NOVEMBER 2008 THE

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

Alan Elkin Would Rather Lose Sleep Than Lose a Customer. 2008 Career Achievement Award Honoree

A Journey to the Olympics: Oklahoma Runner Aldwyn Sappleton Represents Jamaica in Beijing by Beth Losik, Baker, Kansas City Alumni Chapter Brother Sappleton represented his native country of Jamaica running in the 800m track and field event of the Beijing 2 NOVEMBER 2008/THE DELTASIG OF DELTA SIGMA PI

ost of us watched the Opening Ceremonies of the 2008 Beijing Olympic Games and thought they were amazing, but one brother saw them from inside the "Birds Nest" from the vantage point of an Olympic athlete. You can't start in China to tell his story; you have to start at the beginning with how he got to China.

The journey starts in Jamaica, heads to the United States of America, and moves to China, but the story of Aldwyn Sappleton, Oklahoma, does not end there. His journey is just beginning, but an interesting turn and recent milestone was when Brother Sappleton was able to compete in Beijing representing his homeland, Jamaica, in the men's 800m track and field event.

Brother Sappleton's interests extend beyond training for his track and field events—reaching into international business and economics. Aldwyn was previously featured in the March 2006 issue of The DELTASIG after receiving his undergraduate degree from Oklahoma (2004) and establishing a school record in the 800 meters (approximately half a mile). In 2005, Aldwyn lowered his own school record to 1 minute and 47.43 seconds, while also claiming the Big XII conference indoor record at 1 minute and 48.25 seconds.

On your Mark = Jamaica

Brother Sappleton was born and raised in Jamaica as one of seven children. He'll tell you he comes from a family of teachers who value education. His parents believe that sports are a privilege to be earned by good grades. So when Aldwyn took an interest in "football" (known in America as "soccer"), he knew he'd have to keep up with his school work. Aldwyn laughs at losing that privilege in the 7th grade due to poor grades. By the 9th grade, the track coach took interest in him and since his studying and scores had improved, his parents allowed him to rejoin sports. This time he would not let his grades suffer.

In 2000, he traveled to Chile for the World Junior Championships, where he approached recruiters from Oklahoma. At the time, he didn't even know where Oklahoma was-other than from references in western movies. After researching the school and learning that some of his Jamaican track role models (Michael Blackwood and Danny McFarlane) had attended Oklahoma, he was ready to apply and travel to the United States to earn his undergraduate degree.

Get Set = United States of America

After his second year at Oklahoma, he realized his interest was in helping others in less-developed countries through economic opportunities. Brother Sappleton switched his major to international business and economics. By fall of 2002, Aldwyn was recruited and initiated into Delta Sigma Pi. He served as his pledge class community service chair. He continued his interest in community service and became the vice presidentcommunity service. He also pursued his interest in track and



Brother Aldwyn Sappleton, Oklahoma, (3rd from left), along with fellow Jamaican track team members, enjoys the Bird's Nest during the Closing Ceremonies of the Beijing Olympics.

"This was the best year ever for Jamaica's Track and Field team... [Usain] Bolt helped reintroduce Jamaica to the world... The vibes in the camp were electric, everyone wanted to 'represent' and bring their A-game."

became proficient in the 800m. In May of 2004, he proudly received his undergraduate degree with a 3.55/4.0 GPA. His parents traveled from Jamaica to celebrate. That summer, he was disappointed when illness and injuries kept him from training "the way he needed" to make it to the Olympic standard and was not selected, even though he won the Olympic

Wanting to pursue his education and continue training in Oklahoma, Aldwyn enrolled in OU's MBA program. He also continued to attend Deltasig chapter meetings and helped with fundraisers. He still had one more year of eligibility while in the MBA program and finished his tenure with a second Big XII Championship and school record.

In 2006, he was no longer eligible to compete for Oklahoma so he trained on his own with his Jamaican track role models, Michael Blackwood and Danny McFarlane. He completed his MBA in 2007 and the following July attended the Pan American games in Brazil running his personal record along with a 6th (Continued on page 36)



November 2008

Vol. 98

No. 1

Editor

Bill Schilling

Associate Executive Director/Executive Vice President of Leadership Foundation Shanda Gray

Assistant Director of Communications
Stacy Donahoe

Art Director

Jody Toth

Contributors:

Gunjan Bagla Jay Langhammer Dale Clark Beth Losik Ashley Korn Claire Roberts

Member of:

AACSB International—The Association to Advance Collegiate Schools of Business, Fraternity Communications Association (FCA), Professional Fraternity Association (PFA), Professional Fraternity Executives Association (PFFA)





THE DELTASIG of Delta Sigma Pi is published by the International Fraternity of Delta Sigma Pi.

©Copyright 2008 by The International Fraternity of Delta Sigma Pi, Inc. Produced by Maury Boyd & Associates, Indianapolis.

The DELTASIG of Delta Sigma Pi is distributed to all collegiate chapters, life members, national honorary initiates, faculty and honorary initiates for five years following initiation, national officers, Golden Council members, current Leadership Foundation donors, Fraternity leaders and new grads for one full year following year of graduation. It is also sent to numerous business schools and Greek organization headquarters.

The magazine is available online at www.dspnet.org/site/alumni/deltasig.asp.

Send address changes, articles, letters and pictures to:

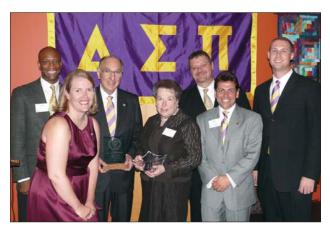
Assistant Director of Communications Delta Sigma Pi 330 South Campus Avenue Oxford, OH 45056 (513) 523-1907 FAX: (513) 523-7292 email: magazine@dspnet.org

Visit us online at: www.dspnet.org

On the Cover:

Alan Elkin, Colorado-Boulder, was named the 2008 Delta Sigma Pi Career Achievement Award honoree for his success with Baltimore-based Advance Business Systems. A version of this 1980s ad campaign—one of an ongoing series—made the creative Elkin a local area TV icon.

CONTENTS



Nearly 90 brothers, Johns Hopkins administrators, friends and family were on hand to congratulate Alan Elkin on his Career Achievement Award including (from left): Northeastern Provincial Vice President Onuka Ibe, Baltimore Alumni Chapter President Jennifer Holt, Elkin, Lois Elkin, Grand President Mitch Simmons, Leadership Foundation Trustee and banquet emcee Bryan McMillan and Capital Region Vice President Frank Hodas. Story on page 38.

A Journey to the Olympics – 2

Oklahoma runner Aldwyn Sappleton represents his home country of Jamaica in the Beijing Olympics.

Kansas Alumnus Adolph "The Baron" Rupp— Honoring a Coaching Legend – 6

Adolph Rupp, *Kansas*, served as head coach of the Kentucky Wildcats from 1930–1972 and is regarded as one of the best college basketball coaches in history.

Doing Business in 21st Century India – 20

Gunjan Bagla, *Southern Illinois*, discusses the work environment of India, which he calls "the next frontier for American business."

Springtime Brings Fraternal Growth— Celebrating Two Installations – 22

Delta Sigma Pi welcomes Pi Rho Chapter at Massachusetts-Amherst and Pi Sigma Chapter at California-Irvine!

Celebrating Excellence – 38

2008 Career Achievement Award honoree Alan Elkin, *Colorado-Boulder*, was honored at a June 14 banquet held at Johns Hopkins.

DEPARTMENTS, etc.

Fraternal Forum...5

Celebrating the 2008 Individual and Chapter Award Winners!...8

Press Releases...10

On Campus...14

Beyond Campus...16

LeaderShape/National Volunteer Leadership Retreat Highlights...18

Brotherhood Network...19

Fraternity Annual Report...24

Leadership Foundation Annual Report ... 26

Water Cooler...35

www.dspnet.org...36

Understanding the Revised Risk Management and Conduct Policy

What do you think of when you think of Risk Management? Rules? Insurance? Hassles? Let's look at it another way. When you have something of value, you want to protect it. Each of us values our Delta Sigma Pi experience whether it is measured in weeks, months or years, so it is important we protect our Fraternity, our chapters and our current and future brothers. The purpose of the Risk Management and Conduct policy is to manage the risks we all face as we conduct Fraternity business, including planning for all types of Fraternity events.

The Board of Directors first adopted a Risk Management Policy in 1993. The world has changed a lot since then and the policy had not undergone a full review, until now. In 2007, the Grand President appointed a Task Force to undertake a thorough review of the policy. I want to personally thank the Task Force members: Shannon Marie Berry, Aaron Berson, Louis Maull, Amanda Romine, Derrick Singletary and Mike Walsh for their commitment and dedication to this initiative.

The result of this review is the revised Risk Management and Conduct Policy and Insurance Policy that went into effect September 1. Some of the changes are highlighted below.

To ensure there is a clear understanding of who is covered by the policy, a definition of 'organizational members' was added. For the purposes of this policy, organizational members are defined as members of Delta Sigma Pi (collegiate and alumni), faculty members, pledges, colony members and employees. Updated language also clarifies that the policy applies to all chapters and colonies.

The policy was renamed Risk Management and Conduct to reflect the addition of the Individual Code of Conduct. This Code clearly outlines the expectations for the professional conduct of all organizational members and expectations for behavior at Fraternity events.

Events and activities involving alcohol present higher risk, so several additions were made to clarify the rules around those activities. The changes include:

- National Officers and the Central Office staff receive inquiries about the definition of a 'Fraternity Event' and 'Open Party' on a regular basis—so a definition of each was added.
- Specific guidelines for chapters, colonies or pledge classes wanting to conduct fund raising events involving the sale or distribution of alcohol were added.
- New guidelines for designated alumni chapter events and for events hosted by the National Fraternity or the Leadership Foundation were added.

Questions often arise about what defines an acceptable pledge education activity. The Statement on Hazing was revised to specifically state there will be no pledge education activities conducted except those outlined in the Pledge Education Program submitted by each chapter to (and approved by) the National Fraternity. The policy now states that each organizational member is responsible for reviewing and enforcing the Statement on Hazing.

The section on Sexual Harassment was expanded to include all forms of harassment and specific language about discrimination and was renamed Discrimination and Harassment.

Feedback from chapters hosting large events indicated it was becoming increasingly difficult for them to meet the



Claire Roberts

requirements obtaining separate insurance. National Fraternity will now include these large events in its overall insurance coverage and the host chapter will pay an additional premium to National Fraternity to cover the related costs. It is important each of

us realizes we all need to take responsibility for protecting our Fraternity. Therefore, the Communications Policy was revised to add specific language that requires all organizational members to report allegations of risk management violations as soon as they learn of them. Language was added to clarify the reporting procedures and timeframes.

A complete copy of the new Risk Management and Conduct policy, as well as the full Policies and Procedures, is available at www.dspnet.org along with a recap of the changes in more detail. A "frequently asked questions" document is also available that hopefully addresses basic queries. If you have questions, please contact a National Officer or the Central Office staff for assistance.

Thank you for your commitment to protecting our Fraternity, our chapters and our brothers. Together we'll manage the risks and increase the rewards during Delta Sigma Pi's second hundred years.

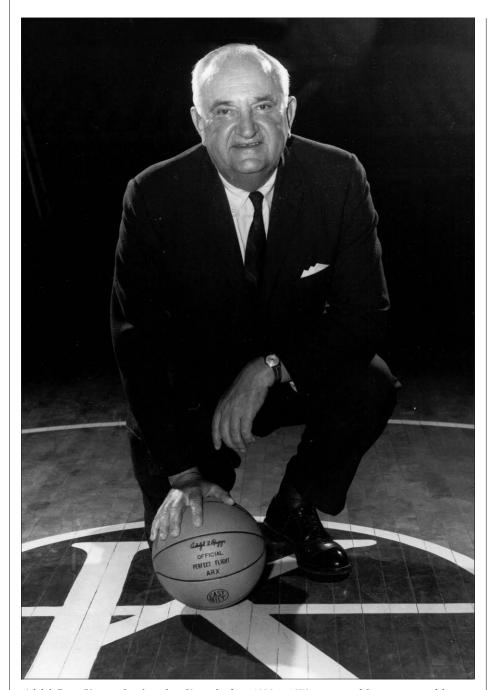
Fraternally,

laugemma Rohits

Claire Sammon Roberts, a Golden Council member and Leadership Foundation Trustee Emeritus, chaired the Risk Management Task Force.

Kansas Alumnus Adolph "The Baron" Rupp

Honoring a Coaching Legend



Adolph Rupp, Kansas, head coach at Kentucky from 1932 to 1972, was one of the most successful coaches in the history of American college basketball.

by Jay Langhammer

1922 Kansas (Iota) initiate, the man known as "The Baron" was a legendary figure in college basketball over five decades and ranks as one of Delta Sigma Pi's top alumni in the sports world. Adolph Rupp served as head coach of the Kentucky Wildcats from 1930 to 1972, winning 876 games and four NCAA championships. He coached longer and with greater success than any previous basketball coach in the college ranks. He also established a winning tradition at Kentucky that was rivaled only by UCLA, under coach John Wooden. In 1976, Rupp Arena in Lexington was named in his honor and opened as the largest facility ever built specifically for basketball, with an official capacity of 23,500.

Adolph Frederick Rupp was born on September 1, 1901 to Henry and Anna Rupp, who had immigrated to Halstead, Kansas, from Austria and Germany. His father provided his five sons a chance to play athletics by building a baseball diamond on their 113-acre farm, a favorite playground for community children. Rupp proved to be better at basketball than baseball, playing at Halstead High School from 1915 to 1919. He decided to attend Kansas and played guard from 1920 to 1923 for legendary Hall of Fame coach Forrest "Phog" Allen. While on campus, he also learned much about the inner workings of the game from Kansas faculty member James Naismith, the creator of basketball.

After graduation, Rupp looked into opportunities in banking, but began teaching economics and coached at several high schools in Kansas, Iowa and Illinois. During summers he completed

a Master's degree in education administration from Columbia University. He married Esther Schmidt and had one son, Adolph Rupp, Jr., known as "Herky", who later played for his father at Kentucky, lettering on the 1962 squad. In 1930, Rupp was offered the head coaching job at Kentucky (UK) and continued the fast-break style of play used by his predecessor, John Maurer. In his first season at UK, he posted a 15-3 record, which set the pace for his overall career winning percentage of 82.5%. During his early years in Lexington, he helped popularize his (now Texas-El Paso) and it's famous "first-ever" all African-American starting line-up. Following the 1972 NCAA tournament and his 70th birthday (the mandatory retirement age for UK employees), he retired with an NCAA all-time record of 876 victories, which lasted until North Carolina head coach Dean Smith moved ahead of him during the 1997 season.

By the time Rupp Arena was constructed and ready for its first game at the start of the 1976-77 season "The Baron" was in failing health following two months in the hospital. However,

"I would like for people to say I always tried to do my best. That's good enough because I think that it exemplifies exactly what I tried to do all my life."

program regionally and reflected an intense desire to win, which attracted great players and large crowds.

From 1945 through the 1954 season, Rupp produced more championship teams, All-Americans and victories than any other college basketball coach. His 1945 squad won the National Invitational Tournament championship, followed by NCAA titles in 1948, 1949, 1951 and 1958. Rupp also served as cocoach of the Gold Medal-winning 1948 U.S. Olympic team. After five of his best players were implicated in point-shaving scandals, Kentucky was placed on a one-year probation in the fall of 1952 and the school cancelled its entire season. In 1953, the Wildcats, with such Hall of Fame stars as Cliff Hagan and Frank Ramsey, rebounded by winning all 25 games as the top-rated team by the Associated Press.

Rupp's 1957-58 team, nicknamed the "Fiddlin' Five", beat Seattle University and its star, Elgin Baylor, to win "The Baron's" final NCAA championship. He earned Coach of the Year honors in 1966 after taking his small-statured team, known as "Rupp's Runts," to the NCAA finals before losing to Texas Western on December 11, he was able to attend a game against his alma mater, Kansas, and received a two-minute standing ovation from over 22,000 fans. During halftime, he was presented a plague by his alma mater and a blue courtside easy chair by UK athletic director Cliff Hagan, one of his former players. He would pass away 14 months later on December 11, 1977. At his funeral, accolades came in from all over the nation and attendees included the governor of Kentucky, a former governor, a former baseball commissioner, the UK president and many of his outstanding former players.

Shortly before his death, Rupp was asked to summarize his life in a nutshell. He said "I never paid a great deal of attention to what was going on. I paid strict attention to my own business and, if you do that, you'll get along. I didn't try to step on anyone else's toes and I didn't try to run over anybody. I didn't try to demand any attention or anything like that. I just went along and got my knitting needle and got busy, and if it created any records, it just did that." When asked about his epitaph, Rupp said "I would like for people to say I

ADOLPH RUPP FACTS

Championships

NCAA Championship (1948, 1949, 1951, 1958)

Awards

Four-time National Coach of the Year Basketball Hall of Fame (1969)

Playing career 1919-1923 Kansas

Coaching career highlights

1930-1972 Head coach for the University of Kentucky

Overall career: 876-190, 3rd most wins of all time.

82.2 winning percentage, 2nd highest of all time.

College Basketball Hall of Fame, 2007

always tried to do my best. That's good enough because I think that it exemplifies exactly what I tried to do all my life."

Adolph Rupp had many other accomplishments during his 42 years at Kentucky. His Wildcat teams appeared in 18 NCAA tournaments and won 27 Southeastern Conference championships. He developed 24 All-Americans, seven Olympic Gold Medal winners and 28 professional players. He was national Coach of the Year four times and served as president of the National Association of Basketball Coaches in 1970-71. Other honors included induction into the Helms Athletic Hall of Fame in 1944, the Kentucky Hall of Fame in 1945 and the Naismith Basketball Hall of Fame in 1969.

"The Baron," who was named Deltasig of the Year in 1966, ranks near the top of any list of great coaches in any sport during the 20th century and is truly a Delta Sigma Pi legend. 🔺

Congratulations 2008 Individual and Chapter Award Winners!

Photos of national winners will be featured in the March '09 issue.

INDIVIDUAL RECOGNITION

Chapter(s) shown is chapter the recipient serves as volunteer.

Chapter Advisor of the Year

Bill Archer, Northern Arizona

PROVINCIAL WINNERS

North Central-Toni Bickerstaff, Valparaiso Northeastern-David Dawley, West Virginia South Central-Turner White, Rockhurst Southern- James Lee, Tampa Western-Bill Archer, Northern Arizona

REGIONAL WINNERS

Capital– Connie Greer, *Frostburg State* **Desert Mountain**– Bill Archer, *Northern* Arizona

Great Lakes-Toni Bickerstaff, Valparaiso **Huron**–Toni Somers, Wayne State-Mich. Midwestern-Turner White, Rockhurst South Atlantic- James Lee, Tampa Steel Valley- David Dawley, West Virginia and Paul Albanese, Kent State

District Director of the Year

Patrick Bonfrisco, San Diego State and California-Irvine

PROVINCIAL WINNERS

North Central-Jeannie Ender, Winona State

Northeastern– Lesley Ross, New York South Central- Christina Wolf, Midwestern State

Southern–Bill Mallett, *Troy* and *West Florida* Western- Patrick Bonfrisco, San Diego State and California-Irvine

REGIONAL WINNERS

Bay Area – Laura Wills, San Francisco Central- Chris Miller, Indiana-Purdue at Indianapolis and Eastern Illinois Central Gulf-Bill Mallett, Troy and

West Florida

Desert Mountain-Juliana Maio, Texas-El Paso

Eastern– Lesley Ross, New York Gateway- Matt Hudson, Southern Illinois-Edwardsville and Washington-St. Louis

Great Lakes- Lindsay Allen, Northwestern-Evanston

Great Plains-Stephen Hubel, Nebraska-Lincoln

Gulf South- Susan Lackey, Holy Cross **Gulf Western**– Tracey Florio, *Houston* Huron-Fred Lipsey, Albion (MI) Mid-Atlantic-Vivian Huang, Wingate Mid-South- Kevin Hitchcock, Louisville Midwestern-Melanie Seute,

Missouri-Kansas City

New England-Bryon Goguen, Boston Niagara – Sarah Ross, Syracuse

North Central-Jeannie Ender, Winona State

Pacific Coast-Patrick Bonfrisco, San Diego State and California-Irvine

Sierra Nevada - Crystal Justice, Cal State-Sacramento

South Pacific-Rochelle Siegrist, Southern California

Southwestern— Christina Wolf, Midwestern State

Steel Valley-Tricia Smith, Akron

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding **Collegiate Chapter of the Year**

Cal Poly-San Luis Obispo

PROVINCIAL WINNERS

North Central-Minnesota Northeastern- New York South Central – Rockhurst Southern-Tampa

Western– Cal Poly-San Luis Obispo

REGIONAL WINNERS

Bay Area – San Jose State Eastern-New York East Central – Bowling Green State

Gateway-Truman State Gulf South- Louisiana State

Mid-Atlantic – North Carolina-Chapel Hill Mid-South-Bellarmine

Midwestern-Rockhurst

New England – Roger Williams

Niagara – Cornell

North Central – Minnesota Pacific Coast – Cal Poly-Pomona

Rocky Mountain-Colorado State

Sierra Nevada – Cal State-Fresno South Atlantic-Tampa

South Pacific– Cal Poly-San Luis Obispo

Steel Valley- Pittsburgh

Most Improved Collegiate Chapter

Christian Brothers (Memphis)

PROVINCIAL WINNERS

North Central – Lewis Northeastern- New York South Central – Louisiana State Southern-Christian Brothers Western- Cal State-East Bay

REGIONAL WINNERS

Bay Area – Cal State-East Bay Eastern- New York East Central – Cincinnati Gateway- Missouri-Columbia

Great Lakes– Lewis

Great Plains- South Dakota Gulf South-Louisiana State Mid-South- Christian Brothers Midwestern-Rockhurst

Niagara- Cornell

North Central-Minnesota

Rocky Mountain-Colorado State

Sierra Nevada – Pacific South Atlantic-Tampa

South Pacific – Southern California

Southeastern- Mercer Steel Valley-Kent State

HONOR ROLL

Pittsburgh Redlands

HONORABLE MENTION

New York Cal Poly-Pomona Cal State-Fresno Winona State

California-Riverside

Honor Roll and Honorable Mention levels of operation recognize those chapters that have gone above and beyond the CEI-defined basic expectations for a satisfactorily performing chapter. Eighty percent of the application criteria must be achieved to obtain Honorable Mention status—90% must be achieved to obtain Honor Roll status.

Outstanding Service for a Collegiate Chapter

Pittsburgh

PROVINCIAL WINNERS

North Central-St. Thomas Northeastern-Pittsburgh South Central – Rockhurst **Southern**–Virginia Tech Western-Cal Poly-San Luis Obispo

REGIONAL WINNERS

Bay Area – San Jose State Capital - George Washington Desert Mountain-Texas-El Paso Eastern- Rider

East Central – Dayton

Gateway-Washington-St. Louis Great Plains-Wayne State-Nebraska

Gulf South-Louisiana State Gulf Western- Houston

Mid-Atlantic-Virginia Tech Mid-South- Christian Brothers

Midwestern-Rockhurst

New England- Massachusetts-Boston

Niagara-Syracuse

North Central – St. Thomas

Pacific Coast- California-San Diego Rocky Mountain-Colorado-Boulder

Sierra Nevada – Cal State-Fresno

South Pacific - Cal Poly-San Luis Obispo

Southeastern-Georgia State Southwestern-Oklahoma Steel Valley-Pittsburgh

Outstanding Professional Activities for a Collegiate Chapter

Southern California

PROVINCIAL WINNERS

North Central – Eastern Illinois Northeastern – New York South Central – Oklahoma Southern – Georgia State Western – Southern California

REGIONAL WINNERS

Bay Area – San Jose State Capital – George Washington **Central**– Eastern Illinois Central Gulf-Southern Mississippi Desert Mountain-Texas-El Paso Eastern-New York East Central – Bowling Green State Gateway-Washington-St. Louis **Great Plains**– Drake Gulf South- Louisiana State **Gulf Western**– Houston Mid-Atlantic-Virginia Tech Mid-South-Bellarmine Midwestern-Rockhurst New England-Roger Williams Niagara- Cornell North Central – St. Thomas

Pacific Coast— Cal Poly-Pomona Rocky Mountain— Colorado State Sierra Nevada— California-Davis South Pacific— Southern California Southeastern— Georgia State Southwestern— Oklahoma Steel Valley— Pittsburgh

Outstanding Financial Operations for a Collegiate Chapter

New York

PROVINCIAL WINNERS

North Central – Indiana-Purdue at Indianapolis Northeastern – New York South Central – Truman State Southern – Tennessee

Western-San Jose State

REGIONAL WINNERS

Bay Area– San Jose State

Central- Indiana-Purdue at Indianapolis

Eastern- New York
East Central- Cincinnati

Gateway-Truman State

Great Plains-Wayne State-Nebraska

Mid-South—Tennessee New England—Bryant

Niagara– Syracuse **Sierra Nevada**– California-Davis

South Pacific – Cal Poly-San Luis Obispo

Steel Valley- Pittsburgh

Outstanding Alumni Relations for a Collegiate Chapter

Southern California

PROVINCIAL WINNERS

North Central – St. Thomas Northeastern – Pittsburgh **South Central**–Truman State **Southern**– Mercer

Western-Southern California

REGIONAL WINNERS

Bay Area— San Jose State
Eastern— Pennsylvania
Gateway— Truman State
Gulf South— Louisiana at Lafayette
Mid-Atlantic— Longwood
Midwestern— Rockhurst
Niagara— Syracuse

North Central – St. Thomas Sierra Nevada – California - Davis South Pacific – Southern California

Southeastern– Mercer

Southwestern– Oklahoma **Steel Valley**– Pittsburgh

Outstanding Scholastic Development for a Collegiate Chapter

Pittsburgh

PROVINCIAL WINNERS

North Central – Minnesota Northeastern – Pittsburgh South Central – Rockhurst Western – California - Riverside

REGIONAL WINNERS

Bay Area— San Jose State
Eastern— Pennsylvania
East Central— Bowling Green State
Gateway— Truman State
Gulf South— Louisiana at Lafayette
Midwestern— Rockhurst
Niagara— Syracuse
North Central— Minnesota
Pacific Coast— California-Riverside
Sierra Nevada— California-Davis
South Pacific— Southern California
Steel Valley— Pittsburgh

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter

Orange County

PROVINCIAL WINNERS

Northeastern– Philadelphia South Central– St. Louis Southern– Atlanta Western– Orange County

REGIONAL WINNERS

Capital – Baltimore
Eastern – Philadelphia
Gateway – St. Louis
Mid-Atlantic – Central Virginia
Midwestern – Kansas City
Pacific Coast – Orange County
Southeastern – Atlanta
Southwestern – Arlington Area Lone Star

Most Improved Alumni Chapter

Orange County

PROVINCIAL WINNERS

North Central – Detroit

Northeastern-Baltimore South Central-St. Louis Western-Orange County

REGIONAL WINNERS

Capital – Baltimore Gateway – St. Louis Huron – Detroit Midwestern – Kansas City Pacific Coast – Orange County

Outstanding Professional Activities for an Alumni Chapter

Atlanta

PROVINCIAL WINNERS

Northeastern– Philadelphia South Central– St. Louis Southern– Atlanta Western– Orange County

REGIONAL WINNERS

Capital—Baltimore
Eastern— Philadelphia
Gateway— St. Louis
Midwestern— Kansas City
Pacific Coast— Orange County
Southeastern— Atlanta
Southwestern— Arlington Area Lone Star

Outstanding Service Activities for an Alumni Chapter

Philadelphia

PROVINCIAL WINNERS

Northeastern– Philadelphia South Central– Arlington Area Lone Star Southern– Atlanta Western– Orange County

REGIONAL WINNERS

Bay Area – East Bay
Eastern – Philadelphia
Mid-Atlantic – Central Virginia
Midwestern – Kansas City
Pacific Coast – Orange County
Southeastern – Atlanta
Southwestern – Arlington Area Lone Star

Outstanding Collegiate Relations for an Alumni Chapter

Orange County

PROVINCIAL WINNERS

Northeastern– Philadelphia South Central– St. Louis Southern– Central Virginia Western– Orange County

REGIONAL WINNERS

Bay Area – East Bay
Capital – Baltimore
Eastern – Philadelphia
Gateway – St. Louis
Mid-Atlantic – Central Virginia
Midwestern – Kansas City
Pacific Coast – Orange County
Southeastern – Atlanta
Southwestern – Arlington Area Lone Star

Did you?

Start a new business or job? Get a promotion? Get recognized for an achievement? Share your good news here!

Michael Cohen, Akron, is a European product manager with Bose Corporation in Edam, Netherlands.

Michael Reynolds, Albany, is an analyst with Goldman, Sachs and Co. in New York.

Amber Epperson, Arizona, is a territory sales manager with PM USA in Scottsdale, Ariz.

Michael Barney, Arizona State, is in sales and marketing with Weller, Anderson & Co, Ltd in Houston.

Nicole Coomer, Bellarmine, received her PhD in economics from North Carolina State.

Thomas Padula, Boston, is an assistant account manager with Brand New World in New York.

Laura Gifford, Bowling Green State, is owner of Zita Cleaning in Bowling Green, Ohio.

Daniel Keough, Bryant, is a senior actuarial analyst with Hartford Life in Weatogue, Conn.

Adrian Avalos, Cal Poly-Pomona, is vice president-senior account officer with Wells Fargo Foothill-Specialty Finance in Santa Monica,

Tony Coe, Cal Poly-Pomona, retired from the U.S. Army after nearly 30 years of service. He lives in Helotes, Texas.

Joshua Burroughs, Cal Poly-San Luis Obispo, is a project manager with Barry Swenson Builder in San Iose, Calif.

Ivan Garcia, Cal State-Fullerton, is a financial representative with Northwestern Mutual Financial Network in Cerritos, Calif.

Christina Hansen, Central Missouri, is a PeopleSoft HCM consultant with Oracle in St. Louis.

Dennis Mac Donneil, Chico State, is vice chairman of the board of Hamilton Federal Credit Union in Novato, Calif.

Jocelyn Alpaugh, Colorado-Boulder, is an assurance associate with PricewaterhouseCoopers in Denver.

Nichelle Dawkins, Drake, is a product development analyst with Mutual of Enumclaw in Enumclaw, Wash

Stephanie Perich, Duquesne, is a procurement specialist with Medrad, Inc. in Indianola, Pa.

Christina Champine, Florida State, is a customer eligibility specialist with PSS World Medical in Jacksonville.

Morgan Campbell, Georgia, is a SAP consultant with PricewaterhouseCoopers in Atlanta.

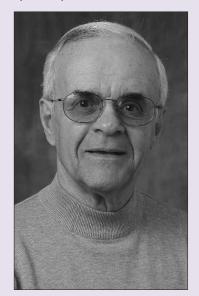
Lindsay Grimes, Georgia, is a risk analyst with Marsh Inc. in Atlanta.

Molly Kavanaugh, Georgia, is a consultant with FTI Consulting in Washington D.C.

Greg Skrzypek, *Georgia*, is an account executive with MetroAtlanta jobs.com in Atlanta.

Retired Colorado-Boulder Professor John Lymberopoulos Receives Unexpected Gift

by Ashley Korn



John Lymberopoulos Colorado-Boulder

John Lymberopoulos, Colorado-Boulder, never anticipated the gift he received from one of his former students—a room named in his honor. During the fall of '07, the Leeds School of Business completed a major renovation and significant expansion of their physical facility on the Boulder campus. Prior to the completion of the project, the university's Foundation went out to the various publics seeking contributions to cover the cost of this project. A former student of John's gave a donation in his teacher's honor and Brother Lymberopoulos received a room named in his honor.

A professor emeritus of international business and finance at Colorado's Leeds School of Business, John has prided himself in being an accomplished professor, impacting the lives of many of his students. "It goes without saying that this gesture of support touched me with great appreciation and humility."

In addition to being an honored professor at Colorado-Boulder, Brother Lymberopoulos has also served as the dean of the division of continuing education as well as the chancellor of the Denver campus and the associate dean of the Leeds School of Business. Despite all his achievements, teaching (which he's been doing since he was 21) remains his ideal profession. "My favorite role is that of a professor who is given the opportunity to work with and formulate the thinking of the young and brightest on campus," says the long-term Alpha Rho Chapter Advisor.

And it is with some of those students that he gets to share his experience with Delta Sigma Pi. "It is my firm belief that young people constitute the greatest resource that any nation can have. I feel truly privileged to not only have been a Deltasig for the past 50+ years," he

says, "but that I also had the privilege to observe and work with the young people who have become members of our Fraternity." Brother Lymberopoulos actually retired from Colorado-Boulder in 2001, but says he still continues his presence in the classroom with the same degree of commitment and enthusiasm. And who knows, if he keeps it up he may have a whole building named after him!

Priyanka Verma, Georgia, is a specialized advertising coordinator with *The Weather Channel* in Atlanta.

Maia Mann-Evans, Georgia Southern, is a field service representative with IKON Management Solutions in Norcross, Ga.

Kimberly Walker, Georgia State, is a telephone secretary with Answer Metro USA in Forest Park, Ga.

Tracev Florio, Houston, is a global category specialist (land rigs) with Chevron Global Upstream & Gas in Houston. She currently serves Deltasig as the National Community Service Chair.

Chareese Robinson, Howard, is a senior consultant with Grant Thornton LLP in Alexandria, Va.

Shawn Heyderhoff, Iowa State, is a financial manager with Anderson Bakery, a commercial bakery for Kroger, in Anderson, S.C.

Nancy Manatham, Iowa State, is a marketing communications intern with Principal Financial Group in Des Moines.

Kyle Bischoff, Kennesaw State, is a POS/IT manager with Gordon Biersch Brewery Restaurant Group in Chattanooga, Tenn.

Ieffrev Blanchard. Kennesaw State, is a database developer/ reports analyst with America's PPO in Bloomington, Minn.

Betsey Steinbrenner, Iowa, is a demand planner for the Bolle and Serengeti eyewear product line with Bushnell Outdoor Products in Kansas City.

Mark Stanton, Louisiana State, is a staff 1 auditor with Ernst & Young, LLP in New York.

Iames Sparks, Loyola-Chicago, is an executive vice president with CinTel Corporation in Louisville.

Geoff Steinbrenner, Marquette, is vice president-senior credit analyst with the commercial finance department of Bank Midwest in Kansas City.

Elena Asllani, Massachusetts-Boston, is an account administrator with State Street Corporation in

David Killeffer, Massachusetts-Boston, is a senior applications developer with Harvard Law School in Cambridge, Mass.

Doug Pontsler, Miami-Ohio, is vice president-global sourcing with Owens Corning in Toledo, Ohio.



Diana Thomas, Ohio State, moves garments to the New York Public Library where Jill Stuart's show was taking place—one of her many duties as a summer intern for the fashion designer.

Ohio State Brother Diana Thomas Studies the Business of Fashion

by Ashley Korn

The idea of jumping into the fashion world might frighten some, but Diana Thomas, Ohio State, dove right in spending the summer interning for fashion designer Jill Stuart. Diana heard about the internship online at fashion.net and before she knew it she'd applied, had a phone interview and was on her way to New York City where she was hired to spend the summer working full-time for the label.

"They told me I could do the internship part-time but that being available full-time would really give me the full experience I wanted. Being full-time has shown the people I work with that I am dedicated and they can count on me to do almost any task they ask of me."

A marketing major, Diana took this opportunity to broaden

her horizons. She aided in all areas of the label except design (she claims to be "horrible" at design). "I assisted in public relations, sales, and even production. Being flexible to help with anything has taught me a tremendous amount. Just actually being in the office has taught me great skills I could have never learned in the classroom. I never had a moment to get bored. I hate sitting around and this internship was definitely no 9-5 desk job."

Despite her claims at being a poor designer, fashion is something Diana has had a passion for since her early teens. "I specifically remember when I was 12 or 13 my mom and I were in the car and she told me I better marry rich. I asked her why, and she said 'because you have a taste that you cannot afford'".

While many envision an internship in the fashion world as a "Devil Wears Prada" nightmare, Diana saw nothing of the sort at Jill Stuart, claiming the only negative was not getting paid. "My favorite thing was the fast-paced environment! My other favorite thing is the excitement. From a celebrity to a fashion designer, you never knew who was going to walk off the elevator into the showroom."

One of her most memorable moments at Jill Stuart was press day, a day when the press comes in and has a chance to look at the new lines. Brother Thomas had the chance to brush shoulders with the likes of high-end fashion magazine editors from magazines such as Vogue and Elle. "Their staff can come and view the line and ask any questions they may have to prepare stories and articles to publish in their upcoming issues. This day was long but very exciting! I was completely nervous the whole time, but these editors are people I have read about since my early teenage years. And just being in the same room as them was an honor."

It was with all that networking that Brother Thomas realized how much Delta Sigma Pi has really helped build her career. "There is a brother literally anywhere. The connections with being a Deltasig are endless. Being part of a brotherhood in your college years is a great experience, but being able to take that brotherhood past your college years into your more adult life is an even greater experience!"

As far as her future in fashion, Diana hopes to become a buyer for a department store like Saks Fifth Avenue or Nordstom's. "I am fully aware that in this industry you have to start at the bottom and work your way up! I have made great contacts in New York City so I hope this will help me during the job hunt. And who knows, there could always be an opportunity with Jill Stuart, which would be amazing!"

Press Releases

Suzanne Hadeed, Michigan, is a search media specialist with Microsoft Corporation in Chicago.

Alison Furtwangler, Michigan State, is a systems and process assurance associate PricewaterhouseCoopers in Seattle.

Jenna Mueller, Minnesota State, is an auditor and tax accountant with Murry & Murry, LTD in Golden Valley, Minn.

Richard Hinkle, Missouri-Kansas City, is a sales representative with BEARS Printing and Bindery in North Kansas City, Mo.

Kristin Sneller, Nebraska-Lincoln, is a corporate sales coordinator with the St. Louis Cardinals in St. Louis.

Sarah Hulsey, Nevada-Reno, is an employment specialist with Rising Medical Solutions in Chicago.

Deborah Pierce, Nevada-Reno, is a lieutenant with the California Highway Patrol in Bakersfield, Calif.

Jennifer Doran, North Carolina-Chapel Hill, is a research associate with Brandes Investment Partneres in San Diego.

Lindsey Herr, North Florida, is a marketing consultant with R. H. Donnelley in Chicago.

Kim May, Northern Colorado, is an account assistant with Outback Concerts in Nashville.

Jacqueline Noble, Oklahoma State, is a project office manager with M. A. Mortenson Company in Minneapolis.

Thomas Calloway, Penn State-Erie, is a senior business analyst with SMART Business Advisory and Consulting in Devon, Pa.

Jessica Brownlow, Pacific, is a sales and marketing coordinator with Otis McAllister, Inc in San Francisco.

Corbin Baumel, Pennsylvania, is executive vice president and chief financial officer with LPB Energy Management in Dallas.

William Runner, Ir. Pennsylvania, was named chairperson of the executive committee of the Century Club at King's College, a Catholic college sponsored by the Congregation of Holy Cross in Wilkes-Barre, Pa.

Matt Kitchie, Philadelphia, is director of student activities with Lehigh University in Bethlehem, Pa.

Lauren McMillan, Radford, is director of operations with Virginia Amateur Sports in Roanoke, Va.

Sabrina Lacy, Radford, is a financial management analyst with the Naval Operational Logistics Support Center in Norfolk, Va.

Joe Ferdinand, St. Cloud State, is a router with Manna Distribution Services in Mendota Heights, Minn.

Meredith Earley, St. Peter's, is a communications specialist with The Tennis Academy at Harvard in Cambridge, Mass.

Alicia Rouse, San Diego, is an audit associate with Grant Thornton in Irvine, Calif.

Jasmine Saenguraiporn, Santa Clara, is an industry research analyst with Applied Materials in Santa Clara, Calif.

Sharon Hundley, South Carolina, is a consultant with Plansmith Corporation Schaumburg, Ill.

Sergio Jarquin, Jr., Southern California, is a portfolio administrator with Western Asset Management Company Pasadena, Calif.

Matthew Taylor, Southern Methodist, is an analyst with Regency Energy Partners in Dallas.

Sarah Ryan, St. Mary's, is a human resources generalist with The Boeing Company in San Antonio.

Cara Ponticelli, Tampa, is a retirement services specialist with T. Rowe Price in Tampa.

Paul Brodie, Texas-Arlington, is an English teacher with Ferguson Junior High in South Arlington, Texas.



You could settle for just a basic "job". But why not seize the opportunity to take your talent and build an amazing career with a company that knows exactly what it means to be Progressive?

Join the more than 27,000 visionary thinkers who are changing the insurance industry, one big idea at a time.

Choose from a wide variety of roles in a number of distinct areas. No matter where your talents take you, you can be sure they'll definitely take you further here.

To learn more about these positions visit us at **jobs.progressive.com**



Explore Your Progressive Side at: jobs.progressive.com

Equal Opportunity Employer, M/F/D/V

Lindsay Egan, Texas-Arlington, is a catering sales manager with The Ritz-Carlton in Dallas.

Allan Schuster, Texas-Arlington, is a debt consultant with Credit Solutions in Dallas.

Sarah Weng, *Texas-Austin*, is a financial analyst with Wells Fargo in

Greg Rivera, Texas A&M-College Station, is a consultant with Ryan, Inc. in Austin.

JoAnne Hendricks, Texas A&M-Corpus Christi, is a development coordinator with the Children's Medical Center Foundation in

William Rodriguez, Texas A&M-Kingsville, is a senior personal banker with Kleberg First National Bank in Kingsville, Texas.

Alberto Salas, Texas A&M-Kinsgville, is an operations coordinator with Collegiate Development Services in Irving, Texas.

Avril Westerman, Texas Christian, is a manager with Ernst & Young, LLP in Dallas.

Erin (Winfrey) Stark, Truman State, is a human resources director with Cywinski Enterprises, LLC in Barrington, Ill.

John Small, Tulsa, is owner of Business As Usual, Inc., a business continuation/disaster recovery consulting firm in Plano, Texas.

Allison Rush, Virginia Tech, is a management trainee with Verizon Wireless in Richmond.

Julie Cerrone, West Virginia, is a business technology analyst with Deloitte Consulting in Pittsburgh.

Andrew Fahner, West Virginia, is a financial services representative with Metlife in Hurricane, W.V.

Ami Serena, Western Illinois, is a sales representative with Aggressive List Management in Springfield, Ill.

Marisa Archey, Western Michigan, is an analyst with Digitas in Chicago.

Liam Dumenjich, Western Michigan, is an account executive with Lorelei Business Solutions in Livonia, Mich.

Erica Frappier, Western Michigan, is a group recruiting specialist with Target in Atlanta.

Bradley Farr, Western Michigan, is an operations analyst with Precision Motor Transport Group in Lansing, Mich.

Milestones

Did you just tie the knot? Welcome a new bundle of joy? Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dspnet.org or mail your news to the Central Office.

Mergers:

Tom Lipton, Case Western, on August 2, to Angela Arrey-Wastarino. They live in Bensheim, Germany.

Jared Franz, Loyola-Chicago, on August 2, to Ingrid Indrisavitri. They live in Alexandria, Va.

Steinbrenner, Geoffrey Marquette, and Betsey Shunkwiler, Iowa, on June 9. They live in Overland Park, Kan.

Jason Roberts, Missouri-Kansas City, on December 31, 2007, to Tiffany Thomas. They live in Sherman Oaks, Calif.

Shauna Payne, Northern Arizona, on August 8, to David Meek. They live in Tempe, Arizona.

Iason Campbell, Penn State-Erie, and Missy Ekern, St. Thomas, on August 16. They live in White Bear Township, Minn.

Wayne Lauer, Penn State-Erie, on May 31, to Suzanne Swire, Cincinnati. They live in Lewis Center, Ohio.

Nadia Wendt, Purdue, on September 20, to Russell Conti. The live in Fort Myers, Fla.

Ben Phillips, Texas-Arlington, on May 16, to Ally Reynolds. They live in Arlington, Texas.

Lindsay Wilson and Kevin Egan, both Texas-Arlington, on February 9. They live in Forth Worth,

Erin Winfrey and Nathan Stark, both Truman State, on September 13. They live in Lake in the Hills, Ill.

Gains:

Kevin and Kate McLean, both Drake, on August 7-Amelia Anne. They live in Waukee, Iowa.

Sondra Jurica, Houston, and Chuck, on September 7-Sophie Kay. They live in Pearland, Texas.

Angela DeWitte, Michigan State, and David, on July 19-Alayna Marilyn. They live in Rochester Hills, Mich.

Don Fitzgerald, Missouri-Columbia, and Mimi on October 17-Amelia Marie. They live in Wildwood, Miss.

Shawn and Lisa Reitsma, both Minnesota-Minneapolis, on June 27-Grant Vincent. They live in Lakeville,

Tara and Kyle Calton, both Missouri State, on July 25-Leah Kaelyn. They live in Springfield, Mo.

Brian, North Texas, and Nancy Powell, Baker, on August 16, 2007 adopted Nathaniel Richard, age 3. They live in Plano, Texas.

Arnel and Barbara Balcita, both Penn State-Erie, on July 29-Riley Arthur. They live in Pittsburgh

Suzette Krause, San Diego State, and Christian, on July 2-Brody Rokkyr. They live in Scottsdale, Ariz.

Laurie Alexander, St. Thomas, and Eric Berg on October 19-Ellaina Marie. They live in Wayzata, Minn.

Cindy, Texas-Arlington, and Cameron. Angelo State. McSpadden, on September 21-Corey Wayne. They live in Dallas.

Angie Burton, Valparaiso, and Carley, on June 20-Nicholas Rex. They live in Schererville, Ind.

Jessica Severson, Wisconsin-LaCrosse, and Steve, on August 22-Zoey Margaret. They live in Apple Valley, Minn.

Losses:

Arizona:

James Adams (July 7)

California-Berkeley:

John Robins (December 3, 2007)

Central Missouri:

Steven Jennings (May 14)

DePaul:

Michael Springer (July 1)

Denver:

Jack Richards (October 13, 1992)

East Texas State:

Jerry Prock (February 12)

Francis Marion:

Clifton Vaught (June 22)

Georgia:

Jack Waldo Parrish (May 13)

Georgia Southern:

William Pollak (May 7)

Georgia State: Ernest Pegram, Jr. (June 23)

Johns Hopkins: Emil Klausmeyer, Sr. (October 26)

Louisiana Tech:

John Tettleton (May 29)

Missouri-Columbia:

Ray Bezoni (August 24)

New Mexico:

James Gravlin (March 24)

New York:

Albert Arvidson (April 28, 2007)

Richard Coulcher (October 5) Earl Punchard (September 19)

Saint Louis:

Charles Oelrich (March 23)

South Dakota:

Richard Enright (May 18)

South Florida: Alejandro Solis (October 20)

Southern Mississippi:

Charles Warren (August 15)

Michael Gambill (September 22)

Truman State:

Josh Scott (June 20)

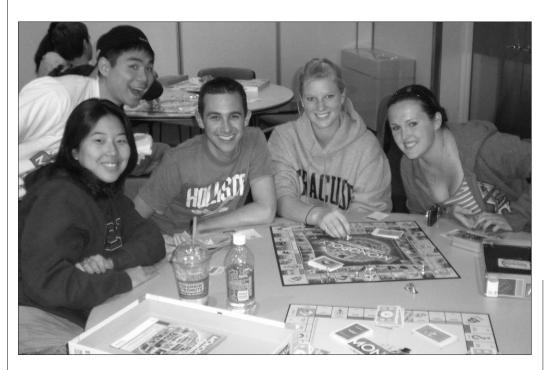
Washburn:

Richard Burgen (September 7, 2007)

DSPTravel.org can help with all your travel needs! Every time you, your family and friends book online through www.DSPTravel.org, the Fraternity will receive a portion of any travel commissions to help support ongoing programs and professional development.

On Campus

provides opportunities for collegiate chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.



Bowling Green State/Theta Pi

We are excited for a great year with some new ideas. On September 9, Professional Chair Jessica Noble hosted an employer panel that was very well received by nearly 50 attendees! The event was attended by five companies including Target, Owens Corning, Wells Fargo, Eaton Corporation, and Rockwell Automation. The recruiters delivered information on several professional development topics such as "making a good first impression" and "perfecting your oneminute commercial". Following the presentations, all attendees took advantage of the outstanding networking opportunities both with recruiters and other students. This was an exceptional event for recruitment and professionalism! Other events we will be holding this semester include a speaker on "Interviewing: From the Other Side of the Table", a job fair preparation night, dining etiquette, international business etiquette, and a visit to the Central Office.

Community Service Chair Sarah Arndt is working on some great projects including Race for the Cure in Cleveland, hosting a 36-hour Teeter-Totter-A-Thon for the Make a Wish Foundation, supporting an animal at the Toledo Zoo (courtesy of a penny war), volunteering at the Wood County Humane Society and hosting a food drive during the holiday season.

Our brotherhood activities, led by chair Erich Neugebauer, have included a murder mystery night, intramural flag football and whiffleball, a visit to the Ohio State chapter, and "sweet sixteen." This is when a different brother will sign up to host a brotherhood event so that we can have one every week with a great variety.

Finally, our fundraising activities, led by chair Brian Cancian, have included helping with Cedar Points' Halloweekends, cleaning up after Bowling Green basketball and hockey games, hosting a cornhole tournament and hosting a fundraising night at Max & Erma's and on campus to earn a portion of sales. — Melissa Hrusovsky

Cal Poly-San Luis **Obispo/***Kappa Mu*

Chapter brothers held their fifth annual SLO Tour Charity Golf Tournament at Monarch Dunes on the Nipomo Mesa. The event raised \$4,500 for the Work Training Program Inc. and Big Brothers Big Sisters of SLO County. Big Brothers

SYRACUSE brothers go for the Monopoly World Record! On August 27, 26 Deltasigs joined fellow Syracuse students and groups across the world (3,000 total participants) to set a Guinness World Record for the most games of Monopoly played at the same time. *It is believed this was the first* attempt at this particular record. This event was organized by Hasbro, and its PR firm Hunter Public Relations, to promote the release of the game's latest installment, Monopoly: Here and Now (its first international edition). From left at table: Su Kim, Kevin Hirst, Megan Bleem and Beth Anne

Big Sisters of San Luis Obispo County has been providing their youth mentoring programs on the Central Coast since 1995. During that time the agency has matched more than 1.000 children with adult role models. —Times Press Recorder-Arroyo Grande,CA

California-Berkeley/Rho

Project Michelle is a collaborative effort by different organizations across campus to help raise awareness for bone marrow registration. Brother Michelle Maykin was an '04



The BUFFALO pledge class enjoying an outing to the ice skating rink. Other semester activities will include assisting the Buffalo Zoo with their Halloween hayride, participating in the largest job fair on campus and a city-side job fair at the Buffalo Sabres Arena.



ST. PETER'S brothers invited alumni to a dinner and night out in New York City.

graduate who was diagnosed last year with leukemia. The drive was highly successful with more than 650 people signed up for the national registry. —Jennifer Wong

Michigan State/ Gamma Kappa

We are excited to participate in many activities this year and have planned great community service events. Events include our involvement in Project Green, bringing environmental changes and earth friendly ideas to campus, as well as our involvement in the Angel 5K walk/run event to benefit family and child services within our area. Other events include a collegiate and alumni bowling charity fundraiser event. We look forward to inducting a new pledge class into our brotherhood and having a productive and successful semester. -Monica Modzelewski

Missouri-Columbia/ Alpha Beta

On September 27, we took a tour of the Hermanhoff Winery. In October, we volunteered at the Roots and Blue BBQ in Columbia. We also took part in two highway clean-ups and went on a tour of the Boulevard Brewery in Kansas City. Later this semester we'll be volunteering with Big Brothers, Big Sisters. We've also enjoyed many speakers including Northwestern Mutual, State Farm and Dot Foods.

Upcoming events include the November LEAD in Kansas City, a group dinner and hayride and several other speakers and service

It's going to be a very exciting semester for our chapter! —Sabih **Javed**

Missouri-Kansas City/ Nu Xi

We, along with Beta Sigma Phi (social sorority), raised money for the American Diabetes Association. Twenty brothers went to Uno's where 20% of our bill went toward the fundraiser. —Ashley Trullinger

New Mexico/Gamma Iota

In September, business students gathered to compete in the first Anderson Club Challenge. Students competed in four marketing events: strategic, sales, mission statement and sales pitch. Two groups faced off in the challenge—Delta Sigma Pi and Net Impact (focusing on sustainable ethics in business). Faculty from the Anderson School of Management attended the event to show their support. Each event emphasized ethics and the school calls the Anderson Club Challenge a great way for business students to

get first-hand knowledge of marketing skills. -New Mexico Daily

San Diego/Lambda Pi

Instructors from the Professional Association of Diving Instructors (PADI), the largest diving membership organization, gave us a presentation about the sport of diving. In addition, they shared the history of the company and discussed the marketing strategy behind their web site. The site is tailored toward different groups via different online campaigns. PADI is now trying to tap into the collegiate market. They asked us for tips on how they could market themselves to our organization.

We learned a lot about a company unfamiliar to most of us. We gained connections while being able to see what marketing departments of large corporations have to go through to create marketing campaigns. Additionally, we were able to be part of the marketing process, helping them come up with ideas of how to market PADI—overall a great learning experience! —Elissa Kirk

Share Your Campus News!

Share your chapter's activities with the rest of the Fraternity. Send your On Campus News to magazine@dspnet.org for publication in a future issue. You may include a photo.



BEYOND CAMPUS: The CLEVELAND-AKRON alumni chapter Annual Golf Outing was held July 26 at the Raccoon Hills Golf Club with over 30 alumni, collegians, and guests in attendance. The outing raised over \$500 for the chapter's scholarship fund.

"Beyond Campus" provides

opportunities for alumni chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.

Hawaii

In June, along with members of the Lambda Psi (Hawaii) Chapter, we welcomed 30 Miami-Ohio business students and their professors, from the Pacific Rim program, to Hilo, Hawaii. They were happy to meet two fellow brothers from Alpha Upsilon Chapter!

The alumni helped beautify Kaumana Caves park by removing rocks and spreading gravel in front of the restrooms. We also cleaned Liliuokalani Park and Coconut Island with the Hilo Lions Club and Hilo High School Leos and assisted an eye physician at a vision health fair.

We look forward to having our second annual doubles tennis tournament and beach barbecue. Chancellor Rose Tseng welcomed the international students to the Hawaii-Hilo reception dinner. The College of Business and Economics held its first welcome gathering of business faculty, business students, and community leaders at Wailoa



ATLANTA brothers gather at Garden Hills Park, in Buckhead, Ga., for their annual Bill Borland Picnic.

State Park in September. Tom DeWitt, coordinator of the event, was initiated at Bowling Green State and is now at Hawaii-Hilo. We send our "Aloha" to all our brothers. —Clayton Chong

Las Vegas

We are off to a great start and would love to have more brothers join. We meet the second Thursday of each month at 6:00 p.m. for monthly happy hours. If you are interested in participating, please contact Kelly at prez@vegasdsp.com or at 702-205-6155. Please visit our web site at www.vegasdsp.com.-Kelly Boma

National Alumni Day is April 25!

How will your chapter celebrate?



TORNADO ALLEY brothers gathered to cheer on fellow member Aldwyn Sappleton, Oklahoma, who competed in the Beijing Olympics on the Jamaican track team (he finished sixth in his heat). (See page 2). Clockwise from top left: 2008 National Collegian of the Year Ashley Henry, Levi Wade, Laura Thompson, Avery Moore, Alexa Wade. Brother Thompson cooked a Jamaican meal and made a cookie cake decorated in Jamaica's colors.



The ARLINGTON AREA LONE STAR chapter held their Third Annual Summer Luau, August 9. Over 25 alumni, collegiate members and guests were in attendance.

Anthony Z. Fernandez Distinguished Alumni Service Award Recipients Honored



Valerie Martinez, Cal State-Fullerton, receives her Anthony Z. Fernandez Distinguished Service Award from Orange County Alumni Chapter President Patrick Bonfrisco.

The Anthony Z. Fernandez Distinguished Alumni Service Award may be presented annually by alumni chapters to a member who has demonstrated an outstanding level of volunteer service to the Fraternity and shown consistent contributions to the wellbeing of the chapter and the Fraternity as a whole. This award was created in memory of Brother Anthony Z. Fernandez who served the Fraternity as director of alumni activities, regional director, and on various committees, in honor of his exceptional level of service to the Fraternity.

The Orange County Alumni Chapter selected Valerie Martinez, Cal State-Fullerton, for her impressive service and dedication as vice president-

professional activities for the Orange County Alumni Chapter and district director for the Cal Poly-Pomona chapter. Valerie also remains an active supporter of her Cal State-Fullerton chapter. According to her alumni chapter brothers, "Valerie is currently working two jobs, yet has never let this interfere with her commitments to both chapters. It is not uncommon for Valerie to work a Friday shift at Nature's Best where she is an associate buyer, then an overnight shift as a night auditor at the Hotel Ménage, and then head straight over to an OCAC community service event at 7:00 AM Saturday without stopping to sleep in between. She is one of our most active members.'

Valerie was initiated in 2000 and served as her chapter's vice president-chapter operations and vice president-pledge education.

Immediately after graduation, she joined the Orange County Alumni Chapter and has held several executive officer and committee chair position. Brother Martinez just started her fifth term as Cal Poly-Pomona district director. During her time in that position, the chapter has received an Honorable Mention award in '05, Honor Roll in '07 and their proudest achievement the '05 National Outstanding Community Service Award for a Collegiate Chapter.

Shawn and Jeanne Gregory, both Tampa, were selected by the Kansas City Alumni Chapter for the numerous committee roles they've held in that chapter, as well as the Tampa Alumni Chapter (where they helped establish a scholarship fund with the Delta Sigma Pi Leadership Foundation). They are also regular donors to the Leadership Foundation. Jeanne currently serves as district director for Kansas. Shawn is former treasurer of the Tampa Alumni

Chapter, the former South Atlantic Regional Director, and a member of the Golden Council and 2007 Centennial Society. Outside the Fraternity, Shawn is director of finance with Overland Park Regional Medical Center in Overland Park, Kan. Jeanne is currently a homemaker and full-time mom to sons Aiden and Connor and serves as the treasurer of the Parent Teacher Council for Clearwater Creek Elementary School.



Shawn and Jeanne Gregory, both Tampa, are proud members of both the Tampa and Kansas City alumni chapters.

If your alumni chapter would like to nominate a member for this award, details can be found on page 28 of the Awards & Recognition Guide. Congratulations—and thank you—Valerie, Shawn and Jeanne!



Members of the DALLAS AREA chapter celebrate having quadrupled their membership since June 2008.

Share Your On/Beyond Campus News!

Here is your chance to share your chapter's activities with the rest of the Fraternity. Send your news to magazine@dspnet.org for publication in a future issue. You may include a photo. However, digital photos must be high-resolution (300 dpi or higher is required for printing). Also, please provide a detailed caption with your photo.

Deltasig Leadership Abounds

Delta Sigma Pi Leaders Gather for Education and **Networking in the Windy City!**

The National Volunteer Leadership Retreat was held August 2-3 in Chicago with nearly 70 brothers in attendance. Topics ranged from leadership and mentoring to time management and chapter operations. A session highlight was led by guest speaker Brandon Weghorst, director of communications with Sigma Alpha Epsilon Fraternity, and a former television news reporter. Brandon entertained and informed participants with a wonderful session on "When 'It' Hits the Fan", sharing some of his personal public relations nightmares. Greg "Howie" Howell, Pacific, was recognized and presented his Leadership Foundation Trustee Emeritus plaque, recognizing his 7.5 years of service to the Leadership Foundation Board of Trustees. Congratulations, Howie!

There was also some time for fun and networking with a group dinner organized by the Chicago Alumni Chapter spearheaded by Darren Lenox. Afterwards, many brothers took advantage of a night off and explored downtown Chicago. Special thanks to Claire Roberts, Katie Koch and the entire Professional Development team for pulling off a fantastic and educational event!





At the National Volunteer Leadership Retreat, Greg "Howie" Howell was presented his Leadership Foundation Trustee Emeritus plaque, recognizing his 7.5 years of service to the Foundation. Congratulations, Howie!

LEFT: Brothers enjoy an outing organized by the Chicago Alumni Chapter. From left: Central Gulf Regional COY Ollie Moses, Educational and Leadership Consultant Andrew Ochoa, Mercer VPAR and Southeastern Regional COY Stephanie Webb, Arlington Area Lone Star Alumni Chapter President Paul Brodie, 2007 National Collegian of the Year Vicki Frantz, National Professional Development Chair Katie Koch and 2008 National Collegian of the Year Ashley Henry.



"A phenomenal program...I'm lucky to have experienced it at such a young age."

"Though the events only lasted six days, I truly feel as though my life was enriched with experiences and lessons that will leave me forever changed."

"I couldn't have had this amazing experience without the generosity of the Leadership Foundation.

2008 LeaderShape attendees at the July 15-20 Institute in Allerton, Ill (from left): Daniel Lewis, San Francisco, Stephanie Snodgrass, New Mexico State, Kimberly Rogers, Mercer, Burton Bridges, Christian Brothers, Karissa Kujak, St. Cloud State, Nicole Lemert, Indiana-Purdue at Indianapolis, Andrea Lee, Florida International, Jenna Sympson, Bellarmine and Bret Day, Truman State. *Information and a scholarship application* for the 2009 LeaderShape® Institute will be available at www.dspnet.org in December.

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

The list includes alumni chapters franchised for the 2008–2009 year. Alabama BIRMINGHAM

Lee James 205-685-8797 james58869@bellsouth.net

PHOENIX-THUNDERBIRD Katie Paulsen 602-616-6506 azkpaulsen@yahoo.com TULSA GREEN COUNTRY Ryan McDaniel 918-361-1288 ryanmcdaniel42@yahoo.com

California EAST BAY Rebecca Norman 760-612-3100 rfnorman@gmail.com FRESNO-CENCAL Tara Lee 559-681-8799 taraalee@gmail.com

INLAND EMPIRE Vincent Chun 909-528-6262 vcchun@gmail.com LOS ANGELES Corev Polton 714-448-6292 deltasigalert@yahoo.com ORANGE COUNTY Patrick Bonfrisco 714-328-8658 patrickbonfrisco@gmail.com SACRAMENTO VALLEY Matthew Rossi 415-310-6413 matt_rossi78@yahoo.com

SAN FRANCISCO-GOLDEN GATE Laura Wills 707-337-3881 sfggalumni@comcast.net SAN DIEGO Stephanie Skoboloff 213-422-4101 sandiegoalumnichapter@gmail.com SANTA CLARA-SILICON VALLEY Margo Rodriguez 408-807-7231 margo.rodriguez@dspsjsu.org

Colorado DENVER Iim Pendergrass 720-299-0684 [PENDERGRASS@cobank.com

Connecticut Marvin Elbaum 860-930-8283 elbaumm@comcast.net

Florida BOCA RATON Zaeem Khan 561-212-8107 DSPBocaAlumni@gmail.com CENTRAL FLORIDA ORLANDO Ben Pusey 407-230-1411 MagicFanBen@gmail.com IACKSONVILLE Jennifer Trent

386-235-4050 roxy726070@aol.com WEST PALM BEACH David Ross 561-901-6396 drrossdh@hellsouth.net

Georgia ATLANTA Barrett Carter 770-319-6064

Hawaii

Illinois

Indiana INDIANAPOLIS Eric Leafgreen 317-513-4401 leafgreen.eric@gmail.com

Kansas KANSAS CITY Henry McDaniel 816-686-9003 president@kcacdsp.org

srosney@nycap.rr.com

Kwernig@gmail.com

Jeff.Érwin@ubs.com

hmarell@yahoo.com

tareihmann@mnlife.com

Smathew141@aol.com

sstamboulieh@jam.rr.com

vewman@yahoo.com robinblackley@yahoo.com

angelita2465@yahoo.com

nmcgalliard@triad.rr.com

lauren.a.mcmillan@gmail.com

Robert Bendetti@comcast.net

kristina_feaster@yahoo.com

sean.vineuard@email.com

wandree@tampabay.rr.com

DavRFeret@gmail.com

Angela.Bolden@gmail.com

andrea_s_gary@yahoo.com

Elaine_Kendell@ml.com

tara_calton@yahoo.com

sagrazier@aol.com

tuschuck@aol.com

ljk2deltasig@yahoo.com

pcotter1@yahoo.com agambetti@yahoo.com

janellet@itemnpd.com

tbeatty08@yahoo.com

hlmetzge@svsu.edu

Karin4599@aol.com

ecain1@rochester.rr.com

Mupi77@comcast.net

timseibert@gmail.com

ducelite@hotmail.com

aac113@bellsouth.net

none listed

elv1579@aol.com mandy.hanson@hardin.kyschools.us

johnakerman@yahoo.com briandria_hicks@yahoo.com

deltasigmapi891@hotmail.com

williamrights@hotmail.com

kyle@dspchattanooga.com

joe@joeriego.com

This list includes brothers that are seeking to begin alumni chapters in various areas. Want to be a founding member of an alumni chapter—or just join some brothers for a good time? Contact the following brothers for more information on local activities!

518-280-0495

518-857-1588

707-645-9227

907-261-5981

661-255-9035

270-234-8250

843-763-1102

704-726-7723

423-933-1549

646-267-1010

217-254-9169

515-975-3719

260-485-0400

248-703-8737

717-856-2620

510-459-0632

601-260-3375

575-621-8147

205-652-7517

901-335-5711

843-397-0442

504-559-3592

808-348-1450

850-384-4309

336-758-3654

207-767-6500

916-396-6066

401-864-7498

919-420-8279

540-353-1109

585-385-5176

269-903-7044

941-441-6877

912-663-2993

605-929-9885

574-536-4734

417-889-6669

814-574-1067

571-243-2726

850-284-3599

727-712-0124

520-419-1301

757-613-7130

540-429-0294

UNITED STATES:

Albany, NY Albany- New York Capital , NY Alcatraz, CA Anchorage, AK Antelope Valley, CA Bowling Green, KY Charleston, SC Charlotte, NC Chattanooga, TN DC Metro Decatur/Central Illinois, IL Des Moines-Cent. Iowa Fort Wayne, IN Ft. Lauderdale, FL Harrisburg, PA Hayward, CA Jackson, MS Las Cruces, NM Livingston, AL Memphis, TN Myrtle Beach, SC New Orleans-Crescent City Oahu, HI Pensacola, FL Piedmont, NC Portland, ME Portland, OR Providence, RI Raleigh/Durham Roanoke, VA Rochester, NY Saginaw, MI Sarasota, FL Savannah, GA Sioux Falls South Bend/Elkhart, IN Springfield, MO State College, PA Sterling, VA Tallahassee, FL

Tucson Old Pueblo Virginia Beach, VA Washington D.C. WORLD: Germany India Japan London Philippines

Saudi Arabia

Taiwan

Vancouver

Tampa, FL

Sean Rosney Kristin Wernig Joseph Riego Jeff Érwin Erica Verderico Mandy Hanson Iohn Ákerman . Briandria Hicks Kyle Bischoff Heath Marell Chris Aubrey Teri Reihmann Christopher Hoogland Shelby Mathew Kyle Junk . Stephen Stamboulieh Timothy Seibert Van White Robin Blackley Joey Thomas Alexis Carville Nichole Banquil Jeff Knight Nick McGalliard Patrick Cotter Al Gambetti Janelle Tillema Tyrone Beatty Lauren McMillan Ed Cain Hank Metzger Karin Grant Robert Bendetti Kristina Feaster Elaine A. Kendell Tara Calton Steve Grazier Sean M. Vinevard Andrea Garv William Andree Charles Farrow

David Feret Angela Bolden Tamisha Norris

(706) 790-3676 x2647 Ijlal Shamsi 91-989-703-1000 Íulie Newton 080-3453-2258 44-208-4238231 Ashok Arora Louie Basilio 632-939-0362 Baher Biltagi 96-650-387-1173 +886 2 3234 5785 Michael Chiu Dorothy Chin 778-786-2557

mysha25@aol.com ijlal@paramounthomecollections.com jnewton116@gmail.com hertela@vahoo.com louiebasilio@yahoo.com bbiltagi@vahoo.com MCCASH11@aol.com dorothychin@shaw.ca

barrettcarter@gmail.com

Clayton Chong 808-935-5069 cechong@aol.com

CHICAGO Kara Lenox 847-392-3844 khlenox@sbcglobal.net

No alumni chapter or contact in your city? You can start a new alumni chapter! For information, contact Heather Troyer at alumni@dspnet.org or (513) 523-1907 x223.

Kentucky LOUISVILLE Brian D. Argabright 502-614-5258 brianar@thorntonsinc.com

Louisiana BATON ROUGE-RED STICK Michael A. McNulty III 225-756-2013 michaelmcnulty3@cox.net

Maryland BALTIMORE Bryan McMillan 443-691-2581 bryan.mcmillan@ngc.com

Massachusetts BOSTON

Miranda Love 951-236-2405 miranda.love@gmail.com

Michigan DETRÕIT Ivis Shammami 248-217-9678 imshammami@comcast.net

Minnesota MANKATO/SOUTHERN MINNESOTA Kevin Aldridge 507-491-2332

kaldridge01@gmail.com TWIN CITIES John Brejcha 612-802-2361 brejcha72@hotmail.com

Missouri KANSAS CITY Henry McDaniel 816-686-9003 president@kcacdsp.org ST. LOUIS Lou Maull 314-966-0167

maullv@maull.com

Nebraska LINCOLN/GREATER NEB. Dan Davis 402-328-9647 deltasigalumni@yahoo.com

Nevada LASVEGAS Kelly Boma 702-205-6155 prez@vagasdsp.com RENO SIERRA NEVADA Zach Chadim 775-846-9114 zchadim@gmail.com

New Mexico ALBUQUERQUE HIGH DESERT Jane Sweeney 505-459-4005 janeelizs@hotmail.com

New York NEW YORK CITY Ieremy Bloch 973-769-6573 webmaster@dspnyc.com

North Carolina

GREENSBORO Nikki Pennell nichole.pennell@volvo.com

Ohio CINCINNATI Amanda Romine 660-349-9725 aromine@gmail.com CLEVELAND-AKRON Byran Bacik 216-662-3102 b.bacik@sbcglobal.net

Oklahoma

OKLAHOMA CITY-TORNADO ALLEY Avery Moore 405-824-2111 deltasig1907@gmail.com TULSA GREEN COUNTRY Ryan McDaniel 918-361-1288 ryanmcdaniel42@yahoo.com

Pennsylvania PHILADELPHIA Conchita Dixon 215-878-7020 phillydspalumni@gmail.com

South Carolina COLUMBIA Buck Fulmer buck-hbm@sc.rr.com

Tennessee KNOXVILLE Naomi Jablonski 865-363-3760 nayja2007@gmail.com NASHVILLE Mindy Craven

615-818-7329 mindy.craven@vanderbilt.edu Texas ANGELO ARMADILLO Iulia Valles 325-653-9448

jm_valles@hotmail.com

ARLINGTON AREA LONE STAR Paul Brodie 469-323-6238 pbrodie@swbell.net AUSTIN JoAnne Hendricks 512-258-4177 deltasigtx@yahoo.com CORPUS CHRISTI Katrina Sanchez 956-207-0106

ksanchez1129@yahoo.com DALLAS AREA Bron Deal 405-213-5853 dallasareaalumni@yahoo.com

EL PASO Erika Dominguez 915-355-3682 info@ElPasoDSP.com FORT WORTH COWTOWN Christina Wolf 817-800-1126 christina.a.wolf@gmail.com

SPACE CITY HOUSTON Gilbert Landras 832-452-6177 gilbertlandras@gmail.com WICHITA FALLS-NORTH CENTRAL TEXAS Robert Brotherton

940-691-3215 rpaul30@hotmail.com Virginia

CENTRAL VIRGINIA John Cookson 804-744-4046 jhc3@juno.com

West Virginia SHEPHERDSTOWN Larry Lineberry 304-264-9250 larry.lineberry@comcast.com

Wisconsin MILWAUKEE Aaron McNerney 414-479-0181 amcnerney@wi.rr.com

Profiting from India: The Next Frontier for American Business

by Gunjan Bagla, Southern Illinois

ndia presents a huge new opportunity for businesses of all sizes to improve their revenues and profits. But many myths and pitfalls hinder the success of American companies in India. Brother Bagla offers Seven Tips for Success.

With the sluggish domestic economy, American companies are increasingly seeking overseas markets and resources to boost their sales and profits. In recent years, many corporations have turned their attention to the fastest growing free-market democracy in the world-

In the 2007 fiscal year, American exports to India grew an incredible 74.3%, according to U.S. government statistics. India is already among the top 20 trading partners for the United States and may soon rise to the top 10. Growing at about 9% per year, this trillion dollar economy is home to Asia's oldest stock market and holds enormous untapped business potential.

IBM sells over \$1 billion into India each year. General Electric's annual sales to India have crossed \$3 billion. Bechtel Corporation had up to 3,500 engineers working on designing and building one of the world's largest refineries, in Jamnagar, India. At the other end of the market, venture capital firms have flocked to private companies that plan to draw revenue from the Indian market; Kleiner Perkins has already profited from the public stock offering of Naukri.com, India's job portal and is the primary investor in ClearTrip, a travel web site whose leaders are European expatriates living in Mumbai, India's largest city. Boeing has located many top executives from the west into India and

DOING BUSINESS IN TOMORROW'S MOST EXCITING MARKET Gunjan Bagla, Southern Illinois GUNJAN BAGLA

Cisco has committed to building a second headquarters there.

For my book, I interviewed Scott Bayman who spent 14 years in New Delhi leading General Electric's business there prior to retiring. Lockheed Martin hired a former U.S. Ambassador to lead its business in India (the company has sold six of its giant Hercules transport aircraft to India's air force). India offers superb career enhancement opportunities for intrepid Deltasigs regardless of prior experience. But an open mind and ability to learn and respect another culture is a requirement.

Today, more than 2 million Indians in urban areas around New Delhi,

Bangalore, Chennai, Hyderabad and a dozen other cities work in the "information technology enabled services" (IT and ITES) industries. Outsourcers from India are growing at over 30% per year for the last decade: most of their sales growth is fueled by American customers. American companies such as ACS, Citigroup, EDS,

> Hewlett Packard. Honeywell, and Pfizer each employ tens of thousands in India. In fact, by the time you read this, IBM staff in India will exceed 100,000.

One of my large clients is designing the next generation of medical devices using the talents of engineers in India. Another small firm has been able to transform its mar-

ket research services for Hollywood by leveraging statisticians and MBAs from India who work during their nighttime to permit my client to answer questions from studio executives during their workday. It's not just American call centers that are being transformed by resources from India. I have seen attorneys, tax preparers, physicians, ghost writers, graphic designers, video game creators and more offering competitive advantages to their American counterparts through their intellectual capacities.

If you want to explore business opportunities, what are some key success factors? Here are some tips culled

from my years of helping American companies succeed in India.

Business Tip 1: Enter India with the correct assumptions of market

For most companies, it is a mirage to think of India as a market of 1.1 billion people—more than 700 million of its population earns less than \$2 a day. While the Indian government may legitimately claim that a third of its population is "middle-class" by its own standards, it's not meaningful to base a marketing plan imagining 350 million Indians with single-family homes complete with white picket fences, 2.1 cars and a dog.

By American standards, there are around 60 million Indians who qualify as middle-class. That is still a huge, untapped market that can't be ignored. It is also a market where brand preferences for products and services are not yet locked in. Further, it is predicted the middle class in India will likely grow to 500 million by 2020. You can truly experience exponential growth in India and your India sales and growth will likely continue over the next two decades, given the demographics.

Business Tip 2: English divides as much as it unites.

Much of the media hype would have you believe India is a country of English speakers. This can be misleading. First of all, 90% of the Indian population does not speak fluent English. Second, there are 23 distinct, "official" languages spoken in the country and Bengali is as different from Malayalam as French might be from Turkish. Third, the way people speak English in India might confuse you even further.

For example, an Indian might say respectfully, "My name is Jayalalitha B. and my email ID is jaya at the rate of alphaIndia dot com, what is your good name, madam?" or she might continue in writing "Vide Annexure B of the vakalnatama sent to you a fortnight ago, please sign the same and return in the attached franked envelope."To translate "Indish" into English, refer to my company's web site www.amritt.com/Indian English.html.

Business Tip 3: Don't assume India is a market for your obsolete products.

In the rural areas of India, Citibank and ICICI Bank have both introduced ATM machines that don't need passwords. Instead, they rely on biometric recognition (such as fingerprint matching). This was driven by the reality that many rural Indians can't read or write. Developers of smart ATM technology have a tough time overcoming legacy issues in the US but India is leapfrogging into the 21st century.

Optical fiber based telecommunications is also snaking its way into Indian homes and businesses in densely populated cities at a rate faster than many American municipalities have permitted. India's military demands seeks the latest technology from American and European vendors today for use in extreme environments (such as the world's highest battlefield at 20,000 feet, equivalent to the peak of Mount McKinley in Alaska); and India's energy providers need modern technology for nuclear, gas, solar, oil and coal plants. Today, India demands world-class technology and is often willing to settle for nothing less. Do not be surprised if you are required to innovate to serve this new market.

Business Tip 4: So called ironclad contracts may offer scant protection.

Many Americans enter India with the comfort that since India's legal system is based on a British foundation, similar to the American system, they can rest easy once they have secured a signed contract. It is true that protection for confidentiality and intellectual property is quite high in India, compared to other emerging economies. However, you cannot make the leap that Indian courts offer you (or anyone) much in terms of real protection.

Lawsuits can take years to come to trial and a decade or more to reach a decision. Appeals are frequent and relatively inexpensive. Collecting on a judgment is another long road. For most pragmatic business people in India, protection in the form of strong trusted relationships (cultivated over time) is as important as signed contracts. Invest in those relationships and nurture them. It can be quite profitable in India.

Business Tip 5: *Be ready to tailor* your product offering to the local

The ambient heat, humidity and dust can bring some American products to their knees unless design, production, packaging and shipping are adjusted to account for local conditions. Brownouts are common and power outages are

If you sell software that displays numbers, be aware that Indians count in lakhs (one hundred thousand) and crores (ten million), rather than millions and billions. Be sure you can display a number such as 12,34,65,758 which an Indian reads as 12 crore 34 lakhs, sixty five thousand seven hundred and fiftyeight (and is the same as 123,465,758 in American).

When PepsiCo's Tropicana first tried selling pure orange juice to Indians, its ad agency pointed out that Indians don't like drinking cold, sour liquids in the morning and the color of the juice reminded Indians of mangoes not oranges. Indians, at the time, preferred the sweetened taste of a local brand that was half the price. By positioning Tropicana as a healthful drink, and through persistent marketing, Tropicana was able to topple the market leader. Today, Tropicana counts India among its top ten markets worldwide.

Business Tip 6: Leave your arrogance at home.

Americans, American brands and American companies are welcomed in India. The Pew Center's latest Global Attitudes Survey confirms that most Indians have a positive attitude toward the United States—far more so than the

(Continued on page 23)

Springtime Brings Fraternal **Growth–Celebrating Two Installations!**

Pi Rho Chapter Massachusetts-Amherst

On May 17, at the University of Massachusetts-Amherst, Delta Sigma Pi installed its 265th collegiate chapter. A colony began in 2004 following interest by a graduate student who was an alumnus from Shepherd. Support by the administration and recruitment was rather slow to obtain, and a few interested students had to reorganize several times between 2004 and 2007 until meeting the requirements to petition for a chapter charter.

The effort culminated with 28 students and one faculty member being initiated as charter members thanks to untiring efforts from Boston Alumni members, specifically Nick Steinkrauss, Laura Bittner, and Paul Carpinella who held various regional and district positions during the colony's tenure. Pledge education was administered by Brother Steinkrauss.

Grand President Mitch Simmons led the initiation with assistance from brothers at Boston, Bryant, Massachusetts-Boston, and Boston Alumni Chapter. The chartering of the chapter occurred during a luncheon at the Campus Center

Hotel overlooking the beautiful campus. Presiding was New England Regional Vice President Laura Bittner. Others assisting included Northeastern Provincial Vice President Onuka Ibe, District Director and Leadership Foundation Trustee Emeritus Nick Steinkrauss, Colony Advisor Tracey Riley, and Director of Chapter and Expansion Services Dale Clark. Additional guests included 2007 National Collegian of the Year Vicki Frantz and Golden Council member Paul Carpinella.

Massachusetts-Amherst is the main campus of the UMASS system and enrolls nearly 21,000 students. It was founded in 1865 as the Massachusetts Agricultural College and later named Massachusetts State College. The Isenberg School of Management was organized in 1947 though various courses in economics and banking were offered since the early 1900s. Enrollment of business students is over 3,000.

Pi Sigma Chapter California-Irvine

The University of California-Irvine installation took place May 31 with the official chartering of Pi Sigma Chapter, #266. A colony at California-Irvine began in February 2007 following two separate inquiries to form the new group. The Department of Economics is the host for the chapter which has over 1700 students eligible for Delta Sigma Pi.

Grand President Mitch Simmons initiated 26 students with an additional two students and two faculty members being initiated later. Assisting with the ceremonies were students from Cal Poly-Pomona and Cal State-Long Beach. Pledge education was administered by Jaclyn Tuason and District Director Patrick Bonfrisco.



Celebrating the Pi Rho Chapter at Massachusetts-Amherst's May 17 installation were many leaders and brothers including Northeastern Provincial Vice President Onuka Ibe (back row, far left), Grand President Mitch Simmons (back row, 2nd from left), 2007 National Collegian of the Year Vicki Frantz (3rd row, far left), New England Regional Vice President Laura Bittner (3rd row, 2nd from left) and Golden Council member and Leadership Foundation Trustee Emeritus Nick Steinkrauss (front row, far left).



Pi Sigma (California-Irvine) became Deltasig's 266th chapter at an installation held May 31 at the Hilton Costa Mesa. Assisting were nearby chapters Cal Poly-Pomona and Cal State-Long Beach.

The chapter chartering presentations occurred during a banquet at the Hilton Costa Mesa with Western Provincial Vice President Chuck Brown presiding. In addition to the charter declaration by Grand President Simmons, other presentations were made by Pacific Coast Regional Vice President Paul Dawson, 2007 Lifetime Achievement Award recipient and Leadership Foundation Trustee Emeritus Mark Roberts, and Director of Chapter and Expansion Services Dale Clark. An entertaining keynote about the university was given by faculty member Andrew Gonzalez. Other guests for the event included Golden Council members Adrian Avalos, Claire Sammon Roberts, Tom Skinner, and Educational and Leadership Consultant Andrew Ochoa.

California-Irvine was founded in 1965 as one of three new campuses established as part of the California Master Plan for Higher Education. The name Irvine references Mr. James Irvine who administered the Irvine Ranch from which the land came. The city of Irvine, Calif. was later established in 1975.

Congratulations and welcome, Pi Rho and Pi Sigma!

Profiting from India: The Next Frontier for American Business

(Continued from page 21)

Chinese or Russians. This does not mean that proclaiming "American superiority" will win you any business. In fact, many Indian buyers react negatively to such talk.

Business Tip 7: *Be patient, or don't* start at all.

If you are looking for a quick win, India will likely disappoint you. Indians are cautious about new business relationships. You may also encounter unexpected or unfamiliar competitors from Europe, Israel, or from the Far East. Early orders might emerge months later than you first expect. Ramp-up may be prolonged as well.

Once you are established, however, you will find those very relationships can serve as barrier to entry for your competitors. This is partly why General Electric and Citibank boast about their decades-old connections with India.

Regardless of where India figures in your global expansion plans today, it will surely occupy an important place four years from today. But you must start now.

Brother Gunjan Bagla is managing director of Amritt Inc., a management consulting firm helping American companies succeed in India. He also teaches "Business With India," an executive seminar at Caltech (California Institute of Technology) in Pasadena. His book "Doing Business in 21st Century India: How to Profit Today In Tomorrow's Most Exciting Market" is published by Hachette Book Group. Bagla joined the Eta Sigma Chapter at Southern Illinois-Edwardsville in 1979, where he earned an MBA. He also has a degree in mechanical engineering from the Indian Institute of Technology (IIT) in Kanpur, India.

2007-2008 FRATERNITY ANNUAL REPORT

Total Annual Initiates 5-Year Comparison:

'07-'08 4.821 '06-'07 4.697 '05-'06 4,356 '04-'05 4,346 '03-'04 4,461

Top 10 Chapters with Highest # of Initiates Since Their Founding:

(6/30/08)

Missouri-Columbia ('23) - 3,494 Colorado-Boulder ('26) - 2,940 Texas-Austin ('30) – 2,872 Indiana ('25) - 2,691 Iowa ('20) - 2,617 Miami-Ohio ('27) - 2,605 Georgia ('22) - 2,427 Auburn ('31) - 2,417 Florida ('29) - 2,381

Oklahoma ('29) - 2,257

Deltasigs Helping their Community

Many community service events focus on local children, elderly, the homeless, and the chapter's local community. Here is a list of the largest benefactors (outside of children, elderly, homeless, etc.) and the most popular types of events. Items in **bold** are the most popular in each category.

Largest Beneficiaries

Adopt-A-Highway **American Cancer Society**

American Red Cross Boys and Girls Club Children's Hospital Habitat for Humanity **Humane Society** Junior Achievement Local Blood Banks Local Food Banks

Ronald McDonald House

Largest Types of Events

Bingo **Blood Drive Build Houses/Construction**

Clean Up

(Including Road Clean Up)

Donation Collection

(including food, clothes, toys, money, and more) Event Set-Up Mentoring Pop Tab Collection Serve Food

Volunteer (Multiple Services) Walk/Run (including Relay for Life)

Chapters with Highest Number of New Initiates

(2007-08)

Texas Tech - 64 Boston - 63 Indiana-Purdue at Indianapolis – 61 Delaware - 58

> Missouri-Columbia - 57 Florida - 55

Indiana - 51

Colorado-Boulder - 51

Georgia - 50

Connecticut – 46

Louisiana State - 45



By the Numbers

Delta Sigma Pi celebrated its 100th birthday on November 7, 2007. With a Central Office renovation in the works and the launch of the "Building on Brotherhood" brick campaign, the start of our next 100 years is already quite exciting! We look forward to continued success and prosperity in our next 100 years.

A look at numbers for the 2007–08 fiscal year:

- 5- Chapter installations or reactivations (Boston, Delaware, Midwestern State (TX), Massachusetts-Amherst, California-Irvine)
 - 9- Campuses visited in expansion efforts and current colony count
 - 47- The 47th Grand Chapter Congress will be held August 12-16 in Washington D.C. Register today at www.dspnet.org (Congress).

50– The Pledge Manual is now in its 50th edition! Purchase this collectors' edition at www.dspnet.org (Deltasig Shop).

57- Chapters receiving 100 CEI points

60– Franchised alumni chapters

85 – Number of Delta Sigma Pi Leadership Foundation scholarship/fellowship applications submitted for 2008.

195 – Active collegiate chapters

211 - Total number of brothers who joined the 2007 Centennial Society. Thank you!!

500- Number of dollars it costs to buy an 8x8 brick for the "Building on Brotherhood" Campaign (a 4x8 brick is \$275).

1,260– Total number of 2007 Grand Chapter Congress registrants—a record!!

1,631 – 2008 Spring LEAD Provincial Conference attendees

1,674-2007 Fall LEAD School attendees

4,821 - New members initiated, including 130 faculty and 7 honorary—a record number!!

221,272 – Total membership recorded of Delta Sigma Pi initiates worldwide



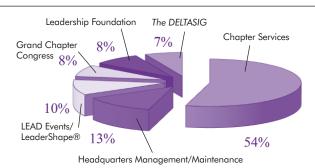


With Deltasigs living in 105 countries and U.S. territories, no matter where you travel, you're bound to run into a brother! The following countries host 10 or more brothers:

Where Does the Money Come From?

	Time to a coo mic money come income
29%	Dues and Alumni Franchise Fees \$631,165
15%	Initiation Fees
13%	Grand Chapter Congress \$292,057
12%	Jewelry and Merchandise Sales \$254,812
10%	Royalties/Investments \$217,717
9%	LEAD Events
5%	Insurance, Regalia and Other \$120,064
4%	Leadership Foundation Management Fees \$97,000
3%	Leadership Foundation Grants \$62,500
	\$2 212 859





Where Does the Money Go?

54%	Chapter Services
	HQ Management/Maintenance \$221,968
10%	LEAD Events/LeaderShape® \$182,757
8%	Leadership Foundation \$140,420
8%	Grand Chapter Congress \$143,521
7%	The DELTASIG\$116,823
	\$1,759,987

Deltasigs Across the Country and... NH-189 **WA-**762 **MT-**87 **ND-**166 CT-1,659 MN-3,548 **OR-**411 **NY-**5,709 RI-285 2,474 **SD-847** MI-**MA-**1,892 **ID-**106 4,473 PA-5,111 **WY-**80 **DE-**214 ОН-IA-2,633 IN-NJ-3.709 **NV-**876 **NE-**2,317 8,556 4,939 IL-9,684 DC-629 **UT-**402 **VA-**4,460 MD-2,198 CO-3,890 **KS-**1,994 **KY-**1,321 **MO-**6,146 NC-3,720 TN-3,227 CA-14,902 SC-2,124 **OK-**2,544 **AR-**491 AL-**AZ-**3.311 **NM-**1,631 **GA-**6,700 2,962 MS-2,462 **TX-**15,473 **LA-**5,206 Numbers as of 8/08 9,892 **Around the World**

Australia – 22 Bahamas - 40 Brazil – 14 Canada - 162 China – 47 Ecuador - 10 France – 23 Germany - 54 Guam - 15 Hong Kong - 30 Honduras – 11 India – 33 Indonesia - 21 Japan – 43 Kenya - 11 Malaysia - 47

Mexico - 78 Netherlands – 10 Norway - 19 Pakistan – 14 Panama - 26 Philippines – 23 Puerto Rico – 73 Saudi Arabia - 18

Singapore – 28 South Korea - 13 Spain - 12 Sweden – 10 Switzerland – 17 Taiwan – 16 Thailand - 12 Turkey - 13

United Arab Emirates – 12 United Kingdom - 83 Venezuela – 11 Virgin Islands - 32

Deltasigs are Passionate in Their Support

Past British Prime Minister and novelist Benjamin Disraeli once said"Man is only truly great when he acts from his passions." Based on the successes of the Fraternity and Leadership Foundation, one could easily conclude there are many passionate Deltasigs.

Our Fraternity has started this millennium with bold goals, which include the renovation of the Central Office in Oxford, Ohio. The Fraternity is supported by its charitable arm, the Leadership Foundation, in attaining these successes.

Through the generous support of our brothers, we have raised 32% more funds than

budgeted this past fiscal year. Our expenses were also below budget. Because of continued support, we have been able to give numerous educational grants and scholarships to support our members.

I am excited to announce the Leadership Foundation has approved an unprecedented grant that will provide attendees at our next Grand Chapter Congress the chance to experience the Smithsonian Air and Space Museum after hours in a Deltasig-only exclusive setting. This once-in-a-lifetime opportunity is made possible by the donors on the following pages.

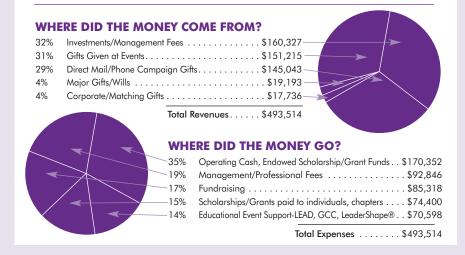
I would like to specifically thank the 211 members of the 2007 Centennial Society, the 18 members of the 10K Club, the 400 new members who joined the Grand President's Circle this past year and the more than 1,500 total donors supporting Delta Sigma Pi with annual gifts.

Your continued support of the Fraternity is what makes us great. I thank you for that past support and look forward to your continuing support of Delta Sigma Pi and the Leadership Foundation.

Fraternally

Eddie Stephens

Chairman and President



Cumulative Lifetime Giving (As of 6/30/08 *Denotes deceased)

CENTURION

\$100,000 or more

Deltasig House Corporation, Northwestern-Chicago Clyde Kitchens/Thoben Elrod Foundation, Kappa Chapter Lodge

Mr.* and Mrs. Sidney A. Sparks, Texas-Austin Charles I."Buzz"* and Ruth S."Stonie"* Sutton, Arizona State (both)

Victor A. Tabor*, Louisiana Tech

Melvin E. Wolfe*, Northwestern-Evanston

FIFTH FOUNDER

\$50,000-\$99,999

Alpha Theta House Corporation, Cincinnati Gregary W. and Laura L. Howell, Pacific/Nevada-

Gregory J. and Katie I. Koch, Missouri State/Eastern Illinois

John D. Richardson, Arizona State Mark A. and Claire Sammon Roberts, San Francisco/San Francisco State Philip H. Turnquist, Indiana State

BENEFACTOR

\$25,000-\$49,999

Russell E. Brown, Arizona State Randy L. Hultz, Truman State Norman Kromberg, Nebraska-Lincoln Lincoln-Greater Nebraska Alumni Mrs. Daniel E. Plaster, wife of Brother Plaster, Georgia State Chris E. Robinett, Nebraska-Lincoln Richard A. "Nick" Steinkrauss, Suffolk Eddie E. Stephens III, Miami-Florida

William W. Tatum, Jr., Southern Mississippi

Lester J. White*, New York **ENTREPRENEUR**

\$10,000-\$24,999

Thomas E. Arnold, Miami-Florida Jeffrey D. and T. Joelle Berlat, Houston (both) Sean T. and Andrea J.N. Boyd, George Mason/ California-Riverside

J. Barrett and Kimberly Carter, Georgia State/Clemson Mark A. and Michelle Chiacchiari, Pennsylvania/Boston Alumni

EDS Campus Relations

Richard D. Foster, Central Missouri

Clarence N."Red" and Stefanie K. Frank, Detroit Marc P. and Marilyn D. Franson, Drake/Loyola-

Timothy D. Gover, Southern Methodist

Shanda R. Gray, Missouri State

Ralph D. Groff, Temple

Firman H. Hass*, Wisconsin-Madison

John V. Henik, Indiana-Northwest

Kathleen M. Jahnke, Northern Illinois

Brian P. and Amelia Krippner, Truman State (both)

Michael R. Mallonee, Oklahoma

Russell G. Mawby, National Honorary Member

Joseph M. Mayne, St. Cloud State

R. Nelson Mitchell*, Johns Hopkins

Claire D. Moomjian, Akron

Joan L. Nason, Bowling Green State

The National Dean's List

Northwestern Mutual Life

Robert B. Pamplin, Northwestern-Evanston

James F. Pendergrass, Southern Mississippi

Corey D. Polton, Cal State-Fullerton

William C. Schilling, Nebraska-Lincoln

Thomas J. Schmidt, Temple



10K Club Members

As of 10/30/08

The Leadership Foundation Board of Trustees developed the 10K Club to better secure the next 100 years of Delta Sigma Pi. Individuals giving at least \$10,000 in unrestricted gifts to the Leadership Foundation between July 1, 2003 and June 30, 2012, will earn membership.

All gifts that counted toward the 2007 Centennial Society also count toward becoming a member of the 10K Club. Those who joined at or before the 2007 Centennial Grand Chapter Congress will be known as 10K Club Centennial Founders (noted with ©) and will receive special benefits. Those joining now will be known as 10K Club Members. Each member will receive a 10K pin, special recognition at National Events, a certificate and their name engraved on a plaque to be displayed at the Central Office.

Stefanie Frank (wife of Clarence"Red" Frank, Detroit)© Timothy D. Gover, Southern Methodist© E. Robert Hautzenroeder, Colorado-Boulder Gregary W. Howell, Pacific© Laura L. Howell, Nevada-Las Vegas© Randy L. Hultz, Truman State® Gregory Koch, Missouri State® Katie I. Koch, Eastern Illinois® Norman Kromberg, Nebraska-Lincoln© Corey D. Polton, Cal State-Fullerton® John D. Richardson, Arizona State® Claire Sammon Roberts, San Francisco State® Mark A. Roberts, San Francisco© Sandra L. Shoemaker, Missouri State® Eddie E. Stephens III, Miami-Florida© Philip H. Turnquist, Indiana State® Joseph T. Ward, Lewis®

Living Legacy Society As of 9/1/08

The Living Legacy Society is a planned giving program recognizing those investing in Deltasig's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Foundation staff is available to answer any questions regarding this giving option.

The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest. If you are interested in learning more about this Society and how you can join, please email *Foundation@dspnet.org* or call 513-523-1907.

William E. Beatty, Rochester Tech T. Joelle Berlat, Houston Shannon Marie Berry, East Tennessee State Peter G. Bjelan, DePaul *Frederick J. Bohling, Marquette Shane T. Borden, Central Florida Sean T. Boyd, George Mason Michael Z. Brenan, Miami-Florida Charles Brown, San Diego Lisa Brown, Cal Poly-San Luis Obispo Russell Brown, Arizona State Robert G. Busse, Rutgers J. Barrett Carter, Georgia State Anna M. Clark, New Mexico R. Benjamin Collum, Deltasig Friend Fred Diamond, Florida Scott J. Dinius, Indiana-Purdue at Ft. Wayne C. Robert Drake, Miami-Florida Theresa J. Drew, Northern Arizona Mitchell A. Epstein, Florida Richard B. Featherston, North Carolina-Chapel Heather A. Bailey Ferguson, Tampa David L. Glanzrock, Arizona State Clifford S. Graves, Penn State-Erie Shanda R. Gray, Missouri State John V. Henik, Indiana Northwest Ronald C. Higgins, Truman State Gregary W. Howell, Pacific

Randy L. Hultz, Truman State

Gregory Koch, Missouri State

Katie I. Koch, Eastern Illinois

Dawn Klinger, Central Missouri

Brian P. Krippner, Truman State

Michael R. Mallonee, Oklahoma

Todd S. McDowell, Missouri State

Daryl T. Logullo, Florida State

Catherine M. Merdian, North Texas *R. Nelson Mitchell, Johns Hopkins Claire D. Moomjian, Akron Denita J. Morin, Georgia State Joan L. Nason, Bowling Green State Charles L. Nilsen, Akron Kenichi E. Nishikawa, San Jose State Richard J. Parnitzke, Buffalo Corey D. Polton, Cal State-Fullerton John D. Richardson, Arizona State Claire Sammon Roberts, San Francisco State Mark A. Roberts, San Francisco Chris E. Robinett, Nebraska-Lincoln William C. Schilling, Nebraska-Lincoln Lisa B. Schram, McNeese State Allan D. Schuster, Jr., Texas-Arlington Sandra L. Shoemaker, Missouri State *Sidney A. Sparks, Texas-Austin Richard A. "Nick" Steinkrauss, Suffolk Eddie E. Stephens III, Miami-Florida *Charles I."Buzz" Sutton, Arizona State *Ruth S. "Stonie" Sutton, Arizona State *Victor A. Tabor, Louisiana Tech William W. Tatum, Jr., Southern Mississippi Carla May Tousley, Grand Valley State Philip H. Turnquist, Indiana State Lawrence Van Quathem, Arizona Erica L. Verderico, Kent State John A. Watton, Florida Atlantic James A."Duckie"Webb, Houston Derry J. Robson Webb, Houston *Lester J. White, New York Ann M. Wilson, Nebraska-Omaha *Melvin E. Wolfe, Northwestern-Evanston Jeffrey E. Zych, DePaul Anonymous *Denotes Deceased

Gus W. and Lisa B. Schram, McNeese State (both)
Vince and Sandra L. Shoemaker, Northern
Colorado/Missouri State
James F. and Rochelle L. Siegrist, Southern
California/Cal State-Long Beach
Mitchell B. and Velvet A. Simmons, Southern
Mississippi/Louisiana-Monroe
Joseph T. and Kimberly Ward, Lewis (both)
James A. "Duckie" and Derry Webb, Houston (both)
Jeffrey E. and Jennifer L. Zych, DePaul/Lewis

James "Duckie" Webb, Houston®

CORNERSTONE

\$5,000-\$9,999 Lloyd A. Amundson, *Minnesota* Beta Gamma Chapter, *South Carolina* Peter G. Bjelan, *DePaul* Patrick G. Blanchard, Georgia Southern
Frederick J. Bohling*, Marquette
James A. Caffrey*, Detroit
Evelyn Carter, Deltasig Friend
St. Louis Alumni Chapter
John A. Crawford, Iowa
Creative Promotions Unlimited
Allan E. Davis, Kansas
Karon S. Drewniak, Georgia
James M. and Claire L. English, Bentley/Shepherd
Mitchell A. Epstein, Florida
Charles E. Farrow, Arizona
C. Dean and Heather A. Ferguson, Georgia
State/Tampa
Jeffrey W. and Amy Gallentine, Missouri-Kansas
City (both)

Darrell G. Gilmore, Indiana-Bloomington
Arthur J. Giomi, Cal State-Chico
Shawn and Jeanne K. Gregory, Tampa (both)
H.E. Butt Grocery Co.
Ronald J. Hankamer, Jr., Texas Christian
E. Robert Hautzenroeder, Colorado-Boulder
Charles A. Hazday, Miami
Daniel D. Jackson, Jr., South Carolina
Burell C. Johnson, Alabama
Ruben C. Johnson, Alabama
Ruben C. Johnston, Nevada-Las Vegas
Stacy Jordan, Georgia Southern
Elizabeth M. Keith, Bowling Green State
Daryl T. Logullo, Florida State
Joe "Skip"* and Lois Loomis, California-Berkeley/Cal
State-Northridge (continued on page 29)

Richard M. Garber, Indiana-Bloomington



2007 Centennial Society Members: *Recognizing a Century of Progress*

As part of Delta Sigma Pi's Centennial commemoration, the Fraternity's Board of Directors and the Delta Sigma Pi Leadership Foundation Board of Trustees created the 2007 Centennial Society. Membership in the Society was limited to those individuals providing \$2,007 in unrestricted gifts between July 1, 2003 and June 30, 2008. Membership was bestowed to individuals upon reaching \$2,007.

The funds raised through membership in the 2007 Centennial Society will be used to support and secure future educational, leadership and scholarship opportunities for our brotherhood.

A final list of the 211 Centennial Society members will be on permanent display at the Central Office. Here is the final list, as of June 30, 2008 (*denotes deceased):

Jennifer R. Aichele, Cal State-Sacramento Philip D. Almquist, Bentley Lloyd A. Amundson, Minnesota-Minneapolis Thomas E. Arnold, Miami-Florida Ashok Arora, Central Florida Timothy J. Augustine, Kent State Adrian R. Avalos, Cal Poly-Pomona Michael M. Banks, Georgia Southern Jeffrey D. Berlat, Houston T. Joelle Berlat, Houston Jeremy J. Bessette, Bryant Peter G. Bjelan, DePaul Stephen L.A. Black, Eastern Illinois Jeremy Bloch, Rider Shane T. Borden, Central Florida Marc Bowman, Nebraska-Lincoln Andrea J.N. Boyd, California-Riverside Sean T. Boyd, George Mason Amy L. Briggs, Minnesota State-Mankato Charles Brown, San Diego Lisa Brown, Cal Poly-San Luis Obispo Russell E. Brown, Arizona State Alan M. Brunton, Akron Robert B. Bulla, Arizona State Carrie Burns, Mercer Frank Busch Jr., Sam Houston State Elizabeth Calloway, Penn State-State College Thomas Calloway, Penn State-Erie Jason D. Campbell, Penn State-Erie Charles T. Carter, Jr., Johns Hopkins Evelyn Carter (mother of J. Barrett Carter, Georgia J. Barrett Carter, Georgia State Kimberly W. Carter, Clemson Mark A. Chiacchiari, Pennsylvania

Mava Y.H. Chin, Florida Atlantic

William C. Clark III, Louisiana Tech

Sarah Anne DiPietro, Central Florida

Byron K. Clark, Indiana-Purdue at Indianapolis

Albert S. Dillon, Jr., North Carolina-Chapel Hill

John R. Christoph, Marquette

Tony Coe, Cal Poly-Pomona

John A. Crawford, Iowa

Jeffrey A. Davis, Howard

Karon Drewniak, Georgia

Karla Edwards, Akron Claire L. Kehoe English, Shepherd Mitchell Epstein, Florida Charles L. Farrar,* Louisiana Tech Heather Bailey Ferguson, Tampa Tracey Florio, Houston Richard K. Flynn, Missouri-St. Louis Richard D. Foster, Central Missouri Clarence"Red"Frank, Detroit Stefanie Frank (wife of Clarence "Red" Frank, Detroit) Marilyn Franson, Loyola-New Orleans Paul Frey, Buffalo Amy L. Gallentine, Missouri-Kansas City Jeffrey W. Gallentine, Missouri-Kansas Čity Christian Galoci, Longwood Harry T. Gamble, Rider Richard Garber, Indiana-Bloomington Darrell Gilmore, Indiana-Bloomington William Ginder, Johns Hopkins Arthur Giomi, Cal State-Chico David L. Glanzrock, Arizona State Kevin L. Gore, Missouri-Kansas City Timothy D. Gover, Southern Methodist Becky A. Gradl, Valparaiso Clifford "Sparky" S. Graves, Penn State-Erie Shanda R. Gray, Missouri State Allen J. Greb, Arizona State Shawn Gregory, Tampa David M. Grubb, Akron James Haas, Detroit Sterling G. Hall, Kansas Christina Hansen, Central Missouri Bob Hautzenroeder, Colorado-Boulder John V. Henik, Indiana Northwest Kurt H. Heyn, Texas A&M-College Station John Honsa, St. Cloud State Gerald E. Hotwagner, Oklahoma State Gregary W. Howell, Pacific Laura L. Howell, Nevada-Las Vegas W. R. Howell, Oklahoma James E. Hughes, Minnesota State-Mankato Robert O. Hughes, Pennsylvania Randy L. Hultz, Truman State

Kathleen M. Jahnke, Northern Illinois Jason K. Jamison, Colorado-Colorado Springs Burell C. Johnson, Alabama Ruben C. Johnston, Nevada-Las Vegas Stacy Jordan, Georgia Southern Brian K. Judd, San Francisco State Kyle E. Junk, Penn State-Erie Linda S. Kaplan, Albany Darin D. Katzberg, Nebraska-Lincoln Beth Keith, Bowling Green State Darrell Keller, San Diego State Robert L. Kemp, Marquette Zaeem Khan, Florida Atlantic Daniel B. Kiss, DePaul Dawn N. Klinger, Central Missouri Gregory J. Koch, Missouri State Katie I. Koch, Eastern Illinois Amelia B. Krippner, Truman State Brian P. Krippner, Truman State Kimberly Kromberg, Nebraska-Lincoln Norman Kromberg, Nebraska-Lincoln Patricia La Marr, Redlands Peter LaCava, Bentley Susan S. Lackey, Our Lady of Holy Cross Wayne Lauer, Penn State-Erie Linda Lawson, Redlands Kathleen Lazo-Thompson, New York Kara Hoover Lenox, Ball State William R. Leonard, Arizona State Joe"Skip"Loomis,* California-Berkeley Ingrid Louie, Bentley Michelle Mahoney, Indiana-Purdue at Ft. Wayne Michael R. Mallonee, Oklahoma William A. Martin III, Atlanta Russell G. Mawby, National Honorary Initiate Joseph M. Mayne, St. Cloud State Henry McDaniel, Missouri-Kansas City Kate J. McLean, Drake Kevin J. McLean, Drake Bryan M. McMillan, Johns Hopkins Mark R. Mikelat, Arizona State Claire D. Moomjian, Akron Mona M. Moon, North Carolina-Chapel Hill Laura A. Mullen, Texas A&M-College Station Venkataramana K. Murty, Bentley Joan L. Nason, Bowling Green State Joseph J. O'Brien, Hawaii-Hilo Dominique Owens, Penn State-Erie Lance E. Pauly, Nevada-Reno James F. Pendergrass, Southern Mississippi Ann Marie Pierce, San Francisco Edward C. Pierce, Redlands

Corey D. Polton, Cal State-Fullerton

Wayne A. Prichard, Truman State

John W. Powell, Florida James L. Prescott, Loyola-Chicago

THE MISSION OF THE DELTA SIGMA PI LEADERSHIP FOUNDATION:

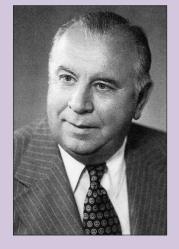
Onuka Ibe, Truman State

"The Delta Sigma Pi Leadership Foundation exists to generate and provide financial support for Delta Sigma Pi Fraternity's educational and charitable programs, which assist members to achieve individual and professional excellence within the business community."

Meet 2007 Centennial Society Member #200 John Christoph!

Brother John Christoph, a 1938 initiate at Marquette, is a member of the Milwaukee Alumni Chapter. John, retired from Wisconsin Bell where he served as a vice president and financial comptroller, now lives in Plano, Texas. He is the proud father of three children (a daughter and son in Dallas and a daughter in Wisconsin), eight grandchildren and four greatgrandchildren. His wife, Marjorie, is deceased.

John has many fond memories of his time with the Fraternity, especially his alumni chapter. As for his collegiate years, John described them as "lots of fun with lots of friends." He now spends his days living in a



retirement community, but still finds ways to keep busy. "The facility has a wonderful health wellness program... including tai chi!"

When asked why he chooses to support the Leadership Foundation, Brother Christoph says, "I'll give when something worthwhile comes along. I try and keep up with donations to Marquette and Delta Sigma Pi." He emphasized how the Fraternity is a reminder of the great times in his life—and great friendships.

We thank Brother Christoph, and all 2007 Centennial Society members for their generous support of the Leadership Foundation! ▲

Shelley Pryor, Illinois State Kelly J. Rabin, Drake Lee W. Randall, Mississippi Clifford P. Reilly, Central Missouri John D. Richardson, Arizona State Malia Richmond, Troy Claire Sammon Roberts, San Francisco State Mark A. Roberts, San Francisco Chris E. Robinett, Nebraska-Lincoln Amanda R. Romine, Truman State David B. Ross, Florida Atlantic Tracey Schebera, Florida State Angela Schelp, Central Missouri Corinne L. Schilberg, Penn State-Erie William C. Schilling, Nebraska-Lincoln Thomas J. Schmidt, Temple Lisa B. Schram, McNeese State Teresa L. Schudrowitz, St. Ambrose Laurie Gail Senko, Arizona State Sandra L. Shoemaker, Missouri State Vincent Shoemaker, Northern Colorado James F. Siegrist, Southern California Rochelle L. Siegrist, Cal State-Long Beach Mitchell B. Simmons, Southern Mississippi Velvet A. Simmons, Louisiana-Monroe Derrick S. Singletary, Bellarmine Tom Skinner, Loyola-Marymount A. Zuheir Sofia, Western Kentucky Sara T. Somerset, Bentley Richard A. Steinkrauss, Suffolk Eddie E. Stephens III, Miami-Florida Ivonne N. Stephens, Miami-Florida Charles I. "Buzz" Sutton, * Arizona State Ruth S. "Stonie" Sutton, * Arizona State Suzanne M. Swire, Cincinnati

Dominic A. Tarantino, San Francisco Christopher L. Thompson, George Mason George H. Tienken, Georgia State Roger M. Tienken, National Honorary Initiate Salome Johnson-Tinker, Howard Brandon D. Trease, Wayne State-Nebraska Sanjay O. Trivedi, San Jose State Philip H. Turnquist, Indiana State Larry Van Quathem, Arizona Michael Vitale, Rider Joseph T. Ward, Lewis Kevin B. Ward, Louisiana at Lafayette Kimberly A. Ward, Lewis Derry J. Webb, Houston James"Duckie" Webb, Houston Kevin R. Weber, Missouri-St. Louis Tamara Welsh, Kennesaw State H. Nicholas Windeshausen, Nebraska-Lincoln Jeffrey E. Zych, DePaul

Groups

2005 Grand Chapter Congress
2007 Grand Chapter Congress
Barrel Club-2007 Grand Chapter Congress
Barrel Club-2007 Grand Chapter Congress
Atlanta Alumni Chapter
Beta Gamma Chapter, South Carolina
Deltasig (Beta) House Corporation, Northwestern-Chicago
Ehrhardt Keefe Steiner Hottman P.C.
North Central Province
Northeastern Province
St. Louis Alumni Chapter
South Central Province
West Palm Beach Alumni Chapter
Western Province

(Cornerstone continued from page 27)

Gilman G. Louie, San Francisco State
William H. McGowan, Cal State-Sacramento
North Central Province
Richard J. Parnitzke, Buffalo
John W. Powell, Florida
James L. Prescott, Loyola-Chicago
Western Province
A. Zuheir Sofia, Western Kentucky
John J. Sonday, Lewis
Christopher L. and Kathleen Lazo-Thompson,
George Mason/New York
Kevin B. Ward, Louisiana-Lafayette
West Palm Beach Alumni Chapter
H. Nicholas Windeshausen, Nebraska-Lincoln

2007–2008 Gifts and Annual Giving Levels

Number in parenthesis after the name indicates consecutive years of giving \$100 or more, based on the Foundation's fiscal year of July 1 to June 30. *Denotes deceased

OLD GOLD SOCIETY

\$10,000–\$24,999 in contributions during 2007–2008 Gregory J. and Katie I. Koch (11), Missouri State/ Eastern Illiniois

James A. "Duckie" and Derry R. Webb (12), Houston (both)

Philip H. Turnquist (14), Indiana State

TRUSTEE SOCIETY

\$5,000-\$9,999 in contributions during 2007-2008
Gregary W. and Laura L. Howell (12), Pacific/Nevada-Las Vegas

Randy L. Hultz (19), Truman State Joseph M. Mayne (11), St. Cloud State John D. Richardson (11) Arizona State James F. and Rochelle L. Siegrist (5), Southern California/Cal State-Long Beach

CROWN & DELTA SOCIETY

Pennsylvania/Boston Alumni

\$2,500-\$4,999 in contributions during 2007-2008

Jeffrey D. and T. Joelle Berlat (13), Houston (both)

J. Barrett and Kimberly W. Carter (11), Georgia State/
Clemson

Mark A. and Michelle Chiacchiari (12),

Mitchell A. Epstein, Florida
Gamma Omega Chapter, Arizona State
Brian P. and Amelia B. Krippner (19), Truman State (both)
Norman Kromberg (17), Nebraska-Lincoln
Joseph J. O'Brien, Hawaii-Hilo
James F. Pendergrass (22), Southern Mississippi
Corey D. Polton (8), Cal State-Fullerton
Mark A. and Claire Sammon Roberts (18),
San Francisco/San Francisco State

Gus W. and Lisa B. Schram, McNeese State (both) Vince and Sandra L. Shoemaker (7), Northern Colorado/Missouri State

Mitchell B. and Velvet A. Simmons (14), Southern Mississippi/Louisiana-Monroe St. Louis Alumni Chapter (3)

Eddie E. Stephens III (13), Miami-Florida The Barrel Club, 2007 Grand Chapter Congress Joseph T. and Kimberly A. Ward (10), Lewis (both)

1907 SOCIETY

\$1,000-\$2,499 in contributions during 2007–2008
Jennifer R. Aichele (3), Cal State-Sacramento
Atlanta Alumni Chapter (5)
Peter G. Bjelan (11), DePaul
Shane T. Borden (3), Central Florida
Russell Brown (34), Arizona State
Charles and Lisa Brown (5), San Diego/Cal Poly-San Luis
Obispo

Endowed/Named Funds for Educational Scholarships and Grants

A gift to establish a named/endowment fund demonstrates your farsighted commitment to the development of future business leaders. An endowment fund is maintained in perpetuity, with a portion of the annual investment return to be used for the charitable purposes you specify. Such an endowment, which typically bears the name of the donor or donors, reflects your interests and serves as an enduring testament to your generosity.

A minimum initial gift of \$2,000 is required to start a fund. The fund is permanently endowed when at least \$20,000 has been contributed within six years.* The fund then begins to generate annual scholarships and/or grants.

A fund may be designated to provide scholarships for members from a particular chapter or group of chapters or based on other criteria. Similarly, a fund may be designated to generate grants for an educational program that has special meaning to the donor.

A Gift Agreement between the donor and the Leadership Foundation sets forth the purpose of the fund and how scholarships or grants will be distributed.

For more details, or to start a named/endowed fund, contact the Leadership Foundation at *foundation@dspnet.org* or 513-523-1907 x237.

Currently Endowed Funds of the Leadership Foundation:

Alfred Moroni/Epsilon Psi Scholarship Fund Alpha Delta/Lincoln-Greater Nebraska Fund Alpha Theta Chapter Fund

Beta Chapter Scholarship Fund

Beta Chapter-Robert Lewis Scholarship Fund Beta Chapter-Robert Mocella Scholarship Fund Beta Chapter-James Thomson Scholarship

Fund

Beta Gamma Scholarship Fund Beta Psi Scholarship Fund

Bob and Dorothy Busse Scholarship Fund Chicago Alumni Chapter/Thomas M. Mocella Scholarship Fund

Chicago Alumni Chapter/H.G."Gig"Wright Graduate Fellowship Fund

Randy L. Hultz Leadership Fund Iota Nu Chapter Scholarship Fund Kappa Upsilon Chapter—Ann Marie Janes

Memorial Scholarship Fund

Clyde Kitchens/Thoben Elrod Scholarship Fund

Norman Kromberg Leadership Fund Mu Tau Chapter–Brian Bell Scholarship Fund Nu Sigma Scholarship Fund

Daniel Edwin Plaster/Kappa Chapter Fund John D. Richardson/Gamma Omega Scholarship Fund

Skip and Lois Loomis Western Province Scholarship Fund

South Pacific Region Scholarship Fund Space City Houston Alumni Chapter Scholarship Fund

Mr. and Mrs. Sidney Sparks Fund Francis and Margaret Steinkrauss Fund

St. Louis Alumni Chapter/Stephanie DeGuire Scholarship Fund

Dr. Philip H. Turnquist Southern Province Scholarship Fund

Tampa Bay Alumni Chapter Scholarship Fund Victor A. Tabor Fund

H. Nicholas Windeshausen/Epsilon Phi Scholarship Fund Melvin Wolfe Fund



Assisting attendees with information about the Leadership Foundation at the recent National Volunteer Leadership Retreat were (from left) Director of Finance and Administration Jeanna Tipton, Leadership Foundation Trustee Sandy Shoemaker, Past Grand President and Leadership Foundation Trustee Kathy Jahnke and National Community Service Chair Tracey Florio.

Funds Building Toward Endowment:

Charles L. Farrar Scholarship Fund Delta Omicron/David Campbell Scholarship Fund

Denver Alumni Chapter Scholarship Fund Huron Region Scholarship Fund Kappa Lambda Chapter Leadership Fund Kathy Jahnke Volunteer Leadership Educational Fund

North Central Province Scholarship Fund South Florida Educational Travel Endowment Fund

Xi Phi Scholarship Fund

To make a gift toward any of these named/endowment funds, you may give online at www.dspnet.org —just note to which fund you wish to contribute, or call the Leadership Foundation at 513-523-1907 for assistance. Note that gifts restricted to a named/endowment fund do not count toward 10K Club membership.

*Endowment programs terms as of August 2008. Subject to change.

Carrie A. Burns (4), Mercer Thomas and Elizabeth Calloway (7), Penn State-Erie/ Penn State-State College Evelyn Carter (4), Deltasig Friend John R. Christoph, Marquette Byron K. Clark, Indiana-Purdue at Indianapolis Tony Coe, Cal State Poly-Pomona 2007 Grand Chapter Congress Jeffrey A. Davis, Howard Albert S. Dillon, Jr. (22), North Carolina-Chapel Hill Richard K. Flynn, Missouri-St. Louis Richard D. Foster (12), Central Missouri Harry T. Gamble (8), Rider Kevin L. Gore, Missouri-Kansas City Shanda R. Gray (13), Missouri State Sterling G. Hall, Kansas Kurt H. Heyn (5), Texas A&M-College Station Gerald E. Hotwagner (4), Oklahoma State W. R. Howell (2), Oklahoma Kathleen M. Jahnke (16), Northern Illinois Stacy Jordan (12), Georgia Southern Brian K. Judd (3), San Francisco State Linda S. Kaplan, Albany Robert L. Kemp (2), Marquette Tania L. Kempf, Pittsburgh Zaeem A. Khan (5), Florida Atlantic Daniel B. Kiss, DePaul Susan S. Lackey (3), Our Lady of Holy Cross Jeffrey P. Lauterer, Winona State Kara Hoover Lenox (3), Ball State William H. McGowan (3), Cal State-Sacramento Bryan M. McMillan (6), Johns Hopkins Claire D. Moomjian (8), Akron Laura A. Mullen, Texas A&M-College Station Lance E. Pauly, Nevada-Reno John W. Powell (6), Florida South Central Province (2) Lee W. Randall, Mississippi Clifford P. Reilly, Central Missouri William C. Schilling (14), Nebraska-Lincoln Thomas J. Schmidt, Temple Teresa L. Schudrowitz (12), St. Ambrose Laurie Gail Senko (3), Arizona State Sara T. Somerset, Bentley Theta Tau Chapter, St. Čloud State George H. Tienken, Georgia State Roger M. Tienken (3), National Honorary Member Brandon D. and Mollie M. Trease (11), Wayne State-Nebraska (both) Kevin B. Ward (4), Louisiana-Lafayette Kevin Weber (3), Missouri-St. Louis Tamara D. Welsh (3), Kennesaw State

LEADERSHIP SOCIETY

West Palm Beach Alumni Chapter (5)

\$500-\$999 in contributions during 2007-2008 Lloyd A. Amundson (2), Minnesota Thomas E. Arnold (13), Miami-Florida Ashok Arora (17), Central Florida Stephen L.A. Black, Eastern Illinois Jeremy Bloch (4), Rider Marc T. Bowman (18), Nebraska-Lincoln Amy L. Briggs (4), Minnesota State Alan M. Brunton (2), Akron Jason D. Campbell (4), Penn State-Erie Chicago Alumni Chapter (5) Eddy Chiochetti, Kent State William C. Clark III (8), Louisiana Tech Sarah Anne DiPietro, Central Florida Phi Quy Duong, St. Edward's C. Dean and Heather A. Ferguson, Georgia State/Tampa Tracey L. Florio (3), Houston Former Chapter Consultants Marc P. and Marilyn D. Franson (24), Drake/Loyola-Paul J. Frey (13), Buffalo Paul J.P. Garcia, Southern California

Darrell G. Gilmore (19), Indiana-Bloomington

Grand President's Circle

The Grand President's Circle is open to collegiate members attending a provincial or national event who donate at least \$10 to the Leadership Foundation and commit to serve the Fraternity after graduation. Members also pledge to contribute at least \$10 per year to the Leadership Foundation during their remaining undergraduate years and at least \$50 per year thereafter. During the past year, more than 400 brothers joined the Grand President's Circle, bringing the total membership to more than 5,000 brothers! To review a complete list of all Grand President's Circle members, visit www.dspnet.org, click on Leadership Foundation, Giving Programs and then Grand President's Circle. You can also visit this site for more information about this program and all programs offered by the Delta Sigma Pi Leadership Foundation.

David L. Glanzrock (5), Arizona State Becky A. Gradl (5), Valparaiso Shawn C. and Jeanne K. Gregory (15), Tampa (both) John F. Huckvale (2), Utah James E. Hughes (7), Minnesota State Kyle E. Junk (5), Penn State-Erie Darin D. Katzberg (6), Nebraska-Lincoln Elizabeth M. Keith (20), Bowling Green State William Kwan, Binghamton Peter J. LaCava (7), Bentley Linda Lawson (5), Redlands Michelle L. Mahoney (9), Indiana-Purdue at Fort Wayne Patrick D. Mazur (4), Penn State-Erie Henry K. and Kristen McDaniel (5), Missouri-Kansas City/Central Missouri Kelly J. Menke (5), Houston Mona M. Moon (8), North Carolina-Chapel Hill Wendy L. Niebank (3), Pacific Kelly J. Rabin (6), Drake Paul H. Reaves, Jr. (2), North Carolina-Chapel Hill Trey B. Rice (2), Texas A&M-Corpus Christi Matthew R. Richard, Bowling Green State

Malia S. Richmond, Troy Chris E. Robinett (17), Nebraska-Lincoln Jeffrey W. Rodine, Western State David B. Ross (3), Florida Atlantic Angela Schelp (9), Central Missouri Corinne L. Schilberg (5), *Penn State-Erie* Derrick S. Singletary (12), *Bellarmine*

Tom and Rebecca Skinner (6), Loyola-Marymount/ Philadelphia

A. Zuheir Sofia (3), Western Kentucky John J. Sonday (4), Lewis Michael S. Southard (3), Tampa

William F. Stebelski (3), Cal State-Sacramento

Sandra L. Tartol, Evansville Stephanie L. Webb, Mercer

FOUNDATION SOCIETY

\$100-\$499 in contributions during 2007-2008 Thomas C. Abisalih, Suffolk Robert C. Ackworth (2), Miami-Ohio Kevin A. Adamson (4), Lynchburg Joyce Gay Albright (2), Missouri State Kevin A. Aldridge, Minnesota State

Tanya Lynn Alexander, Wingate

Jose Mari 'Tisoy' Aligaen, Colorado-Colorado Springs Philip D. Almquist (3), Bentley Elaine R. Anderson, Wisconsin-La Crosse Adam M. Angstadt, Arizona State Brian D. Argabright, Bellarmine Bruce J. Auten (2), Michigan State

Adrian R. Avalos (5), Cal State Poly-Pomona

Gene M. Babcock, Minnesota State Amy Backus, South Carolina

Arnel and Barbara Balcita, Penn State-Erie (both)

Jami M. Ball, Western State-Colorado Michael M. Banks, Georgia Southern

Janice Barsoum, Rider Norman J. Bebon, Texas-El Paso

Leonard F. Bednarski (5), Rutgers

William E. Beye (3), Florida Southern Laura B. Bittner, Connecticut Jeffrey A. Blanchard (3), Kennesaw State Jaffrey A. Blanks (5), Drake Bradley R. Blanton (2), South Florida-Tampa Nelson C. Block, Northwestern-Evanston Patrick A. Bonfrisco (2), Cal State-Fullerton David P. Bormann, James Madison Michael V. Borromeo (2), Northern Illinois James E. Boyd, Shepherd Kenneth J. Brach, Northern Illinois Charles F. Brandon, Florida Atlantic Wendy K. Braxton (4), Kennesaw State Matthew A. Brooks, Minnesota State William G. Buck (4), Florida Southern Robert B. Bulla (11), Arizona State Hillary J. Burkett, Indiana-Purdue at Indianapolis Stephanie M. Burmeister, New Mexico Michelle J. Cain (3), Troy Jason P. Campagna, Our Lady of Holy Cross Allan B. Cantos (2), Houston C. Rene Capron, Oklahoma State Paul Carpinella (3), Bentley Donavan N. Carr II, Clemson Adam P. Carroll, Phoenix-Thunderbird Alumni Charles T. Carter, Jr., Johns Hopkins D. Craig Cashell, Miami-Ohio

Peter Chamberlain, Oklahoma George W. Charlson (3), Oklahoma State Andrew A. Chen (2), Maryland-College Park Amanda Cheng, New York Tiffani H. Cheung, California-Riverside Dale M. Clark (14), Longwood

Richard M. Clark, Western Kentucky Thomas J. Clayton (2), Duquesne Jack R. Clifford (10), Nevada-Reno Marc H. Cohen, Philadelphia

Richard P. Cole (5), Florida Bradley M. Collins, Minnesota State Daniel J. Collins (2), Massachusetts-Boston

John H. and June V. Cookson (13), Detroit/Virginia

Commonwealth

William Coolahan, Roger Williams Jeffrey J. Cordes (4), Minnesota Jeffrey J. Corrigan (2), Georgia State
Justin M. Cranmer (4), Arizona Alan B. Crouse (9), Redlands Stanford H. Dai, California-Riverside Jeffrey M. Dale, Southern Illinois Charles B. Daly (2), North Carolina-Chapel Hill

Bylli Daniels (5), Troy

L. Robert Dapper (2), Pennsylvania State

Daniel L. Davies (5), Tulsa Donald R. Davies (8), Rider Allan E. Davis (14), Kansas Nichelle D. Dawkins (2), Drake Thomas Day, Deltasig Friend Leah A. De Guzman (2), Pacific Frank B. De Peralta, San Diego State Joe D. Delgado, St. Edward's James A. DeWitt, Rockhurst

Maria E. Di Paolo, Cal State-Long Beach

Leadership Foundation Board of Trustees

For contact information, visit www.dspnet.org.

Chairman & President Eddie Stephens, Miami-Florida Principal of Law Office of Eddie Stephens, P.A. West Palm Beach, Fla. eddie@somethingthatmatters.org

Vice Chairman Greg Koch, Missouri State President/Owner, RE/MAX Gold St. Louis, Mo.

gregkoch@remax.net

Pete Bjelan, DePaul

Director-Network Operations, AT&T Global Elgin, Ill.

pbjelan@hotmail.com

Jeff Berlat, Houston

Treasury Analyst, Bracewell & Giuliani Houston, Texas

jberlat@yahoo.com

J. Barrett Carter, *Georgia State* Vice President and Director of Transactions,

Timbervest, LLC

Smyrna, Ga.

barrettcarter@gmail.com

Mark Chiacchiari, Pennsylvania IT Manager, Progressive Insurance Newbury, Ohio

mark.chiacchiari.wh98@wharton.upenn.edu

Rich Garber, Indiana-Bloomington

Business Development Manager, FLEXcon Co., Inc.

Hudson, Ohio rgarber2@hotmail.com

Randy Hultz, Truman State

Director of Human Resources, BKD, LLP Springfield, Mo.

rhultz@bkd.com

Kathy Jahnke, Northern Illinois

Vice President-Client Services, Rapid Impressions/ Printing Arts

Lombard, Ill.

kjahnke@ameritech.net

Joe Mayne, St. Cloud State

Professional Speaker/Sales Management, The Mayne Speaker

Elk River, Minn.

joe@maynespeaker.com

Bryan McMillan, Johns Hopkins
Division Manager, GSD Export/Import
Management, Northrop Grumman Corporation

Columbia, Md.

bmmcmillan@verizon.net

Lisa Schram, McNeese State

Owner and President, Employer's Administrative Corporation

Lake Charles, La.

lisaschram@hotmail.com

Sandy Shoemaker, Missouri State

Principal, Ehrhardt Keefe Steiner & Hottman, PC Larkspur, Colo.

sshoemaker@eksh.com

Mitch Simmons, Southern Mississippi

Agent, Georgia Farm Bureau Mutual Insurance Marietta, Ga.

mbsimmons@att.net

Brandon Trease, Wayne State-Nebraska

Senior Training Specialist, Information Technology, Inc. Broken Arrow, Ok.

trease@cox.net

Non-voting Trustees/Staff

Shanda Gray, Missouri State

Trustee/Executive Vice President, Secretary and Treasurer of the Leadership Foundation

shanda@dspnet.org

Bill Schilling, *Nebraska-Lincoln* Trustee/Executive Director, Delta Sigma Pi Fraternity bill@dspnet.org

Christy L. Dixon, Indiana State Conchita N. Dixon, Penn State-Erie Patrick M. Dohany (2), Ferris State Edward J. Donahue III, Johns Hopkins Theodore Dragich (2), Johns Hopkins Karon S. Drewniak (12), Georgia Brian R. Duclos, Valparaiso Charlene K. Duff, Deltasig Friend Wesley C. Dunlap, Temple David R. Eder, Cal State-Sacramento Dennis T. Edmon (3), Southeastern Louisiana Karla E. Edwards (2), Akron Coolidge A. Eichelberger, Jr. (2), Penn State-State Martin L. Ellerbrock (4), Ohio State Susan L. Elliott, Cal State-Sacramento Jill Elsner, San Diego State Timothy G. Eng, Texas A&M-College Station Lori Spraitzer Enochian, Akron James A. Erickson, Deltasig Friend W. Rufus Estis, Louisiana Tech Eta Chi Chapter, Cal State Poly-Pomona Stuart L. Farber (12), Cal State-Long Beach Courtney A. Faris, Longwood Charles E. Farrow, Arizona Richard B. Featherston (2), North Carolina-Chapel Hill Eli S. Feldman, C.W. Post of Long Island Michael B. Feldman, Binghamton Daniel H. Field, Minnesota State Richard S. Finlay (16), Johns Hopkins Sara Blank Florida, Houston Samuel R. Flowers, Alabama Patrick I. Flynn, Penn State-Erie John W. Fox (14), North Carolina-Chapel Hill Connie Fredrickson-Bray (3), Iowa Victor Freeman (2), San Francisco Michael L. Freiman, Temple Michael T. Frey, Miami-Óhio Nancy Haney Fussner, Truman State Karl Gabriel, Jr., Rutgers Raymond D. Galbreth, Missouri-Columbia Jeffrey W. and Amy L. Gallentine (8), Missouri-Kansas Christian W. Galoci (12), Longwood Neda M. Gappy, San Diego State Richard M. Garber (20), Indiana-Bloomington Patricia E. Garcia (2), Grand Valley State John A. Garstka (3), Loyola-Marymount Phillip J. Gaudreau (2), Philadelphia Gayle A. Gerhardt, Cincinnati Steven R. Germaine (2), Connecticut Joda L. Gibson (15), Illinois-Urbana William Giesler, Deltasig Friend J. Thomas Gooding (19), North Carolina-Chapel Hill Christine E. Gorklo, Rider Francis M. Gramlich, Rider Clifford S. "Sparky" Graves (12), Penn State-Erie Penny Somer-Grief, Binghamton Edwin K. Griest, Miami-Ohio Christina L. Spitz Griffin (15), Indiana State Claude H. Grizzard (20), Florida State Connie J. Groer, Frostburg State David M. Grubb (12), Akron Marie T. Guerin, Oklahoma James E. Haas (19), Detroit Meagan L. Hagerty, Wisconsin-La Crosse Calvin R. Hagins, South Florida-Tampa Donald V. Hall (3), Northwestern-Evanston Ronald J. Hankamer, Jr. (17), Texas Christian Amanda D. Hanson (2), Western Kentucky Gwendolyn Y. Harris (5), Illinois State René E. Hays (5), Western State Charles F. Heard, Jr., New York Leland J. Hendrie (4), Michigan State Charles J. Henkel, St. Cloud State Dara N. Henry, Philadelphia Shawn J. Heyderhoff, Iowa State

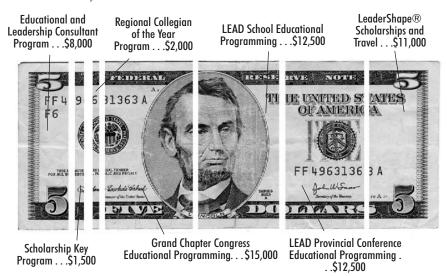
Howard E. Hight (19), DePaul

Where Do Your Annual Fund Donations Go?

Donating to the Delta Sigma Pi Leadership Foundation Annual Fund, which is the cornerstone of giving to the Foundation, is a great way to support the many educational and leadership programs provided for undergraduate and alumni members. The Board of Trustees approves educational programming grants every year to further expand and support vital programs like LEAD, LeaderShape®, Collegian of the Year, Grand Chapter Congress, Educational and Leadership Consultant program, chapter scholarship keys and more.

Each year the Fraternity must submit a written grant request for educational programming to be considered and approved by the Leadership Foundation Board of Trustees. These much needed funds help ensure that quality educational opportunities for our undergraduate and alumni members will continue to be provided at a lower cost to them. Annual Fund contributions are instrumental for the Leadership Foundation to provide this annual support to the Fraternity, and directly supports the Leadership Foundation's mission statement.

Here's a breakdown of the educational programming grants paid during the 2007–08 fiscal year:



The Leadership Foundation also directly pays regional, provincial and national COY scholarships to recipients.

Joseph M. Hill (21), Texas Tech John W. Hinely (2), West Florida Frederick J. Hirt, Loyola-Chicago Frank P. Hodas, George Washington Kristen Holder, Houston David S. Holscher (2), Indiana State William E. Honan, Buffalo Marcial E. Hoyos, Pacific Matthew M. Hudson (2), Saint Louis John D. Hughes (8), Rutgers Stacy L. Hughes (11), Wayne State-Nebraska Doug Huie, Kennesaw State Onuka Ibe (5), Truman State Viki A. Ichikawa, Bentley Michael Inwood, Deltasig Friend Gina M. Irvin (4), Georgia State Thomas J. Jackson, Georgia State John E. Jacobs (19), Michigan H. Lee James (3), West Alabama Jason K. and Catherine Jamison (8), Colorado-Colorado Springs (both) Peter Jeszka, Lewis Joseph J. Johnson, St. Thomas Patrick S. Johnson, Bryant

John R. Johnson (2), Kentucky J. Kenneth Jones (4), Penn State-State College Rebecca J. Hamilton Jones, Central Missouri Cullen M. Jordan (2), Cal State-Chico Mitchell G. Kahn (3), Albany Haili A. Kamahele, Cal State-Sacramento Terri L. Kane (6), Buffalo Grace A. Kangdani (2), Cal State-Fullerton Kappa Nu Chapter (2), Longwood Kappa Upsilon Chapter, Winona State Anthony D. Kays, Central Missouri Jerome J. Kelley (2), West Florida Mary-Rachel Ent Keyser, Tampa Charles W. Kilbride, Tampa Jay Kim, Binghamton William R. Kinsella (3), Loyola Marymount Rodney J. Kirk, Western Kentucky Anthony Kit (2), Northwestern-Chicago Kelley A. Kliethermes, Central Missouri Robert J. Knorr Jr., Deltasig Friend W. Lee Koetzle (4), Michigan Joy M. Kolb, Louisiana-Lafayette Patricia A. Kowalczewski (2), Truman State Donald H. Krasner, Miami-Florida

Nicholas M. Johnson, Rockhurst

Jason C. Kraus (6), Cincinnati Steven P. Kuenzel (18), Missouri-Columbia Loraine E. Kukasch (4), Clemson Kathryn M. Kurth (6), Illinois State Allen I. Kutchins (2), Loyola-Chicago Patricia A. La Marr, Redlands Lambda Chapter, Pittsburgh Gilbert Landras, Houston Deborah J. Lang (6), Bentley Gilbert E. Lanham, Jr., Cincinnati Wayne Lauer (5), Penn State-Erie Maris E. LeBlanc (2), Louisiana State Samuel G. Leftwich, Jr., Nebraska-Omaha Ronald J. Levy (2), Tulane Josh Liller, George Mason H. Ogden Lilly (2), Santa Clara William C. Lindelof, Jr. (2), West Liberty State James C. Livingston (2), Indiana-Purdue at Indianapolis Joe"Skip"* and Lois E. Loomis (16), California-Berkeley/Cal State-Northridge Elizabeth M. Losik (14), Baker Robert S. Love (2), Cal Poly-San Luis Obispo William G. Loventhal III, Georgia State Kevin E. Luber, Truman State Timothy J. Lunow, Missouri-St. Louis Larry A. and Jill Lunsford (19), Truman State/Central Missouri Jeanette Luu (2), Georgia State Martin R. Luxeder (2), Akron Dennis A. Mac Donneil, Cal State-Chico Wesley W. Macy, Miami-Ohio

Michael W. Maddox (7), California-Davis William E. and Wendy Mallett (2), West Florida (both) Michael R. Mallonee (23), Oklahoma George P. Manda (3), Loyola-Chicago George E. Mann, Jr., North Florida Ellen J. Manochi, Ohio Heath Marell, Roger Williams Marsha G. Martens, Deltasig Friend Crystal A. Martin (3), Nevada-Reno Brenda A. Martinek (4), Western Illinois Valerie C. Martinez, Cal State-Fullerton Ramon A. Marus, Jr., Christian Brothers Jennifer L. Masci, Binghamton Carolyn A. Massiah (3), New Mexico Keith N. Masuda (13), Wisconsin-Whitewater Kent E. Mattson (5), Nebraska-Lincoln Louis T. Maull (6), Loyola-Chicago Nicole Maynard, Colorado-Colorado Springs Christopher J. and Michelle P. McArdle (14), Marquette

(hoth) Todd S. McDowell, Missouri State Jennifer E. McGill (3), Bellarmine Kenneth P. McGregor (5), South Dakota Amanda M. McKenzie (2), Valparaiso Donald D. McKillop, Miami-Ohio Donald McLean (9), Loyola-Chicago Kevin J. and Kate J. McLean (6), Drake (both) Robert J. and Rashmi McNeill (11), Buffalo (both) Michael A. and Kelli Smith McNulty (14), Louisiana State/Baylor James P. Meehan, Binghamton

Randall F. Mendat, Ohio James D. Mendelsohn (2), Pennsylvania Brandon Michaels, Oklahoma Mark R. Mikelat (4), Arizona State Frank A. Mikorski (22), Rutgers

Jennifer L. Miltz, Indiana-Purdue at Indianapolis Mary E. Moon (2), North Florida

Clifford L. Moore, Houston Michael D. Moore (12), Angelo State Denita J. Morin (4), Georgia State Daniel T. Morris, Western State

Alan J. Movall, Wayne State-Nebraska Laurence J. Mroz, Penn State-Erie John A. Murphy (5), Rutgers Lea V. Murphy, Houston-Victoria

Blake E. Murrhee, Houston Venkataramana K. Murty, Bentley Susan K. Mutin (10), Indiana State Danielle E. Mutz, Western State

Aaron T. Nakayama, California-Riverside Joan L. Nason (18), Bowling Green State Sean A. Nelson, North Florida

William E. Newburry, Truman State Dan Nguyen, Cal Poly-Pomona North Central Province (4) Nu Tau Chapter (2), St. Thomas Sheila A. Oetker (10), Truman State

Oklahoma City Tornado Alley Alumni Chapter Omicron Tau Chapter, Ohio Dominican Shawn C. and Jenae Rehkemper O'Neil (9),

Washington-St. Louis/Loyola-Chicago Orange County Alumni Chapter Joyce D. Orr (4), Connecticut

Chase D. Orstad, Missouri-Kansas City

Andres Ortiz, Rider

Robert A. Ortner (3), Cincinnati Adam M. Osterman (6), Longwood Harold R. O'Sullivan (8), New York

Dominique A. Owens (3), Penn State-Erie Sergio J. Padilla, Deltasig Friend

Amber Lee Pekoc, Xavier

Gary D. Penisten (2), Nebraska-Omaha

Gary F. Perez, Bryant

Phi Chapter, Southern California David M. Piotrowski (3), Texas Christian

Susan A. Plassmeyer (4), Truman State

Double Your \$

Over 9,000 corporations and businesses in the United States recognize the need and provide support for scholarship and education through individual matching gift programs. Gifts are often matched at a dollar-for-dollar rate; however, some companies offer programs which double, triple and in some cases quadruple gifts. Check with your company's human resources department for more information and contact the Delta Sigma Pi Leadership Foundation to get your matching gifts underway.

Will your company match your gift to the Delta Sigma Pi Leadership Foundation? These companies did in 2007–2008...

ACCO Brands Corp. Amsted Industries, Inc. ArvinMeritor Inc. Bank of Montreal Choice Point Coca Cola Enterprises, Inc.

GE Foundation **Intuit Foundation** Lvondell Monsanto Pepsi Bottling Group Pepsico Foundation

Progressive Insurance Symetra Financial TYCO Electronics T. Rowe Price Verizon Wells Fargo

Memorial and **Honorary Gifts**

(as of 6/30/2008)

In memory of...

Marilyn Gover Joe"Skip"Loomis Sophie Mazur June Storm Pendergrass Richard M. Ruthhart Jason M. Vornholt James A. Waugh

In honor of... Kimberly A. Altergott

Atlanta Alumni Chapter Michael A. Bayliss, Jr. Felicia M. Bembe Beta Epsilon Chapter (Oklahoma) J. Barrett & Kimberly Carter Jillian G. Cosentino Aimee H. Costa Brianna Dall Bylli Daniels Bret T. Day Courtney Duff Alan I. Elkin Caitlin Erickson Whitney Fitzgerald

Daniel M. Gaines Gamma Epsilon Chapter (Oklahoma State)

Richard M. Garber Jeffrey D. Ghazarian Maggie K. Giesler Lori J. Greber

Andrew Heckman Dan M. Hoffman

Stefanie Jordan Justin R. Knorr

Heather M. Knorr Adam Maloney

Bryan M. McMillan Brian G. Meyers

Claire D. Moomjian S. David Padilla

Daniel S. Peach Alex J. Raksin

Jamie Ramacciotti Mark A. Roberts

Allen T. Roiser David B. Ross

Chris Routhe Jenna M. Santullo

Brian K. Scott Jacklyn M. Slagle Joanne Smith

George Speese Seth M. Steinberg

Eddie E. Stephens III Megan A. Stewart Tri Tang

William W. Tatum, Jr. William S. Unhock Chase Walters William J. Walters

Brittany B. Wister Mark Wood Eric Ziskin

Lyndsay Ashlyn Pool, Houston James J. Porpeglia, Siena Nathan C. Powers, Florida Atlantic James L. Prescott, Loyola-Chicago Wayne A. Prichard (5), Truman State David A. Procaccini (6), Buffalo Jelta Sigma Pi Leadership Foundatio Ben Purcell, Winona State Michele L. Pursell, Rider Austin P. Radus (2), Roger Williams Leonid Raksin, Deltasig Friend Maria A. Ramos, Roger Williams Robert F. Ready, Jr. (4), Truman State Sandra Richardson, Cal State-Sacramento Lin G. Richins (3), Cal State-Sacramento Krista K. Aberle Richmond, Nebraska-Lincoln Renee A. Robinson, North Carolina-Greensboro Kathleen Bruns Rogers, Missouri-St. Louis Michael A. Romano, West Liberty State Rene A. Romero (3), San Diego State Monica D. Romero, New Mexico Lesley A. Ross, Connecticut Jim Roth, Deltasig Friend Robert W. Rubel, Illinois-Urbana Gene and Gail Rubinson, Deltasig Friend Stanley W. Rupnow, Ball State Michelle S. Russell, Florida Jason Ruth, Texas Christian Warren D. Sager, Binghamton Michael F. Sapera (2), New Orleans Richard H. Sargavy (2), Rutgers Darrell A. Sawyer (17), Arizona State Mark D. Scheele, St. Thomas Michael A. Scheidt, Jr., Truman State Gary A. Schindel (2), South Dakota Kristine L. Schmidt (3), Miami-Florida John P. Schnierle (2), Cincinnati Walter A. Schratz, Pittsburgh

Jeffery S. Scott (2), Oklahoma John C. Seramur, Marquette Shiloh D. Shannon, Angelo State Kathleen H. Shioli, Illinois State Robert R. Short (19), Arizona State Gary Slagle, Deltasig Friend Kevin W. Smathers, Southern Mississippi Joseph Smith, Deltasig Friend Joshua E. Snow, West Alabama Rocio Solis, New Mexico Joseph Sotomayor, Massachusetts-Boston Space City Houston Alumni Chapter Howard T. Spilko, Binghamton Alison L. Spring, Drake Donald C. Stading, Nebraska-Lincoln Karen M. Stebelski (3), Truman State Richard A. "Nick" Steinkrauss, Suffolk Ivonne N. Stephens, Miami-Florida Renee D. Stewart (3), Philadelphia Byron G. Strange, Kansas Katherine E. Kessler Stratton (2), George Mason Jarret M. and Barbara Strawn (6), Tampa (both) Mouqiong Sun, Binghamton Chester P. Suski, Pittsburgh Global Imaging Systems Joseph W. Tacto, San Diego State Clinton P. Taffe, West Florida John B. Talbert, Jr. (2), North Carolina-Chapel Hill Traci S. Taplin (2), Cal State-Northridge William W. Tatum, Jr., Southern Mississippi Brandi E. Taylor, Texas-Austin Mathew R. Temple, Cal State-Fullerton Bruce G. Thompson, St. Cloud State Christopher L. and Kathleen Lazo-Thompson (2), George Mason/New York James A. Tichenor, Truman State

Lisa D. Tomas, Oklahoma State Carla May Tousley (15), Grand Valley State Heather A. Troyer (2), Washington-St. Louis John T. Tucker (13), Ithaca Lorenza J. Tupaz, Southern California Samuel J. Ulitzky, Rochester Tech Thomas E. Van Houten, Jr. (19), Georgia State Lawrence Van Quathem (6), Arizona Jennifer L. Van Dyke (5), Grand Valley State Felicia A. Waage (4), Christian Brothers Charles J. Walters, Deltasig Friend John A. Watton (3), Florida Atlantic Amy McKaskle Watts, Louisiana Tech Hugh W. Watts (4), North Carolina-Chapel Hill Richard B. Webb, Auburn Kenneth A. Weppler (2), Kent State Western Province (2) Jack L. Whicker, Florida State Michael A. Wilhelm, Binghamton Paul D. Williams (2), Cal State-Fresno James A. Willis (2), Missouri-Columbia Robert J. Wilson (5), Louisiana State Trevor J. Wilson, Cal State-Chico Erin T. Winfrey, Truman State W. Wynne Wister III, Deltasig Friend James A. Woerdeman (8), Iowa State Steven B.W. Wolitzer (11), New York Michael E. Wong, Binghamton M. Elizabeth Woodard (2), Clemson Frank E. Wrenick (6), Northwestern-Evanston Xi Pi Chapter (3), Redlands Derrick E. Young, Truman State Kevin L. and Donna S. Zachman, Grand Valley State/North Florida Zeta Upsilon Chapter, Virginia Tech Ian Ziskin, Deltasig Friend Rodney G. Zwygart, Nebraska-Lincoln

2008 Scholarship Recipients

Each year the Leadership Foundation awards over 40 academic scholarships and fellowships, in addition to scholarships awarded to the National, Provincial and Regional Collegians of the Year. All of these financial awards are made possible through endowed funds. Applications are due by June 30 of each year, and are available at www.dspnet.org/scholarship by February 15. Award amounts range from approximately \$500 to \$5,000 each. Listed below are the scholarship/fellowship recipients for 2008.

Founders' Memorial Undergraduate

Kristina Fabbian, Cal State-Fresno Jenna Gazelka, Winona State Sarah Green, Missouri-Kansas City Brandi Meyer, Florida Amanda Mickelson, Iowa State Olivia Mintah, Cal State-Fullerton Katie Nicholas, Oklahoma State Stephanie Snodgrass, New Mexico State

Melvin Wolfe Undergraduate Burton Bridges, Christian Brothers

Colleen Peterson, Wayne State-Detroit

Alpha Theta Chapter Jenna Yoder, Cincinnati

Beta Chapter

Katelyn Pirnie, Rockhurst

Beta Chapter-Robert A. Mocella Amanda Johnson, Wayne State-Nebraska

Beta Chapter-James D. Thomson Bryan Payne, South Carolina

Beta Chapter-Robert O. Lewis Kelsey Wilhelm, Winona State

Beta Gamma Chapter Bryan Payne, South Carolina

Beta Psi Chapter-Joey Robinson and David Gloer

Cristina Cubas, Louisiana Tech

Jeanna M. Tipton, Cincinnati Alumni

Brother Alfred Moroni/Epsilon Psi Burton Bridges, Christian Brothers

Bob and Dorothy Busse Kimberly Rogers, Mercer

Chicago Alumni Chapter/Thomas M. Mocella

Kaitlyn Carter, Northwestern

Chicago Alumni Chapter/H.G. "Gig" Wright Graduate Fellowship

David Glanzrock, Arizona State

Daniel Edwin Plaster/Kappa Chapter Kayla Winters, Georgia State

Kappa Upsilon Chapter-Ann Marie Janes Memorial

Kelsey Wilhelm, Winona State

Lincoln/Greater Nebraska Alumni-Alpha Delta Chapter

Matthew Thury, Nebraska-Lincoln Nanxing Xue, Nebraska-Lincoln

Mu Tau/Brian Bell Scholarship Andrew Roth, George Mason

Nu Sigma Chapter

Joanna Cummings, Roger Williams

Space City Houston Alumni KaWai Alfredo Ng Ng, Houston

St. Louis Alumni/Stephanie DeGuire Memorial

Aparna Misra, Washington-St. Louis

Francis and Margaret Steinkrauss Kyle Fabian, Bentley

Victor A. Tabor

Jeffrey L. Phillippi Scholarship-Crystal Comer, Eastern Illinois

Frank M. Busch Scholarship-Keawaii Crow, Louisiana Tech

Victor A. Tabor Scholarship-Mushfiqa Jamaluddin, Texas-Austin

R. Alan Ferrington Scholarship-Denise Everett, Louisiana Tech

Thomas W. Tanner Scholarship- Evan Leung, Houston

Howard B. Johnson, Thomas M. Mocella, Lester H. White, Ben H. Wolfenberger **Graduate Fellowships**

Dianne Cordova, Florida International Leah De Guzman, Cal State-Sacramento Karon Drewniak, Kennesaw State Dana Hoffman, Rider

Tampa Bay Alumni

Timur Aydin, Tampa

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours selecting the scholarship and fellowship recipients: John D. Richardson, Arizona State, who served as chair; Frank Busch, Sam Houston State; Katie Koch, Eastern Illinois; Claire Moomjian, Akron; Kris Palmer, Longwood; Nick Steinkrauss, Suffolk; and James"Duckie"Webb,

Fraternity Board Minutes in Seconds

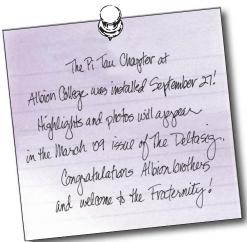
(7/31-8/1/08 Meeting)

- Approved moving forward to develop budget and timeline for large-scale CEI/chapter management revisions.
- Approved extensive changes to the Risk Management policy, one of which allows alumni chapters to purchase alcohol for events under very specific guidelines.
- Approved hiring The Architectural Group to finalize design plans and options for renovations to the Central Office, mostly related to accessibility issues. Plans and firm construction bids on various options will be gathered before further financial commitment is determined.
- Unanimously voted to revoke the charter of Eta Iota (*Nicholls State—Thibodaux*, *LA*) for failure to meet operational standards.
- Increased the "installation fee" charged to colonies from \$1,000 to \$1,500 (grandfathering any current colonies).
- Selected Linda Gooden, Executive Vice President of Lockheed Martin Information Systems & Global Services for 2009 National Honorary Initiate.
- Changed the application deadline for honorary and faculty membership from six to three weeks.
- Addressed a number of chapter discipline and assistance issues.
- Approved the 2009 Washington DC GCC schedule and budget, setting registration rates (\$230/\$270/\$305) lower than the '07 rates. Registration now live at www.dspnet.org.
- Approved policy on how to proceed with a charter appeal process.

BUY A BRICK TO

HELP RENOVATE

CENTRAL OFFICE





2009 Calendar of Events:

January 23-25

Fraternity Board Meeting-Oxford, Ohio

February 6-8

Northeastern LEAD Provincial Conference-Cincinnati

February 13-15

South Central LEAD Provincial Conference-San Antonio

February 15

Leadership Foundation Trustee Meeting-San Antonio

February 20-22

North Central LEAD Provincial Conference-Des Moines

February 27-March 1

Southern LEAD Provincial Conference-Atlanta

March 6-8

Western LEAD Provincial Conference-Tucson

April 25

National Alumni Day

August 12-16

47th Grand Chapter Congress-Washington D.C. (Arlington, Va)

October 17

St Louis LEAD School

October 24

Pittsburgh LEAD School

October 31

Lexington LEAD School Omaha LEAD School

November 7

Founders' Day

Newport Beach LEAD School

Visit www.dspnet.org for a complete listing of events, registration, and details.

HELP PAVE THE WAY FOR OUR SECOND CENTURY OF SUCCESS!

Buy a brick for the Central Office and leave your legacy... forever!

Buy A Laser Engraved Brick with Your own Personal Message

After 100 years in business and 50 years in Oxford, we are planning the bold step to renovate the Central Office facility—and we need your help! To help pay for the renovation, we are asking you to buy a brick! These bricks will be used in a special courtyard and walkway so that, in the years to come, you will be able to visit the Central Office

BUY ME TO SUPPORT DELTA SIGMA PI

and see your name as a permanent reminder of your important contribution to the Fraternity. You will be able to create your own message for your brick(s). Bricks make a great gift for birthdays, holidays, anniversaries or other special occasions.

Sales are limited. Go to www.dspnet.org for more details and to place your order!

Check out Deltasig's Affinity Partners!



The Affinity page of www.dspnet.org (Partner/Discounts) has a new look! Partner logos have been added to the section's home page and listings are now categorized as follows: eBooks and Magazines, Careers/Internships/ Professional Education & Events, Communication/ Networking, Credit Cards, Insurance, Merchandise and Jewelry, and Travel.

Be sure and read about our newest partners BusinessWeek, eChapterone.com, Young Money Magazine, National Financial Educators, Princeton Review, World MBA Tour, T-Mobile, College Pro, Unitrin Direct Preferred Insurance, and our official travel site *DSPTravel.org*.

Thousands of brothers have taken advantage of one or more of our partners either to save money, participate in a program of interest to them, or both. Some of our partners simply offer discounts to members, while others pay a royalty to the Fraternity. Regardless, there is no cost to examine the opportunities available to you!

A Journey to the Olympics

(Continued from page 3)

place finish. That summer with bills increasing, he also found a job working at a group home where troubled boys were given the opportunity to be reintroduced into society. "It felt good that I was helping, but it got frustrating at times when you see talented kids wasting their time and not making use of the opportunities they are presented."

In October 2007, he applied for an internship he was probably "over-qualified" for with the Oklahoma Department of Commerce, but it was an opening into an area that had longterm growth and development. That internship led to a permanent position in February 2008 in the area of research and economic analysis. Later that month, Aldwyn qualified for the World Championships at a Boston meet.

In October, he started his own strict schedule of training from 6:00–8:00 A.M., working at the Department of Commerce from 8:00 A.M-3:00 P.M. then finishing his day from 3:00-11:00 P.M. at his job at the group home. Occasionally, he'd also help supervise the operation of suites and courtside club events at Oklahoma football or basketball games. In retrospect Sappleton notes "while I had to take two or three jobs to get my bills back on track, it was probably my demise later in the season.... I'm still not sure how I made it through that schedule—but I did." It didn't take long before Aldwyn would need to re-organize his day to keep focus on his Olympic goal, and right before the World Indoor Championship he gave up his job at the group home and only worked from 7:00 A.M.-4:00 P.M., training from 5:00-7:30 P.M. This also gave him time to get to his physiotherapist appointments to help him heal and train properly.

Sappleton says "The World Indoor Championship was held in Valencia, Spain March 7-9. I competed in the 800m and the 4x400m relay. While I did not advance to the semi-finals in the 800m, two days later I competed in the 4x400m relay and cramped early in the race. I made a decision to tough it out and hold my composure. It was worth it, because the guys were able to pull off a world championship silver medal."

This decision did not come, however, without a price. Aldwyn's hamstring did not heal properly and caused considerable disruption in his regular training schedule. After he thought the injury was under control, he re-injured his leg days before he flew to the Jamaica Invitational meet on May 4. They scaled back his workouts and backed off of racing to give his leg time to heal properly. "I went to Indianapolis June 14 and ran 1:46.87 which was my second best time ever, beating Alan Webb. My coach continued to revamp my workout so that my leg would heal, and I found a physiotherapist who used a special technique to break up the scar tissue in my leg" says Sappleton. The treatments really helped because two weeks later Brother Avery Moore reported that "I just got a text from Brother Aldwyn Sappleton... telling me he has just made the Jamaican Olympic team!" Aldwyn has proudly represented Jamaica on the national level since he was 13-years-old and would continue wearing Jamaica's yellow and green jersey at the 2008 Olympics in Beijing.



The Olympic Village served as the temporary home for runner Aldwyn Sappleton during the Beijing Olympics. Aldwyn is used to traveling the world. Born and raised in Jamaica, he currently resides in Oklahoma.

Go = China

In July, with the support of his family (who tells him he can do anything!), Aldwyn started the journey to China with stops along the way-including meets in Spain, Germany and Sweden. On August 11, his team moved the two hours from training camp in Tianjin to the Olympic Village in Beijing. The Opening Ceremony left quite an impression: "It was exciting and magnificent... the opening was exciting and awesome and by far my favorite Olympic experience... The 'Birds Nest' was spectacular inside and out... the fireworks were ridiculously impressive (I mean, Are you kidding!?!). I saw superstars such as Kobe Bryant and Yao Ming up close!"

The Olympic committee gave the athletes a DVD to remember the experience, and since Aldwyn was lined up outside at the beginning of the ceremonies, he was able to watch the parade of nations via the provided video. "And to think I almost missed it. The bus from Tianjin left me and I decided to take a few taxis and the bullet train to get to Beijing."

Brother Sappleton's official Olympic time in the 800m was 1 minute and 48.19 seconds. He was disappointed he got "boxed in" and had hoped to at least make it to the semi-finals and improve his personal record. While it wasn't as well as he hoped, it is a respectable time for a world competition. "I'm grateful and thankful to represent my country at one of the

highest levels." He is proud to be a part of the Jamaican team that consisted of great athletes where "everybody just wanted to do their part" in representing their country and did a great job of "keeping their cool" while doing their best.

While he spent nearly a month in China, he will tell you he really only had one day after his race where he was able to see the sights. Aldwyn opted to visit the Great Wall of China. He spent the day with his agent, a sprinter (US 4x100M sprinter MeChelle Lewis) and their friends and family. "We ran into a talented female sprinter from Bahrain; the guys had to be careful not to have physical contact with her, but she had no objections with us taking a group picture." On his way to The Great Wall he also found a cozy little alcove tucked within the city, mostly occupied by locals (fishing in the river near-by). While he found the driving and traffic "crazy, even for me as a Jamaican," he did enjoy haggling for bargains on knock-offs at The Silk and Pearl market and watching others get "ripped off."

Brother Sappleton got to see more of the Closing Ceremonies and was pleased to be close enough to get a picture of Jackie Chan. He says he is still trying to process his entire Olympic experience. He also views his first Olympics as an "orientation process." It was an opportunity to show my stuff on the world stage and to meet other interesting individuals with different talents. "The way Jamaica came together as a team of athletes led to our best Olympic showing." He also thanks all his Deltasig brothers for cheering him on.

Back in the USA

Upon his return to the U.S. in September, Brother Sappleton attended an Oklahoma chapter meeting. He continues to regularly support his collegiate chapter. "Brothers such as Michelle Van Winden, his pledge educator, was there listening to me almost every day and provided encouragement for track and helped professionally with my resume and cover letter. Delta Sigma Pi taught me to be resourceful and to value not only the prize but the friends you make along the way," says Sappleton.

Professionally Aldwyn is currently a workforce analyst with the Oklahoma Department of Commerce's Research and Economic Analysis Division. He only has positive words for his employer who "exercised considerable leniency in his pursuit of Olympic glory" and notes he feels fortunate to like the people he works with every day. He happily still pursues his long-term interest of economics. He says it is a great opportunity because "I love the team I work with on a daily basis and was given opportunities to work on committees and special projects. I have even had my first article published that I co-wrote with my supervisor. I like what I do and I like to explore all angles to help individuals take their talent to the next level."

This journey around the world provides additional insights and more layers to the student who wants to help the world through economic development. Sappleton proudly states, "My family has always been there to support me in whatever I choose to do." Obviously his parents are very wise-Aldwyn probably can do anything. "All it takes is focus and sacrifice to complete your goals."

"It's Not Just a Job, It's Our Way of Life"

2008 Career Achievement Award Honoree-Alan Elkin, Colorado-Boulder

June 14, 2008—a night not soon to be forgotten by Brother Alan Elkin, or the nearly 90 brothers, Johns Hopkins administrators, friends and family that gathered for an evening of recognition, stories and heartfelt moments at the 2008 Career Achievement Award banquet in Baltimore. "Tonight we gather to recognize not only one of our own, but the values that drive our Fraternity. Each one of us as a brother undertook a promise to live up to our Purpose, part of which is most appropriate for this evening, "...to further a higher standard of commercial ethics and culture and the civic and commercial welfare of the community," said emcee Bryan McMillan in his opening remarks.

On the beautiful campus of Johns Hopkins, nestled away at Café Azafran on the Homewood Campus, a memorable evening was enjoyed by Grand President Mitch Simmons, Golden Council member Velvet Simmons, Northeastern Provincial Vice President Onuka Ibe, Capital Regional Vice President Frank Hodas, Leadership Foundation Trustee and banquet emcee Bryan McMillan, Baltimore Alumni Chapter President Jennifer Holt, vice president David Crouch and treasurer Maritza Carnegie, Silver Helmet honoree Charles "Buck" Carter, Associate Executive Director Shanda Gray, and other Deltasig alumni and collegians from near and far.

Painting a picture of Brother Elkin, his wife, Lois, shared, "From a totally modest beginning where survival was the objective and struggle to success was a day-by-day event, the journey has been arduous. Tonight, we are here to celebrate success—the success of Alan as the world's most wonderful husband; success as a loving and giving father; success as a proud and adoring grandfather; success as an employer and surrogate father to many in the Advance Business Systems family; success as an honest and totally ethical business man; and most important, success as a loving and decent human being—honest to the core...."

Emcee McMillan shared a snapshot of Brother Elkin's life from his early years, from joining Delta Sigma Pi at Colorado-Boulder in 1955, to his professional successes that have made him the man he is today. This was followed by the presentation of the award with Grand President Simmons stating, "In recognition of outstanding professional endeavors and achievements



It was a special night for the Elkins as Alan, Colorado-Boulder, was recognized as the 2008 Career Achievement Award recipient and Lois, his wife, was recognized by the Baltimore Alumni Chapter as Business Person of the Year. Presenting Alan his award was Grand President Mitch Simmons.

in the field of commerce, it is my distinct privilege and honor to present to Brother Alan I. Elkin the Delta Sigma Pi 2008 Career Achievement Award."

Brother Elkin humbly took the stage and stated, "Without my family's true support and back-up, this award or anything else I have achieved could not have been possible. Therefore, in my mind, they, as well as I, are the recipients of this tremendous award and honor."

And keeping it in the family, the evening's festivities held a surprise for Lois when she was recognized by the Baltimore Alumni Chapter as Business Person of the Year—a tremendous honor presented annually by the chapter. Lois is executive vice president for Advance Business Systems.

Congratulations, Brother Elkin, on your many successes and high ethical standards of business. You are a role model to Deltasigs, and all business leaders, around the world. 🔺

The Life and Times of Alan Elkin

Brother Elkin was born in Brooklyn, New York in 1932. He graduated from the State University of New York Community College in 1952 and went on to serve two years in the U.S. Army during the Korean War. Following his service, Alan returned to school to complete his bachelor's degree in business at Colorado-Boulder where he was initiated into Alpha Rho Chapter in 1955.

Alan graduated in 1956 and began his career in Denver with the Burroughs Business Machine Company. He relocated to New York as a sales representative for the 3M Company. In 1960,

Alan worked for the Victor Comptometer Corporation, and became branch manager in Baltimore in January 1961. While in Baltimore, Alan met his wife, Lois. They were married in 1962 and now have two children, Karen and Jeffrey, six grandchildren, and a Golden Retriever named Matti.

Alan and Lois formally started Advance Business Systems in July 1964 as a two-person firm with a very limited budget, living only on their savings for the first two years in business. Marking its 44th year, Advance Business Systems has grown to become Maryland's largest independent document management company, providing custom solutions for networked digital color and

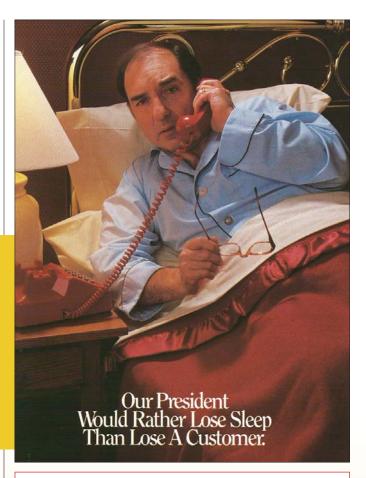
black and white copiers, printers, wide format plotters, electronic document workflow, fax machines and paper shredders.

Headquartered in Cockeysville with offices in Frederick and Annapolis, Advance serves organizations of all sizes. With annual revenue exceeding \$37 million, and more than 170 full-time employees, Advance continues to receive national recognition and awards for their commitment to providing outstanding service—not just during "normal business hours" but during evenings, weekends, and holidays. In 2006, Advance was recognized by the Baltimore Business Journal as "One of Baltimore's Best Places to Work".

In addition to the Delta Sigma Pi Career Achievement Award, Alan has received the 2007 Distinguished Entrepreneur Virtuoso Award from the University of Baltimore, the 2001 Ernst & Young Entrepreneur of the Year Award and in 2006 received his Golden Helmet recognition for 50 years of active involvement in Delta Sigma Pi. Last year, Alan and Lois were named the National Multiple Sclerosis Society's Champion of Hope Honorees and Baltimore County Chamber of Commerce Business Hall of Fame Inductees.

While Alan's best known quote is, "We live and breathe this stuff," the one that is most stated by him is, "At Advance, caring and serving you, our customer, is not just a job; it is our way of life! This is what we do." Alan backs up this commitment by giving his home phone number on the back of his business card to practically every customer he meets and personally answers his own telephone calls.

This is one of the original ads, one of an ongoing series, that made the creative Elkin a local area TV icon in the 1980s. View the complete series at www.advancestuff. com/about.php.



Previous Career Achievement Honorees

2007 - Harry Gamble, Rider

2006 - Pete Petersen, Johns Hopkins

2005 – Zuheir Sofia, Western Kentucky

2004 - Joe Mayne, St. Cloud State

2003 - William Ginder, Johns Hopkins

2002 - Harlan Boyles, Sr., North Carolina-Chapel Hill

2001 - Michael Mescon, Georgia State

2000 - Eduardo Aguirre, Louisiana State

1999 - Patrick Blanchard, Georgia Southern

1998 - Ronald Vaughn, Indiana State

1997 - Robert Pamplin, Northwestern-Chicago

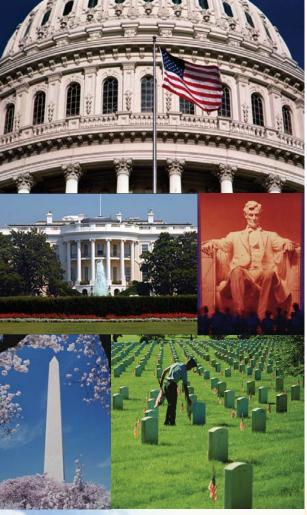
1996 - Dominic Tarantino, San Francisco State

1995 - William Alley, Oklahoma

1994 - A. Marvin Strait, Arizona State

1992 – W. R. Howell, Oklahoma

Do you know someone worthy of being nominated for Deltasig's Career Achievement Award? This award is now presented biennially to a brother who has distinguished himself/herself in his chosen field of business, government, or education, and through his/her accomplishments has furthered a higher standard of commercial ethics and culture and the civic and commercial welfare of the community. Submit your nomination online at www.dspnet.org ("Awards/Recognition") by January 2, 2010. Complete details on the award, and procedure, can be found in the Awards and Recognition Guide.





Invest in Brotherhood at the 47th Grand Chapter Congress!



Join us August 12–16, 2009 in Washington D.C.

Join us at the Crystal Gateway Marriott!

1700 Jefferson Davis Highway Arlington, Virginia 22202 Tel: 1-703-920-3230 Fax: 1-703-271-5212 www.marriott.com

Delta Sigma Pi room rate: \$159 for single, double, triple and quad. June 28, 2009 is the cutoff date.

Rates are refundable up to 5 days in advance of check-in

Congress Registration now available! Register by March 1 to receive the \$230 Early Discount Rate. Go to *www.dspnet.org* for all rates and to register for the event and the hotel.



DELTA SIGMA PI 330 South Campus Avenue Oxford, OH 45056 (513) 523-1907 www.dspnet.org

CHANGE SERVICE REQUESTED

Non-Profit Org. U.S. Postage **PAID** Permit No. 468 Midland, MI