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The Journal of Delta Sigma Pi—America's Foremost Business Fraternity





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On the Cover:

Gamma Psi at Arizona won the National Most Outstanding Chapter award for the second time since 2013. In addition, 51 (fifty one!!) collegians attended Grand Chapter Congress earning them the Kenneth B. White Collegiate Chapter Travel Award for the most "people miles". Outstanding indeed! DD and PGP Mike Mallonee is at top, right. Plus more fond memories from our 50th GCC.

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At Congress, Keynote Speaker Jeff Zych, DePaul, provided insight into what the workplace may look like in 2020 and how to adapt the changes in your work. Zych pulled from experience working with IBM's Watson and Smarter Workforce innovations to encourage brothers to focus on the future and be prepared to enable consumers' information capabilities. GP Onuka Ibe (left) also presented Jeff with his Silver Helmet for 25 years of service as a member, former director and president of Chicago Alumni Chapter, two terms as Great Lakes RVP and VP-Finance on the National Board of Directors.

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The 50th Grand Chapter Congress did not disappoint!

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GP Onuka Ibe will lead the Fraternity along with five returning PVPs, newly elected VP-Finance Kelly Rabin, PGP Mark Chiacchiari and two impressive COYs.

And the Award Goes To... - 12

Chapters and individuals were recognized at Congress for their hard work and determination!

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Adam Carroll, *Phoenix-Thunderbird*, shares important tips on how to save for retirement and achieve financial independence.

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Deltasig's newest partner Charles Schwab is developing talented professionals through this hands-on program.

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OUR GRANDEST GRAND CHAPTER—

the 50TH CONGRESS IN DELTA SIGMA PI HISTORY!



our days of the ultimate Deltasig experience came and went, but these memories will not be forgotten: the victorious Deltasig Knight at Medieval Times—defeating he-who-shall-not-benamed; the Grand President's Tailgate and Dance with an office chair hockey tournament; Jeff Zych's inspirational keynote speech "Workplace 2020"; and the honorary initiation of former Global Chief Executive Officer of Deloitte, Barry Salzberg.

GP Onuka Ibe welcomed 1,040 (registered) Deltasigs and guests to the Renaissance Schaumburg Hotel for educational and professional sessions; bylaw-impacting business; awards recognizing outstanding alumni and chapters; some awesome social activities and pure brotherhood in action.

Thanks to all who joined us in Chicago!

CONGRESS HIGHLIGHTS

Our 50th Grand Chapter Congress in Chicago brought members from across the world together to celebrate the end of another great Deltasig biennium. Highlights (in somewhat chronological order) included:

- Educational sessions and roundtable discussions on topics ranging from financial tips to résumé realities to social media and technology.
- The Grand President's Tailgate and Dance with games and "special guests": the GEICO gecko and a preview battle between some Medieval Times knights—up close and personal.
- Recognition of donors and contributors to the Leadership Foundation.
- Deltasig-only outing to Medieval Times where the black and white (alumni!) knight defeated all comers in a RAUCOUS good time for all ages.
- Presentations by our National Collegians of the Year Nick Rizzi (2014) and Chad Robinson (2015).
- Election of Regional Vice Presidents and the re-election of GP Onuka Ibe, all sitting Provincial Vice Presidents and a newly elected VP-Finance, Kelly Rabin.
- Presentation of the Lifetime Achievement Award to Tim Gover, Southern Methodist.

The Grand Chapter Congress Banquet, a formal affair that opened with a Grand March by Fraternity leadership, emceed by Gus Allen, Western Kentucky, and ended with Conchita Dixon, Penn State-Erie, leading the "Rose of Deltasig."

NEXT UP: NEW ORLEANS! Write down August 16-20, 2017 and plan to experience firsthand all Congress has to offer.



The South Central Province is excited to welcome brothers to their jazz-filled, cajun-flavored, masquerade city—New Orleans in 2017. (Continued on page 4)

GCC By the Numbers

 knights at the Grand President's Dance and Tailgate and at Thursday's outing to Medieval Times where Alumni Knight defeated the various provincial knights (and it was not rigged!)

13 number of Delta Sigma Pi partners in attendance that provided members with educational resources, product/ service discounts, merchandise, and career/internship opportunities

Congresses, including Chicago, attended by PGP Bill Tatum

educational sessions offered

 number of Gamma Psi (Arizona) collegians who attended GCC

chapters participating in the Provincial Pop Tab War community service effort

height of the Willis Tower (formerly known as the Sears Tower) in stories

number of voting delegates

dollars raised for Ronald McDonald House Charities through a T-shirt exchange

downloads of the Grand Chapter Congress app

Congress registered attendees

17.3112 — total distance traveled to Chicago by Arizona and EAST BAY, our chapter travel award winners A

"This was the best experience of my college career thus far, hands down. Thank you for the opportunity! I learned so much and grew literally overnight, it seemed! Words cannot express how appreciative I am to have been able to experience this."

2014 Career Achievement Honoree Theresa Drew and GP Onuka Ibe welcomed National Honorary Initiate Barry Salzberg into Delta Sigma Pi at GCC. Salzberg is the recently retired Global Chief Executive Officer of Deloitte. Following his initiation, Drew, also from Deloitte, led a Q&A session with Salzberg where he shared great personal mantras and expert advice about career and life choices.





Tim Gover, Southern Methodist, was honored as the 2015 Lifetime Achievement honoree at Grand Chapter Congress. PGP Mark Chiacchiari (left) and GP Onuka Ibe (right) presented his award at Saturday's banquet, also attended by fellow Deltasig and "blood" relatives: son Ed, Illinois; brother Bob, Eastern Illinois and granddaughter Lainey, Baylor. Daughter in-law Bonnie and granddaughter Katie also joined the celebration.



2015 National Collegian of the Year Chad Robinson, St. Cloud State (MN), gives his COY address at the Awards Luncheon. For a list of award winners, see page 12.



All of the PGPs except Bill Kinsella (1989-93) and Dick Parnitzke (1983-85) attended this GCC. Top from left: Bill Tatum (1975-79), Norm Kromberg (1997-01), Onuka Ibe (2013-present), Randy Hultz (1993-97) and John Henik (1985-89). Bottom from left: Mike Mallonee (1979-83), Kathy Jahnke (2001-05) and Mark Chiacchiari (2009-13). Not pictured: Mitch Simmons (2005-09).



The 2013-2015 National Committee Chairs were thanked at the final business session for their service to the Fraternity. From left: Lisa Brown, Scholastic Development & Awards; Paul Carpinella, Professional Development; Becky Gradl, Congress Host; Kris McDaniel, Community Service; Kara Hoover-Lenox, Alumni Development; Burton Bridges, Marketing and Communications; and GP Onuka Ibe. (That's GCC Credentials Chair and PGP Norm Kromberg in the back!)

"Greatest time of my life. Met so many brothers and will not ever miss a GCC if at all possible."

The Southern Province won the Pop Tab War by donating nearly three times that of the other four provinces combined. In total, 190.6 pounds were donated to Ronald McDonald House Charities. Thank you to all those who volunteered including Heather Lewis, Indiana State, and Sam Shaheen, Akron.





During the Grand President's Tailgate and Dance, the biennial Golden Knights *Ceremony was held—with* special guests, knights from Medieval Times! PGP Mark Chiacchiari leads the pledge.

(Continued on page 6)



Valerie Martinez, Cal State-Fullerton, and Rechenna Lo, Chapman (CA), pose with chapter "mascots". Martinez is the new National Scholastic Development and Awards Chair.

"One of the best of 12 I've attended."



PGP Mark Chiacchiari and GP Onuka Ibe "bobble headed" to show their approval of another "grand" Grand Chapter Congress.



The inagural Office Chair Hockey Tournment at the Grand President's Tailgate and Dance was refereed by Amy Briggs, Minnesota State. From left: Marc Robbins, Cincinnati; Briggs; Dean Ferguson and Patrick Murphy, both Georgia State.



Nearly 1,000 Deltasigs filled the Medieval Times arena to watch the black and white knight representing the alumni win the final battle against the knights representing each province.



Some members of the Chicago Alumni Chapter posed before the banquet. They were proud to host GCC in their home city—33 members in total attended!



Thank you to all who attended the Fraternity and Foundation reception, which included live and silent auctions, and donor recognition. From left: Golden Council members Richard Featherston, Dean and Heather Ferguson, and new Leadership Foundation Trustee Larry Mroz.



Collegiate members from Desert Mountain Region joined together at Medieval Times to cheer on their knight. From left: Ava Mueller, New Mexico; Tory Johannsen, Texas-El Paso; Mark Seaver, New Mexico; Dominic Martinez, New Mexico State; Jorie Weyer, New Mexico; Matthew Ferland and Nicole Pesek, both Northern Arizona.



Former and current Educational Leadership Consultants gathered in Chicago to share stories from their travels while on staff with each other.



GP Onuka Ibe presented charters to Gamma Sigma at Maryland-College Park, Sigma Omega at Northeastern (MA), Tau Upsilon at Louisville (KY), and Tau Phi at Jacksonville State (AL). Kristen Lobo, Northeastern (MA), accepted the charter for Sigma Omega Chapter.

Grand Chapter Actions: two amendments passed

Updated bylaws are available online at dsp.org/bylaws.

Bylaw Article XVI, Section 3 was amended to determine the naming of collegiate chapters after Psi Omega—since we were running out of names in our conventional approach! Chapters after Psi Omega will thus be designated with two Greek letters in reverse alpha order: Omega Psi, Omega Chi and so on through Omega Alpha; and as Psi Chi, Psi Phi and so on through Psi Alpha; etc.

Bylaw Article XIV Section 5 was amended to allow the Board of Directors to lengthen terms of suspension or probation to match discipline terms given by a university.

GET TO KNOW YOUR 20

Board of Directors



GRAND PRESIDENT

Onuka Ibe, Truman State

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Profession: Vice President of Program, College Summit, Inc.



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Water



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- 2017 LEADERSHIP TEAM



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Profession: Product Solutions

Manager, Peakos



2015 COY

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Profession: Executive Director,

Delta Sigma Pi



Thank you Shane!

Shane Borden, *Central Florida*, completed two terms as VP-Finance and a Leadership Foundation Trustee in 2015, helping guide both organizations through some challenging investment times and risk management scenarios.

Regional Vice Presidents

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(Continued on page 10)

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Please visit dsp.org/nationalleadership for up-to-date information.



Newly elected leaders gathered September 10-13 in Cincinnati for the National Leadership Retreat.

New Deltasig Partner: Charles Schwab

Delta Sigma Pi is proud to announce our new partnership with Charles Schwab! For 40 years, The Charles Schwab Corporation has been an advocate for individual investors and the financial professionals who serve them. Schwab is dedicated to hiring top talent for their Financial Consultant Academy; the 18-24 month developmental rotational program prepares individuals for a career as a financial consultant in one of their branches. They are



also seeking juniors/rising seniors for the Schwab Intern Academy and will start recruiting in September for summer 2016. Interns have the ability to work in departments such as Technology, Client Services, Finance, and Corporate Functions. To learn more, visit dsp.org/Schwab and see article on page 28.

Farewell to ELC Brooke Crail

Brooke Crail, Evansville, served one year with the Fraternity as an Educational and Leadership Consultant. During that time she visited more than 30 chapters and helped brothers across the country better understand recruiting, financial management, professional programming, service events and more! We appreciate all you've done for the Fraternity and best of luck in the future, Brooke!



Fraternity Board Meeting "Minutes in Seconds" (August 2015)

- ▶ Thanked 2013 COY Richie Brandt and VPF Shane Borden for their service to the Board and welcomed 2015 COY Chad Robinson and new VPF Kelly Rabin.
- ▶ Approved the following for Golden Council: Tim Beasley, Richie Brandt, Jeanette Buie, Joy Carroll, Dan Collins, Jillian Gartner, Trey Hernandez, Hannah Hoes, Kara Hoover-Lenox, Crystal Justice, Susan Lackey, Harmony Lazore, Erin Lee, Kris McDaniel, Karin Olivo, Kelly Rabin, Monica Ramey, Carrie Sagel Burns, Chris Sands, Alex Warrick, Charisse Welborn, and Mark Wernette.
- ▶ Approved Leadership Foundation grant request funding prioritization for 2016-17.
- ▶ Approved set aside resolution per IRS regulations in the amount of \$231,407.
- Approved to write off \$620 of debt for Kappa Xi (Louisiana Lafayette).
- Approved to move forward with the National Volunteer Leadership Retreat in August of 2016 in Atlanta, Pittsburgh or St. Louis.
- Approved specific recognition for collegiate chapters without having to apply—for awards recognizing highest increase in membership; highest percent of chapter members attending LEAD School and Provincial Conference; and most improved CMP.
- Chose Ronald McDonald House Charities as a national philanthropy for 2015-17. Future recommendation will be considered to remove blood drives as a national initiative. Make A Difference Day is retained.
- Removed lota Phi (Cal State-Fresno) from probation and placed on guidance until June 2016.
- ▶ Placed Upsilon (*Illinois*) on probation for 90 days until December 3, 2015.
- Placed Xi Sigma (Wingate) on probation for one year until August 2016.
- ▶ Placed Delta (Marquette) on suspension for 90 days until November 13, 2015.
- ▶ Placed Phi (Southern California) on guidance until June 2016.
- Approved 2016 Fall LEAD School Budget with similar fees and expenses to prior years.
- Conducted two individual trials.



MARK YOUR CALENDAR FOR

January 22-24

Fraternity and Foundation Board Meetings & Joint Planning Retreat (Oxford)

February 5-7

Northeastern LEAD Provincial Conference & Council Meeting (Washington, D.C.)

February 12-14

North Central LEAD Provincial Conference & Council Meeting (Minneapolis)

February 19-21

Southern LEAD Provincial Conference & Council Meeting (Nashville)

February 26-28

Western LEAD Provincial Conference & Council Meeting (San Jose)

March 4-6

South Central LEAD Provincial Conference & Council Meeting (Dallas)

April 25

National Alumni Day



NATIONAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year Queen Booker, serving Minnesota State District Director of the Year

Nicole Deskins, serving Lynchburg (VA)

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell **Outstanding Collegiate** Chapter

Arizona

Most Improved Collegiate Chapter

Miami (OH)

Outstanding Professional Activities

Miami (OH)

Outstanding Service Activities

Truman State (MO)

Outstanding Financial Operations

Ohio State

Outstanding Alumni Relations

California-Irvine

Outstanding Scholastic Development

Arizona State

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter

Orange County (CA)

Most Improved

Dallas Area (TX)

Outstanding Professional Activities

Louisville (KY)

Outstanding Service Activities

Orange County (CA)

Outstanding Collegiate Relations

St. Louis (MO)

PROVINCIAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year

Chapter listed is the chapter served as Advisor

North Central - Queen Booker, Minnesota State

Northeastern - John Donovan, Rider (NI)

South Central - Debra Cartwright, Truman State (MO)

Southern – Rachael Barrett, Georgia Southern

Western - Richard McPherson, Washington (WA)

District Director of the Year

Chapters listed represent those served as District Director. North Central - Carl

Lymangood, St. Cloud State (MN)

Northeastern – Linda Fritschy Oakes, Rider (NJ)

South Central - Halleluiah Morris, Oklahoma

Southern - Nicole Deskins, Lynchburg (VA)

Western – Lucy Tseng, Loyola Marymount (CA)

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell **Outstanding Collegiate** Chapter

North Central – Drake (IA) Northeastern – Cincinnati

South Central - Truman State (MO) Southern – Clemson (SC) Western – Arizona

Most Improved Collegiate Chapter

North Central – Nebraska-Omaha

Northeastern – Miami (OH) South Central - Texas A&M-Kingsville

Southern – Kennesaw State (GA) Western – Cal State-Long Beach

Outstanding Professional Activities

North Central – Iowa Northeastern – Miami (OH) South Central – Texas Tech Southern – North Florida Western – Washington (WA)

Outstanding Service Activities

North Central - Wisconsin-La Crosse

Northeastern – Miami (OH) South Central – Truman State (MO)

Southern – Tampa (FL) Western – Pacific (CA)

Outstanding Financial Operations

Western – Pacific (CA)

North Central – St. Thomas (MN) Northeastern – Ohio State South Central – Truman State (MO) Southern – North Florida

Outstanding Alumni Relations

North Central - St. Cloud State (MN)

Northeastern – Miami (OH) South Central -

Truman State (MO)

Southern – Clemson (SC)

Western - California-Irvine

Outstanding Scholastic Development

North Central – Drake (IA) Northeastern – Babson (MA) South Central – Truman State (MO)

Southern – Southern Mississippi Western – Arizona State

ALUMNI CHAPTER AWARDS **Outstanding Alumni Chapter**

North Central - Twin Cities (MN) South Central - St. Louis Southern – Central Florida Western – Orange County (CA)

Most Improved Alumni Chapter

North Central – Lincoln/ Greater Nebraska South Central - Dallas Area Southern - Louisville Western - Los Angeles

Outstanding Professional Activities

North Central – Lincoln/ Greater Nebraska South Central – St. Louis Southern - Louisville Western - Orange County (CA)

Outstanding Service Activities

North Central – Twin Cities (MN)

Northeastern – DC Metro South Central – St. Louis Southern – Louisville

Western – Orange County (CA)

Outstanding Collegiate Relations

North Central – Indianapolis South Central – St. Louis Southern - Central Florida Western – Los Angeles

REGIONAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year

Chapter listed is the chapter served as Advisor.

Atlantic Coast - Rachael Barrett, Georgia Southern

Bay Area – Paul Lorton, San Francisco

Central Gulf - Richard

Fountain, West Florida Central - Darrell Brown,

Indiana-Purdue at Indianapolis Desert Mountain - Steven Reff, Arizona

East Central – Scott Gregory, Cincinnati

Eastern - John Donovan, Rider (NJ)

Empire - Brian Rothschild, Adelphi (NY) Gateway – Debra Cartwright, Truman State (MO) Great Lakes - Joseph Dobson, Western Illinois Great Plains - Tom Walsh, Iowa Gulf Western - Steven Koch, Houston Mid-Atlantic - Melanie Marks, Longwood (VA) Mid-South - Richard Schrader, Bellarmine (KY) Niagara - Mary Ann Monforte, Syracuse (NY) North Central - Queen Booker, Minnesota State Pacific Coast - Daryle Nagano-Krier, Cal State-Fullerton Northwestern – Richard McPherson, Washington (WA) Rocky Mountain - David Leupp, Colorado-Colorado Springs Sierra Nevada - Mary Groves, Nevada-Reno South Atlantic - Mike Sinclair, South Florida-St. Petersburg Southeastern - John Hopkins, Clemson (SC) South Pacific - Ralph Quinones, Loyola Marymount (CA) Southwestern – Gayle Thurman Randall, Angelo State (TX) Steel Valley - Kimberly Kearns,

District Director of the Year Chapter listed is the chapter served as District Director. Atlantic Coast - Trina Kirk, Savannah State (GA) Bay Area - Alex Quek, San Jose State (CA) Capital - Brehanna Edwards, Maryland-College Park Central - Stacy Perkins, Indiana State Central Gulf - Daniel Gaines, *Jacksonville State (AL)* Desert Mountain - Mike Mallonee, Arizona East Central - Eric Andes, Ohio State Eastern - Linda Fritschy Oakes, Rider (NI) Empire - Christopher Gaur, Pace-Westchester (NY) Gateway - Cory Teller, Truman State (MO) Great Lakes - Joseph

Didominicis, Marquette (WI) and Wisconsin-Milwaukee Great Plains – Chelsea Hayes,

Gulf Western - Joelyn Ferris,

Texas A&M-Kingsville

Texas A&M-College Station and

Nebraska-Lincoln
Gulf South – Alexis Kuhn,

Tulane (LA)

Kent State (OH)

Tornado Alley - Roxanne

Gooch, Cameron (OK)

Mid-Atlantic - Nicole Deskins, Lynchburg (VA) Mid-South - Zachary Wedding, Western Kentucky New England - Daniel DelPiano, Connecticut Niagara – Bryan Carlo, Binghamton (NY) North Central – Carl Lymangood, St. Cloud State (MN) Pacific Coast - Freddy Saluna, San Diego State (CA) Northwestern - Lindsey Rose, Washington Rocky Mountain - Kristyn Childress, Colorado State Sierra Nevada – Amparito Galvan, California-Merced South Atlantic - Amanda Tappan, Tampa (FL) South Pacific - Lucy Tseng, Loyola Marymount (CA) Southeastern - Bylli Daniels, Clemson (SC) Southwestern - Joshua Robinson, Texas Christian Steel Valley - Nancy Stacy, West Virginia Tornado Alley - Halleluiah Morris, Oklahoma

COLLEGIATE CHAPTER AWARDS R. Nelson Mitchell Outstanding Collegiate Chapter

Atlantic Coast – North Florida
Bay Area – Santa Clara (CA)
Central – Indiana-Purdue at
Indianapolis
Central Gulf – Southern
Mississippi
Desert Mountain – Arizona
East Central – Cincinnati
Eastern – Penn StateState College
Gateway – Truman State (MO)

Great Lakes - Wisconsin-

Milwaukee

Great Plains – Drake (IA) Gulf South – Louisiana Tech Gulf Western - Texas A&M-Corpus Christi Huron – Saginaw Valley State (MI) Mid-Atlantic – Richmond (VA) Mid-South - Tennessee Midwestern – Central Missouri New England – Bentley (MA) Niagara – Binghamton (NY) North Central - Winona State (MN) Pacific Coast - California-Irvine Northwestern -Washington State Sierra Nevada – Cal State-Chico

South Atlantic – Tampa (FL) South Pacific – Loyola Marymount (CA) Southeastern – Clemson (SC) Southwestern – Texas-Arlington Steel Valley – Pittsburgh

Most Improved Collegiate Chapter

Atlantic Coast – Savannah State (GA) Bay Area – Santa Clara (CA) Central – Ball State (IN) Central Gulf – Southern Mississippi Desert Mountain – Arizona East Central - Miami (OH) Eastern - Rider (NJ) Empire – Adelphi (NY) Gateway - Washington-St. Louis Great Lakes – Valparaiso (IN) Great Plains - Nebraska-Omaha Gulf South - Louisiana Tech Gulf Western – Texas A&M-Kingsville Huron - Grand Valley State (MI) Mid-Atlantic - Duke (NC) Mid-South - Tennessee New England -Massachusetts-Boston Niagara – Syracuse (NY)

Pacific Coast – San Diego
Northwestern – Washington
State
Sierra Nevada – Cal StateFresno
South Atlantic – South FloridaSt. Petersburg
South Pacific – Cal StateLong Beach
Southeastern – Kennesaw
State (GA)
Southwestern – Texas-Arlington
Steel Valley – Penn State-Erie

Outstanding Professional Activities

Atlantic Coast - North Florida Bay Area – San Francisco (CA) Central – Indiana Central Gulf - West Florida Desert Mountain - Arizona East Central - Miami (OH) Eastern - New Jersey Empire – CUNY-Baruch Gateway - Washington-St. Louis Great Lakes – Valparaiso (IL) Great Plains - Iowa Gulf Western – Texas-Austin Huron – Indiana-Purdue at Ft. Wayne Mid-Atlantic – Longwood (VA) Mid-South - Tennessee Midwestern - Rockhurst (MO) New England - Connecticut Niagara – Syracuse (NY) North Central - Winona State (MN) Northwestern -Washington (WA) Pacific Coast -California-Riverside Rocky Mountain - Colorado-Colorado Springs Sierra Nevada -California-Davis South Atlantic – Miami (FL) South Pacific - Hawaii-Manoa

(Continued on page 15)



North Central – St. Thomas (MN)

Western PVP Patrick Bonfrisco (center) and GP Onuka Ibe (top, right), pose with Orange County Alumni Chapter members. Orange County won National Outstanding Alumni Chapter and Outstanding Service Activities.

Chapter Management Program Recognition

The Chapter Management Program is divided into three achievement levels: Accredited Chapter, Chapter of Recognition and Chapter of Excellence. The CMP allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level, which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter should strive to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 54 chapters that reached Chapter of Excellence, 83 chapters reaching Chapter of Recognition and 109 that earned the Accredited Chapter in 2014-2015!

EXCELLENCE

A Chapter of Excellence is a chapter that is operationally sound with a well-rounded program focusing on larger scale events and National Fraternity promotion. To earn Chapter of Excellence, a chapter must achieve the Accredited Chapter tier, the Chapter of Recognition tier and complete the required and optional items for the third tier. These are the top performers in Delta Sigma Pi.

Arizona Arizona State Ball State (IN) Bentley (MA) Bowling Green State (OH) Buffalo Cal Poly-San Luis Obispo Cal State-Chico

Cal State-Fresno Cal State-Long Beach California-Davis California-Irvine California-Santa Barbara Central Missouri

Chapman (CA) Cincinnati Clemson (SC)

Colorado-Colorado Springs Concordia (CA)

Denver Drake (IA)

George Washington (DC)

Georgia

Georgia College & State

Houston Indiana-Purdue at Indianapolis

Iowa

Kennesaw State (GA) Longwood (VA) Loyola-Marymount (CA)

Mercer (GA) Minnesota-Minneapolis Nebraska-Omaha North Florida Ohio State

Oklahoma Pacific (CA) Radford (VA) Redlands (CA)

San Diego San Jose State (CA) Santa Clara (CA) Savannah State (GA)

South Florida-St. Petersburg South Florida-Tampa

Southern Mississippi

Texas A&M-College Station Texas A&M-Corpus Christi Texas A&M-Kingsville Truman State (MO) Washington State

Washington-St. Louis (MO) Winona State (MN)

RECOGNITION

A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. To earn Chapter of Recognition, a chapter must achieve the Accredited Chapter tier and complete the required and optional items for the second tier. All chapters listed under Chapter of Excellence also achieved this level.

Baylor (TX) Cal State-Fullerton Colorado State CUNY-Baruch Dayton (OH) Evansville (IN) George Mason (VA) Hawaii-Hilo

Hawaii-Manoa Illinois State Illinois-Urbana Indiana State Indiana-Purdue at Ft. Wayne Massachusetts-Boston North Carolina-Greensboro

Penn State-State College Purdue (IN) Rutgers-New Brunswick San Diego State South Dakota Tennessee Texas Christian Texas-Arlington

Valparaiso (IN) Wayne State (MI) Wayne State (NE) West Virginia Wisconsin-Madison Wisconsin-Milwaukee

ACCREDITED

An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the National Fraternity. To earn Accredited Chapter, a chapter must submit 100% of all items in the first tier, with at least 95% of those items correctly completed and submitted on time. All chapters listed under Recognition and Excellence also achieved this level.

Binghamton (NY) California-Riverside California-San Diego California-Santa Cruz Central Florida

Christian Brothers (TN) Eastern Illinois

Florida Indiana James Madison (VA) Lewis (IL) Louisiana State Louisiana Tech Miami (FL)

Minnesota State Northern Illinois Oklahoma State Pittsburgh Richmond (VA) Saginaw Valley State (MI) Shepherd (WV)

Siena (NY) South Carolina St. Mary's (TX) St. Peter's (NJ) Western Kentucky (Continued from page 13) Southeastern - South Carolina Steel Valley – Duquesne (PA) Tornado Alley – Texas Tech

Outstanding Service Activities

Atlantic Coast - Savannah State (GA) Bay Area – San Francisco (CA) Central – Indiana-Purdue at Indianapolis Central Gulf - West Florida Desert Mountain - Arizona East Central – Miami (OH)

Eastern – St. Joseph's (PA) Empire – CUNY-Baruch Gateway – Truman State (MO) Great Lakes – Western Illinois Great Plains - South Dakota Gulf South - Louisiana Tech Gulf Western - Texas A&M-Corpus Christi

Huron – Indiana-Purdue at Fort Wayne Mid-Atlantic - Longwood (VA) Mid-South - Western Kentucky Midwestern – Central Missouri New England – Bentley (MA) Niagara – Buffalo (NY) North Central - Wisconsin-La Crosse Pacific Coast - California-Riverside Northwestern – Washington

Sierra Nevada – Pacific (CA) South Atlantic – Tampa (FL) South Pacific - Cal State-Long Beach

Southeastern - Clemson (SC) Southwestern – Baylor (TX) Steel Valley - Duquesne (PA) Tornado Alley - Oklahoma

Outstanding Financial Operations

Atlantic Coast - North Florida Bay Area - San Jose State (CA) Central - Indiana Central Gulf -Southern Mississippi Desert Mountain - Arizona



GP Onuka Ibe presents the National Chapter Advisor of the Year to Queen Booker, advisor at Minnesota State.

Alumni Chapter

The Alumni Chapter Recognition Program was developed in 2013 to encourage alumni chapters to promote leadership, enrich programming, enhance communication with their membership and receive recognition for their efforts. Chapters can be recognized on three levels: Bronze, Silver, and Gold.

The Bronze level has requirements in three categories: chapter events, communications and supporting the Delta Sigma Pi Leadership Foundation. Silver chapters must complete the Bronze level requirements, additional chapter events and communications and fulfill criteria in the Certified Deltasig Leader, collegiate relations and recruitment categories that begin on the second level. Gold chapters will have completed requirements of the Bronze and Silver levels, increased chapter communications, events and CDL training, and the submit a chapter planning and operations report.

Congratulations to the following alumni chapters reaching recognition for 2014-2015!

Corpus Christi (TX) Dallas Area Lincoln/Greater Nebraska Los Angeles Orange County (CA) Twin Cities (MN)

Denver Detroit-Motown Oklahoma City Tornado Alley

BRONZE

Jacksonville (FL)

East Central - Ohio State Eastern - New Jersey Gateway - Truman State (MO) Great Lakes - Northern Illinois Great Plains – Drake (IA) Gulf Western - Texas A&M-College Station Mid-Atlantic – Richmond (VA) Mid-South - Tennessee New England – Bentley (MA) Niagara – Binghamton (NY) North Central – St. Thomas (MN) Pacific Coast - California-Irvine Rocky Mountain – Denver Sierra Nevada - Pacific (CA) South Atlantic – Tampa (FL) South Pacific - Cal State-

Long Beach Southeastern – Clemson (SC) Southwestern – Texas-Arlington Steel Valley – Pittsburgh Tornado Alley - Oklahoma State

Outstanding Alumni Relations Atlantic Coast - Florida

Bay Area – San Francisco Central – Indiana Central Gulf -Southern Mississippi Desert Mountain – Arizona East Central – Miami (OH) Eastern - New Jersey Empire – Adelphi (NY) Gateway – Truman State (MO) Great Lakes - Northern Illinois Great Plains - Iowa Gulf Western - Houston Mid-South - Tennessee Midwestern – Rockhurst (MO) New England – Babson (MA) Niagara – Rochester Tech (NY) North Central – St. Cloud (MN) Pacific Coast - California-Irvine

Northwestern -Washington State Rocky Mountain – Denver Sierra Nevada – Pacific (CA) South Atlantic - South Florida-Tampa South Pacific - Lovola Marymount (CA) Southeastern – Clemson (SC) Southwestern – Texas-Arlington Steel Valley – Kent State (OH) Tornado Alley - Cameron (OK)

Outstanding Scholastic Development Bay Area – San Francisco

Central – Indiana State Central Gulf -Southern Mississippi Desert Mountain -Arizona State East Central – Miami (OH) Eastern – New Jersey Empire – CUNY-Baruch Gateway – Truman (MO) Great Plains – Drake (IA) Gulf Western – Houston Mid-Atlantic – Richmond (VA) Mid-South - Tennessee New England – Babson (MA) Niagara – Binghamton (NY) North Central – St. Thomas (MN) Pacific Coast - California-Irvine Northwestern -Washington State

Rocky Mountain – Denver (CO) Sierra Nevada - Cal State-Sacramento South Pacific - Loyola Marymount (CA) Southeastern - Clemson (SC) Southwestern - Texas-Arlington Tornado Alley – Oklahoma State Steel Valley - Pittsburgh

FRATERNITY



800,715 dsp.org page views

23,610



fb.com/deltasigmapi

6,875 followers



twitter.com/deltasigmapi

1,693



Instagram.com/deltasigmapi

8,542



The "Official Delta Sigma Pi Group

Where Does the Money Come From?

Unaudited

Onaba	iiou	
34%	Dues and Alumni Franchise Fees	\$ 865,578
17%	Initiation Fees	\$ 434,365
14%	Jewelry and Merchandise Sales	\$ 372,436
9%	LEAD Events	\$ 244,953
9%	Insurance, Regalia and Other	\$ 231,680
9 %	Royalties/Investments	\$ 231,408
5%	Leadership Foundation Management Fees	\$ 129,000
3%	Leadership Foundation Grants	\$ 69 <u>,000</u>
		\$ 2 578 420

9% 9% 34%

126

Staff Visits Made to:

95 Chapters

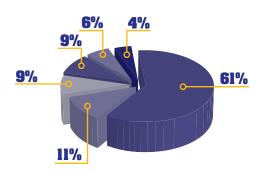
7 Colonies

3 Potential Expansion Sites

Where Does the Money Go?

Unaudited

61%	Chapter Services	\$ 1,229,939
11%	Leadership Foundation	\$ 214,245
9%	LEAD and Other Leadership Events	\$ 176,076
9%	Headquarters Management/Maintenance	\$ 174,240
6%	Grand Chapter Congress	\$ 107,425
4%	The DELTASIG	\$ 82,217
		\$ 1,984,142



Report 2014-2015



Active Collegiate Chapters



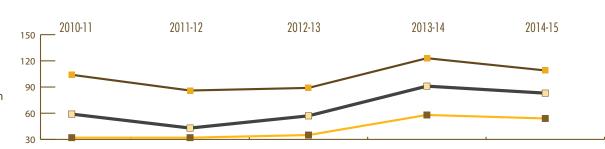
Franchised Alumni Chapters



Chapter Installations & Reactivations: Northeastern (MA), Louisville, Jacksonville State (AL), Tulane (LA), Maryland-College Park

CHAPTER MANAGEMENT PROGRAM

- Accredited Chapter
- □ Chapter of Recognition
- Chapter of Excellence



Chapter Awards' Applications



Average professional, service, social, academic events per chapter:

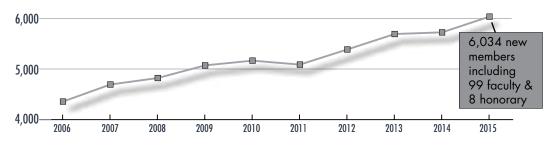
Collegiate

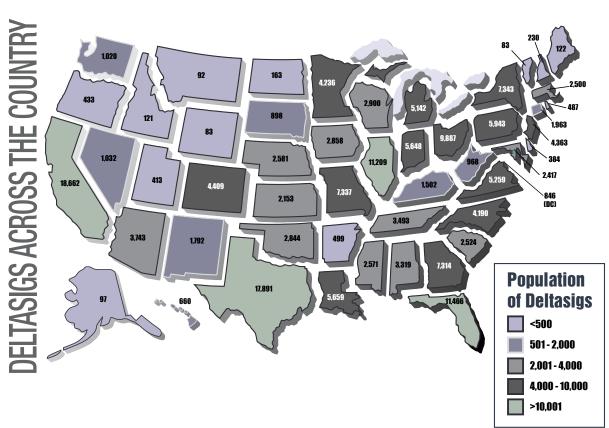
17



MEMBERS

Total Annual Initiates





INTERNATIONAL
POPULATIONS
(with 10 or more)
AUSTRALIA10
BAHAMAS43
BRAZIL16
CANADA165
CHINA35
ECUADOR11
FRANCE32
GERMANY44
HONDURAS 12
HONG KONG27
INDIA42
INDONESIA26
JAPAN48
KENYA10
MALAYSIA49
MEXICO84
NETHERLANDS11
NORWAY19
PAKISTAN13
PANAMA23
PHILIPPINES 24
PUERTO RICO72
SAUDI ARABIA19
SINGAPORE32
SOUTH KOREA 16
SPAIN14
SWITZERLAND12
TAIWAN16
THAILAND
TURKEY15
UNITED KINGDOM 82
VIRGIN ISLANDS 32
111011 1 102 11 100 02

PROFILE OF A NEW MEMBER

			18	18%
			19	33%
ENDER	3,181	Ä	20	25%
JE Z		AGE	21	11%
			22	4%
	2,867		23+	5 %

>	General Business/Undecided	14%
TR	Accounting/Auditing	14%
NS	Finance	13%
9	Marketing	13%
=	Management	7 %
Œ	Business Development/Entrepreneurship	5 %
Ż	International Business	5 %
INTENDED INDUSTRY	Other various industries i.e., banking, technology, insurance	29%

NO	<	642	11%
GRADUATI	1	1,400	23%
	2	2071	34%
FULL YEARS UNTII	3	1,890	31%
FULL Y	4	43	1%

5,627 MEMBERS WHO HELD COLLEGIATE CHAPTER OFFICE POSITIONS 2014-2015

1,814

2014 LEAD School registrants

1,595

2015 LEAD Provincial Conference registrants

491

Members who attended one **LEAD School** and one **LEAD Provincial**

842

Miles between Central Office & New Orleans (site of the 51st Grand Chapter Congress, August 16-20, 2017)

LEADERSHIP/ PROFESSIONAL DEVELOPMENT

Total attendance at all professional events submitted by chapters:



CERTIFIED DELTASIG LEADERS

178 CDLs

Advanced CDLs

Collegiate & alumni chapters & colonies participatd in

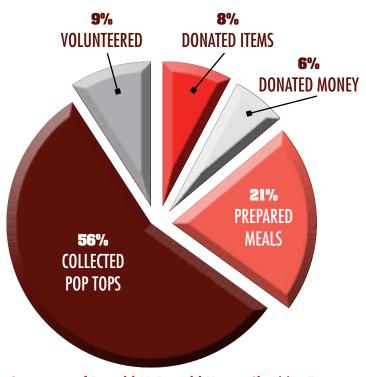
Make A Difference Day events

60,268

Total Service Hours Reported

76
Chapters registered their blood drive events

SERVICE



Summary of Ronald McDonald House Charities Events

Planning For Your Future:

f you're about to graduate or have recently graduated, CONGRATULATIONS! It's time to start thinking about retirement.

"Wait, what?"

My first mentor after graduation gave me some great advice that I followed ever since. He told me that no one ever retires on accident. Yet when you consider that 25% of Americans have saved less than \$10,000 for retirement, it sure seems like most think they're just going to trip over their retirement one day purely through dumb luck.

About the same time I started my first job and got the sage advice from my mentor, I also heard famed business philosopher Jim Rohn say, "even someone with modest earnings can achieve financial independence by their 30's". To do so, however, requires living your life with a very definite plan of how to save, invest, and pay off debt with your incredible future squarely in your crosshairs.

My plan has always been to have the ability to retire in my mid-40's by reducing debt, keeping monthly expenses low, and creating passive income by investing in real estate. As such, some of my advice may seem VERY aggressive. Adjust your plan accordingly!

I believe any financial plan is based on the individual. Please know the following advice is not for everyone, but anyone that follows it is sure to have an abundant future and a number of dignified decades in retirement.

The biggest challenge with your first/ new job is the amount of money you're making seems like a lot until you factor in all of your expenses, debt payments, and lifestyle choices. There is a delicate balance between covering your monthly bills like rent, food and student loans and paying for unplanned expenses, saving for retirement, paying for a wedding/buying a ring, buying a car or a home, and making weekly trips to Target.

In fact, it's downright overwhelming. But, it doesn't have to be.

Once gainfully employed, your micro-economy should be fairly simple: just make sure there's more money at the end of the month and not more month at the end of the money.

It sounds simple, right? It is if you remember two age-old pieces of wisdom.

The first comes from the book The Richest Man in Babylon by George S. Clason. The richest man in the story grew his wealth by following one simple rule: 10% of everything you make is yours to keep. By that he means every time you receive a paycheck, 10% of

How to save for retirement when you get your first job or change jobs By Adam Carroll, Phoenix-Thunderbird

that check should be put away for growing your financial future. Most people spend first and save later, only the amount they have to save never amounts to much.

The second piece of wisdom came from my grandfather who once told me that he and my grandmother retired early by always living on the previous year's income. If they received a raise in salary at the beginning of the year, they lived on the budget from the previous year's income. Every extra cent went to increasing their net worth, buying assets, and/or eliminating debt. In essence, the raises they received were not enjoyed until the year after. As simplified as the advice may be, just by living on last year's

income and knowing that 10% of everything you make is yours to keep, you'll achieve financial independence faster than you ever imagined.

Here are the steps to take in the process:

Step #1: Establish an emergency fund. This fund should be at least \$1,000 when you begin your job and should grow to at least \$3,000-5,000 within the first year to 18 months. This money will sit in a money market account, far away from the evil clutches of your ATM and debit card! Consider this money an insurance policy for when/if things go wrong. The single biggest financial challenge for most people is not having anything to fall back on in case of an emergency.

Step #2: Get a short-term disability policy if your employer offers it. Many employers will offer an addon policy to your benefit package that pays you if you become temporarily disabled. Go ahead and pay a little extra every month for this policy. Yes, I know you're 10 foot tall and bulletproof, but you have insurance for your car, why wouldn't you have it for your ability to

produce income? (If you have it, you may not have to tap into your emergency fund!)

Step #3: Establish your retirement vehicle with your employer. If your employer offers a 401k, make sure you are participating to the full extent that you can. Most employers will match you dollar for dollar up to a certain percentage of your salary. Consider this free money, and you need as much of that as you can get right now!

If your employer doesn't offer a 401k, open a ROTH IRA through an advisor or through a site like **ETrade. com**. The ROTH is simply an investment "bucket" where money is stored. From this bucket you can purchase stocks, bonds, or mutual funds. ETrade has some incredible investor education modules, or you can find someone knowledgeable about investing to find out more. Just know that the ROTH and 401k money is not easily accessible, so this should be considered off-limits until the future.

Step #4: **Begin an automatic savings plan for future purchases.** We have been brainwashed to believe that if you want something like a couch, a new television, or a new car, then the best way to pay for it is over 12-72 months in easy monthly installments. In reality, the "stuff" you buy should not be put on credit, but instead paid for with cash. The way you do this is by putting a certain amount of your check away each month into a savings account identified for future purchases. My challenge to you is to save \$5,000-10,000 in this account over a few years just to prove to yourself you can—services such as **smartypig.com** may help.

Can't Save?

Perhaps you find yourself in a situation where saving *anything* is a long way off. Modest earnings and ballooning student loan debts have hamstrung more than a few new graduates. The key is to live like a broke college student for a couple more years. Do everything you can to reduce expenses, eliminate debt, and make extra money doing side hustle projects.

Do your best to begin putting just 1% away in your emergency savings fund or your company's 401k. As you get used to the amount, adjust it to 2%, then 3%, and so on until you are at 5%. While you may not have a lot of money on your side, what you do have is time and your money will grow over time. The key is forming the right habits now--the rewards will come soon!

If you want additional ideas on how to minimize expenses and eliminate debt, order 30 Days To \$1K on Amazon. It's a book I wrote on taking charge of your finances in 30 days or less.

What you should focus on by age bracket:

IN YOUR 20'S

- Do your best to live on last year's income.
- Live strictly according to your budget and adjust your wants accordingly.
- Save (outside of retirement) at least three months' worth of expenses. Ideally raise this to six months in case of job loss or emergency.
- Don't buy an expensive vehicle you shouldn't be driving around your (depreciating) net worth.
- Save and/or invest at least 10% and ideally 15-20% of your salary (by mid-late 20's).
- Speak with a financial planner about preparing for your future, paying off debt, and investing for the long term.
- Have the crucial money discussions with your spouse or significant other.
- Consider buying a duplex as your first home and collecting rent to offset your mortgage.

IN YOUR 30'S AND BEYOND

- Max out qualified investment vehicles (like ROTH IRA) every year.
- Participate as much as you're able in your 401k.
- Retire ALL debt (student loan, car, credit card, consumer loans). Even better if you do this in your 20's!
- If you own your home, make 1-2 extra payments per year to eliminate added interest expense and pay down the principal.
- While your budget may not be as strict, adhere to a monthly spending limit and discuss financial goals with your spouse or significant other regularly.
- Know it is not how much you make, but how much of what you make you keep! ▲

Recommended Reading List:

30 Days To \$1K by Adam Carroll
Rich Dad Poor Dad by Robert Kiyosaki
The Richest Man in Babylon by George S. Clason
The Total Money Makeover by Dave Ramsey
The Wealthy Barber by David Chilton
Winning The Money Game by Adam Carroll
& Chad Carden

Adam Carroll is an author and speaker who lives in West Des Moines, Iowa with his wife and three kids. A 2007 honorary initiate, Carroll is a frequent presenter at Delta Sigma Pi workshops, including LEAD events and Grand Chapter Congress. For more information or to check out his book, Winning The Money Game, visit adamspeaks.com.



New job? Start a new business? Get promoted or recognized for an achievement? Share your news with us! Email magazine@dsp.org.

Kelsey Utter, Arizona, is a financial analyst at Texas Instruments in Dallas.

Leadership Foundation Trustee Larry Van Quathem, Arizona, is first vice president at ABLE Financial Group in the Wells Fargo Advisors Financial Network in Scottsdale, Ariz.

Markie Mullins, Arizona State, is a customer operations analyst at Bespoke Post in New York, N.Y.

Aaron Fitzgerald, Baylor, is a food service manager at Aramark in Indianapolis.

Ann Schulte, *Buffalo*, is managing director at Red Team Associates in Horsham, Pa.

Warren Forest, Cal Poly-San Luis Obispo, is founder of Family Law Solutions in Scotts Valley, Calif.

Johnson Le, Cal State-East Bay, is financial reporting analyst at National Bank of Arizona in Phoenix.

Ruvini Arseculeratne Ferris, Cal State-Fullerton, is small business & group benefits specialist at LegalShield. She lives in Discovery Bay, Calif.

Derrick Nguyen, Cal State-Fullerton, is a private wealth consultant at Lincoln Financial Advisors in Irvine, Calif.

Suzette Halterman, Cal State-Sacramento, is senior project control analyst at Pacific Gas and Electric Company in Rocklin, Calif.

Eric Brown, Central Missouri, is CAP team manager at Enterprise Holdings in Blue Springs, Mo.

Alexander Kanaan, Central Missouri, is director of project management at Spafinder Wellness 365 in Miami.

Daniel Schaller, Colorado State, is a business intelligence developer at SSB in Greenwood Village, Colo.

Robert Glasser, Connecticut, is managing director at FTI Consulting, Inc. in Washington, D.C.

Sarah Kuehl, Evansville, is an accountant at CliftonLarsonAllen in Indianapolis.

Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dsp.org.

Mergers

Ruvini Arseculeratne, Cal State-Fullerton, and Kevin Ferris, on October 11, 2014. They live in Discovery Bay, Calif.

Eric Brown, Central Missouri, and Melinda, on May 16. They live in Blue Springs, Mo.

Emily Popek, Longwood, and Patrick O'Hare, on April 25. They live in Henrico, Va.

Jackie Shaw, *Rockhurst*, and Aaron Soetmelk, on June 20. They live in Parkville, Mo.

Cody Witter, Saginaw Valley State, to Eric Becker on June 8. They live in Ionia, Mich.

Danielle Jepson and Trevor Gohman, both St Cloud State, on June 6. They live in Sartell, Minn.

Morgan Gunn and Seth Shelton, both Western Kentucky, on May 2. They live in Rockport, Ind.

Marlena Lawson and Matthew **Jones,** both *Wingate*, on July 4. They live in Nashville, N.C.

Gains

Mid-Atlantic RVP Karin, Radford, and John Olivo on August 19 -Everly Rose. They live in Warrenton, Va.

Brittany and Brandon **Armentrout**, *Shepherd*, on May 22 - Nolan Brooks. They live in Martinsburg, W. Va.

Christine and Brian Barnard, both Truman State, on April 29 -Daniel James. They live in Fenton, Mo.

Losses

Central Florida

Geoffrey Getson (September 11)

Colorado

Kevin Spatz (October 22, 2014)

Johns Hopkins

Esther DiGiacinto (January 2)

Nebraska-Omaha

Darrell Wentworth (April 11)

North Carolina-Chapel Hill

Brent King Mabe (July 30)

Pittsburgh

Marc Gaines (July 2)

Robert Morris

Michael Yurosko (January 2)

Shepherd

Thomas Sheely (August 19)

South Carolina

Michael Dennis (December 2, 2014)

St. Ambrose

Floyd Begin (August 13)

Troy

Bylli Daniels (August 7)

Wisconsin-La Crosse

Bridget Achenbach (May 24)

Desert Mountain RVP Alex Warrick, Evansville, is client services director at Skyview Satellite Networks in Scottsdale, Ariz.

Arthur Nix, *Georgia*, is vice president of operations at Succentrix Business Advisors, Inc. in Athens, Ga.

Amanda Lechenet, *Grand Valley* State, is corporate sustainability strategy manager at Coach, Inc. in New York, N.Y.

Sara Broadwater, Indiana, is a category development account manager at Procter & Gamble in Boston.

Samantha Josupait, Indiana, is senior licensing sales specialist at Microsoft in Tempe, Ariz.

Charles Liles, Indiana, is manager, investor relations and corporate communications at Celldex Therapeutics, Inc. in Needham, Mass.

DELTASIGnificants

Dean Uminski, *Indiana*, is principal at Crowe Horwath LLP in Long Beach, Ind.

Joshua Wolfrum, Kent State, is assistant vice president at Sotheby's in New York, N.Y.

Jeffrey Briggs, Miami (OH), is vice president of finance and operations, CFO at Thomas More College in Crestview Hills, Ky.

Dana Rossman, *Miami (OH),* is a product analyst at American Greetings in Cleveland.

Vadim Firfa, *Minnesota State,* is an assurance associate at PricewaterhouseCoopers in Minneapolis.

Crystalle Cotton, Nebraska-Omaha, is an event volunteertechnical support at Web Innovations & Technology Services, Inc. in St. Louis.

Milton Winkles, *New Mexico State*, is a sales engineer at Engineering Solutions West in San Jose, Calif.

Greta Dunn, North Carolina-Greensboro, is president at Jones Dunn Consulting Group in Raleigh, N.C.

Christopher Lukert, *North Florida*, is a supply chain analyst at Bi-Lo Holdings LLC in Jacksonville, Fla.

Noelle Szydlyk, Ohio, is state director, Indiana Bicentennial Torch Relay at the Indiana Office of Tourism Development in Indianapolis.

Ronnie Massey, Radford, is industrial preventative maintenance planner at Yokohama Tire Manufacturing Virginia in Salem.

Monica Ginop, Saginaw Valley State, is an administrative assistant at Amigo Mobility Center in Bridgeport, Mich.

Brandon Armentrout, *Shepherd,* is a financial accountant at Bank of Charles Town in W.Va.

Monica Monroe, *Shepherd*, is an event coordinator at Crown Rose Estate in Knoxville, Md.

Brenda Ziegler, *South Dakota*, is president at Execu-Gifts, Inc. in Fairview, Ore.

Robyn Hurrell, *Tampa*, is a transaction coordinator at Cushman & Wakefield in Tampa, Fla.

Grace Gibney, *Texas A&M-College Station,* is a business systems analyst at Epsilon in Irving, Texas.

Alecandra Johnson, *Texas Christian*, is a property
management assistant at Holt
Lunsford Commercial in Dallas.

Emily Gabor, *Virginia Tech*, is an audit associate at Grant Thornton, LLC in McLean, Va.

Preston Nolan, *Washington State,* is account executive at Woobox in Vancouver, Wash.

(Continued on page 24)

Become a CDL today and join nearly 200 brothers!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience. To learn more, go to dsp.org/beacdl.

Congratulations to the CDLs who earned Tier I or Tier II certification for 2014-15 between May 1 and September 10. (Tier II CDLs are marked with a *.)

Jason Bingham*, Houston Marc T. Bowman*, Nebraska-Lincoln Thomas B. Calloway*, Penn State-Erie Rochelle Carnegie, North Florida Xavier Carr, Wayne State-Michigan Kristyn L. Childress, Colorado State Kenneth L. Cook, Mercer (GA) Charles L. Craft Jr., Southern Mississippi Chase E. Digregory, North Texas Joseph R. Farinacci, North Florida Thomas J. Florian*, *Drake* (IA) Jacob Godwin, Nebraska-Omaha Kevin L. Gore*, Missouri-Kansas City David Gulbrantson, Iowa State Samuel Harris, Colorado-Colorado Springs Susan E. Hausman, Cal State-Northridge Brantley R. Heron, South Carolina

Gregary W. Howell*, Pacific (CA) Charles M. Kenney*, North Texas Trina L. Kirk, North Florida Sarah Laus, Arizona Patrick M. Lewis*, Northern Colorado Jennifer Mayes, Oklahoma Adam P. Prejean, North Texas Rene Ramirez Jr., Texas A&M-Kingsville Adekunle E. Samuel*, Wisconsin-La Crosse Laura Schreiner, Colorado-Colorado Springs W. Michael Sinclair*, South Florida-Tampa Amanda Stanley*, Texas A&M-Kingsville Jessica C. Valo, San Diego State Michael A. Vitale*, Rider (NJ) Katrina L. Winant*, North Texas Nathan A. Woerner*, Loyola Marymount (CA)

William C. Woo, San Francisco

DELTASIGnificants

(Continued from page 23)

Bobbi Blades, West Florida, is a broker associate at Palmer House Properties in Atlanta.

James Davis, West Liberty, is an audit manager at Air Force Audit Agency at Wright-Patterson Air Force Base in Ohio.

Jennifer Anthony, Western *Illinois*, is a business intelligence data analyst at Genesis Health System in Bettendorf, Iowa.

Katie Paulsen, Wisconsin-La Crosse, is an agent community workforce analyst at LiveOps in Tempe, Ariz.

Simon Choi, Wisconsin-Madison, is an associate at PNC Mezzanine Capital in Pittsburgh.

ddie Stephens, Miami (FL), a partner at ✓ serving South Florida, was elected to serve on the Board of Governors of Leadership Palm Beach County (LPBC). Eddie is a Golden Council member and Trustee Emeritus, having previously served as president of the Leadership Foundation. He has received Fifth Founder recognition from the Foundation, honoring a very generous \$50,000 in

Leadership Palm Beach County is a nonprofit organization that brings together leaders from public, private and nonprofit sectors to build an energetic, unified community. As a new board member, Stephens' focus is to help advance the Leadership Grow Program, which enables 48 high school juniors to understand the critical issues facing Palm Beach County. It also encourages them to expand their leadership roles and build a foundation of community involvement that will develop throughout their lives.

The Adult Leadership Program is a unique 10-month experience that grants class members uncommon access to influential people and significant sites throughout the county as well as hands-on experience with major local industries and community issues.



Get Involved! Please note: Contact information is listed here for cities where alumni chapters are currently franchised as of August 25. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dsp.org, call (513) 523-1907 x223, or check online at www.dsp.org.

ALABAMA

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ARIZONA

PHOENIX-

THUNDERBIRD

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FRESNO-CENCAL

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HAYWARD

INLAND EMPIRE Tiffany Davis

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LONG BEACH-PIER 9

Modarith Ly 562-307-7929

modarithly@yahoo.com LOS ANGELES Nathan Woerner

310-941-5040

nathan.woerner@gmail.com ORANGE COUNTY

Patrick Bonfrisco

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<u>SAČRAMENTO</u>

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SAN DIEGO Freddy Saluna

858-336-7573

wilfredo.saluna@gmail.com SAN FRANCISCO

SANTA CLARA/ SILICON VALLEY

Dzintars Grinfelds 415-652-4847

dz.grinfelds@gmail.com STOCKTON/SAN JOAQUIN VALLEY

COLORADO

DENVER Susan Hausman 303-668-9969

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JACKSONVILLE Trina Kirk

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MIAMI/ FT. LAUDERDALE

Michael Snyder 813-766-1255 snydemic@gmail.com **PENSACOLA**

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nicoleydtan@hotmail.com WEST PALM BEACH

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Connie Chov 808-218-3590 cchoy.456@gmail.com

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nhamdlt@omail.com SOUTH BEND/ELKHART

DES MOINE/CENTRAL **IOWA**

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Jenna.DSP@gmail.com

LOUISIANA

BATON ROUGE-RED STICK

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CRESCENT CITY Alexis Carville Kuhn 504-559-3592 alexis.carville@gmail.com

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GULFPORT/BILOXI **HATTIESBURG**

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RENO SIERRA **NEVADA** Michael Richardson 775-722-5187

mrr@renotechs.com **NEW MEXICO**

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RHODE ISLAND

PROVIDENCE

SOUTH CAROLINA

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FLORENCE Thomas Gilliard 843-344-1227 tgilliard05@hotmail.com **GREENVILLE**

MYRTLE BEACH

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HOUSTON-SPACE CITY Rene Pena 281-687-9688

rpena06@yahoo.com **LUBBOCK MCALLEN SAN ANTONIO** Jaclyn Romero 915-274-9555

jaclynromero@gmail.com

WACO

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WYOMING

SHERIDAN

WORLD

BEIRUT, LEBANON FRANCE GERMANY

HONG KONG **INDIA LONDON**

MONTERREY PHILIPPINES

SAUDI ARABIA **SHANGHAI SINGAPORE**

TAIWAN VANCOUVER

CHAPTERS:

City and contact information listed. **ORGANIZING GROUPS:** City only listed.

Share news about your alumni chapter activities! Email your news and photos to magazine@dsp.org



LINCOLN/GREATER NEBRASKA at their end of the year meeting and social.

PHOENIX-THUNDERBIRD met at Top Golf in Scottsdale for a fun night. New brothers came out and golf skills were refreshed!



Brothers took the opportunity to attend a Cubs game while at GCC in Chicago.

For more chapter news, visit dsp.org/news

CONGRATULATIONS TO HELMET HONOREES WHO WERE RECOGNIZED DURING GRAND CHAPTER CONGRESS!



Chris Anderson, Winona State, served as an original member on the National Technology Committee that established the first online community for Deltasigs. He has served as a District Director, a frequent presenter, and also helped organize several Minnesota area conferences. Chris advocates for the Ann Marie Janes/Kappa Upsilon Scholarship Fund established through the Leadership Foundation and stays involved through Twin Cities Alumni Chapter.



Jami Ball, Western State Colorado, stayed involved serving as both the Intermountain and the Desert Mountain Regional Director and serving on the Alumni Development, Organizational Development and Professional Development Committees. She also supports the Leadership Foundation as a Deltasig For Life Donor. She is a member of the Los Angeles Alumni Chapter and a District Director.



Rick Flynn, *Missouri-St. Louis*, served as a District Director, St. Louis Alumni Chapter President, and on the National Professional Development Committee. As a regular donor and a member of various committees, Brother Flynn is a long-time supporter of the Leadership Foundation.



Alison Solotoroff, *Drake*, was chair of the Chapter Efficiency Index Revision Task Force under GP Randy Hultz, served as a member of the Marketing Committee and was involved in developing the original volunteer leadership training program. She remains involved as a session presenter and Foundation donor.



Becky Gradl, *Valparaiso*, served as a District Director, Chicago Alumni Chapter officer and as the 2015 Congress Host Chair. Becky received Entrepreneur level recognition from the Leadership Foundation for more than \$10,000 in donations.



Shanda Gray, *Missouri State*, began working for the Fraternity in 1999 and is now Associate Executive Director and Leadership Foundation Executive Vice President. Before being employed by the Fraternity, Shanda was a Regional Director and the 1992 National District Director of the Year. She is a long-time supporter of the Leadership Foundation as a 10K Club Member and a Deltasig For Life Donor.

Mike and Debbie Sinclair, both South Florida-Tampa, started teaching at South Florida University in St. Petersburg, where they participated in the installation of a new chapter there, both serving as Chapter Advisor, and continue to be involved by attending the chapter's meetings and events. Recently, the pair were also inspired to start an endowment fund for the chapter through the Leadership Foundation and continue to champion these efforts.

New Opportunity from New Deltasig Partner

t Charles Schwab, we strive to see through clients' eyes and value making a difference in their lives. We feel this strategy sets us apart from our competitors, earning us recognition as one of Fast Company's 2015 Most Innovative Companies, resulting in significant recent account and asset growth. As we expand our business in order to support our growing client base, we are committed to developing talented professionals who can grow along with us through the Schwab Financial Consultant Academy.

"I see the Financial Consultant Academy as a tremendous opportunity for college graduates. We designed the program to help provide a strong foundation of knowledge and experiences to set participants up for long-term success. Learning the tools of the trade in the Financial Consultant Academy is important, but a financial advisor's job isn't all financial. We're looking for college graduates with the innate ability to develop relationships." Brian McDonald, Senior Vice President of Client Service and Support.

The Opportunity

FC Academy combines experiential learning with a structured career path. The cohort-style learning experience was designed to help build participant knowledge, skills, and abilities as they gain real-world experience servicing Schwab clients. Along the way, participants receive coaching, mentorship, and access to industry experts to make sure they're equipped to enter the branch network upon program completion. During this immersion participants encounter a mix of formal classroom training, coaching, and experiential learning.

Formal classroom trainings are led by industry professionals and cover subjects ranging from basic stock market knowledge to more advanced subjects such as technical analysis, options trading, and asset allocation. In addition to coaching that participants will receive from their direct supervisor, they'll receive careerspecific coaching from a former financial consultant. The "Cohort Coach" brings experience and knowledge in four key areas: wealth management/relationship building, managed investing, financial planning, and portfolio management. Coaching is delivered in group and individual settings. Lastly, it wouldn't be an effective preparatory experience without incorporating our client focus philosophy. Throughout the Academy participants will work directly with clients in roles of increasing responsibility.

The first phase of FC Academy takes place in Client Service & Support, one of Schwab's largest business groups. Participants are immersed on a team of Schwab Financial Service Professionals while still engaging in



weekly learning activities with their cohort. It's during this rotation where participants first help serve clients in an unlicensed capacity- researching client needs, providing education, and contributing support with transactions. Participants learn how to provide worldclass service to clients over the phone while building experience that can help prepare them for face-to-face interactions. By developing a strong understanding of our service model, participants will learn how to be better equipped to serve clients once they reach their destination role.

As participants progress, they'll earn the opportunity to take their Series 7 & 66 industry exams. Upon passing of the industry exams, participants will begin developing proficiency in financial planning, asset allocation, and trading while deepening their understanding of the financial markets. With this knowledge, participants begin serving clients as their licensed representative - a position upon which the firm and clients' place their utmost trust. As participants rotate through teams and have new experiences, they'll continue to receive additional coaching and mentorship guidance.

During the second phase of FC Academy, participants will be immersed on a team that will help prepare them to deliver on Schwab's sales model. Outbound calling, creating financial plans, and spending time in a Schwab branch are experiences that can help prepare participants for their destination role. Participants also receive advanced training on subjects such as relationship building, consultative sales practices, and practice management to help them manage their future book of clients.

Upon successful completion of the FC Academy, participants will subsequently transition to one of over 300 Schwab branches nationwide. Participants will have the opportunity to work face to face with clients, putting into use all they have learned to help enable their clients to reach their financial goals.

What are we looking for?

Schwab is looking for a driven, passionate, and motivated individuals that want to join our elite team. Your professional curiosity along with the desire and

ability to challenge the status quo are traits we admire. We want to tap into your ability to see through our clients' eyes and to help make a true difference in their financial future.

Tristyn Eames, Financial Consultant in Lone Tree, CO states "The reason I decided to transition to the FC role is to be



Tristyn Eames

able to help clients on a one on one basis. As a FC we get to be involved in client's life and help them achieve the goals and dreams that they want to fulfill. We get to know the clients and continue the relationships throughout the years."

When considering the opportunity, potential applicants should think about their answers to the following questions:

- Am I interested in the financial markets?
- Do I enjoy working with clients to help them achieve their goals?
- Do I enjoy building relationships?

Our Hiring Process**

To ensure Schwab is hiring the best candidates we have a multi-step hiring process which can take anywhere from 4-6 weeks. Interested individuals will be required to complete the online candidate submission form and attach a resume. The candidate submission and resume is then reviewed by a Schwab talent advisor (recruiter). Once the talent advisor reviews the submission, they will then send the candidate two web assessments which the applicant must complete and pass. After the assessments, the next steps are phone and face to face interviews with the talent advisor and hiring manager. Should an offer of employment be extended, the talent advisor will contact you with the hiring information and next available start date. The offer is contingent upon a background check, which will begin once you accept the offer.

** Candidates must successfully complete each step to advance throughout the hiring process.

Charles Schwab & Co., Inc. is an equal opportunity/ affirmative action employer committed to diversifying its workforce. All applications are considered without regard to race, color, religion, sex, sexual orientation, national origin, age, disability, veteran status, or based on any individual's status in any group or class protected by applicable federal, state or local law.

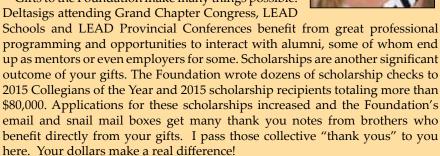
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Brothers and Friends,

After another successful Grand Chapter Congress in August, I am once again amazed by the generosity of our brothers! The fantastic interactions with brothers from across the country, extensive training for our members, and the awarding of scholarships to deserving members is an incredible reminder of the impact of the Foundation. It is only through the ongoing gifts from our donors that we are able to sustain these programs and we look forward to future opportunities to support the Fraternity.

Gifts to the Foundation make many things possible.



Our newest giving option is the Deltasig For Life Donor (DFLD) program, which was launched in 2013. This giving circle facilitates monthly or quarterly giving by credit/debit card and provides an easy budgeting option for the donor and a steady stream of revenue for the Foundation. During Grand Chapter Congress, we were able to add 52 new DFLD program members and had three donors increase their giving level.

We had the honor of celebrating major milestones with some of our donors at Congress. The Leadership Foundation Trustees and I truly enjoyed the opportunity to thank our donors throughout the week. Our ability to raise more than \$112,000 in the course of one week is truly impressive! I would like to say a special thank you to the volunteers who helped support our various events in Chicago. The individuals who donate their time and talent supporting the Foundation events during Congress also deserve a significant "thank you". Without your efforts and commitment, our success would not be

In the next biennium, the Foundation will be working with the Fraternity to develop our strategic plan and determine how our donors can support those goals. I am looking forward to leading the Foundation in these efforts and engaging our donors in a way that ensures success!

Fraternally,

Katie & Magoon

Katie I. Magoon Leadership Foundation Chair and President



Magoon and Vice Chair Brian Krippner present Olivia Malice, Georgia College & State, with the Bob and Dorothy Busse/Georgia/ Southeastern Region Scholarship.



Cumulative Lifetime Giving

(As of 6/30/15) * Denotes Deceased

SUSTAINER

\$250,000-\$499,999 William G. Dozier*, Texas-Austin

CENTURION

\$100,000-\$249,999

Clyde Kitchens/Thoben Elrod Foundation, Kappa Chapter Lodge Deltasig House Corporation,

Northwestern-Chicago

Sidney A.* and Ruth "Buttercup" Sparks, Texas-Austin/Deltasig Friend Charles I. "Buzz"* and Ruth S. "Stonie"* Sutton, Arizona State (both)

Victor A. Tabor*, Louisiana Tech Philip H. Turnquist, Indiana State

Melvin E. Wolfe*, Northwestern-Evanston

FIFTH FOUNDER

\$50,000-\$99,999

Alpha Theta House Corporation, Cincinnati

Jeffery and T. Joelle Berlat, Houston (both)

Gregary W. and Laura L. Howell, Pacific/Nevada-Las Vegas

Randy L. Hultz, Truman State Brian P. and Amelia B. Krippner,

Truman State (both) Norman Kromberg, Nebraska-Lincoln

Katie I. Magoon, Eastern Illinois Michael R. Mallonee and R. Benjamin Collum, Jr., Oklahoma/Phoenix-

Thunderbird Nu Chapter House Corporation, Ohio

Corey D. Polton, Cal State-Fullerton John D. Richardson, Arizona State Mark A. and Claire Sammon Roberts, San Francisco/San Francisco State

Vincent C. and Sandra L. Shoemaker, Northern Colorado/Missouri State

BENEFACTOR

\$25,000-\$49,999

Jennifer R. Aichele, Cal State-Sacramento Peter G. Bjelan, DePaul

Russell E. and Sally H. Brown, Arizona State/Deltasig Friend

J. Barrett and Kimberly W. Carter, Georgia State/Clemson

Mark A. and Michelle L. Chiacchiari, Pennsylvania/Boston Alumni Mitchell A. Epstein, Florida

E. Robert Hautzenroeder, Colorado-Boulder

Gerald E. Hotwagner, Oklahoma State Ruben C. Johnston, Nevada-Las Vegas Stacy Jordan, Georgia Southern Kyle E. Junk, Penn State-Erie Gregory J. Koch*, Missouri State

Steven J. Lambros, St. Cloud State Lincoln/Greater Nebraska Alumni

Chapter Joseph M. Mayne, St. Cloud State North Central Province

James F. Pendergrass, Southern Mississippi

- Mrs. Daniel E. Plaster*, wife of Brother Plaster*, *Georgia State* Chris E. Robinett, *Nebraska-Lincoln*
- William C. and Sherry L. Schilling, Nebraska-Lincoln/ Cincinnati Alumni
- Mitchell B. and Velvet A. Simmons, Southern Mississippi/ Louisiana-Monroe
- Richard A. "Nick" Steinkrauss, Suffolk
- Eddie E. Stephens III, Miami-Florida
- William W. Tatum, Jr., Southern Mississippi
- Brandon D. and Mollie M. Trease, *Wayne State-Nebraska* (both)
- Joseph T. and Kimberly A. Ward, *Lewis* (both)
- James A. "Duckie" and Derry R. Webb, *Houston* (both) Lester J. White*, *New York*

ENTREPRENEUR

\$10,000-\$24,999

- Lloyd A. Amundson, *Minnesota* Thomas E. Arnold*, *Miami-Florida*
- Adrian R. Avalos, Cal Poly-Pomona
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- Charles and Lisa Brown, San Diego/Cal Poly-San Luis Obispo
- Thomas and Elizabeth Calloway, Penn State-Erie/Penn State-State College
- Evelyn Carter, Deltasig Friend Eddy Chiochetti, Kent State Marc H. and Anne Pirkle* Cohen, Philadelphia/Georgia College & State
- Daniel J. Collins, Massachusetts-Boston
- EDS Campus Relations James M. and Claire Kehoe English, *Bentley/Shepherd*
- C. Dean and Heather Bailey Ferguson, Georgia State/Tampa
- Richard D. Foster, Central Missouri
- Clarence N. "Red"* and Stefanie*
 Frank, Detroit/Deltasig Friend
 Mara P. and Marikan D. Francon
- Marc P. and Marilyn D. Franson, Drake/Loyola-New Orleans
- Richard M. Garber, *Indiana* Timothy D. Gover, *Southern Methodist*
- Becky A. Gradl, Valparaiso Shanda R. Gray, Missouri State Shawn and Jeanne K. Gregory, Tampa (both)
- Ralph D. Groff*, Temple
- Firman H. Hass*, Wisconsin-Madison
- John V. Henik, *Indiana Northwest* W.R. Howell, *Oklahoma* Onuka Ibe, *Truman State*
- Kathleen M. Jahnke, Northern Illinois

- Susan S. Lackey, Our Lady of Holy Cross
- Gilbert Landras, Houston Janene W. Markuske, Central Florida
- Russell G. Mawby, National Honorary Member
- William H. McGowan, Cal State-Sacramento
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- Claire D. Moomjian, Akron Tracey Florio Moss, Houston Joan L. Nason, Bowling Green State
- Northeastern Province Northwestern Mutual Life Robert B. Pamplin*,
- Northwestern-Evanston Pi Chapter, Georgia
- Kelly J. Rabin, *Drake* Thomas J. Schmidt, *Temple* Gus W. and Lisa B. Schram,
- McNeese State (both)
 Teresa L. Schudrowitz, St.
 Ambrose
- James F. and Rochelle L. Siegrist, Southern California/Cal State-Long Beach
- Thomas and Rebecca Skinner, Loyola Marymount/Philadelphia A. Zuheir Sofia, Western Kentucky John J. Sonday, Lewis South Central Province Southern Province
- St. Louis Alumni Chapter The National Dean's List Theta Tau Chapter, St. Cloud State
- John A. Watton and Barbara "Bobbi" Blades, Florida Atlantic/West Florida
- Western Province H. Nicholas Windeshausen,
- Nebraska-Lincoln
- Jeffrey E. and Jennifer L. Zych, DePaul/Lewis

CORNERSTONE

\$5,000-\$9,999

- Ashok Arora, *Central Florida*Atlanta Alumni Chapter
 Timothy J. and Rana C.
 Augustine, *Kent State* (both)
- Beta Gamma Chapter, South Carolina
- Stephan L.A. Black, Eastern Illinois
- Patrick G. Blanchard, Georgia Southern
- Southern
 Jeremy Bloch, Rider
 Frederick J. Bohling*, Marquette
- Frederick J. Bohling*, Marquette Shane T. and Sylvia M. Borden, Central Florida/Florida
- Marc T. and Kristine Bowman, Nebraska-Lincoln (both) Amy L. Briggs, Minnesota State Robert B. Bulla, Arizona State
- Carrie Sagel Burns, Mercer James A. Caffrey*, Detroit William C. Clark III, Louisiana Tech

THE MISSION OF THE DELTA SIGMA PI LEADERSHIP FOUNDATION:

"The Delta Sigma Pi Leadership Foundation exists to generate and provide financial support for Delta Sigma Pi Fraternity's educational and charitable programs, which assist members to achieve individual and professional excellence within the business community."

- Tony and Karen Coe, Cal Poly-Pomona/Texas-San Antonio
- John H. *and June V.* Cookson, Detroit/Virginia Commonwealth
- John A. Crawford, *Iowa* Creative Promotions
- Unlimited Bylli Daniels*, *Troy*
- Allan E. Davis, *Kansas*Albert S. Dillon, Jr., *North Carolina-Chapel Hill*
- Karon S. Drewniak, *Georgia* Charles E. Farrow, *Arizona*
- Richard K. Flynn, Missouri-St. Louis
- Paul J. Frey, Buffalo
- Jeffrey W. and Amy L. Gallentine, Missouri-Kansas Citu (both)
- Darrell G. Gilmore, *Indiana* Arthur J. Giomi, *Cal State-Chico* Clifford "Sparky" Graves, *Penn State-Erie*
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- Kappa Upsilon Chapter, Winona
- State

 Darin D. Katzberg, Nebraska-
- Lincoln Elizabeth M. Keith, Bowling Green State
- Darrell E. Keller, San Diego State
- Robert L. Kemp, Marquette Zaeem A. Khan, Florida Atlantic Peter J. LaCava, Bentley
- Wayne Lauer and Suzanne Swire, Penn State-Erie/ Cincinnati
- Darren J. and Kara Hoover Lenox, DePaul/Ball State

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Audited 2014-2015

Scholarship and Educational Support

187,559

\$81,896 - Educational Support (LEAD, GCC, Professional Dev.) \$105,663 - Scholarships/Grants for Individuals/Chapters

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The Living Legacy Society is a planned giving program recognizing those investing in Deltasig's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society.

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Foundation Vice Chair Brian Krippner (left) presented 2013 Lifetime Achievement Honoree Nic Windeshausen. Nebraska-Lincoln, with the Entrepreneur award for more than \$10,000 in lifetime donations.

As members pool their resources together, they can make a bigger impact. A chapter gift to the Delta Sigma Pi Leadership Foundation not only provides a larger financial benefit to the Fraternity, but also encourages individual giving in the future.

A great way for collegiate and alumni chapter members to show they are proud to be Deltasigs is to get their chapter involved in the Buck\$ 4 Brotherhood program by becoming a Legacy Chapter. The program educates members about the Delta Sigma Pi Leadership Foundation and encourages them to join the Fraternity's tradition of service by helping their chapter build the legacy of Delta Sigma Pi. To participate, chapters collect donations of at least \$1 per brother (or a minimum of \$50 total for an alumni chapter) before December 1 of each calendar year. Donations may come from individual gifts or from the chapter's treasury and should be submitted as a single donation on behalf of the chapter. For more details, visit dsp.org/B\$4B. In 2014, almost \$9,000 was donated by 113 chapters through this program. \triangle

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Foundation Vice Chair Brian Krippner (right) presented Steven Lambros, *St. Cloud State, with the* Benefactor award for more than \$25,000 in lifetime donations.

2015 Scholarship Recipients

In 2015, the Leadership Foundation awarded more than 50 academic scholarships in addition to the scholarships awarded to the National, Provincial and Regional Collegians of the Year. All of these financial awards and grants to the Fraternity are made possible through endowed funds. Applications are due by June 15 of each year, and are available at *scholarships.dsp.org* by February 15. Award amounts this year range from approximately \$300 to nearly \$5,000 per scholarship. Listed below are the scholarship recipients for 2015.

Founders' Memorial

General Undergraduate Scholarships

Chelsey Garner, Oklahoma State

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Justin Korth, Nebraska-Omaha

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Xxavier Robertson, Georgia Southern

Pia Steffes, Adelphi (NY)

Melvin Wolfe Scholarships

Jake Mekin, Bentley (MA)

Rebecca Collins, South Florida-Tampa

Graduate Study Scholarships

In memory of Howard B. Johnson, Thomas M. Mocella, Lester H. White and Ben H. Wolfenberger

Sara Baker, Texas-Arlington

Jenn Frazee, South Carolina

Alexa Hassaram, Bentley (MA)

Alpha Delta Chapter/Lincoln Greater Nebraska

Nicole Rein, Nebraska-Lincoln

Beta Chapter

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Beta Chapter-Robert O. Lewis

Christina Gee, Babson (MA)

Beta Chapter-Robert A. Mocella

Eliza Brooks, Bentley (MA)

Beta Chapter-James D. Thomson

Emily Brooks, Indiana-Purdue at Indianapolis

Beta Gamma Chapter

Jill Green, South Carolina

Beta Psi Chapter-R. Alan Ferrington (Victor Tabor)

Jessica Boagni, Louisiana Tech

Beta Psi Chapter-Joey Robinson and David Gloer

Joshua Schexnayder, Louisiana Tech

Bob and Dorothy Busse/ Georgia/ Southeastern Region

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Central Region-Jeffrey L. Philippi (Victor Tabor)

Emily Brooks, Indiana-Purdue at Indianapolis

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Denver Alumni Chapter in honor of Jim Pendergrass

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The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours reviewing and selecting the scholarship/fellowship recipients:

James 'Duckie' Webb, Houston, who served as chair; Frank Busch, Sam Houston State; Heather Ferguson, Tampa; Greg Howell, Pacific; Haili Kamahele, Cal State-Sacramento; Kathy Lazo-Thompson, New York; Beth Losik, Baker; Teresa Schudrowitz, St. Ambrose; Erin Stark, Truman State; Nick Steinkrauss, Suffolk; and Derry Webb, Houston. Visit scholarships.dsp.org next year to apply for 2016 scholarship opportunities.

Chapter Educational/Travel Grants

In addition to the scholarships awarded through endowed funds, the Leadership Foundation also provides grants to chapters. The following funds will be available in 2016 to the chapters and respective areas listed below. Visit dsp.org/foundation/scholarships to learn more.

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Gulf South, Gulf Western and Southwestern Regions



National Collegians of the Year gathered at Grand Chapter Congress!



Back from left: Burton Bridges (2009), Jenny Terbrock (2010), Mark Chiacchiari (1999), Dawn Sweazea (1998), Marc Franson (1977), Marilyn Franson (1980), Missy Campbell (2000), Jason Campbell (2006), Gus Schram (1976), and Cody Candee (2012). Front from left: Nick Rizzi (2014), Chad Robinson (2015), and Richie Brandt (2013). Not pictured: Theresa Drew (1979).