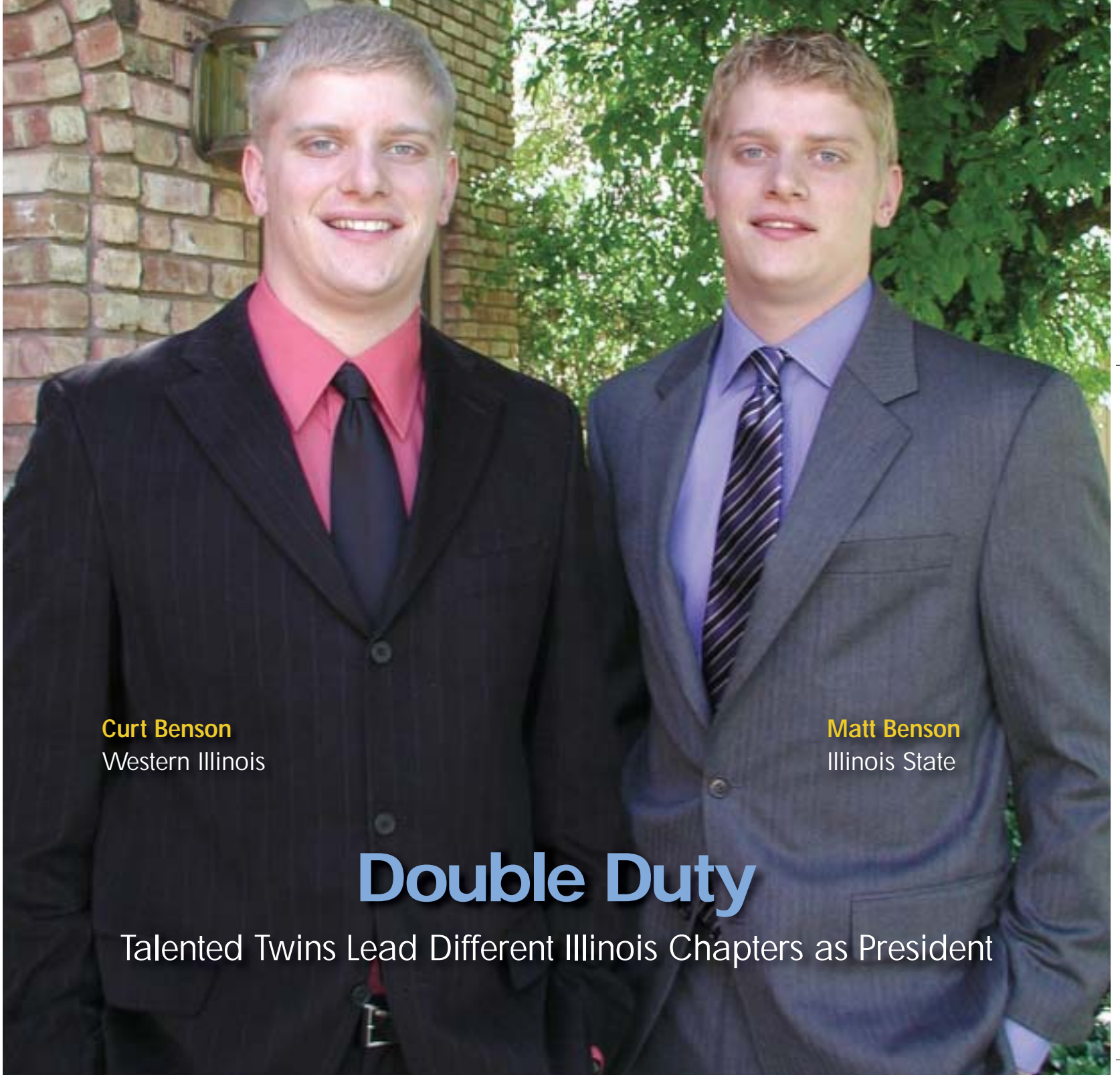


THE

DELTA SIG

JULY 2005

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



Curt Benson
Western Illinois

Matt Benson
Illinois State

Double Duty

Talented Twins Lead Different Illinois Chapters as President

Deltasig Sees



Matt (left) and Curt Benson enjoy some time at home in Naperville, Ill.—the Chicago suburb where they grew up.

The Benson brothers, born July 29, 1983 in LaCrosse, Wisc., have shared a lot in life so it should come as no surprise that last semester Matt, *Illinois State*, and Curt, *Western Illinois*, experienced something together in Delta Sigma Pi—serving as chapter president. The twist to this scenario is the twins served simultaneously at chapters over 100 miles apart.

Matt, a Grand President's Circle member, also served as his chapter's chancellor and will serve as delegate at the 45th Grand Chapter Congress this August. He graduates next May with a degree in business administration and an insurance minor. In addition to Deltasig, Matt stays busy with his involvement in College Republicans and the Law Club.

Curt, also a Grand President's Circle member, was president in the fall of 2004 and spring of 2005. Also set to graduate next May, Curt is a marketing management major and a member of the Western Illinois Investment Group.

Twins share a sixth sense, both physical and emotional traits—but do they share similar interests? In the case of Matt and Curt... well, read here and find out!



Double

Seeing Double Q&A

Most Valued Possession:

Matt – My computer because I have hundreds of pictures on it and do everything on it.

Curt – My computer as I spend about four hours a day on it

Favorite Way to Relax:

Matt – Whenever I get the chance I'll watch a movie.

Curt – Buying things

Favorite Sport to Play:

Matt – Frisbee golf or darts (hey, darts can be a sport if you're as competitive as I am!)

Curt – Football

Favorite Sport to Watch:

Matt – Notre Dame football (or professional curling... it's a close tie!)

Curt – Football

Favorite TV Show:

Matt – Friends, The Office, and anything on the History Channel

Curt – Friends, The O.C.

Favorite Actress:

Matt – Natalie Portman

Curt – Natalie Portman

Favorite Food:

Matt – Chocolate chip cookie dough ice cream

Curt – A Gibson's Chicago Cut Steak

Favorite Color:

Matt – Blue

Curt – Black

Peanut Butter Style:

Matt – Creamy

Curt – Creamy

Favorite Vacation Destination:

Matt – Europe

Curt – Paris and Normandy, France



The Benson's love of football began at an early age. Here, Matt is pictured left, Curt right.

Neat Freak or Slob?:

Matt – I'm organized but my bedroom could use some periodic cleaning.

Curt – I'm a neat freak that lets clothes pile up on my floor for three weeks, to then spend five hours cleaning.

Describe Deltasig in One Word:

Matt – Fun

Curt – Satisfaction

Favorite Deltasig Memory:

Matt – Initiation

Curt – Getting elected president

One Thing Others Would Be Surprised to Find Out:

Matt – I've published three novels, a work of poetry, am a sixth-degree black belt in karate, am a two-time Ultimate Fighting Champion,

(continued on page 24)



THE DELTASIG

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

July 2005 Vol. 94 No. 3

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On the Cover: Mixing business with pleasure are fraternal twin brothers Matt, *Illinois State* (right), and Curt, *Western Illinois*, Benson.

CONTENTS



Matt Benson, *Illinois State*



Curt Benson, *Western Illinois*

COVER STORY – 2

Meet Matt, *Illinois State*, and Curt, *Western Illinois*, Benson—fraternal brothers, identical twins and former collegiate chapter presidents.

Spotlight on Fraternal History – 6

Our Centennial Series continues . . . discover the history of Delta Sigma Pi from 1925–1930.

2005 Lifetime and Career Achievement Recipients Honored – 10

Lifetime Achievement Recipient John Henik and Career Achievement Honoree Zuheir Sofia are applauded for their fraternal and career accomplishments.

Collegians of the Year – 26

Delta Sigma Pi honors national, provincial, regional and chapter collegians for their achievements, leadership and service.

45th Grand Chapter Congress: Coming Soon to Orlando – 37

Preview the educational sessions, speakers, and roundtable discussions.

DEPARTMENTS, etc.

Fraternal Forum...5

www.dspnet.org...9

2005 LEAD Provincial Conferences are History...14

Is Your Chapter As Strong As You Think?...16

On Campus...18

Beyond Campus...22

Leadership Foundation...25

Press Releases...29

Brotherhood Network...34

Water Cooler...35

A Look at Hazing...36

Faces of Brotherhood

All good things must come to an end. A statement that we have all heard and used. Something that all of us have experienced, whether it is the end of a fabulous vacation or the conclusion of a special event. It is something that hit me very hard a few weeks ago when the Central Office called me telling me it was time for my "farewell article" as your Grand President.

Once I accepted the news, it became my task to pull my thoughts together. I have to admit, the words didn't come right away—but then it happened. I was flying home from Fresno after attending the Western Regional Initiation, sitting on a small commuter plane, when all of a sudden the tears started streaming down my face. I realized the next time I was going to be on a plane to attend a Fraternity event, it was going to be my trip to Orlando—the site of our next Grand Chapter Congress, the Congress where I'll pass the gavel to my successor, ending my service as Grand President.

I am sure the person sitting next to me looked at my face and had to think something sad happened. Little did she know my tears were an expression of emotion, as I come to the conclusion of a fantastic journey. It was at that moment, on the plane, that my parting words to all of you came to life. I couldn't help but think of all the amazing faces I've had the opportunity to see. The faces of brotherhood that have shown me all the pride, dedication and admiration we have for our great organization.

Imagine seeing 98 faces all smile simultaneously. That is what I saw that weekend in Fresno when I declared to 98 pledges they were now brothers of Delta Sigma Pi. Over the last four years, I had the opportunity to see hundreds of faces light up as I conducted initiations across the country.

But it doesn't stop there. Imagine the faces of accomplishment from starting



Kathy Jahnke, Grand President

something new that will bring new opportunities to a university and community. I have seen this on countless faces while installing fifteen new chapters.

Or the faces of excitement as a team of brothers gather together to accept an award acknowledging they are the best of the best. The entire world talks about teamwork, but I see it practiced everyday through the workings of our collegiate and alumni chapters.

Then there are the individual faces. The face of amazement when Executive Director Bill Schilling walked into a room for a surprise event, celebrating his ten years of service to Delta Sigma Pi. While he was surprised, it was no surprise to those in attendance. The success of this organization the past ten years is due in part to a hard working, dedicated and well-run office with the guidance of Bill at the helm.

Then there is the face of gratitude sported by Leadership Foundation Chairman and President Greg Howell as he accepted a check for \$80,000 from the Beta House Corporation. The only thing more outstanding that evening was the face of pride on nine Beta Brothers who graciously guided the donation to the Foundation, memorializing 50-plus years of service to Delta Sigma Pi.

If I had to pick the most memorable face of brotherhood over the last four years, I would have to pick the face of love as George Tienken, *Georgia State*, shared stories of the ideals and lessons taught to him by his father, one of our founders, Henry Albert Tienken. Accompanying that image were the faces of amazement and awe of the people in the audience as we all realized the ideals he taught his son were the same ideals Henry shared with all of us through our Ritual. His philosophy that networking and bonding together will make us all stronger; and that a sense of service to the community and giving back will give each of us a rich fulfilling life, has proven to be keys to our success.

It goes without saying these are only a few faces I will carry with me for life. I wish each of you could have the experiences I had these past four years. Even more, I wish every business leader could have the opportunity to be a Deltasig. There is one way for us to share the treasures of Delta Sigma Pi—and that has to come from each of you. I ask you, what do people see when they see your face? I hope it is a face of professionalism, service and pride. This is our opportunity to show the world that Deltasig's do make a difference. We are men and women of commerce—if we practice our purpose and oath, the world will be exposed to all that Deltasig has to offer and the world will be a better place because we dwelt upon it.

Please join me this August in Orlando for the 45th Grand Chapter Congress and see more faces of brotherhood, the excited faces, as we move Delta Sigma Pi into the future! ▲

Fraternally,

Kathy Jahnke
Grand President

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

The History of Delta Sigma Pi: 1925 to 1930

by James Prescott, *Loyola-Chicago*

**This is Part 4 of a Centennial Series,
began in the July '04 issue.**

The next several years would see some very interesting times for Delta Sigma Pi. These times had more to do with what was going on in the nation and in the world than in the Fraternity itself. But the Fraternity would be significantly affected by the events that would come to shape the world as we know it today.

We left off in 1924 with Gig Wright leaving the elected position of National President (what is today known as Grand President) and accepting an employment offer to run the national headquarters of Delta Sigma Pi. Previous secretary-treasurers operated from their homes, but the Fraternity had grown so much since 1920 that it made sense to establish a permanent national headquarters, the Central Office. This first headquarters was located at 222 W. Adams St. in Chicago, a building since



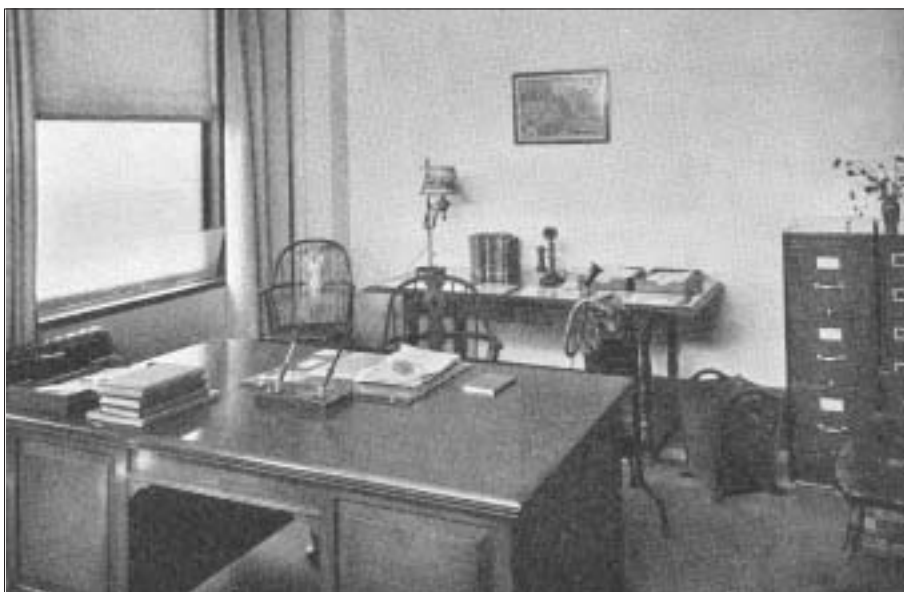
demolished, with a modern office building bearing the same address put in its place.

The Eighth Congress of Chapters was held at the Psi Chapter House in Madison, September 9-12, 1926. Psi Chapter at Wisconsin-Madison had recently completed construction on their brand new house and was eager to show it off to the Fraternity. It was a beautiful three-story structure with white columns on the front. This was one of the earliest Deltasig houses, and would be in operation as a chapter house until Psi Chapter became inactive



A Deltasig book plate from 1926

many years later. This Congress of Chapters set an attendance record, with registration totaling 167. It was here that the familiar "Grand" terminology was approved. Hence, the national president would be called the Grand President, the national chapter (the collegiate and alumni chapters in good standing) would be called the Grand Chapter, national officers would be Grand Officers, the Congress of Chapters would be the Grand Chapter Congress, the national board of directors would be the Grand Council, and the Secretary-Treasurer became the Grand Secretary-Treasurer. Most of these titles are still used today. This title embellishment was considered appropriate for a national organization and to help distinguish between national and chapter officers. Additional decisions made at this Grand Chapter Congress included the authorization to incorporate the Fraternity under the laws of the State of Illinois.



The Grand Secretary-Treasurer's office at the Chicago Central Office—the Fraternity's first headquarters—at 222 W. Adams.

1926 also saw the creation of a report named *Biennial Survey of Universities Offering an Organized Curriculum in Commerce and Business Administration*. This was a survey, compiled at the Central Office, which was distributed to numerous departments of the United States Government, colleges and universities, and to individuals. Delta Sigma Pi used this survey to locate possible expansion prospects and build good will with our various constituencies. After the Delta Sigma Pi Educational Foundation was created in the mid-1950s, the funding for this was assumed by the Educational Foundation. The Fraternity compiled this survey until the 1990s when the information became commercially available from a number of sources.

This was also the year that the song *Rose of Deltasig* was adopted as the official song of Delta Sigma Pi. This song was written by Brother Paul H. Coughlin

of Mu Chapter at Georgetown, and was purchased from Brother Coughlin this same year. The "Rose" referred to in the song is the red rose, the official flower of Delta Sigma Pi. A few years later this song was dedicated to Rose Jacobs, wife of Founder Harold Valentine Jacobs. Interestingly, the November 1925 issue of *The DELTASIG* lists copies of the "Official Fraternity Song" for 50 cents each. But the song listed (on the inside back cover) is Deltasig's other song, *Yours Fraternally in Delta Sigma Pi*, which was written by William F. Gregory of Theta Chapter (Detroit). *The Rose of Deltasig* apparently had not yet been written, but how *Yours Fraternally in Delta Sigma Pi* had come to be designated as the official Fraternity song in 1925 is not clear. Further, the outside back cover of that same edition of *The DELTASIG* solicited fraternity songs from across the nation for the purpose of creating an official fraternity song



Psi House at Wisconsin-Madison, host of the Eighth Congress of Chapters.

See how Delta Sigma Pi's Coat of Arms changed over the years!



An earlier version



The "officially approved" addition of the helmet. Board member signatures at upper left.



The present day Coat of Arms



book. On page 30 is another short article soliciting songs about Delta Sigma Pi, in which can be found the offer of “suitable compensation” being made for any song accepted by the Committee on Songs. This, at least in part, explains why a payment was made for *the Rose of Deltasig* in 1926. On page 151 of the February 1926 edition of *The DELTASIG*, the Committee on Songs reported a partial list of songs they had so far received: *Deltasig Campus Day*, *Rose of Deltasig*, *The Deltasig Gig*, *Back Again*, *My Deltasig Gal*, and *Delta Sigma Pi*. *Yours Fraternally* continued to be listed as the official Fraternity song both in this edition and in the May 1926 edition. By the end of the year this would change. A contest was held in which *Rose of Deltasig* was selected as the official song of Delta Sigma Pi.

Delta Sigma Pi had been organized as a social fraternity at the Northwestern School of Commerce, Accounts and Finance. In 1928, Delta Sigma Pi would take a large step towards formally

becoming a professional fraternity when it became a charter member of the newly established Professional Interfraternity Conference. This organization would bring together the administrators of the professional fraternities from a wide spectrum of professions. Today it is known as the Professional Fraternity Association, of which Delta Sigma Pi is also a charter member. Over the years, Delta Sigma Pi has played a significant leadership role in this organization, with Gig Wright and Jim Thomson “running it” in early years—and Executive Directors Mike Mazur (’86-’87) and Bill Schilling (’99-’00) serving as elected presidents.

As the decade of the 1920s drew to a close, the Grand Council approved creation of the Delta Sigma Pi Scholarship Key Scroll, on which a chapter would annually record the name of the top academic business student from their school. The Scholarship Key Scroll is still in existence, with the Leadership Foundation providing a Key annually.

Economic storm clouds were on the horizon, but almost no one could see them. The 1920s were known as the Roaring Twenties, largely because the economy seemingly was on a roll. During the 1920s, the nation saw the introduction of daylight savings, Jazz, a shorter work week, and Wall Street speculation. Babe Ruth, Charles Lindbergh and Charlie Chaplin were household names. Bootleggers and gangsters were household words. And then there was Black Friday, better known as the stock market crash of 1929. But the depression didn’t hit everywhere at once—it gradually spread across the country and by the early 1930’s was being felt by millions.

The early days of the Depression saw another Grand Chapter Congress. At this Congress, considerable discussion was held on the idea of establishing a Fraternity endowment fund. This discussion ultimately led to the creation, at the 10th Grand Chapter Congress in

Detroit in 1930, of the National Endowment Fund and the Life Membership Program (not to be confused with the—much later—Life Member level of giving in the Delta Sigma Pi Leadership Foundation). Life Member #1 was assigned to the current Grand President Edwin L. Schujahn, and Life Member #2 was assigned to Gig Wright. Numerous other Life Memberships were sold that provided the initial funds for the National Endowment Fund. But then the Depression really began to be felt and millions lost their jobs, with millions more under-employed. Soup kitchens sprang up all over the larger cities. Hopes that the new National Endowment Fund would grow rapidly soon faded in the face of economic reality.

In the next issue we will cover the Depression and World War II. ▲

Remember
DETROIT
next
September 10-14, 1930

✕

THESE are the dates of the Tenth Grand Chapter Congress of Delta Sigma Pi, which will meet at Webster Hall, Detroit, Michigan at that time. The May issue of *THE DELTASIG* will be the pre-convention issue and will give you full details regarding railroad fares and schedules, automobile routes, airplane services, the program for the convention, hotel rates, committees and everything else of interest to those who propose to attend this important meeting.

✕

*Look for the May Issue which
will appear about
May 15, 1930*

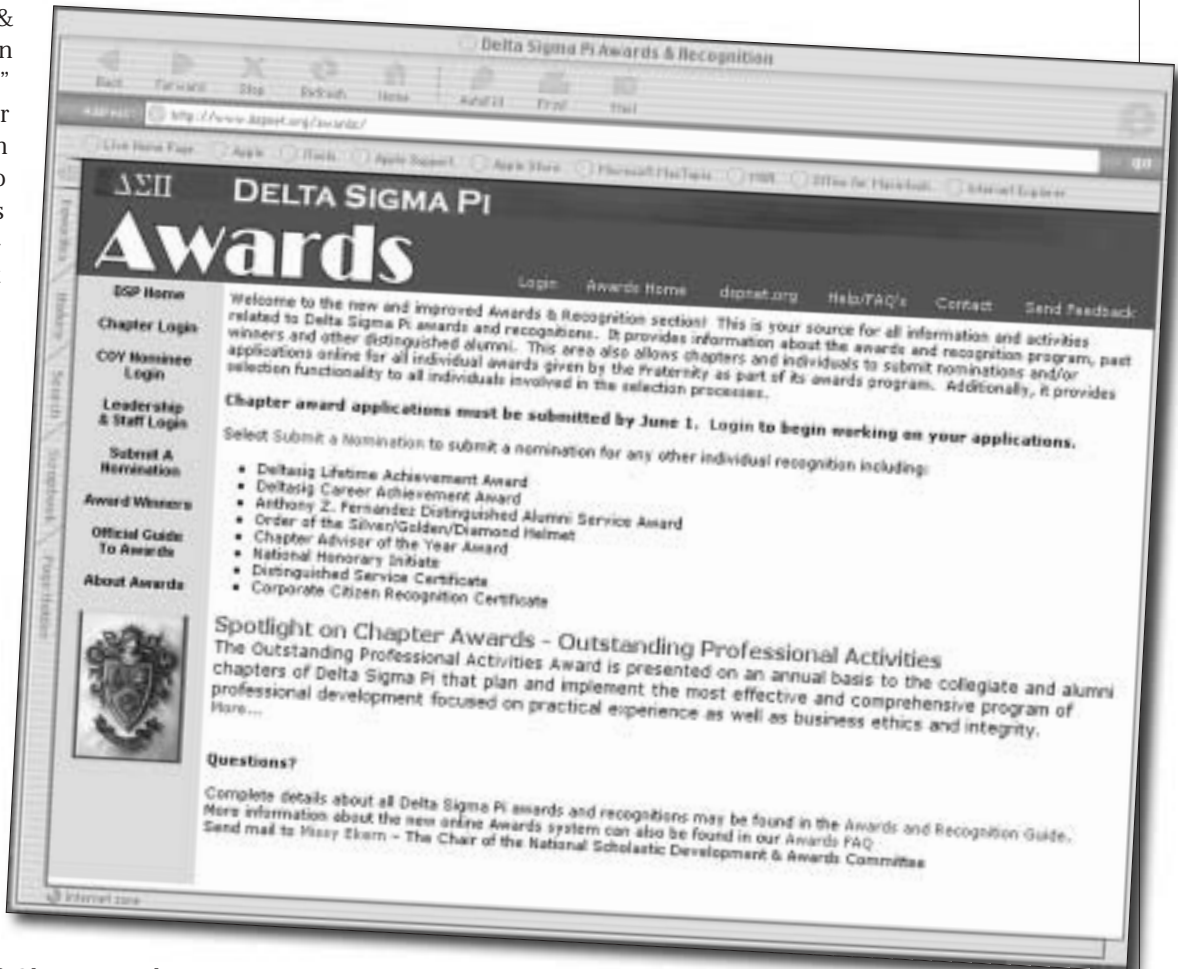
Awards and Recognition

www.dspnet.org highlights new areas and functionality of the Fraternity web site.

The Awards & Recognition section ("Awards/Recognition" Quick Link) is your source for all information and activities related to Delta Sigma Pi awards and recognitions. It provides information about the awards and recognition program, past winners and other distinguished alumni. This area also allows chapters and individuals to submit nominations and/or applications online for all individual awards given by the Fraternity as part of its awards program.

Additionally, it provides ranking, voting, and final selection functionality to all individuals involved in the selection processes.

Questions regarding awards may be directed to Director of Chapter and Expansion Services Dale Clark (dale@dspnet.org, x232) or Scholastic Development & Awards Committee



Chair, Missy Ekern (mkekern@hotmail.com). Make sure and check out the Frequently Asked Questions docu-

ment contained in this section which, in addition to other topics, lists which awards are applied for online. ▲



Shanda Gray
Southwest Missouri State

Congratulations!

Congratulations to Delta Sigma Pi's Associate Executive Director Shanda Gray, elected president of the College Fraternity Editor's Association (CFEA) for the '05-'06 year. She joins former Deltasig CFEA presidents Executive Director Bill Schilling (1989-90) and Ernie White, *Georgetown* (1974-75). Shanda was also honored with the Pi Beta Phi Fraternity's Marilyn Simpson Ford award. Established in 1989 to honor the longtime editor of the Pi Beta Phi Arrow, it is awarded each year at the annual conference to an individual who represents a CFEA-member organization and has distinguished himself or herself through outstanding CFEA service. Brother Gray is the first member of Delta Sigma Pi to receive this honor.

Past Grand President John Henik Honored

"John's greatest legacy to Delta Sigma Pi wasn't the positions he held, rather the people he nurtured, coached, mentored and influenced along the way. That group is significant in size and included me. That is the greatest achievement anyone, regardless of their status in the Fraternity, should aspire to."

—Past Grand President Randy Hultz

Past Grand President John Henik was honored February 19 with Delta Sigma Pi's 2005 Lifetime Achievement Award at a banquet in Chicago. Approximately 320 collegians, alumni, colony members and guests attended this event (including his wife Annette and daughter Jennifer) held in conjunction with the North Central LEAD Provincial Conference. Presentations in Brother Henik's honor were made by North Central Provincial Vice President Pete Bjelan, Past Grand Presidents Mike Mallonee and Randy Hultz and Grand President Kathy Jahnke, as well as congratulatory notes and cards being read from Golden Council members Mike Mazur and Skip Loomis, who were unable to attend. Past Lifetime Achievement winner Robert Mocella, Sr. (as well as Mike Mallonee) also attended.

Brother Mallonee honored—and ribbed—Brother Henik at the banquet with memories from their 25 years of friendship. Some of his remarks follow:

I first met John Henik about 25 years ago. The thing that struck most of us about John back then was that he looked like Arnold Schwarzenegger. I mean, he looked like he spent about six hours a day in the gym. We all knew that he was a district director and worked a lot with the Fraternity, and that he had a job and presumably a social life. The question was, where did he get all of this time? It was years later before any of us found out John's dirty little secret—he only sleeps three hours a night.

Those of us who have worked with him over the years know that you can get a phone call from John at just about any time of the day or night, and it's usually about a new idea that can't wait. But it's this unbridled energy and enthusiasm that has made John a success in just about everything he has involved himself with.



Fellow Past Grand Presidents (from left) Randy Hultz, Norm Kromberg, and (far right) Michael Mallonee celebrate 2005 Lifetime Achievement recipient John Henik's fraternal accomplishments. Grand President Kathy Jahnke, also pictured, presented John with his award.

Brother Henik received his Bachelor of Science and Master's degrees in structural engineering from Purdue and then went on to earn his MBA in organizational development at Indiana-Northwest. After he retired from college, John turned his efforts toward his career, where he bounced back and forth between Chicago-land and Texas. It was in Texas, by the way, where he developed an unwholesome attraction to Blue Bell ice cream.

But it was in Chicago where John met his lovely and charming wife, Annette. After riding the same commuter train to work each day, they struck up a conversation, started walking to work together, became friends, started dating and got married. Kind of like the four Founders—except for the marriage part! Their daughter, Jennifer, was born in 1985 and actually attended her first Grand Chapter Congress the same year.

Professionally, Brother Henik is president of his own company, J.V. Henik, Inc., a consulting engineering firm based in Des Plaines, Ill.

But it's not John's personal or professional life that brings us here tonight. It is for his many contributions to Delta Sigma Pi that we honor him with the Fraternity's highest award. (See sidebar for Brother Henik's fraternal accomplishments.)

with 2005 Lifetime Achievement Award!



Brother Henik's daughter Jennifer and wife Annette were on hand, along with Grand President Kathy Jahnke, to honor and congratulate this worthy recipient.

John, you've given much to the Fraternity over the past 28 years, and made some really good friends along the way. Now it's our turn, finally, to give something back to you. Congratulations on being named the recipient of Delta Sigma Pi's 2005 Lifetime Achievement Award!

Congratulations John and thank you for your exceptional service to Delta Sigma Pi! ▲

Recent Lifetime Achievement Recipients:

- 2005– John Henik, *Indiana-Northwest*
- 2004– Richard "Nick" Steinkrauss, *Suffolk*
- 2003– Charles Farrar, *Louisiana Tech*
- 2002– Bob Mocella, *Northwestern-Chicago*
- 2001– Bob Hughes, *Pennsylvania*
- 2000– James Thomson, *Northwestern-Chicago*
- 1999– John Cookson, *Detroit*
- 1998– Frank Busch, Jr., *Sam Houston State*
- 1997– Richard Parnitzke, *Buffalo*
- 1996– Robert Busse, *Rutgers*
- 1995– Joe "Skip" Loomis, *California-Berkeley*
- 1994– Michael Mallonee, *Oklahoma*
- 1993– Charles "Buzz" Sutton, *Arizona State*
- 1992– Bill Tatum, *Southern Mississippi*
- 1990– Bill Leonard, *Arizona State*

Since his initiation in 1977, Brother Henik has served the Fraternity in many different capacities. Brother Henik was initiated at Theta Psi Chapter at Indiana University-Northwest, where he earned his master's of business in organizational development. During college, Brother Henik served as vice president-professional activities and historian.

Upon graduation, John continued his commitment to Deltasig serving as a district director, Central Regional Director and eventually as the first Mid-American Provincial Vice President. In that role, he also served as Chairman of the Leadership Development Committee. Development work in this committee led to the implementation of the Leadership Schools, which later began in 1986.

In August of 1985, Brother Henik was elected the 29th Grand President at the Grand Chapter Congress in Dallas. In the summer of 1986, John helped inspire the first Leadership Schools, the early beginning of today's LEAD Schools. During the same time, training schools and training programs for National Officers were emphasized.

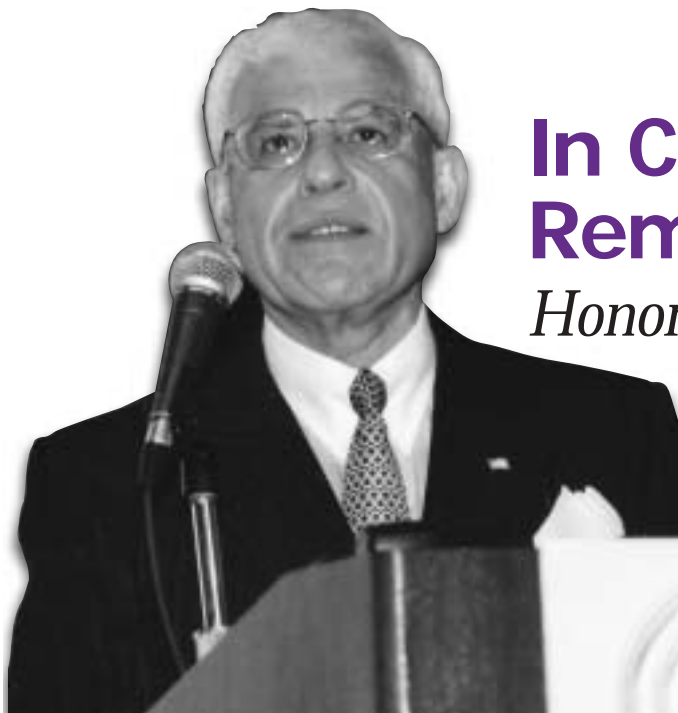
Brother Henik was also instrumental in organizing, implementing, and assisting with the transition of the Educational Foundation to the Leadership Foundation, where he became the first chairman of the new organization.

At this same time, Brother Henik created the Steering Committee, the first constitutionally approved planning agent for the Fraternity. Its mission was to focus on professional programming, finances, long range planning and organizational development. This later transformed into the current structure of the Board of Directors and the individual National Committees.

Since the end of his Grand President's term in 1989, Brother Henik has continued to serve Delta Sigma Pi in many roles, including Leadership Foundation trustee, district director, receiver and corporate advisory board chairman. He also continued his involvement through the Chicago and Northwest Indiana Alumni Chapters by attending numerous regional conferences, officer training schools, LEAD events and Grand Chapter Congresses. In 2003, Brother Henik earned his Silver Helmet—signifying 25 years of fraternal service.

Most recently, John has been working with the American Management Association (AMA) and Delta Sigma Pi to form a partnership to develop programming for a "new graduate" career development program.

Currently, Brother Henik lives in the Chicago area with his wife Annette and daughter Jennifer where he is president of J.V. Henik, Inc., a consulting engineering firm based in Des Plaines.



Zuheir Sofia, Western Kentucky, delivering his acceptance speech after being named the International Person of the Year by the Columbus Council on World Affairs on January 12, 2005.

In Celebration of a Remarkable Career: *Honoring Delta Sigma Pi's 2005 Career Achievement Recipient Zuheir Sofia*

Homes, Inc. and Lancaster Colony Corporation. He was appointed by Governor Bob Taft to serve a second term on the Ohio Banking Commission. He was jointly appointed by president of the Senate and speaker of the House of Representatives to serve on the Ohio Public Employee Retirement System Board (64.5 billion total assets) and the Ohio Public Employee Deferred Compensation Board (5.5 billion total assets). He is former chairman of The Ohio State University Board of Trustees and currently serves on the College of Arts & Sciences Advisory Board. During his nine year tenure as a trustee of Ohio State, he served as chairman of The Arthur G. James Cancer Hospital and Richard J. Solove Research Institute, chairman of Ohio State's Governance, Fiscal Affairs and Investments Committees, as well as serving as a member of Ohio State's Hospital Board and the University's Foundation Board. Sofia also serves on the Western Kentucky

At a banquet scheduled for February 17, coinciding with the 2006 Northeastern LEAD Provincial Conference, Zuheir Sofia, *Western Kentucky*, will be presented with Deltasig's 2005 Career Achievement Award, honoring his outstanding business career.

Brother Sofia is chairman of Sofia & Company, Inc., a Columbus-based private investment firm. Sofia & Company provides advisory services in mergers and acquisitions, capital formation, and investment and business strategy. In addition, Brother Sofia is managing director of Cleary Gull Inc. and MBO Cleary Advisors Inc., SEC registered investment advisors providing investment advisory services to individuals, businesses, and institutional investors. He is also co-managing partner with A. Michael Lipper of L & S Partners, I. LLC. (L & S is a private fund investing in the securities of financial services, as well as diversified equity mutual funds.)

Previously, Sofia was president, COO, treasurer and director of Huntington Bancshares, a \$32 billion bank holding company, which he joined in 1971.

Brother Sofia's many business, civic, educational, and professional affiliations include serving as a director of Dominion



Zuheir Sofia's family celebrates at the Columbus Council on World Affairs as Brother Sofia is named International Person of the Year. With Zuheir, from left: Joseph (son), Sarah (daughter), and wife, Susan Sofia.



Brother Sofia is honored for his contribution to the Division of Financial Institutions, the financial industry and the State of Ohio. From left: Sofia, former Lieutenant Governor and currently Treasurer of the State of Ohio Jennette Bradley and Superintendent-Division of Financial Institutions Scott O'Donnell.

Board of Advisors, Foundation Board and in 1998 was elected to Western's Hall of Distinguished Alumni. He is a member of the Chief Executives Organization and World Presidents' Organization. Sofia was founder, past president and chairman of the honorary trustees of the Columbus Council on World Affairs. He also served as chairman of the Columbus Chapter of Young Presidents' Organization, chairman of the Board of Trustees for the Columbus School for Girls and is an honorary trustee for life and past chairman of the board of trustees of the Columbus Symphony Orchestra.

Brother Sofia has received many awards, including being the recipient of the International Person of the Year Award by the Columbus Council on World Affairs in January 2005. He represented Ohio as an alternate delegate in 1992 and as a delegate in 2004 at the Republican National Convention.

Sofia holds a B.S. degree in economics and business administration from Western Kentucky. He received an M.A. in economics from Washington-St. Louis and is a graduate of Rutgers Stonier Graduate School of Banking. Zuheir Sofia's wife, Susan, is a graduate of Salem College and was appointed by Governor Bob Taft to serve as Chairman of The Ohio Arts Council and as a member of the Capitol Square Review and Advisory Board. The Sofia's have three children: Sarah, Joseph and Zachary.

Delta Sigma Pi is very proud to have a brother of this caliber and pleased to honor Zuheir with our most prestigious career recognition—the 2005 Career Achievement Award ▲

Recent Career Achievement Recipients:

- 2005– Zuheir Sofia, *Western Kentucky*
- 2004– Joe Mayne, *St. Cloud State*
- 2003– William Ginder, *Johns Hopkins*
- 2002– Harlan Boyles, Sr., *North Carolina-Chapel Hill*
- 2001 – Michael Mescon, *Georgia State*
- 2000 – Eduardo Aguirre, *Louisiana State*
- 1999 – Patrick Blanchard, *Georgia Southern*
- 1998 – Ronald Vaughn, *Indiana State*
- 1997 – Robert Pamplin, *Northwestern-Chicago*
- 1996 – Dominic Tarantino, *San Francisco State*
- 1995 – William Alley, *Oklahoma*
- 1994 – A. Marvin Strait, *Arizona State*
- 1992 – W. R. Howell, *Oklahoma*

Celebrate 100 years of Delta Sigma Pi with the official bronze Centennial medallion!

Medallion price of \$30, plus shipping, includes a gift box and lucite stand.

Call the Central Office at 513-523-1907 or visit

the Marketplace at

www.dspnet.org

to place your order.

(actual size 2.5 inches in diameter)



Front



Back

2005 LEAD Provincial Conferences are History!

Fun and brotherhood were alive in Washington D.C., Chicago, Birmingham, Reno and Kansas City!



Which Fall LEAD Schools Will You Attend?
It's not too early to start planning for these events. Visit www.dsnpet.org for rates, hotel information, agendas and registration.

October 8
Philadelphia LEAD School
Renaissance Philadelphia Hotel Airport

October 15
Omaha LEAD School
Marriott Omaha

October 22
Dallas LEAD School
Sheraton Grand Hotel at Dallas/Ft. Worth Airport

October 29
Charlotte LEAD School
Marriott Charlotte Executive Park

November 5
Colorado Springs LEAD School
Sheraton Colorado Springs

Over 1000 Deltasigs were in attendance to learn, celebrate, and share brotherhood in cities across the country. In Washington D.C., attendees witnessed Eduardo Aguirre, *Louisiana State*, receive his Order of the Silver Helmet—recognizing 25 years of service to Delta Sigma Pi. (At press time Brother Aguirre was President Bush's top choice as the next United States Ambassador to Spain and Andorra. He is currently the director of U.S. Citizenship and Immigration Services in the U.S. Department of Homeland Security). In Lisle, a Chicago suburb, brothers from Beta Chapter at Northwestern presented an \$80,000 gift to the Leadership Foundation. Following that Provincial, a banquet was held honoring 2005 Lifetime Achievement recipient John Henik. At the Birmingham Provincial, brothers were treated to a TGI Friday's gathering hosted by the Birmingham Alumni Chapter. In Reno, Grand President Kathy Jahnke presented the 2005 National Collegian of the Year Dave Glanzrock, *Arizona State*, with his plaque. Rounding up the conferences was the Kansas City Provincial, where keynote speaker Tim Augustine presented his always popular session, *How Hard Are You Knocking?*, and the Kansas City Alumni Chapter hosted a rocking 80s party.

RENO



On a break, Desert Mountain Regional Vice President Justin Cranmer pauses with some brothers as they stroll the hallways looking for bargains at the merchandise tables.

Provincials aren't all work and no play. Lunches gave attendees a great opportunity to enjoy some good food and networking, while catching up with old brothers and meeting new.

BIRMINGHAM



Southern Provincial Vice President Mitch Simmons promotes some fun in the sun and gets his Province excited for Grand Chapter Congress in Orlando.

Conference attendees Shana Moore, Central Florida, 2004 Collegian of the Year Stephanie Menio, Educational and Leadership Consultant Karin Grant and Winward Truitt, Central Florida, enjoy a Birmingham weekend of educational sessions, keynote speakers, networking, career development, and brotherhood—ending with a Saturday night banquet.

CHICAGO



Brothers from Beta Chapter at Northwestern enjoy the Provincial Conference in Lisle and Past Grand President John Henik's Lifetime Achievement banquet. Many Betas were in attendance as they presented an \$80,000 gift to the Leadership Foundation, establishing several scholarship endowments to help Deltasigs for years to come.

WASHINGTON, D.C.



Northeastern Provincial attendees enjoyed sessions on topics such as relationship networking, recruiting boot camp, retaining talent and effective communication.



North Central Provincial attendees took part in a roundtable discussion led by Past Grand President Norm Kromberg. Be sure to read the Congress article in this issue to see what roundtables will be held at the upcoming Grand Chapter Congress.



KANSAS CITY

The Kansas City Alumni Chapter hosted an 80s theme party, where brothers certainly got into the spirit of the decade!



Midwestern Regional Vice President Jeff Gallentine, and wife, Amy (right), both Missouri-Kansas City, enjoy a Mexican fiesta with fellow Kansas City Provincial attendees.

Is Your Chapter As Strong As You Think?

by Dale Clark, Director of Chapter & Expansion Services

Every chapter has strengths and weaknesses. Every chapter has good people; though some are not as involved as others. Each member knows what they like and dislike about their chapter and the other people in it. It is often much easier for chapter members to express what they see as strengths and weaknesses rather than be told by someone else what their strengths and weaknesses appear to be.

Are you a strength to your chapter, or a weakness? How does your membership strengthen your chapter and the national Fraternity? Or does it? Do you hold enough knowledge about the operations of your chapter and the Fraternity to be able to accurately assess its strengths and weaknesses?

A concern or weakness going on right now in your chapter may have started years ago. If left unaddressed, weaknesses become accepted behavior and eventually are not even identified as a weakness. Let's identify some warning signs of declining operations so you may begin this year with new energy and a plan of action to turn the weaknesses into areas of strength. There are various resources available to address needs and improvement areas within the chapter. The major areas to look at are membership, finances, CEI and communications, and leadership.

Membership

All fraternal organizations exist because of members. Without members, there is no organization—no fraternity. When the membership base is students, the turnover is naturally high due to graduation and the criteria to join—which may include ineligibility of freshmen on some campuses. We know the time in which one may be a student member is limited, so regular recruitment and ongoing publicity year round is crucial. The period we call recruitment is the special time to select pledges and con-



duct appropriate membership ceremonies. However, everything a chapter does or does not do affects membership in some way, and thus the results of your recruiting. Reputation speaks volumes for a membership based organization and precedes everything you try to do.

Minimum membership for a collegiate chapter is 20 students. If your chapter membership is less than 20 members at any time, that is the first warning signal that something needs to be done differently. If the business enrollment is declining on your campus, or there are other campus related factors, getting your faculty advisor more involved is key to increasing chapter membership. Faculty and staff are key individuals in the success of chapters at smaller schools. (Smaller schools are identified by Delta Sigma Pi as those with less than 800 business/economics students.)

If you attract the students to pledge, but experience a high drop out rate of pledges, that is warning sign number two—and indicates something done during pledging needs to change.

It could merely be the professional

manner (or not) in which information is presented, or it could be as extreme as potential harassment of the pledges, perhaps by someone you least likely expect. If pledge retention is ever less than 80%, you need to find out why before you can determine what to do about it.

A third warning sign on membership is a decline in participation or difficulty reaching quorum for meetings. The important thing is to see what is happening, ask those who are absent, and find out their story. Once you have some reasons, you can plan differently and counteract the negative aspects with improved programming, better schedules, etc.

Be realistic and look at the whole picture. If chapter "A" has 75 members and regularly has 50 present at all events, it may be perceived that 2/3 (67%) is pretty good. However, if you are compared to chapter "B" who also has 75 members but maintains an attendance average of 60 members or 80%, then chapter "A" becomes the weaker of the two. Both chapters are deemed successful, but one is likely stronger overall than the other. We cannot always compare chapters exactly due to the many different types of campuses and student demographics represented.

Finally, realize that regardless of the school size or demographics you face, you must have enough members to carry out the work of the chapter. That's why minimum membership is set at 20. If you only have 10 members, you can barely cover the required officer positions and certainly not have much of a committee structure. You will also burn out members with responsibility and not have enough people to share the load. If all your members are on the Executive Committee as officers, you have a difficult time having a chapter meeting and knowing it's a chapter

meeting instead of an officers meeting.

There are many opportunities and resources available on membership, recruiting, motivation, etc. at LEAD events, in the Fraternity's online materials, from staff consulting visits and national officer support. Take advantage of these to help your chapter grow or to better manage the size of chapter best suited for your campus.

Finances

Just as with membership, few organizations can function without money. Few organizations have free membership. Membership dues however, do not have to be burdensome. Time spent on careful budgeting and successful fundraising create financial confidence in chapter operations.

The first financial warning is the inability to collect personal fees from pledges or members. Chapters can offer payment plans, incentives, or increased fundraising opportunity to assist members, but these receivables must be accurately reflected on the income statements. Chapters should remember that pledge initiation fees are due prior to admitting a pledge into membership. If a pledge cannot arrange payment, they are likely to be non-paying members later on.

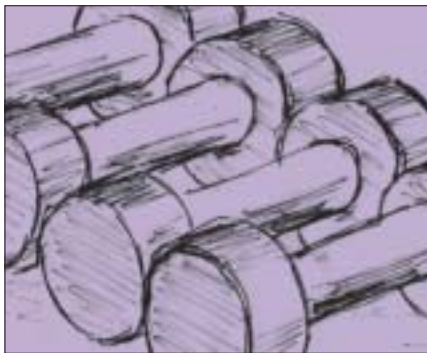
Nearly all organizations operating under not-for-profit status need fundraising to keep member dues as low as possible while still generating enough operating income to meet expenses, give to charity, and contribute to savings or scholarships. The second financial warning is a chapter that does not have regular fundraising projects or large annual fundraising projects. Most chapters need at least two fundraisers per semester or quarter. An average chapter of 50 members should strive for fundraising income of at least \$2000 per semester.

Another warning on finances is the inability to remain current with payables to the national Fraternity. If members are paying dues and participating in fundraising, or if the chapter is receiving alumni donations or corporate sponsors, but the chapter is indebted to the

national Fraternity or other creditors, something is wrong with the internal controls. An average chapter of 50 members would turnover more than \$8000 in income and expenses each semester (more if you have formal banquets). With this volume it is easy to see when internal records are not well kept. If your VP-Finance is not giving an income and expense report at every chapter meeting, ask for it.

CEI and Communications

The Chapter Efficiency Index (CEI) is the primary method of reporting between the chapter and the national



Fraternity. The CEI is also an annual report covering 11 required "standard operating functions" of a chapter that are basic to success. The membership and financial operations we have already addressed are featured in six of the 11 categories. Again, you see their importance as those two areas represent more than 50% of the index.

Each chapter should achieve 100 points in CEI annually. This demonstrates the chapter has met all 11 required elements of chapter operations—and is soundly organized. The major warning sign of a disorganized chapter is a CEI less than 100 points. Naturally, any chapter may occasionally miss one deadline date or required report, or one semester/quarter report; but chronic lateness and disregard for the requirement indicates a more serious problem. If a chapter always misses the same category or never gets 100 points year after year, it sends a strong message of disorganization and lack of officer teamwork or commitment.

Leadership

Whatever the involvement of all members in the chapter, everyone should feel they are becoming better leaders because of their membership. You don't have to be a chapter officer to be an effective leader. Participation on committees, and being visible during public events and recruiting campaigns shows who the real leaders are.

LEAD events are open to all members—pledges, collegians, alumni, faculty—and even guests. These events provide numerous opportunities to both contribute and receive information. Chapters are required to have one representative at a fall LEAD School and the president (or elected alternate) is required to be delegate for the Provincial Council Meeting at their spring LEAD Provincial Conference. Why stop there? The chapter president is not the only one who can give and take leadership advice. Leadership begins with pledging. Pledges and colony members who go to LEAD events often become the best members. If you didn't have the opportunity to start going as a pledge, start now and register for the next event. And don't stop when you graduate college. Alumni can share great leadership experiences by joining alumni chapters and becoming trained to serve as district or regional national officers.

A significant warning sign on lack of leadership within a chapter is the absence of chapter members and pledges at LEAD events, especially when the event is held in their city or state. When membership statistics, finances, and communication are all strong within a chapter, the leadership factors will also be stronger. If strong leadership is visible within a chapter, recruiting is made easier and the finances are smoother. It all goes together.

Are you part of your chapter's strengths, or are you caught up in the weaknesses? It's only too late to get on the side of strengths when the chapter has closed. If you see any of these warning signs in your chapter, act now while you have the opportunity to make the difference! ▲

On Campus

Cal State-Chico/ Epsilon Theta

Brothers presented an "entrepreneurial summit" trying to connect business students from Butte College and Chico State with local business experts. "We think there are a lot of students whose career aspirations are to start their own business, but they don't know what it takes or how to do it successfully" said Ryan Colligan, vice president-professional activities. So speakers come in and share experiences and tips. Speakers and topics included Katrina Davis of the Downtown Chico Business Association on challenges for small-business people in downtowns; Chris Friedland of Improvement Direct on the entrepreneurial spirit; financial planner Justin Waller on financial planning for entrepreneurs; and Bob McKinnon of Service Corps of Retired Executives on opening and operating small businesses.

—<http://www.orovillemr.com/Stories/0,1413,157-26706-2825949,00.html>

Georgetown/Mu

In April, hundreds of Georgetown students converged on Red Square to remember their classmate, Daniel Rigby, in the inaugural Run for Rigby. About 500 people joined the event honoring Rigby, a Deltasig senior who died of smoke inhalation during an October fire at his Prospect Street townhouse. Proceeds from the race went toward a scholarship in Rigby's name and a new fund promoting off-campus fire safety. A portion of the race's proceeds will fund the \$2,600 Daniel H. Rigby Mock Trial Scholarship for students with finan-



DUQUESNE brothers Mike Dunkle, Celeste Dreskler, Brad Wensel, Jaclyn Foutz, Mike Armanious, Cara Rudick, and Dan Janiak celebrate a fantastic year at their Rose Formal. Duquesne was the first chapter in the nation to achieve 100 CEI points.

cial need at Bergen Catholic High School in New Jersey, where Daniel's brother is a senior.—<http://www.thehoya.com/news/042605/news4.cfm>

James Madison/ Iota Kappa

First I'd like to commend Sanja Kraljevic and Joanna Aslin for coming in first place, out of 134 teams, in a James Madison College of Business competition. The competition required that teams create a business from scratch and work out the marketing, management, financials, and operations of their creation over the course of a semester. Six teams made it to the finals, with Sanja and Joanna's team coming in first—they won a \$3500 scholarship. Their winning business idea was Keep-Safe Storage—an upscale, self-storage facility featuring indoor climate controlled storage units and wine and RV storage, located in the resort retirement communities within Sun City and Sun City West, Arizona.

Second, Andrew Goodman and Ryan Hoffman are members of the Madison Investment Fund club at James Madison. They came in first place in the undergraduate division for the top performing value equity portfolio at the 2005 Redefining Investment Strategy Education symposium.—*Tricia Giaccone*

Miami-Ohio/Alpha Upsilon

Mike Hayes was a visionary—a brother who naturally inspired others toward common goals. He served as our president from fall of 2002 through spring of 2003. In early 2003, Mike was diagnosed with small bowel cancer. But being the resilient leader he was, he fought on. During his senior semester, Mike inspired over 50 brothers to participate in Relay for Life. He graduated in spring of 2004 earning a degree in both management information systems and finance. After moving to New York to pursue a career in motivational speaking, Mike joined the New York Alumni Chapter to continue his relationship with beloved Deltasigs. Then in November of 2004, Mike's cancer overcame his body. His spirit, however, lives on today. In Mike's last email to his friend's, Mike wrote: "I want to start a non-profit organiza-



BROTHERS FROM BOWLING GREEN STATE participated in Miles for Miracles, a 27-mile relay from Mercy Children's Hospital, in Toledo, to the Bowling Green Recreation Center. This community service event was created by Brother Katie Piatak. Brothers also participated in the 10th Annual Children's Miracle Network Dance Marathon, held at the Bowling Green Recreation Center.



DEPAUL brothers meet Jimmy John's co-founder Jim Liatauld and learned all about his life and successful sandwich business. Liatauld left brothers with this quote, "When I speak to people, I know that only a few will take anything away, but that's alright because I only speak to leaders. In the end, it all comes down to you."



MINNESOTA STATE brothers Kelly Anderson and Igor Schmidt take part in some brotherly thumb wrestling, one of the chapter's many recruiting efforts. Brothers also took part in holding informational sessions, speaking in front of business classes, and putting on two Meet the Chapter nights.

tion and help people who suffer...but if for some reason I don't, just please don't forget me or

what I tried to achieve in this world but ran out of time doing." In late 2004, the Michael G. Hayes scholarship was started to support courageous youth who wish to attend college, while battling terminal illness. Through emailing every chapter president, Alpha Upsilon asked each collegiate brother to donate \$1 towards this scholarship. To date, our chapter has raised \$4,140, which will be donated to the fund at the conclusion of this academic year. Thanks to dedicated individuals such as Barbara Balcita, who facilitated a donation by every chapter in the Allegheny Region, Arnel Balcita who created a web site for the fund (<http://michaelhayesdream.homestead.com/BeLikeMike.html>) and every



New MISSOURI-COLUMBIA brothers celebrate their first day together as Deltasigs.



NORTH FLORIDA and CENTRAL FLORIDA brothers enjoyed a winery tour in St. Augustine. The brothers enjoyed meeting new brothers, as well as learning about wine production.

brother who answered our call for help. We are getting ever closer to the required endowment level. Next year, Alpha Upsilon will expand its charge to alumni across the nation. One dollar—one miracle—at a time, we are bringing hope to those who refuse to give in. If you would like to support Mike's dream, please send a check to: The Michael Hayes Scholarship Fund c/o Miami University, Attn: Sheryle Lancaster, 925 Chestnut Lane, Oxford, OH 45056.—Kurt Ericson

New Mexico State/ Epsilon Upsilon

Spring 2005 was the "semester of s'more" for Epsilon Upsilon. Members worked very hard for the

improvement of the chapter and the Fraternity at large—through simple "s'more" objectives.

S'more Interaction: Members tried to eliminate cliques among the chapter by gathering regularly after chapter meetings, playing poker, just hanging out and implementing a phone tree. We sent nine members—the largest group in many years—to a LEAD event, where they made lasting connections with many of our Desert Mountain brothers. Brothers also did a great job in boosting interaction with our faculty members through monthly breakfasts.

S'more Involvement: VPs and chairpersons made a concerted effort toward fully utilizing commit-

Announcing the 2006 LEAD Provincial Conferences!

It's not too early to start planning for these events. Mark your calendars and plan to attend one, or more, of the following:

Northeastern LEAD—February 17-19

Registration Fee: \$75 if received by 1/17, \$90 if received by 1/31, \$110 if received on 2/1 and after, including on-site.

MARRIOTT COLUMBUS AIRPORT

1375 N. Cassidy Avenue, Columbus, OH 43219

800-491-5717 or 614-475-7551

Rate: \$94/night + tax for 1-4 people

Reservations must be made by 2/3/06

Mention Delta Sigma Pi for discount rate.

South Central LEAD—February 17-19

Registration Fee: \$75 if received by 1/17, \$90 if received by 1/31, \$110 if received on 2/1 and after, including on-site.

PARK PLAZA AUSTIN

6000 Middle Fiskville Road, Austin, TX 78752

888-201-1803 or 512-451-5757

Rate: \$89/night + tax for 1-4 people

Reservations must be made by 2/3/06

Mention Delta Sigma Pi for discount rate.

Southern LEAD—February 24-26

Registration Fee: \$69 if received by 1/24, \$80 if received by 2/7, \$100 if received on 2/8 and after, including on-site.

MARRIOTT ATLANTA NORTHWEST

200 Interstate North Parkway, Atlanta, GA 30339

800-228-9290 or 770-952-7900

Rate: \$86/night + tax for 1-4 people

Reservations must be made by 2/10/06

Mention Delta Sigma Pi for discount rate.

Western LEAD—February 24-26

Registration Fee: \$75 if received by 1/24, \$90 if received by 2/7, \$110 if received on 2/8 and after, including on-site.

DOUBLETREE HOTEL ANAHEIM/ORANGE COUNTY

100 The City Drive, Orange, CA 92868

800-222-8733 or 714-634-4500

Rate: \$90/night + tax for 1-4 people

Reservations must be made by 2/3/06

Mention Delta Sigma Pi for discount rate.

North Central LEAD—March 3-5

Registration Fee: \$75 if received by 1/31, \$90 if received by 2/14, \$110 if received on 2/15 and after, including on-site.

BEST WESTERN MILWAUKEE AIRPORT HOTEL & CONFERENCE CENTER

5105 S. Howell Avenue, Milwaukee, WI 53207

877-461-8547 or 414-769-2100

Rate: \$70/night + tax for 1-4 people

Reservations must be made by 2/17/06

Mention Delta Sigma Pi for discount rate.

Further details, and registration information, will be posted at a later date at www.dspnet.org.

On Campus

tees. Officers and chairpersons got a lot more done while members stayed meaningfully involved.

S'more Information = S'more Professionalism: Members made a diligent effort to know our chapter bylaws and policies and played active roles in making much needed updates. Brothers made it a point that the policies, in addition to the bylaws, mean nothing if we do not actively hold each other accountable to them.

The Spring 2005 semester was a great success for Epsilon Upsilon, and there's s'more to come in the fall!—*Grant Taylor*

Pittsburgh/Lambda

It happened more as an accident. In 1919, a group of six men formed a local social fraternity, Alpha Theta Tau. Meeting weekly in a local Methodist church, they sought to launch this local fraternity to a national level. In 1921, our university denied this request and Chancellor Dr. McCormick suggested the men join a little Fraternity based in Chicago named Delta Sigma Pi. After petitioning the Chicago office and following, according to our records, an "unusual" series of investigations, H.G. "Gig" Wright welcomed the eleventh chapter into Delta Sigma Pi.

Now 83 years later, the Lambda chapter reaches a milestone. We are a chapter decorated with the National R. Nelson Mitchell Outstanding Chapter, Outstanding Financial Operations, Outstanding Professional Activities, Advisor of the Year (Dr. Raymond Jones) for the Northeastern Province and Allegheny Region, a chapter of 2004 National Collegian of the Year Stephanie Menio and 1957 National Collegian of the Year Dr. E. Grosvenor. We are a chapter that disappeared in the mid-1930s and was reactivated in 1955, a chapter that was number one nationally in 1963 but fought for survival in the late 1980s.

Brothers of the Lambda Chapter, before initiation, are taught one important history lesson—Alpha Theta Tau. The Methodist church no longer occupies the corner of Forbes and Bouquet Street (moved brick by brick across town during the depression). Today that corner belongs to David Lawrence Hall of



WEST VIRGINIA brothers and guests enjoy a game of golf after the chapter's 10th Anniversary banquet. From left: Northeastern Provincial Vice President Mark Chiacchiari, 2003 Collegian of the Year Jason Griffiths, guest Zach Johnson, Mideastern Regional Vice President Onuka Ibe, 2005 District Director of the Year Wayne Lauer, Ben Epstein and Andrew Mulford, West Virginia, and Golden Council member Alan Brunton, Akron.

the University of Pittsburgh and on that site, 83 years later, the Lambda Chapter still meets. Thus bricks may move, but we stand firm in our resolve—that chapters are unique sums of their brothers, but a common thread ties us all, that of our Brotherhood.—*Eric Harmon*

Rockhurst/Nu Omega

We started the semester with a new executive committee who was eager to work for the chapter. In February, we attended the South Central LEAD Provincial Conference, where 12 brothers learned



Brothers from EAST TENNESSEE STATE "take care of business" and get ready for their Relay for Life race.

more about the Fraternity and themselves as leaders. Five professional events were also held



ROGER WILLIAMS brothers get ready to participate in their third Relay for Life walk, supporting the American Cancer Society. To date, the chapter has raised more than \$45,000! Pictured are Roger Williams brothers Mortia Rudko, Kristen Ford, a representative from the American Cancer Society and Bridget Rasicot. Mortia, Kristen and Bridget are credited with improving the event over the years by bringing in live entertainment, games and contests.

throughout the semester—these were diverse in nature and contributed liberally to the professional development of our brothers. We also participated in three service events and adopted Harvesters as our new philanthropy. Our semester concluded with an awards ceremony and our senior send off. Abby Halsey won the award for "Outstanding Brother," Geoff Smith



TRUMAN STATE brothers enjoy a professional tour of Applebee's headquarters in Kansas City. Throughout the semester they also volunteered with the Special Olympics and enjoyed their annual Rose Formal at the Lake of the Ozarks and a 5K Walk/Run.

On Campus



SAN FRANCISCO STATE brothers Traci Mayes and Jason Rodnick, near the Great Wall of China, ensure Deltasig remains an international Fraternity.

for "Breakout Brother," Joanna Pease for "Outstanding New Brother" and Katie Hull for "Best Professionally Dressed Brother." As the semester ends, we are sad to see our seniors leave, but are looking forward to Grand Chapter Congress in August!—*Nick Johnson*

Winona State/ Kappa Upsilon

Our academic year has been extraordinary in every aspect. From fundraising to professional activities, this year has surpassed the expectations of everyone.

We began the year with an outstanding core of professional events. Speakers such as Mike Hatch, Minnesota's Attorney General; Mark Baker, CEO of Gander Mountain; and Craig Culver, Founder and CEO of Culver's Restaurants were on hand to present their views and experiences in business. We toured one of the largest Italian restaurant operators in the nation, Buca, Inc. (parent company of Buca di Beppo) in Minneapolis.

Our fundraising really kicked in this year as well. We have been working at sporting events in Minneapolis running concessions throughout the year. Our chapter has many events planned for Spring such as Chicken-Q in April and a golf tournament in July.

While we have had many events benefiting the brothers of our chap-



CALIFORNIA-DAVIS brothers Ceanne Ha and Debbie Chow show their chapter knows how to mix business with pleasure at their chapter's Picnic Day Finance event.

ter, we have also been giving back to the community of Winona and the university. We've already held nine events this year, with more underway. Some of these events have included a campus blood drive, making decorations and cards for local nursing homes, and teaching resume-building workshops for students at the Winona Senior High School.

Our academics have also been outstanding and brother David Anderko was named the North Central Regional Collegian of the Year.

We are proud of all our accomplishments. This year has truly raised the bar for our Chapter and we expect to better ourselves next year and for years to come.—*Joe Factor*



LYNCHBURG brothers held the inaugural Ryan M. Hale Memorial Golf Tournament at London Downs Club in Forest, Virginia (pictured here), in honor of their recently departed brother. The Ryan M. Hale Memorial Service Award, established by the chapter in his honor, is a scholarship awarded to a Deltasig Lynchburg student. This year's recipient was Andrea Bingle, a senior who served the chapter as vice president-chapter operations and senior vice president.



ST. THOMAS founders helped celebrate the chapter's 10th Anniversary, April 8. Brothers, alumni, professors, and guests gathered at the Four Points Sheraton Hotel in St. Paul for a night of food, speakers, dancing and fun. The event attracted almost 150 guests and was a great way to celebrate the first ten years of Nu Tau Chapter.

Editor's Note: In the March '05 issue of *The Deltasig*, Bowling Green State was left out of the list of chapters participating in Make a Difference Day. We regret the omission and thank them for their participation.

BOWLING GREEN STATE brothers participated in the 2nd annual Ping Pong-a-thon for 48 hours to raise money for the American Diabetes Association. The weather unfortunately did not cooperate, but the student's hearts did! We raised more than \$700 for the ADA and spent the afternoon of Make a Difference Day rolling the hundreds of dollars' worth of coins collected. Along with the ping pong marathon, we raffled the donated ping pong table and two gift baskets worth \$150 each.—*Mary Fox*

Beyond Campus

“Beyond Campus” provides

opportunities for alumni chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.



The PITTSBURGH Alumni Chapter celebrates National Alumni Day with some West Virginia collegians at a Pirates vs. Astros game and tailgate at PNC Park. It was a win for the Pirates, and a great day for Pittsburgh Deltasigs!



At the LEAD Provincial in Chicago, Past Grand President, and 2005 Lifetime Achievement recipient John Henik autographs a sash for Duquesne District Director Arnel Balcita. Brother Balcita had the sash signed by Past Grand Presidents Henik, Norm Kromberg, Randy Hultz, Mike Mallonee and Grand President Kathy Jahnke. The sash will stay in the Duquesne chapter and the graduating senior with the highest GPA will wear it during commencement.



The ARLINGTON LONE STAR Alumni Chapter celebrates National Alumni Day with a homemade cake. From left: Texas Arlington brothers Adam Sheehan, Jennifer deCamara, Paul Brodie, and Zachary and Leigh Fleming.



Leadership Foundation Trustee and West Palm Beach Alumni Chapter President Eddie Stephens (second from right) gets up close and personal with the band Motley Crue. Eddie treated sister Paige, also a Deltasig, to a special package deal offered to Motley Crue fans, where you spend the day with the band, enjoy front row seats and even sit in on a sound check!

Beyond Campus



Over the weekend of April 23, the ATLANTA Alumni Chapter hosted an eventful weekend of golf and brotherhood. A reception was held Friday night to welcome all participants, donors, volunteers and their families. Saturday brought beautiful, yet windy, weather for a challenging round of golf at the City Club of Marietta's championship course. There were approximately 15 brothers and 10 guests/spouses in attendance. Sponsoring the event were several donors, as well as seven hole sponsors. After the tournament, the prizes and awards were issued and winners were recognized. All in all, it was a successful tournament weekend with \$2800 raised from proceeds, all of which were donated to the Leadership Foundation. – Barrett Carter (photo by taken by Greg Mooney)

Congratulations to the following Silver Helmet recipients, honored for 25 years of service to Delta Sigma Pi:

Gregory Konz, *Arizona State*, is assistant dean of the College of Business Administration at Marquette and a member of the Milwaukee Alumni Chapter. Fr. Konz has been active with several alumni chapters since entering the faculty ranks of several Jesuit schools.

Thomas Moran, *DePaul*, is a Golden Council and Chicago Alumni Chapter member who lives in Naperville, Ill. Brother Moran has served as a Great Lakes Regional Vice President and on the Board of the Chicago Alumni Chapter.

Marc Franson, *Drake*, is an attorney with Chapman & Cutler in Chicago. Brother Franson is a Golden Council member who has been a member of the Chicago Alumni chapter for 19 consecutive years and a longtime supporter of the Leadership Foundation.

John Powell, *Florida*, is a revenue officer with the city of Hoover in Alabama. Brother Powell is an active member of the Birmingham Alumni Chapter, where he has served as vice president and publicity chairman. He has also been a long-time donor to the Leadership Foundation and is a member of the 2007 Centennial Society.

Eduardo Aguirre, *Louisiana State*, has been nominated by President George W. Bush to be the next United States Ambassador to Spain and Andorra. At press time, he is awaiting confirmation from the U.S. Senate. If confirmed, he will move to Madrid and leave his current job as Director of U.S. Citizenship and Immigration Services in the U.S. Department of Homeland Security. Brother Aguirre received Deltasig's 2000 Career Achievement Award.

Marilyn Franson, *Loyola-New Orleans*, is an assistant controller-tax with Amsted Industries in Kenilworth, Ill. Brother Franson is a Golden Council member who has been a member of the Chicago Alumni Chapter for 19 consecutive years and a longtime supporter of the Leadership Foundation.

Susan Ford, *Marquette*, is manager of Jerry's Beer and Liquor in West Allis, Wisc. She is also an active Board member of the Milwaukee Alumni Chapter (MAC). Brother Ford is a frequent attendee at MAC, Marquette and Wisconsin-Milwaukee functions.

Vincent Field, *Northwestern-Chicago*, lives in Park Ridge, Ill., where he has supported Deltasig for many years through the Beta House Corporation.

Donald Klein, *Northwestern-Chicago*, lives in Chicago. Brother Klein is a long-time supporter of Deltasig through the Beta House Corporation.

Charles Miller, *Northwestern-Chicago*, lives in Oregon, Wisc. Brother Miller is a long-time supporter of Deltasig through the Beta House Corporation.

Virgil Needham, *Northwestern-Chicago*, is the retired director of human resources with Video Jet Systems and lives in Northbrook, Ill. Brother Needham is a long-time supporter of Deltasig through the Beta House Corporation.

Mark O'Daniell, *Northwestern-Chicago*, lives in Orland Park, Ill with wife Shirley. Brother O'Daniell is a long-time supporter of Deltasig through the Beta House Corporation and committee involvement with the Delta Sigma Pi Leadership Foundation.

James Wills, *Northwestern-Chicago*, is vice president-sales with Omni Imports Incorporated in Naperville, Ill. Brother Wills is a long-time supporter of Deltasig through the Beta House Corporation.

George Carter III, *Southern Mississippi*, is a faculty initiate and lives in Madison, Miss. He has been a supporter of the Southern Mississippi chapter for many years.

William Thomas Kelly, *Southern Mississippi*, is a shareholder with Nicholson & Company, P.A. in Hattiesburg, Miss. and a Golden Council member.

Congratulations to the following Golden Helmet recipients, honored for 50 years of service to Delta Sigma Pi. The Northwestern-Chicago brothers below are all long-time supporters of Deltasig, through the Beta House Corporation:

Jack Metcalf, *Northwestern-Chicago*, is a member of the Chicago Alumni Chapter and lives in Mount Prospect, Ill with wife Patricia.

Jack Nikoleit, *Northwestern-Chicago*, is a member of the Chicago Alumni Chapter and lives in Chicago.

Robert Rebeck, *Northwestern-Chicago*, lives in Huntley, Ill., with wife Marjorie.

Robert Swanson, *Northwestern-Chicago*, lives in Arlington Heights, Ill., with wife Delores.

Herb Young, *Rider*, lives in Yardley, Pa, with wife Joan. Brother Young has spent countless hours with the Rider collegians, staying active since graduation. In addition, he has donated a significant amount of money towards scholarships and the building of a Deltasig display case in Rider's business building.

*Curt and Matt Benson
spend an afternoon
reading their favorite
magazine.*



Seeing Double Q&A

(continued from page 3)

and am secretly engaged to Natalie Portman. (*insert laughter *)

Curt – I'm actually not from Minnesota even though I acquired a quirky accent from my dad's side of the family.

What made you decide to attend different schools?:

Curt – I think for me, I wanted my own identity. I didn't want to be known as just a twin, I wanted people to know me as an individual. I am all about trying new things and going to college on my own was something I thought was important.

Matt – Well I just decided to go to Illinois State and he wanted to go to Western. It wasn't that we wanted to be apart. Even though we are identical twins we are still individuals—however we are quite similar at times.

What are your plans for after graduation?

Curt – I would like to get into many things throughout the course of my career, but I think initially it's important for me to get some sales and management experience. I think too many college students, especially in business, put too much pressure on themselves to be really successful right out of the gates and miss out on a lot of things that their college experience has to offer. You have your whole life to work and right now I'm just enjoying being a college student.

Matt – I'm not sure what to do with my life when I graduate. I'm confident in my ability to become successful in whatever I wish to do with my life. I've thought about going to grad school or law school, but they are still thoughts. Whatever I do with my life I will continue to grow in my education of all things. It is when we stop learning that we are dead.

Now for some Deltasig questions . . .

As chapter president, what was your leadership approach?

Curt – I liked to approach every challenge differently.

Matt – Mine was mainly comprised of delegation! I must say my executive committee was quite up to the challenge their respec-

tive positions had to offer. Every situation must be dealt with individually.

What was the most challenging situation you faced as president?

Curt – I don't think that there was one significant challenging situation. I think the most challenging thing was to earn satisfaction from my chapter.

Matt – Maintaining a motivated chapter. Every chapter has its highs and lows and mitigating the lulls in morale can be very challenging.

What was your biggest success as president?

Curt – It was brothers within the chapter telling me they had the best semester and that I had something to do with that.

Matt – Perhaps my biggest success was not getting gray hairs at the end! Seriously, I learned so much about my capabilities and how to manage or not manage a group.

Can you see yourself staying involved in Deltasig after college?

Curt – Yes, I will most likely join the Chicago Alumni Chapter. I will of course visit Western Illinois over the years and attend initiations with the brothers I went to school with.

Matt – I can see myself possibly joining an alumni chapter. I will stay involved with Illinois State and attend various events throughout the years.

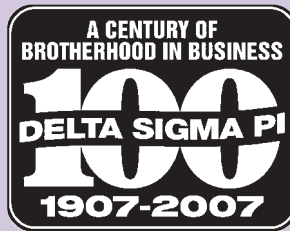
What advice do you have for collegians just starting out in Deltasig?

Curt – Keep an open mind and take in all that you can.

Matt – Listen to your brothers that have been active for a long time. Learn what you can from those that have come before you so you don't make similar mistakes and can build upon what has been previously been the limit. ▲

Congratulations 2007 Centennial Society Members

(as of 7/1/05)



Thomas E. Arnold
Atlanta Alumni Chapter
Kelly J. Baluta
Jeffrey D. Berlat
T. Joelle Berlat
Beta Gamma Chapter
(South Carolina)
Peter G. Bjelan
Stephen L.A. Black
Andrea J. N. Boyd
Sean T. Boyd
Russell Brown
Maya Y. H. Chin
Deltasig (Beta) House Corp.
Charles L. Farrar
Richard D. Foster
Sparky Graves
Shanda R. Gray
John V. Henik
Gregary W. Howell
Laura L. Howell
Randy L. Hultz
Kathleen M. Jahnke
Ruben C. Johnston
Gregory J. Koch
Katie I. Koch
Norman Kromberg
Kathleen Lazo-Thompson



Mark O'Daniell, Northwestern-Chicago, presents Leadership Foundation President Greg Howell with an \$80,000 check on behalf of the Beta House Corporation. With more than \$150,000 in total gifts from Beta House Corporation, scholarship funds have been established to honor Beta members James D. Thomson, Robert Mocella, Sr., Robert Lewis and Beta Chapter.

William R. Leonard
Michael R. Mallonee
Russell G. Mawby
Joan Nason
James Pendergrass

North Central Province
Corey D. Polton
John W. Powell
The National Dean's List
Wayne A. Prichard
John D. Richardson
Claire Sammon Roberts
Mark A. Roberts
William C. Schilling
Thomas J. Schmidt
Sandra L. Shoemaker
Mitchell B. Simmons
Velvet A. Simmons
Richard A. Steinkrauss
Eddie Stephens
Charles "Buzz" Sutton
Ruth S. Sutton
Christopher L. Thompson
Sanjay Om Trivedi
Philip H. Turnquist
Joseph T. Ward
Derry Webb
James "Duckie" Webb
West Palm Beach Alumni Chapter
Western Province
Jeffrey E. Zych

Membership in the Society is limited to those individuals making at least \$2007 in unrestricted gifts between July 1, 2003 and June 30, 2008. Membership will be bestowed to individuals upon reaching \$2007. Special recognition of Society members will occur at all national and provincial fraternity events, including the 2005 Grand Chapter Congress in Orlando and the 2007 Centennial Grand Chapter Congress. See your name on this list! Visit www.dspnet.org ("Centennial/History"), or call 513-523-1907 for more details.

COLLEGIANS OF

2003 National Collegian of the Year-Jason Griffiths

Making a Splash

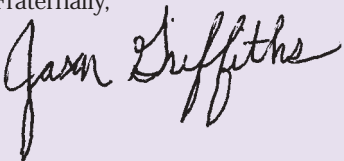
How many of you consider joining Delta Sigma Pi to be the greatest decision you made in your college career? Whether you just finished pledging or just celebrated 50+ years of brotherhood, you know you have benefited greatly from Deltasig. You know you would not have the same set of friends without this Fraternity. And some of you know you would not be in college or would not have been able to graduate from college without Deltasig (like me). We are the organization for business students—we are highly respected, very motivated, and we all look so good in suits, too!

Delta Sigma Pi is the springboard that will launch many of us farther into the career pool than many fellow graduates. We are presented with the leadership tools and a code of ethics upon initiation and are charged to use these to better others, our Fraternity, and ourselves. I encourage you to take advantage of every leadership role you can within your chapter, but don't stop there. Volunteer to present a session at a LEAD School or Provincial Conference, Grand Chapter Congress or talk to your district director or regional vice president about volunteer opportunities. Our success can only come from your helping hands. What could make a bigger splash than presenting to hundreds of Deltasigs in Orlando at this summer's Grand Chapter Congress? (Besides Shamu, of course!).

This is my final article as the 2003 National Collegian of the Year. I have to take this opportunity to give thanks to an organization that has given me so many great experiences. Over the past two years, I've had the opportunity to serve on our Board of Directors and it has, by far, been one of the most rewarding experiences I've ever enjoyed. What made it special was having the chance to meet so many brothers all across the country. I want to thank you all for being so dedicated to our Fraternity.

I also would like to thank the Leadership Foundation. Through its scholarships and event funding, programs like Collegian of the Year and LEAD Schools and Provincial Conferences are enhanced—from which all of us can benefit. I also must thank the other members of the Board of Directors. We made some terrific decisions in the past two years and have definitely steered our Fraternity into a greatness that we all will admire for years to come. I am definitely proud to be a Deltasig! I will see you all in Orlando!

Faternally,




Jason Griffiths

**Clyde Kitchens/Thoben Elrod and
Mr. and Mrs. Sidney A. Sparks
2005 Collegians of the Year**

Each year, collegians from every chapter who demonstrate what it truly means to be a Deltasig, are chosen as collegians of the year.

The following criteria, in order of importance, are taken into consideration in the selection of chapter candidates, the regional and provincial winners, and finally the selection of the National Collegian of the Year: Fraternity involvement, leadership, and commitment; university or college and/or community involvement, leadership, and service; pursuit of professional development through courses and work experiences; and scholastic average, including all courses completed prior to chapter nomination. Other criteria considered includes, in no particular order: ability to represent the Fraternity on the National Board of Directors, leadership ability, dependability, responsibility, honesty, integrity, sincerity, moral character, personality and professional attitude.

Regional winners are selected by a committee appointed by the Regional Vice President. One provincial winner is selected by each Provincial Scholastic Development and Awards Committee. Each provincial winner is eligible to be selected as National Collegian of the Year. The National Scholastic Development and Awards Committee selects the national winner.

Regional Collegian of the Year winners received: a pearl and ruby badge and a \$400 award from the Delta Sigma Pi Leadership Foundation made possible by the Clyde Kitchens/Thoben Elrod Scholarship Fund and Mr. and Mrs. Sidney A. Sparks Scholarship Fund. Provincial Collegian of the Year winners, in addition to their regional awards and recognitions, will receive an additional \$500 scholarship (only if they enroll in graduate studies within five years after being selected). The national winner also serves as a voting member of Delta Sigma Pi's Board of Directors for a two-year term and becomes eligible for a \$3000 graduate scholarship from the Delta Sigma Pi Leadership Foundation made possible by Mr. and Mrs. Sidney A. Sparks.

Regional Winners

ALLEGHENY

Donna Drasher, *Penn State-State College*

ATLANTIC COAST

Erica Alexis Fowler, *Florida State*

CENTRAL

Kapil Kumar, *Illinois-Urbana*

CENTRAL GULF

Steven Nicholas Frazier, *Troy State*

DESERT MOUNTAIN

Dave Glanzrock, *Arizona State*

THE YEAR

EAST CENTRAL

Ashleigh Kathleen Musyt, *Kent State*

EASTERN

Ryan McKenna, *Pennsylvania*

GATEWAY

Amanda Romine, *Truman State*

GREAT LAKES

Jason Yin Chang Quan, Sr., *DePaul*

GREAT PLAINS

Jonathan Morgan Sargent, *Iowa*

GULF SOUTH

Stephany Caroline Puno, *Louisiana Tech*

GULF WESTERN

Michella Lee Marin, *St. Mary's*

HURON

Matthew Brady Buchanan, *Saginaw Valley State*

MIDEASTERN

Heather Nicole MacQuarrie, *George Mason*

MID-ATLANTIC

Jonathan Motley, *Virginia Tech*

MID-SOUTH

Dan Powers, *Bellarmine*

MIDWESTERN

Michael Louis Nigro, *Rockhurst*

NEW ENGLAND

Bryon William Goguen, *Bentley*

NIAGARA

Kate Marie Nadolny, *Cornell*

NORTH CENTRAL

David Phillip Anderko, *Winona State*

PACIFIC COAST

Cathy H. Chan, *Cal State Poly-Pomona*

ROCKY MOUNTAIN

Christy Michelle Trent, *Colorado State*

SOUTH PACIFIC

Stephanie Samantha Skoboloff, *Southern California*

SOUTHEASTERN

Kellie Marie McKinney, *Clemson*

SOUTHWESTERN

Kleyton Tyler Young, *Southern Methodist*

WESTERN

Janet Marie Hetzel, *San Francisco*

Chapter Winners

Akron - Aaron Matthew Cates

Alabama - Wendy Romine

Albany - Katherine Marlinski

Angelo State - David Balderas

Arizona - Justin Jenkins

Arizona State - Dave Glanzrock

Ball State - Rebekah Rosenfield

Baylor - Claudia Veronica Porras

Bellarmine - Dan Powers

Bentley - Bryon William Goguen

Binghamton - Kaoru Sato

Bowling Green State - Matthew Robert Richard

Bryant - Sheryl Mae Nicolosi

(continued ...)

2005 National Collegian of the Year-Dave Glanzrock

Lessons in Leadership

"Know what you believe. Lead with integrity. I'm responsible."

These are three of the sentences I have used over the past few years as a guiding light for my journey with Delta Sigma Pi—all from Rudy Giuliani's book, *Leadership*. I highly suggest you read it. For the past four years, my life has totally revolved around my chapter, Gamma Omega (Arizona State), and Delta Sigma Pi. This Fraternity has changed my life. I cannot imagine what my college experience would have been like without it. You all know about the brotherhood we share, the lifelong friendships we have all made, and the importance for people to understand that, "It's not just four years, it's for life."

Some of you are reading this magazine for the first time, for others it will be just another issue, and a select group of us are reading *The DELTASIG* for the first time as alumni. So to fellow brothers who find themselves in the real world for the first time, don't be frightened. You will always have a home within Delta Sigma Pi. I encourage all of you to join your local alumni chapters; stay involved; go to chapter, regional, and national events; and let's take this Fraternity to the next level.

So, where do we go from here? I have several goals for the next two years that I would like to share with you. I would also love to hear what your goals are for your chapters and the Fraternity, and what I can do to help you achieve them.

The first goal I have is increased communication between myself and 2004 National Collegian of the Year Stephanie Menio, and the collegians. We are your voice on the Board of Directors, and without your input we cannot do our jobs effectively. Please feel free to contact me anytime with any questions or concerns you may have. Deltasig is a collegiate-oriented organization. It is the collegians that breathe new life into the organization and it is you we must focus on.

In order to insure Deltasigs have a leg up on the competition, we need to create a bridge program between collegiate and alumni chapters. By working together, we can increase our alumni membership, as well as increase the added benefits to collegiate chapters. Let's focus on creating a program that allows for a smooth transition between collegiate and alumni chapters.

We have the ability to cultivate tomorrow's business leaders by creating and strengthening programs at collegiate and alumni levels. I look forward to working with collegians, alumni, and the Board to accomplish these goals.

Being selected as the 2005 National Collegian of the Year is the greatest honor of my life. Some tips I have learned over the past four years: hold an office in your chapter, attend LEAD events, hold fundraisers, join your local Chamber of Commerce, be a Big Brother, apply for LeaderShape®, join the Grand President's Circle, be on time, go to Grand Chapter Congress and really make an effort to meet brothers from other chapters. Most importantly, stay involved after graduation!

Remember, brothers of Gamma Omega, and all those I look forward to meeting in the future, my phone is always on and I am here to serve you!

Fraternally,




Dave Glanzrock

*Chapter Collegian of the Year recipients listed here are as reported by the Regional Vice Presidents.

COLLEGIANS OF THE YEAR

Buffalo - Everett Pefley
California-Berkeley - Aaron Benjamin McDaniel
California-Davis - Dylan Su
California-Los Angeles (UCLA) - Irene Mananquil Jimenez
California-Riverside - Aaron Nakayama
California-San Diego - Jonathan Wei Chen
Cal Poly-Pomona - Cathy H. Chan
Cal Poly-San Luis Obispo - William Douglas Hills
Cal State-Chico - Brandt Emery Wilson
Cal State-Fresno - Chee Cheuyee Vang
Cal State-Fullerton - Prelita Verastigue Marquez
Cal State-Long Beach - Modarith Ly
Cal State-Northridge - Natasha Senner
Cal State-Sacramento - Atur Shabbas
Central Florida - Meredith Ilene Thomas
Cincinnati - Della Marie Riley
Clemson - Kelli Marie McKinney
Colorado-Boulder - Michael Charles Buxton
Colorado-Colorado Springs - Christianne Lisa Horn
Colorado State - Christy Michelle Trent
Cornell - Kate Marie Nadolny
Dayton - Reina Emily Hayes
DePaul - Jason Yin Chang Quan, Sr.
Drake - Jacqueline Ann Stambaugh
Duquesne - Sarah Emily Feteih
East Tennessee State - DJ Swatzell
Evansville - Amanda Marie Wetter
Florida - Jennifer Elizabeth Ver Murlen
Florida Atlantic - Carolina Mercado
Florida International - Demosthenes Mekras
Florida State - Erica Alexis Fowler
Georgia - Lauren Deidra Ellis
Georgetown - Matthew John Siravo
George Mason - Heather Nicole MacQuarrie
Georgia College & State - Christopher Ryan Yarbrough
Georgia State - Jessica Allison Faber
Grand Valley State - Jessica Harrington
Howard - Adam Guthrie
Illinois State - Cody Buckley
Illinois-Urbana - Kapil Kumar
Indiana - Lauren Elizabeth Colling
Indiana-Purdue at Indianapolis - Hillary Burkett
Iowa - Jonathan Morgan Sargent
Iowa State - Mary Henkel
Kansas - Alex Kupfer
Kent State - Ashleigh Kathleen Musyt
Longwood - Matthew Ira Earle
Louisiana State - Bonnie Elise Dye
Louisiana Tech - Stephany Caroline Puno
Loyola-Chicago - Melissa Nicole Choutka
Loyola Marymount - Russell Christopher Philpott
Loyola-New Orleans - Joseph Lloyd Morrel
Lynchburg - Jessica Lauren Craft
Marquette - Kevin Spinti
Marshall - Jessica Jinah Duda
Massachusetts-Boston - Zakiyyah Esther Muhammad
Mercer - Erin Pringle

2005 Provincial Winners



Jason Quan



Donna Drasher



Amanda Romine



Jonathan Motley

NORTH CENTRAL

Jason Yin Chang Quan, Sr., DePaul

NORTHEASTERN

Donna Drasher, Penn State-State College

SOUTH CENTRAL

Amanda Romine, Truman State

SOUTHERN

Jonathan Motley, Virginia Tech

WESTERN (and National COY)

Dave Glanzrock, Arizona State

Michigan State - Malorie Lynn Haslett
Minnesota - Eric Sodegren
Minnesota State - Suzanne Allison Couillard
Missouri-Columbia - Theresa Chiu
Missouri-Kansas City - Christopher Brett Wadington
Missouri State - Julia Renee Schwegel
Nebraska-Lincoln - Kristin Lynn Sneller
Nebraska-Omaha - Sara Nicole Hanson
Nevada-Reno - Jamie Christine Matthews
New Jersey - Kelly Ann Burns
New Mexico - Kristin Nicole Turner
New Mexico State - Zachary Jay Springfield
North Carolina-Chapel Hill - Brantley Brown
North Florida - Jessica Diane Jenkins
Northern Arizona - Alicynn Morgan
Northern Colorado - Ryan J. Russell
Northern Illinois - Victoria de la Cruz Bayona
Oklahoma - Timothy William Cassidy
Our Lady of Holy Cross - Mary Cathy Blickley
Pacific - Nancy Sariah
Penn State-Behrend - Jason Daniel Campbell
Penn State-State College - Donna Drasher
Pennsylvania - Ryan McKenna
Philadelphia - Anthony Paul Larson
Pittsburgh - David Aaron Schreiber
Radford - Jillian Richardson
Redlands - Lydia Chertov
Rider - Gabrielle Marie Brown
Rockhurst - Michael Louis Nigro
Roger Williams - Meghan Elizabeth Dockery
Saginaw Valley State - Matthew Brady Buchanan
San Diego - Kelly Stempel
San Diego State - Thomas Croxton
San Francisco - Janet Marie Hetzel
San Francisco State - Stacy Mary Saw
San Jose State - Monique Nicole Martinez
Santa Clara - Vanessa Difuntorum
Siena - Katie Ann Cardus
South Carolina - Jesse Johnson

South Dakota - Jennifer Jo Weber
Southern California - Stephanie Skoboloff
Southern Methodist - Kleyton Tyler Young
Southern Mississippi - Chandra Lynn Herion
St. Cloud State - Colleen Brianna Murphy
St. Joseph's - Matthew Gerald Naccarelli
St. Louis - Edward Miranda
St. Mary's - Michella Lee Marin
Syracuse - Jamie Eleanor Potter
Texas A&M-College Station - Lindsay Hanrahan
Texas A&M-Kingsville - Gary Solis
Texas-Arlington - Paul Grant Brodie
Texas Christian - Pery Hamilton Cottrell
Texas-El Paso - Sandra Elisa Serna
Troy State - Steven Nicholas Frazier
Truman State - Amanda Romine
Valparaiso - Kristen Elizabeth Rabeler
Virginia Commonwealth - Christal Holmes
Virginia Tech - Jonathan Motley
Washington-St. Louis - Victoria Ann Danforth
Wayne State-Michigan - Emma-Rose Simpson
Wayne State-Nebraska - Gina Marie Moser
West Florida - Christopher Patrick Boyd
West Virginia - Andrew Miles Mulford
Western Illinois - Jason Adam Strimpel
Western Michigan - Andrea Lynn Brown
Wingate - Rachel Elaine Bleacher
Winona State - David Philip Anderko
Wisconsin-La Crosse - Lauren Nicole Mielke
Xavier - Christina Louise Johnson

Each chapter may nominate one collegiate member for the Collegian of the Year award. Nominations are due by October 15. Applications are due November 15. For complete guidelines visit the Awards & Recognition Guide at www.dspnet.org.

Did you?

Start a new business or job? Get a promotion? Get recognized for an achievement?
Share your good news here!

Jackie Markoch, *Akron*, is an independent beauty consultant with Mary Kay Cosmetics in Brigman, Mich.

Megan Clift, *Angelo State*, is a management trainee with Wells Fargo Financial in Orange, Calif.

Jevon German, *Angelo State*, is an accounting analyst with PAC, LP in Houston.

Annie Tom, *Angelo State*, is a compliance officer/clinical studies researcher at UCLA in Los Angeles.

Michelle Agner, *Arizona*, is the owner of Realistically Organized LLC, a professional organizational service, in Scottsdale, Ariz.

Elizabeth Johnson, *Arizona State*, is a realtor with West USA Realty in Mesa, Ariz.

Gregory Konz, *Arizona State*, was named interim director of the Center for Family Business at Marquette in Milwaukee.

Benjamin McKenna, *Arizona State*, is a senior loan consultant with IndyMac Bank in Irvine, Calif.

Brad Taylor, *Arizona State*, is manager with Special Moments Catering and Events. He was recently awarded the 2005 Business Excellence Award by the Tempe Chamber of Commerce.

John Richardson, *Arizona State*, is executive vice president, in charge of corporate strategy and acquisitions, with White House Staging & Productions in Chandler, Ariz. Brother Richardson currently serves Delta Sigma Pi as a Leadership Foundation Trustee.

Donna Amrhein, *Atlanta*, is a budget analyst with the IT Services Department at Miami-Ohio in Oxford.

Steve West, *Auburn*, is an analyst with Merrill Lynch in New York.

Elizabeth Stang, *Ball State*, is an information security administrator with Conesco Services, LLC in Carmel, Ind.

Richard Chong, *Baylor*, is a business analyst with Sysco Food Corporation in Houston.

Amy Poe, *Baylor*, is owner of Northshore RV Resort & Marina in

Bone Appetit!

When people think of a bakery, they usually think of cakes, cookies and other desserts made to be enjoyed by people. Well, one creative brother has expanded on the idea of a traditional bakery to include . . . dogs!

The Bone Appetit Bakery & Boutique has been a Phoenix fixture for six years. Joe Goldblatt, *Texas Christian*, and wife, Helen, started the bakery after Joe's 27 years in the military and Helen's 10 years as a social worker.

Bone Appetit uses human grade products with no salt, sugar or preservatives to make its creative treats. Some of these dog-inspired treats consist of, "It's a puppy!" cigars, Puppas pizzas, Barkasure (dog mints), Beefy Boy (gingerbread), Pawco (lacos), and frozen TV doggy dinners. Brother Goldblatt says the most popular treat is a S'MORE n a karab and yogurt dipped treat. Along with edible treats, the store offers dog carriers, shirts, gifts, dog food, collars, bandanas, and other dog themed treats. Don't be fooled by the dog theme, the Goldblatts also allow cats to roam through their bakery!

The Goldblatts created some recipes, bought the rights to others, and cook everything in the store's kitchen. The couple splits their duties with Joe as the baker and Helen in charge of the customers and finances. Brother Goldblatt's favorite part of running the store is attending craft and bakery shows, while Helen's favorite part of the day is greeting customers.

The couple clearly shares a passion for dogs, as they have three of their own—cocker spaniel Carlee, cockapoo Julie and Welsh Corgie Winston.

Brother Goldblatt says his experience as a Deltasig was a little different than most collegians—he became a brother in his late 20s, after he was married. He still managed to be actively involved as his chapter's historian. As an alumni, Golden Council member Goldblatt served Delta Sigma Pi as district director for the Phoenix-Thunderbird Alumni Chapter. He also served as an Education Foundation voting member.

Joe enjoys his time as a retail store owner and says, "Retail is a different environment because of the long hours, but it's been fun working with the customers and vendors." You can check out the Bone Appetit Bakery at www.azboneappetit.com. ▲



Joe Goldblatt,
Texas Christian

Onalaska, Texas.

Paul Carpinella, *Bentley*, is a marketing assistant with Brookline Bank in Medford, Mass. Paul currently serves Delta Sigma Pi as the New England Regional Vice President.

Phil Almquist, *Bentley*, is a category analyst-grocery with Pinnacle Foods in Mountain Lakes, N.J.

Derek Tran, *Bentley*, is an analyst with the Mayor's Office of Los Angeles in Los Angeles.

Lawrence Heilbronner, *Binghamton*, is a senior vice president-finance and operations with Canandaigua National Bank in Canandaigua, N.Y.

David Rubsam, *Bowling Green State*, is a development manager

with Eagle Realty Group in Mason, Ohio.

Robert Myers, *Buffalo*, is a network engineer with Thomson Engineer in New York, N.Y.

Parul Thakore, *Buffalo*, is a senior financial analyst with Wellington Management in Boston.

Jacob Heffelfinger, *Cal State-Chico*, is a network administrator with Defense Manpower Data Center in Seaside, Calif.

Christina Macias, *Cal State-Fresno*, is in human resources with Wells Fargo in Fresno, Calif.

Andrew Carroll, *Cal State-Fullerton*, is director-business development with NCH Consulting Group in Fullerton, Calif.

Betty Peterson, *Cal State-Long Beach*, is a construction manager with CMI Construction Company in Torrance, Calif.

Albert Gambetti, *Cal State-Sacramento*, is president and CEO with Affinity Group Administrator in Folsom, Calif.

Mark Perez, *Cal State-Sacramento*, is an account manager with The AmeritasAcacia Companies in Roseville, Calif.

Robert Perez, *Cal State-Sacramento*, is a regional vice president with Federal Home Loan Bank in Sioux Falls.

Suzanne High, *California-Riverside*, is a recruiting manager with Robert Half International in Westlake Village, Calif.

Press Releases

David Gordon, *Central Florida*, is a deputy flight commander with USAF 5 Combat Communications Group in Warner Robins, Ga.

James Frederick, *Central Missouri State*, is a senior treasury analyst with American Electric Power Company, Inc. in Columbus, Ohio.

Cassandra Lotz, *Central Missouri State*, is a senior project coordinator with Service Management Group in Raytown, Mo.

Joe Randazzo, *Central Missouri State*, is a systems analyst with State Farm Insurance in Bloomington, Ind.

Michael Whitsitt, *Central Missouri State*, is a development manager with Reuters in Overland Park, Kan.

Amy Groh, *Cincinnati*, is an assembly scheduler with TecStar in Germantown, Wis.

Michael Leow, *Cincinnati*, is a center manager with Fedex Kinko's in Clifton, N.J.

Robert Eddings, *Colorado-Colorado Springs*, is a real estate appraiser/owner with Exact Appraisals in Colorado Springs.

Christopher Gapper, *Colorado-Colorado Springs*, is an aircraft servicer with Teximara in Colorado Springs.

Erin Gardner, *Colorado-Colorado Springs*, is a staff accountant with Enterprise Rent-A-Car in Tampa.

Donald Dugas, *Duquesne*, is vice president for business administration with Alaska Bible College in Glennallen, Alaska.

Jayne Huckle, *Duquesne*, is a senior regional leader with Primerica Financial Services in Belleair Bluffs, Fla.

Laura Meier, *Drake*, is a senior associate with Crowe Chizek, LLC in Oak Brook, Ill.

Matt Meier, *Drake*, is a senior actuarial associate with Allstate Financial in Northbrook, Ill.

Amy Robertson, *Drake*, is a customer business manager with Kraft Foods in Northfield, Ill.

Stephen Cutshall, *East Tennessee State*, is a stockbroker with Scottrade in Knoxville.

Katie Milling, *Eastern Illinois*, is a realtor with RE/MAX of Atlanta in Buford, Ga.

Marci Sanders, *Eastern Illinois*, is an admissions representative with

Moccasins, Money and Murder

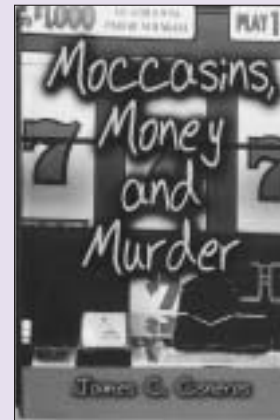
A published author, leader for Native American Tribes, and founder of a golf association. Amazingly James "JB" Cisneros, *Cal State-Fresno*, embodies all these titles. Brother Cisneros, a member of the Kickapoo Tribe in Kansas, started NAIGA (The Native American Junior Golf Association) in 2001. The NAIGA mission statement is, "To prepare Native American and other youth for the opportunities and challenges of life, through lessons learned from the game of golf." The NAIGA focuses on developing junior golf programs and placing Native American youth in tournament play. NAIGA has taught golf to over 800 youths over the past four years.

Brother Cisneros' favorite part about NAIGA is, "watching our youth learn how to develop a swing and then getting the ball in the air. It is such an accomplishment once they begin to understand the fundamentals of how the game works." He says, "Golf is an expensive game at times, and not all of our non-Indian youth can afford the clubs and other expenses. NAIGA has overcome many of these barriers. The joy is apparent when you see the kids smile."

JB began his interest in golf while caddying for his Deltasig brother Ken Collins, while on the Cal State-Fresno golf team. JB says, "He loves the game and everything it offers in the way of personal integrity." He cites Brother Collins as his foremost golfing idol because he gave him the opportunity to understand the game. JB's other idol is famed PGA tour star Arnold Palmer because he "epitomizes everything that is good about the game." Brother Cisneros was lucky enough to meet Palmer at a tournament in Orlando.

In his spare time, Brother Cisneros published *Moccasins, Money and Murder*. The book involves members of a Native American tribe that discover corruption and greed taking place within the tribe's casino. The characters attempt to save the tribe from this fraud, and in turn become the target for murder. JB says the events are eighty-five percent based on true events. He is currently working on a screenplay, which should be finished in eight months. JB's hope is that someday he will be standing on a stage in Hollywood.

Of his days as a collegian, where he was chapter secretary, he says, "The brothers had great respect for one another." He still keeps in touch with brothers from California and believes this Fraternity provides an invaluable network of individuals. He continues to meet brothers from around the world and is thrilled at what Deltasig has brought into his life. ▲



ITT Technical Institute in Arnold, Mo.

Cami Demaree, *Evansville*, is a manager with RJ Pile, LLC in Indianapolis.

Pandasala Kemp, *Ferris State*, is a senior associate with Pre-Paid Legal Services, Inc. in Detroit.

Carlos Bermudez, *Florida*, is a senior manager-tax technology with PricewaterhouseCoopers in Washington D.C.

Janice Mitchell, *Florida Atlantic*, is owner of domainland.com in Ocala, Fla.

Vladimir Petrovich, *Florida Atlantic*, is a general manager with Perry Performance Group, Inc. in Dania Beach, Fla.

Rocco Ranaudo, *Florida Atlantic*, is the owner of RMR General Construction in Glen Cove, N.Y.

Frank Yazdi, *Florida Atlantic*, is vice president-institutional equities in New York, N.Y.

Jessica Hartfield, *Georgia*, is a consultant with FTI Consulting, Inc. in Atlanta.

Shameika Johnson, *Georgia Southern*, is a safety instructor with J B Hunt Transport in Forest Park, Ga.

J. Barrett Carter, *Georgia State*, is vice president and director of transactions with Timbervest in Atlanta.

Desirae Thomas, *Houston*, is a marketing manager with Kimball Hill Homes in Houston.

Jennifer Schmidt, *Illinois*, is an accounts manager with Royal Properties in San Antonio.

Jeremy Bill, *Illinois State*, is a senior manager with Charles Schwab in Phoenix.

Karen Christensen, *Illinois State*, is the associate director of marketing and census development with Heritage Enterprises, Inc. in Bloomington, Ill.

Donna Dailey, *Illinois State*, is an executive specialist with JM

Waller in Arlington, Va.

Ardyanto Alam, *Indiana*, is a senior consultant with Manugistics in Rockville, Md.

Brian Montminy, *Indiana*, is an analyst with Accenture in Chicago.

W. Stanley Stuart Jr., *Indiana*, is executive vice president with Iron Out, Inc. in Fort Wayne, Ind.

David Demaree, *Indiana-Purdue at Ft. Wayne*, is a manager with Rusted Moon Outfitters in Indianapolis.

Jennifer Seiler, *Indiana-Purdue at Ft. Wayne*, is a sales manager with AccuTemp Products in Fort Wayne, Ind.

Jeanne Boucher, *Indiana-Purdue at Indianapolis*, is an operations manager with Bed Bath & Beyond in Kokomo, Ind.

Nathan Finney, *Indiana-Purdue at Indianapolis*, is a mortgage loan officer with Charter Funding in Valparaiso, Ind.

Roger Davis, *Indiana State*, is a senior financial analyst with Remy International in Anderson, Ind.

Jeremiah McCulley, *Indiana State*, is a production planning manager with Aisin USA in Seymour, Ind.

Mia Cheeseman, *Iowa*, is an associate product manager with Kohler Company in Kohler, Wis.

Katie Rouse, *Iowa State*, is a territory manager with Shaw Industries in Plymouth, Minn.

Travis Grabb, *James Madison*, is a district manager with United Rentals in Crofton, Md.

Wade Wickre, Jr., *James Madison*, is a credit analyst with Community Bank of Northern Virginia in Vienna, Va.

Angela Storck, *Kent State*, is a graduate assistant with the Kent State College of Education in Kent, Ohio.

Thomas Eppenstein, *Lewis*, is in internet services with the American Medical Association in Chicago.

Robert Pitaro, *Long Island*, is a vice president with JPMorgan Chase in Houston.

Christian Galoci, *Longwood*, is an administrative assistant-supervisor with Woodburn Mental Health Emergency Services with Fairfax/Falls Church Community Services in Annandale, Va.

Chantell Kirklin, *Louisiana at Lafayette*, is an ATM researcher with Palm Desert National Bank in Lafayette, La.

James Richardson, *Lynchburg*, is a supervisor with Griffin Pipe in Lynchburg, Va.

Charles Frohne, *Marquette*, is an alliance architect with CLC Realty & Associates in Jacksonville, Fla.

Tirzah Hale, *Mercer*, is manager of Radio Shack in Macon, Ga.

Kimberly Johnson, *Mercer*, is a retail sales representative with T-Mobile, Inc. in Athens, Ga.

Stephen Braun, *Miami-Florida*, is president with Comprop Development Corporation in Little Falls, N.J.

Fritz Richter, *Miami-Florida*, received The Orange Award for his outstanding leadership and involvement with Miami-Florida and its alumni association. His wife Shirley, not a Deltasig, also received the award.

Eddie Stephens, *Miami-Florida*,

A Deltasig's Wildest Dreams Come True!

It doesn't get any bigger than this. As part of her "Wildest Dreams" Tour, Oprah Winfrey made a brother's dreams come true! The famed talk show host picked Ena Scott, *Radford*, to fulfill a dream of meeting favorite singer Tina Turner. Not surprisingly, the meeting turned out to be the most amazing experience of her life!

January 18 started out like any other day for the *Radford* student. Little did she know a camera crew from the Oprah Winfrey show would be surprising her organizational behavior class to inform her of her upcoming visit with Tina Turner. When told she would be flown to Zurich to meet her idol, she was absolutely shocked. She says, "Everything happened so fast, but I just remember hysterically crying and then realizing that I was on TV so I hid my face because I didn't want the world to see me cry!"

Brother Scott was granted this amazing opportunity thanks to a letter her mother sent in to *The Oprah Winfrey Show*. Her mother knew that Oprah got millions of emails, but sent the letter anyway just to see what would happen. Along with adoring her idol Tina Turner, Brother Scott is also a huge fan of Oprah, making the experience all the sweeter.

The day Ena met Tina was "the best day of my life." She was so nice and made me feel comfortable the moment she started to speak. She jokes and laughs and even though she is a huge star she doesn't have a huge ego." Their time together consisted of Tina showing Brother Scott around Zurich, and Ena sitting in on a rehearsal for her performance on the show.

Ena holds the title of senior vice president in her Deltasig chapter. After college, she hopes to attend law school for a music law degree, or work with a music management company. Fortunately, Brother Scott is still in contact with Roger Davies, Tina Turner's manager. It is Ena's dream to work for his company one day.

Reflecting on this experience, Brother Scott says, "The whole, wildest dream experience was indescribable. I'm just so thankful and amazed that something like this could even happen to me. It definitely changed my life."

Brother Scott has shown us that dreams can come true, even the "Wildest" ones! ▲



Tina Turner and Ena Scott, Radford

received a special commendation from The Legal Aid Society of Palm Beach County, The Florida Supreme Court and the Florida Pro Bono Coordinators Association recognizing his pro bono work over the past year. Brother Stephens was recognized at The Legal Aid Society Pro Bono Recognition dinner last May. Eddie currently serves Delta Sigma Pi as a Leadership Foundation Trustee.

Byran Benjamin, *Michigan State*, is an auditor with Deloitte and Touche in Los Angeles.

Neil Gnebb, *Michigan State*, is a tax associate with Grant Thornton in Southfield, Mich.

Jimmy Liddar, *Michigan State*, is a product development coordinator with Leed's in Pittsburgh.

Shelby Mathew, *Michigan State*, is a senior supply chain analyst with

Bush Honors Lahue With Service Award



Ed Lahue, Southern Illinois

Ed Lahue, *Southern Illinois*, president of the consulting firm the ELM Group, was awarded the Presidential Volunteer Service Award—Gold Level, given by President George W. Bush's Council on Service and Civic Participation. Brother Lahue received this award in recognition for his pro bono consulting work with the Evansville Christian Life Center, an inner city ministry that restores people through Christ. Lahue and his firm worked with the Board of Directors and staff to develop a new strategic plan for the ministry's future. ▲

Press Releases

Johnson & Johnson—Cordis Corporation in Miami Lakes, Fla.

Jill Scholl, *Minnesota State*, is a sales assistant with Trans-Alarm, Inc. in Burnsville, Minn.

Christopher Caskey, *Missouri-St. Louis*, is a market analyst with Save-A-Lot in Earth City, Mo.

Cleavie Lyerla, *Missouri-St. Louis*, is an operations/logistics specialist with US Bank in Bridgeton, Mo.

Douglass Mehringer, *Missouri-St. Louis*, is a system engineer with Tecvar, Inc. in Maryland Heights, Mo.

Margaret Hudoba, *Nebraska-Lincoln*, is a customer service representative with Lincoln Benefit Life in Lincoln.

Robert Hall, *Nebraska-Omaha*, is a founding partner with Orenda International LLC in Tempe, Ariz.

Elizabeth Smith, *Nevada-Reno*, is in the management trainee program with UPS in Sacramento.

Angelica Carrasco, *New Mexico State*, is a sales accountant with Centrex Homes in Carrollton, Texas.

Vonsheika Kimble, *New Mexico State*, is an accountant with Texas Instruments in Dallas.

Damon Lichtenberger, *New Mexico State*, is a financial consultant with North Star Resource Group in Albuquerque.

Aarti Maheshwari, *North Carolina-Chapel Hill*, is a financial analyst with McColl Partners in Charlotte.

Ashlie Graham, *North Florida*, is a fraud investigator with Citigroup in Jacksonville.

Richard Haykar, *North Florida*, is a system administrator with American Online in Reston, Va.

Jennifer Johnson, *North Florida*, is a personal banker with Bank of America in Jacksonville, Fla.

Jonathan Roy, *North Florida*, is an executive team leader with Target Corporation in Jacksonville, Fla.

Monique Hernandez, *North Texas*, is a client account manager with Maximedia Recording Studios in Dallas.

Dante LoPresti, *Northern Arizona*, is a part owner with LoPresti Brothers Construction, LLC in Fountain Hills, Ariz.

Benjamin Cleaver, *Northern Illinois*, is a PL service representative

with Nationwide/Allied Insurance in Des Moines.

Kim Clark, *Ohio State*, is a partner with SOS (Strategic Organizational Solutions) in McLean, Va.

Sean Clark, *Ohio State*, is a supply chain leader with Owens Corning in New Braunfels, Texas.

Kevin Holmes, *Oklahoma*, is a business systems analyst with Mercer HR Consulting in Houston.

Erica Martin, *Oklahoma*, is a mortgage account manager with GMAC-RFC: Homecomings Financial in Dallas.

Brandon Michaels, *Oklahoma*, is a bank examiner with Federal Deposit Insurance Corporation in Greenwood Village, Colo.

Gerald Hotwagner, *Oklahoma State*, is vice president-finance with Bio Tech, Inc. in Oklahoma City.

Mark Grueninger, *Pacific*, is a financial advisor with bank of America in Lost Angeles.

Wendy Niebank, *Pacific*, is a director of fulfillment operations with Earthlink, Inc. in Atlanta.

Cecilia Casado, *Penn State-Behrend*, is a senior with Deloitte & Touche in New York.

Lauren Cochran, *Pittsburgh*, is an analyst with Diamond Castle Holdings in New York.

Stephanie Menio, *Pittsburgh*, is the coordinator of womens basketball operations and marketing with Notre Dame in Notre Dame, Ind.

Richard Payne, *Purdue*, is an underwriter with Liberty Mutual

Insurance in Berwyn, Pa.

Benjamin Ybarra, *Purdue*, is an investment representative with Edward Jones Investments in Merrillville, Ind.

Joseph Aiken, *Robert Morris*, is the owner of Mr. Sign in Coraopolis, Pa.

Maria Aseron, *Roger Williams*, is a meeting planner with National Comprehensive Cancer Network in Jenkintown, Pa.

Gordon Lapinski, *St. Peter's*, is a senior account manager with USERS Incorporated in Valley Forge, Pa.

Kenneth Murray, *St. Peter's*, is an air force computer programmer with the U.S. Air Force in San Antonio.

Erica Opdahl, *St. Thomas*, was named to the 2005 women's basketball All-MIAC honor teams. Erica is currently a collegian at St. Thomas.

Emily Bryce, *Saginaw Valley State*, is an account executive with Con-Way Central Express in Fremont, Ind.

Frank Anzures, *San Diego State*, manages the marketing and product development activities with Mitsubishi Digital Electronics America's Presentation Products Division in Irvine, Calif.

Lee Comer, *San Diego State*, is a marketer with JMK Environmental Solutions in San Fernando, Calif.

Mats Hagstrom, *San Francisco State*, is a surgeon with Palo Alto Medical Foundation in Palo Alto, Calif.

Congratulations to Matthew Lux, *Georgia State*, on his retirement from the U.S. Marine Corps Reserve. Brother Lux's official rank, at retirement, was Gunnery Sergeant. Gunnery Sergeant Lux received the Navy/Marine Corps Achievement Medal with two gold stars, Navy Unit Commendation ribbon, Meritorious unit Commendation ribbon with two bronze stars and numerous other medals. He lives in Acworth, Georgia where he is a manager in the Atlanta office of Dixon Hughes PLLC, a regional accounting and consulting firm headquartered in Asheville, N.C. ▲



Keith Kutner, *San Francisco State*, has been awarded a doctorate of management with an organizational leadership concentration.

Toni Grimes, *Savannah State*, is a purchasing temp with Diamond Crystal Brands in Savannah.

Claire English, *Shepherd*, is a multi functional information systems analyst with Lockheed Martin Corporation in Indian Rocks Beach, Fla. Claire currently serves Delta Sigma Pi as the South Atlantic Regional Vice President.

Paula Bobbitt, *South Carolina*, is a team leader with Wachovia Corporation in Charlotte.

Amy Miller, *South Florida*, is an office manager with Realty Professional Group, Inc. in Tampa.

Bota Yi, *South Florida*, is a financial advisor with MassMutual in Tampa.

Scott Faulk, *Southern Methodist*, is a client accountant with Skadden Arps in Washington, D.C.

Robert Cox, *Southern Mississippi*, is an operations manager with American Medical Response in West Columbia, S.C.

Ryan Brook, *Syracuse*, is an analyst with Accenture in Reston, Va.

Adam Smith, *Tampa*, is a treasury manager with Accentia Biopharmaceuticals in Tampa.

Jeff Soper, *Tampa*, is vice president-human resources with Bunch and Associates in Tampa.

Paul Brodie, *Texas-Arlington*, is president and lead mediator with Brodie Medication services in Arlington, Texas.

Catherine Jaure, *Texas A&M-Kingsville*, is a collector with Green Tree Servicing, LLC in San Antonio.

Eva Seau, *Texas-El Paso*, is a personal trust administrator with JP Morgan in Chicago.

Allison Lotz, *Texas Tech*, is a sales representative with Cbeyond Communications in Dallas.

Onuka Ibe, *Truman State*, is a system technology supervisor with Alignment Strategies, Inc. in Washington D.C. Onuka currently serves Delta Sigma Pi as the Mideastern Regional Vice President.

Kara Siebert, *Truman State*, is a tax consultant with Ernst & Young in Clayton, Mo.

Brad Pierce, *Valparaiso*, is a mar-

keting manager with McBride Kelley Baurer Architects/Planners in Chicago.

David Cook, *Virginia Tech*, is a market manager with Black & Decker in Santa Ana, Calif.

Jennifer Lancaster, *Virginia Tech*, is a convention services manager with the Westin Galleria & Oaks in Houston.

Reginald Perry, *Virginia Tech*, is a business process analyst with Kepler Research in Arlington, Va.

Nichole McCrary, *Wayne State-Michigan*, is a senior buyer with E-Z-GO Textron in Augusta, Ga.

Stacy Tosoni, *Wayne State-Nebraska*, is a senior associate-assurance with KPMG, LLP in Anchorage.

Joe Bradley, Jr., *West Alabama*, is a director at the Office of College and Community Development with Quincy College in Quincy, Mass. He also serves as a member of the National Executive Committee of The Gamma Beta Phi Society.

Jason Fowler, *West Alabama*, is an information security analyst with International Paper in Memphis.

Moriya Beck, *West Florida*, is a sales associate with Patagonia, Inc. in Atlanta.

Patricia Menke, *Western Illinois*, is a human resource professional recruiter with Allstate Insurance Company in South Barrington, Ill.

Amanda Tetlak, *Western Illinois*, is an assistant director of alumni events and giving with North Central College in Naperville, Ill.

Robert Martin, *Western Kentucky*, is vice president with S&R Martin, Inc. in Louisville.

Vonda Pace, *Western Kentucky*, is CFO with Digitech Services, Inc. in Glasgow, Ky.

Wendy Reed, *Western State*, is an assistant manager with Yankee Candle in Macon, Ga.

Nicholas Hefko, *Winona State*, is a finance manager with Walz Buick Pontiac GMA, Inc. in Winona, Minn.

Mike Montgomery, *Winona State*, is an information technology specialist with Paragon Development Systems in Madison.

Abbie Kennedy, *Wisconsin-La Crosse*, is a general liability underwriter with the National Indemnity company in Omaha.

Milestones

Did you just tie the knot? Welcome a new bundle of joy?

Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dspnet.org or mail your news to the Central Office.

Mergers:

Dave Hennel, *Bentley*, to Jessica Bouck on November 19. They live in Glenville, NY.

Elizabeth Jopson and **Jason Hardie**, both *Cal State-Sacramento*, on June 4, 2004. They live in Folsom, Calif.

Dan Larsen, *Cal State-Sacramento*, on September 18 to Carol J. Carlson. They live in Lincoln, Calif.

Shelley Hein, *Illinois State*, to Curt Pryor on May 28.†They live in Casselberry, Fla.

Scott Bilsky, *Miami-Ohio*, to Amy Lipton on July 4, 2004. They live in Cleveland.

Joe Kaller and **Amy Johnson**, both *Missouri-St. Louis*, on August 28. They live in Florissant, Mo.

Jennifer Wilcox, *North Texas*, to Dan Kinchen on May 14. They live in Allen, Texas.

Sheldon Dubrowin, *Roger Williams*, on November 24 to Ariel Plavin. They live in Jerusalem, Israel.

Gains:

Robby, *Truman State*, and **Beth**, *Memphis*, **Hultz**, on April 9, – Jose Elijah Hultz. Jose was born January 26, 2003. They live in Collierville, Tenn.

Curt and **Julie Kuetemeyer**, both *Eastern Illinois*, on February 1 – Emily Catherine. They live in Harker Heights, Texas.

Mark and **Wendi Redo**, both *Cal Poly-San Luis Obispo*, on November 30 – Sydney Rose. They live in San Jose, Calif.

Kathy Lazo-Thompson, *New York*, and **Chris Thompson**, *George Mason*, on April 2 – Colin Lazo Thompson. They live in Colonia, N.J. Kathy serves Delta Sigma Pi as the Eastern Regional Vice President.

Kimberly Walton-Mayden, *Texas-Arlington*, and **Mike** on December 27 – Brooke Elise. They live in Plano, Texas.

Michelle Knight, *Truman State*, and Michael on February 8 – Samantha Mekenize. They live in Ballwin, Mo.

Sara Schwab, *Western Illinois*, and Jeffrey on March 7 – Kyle Matthew. They live in Okawville, Ill.

Mandy Hanson, *Western Kentucky*, and Rex on December 12 – Sara Elizabeth. They live in Hodgenville, Ky.

Losses:

The Fraternity and its representatives assume no liability for the accuracy of this column. The information is printed as it is reported to the Central Office for record keeping purposes.

Central Florida: **Gordon McAleer** (unknown)

Colorado-Boulder: **Kenneth Foote** (December 16)

Drake: **Gordon Olson** (March 17, 2002)

Duquesne: **Timothy Babik** (January 18)

Georgia State: **James Strickland** (March 15)

Howard: **Phyllis Alston** (unknown)

Noel Bonilla II (March 9)

Johns Hopkins: **Erle Carter** (January 7)

Dulany Foster (March 2)
Marquette: **Arthur Keller** (March 13)

John Over (September 2001)
Minnesota-Minneapolis: **Gordon Peterson** (May 13)

Nebraska-Omaha: **Frank Loukota** (unknown)

Northwestern-Chicago: **John Valus** (July 9, 2004)

Penn State-State College: **Robert Bokum** (December 11)

San Diego: **John McCusker** (March 12)

San Francisco State: **Thomas Orr** (August 5)

South Dakota: **Norman Hyldahl** (December 4, 1997)

South Florida: **Robert Cox** (February 24)

Southern Mississippi: **Jake Cantwell** (unknown)

Temple: **Paul Yuschak** (unknown)

Texas A&M-College Station: **Matthew Miller** (March 29)

Western Illinois: **Jeremy Gwillim** (March 13)

Western Kentucky: **Gordon Ford** (March 3)

Wisconsin-LaCrosse: **William Brooke** (unknown)

Deltasig Mourns the Passing of Past Executive Director Charles L. Farrar



Charles L. Farrar

On June 13, Deltasig lost a great supporter and friend—2003 Lifetime Achievement honoree Charles L. Farrar, *Louisiana Tech*. Brother Farrar served on the Central Office staff in Oxford from 1957–1974, the last 10 years as executive director, succeeding Jim Thomson. Past Grand President Bill Tatum represented the Fraternity at the funeral performing the Gravesite Ritual. Brother Farrar was profiled in the March 2004 issue of the Deltasig celebrating his numerous fraternal achievements.

A Charles L. Farrar Fund has been established with the Delta Sigma Pi Leadership Foundation. Memorials can be designated in honor of Charles and his many contributions to Delta Sigma Pi. Visit www.dspnet.org (Leadership Foundation) or call 513-523-1907.

Brotherhood Network

Alumni Chapters

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

The list includes alumni chapters franchised for the 2005-2006 year as of July 1, 2005.

Alabama
BIRMINGHAM
Lee James
205-980-2902
James58869@bellsouth.net

Arizona
PHOENIX-THUNDERBIRD
Dave Glanzrock
480-220-2182
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California
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Jessica Lind
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559-471-9106
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INLAND EMPIRE
Patti La Marr
626-794-2366
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LOS ANGELES
Rochelle Siegrist
626-303-1273
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ORANGE COUNTY
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SACRAMENTO VALLEY
Reynaldo Saclolo
916-285-7957
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Colorado
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Alumni chapters must charter or re-franchise by June 30 of each year for full benefits and reduced cost. Franchised alumni chapters are entitled to certain benefits, including a vote on their Provincial Council and the Grand Chapter Congress.

Chapters may still franchise late from July 1-August 31 for select benefits by paying an increased fee. For more information on franchising requirements, please visit the "Alumni" section of our Web site at www.dspnet.org.

No alumni chapter or contact in your city? You can start a new alumni chapter! For information, contact Heather Troyer at heather@dspnet.org (513) 523-1907 x223.

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Chris Dingus
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chris.dingus@adelphia.net

Wisconsin
MILWAUKEE
Aaron McNerney
414-479-0181
amcnerney@wi.rr.com

This list includes brothers that are seeking to begin alumni chapters in various areas. Want to be a founding member of an alumni chapter—or just join some brothers for a good time? Contact the following brothers for more information on local activities!

UNITED STATES:

ALCATRAZ, CA
ANCHORAGE, AK
ANTELOPE VALLEY, CA
BOWLING GREEN, KY
CHARLESTON, SC
CHARLOTTE, NC
CINCINNATI, OH
DECATUR, IL
DES MOINES, IA
DETROIT, MI
DUBUQUE, IA
FT. LAUDERDALE, FL
GREATER WEST ALABAMA, AL
JACKSON, MS
JOHNSON CITY, TN
NASHVILLE, TN
OAHU, HI
PENSACOLA, FL
PIEDMONT, NC
PORTLAND, ME
PORTLAND, OR
PROVIDENCE, RI
RALEIGH/DURHAM, NC
ROCHESTER, NY
SAN ANGELO, TX
SAVANNAH, GA
SEATTLE, WA
STATE COLLEGE, PA
TUCSON/OLD PUEBLO, AZ

Joseph Riego
Jeff Erwin
Erica Verderico
Mandy Hanson
John Akerman
Liz Washburn
Russ Iddings
Christopher Aubrey
Ben Cleaver
André McGee
Tom Jaeger
Curtin Bernstein
Van White
Stephen Stamboulieh
Shannon Marie Berry
Mindy Craven
Nichole Banquill
Jeff Knight
Nick McGalliard
Patrick Cotter
Regina Shapiro
Janelle Tillema
Heather Faulk
Ed Cain
Leann Holbert Criswell
Robert Bendetti
Shamone Stephenson
Steve Grazier
Charles Farrow

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270-358-0492
843-763-1102
704-233-5003
513-661-1407
217-234-2385
515-988-6721
313-467-0672
563-543-1982
561-784-0255
205-652-7517
601-260-3375
423-943-1556
615-456-8281
808-348-1450
850-384-4309
336-758-3654
204-767-6500
503-554-0160
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Alumni Contacts

Water Cooler

From the Central Office:

Consultant Changes:

Jackie Charles and Karin Grant left the Central Office May 20 to pursue other jobs. Jackie will be moving to Colorado and Karin to Florida. Both plan to remain actively involved in Deltasig. Thank you both for your service and best of luck in your future endeavors!

Two new consultants started in June. Amanda Romine, *Truman State*, studied business administration with a concentration in marketing and a French minor. She served as her chapter's community service co-chair and senior vice president. Kimberly May, *Northern Colorado*, studied business administration with a concentration in marketing. She also served as her chapter's senior vice president.



Kimberly May and Amanda Romine

Intern Jackie Andolino Graduates!

Congratulations and big thanks to Jackie as she starts her new job as a paralegal in the real estate practice Kilpatrick Stockton in Charlotte. Jackie graduated from Miami-Ohio, in May, with a degree in public relations. The Central Office will be looking for a new communications intern to bring onboard in September.



Welcome Meggan Ratterman to Staff!

Meggan joined the staff in January as a part-time Membership Services Coordinator. She previously worked as a special events coordinator with the Oxford Parks and Recreation Department. A graduate of Ball State, Meggan is working toward her graduate degree at Xavier.



Calendar of Events:

2005

August 10-14

45th Grand Chapter Congress – *Renaissance Orlando Resort at SeaWorld*

Fraternity and Leadership Foundation Board Meetings – *Renaissance Orlando Resort at SeaWorld*

September 23-25

Fraternity Board of Directors meeting and Leadership Retreat – *Oxford, Ohio*

October 8

Philadelphia LEAD School – *Renaissance Philadelphia Airport*

October 15

Omaha LEAD School – *Omaha Marriott*

October 21

Dallas (Irving) LEAD School – *Sheraton Grand DFW*

October 29

Charlotte LEAD School – *Charlotte Marriott Executive Park*

November 5

Colorado Springs LEAD School – *Sheraton Colorado Springs*

November 7

Founders' Day

2006

January 27

Halsey Invitational – *Mankato, Minn*

February 4-5

Fraternity Board of Directors Meeting – *Oxford, Ohio*

February 17

Northeastern LEAD Provincial Conference and 2005 Zuheir Sofia Career Achievement Award Presentation – *Marriott Columbus Airport*

South Central LEAD Provincial Conference – *Park Plaza Austin*

February 24

Southern LEAD Provincial Conference – *Marriott Atlanta Northwest*

Western LEAD Provincial Conference – *Doubletree Hotel Anaheim/Orange County*

March 3

North Central LEAD Provincial Conference – *Best Western Milwaukee Airport Hotel & Conference Center*

April 25

National Alumni Day

November 7

Founders' Day

The Deltasig Wins 1st Place!

At the College Fraternity Editor's Association (CFEA)'s Annual Conference, Deltasig was honored with a first place writing award for *What Deltasig Means to Me* (article was authored by the late Brother Michael Hayes, *Miami-Ohio*, in the March 2004 issue of *The DELTASIG*). This award in the Greek Life Article category was described by the judges as "putting a very human face on Greek life and movingly demonstrating that a fraternity's philosophy and ritual can be a true way of life." We were awarded first place from among 43 entries in this category from our peers!



A Look at Hazing

by Hank Nuwer

"It's about a family with serious problems, but [it's] a family that loves itself infinitely and that love spreads over everything. We stood by each other, we tried to support each other, we tried to excuse each other. Outside, we thought it was a rough, rugged world full of bastards . . . , and we tried to set up this world of love as a world against that world." — Norman Maclean, author of "A River Runs Through It"

In the quotation, the author answers what his classic book about fly fishing and the death of his wild real-life brother is all about. The passage haunted me. He uttered almost the exact words I use when reporters question me about my love of fraternity and the pull of fraternity on men.

They interview me because I claim fraternity membership in a highly public fashion and because I was hazed and hazed others as a member, regretting the second most especially.

Why has hazing become such a problem? Once upon a time, fraternity membership bonded young men already connected by shared class, race and values. By the mid-20th century, those bonds remained strong in spite of the nonsectarian makeup of most chapters that united males of all ethnic, religious and home-place origins. Also seen was increasing insistence by undergraduate members that pledges be willing to demonstrate their willingness to do anything to prove their loyalty.

What Is Hazing?

The practice whereby pledges perform silly, demeaning and dangerous tasks is hazing. Basically, newcomers give up status temporarily to gain greater status through full membership in a fraternity.

While hazing had been around for centuries — discussed in the writings of Plato, St. Augustine, Justinian and Martin Luther — and there had been deaths of freshmen in medieval and early American universities, hazing was anything but intense in early fraternities.

Either the founders forbade it, or they permitted relatively benign stunts such as young men being tossed on blankets or being required to take an obligatory donkey ride. There were two fraternal deaths in the 19th century, but those were in the same Kappa Alpha Society chapter at Cornell University, involving pledges accidentally killed (1873 and 1899) while being taken on a sort of ritual journey through the countryside.

It didn't take much convincing for fraternity elders and undergraduates to convince themselves that hazing wasn't all that dangerous. The really brutal hazing on campus prior to 1930 was unquestionably freshman hazing, conducted by callow sophomores, many non-Greek, who put frosh males through hoops "to teach precedence with a capital P," as the old saying went. Brutal class "scraps" took the lives of freshman and sophomore males at MIT, Cornell, Yale, Amherst, North Carolina, Purdue, Colgate and so on.

A Problem in Fraternities

By 1970, the practice of fraternity chapters requiring dangerous hazing stunts for admission was ingrained in spite of national prohibitions. At least one death related to pledging has occurred each year since 1970. The leading cause was alcohol — either directly by massive drinking during hazing or by some foolish stunt required under the influence of alcohol.

Many were taken by surprise in the '70s and denied hazing was a fraternal problem — even though there were strong voices in many national fraternities who argued strongly that a dangerous practice was flourishing. The anti-hazing fraternal voices grew louder in the 80s. In the early 90s, even more fraternity elders were committed to fighting hazing, perhaps none so vocally courageous as NIC Executive Vice President Jonathan Brant, who had the strongest media presence and maintained that alcohol and hazing were endangering the precious founding values that even hazers claimed to cherish.

In 2002, two male and two female pledges died in pledging-related incidents, and one other male died who had been paralyzed for years after a hazing incident. Phi Gamma Delta and Pi Kappa Phi paid lawsuit settlements to the families of young men who died in pledging incidents at MIT and Chico State.

Exterminating the Frat Rats

I've tried to influence undergraduates by asking that they consider themselves fraternity men, not "Frat Rats." A rat in farming communities is a laborer hired to use a small tool to cut an old barn's support system until the structure collapses — just before he escapes. Such a metaphor describes those who degrade the foundations of their own fraternity chapters and leave behind collapsed houses.

Yet, even in this dark time, I am cautiously optimistic that the hazing war has an end in sight. If anti-hazing efforts at the undergrad level will gain momentum as I anticipate they will, hazing will be curtailed, although its resiliency over two millennia proves it can never be entirely eradicated.

Like Maclean's real-life family that served as his model for the family in "A River Runs Through It," fraternities will endure if members stand by and support each other. The time has come, however, when members no longer can excuse each other for risky behaviors such as hazing. A minority of undergraduate and alumni brothers cannot be permitted to break our hearts with the annual burials of pledges and the closing of so many once-proud chapters.

In the last line of his book, Maclean wrote: "I am haunted by waters." So, too, am I, like the many friends I have made in the fraternity world over the past quarter-century, haunted by the deaths of the nearly 70 fraternity and sorority members claimed by hazing. Hazing has been given a deep significance that is neither true nor worthy. It must end. It will end. ▲

Reprinted with permission from The Beta Theta Pi Winter 2003. The author is Hank Nuwer



45th Grand Chapter Congress is Almost Here!



The atrium lobby of the Renaissance Orlando at SeaWorld, host hotel for more than 1,000 brothers at Congress!

Congress is just around the corner. Don't miss your chance to see old friends, meet new ones, and enjoy some fun in the sun. Come to the Renaissance Orlando Resort at SeaWorld, August 10-14, and experience Deltasig at its best. It's one event you won't want to miss! Visit www.dspnet.org for hotel details, agendas, travel information and other documents that will help you prepare for next month.

Grand Chapter Congress Keynote Session

Keynote: Chuck Tompkins with The Ken Blanchard Companies—Whale Done!

What in the world does the training of killer whales have to do with motivating, developing and managing people? More than you think! Both whales and humans perform better when you accentuate the positive. See how using the techniques of animal trainers—specifically those responsible for the

killer whales of SeaWorld—can supercharge your effectiveness at work and at home.

Whale Done! highlights how catching people doing things right and redirecting negative behavior are some of the best tools to increase productivity, build trust, create high commitment and motivation, retain your best workers, promote positive customer relationships and sustain your competitive advantage!

Chuck Tompkins is vice president of animal training at SeaWorld Orlando and has been in this position since January 1990, but has been a trainer with SeaWorld since 1978.

Chuck has experience with over 100 different animal species, including killer whales, dolphins, pinnipeds and primates. Chuck is responsible for the physical and behavioral health of all the animals in the Animal Training Department. He oversees all aspects of animal husbandry (physical care), show production, behavioral modification techniques, and enrichment programs for SeaWorld's Animal Training Department.

He has also written and co-authored 14 peer-reviewed scientific papers on training and behavior. Recently, Chuck co-authored a national best-seller, *Whale Done!*, with Thad Lacinak and Ken Blanchard, *The One Minute Manager*.

Check out the Congress Educational Sessions!

Grand Chapter Congress will offer a wide variety of educational sessions and discussions to meet the varying needs of attendees of all ages, professions and interests. Tracks include Delta Sigma Pi Chapter Operations, as well as numerous options related to professional, personal and leadership development. More details will be available for you in your Congress folder, when you arrive in Orlando.

A number of educational sessions are available on August 10, including:

A Guide to Email Netiquette with Valencia Institute (Refer to box on page 38 for company information.)

Balancing Your Professional, Personal and Volunteer Roles



Keynote speaker Chuck Tompkins (right), here with friends, is vice president of animal training at SeaWorld, Orlando.



The Renaissance Orlando Resort at SeaWorld is in a premiere location, located directly across from SeaWorld and Discovery Cove.



Guests can enjoy views of the pool and tropical foliage while enjoying one of the hotel's many restaurants.

Business Etiquette: Landing the First Impression with Tim Augustine

Chapter Discipline and Retaining Talent

History of Ritual

Interview Techniques with Tim Augustine

Listen Up!

Making Teams C.L.I.C.K

Max-n-Max with Valencia Institute

Ongoing Member Education

Finances 101

Problem Solving Leadership

Recruiting

Recruiting Boot Camp

Remember the Titans with Valencia Institute

Resumes with Tim Augustine

Risk Management

Selling Deltasig to Your Boss

Speak Up!

The Leadership Challenge with Valencia Institute

The Pledge Program-Building the Best Deltasigs from the Beginning

True Colors

Values and Ethics

Your Personal Marketing Plan

Round Table Discussions

Deltasigs are all about networking so for the Orlando Congress, the National Alumni Development Committee has organized an opportunity for all brothers to talk and network within your professions. On Wednesday during lunch (Dutch treat), there will be eight facilitated round table discussions organized by the following Fraternity and business fields and topics.

Accounting/Finance

Entrepreneurship/Running your own business

Human Resources

Individual Discipline/Motivation

Information Technology/MIS

Management

Sales/Marketing

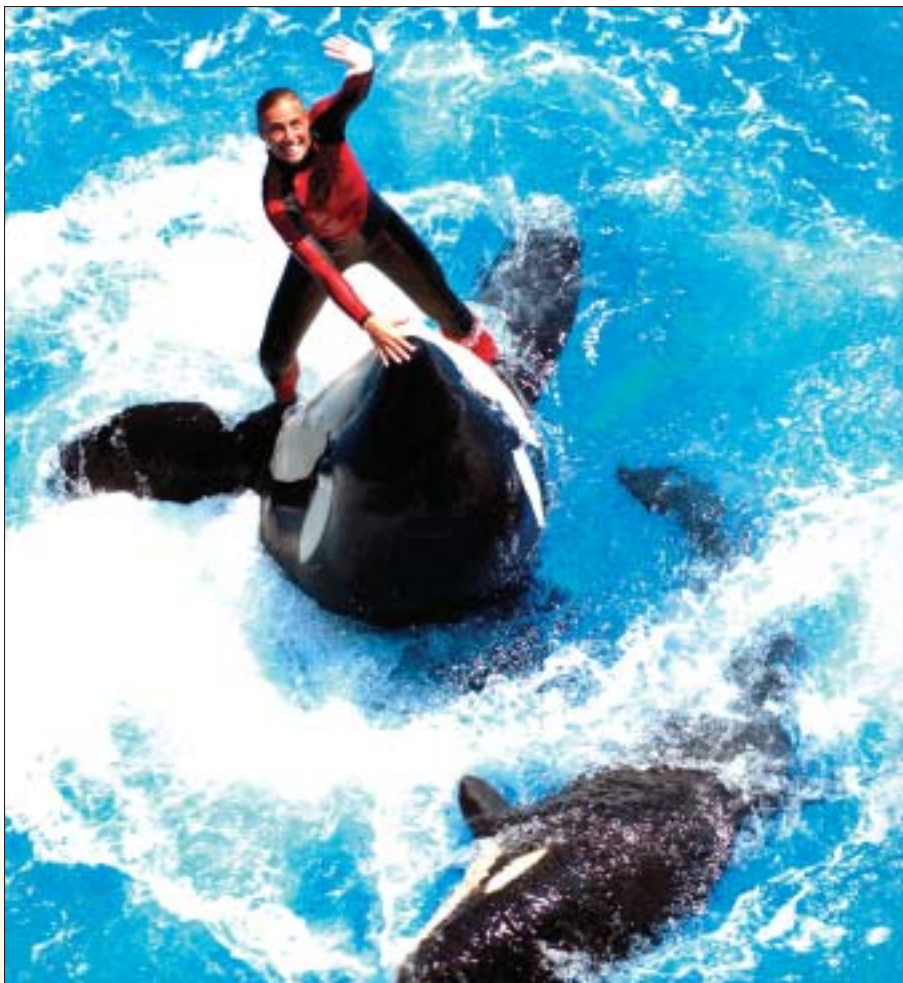
Young Alumni Career Development with American Management Association (AMA)

The topics to be discussed are not limited to these, so bring up what's challenging you in your job. We hope



Valencia Institute

Valencia Institute delivers continuing workforce education workshops, seminars, courses and programs designed to meet the learning and professional development needs of the workforce. Delivery modalities include classroom instructor-led, online and independent study. Annually, Valencia offers and delivers over 1000 continuing education courses and programs to individual students, businesses and organizations in the areas of business, regulated industries, health professions, information technology, languages, and career enhancement.



Renaissance Orlando Resort at SeaWorld

6677 Sea Harbor Drive, Orlando, FL 32821-8092

(407) 351-5555 or 800-327-6677 (phone), 407-351-9991 (fax)

Regular/On-Site registration: \$350 for Fraternity and colony members;

\$250 for spouses and guests; \$300 for district directors and faculty.

Visit www.dspnet.org for partial registration information.

you find networking with other brothers in your field to be helpful, stimulating, and valuable to your professional development. Bring plenty of your business cards. Deltasig relationships go way beyond our Fraternity doors!

History of the Fraternity-Living Legends

On Friday, August 12, 1994 Lifetime Achievement Honoree and Past Grand President Mike Mallonee, *Oklahoma*,

will host this unique historical look into Deltasig's past, present and future. Rich Garber, *Indiana*, will serve as co-host of a history panel featuring some Deltasig "living legends" including: Grand President Kathy Jahnke, Golden Council member Skip Loomis, 2001 Lifetime Achievement Recipient Bob Hughes, *Pennsylvania*, Golden Council member Laurie Senko, *Arizona State*, and George Tienken, *Georgia State*—son of Founder Henry Tienken. ▲



Throughout Grand Chapter Congress, a number of sessions will be led by Brother Tim Augustine, *Kent State*, author of *How Hard Are You Knocking?* This book provides an essential roadmap to everything from effectively building a job search strategy, finding and utilizing job search resources, developing a powerful résumé, preparing the interview, negotiating a starting salary to creating the career that you want.

Brother Augustine leads human resources, marketing, business development, administration and information technology for Atwell-Hicks, a national land development consulting firm based in Ann Arbor, Mich. Prior to joining Atwell-Hicks in 2004, Augustine served as founder and co-owner of the Chicago-based Human Resource Consulting firm with additional offices in San Francisco and Washington D.C. Tim is also a dynamic author and professional speaker who tours the nation presenting his *How Hard Are You Knocking?* seminars to college students and professional organizations. Tim's unique background includes human resources and strategic marketing. As an adjunct professor at Illinois Institute of Technology's Stuart School of Business, Tim teaches strategic marketing in the MBA program.

A graduate of Northwestern University's Executive MBA Program, Tim also has degrees in marketing and speech communications from Kent State. He has served honorably in the United States Air Force National Guard. Tim lives in the Chicago area with his wife and two children.



Future Deltasig Jason Soto,
son of Tony and Sara Soto,
both *Cal State-Long Beach*.

Our Future is in Good Hands *... but we still need your help!*

The **Living Legacy Society** is a great way to ensure a strong future of Delta Sigma Pi and our members. Members of the Living Legacy Society make planned gift provisions to benefit the Foundation and the Fraternity, most often through a will, or by naming the Leadership Foundation as beneficiary on a life insurance policy. Members of the Living Legacy Society have committed to a future gift of at least \$10,000 to the Leadership Foundation in the form of specific, residuary and contingent bequests.

For further information about making a planned gift or bequest to the Leadership Foundation (or to learn more about our other giving programs), contact (513) 523-1907, foundation@dspnet.org or visit www.dspnet.org (Leadership Foundation/Giving Programs).



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