions

Governance Task Force Open Forum – *Robert Tavarez, Mike Tillar, Mark Chiachiarri, Ray Galbreth*
National Officer Candidate Orientation – *John Henik/Dale Clark*
**All candidates for national office should attend!

(Sessions and presenters are subject to change.)



October 16, 1999
Bloomington, IL
October 30, 1999
Des Moines
November 6, 1999
Austin

LEAD Schools

Leadership and Excellence Academies for Deltasigs

What is a LEAD School? An excellent opportunity for all Deltasigs to further their professional, leadership and personal skills, while having fun. LEAD stands for Leadership and Excellence Academies for Deltasigs. The fall '99/ winter '00 LEAD Schools are new and exciting and should prove enriching for all - alumni and collegiates alike.

You might choose from the Purposeful Leadership track which focuses on the Purpose of Delta Sigma Pi... values & ethics; ongoing member education; building better brotherhood; or individual and chapter success.

Or maybe Skill Development is an area you wish to focus on. If so, you can choose from conflict management/confrontation skills; personal & organizational time management; communication skills & recruitment; or creating a motivated membership.

And last but not least, Personal Leadership Development may best suit you with sessions on alumni programming; planned professional development; creative thinking; and mentoring.

You may stick with a single track for the day or pick & choose to best suit your personal needs. Whatever you decide, the LEAD School will give you the tools to become a better chapter officer, a better leader, a better professional, a better person.

Contact the Central Office or go on-line to www.dspnet.org for more details and registration forms.



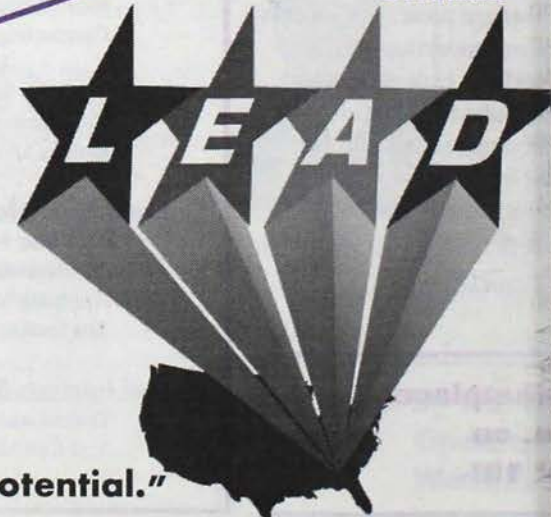
October 23, 1999
San Jose
November 6, 1999
Colorado Springs
February 5, 2000
Las Vegas

October 23, 1999
Bowling Green, OH
October 30, 1999
Baltimore

October 16, 1999
Atlanta
January 22, 2000
Orlando



"We provide opportunities for you to maximize your potential."



Brother Misko Named Coordinator for Deltasig Make A Difference Day

Delta Sigma Pi took a giant step forward in supporting Make A Difference Day activities across the country with the recent appointment of Brother Mary Kay Misko as National Coordinator for this Fraternity project.

In this volunteer role, Misko will bring her enthusiasm, dedication and a wide background in community service and nonprofit support activities to define and coordinate Delta Sigma Pi's role in this national initiative that means so much in making a difference in people's lives," said Shanda Gray, Delta Sigma Pi's Director of Education and Communications. One of Misko's first official duties will be speaking at this year's Grand Chapter Congress on goals and objectives, added Gray. Brother Misko graduated in 1990 from St. Edward's University in Austin, Texas, where she majored in political science and minored in business. She was initiated into Delta Sigma Pi's Theta Omega Chapter in 1986. Her collegiate activities included Senior Vice President, Treasurer, and Chancellor; as an alumnus she has served the Fraternity as a Career Advisor to Theta Omega-St. Edward's and as a District Director for Delta Upsilon-St. Mary's since 1997. As national coordinator, Misko said her tasks will include strategic development of a communication plan, a marketing plan and an operations plan for implementation on a national level.



Brother Mary Kay Misko, Theta Omega-St. Edward's, is the Fraternity's new National Coordinator for Make a Difference Day.

"We want alumni and collegiate members to be involved," said Misko. Collegiate participation in Make A Difference Day will be an experience, as most fraternal experiences, mirroring the "real world" of business. "Not only will chapters impact their individual communities, but collegiates will impact their own futures by expanding their professional portfolios with this investment of time and talent," added Misko.

Misko currently is Deputy Director for City Year in San Antonio, Texas. The

position includes overseeing and maintaining the day-to-day operations of the organization, including supervision of a \$1.4 million budget. City Year has a mission to put idealism to work by tapping the power of young people for an annual campaign of idealism that generates transformative community service, breaks down social barriers, inspires citizens to civic action, develops new leaders for the common good and improves and promotes the concept of voluntary service.

Misko previously was Intergovernmental Services Liaison supporting inter-relationships among Bexar County, the City of San Antonio, the State of Texas and the United States Government. She has been chief of staff to the chief executive of Bexar County; executive assistant to the partners for Dublin-McCarter & Associates; and was deputy campaign manager for Cyndi Taylor Krier for County Judge.

She has extensive experience in community service organizations, including service on the Board of Directors of United Way of Texas; participated in a 15-member, ten-month Community Education Leadership Program; and was part of a 45-member, nine-month program titled Leadership San Antonio, Class XXIII.

Delta Sigma Pi welcomes Misko to this newly-created volunteer position. ▲

Giving Back

Brother Mary Kay Misko outlined some of her thoughts, as a starting point for a larger discussion on the impact of Make A Difference Day within the Fraternity:

•More and more, business investments include community service investments.

Extremely large corporations are required to "give back" a percentage of their earnings to their communities and our country, thus creating economic generating organizations known as foundations. Examples of this include the William Gates Foundation. Connecting smart financial investments to smart community investments makes smart businessmen and women who are able to impact their community economically, professionally, politically and personally.

•A well-developed businessman or woman is a well-engaged businessman or woman.

No longer are we allowed to stay within our industry and just do our day-to-day jobs. Global players in the world economy must be civically engaged and even serve as social entrepreneurs.

•The corporate culture has changed to include the gifts of time and talent for community service activities as part of normal week-to-week operations.

Collegiate business students must remain on the cutting edge of all aspects of business. Community service is now a part of the overall business plan of a viable, powerful and lucrative business.

•Government can not solve all of society's problems.

Corporate philanthropy, through direct donation of dollars and direct donations of time and talent, assists in the economic impact of governmental requirements. The translation of this is that the more we assist our communities through human service and human infrastructure needs the fewer dollars-and fewer tax monies—will be needed by other sources (local, state, and federal government) to handle the problems.

Make A Difference Day: Touching Lives

Delta Sigma Pi was part of an October 24 effort in which almost two million people embarked on a simple mission: to help people in need. As reported in *USA Weekend* in April, 1999, Make A Difference Day activities touched the lives of nearly 14 million people.

Make A Difference Day began in 1998 with the simple goal of helping people in need. The 1999 event funneled \$2.5 million to charity. *USA Weekend* covers the day, along with its 541 newspapers, in partnership with the Points of Light Foundation. National and state awards recognize particularly outstanding efforts. Paul

Newman, who has been a supporter for five years, funded \$10,000 to the charities of each of the ten Make A Difference Day Award recipients this year. He will give another \$100,000 to charities of participants in the next Make A Difference Day, scheduled for October 23, 1999.

Major participants thanked in *USA Weekend* included the Boy Scouts and Girl Scouts, National 4-H Council, United Way of America, and all branches of the Armed Forces.

Delta Sigma Pi was the only Greek organization thanked as a major participant in 1998.



Chapters SPEAK



Angelo State Chapter members meet with Director of Chapter & Expansion Services Dale Clark and Educational and Leadership Consultant Erica Verderico after a professional event.

ALBANY

Zeta Psi Chapter had a great spring semester filled with lots of fun and traveling. The members took a long road trip down to Georgia for Spring Fling with Beta Gamma Chapter. It was four days of fun in the sun as our Brothers got to meet with many other chapters of Delta Sigma Pi for a mini spring break. Then we had the chance to travel again to a local outdoor camping retreat called Dippikill. Pledges came along for some more bonding with the Brothers. Even though our chapter roughed it a little by staying in a log cabin in the woods, we still ended up having a wonderful time.

BELLARMINE

Kappa Psi Chapter participated in many activities last year. In November, we



Buffalo Brothers volunteer at the PBS Telethon, answering telephones to raise funds through donations.

toured Makers Mark facilities to see how whiskey is made and how they run the business and market their product. To end the semester, we had a Christmas party and exchanged gifts.

This semester we have had several Meet the Chapter events and sponsored an on-campus Super Bowl party to get the word out about the Fraternity and show that we know how to have fun. In addition, we toured General Electric where possible prospects were also invited. We also hosted a guest speaker from Merrill Lynch who talked to us about investments.

—Melisa Morris

BUFFALO

Alpha Kappa Chapter and the internship office at the University sponsored a career fair in Jacobs Management

Center. Over 30 companies participated and the chapter has been asked to hold the event again.

For our community, we held a food drive to benefit the Buffalo City Mission and participated in the selling of newspapers for Buffalo News Kids Day. Members also volunteered at the PBS Telethon, answering telephone calls and collecting donations. We also cleaned up garbage on our Adopt-a-Highway section of Campbell Boulevard.

In February, we had an opportunity to learn more about Internet marketing technologies when we hosted a presentation from CHEK.COM, a local Internet marketing company started by two recent Buffalo business grads.

CAL STATE - CHICO

On November 7, a large group of Epsilon Theta Brothers, collegiate and alumni, celebrated Founders' Day with a camping trip. One of the activities was a fun facts game Historian Karris Tidwell conducted. Four pieces of poster board was titled with each of the founder's name. Then she filled a lottery bag with pieces of paper containing "fun facts" about each of the founder's fraternal, professional and personal life. She then drew them and asked the crowd to guess which founder the fact belonged to. Once the name was called she attached the fact to the appropriate name and gave a brief description.

The group was reminded and in some cases, enlightened about who these men were and what they stood for. It is wonderful to know that the ideals that were important to our creators are still important to us today.

DUQUESNE

The members of the Theta Rho Chapter are elated to finally be off of receivership status. New officers have been elected and strategic plans for the fall include a number of



Duquesne members worked very hard to get off of receivership status and celebrated reaching their goal with a social event.

professional and social events, fund raising activities and events stressing community involvement. Recruiting new members will also play a large part in early fall activities.

HAWAII-HILO

Lambda Psi Chapter celebrated their 10th Anniversary by combining the Chapter Birthday, Initiation and Award's Banquet into one unforgettable night. We had over 50 people attend this banquet.

We planned a very special night. Along with a delicious Hawaiian dinner, we had a slide show presenting all the memories beginning from the chapter's creation as well as hula dances and a Samoan dance performed by the UH-

Hilo Samoan Club. At this award's banquet, we recognized Dr. Harry Hennessey and chapter's founder, Clayton Chong, for their outstanding dedication to the chapter. They have both served the chapter for many years and contributed to its great success.

ILLINOIS-URBANA

Upsilon Chapter is emerging on yet another semester of professionalis, altruism, brotherhood and raising. Recently the senior Brothers held an internship forum that provided detailed information about the "ins and outs" of the interviewing process. In addition, a number of professional presentations are scheduled throughout the semester along with an etiquette dinner and visits to



Baylor Chapter members gather for a reception and presentation during a staff consultation visit with Director of Chapter & Expansion Services Dale Clark and Educational & Leadership Consultant Erica Verderico.

Chapters

1999 Hawkeye basketball team!

This semester Delta Sigma Pi was voted "Best Student Organization" in the College of Business at the University of Iowa.



Delta Sigma Pi chapter members are very honored to have been voted "Best Student Organization" in the College of Business at the University of Iowa.

various companies such as Heuser-Busch.

We also participated in activities to better our community including the Special Olympics, nursing home visits, and the United Way. The chapter also sponsored a mid-semester philanthropic event.

Our social events included Rose Formal, a Cardinals game and Sunday night dinners.

Our semi-annual pumpkin sale raised over \$10,000 and others studying finance will helpfully invest the proceeds. We also held our first annual golf outing that coincided with our alumni spring homecoming weekend. With corporate sponsors at every hole and prizes including a new car, it was a success.

IOWA

Epsilon Chapter brought us of energy, enthusiasm and stamina with them to Dance Marathon 1999, a University of Iowa organization committed to enhancing the lives of children facing childhood cancer. Our chapter sponsored a family from Iowa with a 12-year old diagnosed with brain cancer, which is now in remission. The Chapter members helped him celebrate his 12th birthday with pizza and an evening watching Iowa basketball in Carver Hawkeye arena. Matt especially loved his birthday present...a basketball autographed by the 1998-

KENT STATE

At the beginning of the semester Beta Pi Chapter participated in a "Learning to Lead" workshop hosted by the Kent State Recreational Services. One of the activities performed was called "Traffic Jam." At first we were given the wrong instructions, which made it impossible to accomplish our goal. As time passed, the instructions were changed and making our goal foreseeable and successful.



Florida Atlantic Brothers pose with Grand President Norm Kromberg at the South Atlantic/Atlantic Coast Regional Conference.

A very good exercise which holds much truth for daily life. When most people approach a task, the instructions may not be clear. But, when one sits down, gets organized and attempts something with a clearer approach, anything is possible.

We enjoyed the workshop and hope to practice what we learned in the chapter.

-Tracy Fagiani

LEWIS

Spirits could not be higher these days for the members of the Zeta Xi Chapter. After a fall semester in which the group could seem to do no wrong, the bunch finds themselves with a strong rank in the nation and region for CEI achievement. With the chapter's 26th informal in the near future and a total of 18 new members things could not be better for our enthusiastic group. All events have been planned for the winter 1999 semester that means we have additional time to concentrate on homework and improving grades.

-Dan Breen

LOUISIANA TECH

They finally did it! After months of practicing, the Beta Psi Chapter men conquered the flag football fields of Louisiana Tech University. The team ended the season as campus runner-up - second out of 63 teams. They were the juggernaut of all the non-social fraternity teams. They defeated one team by a score of 49 - 0.

Even though they lost the championship game, they earned a spot in the state flag football tournament. It was definitely a first for Beta Psi and we are proud of our Brothers and their accomplishments.

-Amy McKaskle

MINNESOTA

Alpha Epsilon Chapter celebrated its 75th Anniversary



The collegiate members of North Texas along with the charter members of the chapter get together for a Founders' Day celebration.

in March. The big day was celebrated with tours of our new Carlson School of Management building, a night out at Sgt. Preston's, and a dinner. A silent auction was also held to benefit an endowment fund for a scholarship our chapter gives.

The chapter received the Sportsmanship Award at this year's Volleyball/Basketball competition, despite our loss in the basketball game.

On a professional note Jen Olste, running mate to St. Paul mayor Norm Coleman, spoke to the chapter regarding careers in politics and how to become more involved in our political community.

Check out our new Web site <www.cla.umn.edu/~neal>.

NORTH TEXAS

Charter members of the Delta Epsilon Chapter returned to campus on Saturday, November 7, 1998 for Founder's Day. Ten of the charter members celebrated along with the chapter's current collegiate members by



North Florida Brothers get together for a photo for their Christmas card.

attending a luncheon and tour of campus. The charter members told stories of how the chapter began and how it has changed since the 1950's. They were happy to see that the Fraternity is still going strong. The Chapter and their charter members are planning to make this an annual event.

OHIO STATE

Every April, Pacesetters holds an annual banquet to recognize excellence and accomplishments among Ohio State students and faculty. Pacesetters is unique to Ohio State and often more highly regarded than national honoraries in the Columbus area. This year, Pacesetters inducted five Nu Chapter Brothers: Melissa Quatraro, Andrea Ostgaard, Elisabeth Searles, Yavonne Sterzer, and Chad Whittington. In addition,

CHAPTERS SPEAK



Pacific Brothers enjoy the initiation banquet when they hosted the Third Annual Western Regional Initiation.

they recognized a current Pacesetters' member, Joe Iafigliola, as Top Undergraduate Male Student. Nu Chapter is proud of these Brothers and especially its Faculty Advisor Raymond Krasniewski, who was awarded Undergraduate Classroom Professor of the Year. He is actively involved in student life as he also serves as the faculty advisor for Ohio State and heads the internship program for the undergraduate college of business.

PACIFIC

In April, Lambda Mu Chapter hosted the Third Annual Western Regional Initiation at University of the Pacific in Stockton, California. With 466 Brothers and pledges from 10 chapters attending, it was the biggest Deltasig gathering in the Western Region. 107 pledges were initiated in the honorary

presence of Grand President Norm Kromberg.

Following Initiation, a banquet was held at the Stockton Ballroom. Claire Roberts, Western Regional Director, congratulated the new initiates and recognized the District Directors from each chapter. She presented the Western Region Collegian of the Year award to Julianne Hale, a Lambda Mu Brother. The program ended with Brothers singing the Rose of Deltasig.

—Maricar Simbulan

PENN STATE - BEHREND

Mu Pi Chapter has been working earnestly to achieve 100,000 CEI points and the esteemed honor roll status. We believe that this year we will prove successful in obtaining the coveted title. The following ideals helped us to achieve

our goal this year: (1) begin with a strategy in place to achieve the goal, (2) encourage the participation of all members, (3) support the leadership of the Executive Committee, (4) accept advice from Regional and District Directors, (5) create events that can be held annually, (6) elicit the community's support, (7) monitor the financial status, (8) memorize Ritual, and (9) strive to improve the chapter's reputation both on and off campus.

—Erin Edinger

PHILADELPHIA TEXTILES

Eta Xi Chapter currently has twelve active faculty initiates. This spring, however, Textile's new Business Dean, Dr. Elmore Alexander, and Economics Professor, Dr. Susan Christoffersen, became the two newest members. They have said they appreciate the honor and hope to gain a better knowledge of both the organization and the campus community as a whole.

—Erin Keating

SAGINAW VALLEY

Mu Phi Chapter Brothers have established a unique partnership with Saginaw Valley State University's bookstore by running the Cardinal Shoppe. The Cardinal Shoppe sells SVSU apparel related to athletic teams (football, basketball, track, etc.). The bookstore was going to shut down the Cardinal Shoppe because it was not cost effective to staff it. Faculty Brother Jerry Woodcock proposed that Delta Sigma Pi take over operations because of our business skills. The 1998-1999 school year was the first full year of operation and we produced sales of \$5,056. The Mu Phi Chapter uses this as a fund-raiser and has an agreement to receive 10% of all sales.



San Francisco Brothers take time for a photo with Mayor Willie Brown during San Francisco's Second Annual Community Cup. The chapter participated in this community service project by helping out with setup, timekeeping and scorekeeping.

SAN FRANCISCO STATE

In April, Delta Omicron Chapter participated in San Francisco's Second Annual Community Cup, a fund-raising event put on at the Embarcadero YMCA. The Community Cup is an event where companies in San Francisco sponsor their employees to compete to raise money for a worthwhile cause. We assisted in setting up various events as well as volunteering as timekeepers

and scorekeepers. Everyone had a great time. It was a beautiful day and we were invited to come back again next year.

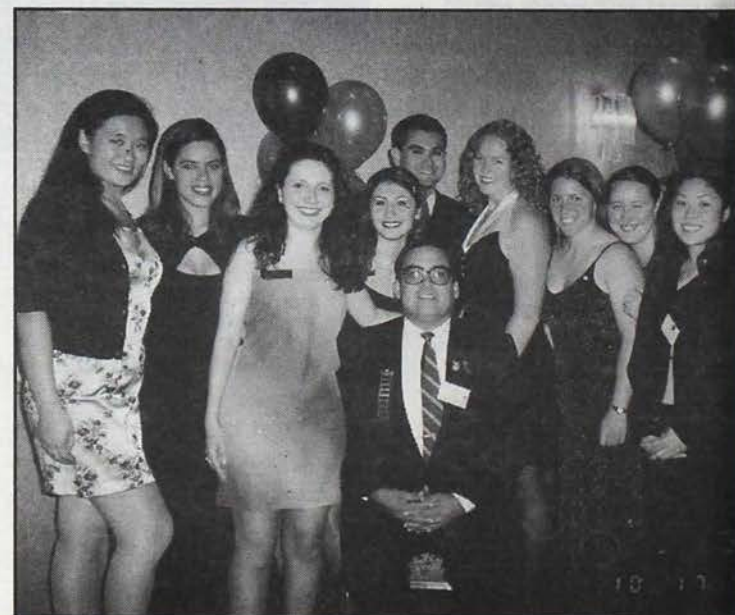
—April McClain

SOUTH CAROLINA

Beta Gamma Chapter provided the necessary volunteers for one evening of the Annual Holiday Season Telethon for South Carolina Educational TV (PBS). Using our marketing prowess and



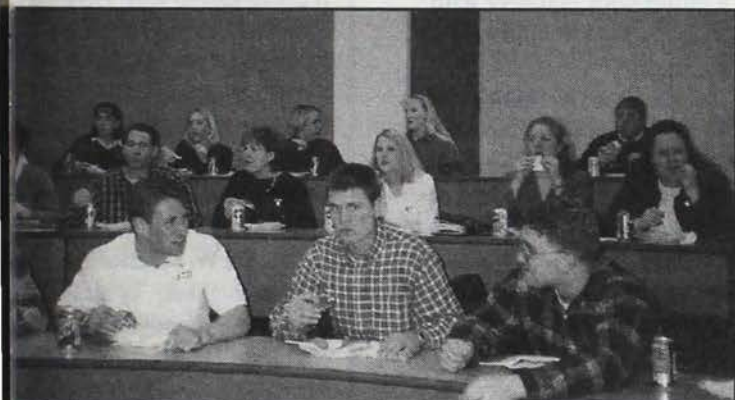
St. Edwards chapter members share a photographic moment after a chapter visit by Director of Chapter and Expansion Services Dale Clark and Erica Verderico, Educational & Leadership Consultant.



Southern California chapter members pose with District Director Paul Garcia during the South Pacific/Pacific Coast Regional Conference.

public relations skills, we raised over \$16,000 for educational TV - three times the average amount raised in a single evening, a new record. This was the second fund raiser by Beta Gamma Brothers. We listed SCETV with during 1998, exemplifying Beta Gamma's strong commitment to the community. The participants answered the questions and recorded pledges on the telephone from 8:00 PM to 11:00 PM while a broadcast of The Three Tenors in Paris aired. SCETV was so impressed with the chapter's performance that they requested assistance with the Radio and TV fund raisers for the spring season.

-Jennifer Webb



Wayne State(NE) Brothers along with prospectives enjoy a pizza social, a slide show and video at a "Meet the Chapter" night.

SOUTHERN CALIFORNIA

From motivational seminars, dancing with Grand President Norm Kromberg and building lifelong relationships, the South Pacific/Pacific Coast Regional Conference was the weekend of a lifetime. Eight conference representatives from the Phi Chapter were overwhelmed with the spirit of Delta Sigma Pi. The weekend gave our chapter a true sense of accomplishment as well as the motivation to carry us further into the years to come. The knowledge we received, not only from the seminars, but also from discussions with other chapters and National

Officers, was immeasurable. The Regional Conference showed our chapter the true meaning of what it means to be a Brother of Delta Sigma Pi. We can't wait for Houston!

-Renee Mannix

SOUTHWESTERN LOUISIANA

Kappa Xi Chapter hosted the Gulf South Area Conference last fall. Representatives attended the conference from all collegiate and alumni chapters in the region. Informative sessions featured topics such as "Turning a Chapter Around," "Improving Your CEI Structure," and "Awards: What They Are and How to Apply." Lunch was served in Girard

on the Wayne State College campus. Before Meet the Chapter took place, Senior Vice President Alan Movall and members of his committee held a recruiting table and had Brothers speak to business classes to find interested students. At Meet the Chapter, Eta Pi members enjoyed a pizza social, a slide show and a video. Ken Halsey, Eta Pi's former advisor and current Interim President of Wayne State, attended along with his wife and Honorary Member, Erin. The guest speaker was Scott Whitaker, alumni of our Eta Pi Chapter. The night was a success for the whole chapter.

-Laurie Kocer

WINONA STATE

In November, Kappa Upsilon Chapter held their Third Annual Parent/Student Weekend at Winona State University in the East Dining Hall. This year's turnout included over 50 parents, students, grandparents, siblings and friends. Many special events were planned for the weekend to educate our parents on what Delta Sigma Pi means to us and what we have learned through the Fraternity.

Special awards were presented to parents and a banquet followed. Chapter officers spoke about the history of the Fraternity, and of Kappa Upsilon Chapter and explained the four aspects of the Fraternity and how Kappa Upsilon carries them out. They also spoke about the chapter goals set each year and the Anne-Marie Janes Scholarship that the chapter started a few years ago.

The overall banquet was a success; the parents cannot wait until next year when they can come back.

WISCONSIN - LACROSSE

The Brothers of Eta Rho are ready for another challenging semester. We have had a



Wisconsin-LaCrosse chapter Brothers gathered at the Great Lakes Regional Conference. They had quite a turnout with the most members attending.

semester full of work and fun activities. In February, along with Career Services, our chapter held an Interview Seminar. All students were welcomed to attend as professionals held mock interviews and critiqued students' resumes. Also in February some Brothers attended the Undergraduate Weekend sponsored by the St. Louis Alumni Chapter. We have also kept up with the Adopt-a-Highway program.

We had a successful recruiting week as the pledge class and Brothers did numerous activities to get acquainted with one another and also work on teamwork skills. There was the wall climbing in the university gym and also team building exercises and walking the high wires on the campus Ropes and Challenges Course.

The members attended the

Great Lakes Regional Conference.

-Dan Clements

SILICON VALLEY ALUMNI CHAPTER

The alumni chapter celebrated its one year anniversary at Annie McKiernan's Lakeview Condo Club House in San Jose. We held a raffle and gave away several prizes. We had 20 alumni Brothers present as we talked about old times and new beginnings.

We plan on attending Grand Chapter Congress in Houston and hopefully take home some awards.

You can contact <DavidCappe@aol.com> for any information on the Silicon Valley Alumni Chapter. ▲



Members of the Silicon Valley Alumni Chapter celebrate their one year anniversary.

Alumni

NOTES

Lori E. Enochian, *Akron*, is owner of The Rubber Bowl, an artistic rubber stamp and craft supply store in Enid, Ohio.

Rachel S. Koeneman, *Akron*, is a liability adjuster for Crawford & Company in Schaumburg, Illinois.

Edward A. Hopkinson III, *Angelo*, is a benefit program specialist with the California Public Employee's Retirement System in Sacramento.

Stacy A. Sacco, *Arizona*, is a sales manager for J.D. Byrider in Albuquerque.

Lisa H. Harrington, *Ball State*, is director of education with Florida Association of Insurance Agents. After college, she went to work for Allstate, Companion Life and American Mutual Fire and Seibels-Bruce. She has a broad experience in underwriting, selling commercial accounts and, most importantly, in public relations, education and training for more than 50 insurance agency locations. She lives in Tallahassee, Florida with husband Paul.

Robijo M. Burzynski, *Bowling Green State*, is an associate director with Community Foundation of St. Joseph County, Inc. in South Bend, Indiana.

Christine A. Harder, *Bowling Green State*, is an account executive with Schwab Retirement Plan Services in Akron, Ohio.

Molly Agye LaRue, *Buffalo*, is an account executive with Roberts Communications in Rochester, New York.

Shannon M. Wilson, *Cal Poly-San Luis Obispo*, is a recruiter for Sun Microsystems in Palo Alto, California.

Ted M. Hankins, *California State-Chico*, is an assistant director regulatory services with Cathey, Hutton and Associates in Dallas.

Paul J. Ryan, *California State-Chico*, is a system

integration consultant with Applied Consulting Solutions, Inc. in Pasadena, California.

Nicholas M. Pasculli, *California State-Fresno*, is a director of marketing with D'Arrigo Bros. Company in Salinas, California.

Theodore R. Cromwell III, *California State Polytechnic-Pomona*, is president of The Sourcerer's Inc., S.A. de C.V. in Riverside, California.

Christopher L. Sweet, *Central Florida*, is an assistant attractions and ticketing manager with DisneyQuest in Chicago.

James R. Moore, *Central Missouri State*, is a director of finance with SBC Communications, Inc. in Dallas.

Stephanie L. Holtmeyer, *Central Missouri State*, is a senior consultant with Solutions Consulting, Inc. in Canonsburg, Pennsylvania.

Tara L. Hopson, *Central Missouri State*, is a systems analyst with Sprint in New Century, Missouri.

Craig J. Dinan, *Colorado-Boulder*, is a financial analyst with NCR Corporation in Framingham, Massachusetts.

David G. Franckowiak, *DePaul*, has been elected Chief Financial Officer for Endorex Corporation and its two subsidiaries, a drug delivery and cancer products company. He started with Endorex as controller/treasurer in 1997 and was promoted to vice president, finance and administration in 1998. He will also continue to serve as vice president, treasurer and corporate secretary for the company.

Timothy F. Beck, *Drake*, is a controller of Andersen Worldwide in Chicago.

Kerry C. Davis, *Drake*, is a research associate in the home office with The Gallup Organization-Gallup's Talent Management Practice in Lincoln, Nebraska.

Brian A. Manson, *Drake*, is an attorney with Latham & Watkins in Los Angeles.

Alison L. Spring, *Drake*, is a trainer for Pricewaterhouse-Coopers in Chicago.

M. Dianna Danhof, *Eastern Illinois*, is a registered representative with First Investors in Oak Brook, Illinois.

Kelly N. Fairley, *Eastern Illinois*, is an assistant manager with Illinois Great Rivers Conference in Bloomington, Illinois.

Jason E. Camacho, *Eastern New Mexico*, is a database editor with Access Innovations, Inc. in Albuquerque.

Robert J. Canada, *East Tennessee State*, is an inventory control specialist with WinStar Wireless, Inc. in Kennesaw, Georgia.

Gregory C. Harris, *East Tennessee State*, is the financial controller for Tishman Speyer Properties Deutschland GmbH in Berlin, Germany. Tishman Speyer is a New York based Real Estate Development and Management firm that is currently building, as co-owner, the Sony Center am Potsdamer Platz and the new main train station in Berlin.

Kevin P. O'Toole, *East Tennessee State*, is a marketing project specialist with First Union in Charlotte, North Carolina.

Allan D. Bridwell, *Florida State*, is an analysis supervisor for the Florida Board of Bar Examiners in Tallahassee. He has also been named to the Board of Directors for Holy Comforter Episcopal School, a 500 student system and is chair of the Construction Oversight Committee for the school's building program.

Linda Dowdell Mazzeo, *Florida State*, is an accuracy manager with Federated Logistics in Stone Mountain, Georgia.

Richard B. Ouellette, *Florida State*, is the human resource director for The Sherwin-Williams Company in Littleton, Colorado.

Kevin A. O'Brien, *George Mason*, is a senior accountant with Guest Services, Inc. in Fairfax, Virginia.

Kristen L. Hudson, *Georgia*, is an associate manager with Prudential Real Estate Investors in Atlanta.

Tawnya L. Smith, *Georgia State*, is a client-server programmer with Cox Health Systems in Springfield, Missouri.

William R. Burch, *Houston*, is a senior loan officer with CTX Mortgage Company in San Diego and **Shirley Lee Burch**, *Houston*, is a group sales manager with Macy's. They live in LaJolla, California.

Kenneth A. Bishop, Jr., *Howard*, is a senior underwriter with Option One Mortgage Corporation in Atlanta.

Gayatachew Dorsainville, *Howard*, is a senior business analyst with Kraft Foods, Inc. in Northfield, Illinois.

Amber Wilson Morgan, *Indiana-Bloomington*, is a senior tax manager with Arthur Andersen LLP in Milwaukee.

David L. Demaree, *Indiana-Purdue*, is a director of marketing with Indiana University Purdue University-Indianapolis Sport Complex.

Paul D. Riffe, *Indiana-Purdue*, is a teacher with the Ota City Board of Education in Ota City, Gunma-ken, Japan.

Wayne O. McHargue, *Indiana State*, for the third consecutive year, has been recognized as Agent of the Year by the Indianapolis General Agents and Managers Association. Also, in 1998, the 650-member Indianapolis Association of Life Underwriters with its first annual Agent of the Year Award honored him. He has qualified for the presti-

gious Million-Dollar Round Table for 25 consecutive years.

Rebecca Throckmorton Givan, *Indiana State*, has moved to Germany with her husband. They will be there for three years.

Robert G. Perez, *Iowa*, is vice president, marketing and sales with Federal Home Loan Bank of Des Moines.

Stephen M. Reid, *Johns Hopkins*, is a fire captain with the District of Columbia Fire and EMS Department in Washington, D.C.

Cheryl M. Funke, *Kansas*, is an associate account executive with Travelers Special Liability Group in Englewood, Colorado.

H. Brittain Miller, Jr., *Kansas*, is a client service representative with DST Systems, Inc. in Kansas City, Missouri.

Christina L. Stewart, *Kansas*, is a helpdesk analyst with Butler Technology Solutions in Greensboro, North Carolina.

Kyle W. Bischoff, *Kennesaw State*, is an Internet marketing manager with Software Builders International in Atlanta.

Damon M. Rohr, *Kennesaw State*, is a technical support engineer with MCI-Worldcom in Colorado Springs.

Edward A. Krurulis, *Lewis*, is an executive professional representative with UC Pharma, Inc. in Smyrna, Georgia.

Michelle R. Kohl, *Longwood*, is a computer analyst/Webmaster with the Spotsylvania County Government in Spotsylvania, Virginia.

Craig N. Mason, *Louisiana Tech*, is a business sales associate with GTE Wireless in Houston. His wife Summer Sutcliffe, Louisiana Tech, is a systems analyst with Anadarko Petroleum Corporation in Houston.

Dean A. Hepp, Marquette, gift manager with Hy-Vee at Fort Dodge, Louisiana.

Douglas J. Dorn, Mankato State, is a national account manager with Meritor in Troy, Michigan and his wife Brother (Pierce), Mankato State, 1-month-old son, Charlie in Phoenixville, Pennsylvania.

Robert J. Davidson, III, Grand Island, is engineering manager and CEO with Integrated Building Systems in Crownsville, Maryland. This new business specializes in new home construction for those who state of the art energy efficiency and material strength.

Wivian W. Hsia, Mary- is a manager-new media Time Inc.-TIME for Kids magazine in New York.

Eric E. Pete, McNeese is a claim specialist with Farm Insurance Company in Gretna, Louisiana.

Edwin W. Horn, Mississippi State, St. Louis, is a loan officer with Phoenix Funding Corporation in St. Louis.

William M. Ketcham,aska-Lincoln, is Chief Financial Officer for Pacifica Group, LLC in Marina del Rey. The company forms partnerships and joint ventures to buy, manage and lease of commercial real estate and return the investment to the investors.

Charla Marcelino, Nebraska-Omaha, is a member with Arthur Jensen LLP in Omaha, Nebraska.

Mary Ruane Rucquoi, New York, is an actuarial data analysis team leader with National Council on Compensation Insurance, Inc. in Boca Raton, Florida. The company recruiting and searching, please contact.

Christy K. Rudolph, North Carolina-Greensboro, is a systems analyst with Countrywide in Simi Valley, California.

Philip G. Ferguson, North Texas, is a life planner with Liberty Mutual Insurance in Las Vegas.

Kevin B. Hill, North Texas, is a network administrator with Newdata Strategies in Addison, Texas.

Stephen J. Winslow, Northwestern-Chicago, is a human resources officer with the US Marine Corp. in Camp Pendleton, California.

James F. Cockerham II, Northwestern-Evanston, is a credit manager with Norwest Financial in Flagstaff, Arizona.

Brother Cockerham was named employee of the month in February in his district.

Randal J. Reese, Ohio, is a consulting service manager with Quick Solutions Technology Consulting in Columbus, Ohio.

Jennifer Jerauld Straub, Ohio, is a consultant with Andersen Consulting in St. Petersburg, Florida.

George G. Lindsey, Ohio State, is a controller with Newsham Hybrids (USA) Inc. in Colorado Springs.

Tonya Lethers Wells, Oklahoma, is a consultant with PriceWaterhouseCoopers in Dallas. She lives in Plano, Texas with her husband Jason.

Brian D. Goldstein, Pacific, is a revenue administration manager with PeopleSoft in Pleasanton, California.

Aaron R. Mahoney, Pacific, is president of Columbia Northwest Mortgage. He lives in West Linn, Oregon with his wife Adrienne and son Gabriel Aaron.

Thomas O. Hanzely, Pennsylvania-Behrend, is an accountant with Sharkey, Piccirillo & Sloppy, LLP in DuBois, Pennsylvania.

Jason D. Beaver, St. Cloud State, is with Ernst & Young, LLP in Atlanta, as a process facilitator in an accelerated solutions environment.

Anthony R. Marcum, St. Edward's, is a research analyst with the Greater El Paso Chamber of Commerce.

Robert Ochoa, II, St. Mary's, is an internal auditor with Security Service Federal Credit Union in San Antonio.

Michael J. Kulhanek, St. Thomas, is a regional business manager with West Group in Houston, Texas.

Deborah Barry Munsell, San Diego State, is a finance analyst with San Diego Convention Center Corporation.

Tuesday A. Ray, San Francisco State, is a business analyst with McCue Systems, Inc. in Burlingame, California.

ALUMNI CHAPTER CONTACTS

Also see our web site (www.dspnet.org) for contacts nearest you.

Akron-Canton	Jose Martinez	(330) 922-5503	Mid-Iowa	Bill Honan	(515) 233-4685
Alcatraz, CA	Jason Kell	(510) 886-6107	Milwaukee, WI	Terrell & Susan Ford	(414) 442-9950
Albuquerque, NM	Michael Metcalf	(505) 294-6783	Mississippi Coast *	Janice Souza	(228) 865-5612
Atlanta, GA	T.J. Shriver	(770) 967-1277	Nashville, TN	Jennifer Brooks	(615) 436-9175
Austin, TX	Sean Herbold	(512) 892-8596	New Orleans, LA	Kelly Haden	(504) 885-2166
Baltimore, MD	Jeanne Stinchcomb	(410) 799-1448	New York City, NY *	Dara Moore	(212) 517-2280
Baton Rouge, LA*	Laurie Rasbery	(504) 769-9218	Northern/Central NJ*	Brian Kraut	(732) 679-6614
Birmingham, AL*	Angela Porter	(205) 989-8741	Northern Virginia	Pamela Chicovsky	(703) 709-6699
Boston, MA	Sheldon Dubrowin	(281) 642-9484	Northwest Indiana	Paula Gilbey	(219) 769-0087
Central Florida	Shelley Hein	(407) 482-1513	Oklahoma	Steven Persson	(918) 492-5877
Central Virginia	John Cookson	(804) 744-4046	Orange County*	David Barnwell	(714) 220-5899
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East Lansing, MI *	Ronald Stanton	(517) 695-2157	Shepherdstown, WV	Sandy Dubay	(304) 876-1508
Erie, PA *	Clifford Graves	(814) 452-0195	Silicon Valley, CA *	Steve Geiger	(408) 927-0790
Ft. Wayne, IN*	Wendy Savage	(219) 486-2703	Sioux Falls, SD *	David & Jennifer Edwards	(605) 361-0881
Greenville, SC *	Melissa McNeill	(864) 277-2061	South Florida	Dan Biesiadecki	(954) 429-9343
Hawaii	Harold Kamei	(808) 961-5157	Tampa Bay, FL	Heather Richards	(813) 985-7471
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Indianapolis, IN	Dale Stephenson	(317) 888-1359	Twin Cities, MN	Laurie Alexander	(612) 417-6931
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Kansas City, MO	Justin White	(816) 413-8035	Victoria, TX *	Theresa Kacer	(512) 771-2205
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Lincoln/Greater Nebraska	Susan Rief	(402) 891-0694			
London, England *	Ashok Arora	44-181-746-1298			
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Los Angeles, CA	Michael Hildebrand	(805) 259-0070			
Louisville, KY	Beverly Santamouris	(502) 893-6663			
Lower Michigan*	Vince Marra	(616) 345-8620			
Mankato, MN	David Miller	(612) 322-3269			

* Expansion Location

Rev. 6/17/99

SPECIAL INTEREST GROUPS

Dining With Deltasigs (Chicago)	Alison Spring	(847) 492-0883
DSP Cigar Club	Eddie Stephens	(561) 712-9530

Alumni NOTES

Laverne Frazier Moss, Savannah State, was honorably discharged from the US Army and started a new career teaching with Lenoir County Schools in January. She lives in Kinston, North Carolina.

Marronde Lumpkin-Lotson, Savannah State, is an account manager with Cellular One of Savannah.

Mark G. Kuhn, Shepherd, is a controller with AP Croll & Son, Inc. in Georgetown, Delaware.

Kevin P. Boone, Shepherd, is an analyst/programmer-intranet applications with Canam Steel Corporation in Point of Rocks, Maryland.

Channing C. Thompson, South Carolina, is a senior accountant with Jones Lang LaSalle in Atlanta.

Mary Shay Keathley, South Florida, is a MIS technical analyst with Anheuser-Busch in St. Louis.

Katie L. Magee, Southwest Missouri State, is an

associate consultant with Tier Technologies in Phoenix.

Alison D. Slowjow, Temple, is an assistant benefit consultant with Buck Consultants, Inc. in Berwyn, Pennsylvania.

Gregory F. Colvin, Texas-Arlington, is a senior contracts administrator with Universal Propulsion Company, Inc. in Phoenix.

Gabriel Cortez, Texas A&M-Kingsville, is an implementations specialist with Medware Informations Systems in Lenexa, Kansas.

Marlene Y. Blake, Texas Tech, is an assistant vice president with Queensgate SPV Services Limited in Grand Cayman, Cayman Islands.

Mark D. Barner, Truman State, is a CIO/vice president of National Heritage Insurance Company a subsidiary of EDS in Austin, Texas.

Deanna Murrell Carlson, Truman State, is an AVP operations manager with American Century Banking

Corporation in Stockbridge, California.

Nancy Dicks Pennington, Truman State, is a supervisor with Cookin' the American Way in Kirksville, Missouri.

Patrick Dumontel, Tulsa, is a requirements analyst with HTE, Inc. in Lake Mary Florida, where he lives with his wife Natalie.

Michael J. Megeath, Utah, is a financial services manager in the Department of Finance-Treasury Division with the City of Tulsa, Oklahoma.

Angie Twardy Burton, Valparaiso, is a marketing and desktop publishing assistant with Citizens Financial Services in Munster, Indiana. She also is serving the Fraternity as District Director for Kappa Phi Chapter at Valparaiso University.

Robert W. Gentry, Virginia Commonwealth, is a quality assurance engineer with Retek Information Systems in Atlanta. He sends greetings to all Brothers from Eta Omega Chapter.

Trish Howe Hooper, Western Illinois, is a business lab coordinator with Carl Sandburg College in Carthage, Illinois. She has two children, two-year-old Nicholas Michael Lee and two-month old Cory Michael Lee.

Carrie A. Hill, Western Kentucky, is a program analyst with the U.S. Census Bureau in Washington, D.C.

Stephen M. Rinvelt, Western Michigan, is a human resources generalist- Southern Region with Clover Technologies, a national systems integrator in Wixom, Michigan.

Chad M. Schaeffer, Western Michigan, is a consultant with Crowe Chizek & Company LLP in Columbus, Ohio.

Richard J. Hedstrom, Winona State, is in national account sales with Fastenal Company in Fenton, Missouri.



Delta Sigma Pi was well represented at the December 19, 1998, wedding of former Director of Educational and Alumni Services C. Dean Ferguson, Georgia State and former Leadership Foundation Executive Vice President Heather A. Bailey, Tampa, in West Palm Beach, Florida. Among the 46 chapters represented, there were 78 Deltasigs, of which there were 14 Board members, 6 Foundation Trustees, 31 Golden Council members, 14 married Deltasig couples... and many future Deltasigs.

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Bits AND PIECES

Mergers

Paul R. Gummo, Akron on October 17, 1998, to **Dawn L. Ay**, Akron.

Sean Miller, Bowling Green State, on May 22, 1999, **Christine A. Harder**, Bowling Green State.

Molly Agey, Buffalo, on March 6, 1999, to **Jon LaRue**. The wedding took place during the blizzard of 1999 in Rochester, New York with 40 inches of snow falling in two days.

Gregory Longtin, California State-Northridge, on May 24, 1999, to **Vicki Trillo** in Granada Hills, California.

Scott R. Brubaker, Colorado-Colorado Springs, on March 20, 1999, to **Cara J. Calino**, Northern Illinois, in Arlington Heights, Illinois.

Jane Baughman, George Mason, on October 3, 1998, to **Robert Atkins**. They live in Alexandria, Virginia.

Monty Ewing, Indiana-Indiana, on March 25, 1999, to **Saine Kemna**, Indiana-Indiana, in Noblesville, Indiana.

Timothy Augustine, Kent State, on October 9, 1998, to **Ana Curcio**, Kent State. The couple lives in Hudson, Ohio.

Tamara C. Jones, Bowling Green, on April 10, 1999, to **Kevin Dumville**, in Richmond, Virginia. They will be

making their home in the Richmond area.

Timothy Koeneman, Marquette, on October 17, 1998, to **Racheal L. Swank**, Akron.

Channing C. Thompson, South Carolina, on June 19, 1999, to **Rosalind D. Harvey**.

Michael Doherty, Wisconsin-LaCrosse, on March 28, 1999, to **Virginia Vasquez**, in Schaumburg, Illinois.

Dividends

To Brother **Shari Vago**, Bowling Green State, and husband **Ian**, on February 16, 1999, a daughter, **Abigail Juliane**. She was welcomed by big brother, **Brian**, age three.

To Brother **Jeanetta Brumley Raney**, Christian Brothers, and husband **Kevin**, on March 23, 1999, a daughter, **Allison Christine**. She joins sister **Reggie**.

To Brother **Tina Pfannenstiel Oestereicher**, Colorado State, and husband **Michael**, on January 25, 1999, a son, **Brandon Michael**.

To Brother **Linda Dowdell Mazzeo**, Florida State, and husband **Joseph**, on September 15, 1998, a son, **Anthony Joseph**.

To Brother **Ann Cullen Nolan**, Georgia State, and husband **Mike**, on January 13,

1999, their first child, a son, **Patrick Michael**.

To Brother **Huong-Hoa Rellinger**, Grand Valley State, and husband **Stephen**, on January 12, 1999, a daughter, **Marissa Hanh**. She is welcomed by big brother **Andrew**, age two.

To Brother **Carole Schuller Stojetz**, Illinois State, and husband **David**, on August 4, 1998, twin sons, **Bradley David** and **Justin Robert**.

To Brother **Amber Wilson Morgan**, Indiana-Bloomington, and husband **J. Bary**, on November 23, 1998, a daughter, **Mikayla Elizabeth**.

To Brothers **Brian and Andrea Stock Standley**, both James Madison, on April 9, 1999, a son **Justin Matthew**. He joins sisters **Alexa** and **Jennifer**.

To Brothers **David and Jill Durham Mueller**, both Lewis, on January 29, 1999, a daughter, **Ellen Catherine**. Big brother **Matt** is 17 months old.

To Brother **Katherine Fischer Bradbury**, Loyola-New Orleans, and husband **George**, on November 27, 1998, a baby girl, **Emily Katherine**.

To Brother **Therese Ashley Wesley**, Marquette, and husband **Bob**, on January 4, 1999, a daughter, **Abigail Elizabeth**. She joins sister **Elizabeth Therese**.

To Brother **Aaron Mahoney**, Pacific, and wife **Adrienne**, on January 28, 1999, a son, **Gabriel Aaron**.

To Brother **Patricia Klemm Amuedo**, Southwest Missouri State, and husband **Kurt**, on February 16, 1999, a son, **Daniel**. He joins big sister **Julie**, age three.

To Brother **Nancy Dintleman Venezia**, Truman State, and husband **Dennis**, on December 10, 1998, a daughter, **Elizabeth Marie**.

To Brother **Dina Anzeldo Brown**, Winston Salem, and husband **John**, on December 10, 1998, a daughter, **Madison Taylor**. She has a big brother, **Brandon John**.

Memoriam

(Please note: The Fraternity, its officers, staff, and the editor of the magazine do not assume responsibility or liability for the accuracy of this column.)

Information in this column is printed as it is reported to the Central Office for record keeping purposes.)

Arizona State
George P Yama 1/98

Denver
Charles W. Miller 5/99

Florida State
Hilton E. Geohagan 3/99

Georgia State
Ralph Page 9/98

Indiana State
Mary S. Orr 10/98

Iowa
Gerhard B. Noll 2/98

Marquette
John J. Hudson 12/98
Thomas P. Isherwood 11/98
Milton A. Kassner 12/98
Edgar W. Lake 1/99
Kenneth F. Schoenecker 2/99
Gregory A. Schulte 6/98

North Carolina-Chapel Hill
Robert P. Callahan 12/98

Northwestern
Frank M. Schleck 3/99
Melvin E. Wolfe 2/99

Santa Clara
Joseph F. Monasta 5/99

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Martin W. Helz 10/98

DELTA SIGMA PI NOW OFFERS SPORTS TOURS AND TRAVEL PACKAGES

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* Super Bowl XXXIV, Atlanta
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Prices range from \$3,300 to \$4,000 per person

* National Hockey League ALL-STAR GAME Toronto
February 4-7, 2000
Prices range from \$845 to \$1,395 per person

All packages have limited capacity and do not include airfare. For more complete information on these exciting sports packages, go to our Web site at <www.dspnet.org> and look in Meetings & Events or call 513-523-1907 x100.

SEND US YOUR NEWS!

The Fraternity is constantly improving our database for Fraternity use and looking for news for the DELTASIG. We would appreciate hearing from you with data updates and news.

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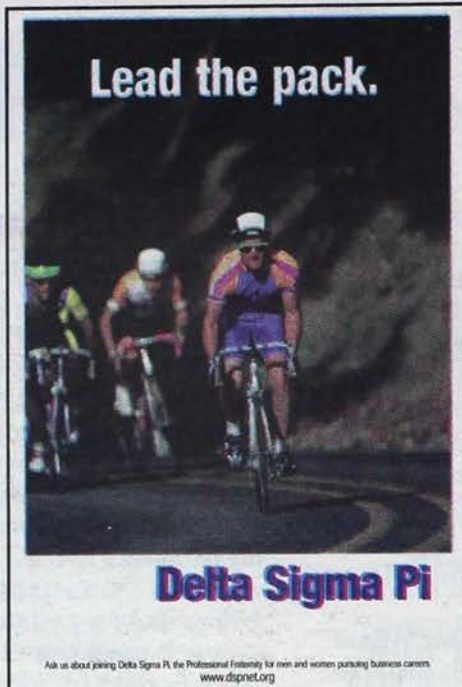
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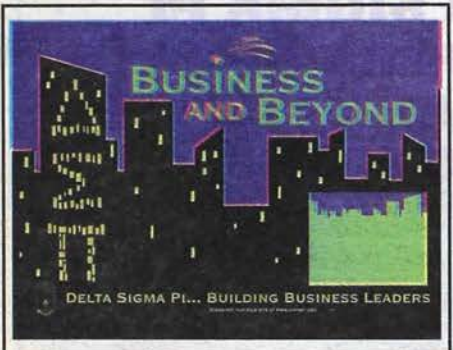
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