

The Deltasig

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of Delta Sigma Pi[®]

The Journal of America's Foremost Business Fraternity

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Focus ON THE FRATERNITY - TECHNOLOGY

Delta Sigma Pi Goes Cyber



Mark Chiacchiarri, 1999 National Collegian of the Year

The past few years have been a time of tremendous technological change. Within a few years, the amount of technology that is used in day-to-day activities has increased tremendously. This is most prevalent in the difference of lifestyle that exists on college campuses today as compared to four years ago.

Because of this, your national leaders were not at all surprised to hear requests for technological innovation in the way we communicate as a Fraternity. As a result of these requests and in order to remain competitive as America's Foremost Business Fraternity, your national leaders have placed a high priority on technological innovation by chartering many projects.

I applaud the efforts of staff in providing a rapid and effective response to those projects. Within the past few months, you should all have noticed that you are beginning to receive an increased amount of electronic mail from

staff and national leaders. We have also released a new version of the national web site at www.dspnet.org that better organizes the information that all visitors (collegiate members, alumni, prospective members and their parents, and potential corporate sponsors) can find on the web site. There have also been an increased number of online credit card transactions for Fraternity jewelry and event registration. These are only the enhancements that are visible to the outside world. Internally, we have also undergone an upgrade of the accounting and membership tracking systems. All of these have required tremendous effort to provide you with the information you need and bring us closer to our goal of managing costs and increasing the availability of resources to all members.

This past year, another notable change was the introduction of the online initiation process. The introduction of that new system is a win-win for all. The amount of paper required to initiate pledges is now non-existent. Staff time and chapter time expended on following up on loose ends or simply processing initiation materials has been significantly lessened. This will, over time, lead to lower national expenses in terms of paper and printing costs, mailing costs, and processing time. It will also lead to more time and increased organization within chapters.

To continue this endeavor and to respond to a growing number of inquiries, the Chapter Efficiency Index (CEI) is slated to go online next. A part of that system is already online now, in the form of the electronic forms and the initiation process. We will also be adding event reporting, pledge program submission, strategic planning, officer transitions, and financial statement

reporting. A couple other categories such as dues payment and attendance at national events will continue to be updated by members of staff. Together, these components will constitute a revised CEI program. In other words, many of the categories that currently exist in the CEI program will be eliminated. Those categories will be tracked instead through the awards program.

There are a few reasons for this fundamental change. First, by lessening the information that is reported and processed by staff to "mission critical" information only, we free up staff time to focus on other projects and to spend more individual time working with the chapters. The awards program is administered by volunteer awards committees. The expense of having these committees process the information is minimal. It also brings the evaluation of chapter records closer to home by charging provincial awards committees with the analysis of the data.

Second, by lessening the number of categories being tracked, we lessen the amount of time and money required to develop an online system. The current paper-based system has become burdensome as a result of the sheer number of categories, chapters and the number of decisions that go into the assignment of points. Replicating all of the nuances of the current system into an electronic system would be both monumental and expensive.

Because the vast majority of submissions will be performed through a standard online template, reporting errors will become almost non-existent. The individual completing the form would be automatically alerted of completion errors and may correct them prior to officially submitting the form.

This will dramatically lessen the number of "zero credit" submissions that currently occur. The objectivity gained by this will produce a fairer and more manageable program.

Finally, chapter time is saved by lessening the amount of information that is continuously reported. Reporting within the awards program occurs once per year whereas most CEI requirements involve monthly reports. While the activities that are being moved to the awards program are essential in achieving chapter excellence, the value obtained by continuous submission of the information is minimal. It makes great sense to reduce the redundancy of submitting this data by requiring the data to be submitted at the end of the school year as a recap of chapter events. Of course, your elected and appointed leaders may occasionally ask you to provide information to them so that they may better monitor your progress, but you will no longer submit that information to the Central Office for processing.

You will hear more about these changes in the near future, particularly at national, provincial and regional events. We have planned for the new system to become available in fall 2002. Overall, it will be yet another step toward simplifying our operations and making www.dspnet.org your one-stop source for all things Deltasig. ▲

Editor's Note: Questions may be directed to Brother Chiacchiarri at: mark.chiacchiarri.wh98@wharton.upenn.edu.

"Focus on the Fraternity" is a forum for elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

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CELEBRATE AT 43RD GRAND CHAPTER CONGRESS IN BUFFALO/NIAGARA FALLS

Be a proud part of the first Grand Chapter Congress of the new century. Register today and we will see you at the Falls!

Calendar of Events

Visit our Web site for more information on events.

2001		2002	
APRIL 25	National Alumni Day	OCTOBER 27	Make A Difference Day
MAY 1	DELTA SIG Magazine Summer Issue Copy Due	OCTOBER 27-28	LEAD School – Charlotte, NC LEAD School – Iowa City
JULY 19-24	LeaderShape® Institute	NOVEMBER 3-4	LEAD School – Phoenix
AUGUST 9	DELTA SIG Magazine Fall Issue Copy Due	NOVEMBER 7	Founders' Day
AUGUST 11-13	Executive Committee Meeting	NOVEMBER 9	DELTA SIG Magazine Winter Issue Copy Due
AUGUST 13	Board of Directors Meeting		
AUGUST 14, 2001	Leadership Foundation Board of Trustees Meeting	February 15-17	Northeastern LEAD Provincial Conference, Princeton, NJ
August 15-19	43rd Grand Chapter Congress Niagara Falls/Buffalo	February 22-24	Western LEAD Provincial Conference, Las Vegas Southeastern LEAD Provincial Conference, Jacksonville, FL
SEPTEMBER 28-30	Board of Directors Retreat in Oxford	March 8-10	North Central LEAD Provincial Conference, Chicago
OCTOBER 13-14	LEAD School – Cincinnati LEAD School – Oklahoma City	March 22-24	South Central LEAD Provincial Conference, Fort Worth

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The "Pink Poodles" provided a fun fraternal forum for wives of Deltasigs when the Fraternity was all male. Here, the Fourth Kennel of the Royal Order of Pink Poodles gather at the 20th Grand Chapter Congress in Detroit (1955).

The Royal Order of Pink Poodles

A Piece of History with Treasured Memories

In the late 1940s, Delta Sigma Pi Fraternity's membership was exclusive to men, as it had been since the Fraternity's founding. While that would change in 1975, many of the women who accompanied their husbands to Delta Sigma Pi events and Grand Chapter Congresses found the same camaraderie among themselves that their husbands shared with their



New members were installed at the Third Kennel of the Royal Order of Pink Poodles in Denver in 1953. Participating in the ceremony are (left) Barbara Merrick, Arlene Hughes and Dorothy Busse.

brothers in the Fraternity. They longed for an organized sisterhood much like the brotherhood their husbands shared, but one that would keep them linked with the Fraternity that was so important to their spouses.

The Royal Order of Pink Poodles began on September 8, 1949, at the Baltimore Grand Chapter Congress. On that day, Gig Wright, *Northwestern*, the Grand Secretary-Treasurer, was one of the first to arrive in Baltimore with his wife, Alice. John, *Johns Hopkins*, and Marie McKewen met them at the airport. While sharing a ride to the Congress host Lord Baltimore Hotel, Marie McKewen, in her position as Chairman of the Ladies Program, discussed some of the events arranged for the wives. One of the events was a "Doe Party." Alice Wright said, "But what have you arranged to compete with the men's Yellow Dog Initiation? How about a Pink Poodle Initiation?"

Thus the Royal Order of Pink Poodles was born. When Marie McKewen met with her co-chairs, they

agreed upon the idea and enlisted their Entertainment Chairman, Dora Edwards (wife of Malcom, *Johns Hopkins*) to arrange for the first initiation.

The first Doe Party was held that same day at the home of Brother John E. Motz, *Johns Hopkins*. Following a buffet supper and entertainment, 77 wives of Deltasigs, representing 17 chapters and residing in 15 states, were initiated into the Royal Order of the Pink Poodles.

Alice Wright's idea proved to be a successful one. After the Grand Council meeting held the following summer, the Pink Poodles were encouraged to continue their Doe Parties and initiations as part of each Grand Chapter Congress. The goal was to encourage more wives to attend the Congress, and thus become members of the Pink Poodles.

At the next Grand Chapter Congress held in Dallas in 1951, the Royal Order of Pink Poodles was officially recognized by Delta Sigma Pi. Baltimore was

declared Kennel #1, and the 77 women who had been initiated there in 1949 were declared charter members.

Kennel #2 was installed at the Dallas Grand Chapter Congress, and officers were named within the organization. The officers were also responsible for the next initiation and reunion, and it was decided that a reunion meeting would be held biennially during each Grand Chapter Congress, and that at



Elaborate costumes were part of the Pink Poodle traditions, as seen at the 1953 Denver Congress. Leading the ceremony were (left) Betty Feltham, Alice Wright and Helen Armstrong.

each Congress, a new kennel would be installed. In Dallas, 43 more Pink Poodles were initiated.

Marie McKewen, Dora Edwards, Edna Moore (wife of James, *Johns Hopkins*), Betty Feltham (wife of Harry, *Johns Hopkins*), and Eleanor Lawson (wife of Bruno, *New York*) continued to work on other aspects of the organization. They wrote a preamble, prepared a ritual, made ceremonial robes and other regalia, composed songs, designed an emblem, and had samples of pins made. These items were taken to the nineteenth Grand Chapter Congress held in Denver, in 1953, and the preamble, pins, songs, and password were approved, as was the printing of the first Pink Poodle Directory.

When Kennel #3 was installed at that Congress, the adopted ritual was used for the first time. The regalia trunk was returned to the Central Office for storage until the next Grand Chapter Congress.

Ruth "Stonie" Sutton, (wife of Charles I. "Buzz" Sutton, both *Arizona State*, see article on page 18) became a member of the Pink Poodles in 1965 at the Grand Chapter Congress in the Bahamas. She says, "The Pink Poodles offered a lasting bond for the wives of Delta Sigma Pi members. We still exchange Christmas greetings each year, and look forward to seeing our members at Congress. At the last Congress, there were only three Poodles from the early years."

She remembers the Congress in Biloxi in 1967

with a laugh. "Buzz had to be there a week before the Congress began, as he was on the Board. When I left to meet him, I was changing planes, and was seated next to Founding Father Harold V. Jacobs and his wife Rose, whom Buzz hadn't met yet. We shared a limo ride to the hotel, and I got to know Brother Jacobs well before Buzz had a chance to meet him!"

Stonie has deep fondness for the friendships shared among the Pink Poodles. "It was fun, and the brothers treated us like queens at the banquet," she says. "We felt as if it were fitting recognition for standing by our husbands at so many Congresses and other events."

Arlene Hughes, wife of Bob Hughes, *Pennsylvania*, was another charter member of the Pink Poodles who has fond memories of the organization. "It was actually the women who persuaded their husbands to come to Congress," Arlene says with a laugh. "We were such a close group—all of the women looked forward to coming. We had a coffee hour every morning, and everyone worked as a group to organize shopping trips, sightseeing outings, dinners, and other events." Arlene recalls that the local chapter where Congress was being held

for that particular year was responsible for arranging the various activities. Also, that requirements for becoming a Pink Poodle were that one had to be the wife of a Deltasig and had to attend a Grand Chapter Congress. Initiations were held only at Congress.

Janet Kinsella (wife of Past Grand President Bill Kinsella, *Loyola-Marymount*) became a member of the Pink Poodles in 1981 and later served as president of the organization. "It offered an interesting perspective on cross-generations within the Fraternity," she says. "You had a real sense of history with the women who had been members since the beginning, and the younger ones who came into the organization later." Janet recalls that it was nice to see the familiar faces of the Pink Poodles when the wives arrived at a Congress. "The association was definitely an added benefit for the wives who attended Congress."



The 22nd biennial meeting of the Royal Order of Pink Poodles met at the 38th Grand Chapter Congress in Washington, DC in 1991. At that time Gayle Gerhardt, *Cincinnati*, (left) served as Treasurer and Janet Kinsella served as Secretary and later served as president of the organization.

The organization continued to grow throughout the years. When some of the members became widows, they appreciated the companionship and memories the Pink Poodles gave them, and continued to attend Grand Chapter Congresses on their own.

In 1995, the organization was officially discontinued.

Since Delta Sigma Pi had been a co-ed fraternity for twenty years, women were now connected to a bond that could be shared by all. But the memories and friendships shared within the Royal Order of Pink Poodles is one that the women who experienced them will always treasure, and the Pink Poodles will remain a unique part of Delta Sigma Pi's legacy. ▲



At the meeting of the Third Kennel of the Royal Order of Pink Poodles at the 19th Grand Chapter Congress in Denver (1953), the adopted ritual was used for the first time.

Four Albany Brothers Form Jovus, Inc.

A Brotherhood of Trust Builds a Solid Foundation for Business Success

by Nancy Brewer

"It's important to have people you can trust," says Todd Wolk, *Albany*. "This is what makes our relationship great."

Todd could be describing his friendships with his Delta Sigma Pi brothers, Don Ambrose, Charles (Chuck) Blechman, and Mark Lopez during their college days at the University at Albany in New York. But Todd and his brothers have taken their relationship one step further, and built a successful tech business based on that brotherhood.

Former roommates at Albany during the early 1990s, Don, Chuck, Mark, and Todd decided to form Jovus, Inc. (www.jovus.com) in July of 2000 after many years of experience in top-tier technology consulting firms. Jovus specializes in internet and

agencies, and The Museum Company.

Todd says that in a highly competitive market, Jovus has distinguished itself with a successful client track record and reputation for excellence because the company commits to work only on projects that complement the experience and skill sets of the team. "We won't build an application unless we're sure we can do it with an unsurpassed level of client satisfaction," Mark explains, "and the prospective client is encouraged to speak with past and current clients to verify the quality of our work."

After graduating from Albany (Todd in 1993; Chuck, Don, and Mark in 1994) with degrees in accounting, finance, business, and MIS, the four friends moved into the corporate world, going their separate ways. Mark, who was then

based annuity sales application for Raymond James Financial Services. Since the launch in mid-November, the company has had more qualified sales leads than their previously-used application drew in the past year, and realized over half a million dollars in premiums for the month of November alone. The team is also working with a Fortune Global 50 bank to develop a software product for their equity research division. The challenge of this system is to not only meet the needs of multiple users, but also to integrate proprietary systems, desktop solutions, and third-party products across multiple platforms.

But the brothers from Delta Sigma Pi thrive on such challenges. Jovus continues to add new success stories to its brief but impressive history. Although Jovus is headquartered on Wall Street in New York City, the company works with clients both remotely and on-site. "As a true example of the technical age, we recently completed an 8-week project for a client we never actually met face to face," Todd laughs. "They were extremely pleased with the application that we built for them; in fact, the applications exceeded their anticipated performance metrics by over 50%."

Todd believes the business opportunities created by the internet continue to increase, despite recent industry fluctuations. Despite the recent high-profile demise of dot-coms, Jovus' client base of traditional companies is focused on using technology to increase revenues, improve efficiencies, cut costs, and improve communication with a



From left: Albany Deltasigs Todd Wolk, Charles (Chuck) Blechman and Mark Lopez have built Jovus, Inc., a successful tech business, based on the relationship they formed as brothers of Delta Sigma Pi.

"We won't build an application unless we're sure we can do it with an unsurpassed level of client satisfaction."

wireless application development and systems integration for a myriad of businesses, but focuses on financial services, consumer products, and health care industries. The professionals at Jovus have developed business solutions extensively on platforms from industry-leading vendors including BEA, Microsoft, ATG, and Broadvision.

Since last summer, the young company has compiled an impressive roster of clients, including a Fortune Global 50 investment bank, Raymond James Financial Services, one of the largest U.S. advertising

Director of e-Commerce in a leading NASDAQ-listed professional services firm, wanted to start a new business. When he informed Todd, Chuck, and Don about his plans, they were eager to be a part of the joint venture.

At Jovus, Mark is Chief Operating Officer, Chuck is Senior Engineer, and Todd is Senior Project Manager. Don assisted in the start-up of the company, and is now pursuing a degree at SUNY-Stony Brook, where he is majoring in education.

Jovus' latest project involved launching an internet-

variety of constituents. Even in a slowing economy, its clients are accelerating spending on cost-cutting initiatives to protect margins as top-line growth decelerates. The Jovus team members bring clients deep technology expertise, vertical industry knowledge, solid reputations, and an impressive corporate track record.

All of the business partners acknowledge that Delta Sigma Pi has played a vital role in their professional and personal lives. "Delta Sigma Pi was the place where we originally met each other," Chuck says. "We have shared apartments, known each other's families, and embraced both good and bad times together. The friendships we forged while in Delta Sigma Pi in college will last us the rest of our lives. On a professional level, Delta Sigma Pi provided the foundation for our mutual trust and respect. By the time we graduated from college, we had worked together, and knew each other's commitment to integrity. These skills and this level of trust enable us to work together in a pleasant and productive environment."

Although the new com-

pany has demanded much of the brothers' time, they have still found time for their personal lives. Chuck was married to Lisa Tischler this year, and Todd and his wife, Sophia welcomed their first child, Cameron, in 1999.

Todd, Chuck, Don, and Mark highly recommend that, if the opportunity presents itself, other members of the Fraternity should consider working with Deltasig brothers in any venture. "Besides the fact that you are going to spend all day with your friends, we think that it is a competitive advantage to work with your Delta Sigma Pi brothers," Todd continues. "We understand our colleagues, and this can be vitally important in a sales call or client meeting, which demands a high degree of interactivity and teamwork. Clients typically remark on how well we coordinate our activities and complement each other in these situations." The rewards that Jovus is reaping professionally, and that the Delta Sigma Pi members enjoy personally, attest to the strength of this brotherhood, first formed a world away from Wall Street on the Albany campus nearly ten years ago. ▲

A Salute to Deltasig Alumni!

National Alumni Day - April 25



Alpha Omega Chapter at DePaul-Chicago was reactivated on February 3, 2001. These brothers seem to be having a good time at an event in the early 80s. Recognize anyone?



Beta Upsilon Chapter at Texas Tech was reactivated on March 3, 2001. These brothers from days gone by are proud to have won an award. Do you know what the trophy was for? Tell us the story.



Congratulations to Epsilon Chapter at Iowa for celebrating their upcoming 82nd anniversary on May 11. Does anyone recognize any of these Epsilon brothers? Does an alumnus from the chapter have a story to tell?

" So that the accomplishments and achievements of our alumni brothers may be more effectively recognized, there shall be set aside a day to be known as Alumni Day which shall fall on April 25."

Do you recognize any of the brothers in the photos on this page? Can you tell us the story connected with the photo? If so, let us know and you'll be entered into a raffle for a black and white line drawing of the Central Office. Contact magazine@dspnet.org with details.



Gamma Kappa Chapter at Michigan State will be celebrating their 51st anniversary this year. This looks like an outstanding group of brothers. Can anyone tell us something about the chapter during this time or identify any of the brothers?



Delta Upsilon Chapter at Texas Christian will celebrate 41 years this year. These brothers gather in front of the M.J. Neeley School of Business for a photo. Can you identify some of the brothers and tell us what happened on this day?

Delta Sigma Pi's Educational and Leadership Consultants

Building the Future of the Fraternity . . .

Recalling the Memories of a Lifetime

by Wendy Eilers, *Eastern Illinois*

Today's Educational and Leadership Consultants have their fingers on the pulse of Delta Sigma Pi. They not only have the opportunity to educate and guide our Fraternity's leaders for tomorrow, but they have a unique perspective as they travel to our collegiate chapters in the heart of the field. While they are teachers, they often find themselves learning firsthand about the brothers who make up Delta Sigma Pi's collegiate membership—brothers who will become tomorrow's leaders in the Fraternity with the proper tools and education.

The evolution of the Educational and Leadership Consultant position shows a unique perspective, too, from the historical aspect of the Fraternity. There have been 38 Consultants since the position began in the 1950s. They have worked under the titles of Field Secretary, Chapter Consultant, Operations Consultant, and the present-day Educational and Leadership Consultant. We spoke to several of those brothers who were a part of the history of Delta Sigma Pi, and who have contributed to the continued growth of our Fraternity over the years.

Consultants Recall Their Experiences

Brother **Don Hill**, *Minnesota*, was the first Field Secretary to be employed by the Central Office back in the late 1950s, when the Fraternity realized the need to have more contact with the collegiate chapters. "I was the first staff member to fly on a jet plane," Don recalls today. "I had to fly from LA to Chicago on one of the new-fangled jets, a Boeing 707. Somehow the reservation got mixed up, and I ended up in first class. I sat next to a man who was an aviation reporter from a Detroit newspaper. The flight crew knew this, and as it was a champagne flight. They

supplied him with all that he wanted." Brother Hill plans to retire to sail his 38-foot sailboat around the Caribbean.

Connie Mack McCoy, *Oklahoma City*, remembers the Consultants were paid \$300 per month in the 1960s. Connie saved \$244 each month because he lived at the Central Office. Brother McCoy later traveled to Europe on his savings after leaving the Central Office. Hotel rooms were bigger than his parents' house and cost \$5 per night, and taxis into the cities cost fifty cents. Brother McCoy currently works as the Chief Operating Officer and Director of Administrative Services at the Oklahoma City Zoo.

James Flynn, *San Francisco*, said, "I traveled by Frontier Airlines in a two-engine prop plane from Boulder to Gunnison, Colorado—flying over the Rockies in December in a blinding snowstorm. Later, I returned to Denver in extreme thunder, lightning, and such heavy turbulence that even the flight attendants were strapped into their seats during the flight." James has been married for 31 years and lives in Antioch, California, where he is the CEO and Managing Director of his own import and export trade company.

Ellery Lacy, *Lamar*, remembers the Central Office without computers, when every brother had a card in the Card-X File. Brother Lacy went on to work in the oil industry and retired in 1996 after making a series of good investments.

Leonard Larson, *Louisiana State*, recalls the Central Office's move to Oxford, Ohio. "I was told to fly to Cincinnati. When the plane landed, the flight attendant said, "Welcome to

Covington, Kentucky. All I could think of was, 'Oh, no! My first day on the job and I caught the wrong flight!' What seemed like an hour later, the attendant said, 'Covington, Kentucky, serving the greater Cincinnati area.'" Brother Larson is now a safety coordinator in industrial construction. He is married to his own "Rose of Deltasig" and resides in Baton Rouge, Louisiana.

John Richardson, *Arizona State*, was one of the Field Secretaries to see his title change to Chapter Consultant, the designation which was picked over the title "Internal Operations Management Control Consultant." Brother Richardson discovered love while on the road. Tom Mocella was Grand President during John's term at the Central Office, and introduced John to his niece, Carol, at the Grand Chapter Congress. Two years later, John married Carol, and they currently live in Phoenix, where John continues his career in the investment business and portfolio management. John now serves as a Trustee for the Delta Sigma Pi Leadership Foundation.

Terry Garrett, *Duquesne*, recalls one of his trips from the Central Office. "I left the airport in Cincinnati in January when it was ten degrees outside. I had just purchased a new, navy blue leather overcoat with my first paycheck. When I landed in Florida, it was 72 degrees. I carried that coat around for eight days, then got acid on it somehow and tried to have it professionally repaired. When that didn't work, I ended up giving it away." Today Pastor Terry and his wife Dori oversee the Edmonton Family Worship Centre in the inner city of Edmonton, Alberta, Canada.

Dan Dufala, *Bowling Green State*, recalls his days living at the Central Office. "There was the time when John Watton and I decided to spend some free time in the summer doing landscaping at the Central Office. The bushes needed trimming, and John was doing a fine job until he cut the phone lines to the building with a hedge trimmer. It turned out to be a quiet afternoon for the office staff!" Brother Dufala is in Information Systems at the Shaker Heights Municipal Court on the east side of Cleveland.

After surveying past Consultants, **John Watton**, *Florida Atlantic*, appears to be the biggest prankster. "I remember teaching Marge Wisecup, the new bookkeeper, accounting. The best way for her to learn was to remember that the debits were towards the restroom, and the credits were towards the window. We came in one weekend and turned her office around just for fun." John has a favorite travel story as well. "Leaving San Francisco, a lady next to me began praying aloud just as the plane was taxiing down the runway. I leaned over and asked her if she had any inside information that I needed to know." After leaving the Central Office, Brother Watton helped to start the Iota Omicron chapter at Central Missouri State University while studying for his master's degree. He now lives in Gulf Breeze, Florida with his wife Bobbi.

Rich Garber, *Indiana-Bloomington*, recalls an amusing moment during one Executive Board meeting. "At an east coast chapter, I had the chapter officers introduce themselves during the meeting. One member introduced herself as the Senior Vice President. As she did so, a voice from the other side of the room yells in astonishment, 'You're the



Senior Vice President? I thought I was the Senior Vice President! I remember thinking, "Well, there's no place to go but up after that start!" Rich is currently director of new product development with FP International and lives in Half Moon Bay, California.

It's time for a pop quiz. What Chapter Consultant would you see, on more than one occasion, changing clothes while driving to the next chapter visit? None other than **Todd**



Whisenant, Alabama, who says, "I flew to Springfield, Missouri, only to realize upon landing that I didn't have any ID, money, or credit

cards. I also remember riding the dumb waiter down to the basement in the Central Office—scaring the then Director of Chapter Services, C. Dean Ferguson." Today Todd is a senior training specialist for Intermedia Communications, Inc. and lives with his wife Lesli, *Florida Southern*, son Andrew, and daughter Kayla in Oveido, Florida.

Lynnette Servaes, Cal State-



Sacramento, was the first female Consultant. One of her fondest memories was traveling through Savannah as she tried to find Savannah State

College. "All of the roads were under construction around the college, and the people who gave me directions used trees as landmarks. Needless to say, I was lost for a little while."

Lynnette is currently working as a claim specialist for State Farm Insurance and is living in Simi Valley, California.

Scott Kortendick, Wisconsin-



LaCrosse, was thrilled when he was scheduled to visit some chapters on the east coast. Little did he know that he would have to carry all of his Consultant luggage from a New York City airport to Grand Central Station at 1:00 a.m. Today Scott lives with his wife Jackie and two daughters, Antonina and

Abigail in Racine, Wisconsin. He is CFO of Racine Plastic, Inc.



When you travel on airplanes often, you never know what to expect. **Carla May Tousley, Grand Valley State**, never thought she would actually see the emergency equipment put to use, but

says her favorite moment was when she and Dale Clark, Director of Chapter and Expansion Services, landed in San Francisco, and the oxygen masks fell from the ceiling suddenly. She will never forget the look of surprise on Dale's face. Carla lives with her husband, Dana and son, William Watson on the outskirts of Detroit, where she works for Standard Federal Bank in Retail Operations.

Jim Leingang, Truman State, may be the only Consultant whose trip took a turn for the worse



because of an earthquake. "One week after the earthquake of '93 that rocked California, I was supposed to visit Cal State-Northridge, but the campus was nearly destroyed. The hotel had been closed, and no one from the school had notified me. After being on the road for two weeks in New Mexico and Arizona, I arrived in LA, thinking I had a hotel, and I found out that I couldn't check in." Jim now works in St. Louis as a technical recruiter/Consultant, placing IS professionals.

Kathy Skrobot, Western Michigan, was one of the first Consultants to see



CEI reports come into the Central Office via the fax machine, and remembers the beginning of the voice mail system. Kathy recalls spending three weeks on the road in

Southern California and Hawaii in January of 1993, then experiencing a delay of nine hours in the Los Angeles airport on her way home. At 3:00 a.m. she arrived at the Cincinnati airport parking lot, which was covered with two inches of ice. By 6:00 a.m. she had made it back to the Central Office in Oxford, and couldn't wake up fellow Consultant Jim Leingang to let her in. "It took half an hour of screaming, pounding, and playing Christmas songs on the doorbell

before he finally awoke and stumbled down the stairs to open the door." Kathy is in the not-for-profit world today, working for Junior Achievement of Ft. Wayne, Indiana.

Judith Jaspers Briggs, South Dakota, remembers requesting a car with



a cassette player when she visited Virginia, since she planned to be on the road for two weeks. "The only one they had was a bright yellow Mitsubishi. I felt very obvious every-

where I went. They might as well have given me a Ryder truck." Judith lives in Cincinnati with her husband Jeff, *Miami-Ohio*. Brother Briggs went from working with brothers at Delta Sigma Pi to working with sisters as the accounting manager at Sisters of Charity in Cincinnati. Judith currently serves the Fraternity as Northern Provincial Vice President.

Catrina Conway, Florida State, said meeting fellow Deltasigs and seeing



the country were the favorite parts of the job. Catrina's story shows how off-the-beaten path the Consultant's job can be. "I drove through the Valley of the Jolly

Green Giant (of the Green Giant vegetables fame) in Minnesota. It was beautiful." She's also the Consultant who was accidentally upgraded by the rental car company to a convertible in Southern California. Catrina is now in Charlotte, North Carolina and works for Adam's Mark Hotel.

Ann Daentl Ambler, Winona State, was one of the first Consultants to use the virtual office: the laptop.



After getting back to her hotel late one night after a day of appointments, she knew her first meeting for the next day was at 2:00 p.m., which would allow her to catch up on her sleep. "I fell asleep, and slept like a rock. When I woke up, it felt as if I had been asleep forever. I looked at the clock, and it said 2:00. I quickly got dressed and called to leave a message for the advisor as I threw my things together. Fifteen minutes later I was running down the hall of the hotel. When I opened the door to the exit, I

stopped. It was completely dark. It was two o'clock in the morning. The chapter advisor thought my message was pretty amusing." Ann is currently living outside London, England, married to a British citizen, and enjoying the sights in that country.

Kevin Zachman, Grand Valley State, says his most memorable event is one that most of today's Consultant's



will understand. "The high-light of the trip (to all of the Colorado chapters) was driving across the Rocky Mountains from Denver to Grand Junction and back through Gunnison to Colorado Springs. The difficult part was trying to drive up the mountains in my rental car—a Geo Metro." Kevin lives in Charlotte, North Carolina, with his wife Donna, *Miami-Ohio*.

Today the Delta Sigma Pi Educational and Leadership Consultant program still gives brothers the chance of a lifetime, while they contribute in turn to the growth of our collegiate chapters. To each of the Consultants who have served our Fraternity, we are grateful for your contributions. Thanks for the service. And thanks for the memories! ▲



Thanks to Wendy Eilers, *Eastern Illinois*, for putting together these memories. Wendy served as an Educational and Leadership Consultant from 1998-99.

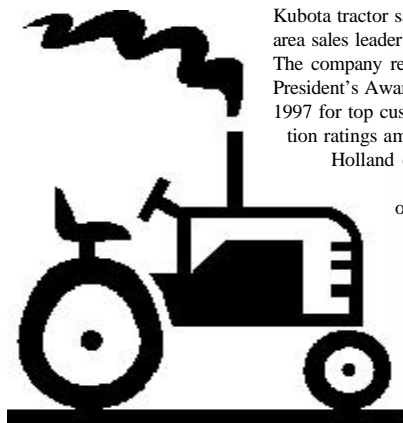
Join Us at the 43rd Grand Chapter Congress and Make More Memories for a Lifetime!

We welcome all former Central Office staff members to the 43rd Grand Chapter Congress in Buffalo, New York on August 15-19, 2001. It will be a reunion you won't forget in a beautiful setting with the scenic backdrop of Niagara Falls. See this issue for registration and agenda information. We hope to see you in Buffalo this summer for the staff reunion!

Zimmer Tractor Serves a Farming Community While Meeting Today's Challenges

A Business Success Story Based on Old-Fashioned Values

by Nancy Brewer



Kubota tractor sales, and is the area sales leader for tractors. The company received the President's Award in 1996 and 1997 for top customer satisfaction ratings among New Holland dealers.

Gretchen, originally from Princeville, Illinois, attended Northern Illinois and was immediately attracted to

membership in Delta Sigma Pi. "I have had wonderful relationships with my brothers in the Fraternity," she says, "and especially with those in my pledge class. The friendships you develop in Delta Sigma Pi certainly last over the years." Gretchen became a member of the Eta Mu Chapter, and stays in touch with some of her brothers today.

"I graduated during the recession," she continues, "and began working for my father, who owned a business similar to the one my husband and I have today. I met Daryl at a Farm Progress Show. He was a

sales representative in manufacturing. We've been married for 19 years."

The Zimmers returned to Brookville, where Daryl is from originally, in 1987. Daryl purchased his father's business, B & L Tractor Sales, in 1990, which his father had owned since 1960. Today Zimmer Tractor has expanded to include a store in Hamilton, Ohio, and two years ago the Zimmers became partners with Batta Implement Co. in Aurora, Indiana, adding the lines of Massy-Ferguson tractors and Yamaha all-terrain vehicles to diversify their inventory.

Gretchen said the partnership has been a successful one. "We had to make adjustments to a new computer system, and worked with Batta's management to consolidate our goals, but we're very happy with the partnership."

As Vice President, Gretchen oversees employee 401K plans, accounts receivable, warranties, and health insurance, and supports her husband in other areas of the business as well.

As the family farm faces consolidation with larger factory farms, or as individual farmers sell their land to developers, Zimmer Tractor

continues to be flexible to meet this new challenge in its market. "We have lost some of the larger farms in Franklin County (Indiana). But today, urban and suburban



Gretchen German Zimmer, Northern Illinois, partners with her husband, Daryl, as the owners of Zimmer Tractor, a company based in Brookville, Indiana.

Gretchen German Zimmer (Northern Illinois) has forged a successful career as a businesswoman since her graduation in 1980 in a field that is centuries old: agriculture.

Today Gretchen partners with her husband, Daryl, as the owners of Zimmer Tractor, a company based in Brookville, Indiana. Zimmer Tractor provides a wide selection of tractors, farm implements, lawn and garden equipment, and ATVs. The company specializes in New Holland and



families will buy a 5 to 10-acre parcel of land and build their new home on it," Gretchen says. "A lawn tractor isn't big enough to take care of the land they now have, and they need smaller farm tractors, which we also sell. In addition, we've worked for the past ten years with township contractors and builders, selling the equipment they need in construction work."

Gretchen and Daryl will put their equipment to work having recently bought an acreage of their own. Their main market, however, remains farm customers. Daryl and Gretchen also credit their employees with their stores' success. They carry on Daryl's father's philosophy that the customer comes first.

Zimmer Tractor's web site (www.tractorz.com) features online product ordering, local information about the Brookville area, livestock and grain reports, and a Yamaha discussion forum. Gretchen and Daryl have been successful in meeting the needs of farmers, contractors, and private homeowners in the eastern Indiana/southwestern Ohio area, while taking advantage of today's technology to increase their business. They are working to transition the vocation of farming, one that is centuries old, into the new millennium while meeting new challenges for Zimmer Tractor. ▲

Foundation Expands Support of Leadership Development

One of the aims of Delta Sigma Pi is “to further a higher standard of commercial ethics and culture and the civic and commercial welfare of the community.” It is entirely appropriate then that the Fraternity would seek to involve its members in a program designed “to improve society by inspiring, developing, and supporting more people committed to leading with integrity.” This is the vision of The LeaderShape® Institute, a six-day experience that is considered by many to be the premier leadership development program for college students.

This July, ten collegiate brothers from throughout Delta Sigma Pi will participate in the first-ever regional LeaderShape Institute, a collaborative effort of Delta Sigma Pi, Miami University, University of Cincinnati, Xavier University, University of Dayton and Northern Kentucky University. The Leadership Foundation will provide the funding, including registration fees and a travel allowance, for these brothers to attend.

“As suggested by its name, the Leadership Foundation is committed to supporting programs for leadership development and training,” said Joan Nason, Chair and President of the

Foundation. “In recent years this has included grants for LEAD Conferences and the Ultimate Academy. The Trustees are pleased that the Foundation can assist in adding another high quality program to the leadership development experiences available to Deltasigs.”

Participants in The LeaderShape Institute discover how to make exceptional improvements in an organization, workplace, or community. The program focuses on key leadership issues of vision, partnerships, integrity, and results. Over the course of The Institute, participants learn to work in high-performance teams, practice decision-making for ethical dilemmas, learn to deal with change, clarify personal values and standards, and understand and respect the values of others. In addition, each participant leaves with a LeaderShape Project, a vision and plan of action to implement back in the participant’s organization, community, or workplace.

Since the inaugural LeaderShape Institute in 1986, more than 10,000 participants from over 500 colleges, universities, fraternities, and corporations have attended The LeaderShape Institute. ▲

LeaderShape® Defines Leadership

Leadership involves making a commitment to a *vision*, developing relationships to bring the vision into reality, and sustaining a high level of *integrity*. Effective leadership produces results — exceptional improvements in organizations and communities.

A *vision* is an inspired commitment from the heart; it is extraordinary — a stretch or breakthrough, not reasonably predictable; it has a future-building focus, rather than a focus on survival or fixing problems; it is a contribution, a benefit to and for the world; it is stated as a result, not an activity. Bringing the vision into reality requires sharing it with others to create *relationships*. The vision is enriched through this sharing process. *Integrity* means that one consistently makes decisions and takes action based on certain core ethical values.

Those who lead with integrity have the courage of their convictions to “walk their talk” and create organizations with integrity. The *results* produced by those who effectively lead with integrity are an exceptional contribution to the world and its future. A world in which every person took responsibility to lead with integrity would be an extraordinary place to live.

Leadership is not positional and does not require formal authority or personal charisma. Every person in the world has the capacity to effectively lead with integrity; and this capacity can be developed in all people who are committed to doing so. One’s capacity to lead with integrity can be developed over time through disciplined practice. A commitment to the discipline of leadership development is a lifetime journey.



Living Legacy Society

The Living Legacy Society is a planned giving program that recognizes those brothers who are investing in the future in a special way. Through their planned gifts, these brothers help ensure a Delta Sigma Pi legacy of future generations learning and leading the global economy. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a primary or secondary life insurance beneficiary. Foundation staff is available to provide suggested document language and to answer any questions regarding this giving option.

The Delta Sigma Pi Leadership Foundation salutes the following brothers who have made this special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest.

*Frederick Bohling - Marquette
 Russell E. Brown - Arizona State
 Fred Diamond - Florida
 Scott J. Dinius - IN-Purdue-Ft. Wayne
 C. Robert Drake - Miami-FL
 Theresa J. Drew - Northern Arizona
 Richard Featherston - NC-Chapel Hill
 Heather A. Ferguson - Tampa
 John V. Henik - Indiana Northwest
 Ronald C. Higgins - Truman State
 Randy L. Hultz - Truman State
 Brian P. Krippner - Truman State

Daryl T. Logullo - Florida State
 Michael R. Mallonee - Oklahoma
 Todd S. McDowell - SW Missouri State
 Catherine M. Merdian - North Texas
 *R. Nelson Mitchell - Johns Hopkins
 Joan L. Nason - Bowling Green State
 Charles L. Nilsen - Akron
 Kenichi E. Nishikawa - San Jose State
 Richard J. Parnitzke - Buffalo
 Claire Sammon Roberts - San Francisco St.
 Chris E. Robinett - Nebraska-Lincoln
 William C. Schilling - Nebraska-Lincoln

Sandra Shoemaker - SW Missouri State
 *Sidney A. Sparks - Texas-Austin
 Richard A. Steinkrauss - Suffolk
 Buzz Sutton - Arizona State
 *Victor A. Tabor - Louisiana Tech
 William W. Tatum, Jr. - Southern Mississippi
 Philip H. Turnquist - Indiana State
 John A. Watton - Florida Atlantic
 *Lester J. White - New York
 *Melvin E. Wolfe - Northwestern-Evanston
 Anonymous

**For more information about the Leadership Foundation or the Living Legacy Society:
 foundation@dspnet.org or 513-523-1907**

* denotes deceased

Visit Home! www.dspnet.org

Return to Delta Sigma Pi's home page for a visit with your friends and brothers. These answers to popular questions will help you "Use the Brotherhood!"

Web Site Q & A



Q: How can I update my address and career information via the web site?

A: From www.dspnet.org, click 'Address Change' in the lower left corner. Be sure to select the chapter of your initiation and then provide your updated information. You may also provide news about yourself, your family or other Deltasigs to include in this magazine by using the same form. Be sure to click 'submit' once you are done.

Q: Where can I find the various online publications of Delta Sigma Pi including newsletters, manuals, forms and The DELTASIG magazine?

A: From the home page of www.dspnet.org you can either click on 'Alumni' or 'Chapter Resources'. Then click on 'Publications'. From there you can navigate the menu to locate the publication(s) you are searching to find.

Q: Does Delta Sigma Pi offer any online career and mentoring help?

A: You bet! From the home page of www.dspnet.org, click on 'Careers'. From this menu, you can either post a job or search for a job posted by other members or affiliates of Delta Sigma Pi. If you're looking for opportunities to be a mentor or if you're searching for a mentor yourself, this is the same area you will access.

Q: How can I find out about the member benefits and affinity partners of the Fraternity?

A: From the homepage of www.dspnet.org, click on 'Marketplace' in the lower left corner. Select 'Affinity Partners' from the menu that follows and you'll be on your way to accessing information about a number of programs, services and merchandise offered by or through Delta Sigma Pi. From discounted rental cars and calling cards, to conference call and pre-paid legal programs, there is something for everyone.

Q: How do I register for meetings and events from the web site?

A: If you'll go to the 'Calendar' in the "Quick Links" box on the home page, you will find a complete listing of all meetings and events scheduled to date. If you select the item you're interested in, you will access more complete details, as well as the secure registration form which you may complete and submit online. Be sure to watch the 'Calendar' frequently as new meetings and events are being added all the time.

Q: I've wondered if my collegiate chapter or any brothers from my collegiate chapter have been receiving national awards from the Fraternity. Is there a place on the web site to find this information?

A: If you click on 'About Us' from the home page and then click on 'Awards', you'll be able to choose from a number of collegiate and alumni chapter categories as well as individual recognition categories.

Q: How can I find out more about our collegiate chapters and various alumni groups?

A: Click on "Directory" from the home page "Quick Links" box. From the map, you can click on states, Provincial names or from the menu of options below the map to query different pieces of information. From this page you can access the web site of all collegiate and alumni chapters who have submitted them to the Central Office. You can also find contact information on alumni chapters, start-up alumni groups and special interest groups.

Q: Can I donate to the Leadership Foundation via the web site?

A: Yes you can! Just click on 'Leadership Foundation' from the home page and then on 'Donation/Giving Form'. Follow the instructions and your gift to the Delta Sigma Pi Leadership Foundation will be submitted electronically.

Delta Sigma Pi Fraternity begins the new millennium with...

- ◆ 175 active chapters
- ◆ 77 inactive chapters
- ◆ 8 colonies
- ◆ 7,911 collegiate members
- ◆ 187,795 members initiated since 1907
- ◆ 9 Executive Committee members
- ◆ 21 Regional Directors
- ◆ 14 Fraternity staff members
- ◆ 1 1/2 Foundation staff members
- ◆ 42 Grand Chapters behind us

... and much enthusiasm for the future!

Job Opportunity with Delta Sigma Pi Director of Alumni Development

Serve Delta Sigma Pi, develop marketable skills and experience, and have fun! The Fraternity and Leadership Foundation are seeking to employ a brother for the position of Director of Alumni Development. This is a great opportunity for a brother with interest in alumni development, fund raising and special events planning.

Responsibilities and duties

- ◆ Promote development of new and existing alumni chapters
- ◆ Coordinate alumni events, awards, programming and services
- ◆ Coordinate annual giving program, alumni publications and other fund raising activity
- ◆ Administer scholarship program

Qualifications: Bachelor's degree; 1 to 3 years general work experience including customer service, phone etiquette, MS Office applications, special events support and/or programming; excellent writing skills and strong organizational skills.

To apply or for more information:

Bill Martin, Executive Vice President
Delta Sigma Pi Leadership Foundation
P. O. Box 230
Oxford, OH 45056
(513) 523-1907 ext. 230
(513) 523-7292 fax
bmartin@dspnet.org



October 13-14, 2001

Cincinnati LEAD School
Oklahoma City LEAD School

October 27-28, 2001

Charlotte, NC LEAD School
Iowa City LEAD School

November 3-4, 2001

Phoenix LEAD School

Upcoming LEAD events you won't want to miss!

February 15-17, 2002

Northeastern LEAD Provincial Conference Princeton, NJ

February 22-24, 2002

Western LEAD Provincial Conference Las Vegas
Southeastern LEAD Provincial Conference Jacksonville, FL

March 8-10, 2002

North Central LEAD Provincial Conference Chicago

March 22-24, 2002

South Central LEAD Provincial Conference Ft. Worth, TX

Watch www.dspnet.org for details and registration information.

A Lasting Bond of Brotherhood

Deltasig's from Georgetown's Mu Chapter continue an association that stands the test of time.

by Nancy Brewer

Georgetown University was founded in 1789, and is the nation's oldest Catholic university. Stately buildings with impressive spires reach to the sky on a beautiful, tree-filled campus. Today Georgetown University is a major international university that includes four undergraduate schools, respected graduate programs, a law school, and a medical school. The school's vision of providing a Catholic, Jesuit education through liberal arts allows for diversity and open dialogue.

Delta Sigma Pi Fraternity has been proud to have the Mu Chapter call Georgetown home since 1921. Over the years, these Fraternity members and distinguished graduates have moved into diverse careers that have taken them far from the Georgetown campus.

The Delta Sigma Pi alumni association from Georgetown's School of Foreign Service (affectionately named the Deltasig Geezers) continues today with a distinguished group of alumni who graduated in the late 1940s and early 1950s. During this time, the School of Business was a part of the Foreign Service School, but today it is a separate school. These members say the bond of brotherhood they discovered in their college days is as strong as ever, perhaps even more so as time continues to separate these brothers.

The Edmund A. Walsh School of Foreign Service is the oldest school of its kind in the United States and the largest in the world. Founded in 1919, the School educates and prepares students for leadership roles in international affairs. Today the School hosts 1,400 students in its undergraduate program and 500 in its graduate level, representing 70 nationalities. The School is committed to intercultural understanding and service.

Because Georgetown is located in the heart of Washington, D.C., students

in the School of Foreign Service have the benefit of learning in a unique environment. Not only are they exposed to opportunities in the nation's government, but also to major international organizations and non-profit institutions, trade and consulting groups, and high technology firms.

Many of the Delta Sigma Pi alumni from this association are men who served in World War II and Korea. Because of these conflicts, many had to delay their education until after their service. Ernest White is one such brother. He was drafted during his first semester in school, and served in World War II before coming back to Georgetown to obtain his B.S. in Foreign Service. During the war, he had a distinguished military career in the United States Air Force, which included completing 37 combat missions, serving as a flight engineer on a B-24 bomber in the Pacific Theater of Operations, and retiring from military life as a USAF JAG (legal officer). He has been honored with 24 U.S. Decorations for his active duty, including the Legion of Merit and the Distinguished Flying Cross. He was called out of law school to go to Korea during that conflict in 1950.

Today Brother White is president of EJW and Associates, where he works as an independent government affairs consultant who monitors and reports on proposed federal legislation relating primarily to the health care industry. (His "War Reports," a newsletter used for education and strategic planning, can be found on his web site, www.erniewhiteswarreports.com).



He says many of the "Geezers" are veterans of these wars, a factor that contributes to the bond these men feel with one another. "They're a warm group of people," Brother White says. "There's a real camaraderie, a fellowship there—a very solid group."

The Geezers have been meeting three to four times a month since 1949 in the Washington D.C. area. This remarkable track record certainly attests to the strength of brotherhood shared by these members. More remarkable is the fact that spouses and widows of the alumni have also been a large part of the group since its inception. Since these alumni joined the Fraternity before women were admitted to Delta Sigma Pi, Brother White says that the Geezers regard their brothers' spouses and widows as part of their extended family.

Carol Greenfield is one of those spouses. Her husband, Richard J. Greenfield, was a member of the Fraternity before his death. Carol takes an active part today in the Geezers, and recently began writing and distributing their first newsletter to keep all of the alumni connected, informed, and updated. "It's been fun," she says. "I get updates from various sources, including e-mail. I like to encourage the association to use e-mail because it's a great way to connect."

Carol shared a humorous story about Jim Cunningham, a Delta Sigma Pi member and Anglican priest. "He got a computer about a year ago, and I started sending him e-mail," she says. "Recently, he told me he had just learned how to use the computer, and that he would essentially have to 'start

over' by deleting my year's worth of e-mails (he didn't want to go back and read them all) and start reading any new ones I sent him." Carol also stays in touch with another brother who has a disability and depends on e-mail as a main communication tool.

Jerry Ryan is another alumnus who has been an active participant in the Geezers. While many of the Mu Chapter graduates went on to government, diplomatic, and foreign service careers, Brother Ryan was a securities broker for Prudential Securities and Dean Witter. He says, "Jack and Jean Doran have been an important part of our group. They help organize a Fourth of July party every year." He, too, feels the unique bond this group shares is a testament to the Fraternity that has created such strong ties, even among those who are not members.

If you are a Georgetown University graduate of the Mu Chapter from this time period, or know someone who was married to a Mu Chapter graduate from this era, contact Carol Greenfield at 4417 36th Street, N, Arlington, VA 22207 or via e-mail at cgreen@erols.com to connect with the Deltasig Geezers, and enjoy a fellowship that has lasted over 50 years. ▲



Ernie White, Georgetown, is one of the "Deltasig Geezers" who has been meeting since 1949.

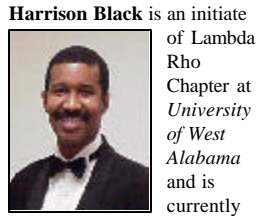
Volunteer Spotlight



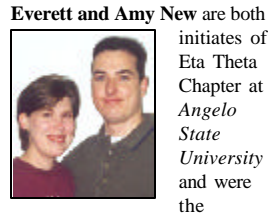
Denise Schoenbachler is an initiate of Eta Mu Chapter at Northern Illinois University and is currently Faculty Advisor to Eta Mu Chapter. She is very involved and supportive of all the chapter programs. Brother Schoenbachler earned her credentials at University of Kentucky and is now Professor of Marketing at Northern Illinois University.



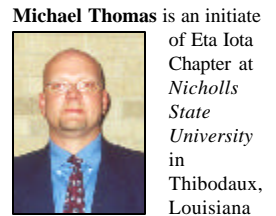
Brad Lazar is an initiate of Epsilon Chapter at University of Iowa and is now affiliated with the Chicago Alumni Chapter. He serves as District Director for Zeta Xi at Lewis University and Nu Beta Phi Colony at Wisconsin-Milwaukee. Brad is employed with SGS Net, LLC as Human Resources Manager. He lives in Mundelein, Illinois.



Harrison Black is an initiate of Lambda Rho Chapter at University of West Alabama and is currently Assistant District Director for the same. He has consulted with small businesses throughout Alabama in areas of technology, training, and management and is completing his Ph.D. in Technology at Mississippi State University.



Everett and Amy New are both initiates of Eta Theta Chapter at Angelo State University and were the Pledge Educators for the Kappa Zeta Chi Colony at Texas Tech University. Everett previously worked in management with Norwest Financial and is now employed by the City of Lubbock. Amy is a business development coordinator at Covenant Health System.



Michael Thomas is an initiate of Eta Iota Chapter at Nicholls State University in Thibodaux, Louisiana and has served as District Director for Kappa Zeta Chi Colony, now Beta Upsilon Chapter at Texas Tech University. He is owner/ president of Magnum Resources, (wholesale distribution) in Lubbock. He has two children, Brenda, age 15 and Mason, age 7.

An Invitation for Discounted Legal Services

Dear Brothers:

It was recently brought to my attention that while most people know the importance of having several key insurance coverages, they often miss an important one. Protecting our home and belongings against the unexpected and having coverage for our car is sensible. We also know that making sure to have medical protection to handle unforeseen doctor bills is practical and providing security for our family's future is smart planning. Yet the majority of us don't plan to protect and defend our legal rights.

Many times I have speculated with friends and associates about our "rights" and wondered if a certain situation was legal. These questions included things from simple homeowner's association rules, to the collection of a small sum of money, to continuous errors in credit reporting. Yet the costs associated with even a consultation call to an attorney dissuaded us from pursuing our legal rights. At one time, I even had four separate attorneys advise me the legal fees for collection efforts would be more than the few hundred dollars I was owed and trying to collect!

That was until now! I have been introduced to a simple solution that is now available to all of us: Pre-Paid Legal Services. For a small monthly fee of \$26 or less, you can have access to top-rated law firms who are ready to work for you! Some of their services include: writing letters and making phone calls on your behalf; reviewing documents and contracts; representing you in court; consulting on investments, retirement and health benefits, insurance claims and traffic violations; and preparing a comprehensive will.

Delta Sigma Pi has been looking for these types of programs to provide to our brothers and friends. The Fraternity is proud to be the first fraternal organization to bring its members this wonderful service. Delta Sigma Pi joins the ranks of Ford Motor Company, Prudential Securities, Microsoft and many other major corporations who are realizing that the high cost of legal fees is cost prohibitive to most people, yet one-third of all American households are currently in need of some type of legal service! They, like your Fraternity, want to insure that their employees have "legal peace of mind." If you should ever have a legal issue, you can now have the protection of top legal coverage!

Pre-Paid Legal Services is being offered to you through an arrangement with Delta Sigma Pi. For each person who signs up for a PPL membership, Delta Sigma Pi will also benefit. For more information on the legal coverage plan available in the state where you live please call, toll free 888-220-3240, or click on the "Legal Services" link under "Affinity Partners" on the Fraternity web site (www.dspnet.org).

Fraternally,
Claire Moomjian, Akron

Pre-Paid Legal Services, Inc.



Alumni NOTES

Wayne N. Proudfoot, Akron, is a telecommunications specialist with Ameritech in Becksville, Ohio. He monitors telephone central office hardware and high-speed transmission lines. He lives in Canton, Ohio with his wife, Sharon and two children, Kellie, 18 and Benjamin, 16.

B. Todd Whisenant, Alabama, is a senior training specialist for Intermedia Communications Inc. He is in charge of new hire orientation, follow-up training, and specialty training for the office in Maitland, Florida. Brother Whisenant is a Golden Council member and now serves the University of Florida as District Director. He lives in Oviedo, Florida with his wife **Lesli**, Florida Southern, and two children, Andrew and Kayla.

John G. Logsdon, Angelo State, is a project controls manager with H.B. Zachry in Borger, Texas.

Annie Tom, Angelo State, is a physician assistant with UCLA in Los Angeles. Brother Tom also is in the Nation's Top

Ten Book 2000 for two events, the 100 meter and 200 meter breaststroke, in the United States Master's swimming for the Long Course Meters.

Brian S. Hunt, Baylor, is an assistant sales support coordinator with Robert Half International Consulting in Atlanta.

Elizabeth E. Hakes, Bentley, is an operations manager with New Horizons Computer Learning Center in Pittsfield, Massachusetts.

Peter J. LaCava, Bentley, is a fixture and equipment purchasing specialist with Staples in Farmingham, Massachusetts.

Alfred "Norris" Couch, Cal Poly-Pomona, recently retired after 30 years with IBM and is currently enjoying his retirement with his wife Diane in Austin, Texas.

Julie B. Yu, California-Riverside, is a finance administrative assistant with Century Housing Corporation in Culver City, California.

Jonathan B. Watts, California State-Fullerton, is a manufacturing supervisor with

Boeing Company in Huntsville, Alabama.

Linda J. Durst, California State-Sacramento, is a senior program analyst and project manager with the University of California-Davis.

Jason E. Quock, California State-Sacramento, is a program manager of marketing with Remedy Corporation in Mountain View, California.

Greg Beck, Central Missouri State, is the internal auditor at the Missouri State Employees' Retirement System in Jefferson City, Missouri.

Andrea Hathorn Bieri, Central Missouri State, has passed the Uniform American Institute of Certified Public Accounts Examination. She lives in Sheridan, Wyoming with her husband **Bryan**, Central Missouri State, and is employed by Hoffman Consulting, which provides tax preparation, tax and financial planning and investing services as well as bookkeeping services.

Charles M. Hanson, Clemson, is a management trainee with Aramark Uniform Services in Tampa, Florida.

Mark Primosign, Colorado, is the eastern region sales manager over seven sales representatives throughout North America and Canada for the Chicago-based ERP software company, SSA Global Technologies. He lives in Atlanta.

Jennifer Franchere Tortora, Connecticut, is an IS project manager for ESPN. She lives in Middletown, Connecticut with her husband Michael.

Golden Council Member **Thomas Moran**, DePaul, is a senior account underwriter with Ace USA in Chicago. He lives in Naperville, Illinois with his wife Kathy.

Mary K. Blotna, Eastern Illinois, is a business manager with the engineering and

surveying firm of Heneghan and Associates, PC in Jerseyville, Illinois.

Rebecca C. Nickles, Eastern Illinois, is a communications center support manager with iSky in Laurel, Maryland.

Leslie D. Elswick, East Tennessee State, is an advertising specialist with Bristol Herald Courier in Bristol, Virginia.

Jennifer L. Kessinger, Florida State, is director of student services at Keiser College in Tallahassee, Florida. She is also working on her master's degree in organizational communication at Florida State.

Jason G. Yourman, George Mason, is a semi-senior auditor with David Berdon and Company, LLP in New York.

Zunoraine C. Holmes, Howard, is a product manager with Paymentech in Dallas.

Kevin P. Lett, Howard, is a specialist with Verizon Communications in Madison, New Jersey.

Eric J. Schulting, Illinois State, is a compensation analyst with State Farm Insurance in Bloomington, Illinois.

Gary D. Railing, Indiana-Bloomington, is an adjuster with Secura Insurance Company in Pacific, Missouri.

Christina R. Grant, Indiana State, is an account executive with Woods and Grooms, Inc. in Columbus, Indiana.

Paul R. Sweeney, Indiana State, is president and CEO of Old National Bank in Vincennes, Indiana. In February, he also was selected for membership in the Indiana Bankers Association 40 Year Bankers Club.

James G. Hulstrom, Iowa, is community president of Wells Fargo Bank in Stockton, California.

Dionisio B. Navarro, Iowa, is Texas regional traffic/landed cost manager with Costco Wholesale in Carrollton, Texas.

Vonsheika T. Scott, Iowa, is a distributor accountant with Texas Instruments in Dallas.

Dean A. J. Spicer, Kansas, is a fund manager with Government Superannuation Fund in Wellington, New Zealand.

Andrea Poliaki, Kent State, has been appointed by Ohio Governor Bob Taft to be the Undergraduate Student Representative on the Kent State Board of Trustees. She will be the representative voice of approximately 20,000 Kent undergrad students.

Erica L. Verderico, Kent State, has left the staff of the Central Office of Delta Sigma Pi to pursue a sales and marketing solutions position with John Deere in Los Angeles, California.

Eric T. Necaie, Louisiana Tech, is a business support specialist with Bank of America in Dallas. He lives in Denton, Texas with his wife Michelle.

Sandrell S. Marshall, Loyola-New Orleans, is a marketing assistant with Ascent Consulting Group in New Orleans.

Richard E. Blankenship, Maryland, is tax manager with Grenadier, Howard & Associates in the Jacksonville, Florida office. He specializes in federal and state tax compliance, research and planning matters. The firm provides an array of comprehensive accounting, tax, and consulting services.

Eric E. Pete, McNeese State, has just had his novel, *Real for Me*, published. This first-time novelist leads you on a wild ride through the fast-paced lives of several young African-Americans living in Los Angeles. Pete tells his story specifically through the eyes of two African-Americans who



Russ Brown, Arizona State, presents Charles I. "Buzz" and Ruth "Stonie" Sutton, both Arizona State, with a framed copy of the article announcing the renaming of the Central Office archives room the "Buzz and Stonie Sutton Archives Room" in honor of their generosity in support of the Fraternity - via a gift to the Delta Sigma Pi Leadership Foundation. Buzz, a founding member of the Phoenix-Thunderbird Alumni Chapter, has served as the Director at Large on the Fraternity's National Board of Directors, and was awarded the Fraternity's highest honor, the Lifetime Achievement Award, in 1993. He was also recognized in 1999 as an Honorary Trustee for his many years of service to the Foundation. Stonie was made an honorary member of the Fraternity in 1998. Brother Brown is a Trustee of the Leadership Foundation.

hope to find a better life in southern California. Their struggles, along with those of their families and close friends, are ones to which Brother Pete believes everyone can relate.

Golden Council Member **Michael T. Walsh**, *Miami-Ohio*, earned Certified Association Executive (CAE) recognition from the American Society of Association Executives. He is Executive Vice President of the Independent Insurance Agents of Kentucky and lives in Louisville with his wife **Carolyn**, *South Florida*, and two sons, Patrick, age 18 and Kevin, age 15.

Micki Snider Furlong, *Minnesota State*, is a project manager with Montage, Inc. in Roseville, Minnesota.

Michelle L. Luevane, *Nebraska-Omaha*, is in customer satisfaction/loyalty with Fleet Bank in Colorado Springs.

Summer R. Sklenar, *Nebraska-Omaha*, is a human resources administrator with Dr. Pepper/7-UP Bottling Group in Omaha.

Lance E. Pauly, *Nevada-Reno*, is a webmaster for Smith & Jones Marketing, Inc. in Incline Village, Nevada.

Rich Whitney, *Nevada-Reno*, is a Greek leadership coordinator with the University of Nevada-Reno and is working on his master's in counseling and college student development.

Anna M. Clark, *New Mexico*, is a diffusion process-engineering technician with Infineon Technologies in Sandston, Virginia.

Becky A. Ezar, *Northwestern-Chicago*, is a sales manager with Victoria's Secret in Rochester, New York.

Ray Paul Matthews, *Northwestern-Evanston*, is a greeter for Arizona Limousines in Phoenix.

John "Mike" Telford, *Ohio*, is a material expeditor with the United States Air Force Reserve at Wright-Patterson Air

Force Base in Dayton, Ohio. He is looking for anyone from the spring '83 pledge class, please contact btelford@bright.net.

Mark A. Walpole, *Ohio*, is director of sports marketing at Butler University in Indianapolis.

Terry L. Peck, *Oklahoma State*, is in customer service with Sprint PCS in Oklahoma City.

Evana Gerstman, *Pennsylvania State*, is an art director/senior web designer for mPower, an online company whose web site provides online personal financial advice for companies and their employees, in San Francisco.

Golden Council Member **Larry J. Mroz**, *Pennsylvania State-Behrend*, was recently authorized to use the CFP certification mark in accordance with CFP Board certification and license renewal requirements. He is an investment officer with PNC Advisors and is responsible for managing a diverse group of investment advisory and trust accounts in Erie, Pennsylvania. He also has been elected as a board member of the Sarah Reed Children's Center and the Penn State Behrend Alumni Society.

Joe Lebrano, *Philadelphia*, has joined the staff at the University of Pennsylvania as the accounting manager for the Division of Institutional Real Estate. He lives in Havertown, Pennsylvania with his wife Kelly and daughters, Katie and Cara Marie and son, Joseph.

Bob Busse, *Rutgers*, Past Grand President, has devoted twenty-four years of volunteer service to Special Olympics. In his honor, the 5th annual Special Olympics Georgia Bob Busse Golf Classic was held October 2 at Country Club of the South. This year over 100 golfers participated. The day ended with a silent auction, a presentation by World Winter Games athlete Casey Brennan, a buffet dinner, and awards ceremony.

Ronald J. Grommet, *San Diego State*, is owner and CPA of Ron Grommet Consulting in Rancho Cordova, California.

Marcus J. Amaro, *San Francisco State*, is an acquisition analyst with SSR Realty Advisors in San Francisco, a leading real estate investment advisor serving institutional investors. He lives with his wife **Tracy**, *Sacramento*, in Oakland, California.

John J. Mauck, *Shepherd*, is a corporate assistant director of human resources with Hospitality Partners Hotels in Bethesda, Maryland.

Anthony "Larry" Danna, II, *Southern California*, is a vice president of retail and consumer products with Sapient Corporation in Chicago.

Harold Kutter, Jr., *Southern Illinois*, is a training and support specialist with Tenmast Software in Lexington, Kentucky.

Roy N. Moore, *Southern Mississippi*, has retired from the Association of Collegiate Business Schools and Programs (ACBSP), in Overland Park, Kansas. His last position was as interim executive director. Prior to his service at ACBSP, he was Dean of the School of Business, Delta State University in

Cleveland, Mississippi. Dr. Moore is currently living in Oxford, Mississippi with his wife, Maxine.

Kisha Blair Burch, *South Florida*, is a customer relations associate with Capital One. She lives in St. Petersburg, Florida with her husband, Corey.

Marcy L. O'Cain, *South Florida*, is a human resource supervisor with PricewaterhouseCoopers in Tampa.

Teresa L. Schudrowitz, *St. Ambrose*, is a trainer consultant with Systems Seminar Consultants, Inc. in Madison, Wisconsin.

Jayson Massey, *Temple*, is a customization engineer with Kenexa Technologies in Philadelphia. Kenexa is a leading provider of Human Capital Management and e-business solutions, offering a fully integrated, end-to-end solution for recruiting, deploying, and retaining corporate talent.

Jeanna L. Murphy, *Tampa*, is a help desk administrator with the University of Tampa.

Donna Weaver Bailey, *Tennessee-Knoxville*, is a manager buyer with B&W Enterprises – Bob's Factory Outlets in Greeneville, Tennessee.

Deborah Rice-Irwin, *Tennessee-Knoxville*, is a teacher in Loudoun County Public Schools in Ashburn, Virginia.

Angelica M. Herrera, *Texas A&M-Kingsville*, is a customer account professional with USAA in San Antonio.

P.W. Wilson, *Texas-Austin*, is a software instructor with DESI Career Training Center in Mobile, Alabama.

A. Todd Crump, *Texas Tech*, has been named director of education at the Dallas Museum of Natural History in Fair Park. Brother Crump will be responsible for all Museum educational and outreach programs.

George Charo, *Western Illinois*, is a business analyst with McKinsey & Company, Inc. in Chicago.

Trisha Howe Hopper, *Western Illinois*, is a business instructor with Carl Sandburg College in Carthage, Illinois. She is the proud parent of two boys, three year-old Nicholas and one year-old Cory.

John M. Englert, *Western State*, is director of Global Hosted Services with WebEx Communications, Inc. in San Jose, California. ▲



Brother Joan Maag Nason, *Bowling Green State*, President and Chairman of the Delta Sigma Pi Leadership Foundation was married on September 2, 2000 to Corey Nason. Approximately 50 Deltasigs attended this event in Atlanta.

Alumni Chapters

Chartering a new chapter: In order to be awarded an alumni chapter charter the following must be submitted to the Central Office: a petition to charter, a chartering fee of \$25, a list of officers, and a roster of 10 members living in the general locale. Previously chartered chapters are required to franchise annually.

Franchising an existing chapter: To be recognized continuously as an alumni chapter of Delta Sigma Pi, the chapter will need to **complete franchising requirements between April 1 and June 30 for an upcoming fiscal year.** For example, to be recognized for the July 2001 – June 2002 fiscal year, requirements must be completed by June 30, 2001.

Franchising requirements:

- Submit a roster of current chapter members (National Bylaws require a minimum of 10 members living in the same general locale.)
- Submit a List of Officers (Form L)
- A Franchising Fee of \$25
- Chapter Bylaws must be on file at the Central Office
- A Charter Renewal Fee of \$25 (if franchising has lapsed for the chapter)

Franchised chapters will be invoiced each year for payment of a \$25 liability insurance premium.

Franchised Alumni Chapters

(for the 2000-2001 fiscal year – as of March 26)

California

Alcatraz
Jason Kell
dsp_alcatraz@yahoo.com

Fresno
Lance Dunn
559-322-5549

Inland Empire
Patti LaMarr
626-794-2366

Long Beach
Sara Soto
310-534-5588

Sacramento Valley
Stephanie Parrish
916-383-2127

San Diego
Deborah Munsell
deborahmunsell@hotmail.com

Silicon Valley
Lisa Flores
lannflores@hotmail.com

Colorado
Denver
Larry Carr
303-797-1700

Rocky Mountain
Scott Brubaker
303-379-0346

Florida
North Florida
Audrey Alena
904-880-2753

Tampa Bay
Michael Creel
813-831-0372

Georgia
Atlanta
Gina Oleksinski
404-794-8174

Illinois

Chicago
Joseph T. Ward
708-233-8904

Kentucky
Louisville
Robert McGonnell
rmdsp211@aol.com

Louisiana
Lafayette
Jason J. Guilbeau
337-572-8677

New Orleans
Rebecca Remetich
504-398-0267

Maryland
Baltimore
Jeanne Stinchcomb
410-799-1448

Massachusetts
Boston
Philip Almquist
718-338-9570

Minnesota
Twin Cities
Brad Quello
763-593-2803

Missouri
Kansas City
Angela Schelp
aschelp@yahoo.com

St. Louis
Sara Schneider
314-947-4775

Nebraska
Greater Nebraska
Russ Raszler
deltasigalumni@yahoo.com

New York
Western New York
Robert McNeill
robert.mcneill@computer.org.com

North Carolina

Raleigh/Durham
Heather Faulk
919-493-6259

Ohio
Akron-Canton
Alan Brunton
330-274-2232

Cincinnati
Andre Reich
andre_reich@hotmail.com

Cleveland
Michael Losneck
mike@mecca-ad.com

Oklahoma
Michelle Minton
918-369-0176

Pennsylvania
Philadelphia
Cheryl McChesney
215-753-4543

Texas
Houston
Jeff Berlat
jdbdsp@ix.netcom.com

Dallas, TX
Brian Powell
bdpowell@hotmail.com

Virginia
Central Virginia
John Cookson
804-744-4046

Northern Virginia
Christian W. Galoci
703-922-5078

Wisconsin
Milwaukee
Terrell F. Ford
414-442-9950

Local Area Alumni Contacts

<i>Albuquerque-Zia, NM</i>	Mike Metcalf	505-730-7447
<i>Austin, TX</i>	Ben Templeton	512-442-0715
<i>Birmingham, AL</i>	Kevin Adamson	kadamson@logoxchange.com
<i>Bowling Green, KY</i>	Mandy Holbert	270-796-9252
<i>Central Florida</i>	Darlene Fountain	407-275-0052
<i>Charlotte, NC</i>	Kevin Zachman	zachman@earthlink.net
<i>Columbia, SC</i>	Buck Fulmer	803-791-5566
<i>Columbus, OH</i>	Rusty Stratman	rstratman@columbus.rr.com
<i>Detroit, MI</i>	Kyra Wilson	313-527-1972
<i>El Paso, TX</i>	Miguel Gonzalez	915-494-0364
<i>Ft. Wayne, IN</i>	Wendy Savage	219-749-7026
<i>Hawaii</i>	Charles Itliong	ric777@hgea.org
<i>Indianapolis, IN</i>	Dale Stephenson	chiefpeon@msn.com
<i>Johnson City-Tri Cities, TN</i>	Herbie Herbough	423-975-0545
<i>Knoxville, TN</i>	Tom Groot	mstng50liter@cs.com
<i>Las Cruces, NM</i>	Jason Roach	505-334-9808
<i>Lexington, KY</i>	Bryan Boliard	859-734-0668
<i>Los Angeles, CA</i>	Michael Hildebrand	michael.216@earthlink.net
<i>Nashville, TN</i>	David Brooks	615-791-9205
<i>Northern/Central, NJ</i>	Brian Kraut	201-798-0366
<i>Orange County, CA</i>	David Barnwell	714-220-5899
<i>Pensacola, FL</i>	Howard E. Smith	850-456-6037
<i>Phoenix, AZ</i>	Susan Rief	480-812-8846
<i>Piedmont, NC</i>	Nick McGalliard	704-647-9578
<i>Portland, ME</i>	Patrick Cotter	207-767-6500
<i>Portland, OR</i>	Andrew Harnish	503-279-1798
<i>Reno, NV</i>	Kelly Northridge	702-786-1043
<i>San Antonio, TX</i>	David Schoen	210-861-4256
<i>Savannah, GA</i>	Romona Saussy	912-236-3115
<i>Seattle, WA</i>	Shamone Stephenson	253-858-5712
<i>Shepherdstown, WV</i>	Tonya Houser	tonyafins@aol.com
<i>Sioux Falls, SD</i>	Terisa Heiman	605-362-8840
<i>Tallahassee, FL</i>	Eileen Jones	eileenfilkins@netscape.net
<i>Tucson/Old Pueblo, AZ</i>	Charles Farrow	520-881-5097
<i>Upper Ohio Valley, WV</i>	Amy Balog	304-336-7399
<i>Victoria, TX</i>	Theresa Kacer	361-771-2205
<i>West Hollywood, CA</i>	Adrian Avalos	323-462-4814
<i>West Palm Beach, FL</i>	Rocco Ranaudo	954-582-0444

INTERNATIONAL

<i>Japan</i>	Masato Honda	masato_honda@mvh.biglobe.ne.jp
<i>London</i>	Ashok Arora	44-208-423-5952

SIG Contact List

Special Interest Groups within Deltasig

*DSP Cigar Club	Eddie Stephens	561-712-9530
Dining With Deltasigs/Chicago	Alison Spring	847-492-0883
Deltasig Huskers FANS	Norm Kromberg	402-493-4982
*Deltasig Vets (military)	J.D. Sparks	jdsusumu@aol.com

* denotes group is franchised for the 2000-2001 fiscal year.

For information about alumni chapters or a SIG group, contact:
centraloffice@dspnet.org or (513) 523-1907.

www.dspnet.org

Bits AND PIECES

Mergers

Linda J. Honzik, *California State-Sacramento*, on September 30, 2000 to Jeffrey Durst. They live in Antelope, California.

Jennifer J. Franchere, *Connecticut*, on November 25, 2000 to Michael Tortora. The bridal party and attendants included seven brothers. They live in Middletown, Connecticut.

Steven Canter, *Florida Atlantic*, on February 24, to Aya Corujo.

Eric T. Ncaise, *Louisiana Tech*, on October 21, 2000 to Michelle Tibbett. They live in Denton, Texas.

Golden Council Member **Laurence J. Mroz**, *Pennsylvania State-Behrend*, on July 15, 2000 to Kelly A. Schreckengost. They live in Erie, Pennsylvania.

Kisha A. Blair, *South Florida*, on December 16, 2000 to Corey D. Burch. They live in St. Petersburg, Florida.

Shannon Sullivan, *St. Peters*, on August 19, 2000 to James Pullaro. The couple lives in New Jersey.

Marianne Meissner, *Texas-Arlington*, on July 1, 2000 to Chris Barry.

Dividends

To Brother **Brian K. Green**, *Albany*, and wife Francine, on August 4, a daughter, Jessica Shayna. She joins three year-old sister Alana Hayley.

To Brother **David Cogan**, *Arizona*, and wife Sophia, on January 31, a daughter, Farrah Starr. Father and daughter now share the same birthday.

To Brother **Rachel Hawbaker-Cooper**, *Arizona State*, and husband Grant, on January 1, a son Garrett Allan.

To Brother **Donna Robbins Kenneally**, *Bentley*, and husband Joseph, on January 29, a son, Lan Joseph.

To Brother **Nancy Treger Hourigan**, *Buffalo*, and husband Brian, on December 15, a son, Jacob Steven. He joins big sister Julia.

To Brothers **Matthew Jaffke**, *California State-Fullerton*, and wife **Amy Risch**, *Arizona*, on April 18, 2000, a daughter Lauren Eleanor. She was welcomed to the family by two year-old brother Stephen.

To Brother **Melinda Miller Thater**, *California State-Northridge*, and husband

John, on January 3, a son, Matthew Harris.

To Brother **Jill M. Dean**, *Eastern Illinois*, and husband Dan, on December 2, a son, Nathaniel Harland.

To Brother **Marcy Dzurisin**, *Eastern Illinois*, and husband Ben, on December 20, a daughter, Shea Nicole.

To Golden Council Member **Carla May Tousey**, *Grand Valley State*, and husband Dana, on February 25, a son, William Watson.

To Brother **Angie Johnson Feucht**, *Illinois State*, and husband Tony, on January 19, a son, Trevor Anthony.

To Brother **Tami Jones Dumville**, *Longwood*, and husband Kevin, on January 22, a daughter, Genevieve.

To Brother **Lorna Beck Lueck**, *Missouri-St. Louis*, and husband Kurt, on October 12, a son, Matthew Regan.

To Brother **Joe Lebano**, *Philadelphia*, and wife Kelly, on January 8, a daughter, Cara Marie. She joins sister Katie (8) and brother Joseph (5).

To Brother **Ari J. Rothstein**, *San Diego State*, and wife Caron, on September 20, a son, Jesse Lior. He is welcomed by 2-year-old brother Jonah.

To Brother **Erik Orre**, *San Diego State*, and wife Meg, on January 11, a son, Rudy Takeru.

To Brother **Connie Gibson D'Aura**, *San Francisco State*, and husband Joe, on April 2, a son, Anthony Joseph.

To Brothers **Tyler and Tonya Bennett**, both *Southwest Missouri State*, on December 25, a son, Austin Braden. He joins big sister Aubrey (2).

To Brother **Adam Sheehan**, *Texas-Arlington*, and wife Nalynn Green, on July 3, a daughter, Lain Juliette Green.

To Brother **Ray Borden**, *Texas-Arlington*, and fiancé, Jaimie Dunlap, on January 3, a daughter, Kailah Rae Borden.

To Brothers **Chris and Danika Reese Taylor**, both

Texas A&M-College Station, on November 15, a son, Dawson Reese.

To Brother **Tina Pryor Matzen**, *Truman State*, and husband Shane, on January 12, a son, Ross Aaron. He joins older brother Jack Elliott (3).

To Brother **Stacie Plummer Fleck**, *Wayne State-Nebraska*, and husband Bill, on November 2, a son, William Austin.

To Brother **Michelle Turcotte Neitzke**, *Winona State*, and husband, Russ, on July 12, a daughter, Amanda Christine. She joins 3-year-old brother Alex.

To Golden Council Member **R. Scott Kortendick**, *Wisconsin-LaCrosse*, and wife Jackie, on January 31, a daughter, Abigail. She joins sister Antonina (19 months).

Memoriam

(Please note: The Fraternity, its officers, staff, and the editor assume no responsibility or liability for the accuracy of this column. Information is printed as it is reported to the Central Office for record keeping purposes.)

Arizona State
Paul M. Eskew, Jr.

Georgia State
Elmer H. Clarke, Jr.
Raymond W. Czachowski
George E. Manners

Kent State
Leonard C. Jarvis
Diane S. Sternfeld

Maryland
Chauncey Herzberg, Jr.

Miami-Ohio
Donald Warren Brown

Michigan
John F. McCarthy

New York
John S. Holonitch

Northwestern
Eugene M. Kamy

Ohio State
Paul E. Redmond

Oklahoma
Nicholas A. Adwon

Philadelphia
Harry Chernoff

South Carolina
Abram C. Flora

Southeastern Louisiana
Belford E. Carver

Southern Methodist
Burnell C. Butler, Jr.

Texas Tech
Marion W. Sprague

Virginia
Lionel Ira Weiss

Fraternity Staff Update

Joining our administrative staff is Anna Livengood.



She serves as administrative assistant to the Director of Education and Communications.

Anna is also lead receptionist and meeting/event registration coordinator.

She attended Ivy Tech State College and earned an associate's degree-administrative office technology and a technical certificate in business administration. She also earned an associate's degree in fashion merchandising and retail from Southern Ohio College.

Anna lives in Brookville, Indiana with her husband, Ben, and two children, Tom and Megan.

SEND US YOUR NEWS!

The Fraternity is constantly improving our database and looking for news for *The DELTASIG*. We would appreciate hearing from you with updates and news.

www.dspnet.org

Click on "Contact Us or Address Changes."

Delta Sigma Pi
330 South Campus Avenue, P.O. Box 230
Oxford, OH 45056
513-523-1907, fax: 513-523-7292
e-mail: magazine@dspnet.org

Celebrate and Legislate

43rd Grand
Chapter Congress
at Niagara Falls
August 15-19!



Buffalo has been called the "20-minute city" because everything is conveniently located and easily accessible. The shops ... the sights ... the hotels ... the restaurants ... are all within a short commute of one another.



Hyatt Regency Buffalo
1-800-233-1234

Register for the 43rd Grand Chapter Congress Today!

Join your brothers August 15-19 for the 43rd Grand Chapter Congress in Buffalo, New York! You can be a part of history as Delta Sigma Pi welcomes the new millennium and navigates change in this new century.

The Congress offers educational and leadership seminars which give our members the opportunity to discover their own potential through personal development and experiences they can have in Delta Sigma Pi. This year, the Grand Chapter Congress welcomes former Central Office staff members who have been invited to a special recognition ceremony. Many brothers will have a chance to meet those who have made the Central Office the key support system for the Fraternity for nearly a century.

The Grand Chapter Congress Banquet features fine dining, dancing, and entertainment. Buffalo, the second largest city in New York, has a small-town ambiance that allows for easy access to entertainment and many enjoyable events. Close to Niagara Falls, less than two hours from Toronto, Ontario and other Canadian sites, and less than an hour from the beautiful Victorian village of Niagara-on-the-Lake, you'll find many attractions that you and your family can enjoy.

Members will stay at the Hyatt Regency Buffalo, a prime downtown hotel connected to the Buffalo Convention Center, which will host our Grand Chapter Congress. Recently renovated and located on the metro rail, the hotel is within

walking distance of shopping, restaurants, theatres, and entertainment attractions.

Be a proud part of the first Grand Chapter Congress of the new century. Register today, and we'll see you in Buffalo on August 15-19 for brotherhood, new learning experiences, and memories that we'll always treasure. ▲



For Niagara Region tour opportunities call APEX at 1-800-283-4388 or go to www.apextransportation.com



Register on-line at www.dspnet.org

(or use this form or a copy of it)

DELTA SIGMA PI: Navigating Change!

43rd Grand Chapter Congress Registration Form

August 15-19, 2001 — Hyatt Regency-Buffalo

Please type or legibly print all requested information. Use a separate form for each person. This form may be photocopied as needed. Complete logistical information will be sent after this registration is processed and as Congress approaches. Send completed registration forms to: Delta Sigma Pi; P.O. Box 230; Oxford, OH 45056-0230. Registrations paid by credit card may be faxed or e-mailed.
 phone: 513-523-1907 fax: 513-523-7292 e-mail: registration@dspnet.org

Chapter #: _____ Chapter Name: _____ Member #: _____

Full Name: _____ Name for Badge: _____
 (i.e., "Jim" for "James")

Address: _____

City, State, Zip: _____ Daytime Telephone: _____

E-mail Address(s): _____

In Case of Emergency, Notify: _____
 (include name and telephone number with area code)

Special Needs (Health, ADA, etc.): _____

REGISTRATION CATEGORY (check one): Spouse Guest Former Central Office Staff - check here also for special Congress recognition!

Fraternity Member Collegiate Alumni Faculty District Director

Current Collegiate or Alumni Chapter Affiliation (list only one) _____

FULL REGISTRATION (circle price level) Includes two lunches, Banquet/Dance & Niagara Falls Event/Dinner	SPECIAL DISCOUNT (received by 3/1/01)	ADVANCE (received by 7/1/01)	REGULAR (received by 8/1/01)	ON-SITE (after 8/1/01)
<input type="checkbox"/> FRATERNITY MEMBERS	\$ 195.00	\$ 215.00	\$ 250.00	\$ 275.00
<input type="checkbox"/> *SPOUSE or GUEST *Married Brothers registering pay one Member and one Spouse rate.	\$ 150.00	\$ 160.00	\$ 175.00	\$ 195.00
<input type="checkbox"/> DISTRICT DIRECTOR or FACULTY	\$ 175.00	\$ 185.00	\$ 200.00	\$ 225.00

PARTIAL REGISTRATION/SINGLE EVENTS (circle price level) — Available IN ADVANCE ONLY to those not fully registering for the Convention. Additional tickets may be available on-site for events that are not sold out. Space is limited and preference is given to those with full registrations. **Secure great savings and ensure seating by registering in advance for the full convention, which includes the Banquet/Dance, two lunches and the Niagara Falls Outing.**

	ADVANCE	REGULAR	ON-SITE
<input type="checkbox"/> ALUMNI RECOGNITION LUNCH – Thursday, August 16	\$40.00	\$45.00	\$50.00
<input type="checkbox"/> AWARDS LUNCH – Friday, August 17	\$40.00	\$45.00	\$50.00
<input type="checkbox"/> NIAGARA FALLS EVENT (bus, admission, dinner, etc.) – Friday, August 17	\$65.00	\$75.00	\$100.00
<input type="checkbox"/> BANQUET/DANCE – Saturday night, August 18	\$65.00	\$75.00	\$100.00

FEE PAYMENT **TOTAL FEES:** _____

All fees must be paid in advance. SEE SIDE BAR FOR IMPORTANT REGISTRATION INFORMATION AND POLICIES.

CHECK/MONEY ORDER (Payable to Delta Sigma Pi) VISA MasterCard Discover

Credit Card Number _____ Expiration Date _____

Full Name on Card _____ Signature _____

REGISTRATION POLICIES

- Registration fees do not cover any portion of hotel room costs nor meals which are not a part of the Official Convention Program for the respective registration category. Full adult registration includes the Alumni Lunch, the Grand President Reception-Dance, Niagara Falls trip busing, admission fee and dinner, Awards Lunch, all Speakers and Sessions, Banquet and Dance.
- The Special Discount Registration Fee schedule ended March 1, 2001. Registrations received until July 1 will be processed at Advance Registration rates. Registrations received after July 1, 2001, will be processed at the Regular rates. Do not send registrations to the Central Office that would be received after August 1, 2001. After August 1, you must register on-site at the Hyatt at the \$275 rate. Note that registrations for individual events have a different structure and cost SIGNIFICANTLY more as Congress nears. This is meant to encourage full registration and to eliminate planning and space challenges experienced in the past.
- There is no children's or youth program.
- Cancelled registrations will be refunded in full less a 10% per person service fee if the written cancellation notice is received at the Central Office by August 3, 2001. All cancellations received after August 3, 2001, are not refundable.
- Transfer of registration will incur a 10% service fee to be paid at the time of transfer. All transfers must be requested in writing by e-mail, fax or mail.
- All fees are payable in full, in advance, in U.S. dollars.
- Hotel reservations and other travel arrangements including air or rail reservations, ground transfers, etc., are the responsibility of individual participants. Contact the Central Office for details.
- Participants in the events of the 43rd Grand Chapter Congress are expected to comply with the Delta Sigma Pi Risk Management Policy, state and local laws and guest policies of the Hyatt Regency-Buffalo or any overflow hotels.

Congress is Coming!

Experience Brotherhood and the Falls!

Navigating Change!
43rd Grand Chapter Congress
August 15-19, 2001 – Hyatt Regency-Buffalo

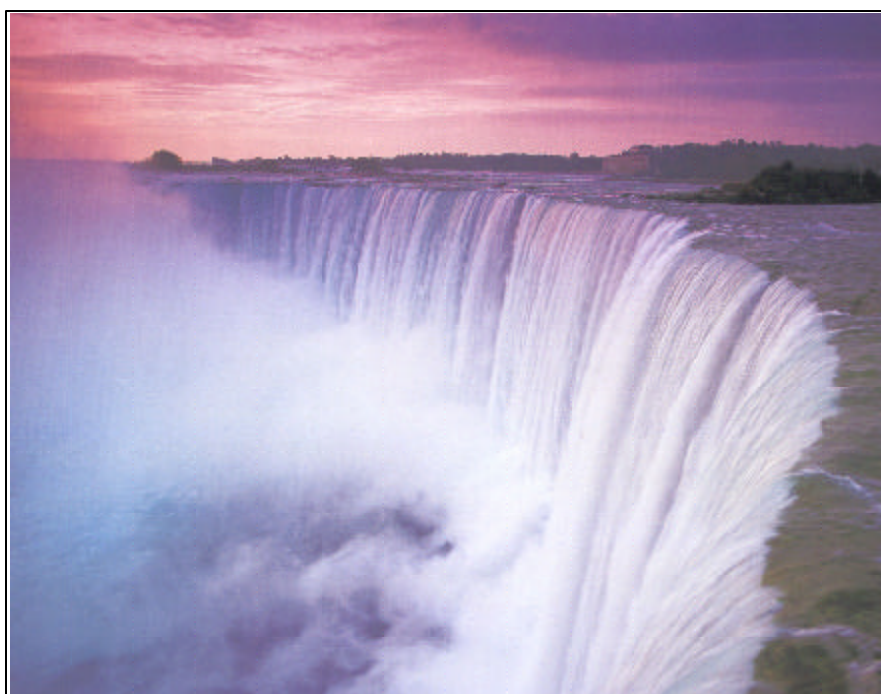


Photo by Larry Fisher

Congress Schedule At-A-Glance (tentative)

Tuesday, August 14 (*suggested arrival date*) – Registration and Credentials 8:00 A.M.; Leadership Foundation Annual Meeting 8:00 A.M.; Fraternity Board Meeting 2:00 P.M.

Wednesday, August 15 – Patti Holmes Keynote 8:30 A.M.; Leadership/Educational Sessions; Chapter-Career-Corporate Networking Marketplace; Honorary Initiation and Address 1:30 P.M.; 2000 COY Address; Delegate Orientation 5:00 P.M.; Special History Session - featuring Past Grand President Mike Mallonee and former Central Office staffers 7:30 P.M.; Grand President Reception and D.J. Dance (includes new Congress tradition - Golden Knights!) 9:30 P.M.

Thursday, August 16 – Opening Business Session 8:00 A.M.; Grand President Report; Nominations; Legislation; Alumni Recognition Lunch; Business; Top Officer Caucuses 4:00 P.M.; Optional Buffalo area tours (added fee); "Thursday On the Square" concert 8:00 P.M.

Friday, August 17 – Business; Regional Caucuses and Awards; National Awards Lunch; Provincial Caucuses; Niagara Falls Outing and Dinner 4:15 P.M.!

Saturday, August 18 – Business-Elections, Resolutions; Provincial Council Meetings 2:00 P.M.; Leadership Foundation Reception/Auction (for Alumni and Donors); 43rd Grand Chapter Congress Banquet/Dance/Special Presentations!

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