



Delta Sigma Pi Fraternity
South Central LEAD Provincial Conference and
Council Meeting – Dallas, TX
February 16-18, 2024

The Sessions below focus on the following tracks:

Chapter Operations (CO) Leadership/Professional Development (LD) Personal Development (PD)

MEETING ROOMS are located on the First Floor (1), Second (2), as noted below next to room assignment.

FRIDAY, FEBRUARY 16

5:00 p.m. - 8:30 p.m.	<p>Pre-Registered Check-in/ On-site Registration with Delta Sigma Pi <i>We encourage you to drop off Donations to the South Central Provincial Community Service Event, a Professional Clothing Drive benefitting Dress for Success – Dallas and One Man’s Treasure. Donations will be accepted from 5:00 pm until 8:00 pm on Friday. Clothing donations must be clean and in good condition.</i> <i>For details, please see the event app.</i></p>	Hotel Lobby (1)
8:00 p.m. - 8:30 p.m.	<p>Provincial Council Delegate Orientation <i>Chapter Presidents or the chapter’s elected alternate delegate and Regional Vice Presidents should attend this session to best prepare for Sunday’s Provincial Council Meeting.</i></p>	Mockingbird (2)
8:30 p.m. – 11:00 p.m.	<p>Join us tonight in the Deltasig Community Corner with table games and networking 101 activities! <i>Refreshments served.</i></p>	Longhorn Ballroom (1)

SATURDAY, FEBRUARY 17 ~WHERE LEADERSHIP BEGINS~

Early	Breakfast on own	
8:00 a.m. - 8:45 a.m.	<p>Pre-Registered Check-in/ On-Site Registration with Delta Sigma Pi <i>(if you checked on Friday, no need to check-in again)</i></p>	Texas Ballroom Foyer (1)
8:00 a.m. - 5:00 p.m.	<p>Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service, and other Delta Sigma Pi service and career partners.</p>	Texas Ballroom Foyer (1)
8:30 a.m. - 9:45 a.m.	<p>Welcome & Networking Unplug to Recharge – Seize the Day Over Seizing Your Phone with Jeff Wozer <i>Keynote sponsored by Delta Sigma Pi Leadership Foundation</i></p>	Texas Ballroom (1)
9:45 a.m. - 10:00 a.m.	Meet the Partners and Networking Break	Texas Ballroom Foyer (1)



10:00 a.m. - 10:50 a.m.	Breakout Sessions I Artificial Intelligence at Work (LD) Entrepreneurship 101 (PD) Get Involved as an Alumni: Opportunities, Resources, and More (CO) Globally Linked and Negotiation: How to Thrive and not just Survive in a Global Workforce	Salon EFG (1) Salon AB (1) Salon C (1) Salon D (1)
10:50 a.m. - 11:05 a.m.	Break	
11:05 a.m.- 11:55 a.m.	Breakout Sessions II Brand Development w/ Enterprise (CO) Emotional Intelligence: An In-Demand Soft Skill (PD) History of Delta Sigma Pi's Ritual (CO) with Lainey Gover (MEMBERS ONLY) Real Estate Investing (PD)	Salon D (1) Salon AB (1) Salon C (1) Salon EFG (1)
11:55 a.m.-12:15 p.m.	Break	Texas Ballroom Foyer (1)
12:15 p.m. - 1:30 p.m.	Lunch and Career Dress for Success Fashion Show (Meal Ticket Required) <i>Meal Served at 12:00 p.m. – Program at 12:50 p.m.</i>	Texas Ballroom (1)
1:30 p.m. – 1:45 p.m.	Break	Texas Ballroom Foyer (1)
1:45 p.m.	South Central Provincial Council Meeting <i>(Check-in opens at 1:15 p.m.)</i> All chapter delegates and Regional Vice Presidents should attend this Council Meeting. All others are encouraged and welcome to attend as non-voting attendees.	Longhorn Ballroom (1)
1:45 p.m. - 2:35 p.m.	Breakout Sessions III Balance & Blend: Work, Life, and More (PD) Negotiate like a Pro (LD/PD) What Can Delta Sigma Pi Leadership Foundation Do for You? (CO) Your Personal Brand: LinkedIn & Beyond (LD)	Salon C (1) Salon EFG (1) Salon AB (1) Salon D (1)
2:35 p.m. – 3:00 p.m.	Networking Break <i>Refreshments Served.</i>	Texas Ballroom Foyer (1)
3:00 p.m. – 3:50 p.m.	Breakout Sessions IV Chapter Finance Management Best Practices & Discussion Forum (CO) Member Engagement & The New IDP Forum (CO) Planning for Fall & Pledge Education Forum (CO) Recruiting Best Practices and Discussion Forum (CO)	Salon C (1) Salon D (1) Salon EFG (1) Salon AB (1)
3:50 p.m. – 4:05 p.m.	Break	Texas Ballroom Foyer

4:05 p.m. - 5:15 p.m.

Regional Meetings and Chapter COY Recognition

All attendees are requested to attend a regional meeting!

Gateway – Salon AB

Midwestern – Longhorn III & IV

Gulf South – Salon C

Southwestern – Salon D

Gulf Western – Salon EFG

Tornado Alley – Longhorn I & II

6:45 p.m. - 7:30 p.m.

Networking Reception (Dinner Seating opens at 7:15 p.m.)

Texas Ballroom Foyer

Cash Bar with Mocktails and other beverages for a fee.

7:30 p.m. - Midnight

Dinner & Awards Program

Texas Ballroom

-Recognizing Regional and Provincial Collegians of the Year

-Leadership Foundation and Alumni Service Recognition

-Pearl & Ruby Badge Raffle

-DJ Entertainment and Line Dancing to follow the program!

SUNDAY, FEBRUARY 18

Early

Breakfast on own

9:00 a.m.

South Central Provincial Council Meeting *(continues if needed)*

Texas Ballroom

ABOUT THE KEYNOTE: Jeff Wozer



Unplug to Recharge – Seize the Day Over Seizing Your Phone

We can all agree that our electronic devices are amazing. But therein lies the problem – they’re too amazing. We cannot remove our eyes from our screens. Consequently, instead of doing, we’re viewing, being reactive rather than proactive, treating life like a cheap approximation.

And this, often, comes at the unpardonable expense of family, jobs, grades, goals and even health.

Jeff, through his own screen-distraction struggle, delivers an impactful, motivating and highly entertaining presentation that helps us understand what our goal-vital attentions are up against in a world that views distraction as the new currency.

Having toured nationally for 20-plus years on the comedy club and corporate circuit, performing with the likes of Martin Short, Jim Gaffigan and Brian Regan, Jeff Wozer now pulls back the curtain on digital distraction, helping people, at both work and home, make better decisions with their screen-use time. Through keynotes and breakout sessions his engaging blend of insight and humor educates individuals on digital-balance practices so that they, not their devices, are controlling their attentions and, ultimately, their days.

Jeff’s insights, borne from his own screen-struggle story, have inspired audiences at conferences and business meetings across the continent. Some of his clients include the National Recreation and Park Association, Premera Health, BASF, the New York State Correction and Youth Services Association, IMA Financial Group, the Eastern Plains Healthcare Consortium (EPHC) and the Arizona Society of Association Executives, to name a few.

BREAKOUT SESSIONS I

10:00 a.m. – 10:50 a.m.

Artificial Intelligence at Work (LD) with Jamie Son

Join this session to learn how to:

- Understand the fundamental concepts of Artificial Intelligence and its relevance in the contemporary business landscape.
- Identify various AI technologies commonly used in business settings and their respective applications.
- Analyze successful case studies and examples of AI implementation in the business workplace for improved efficiency and decision-making.
- Evaluate potential challenges and ethical considerations associated with the integration of AI in business operations.
- Collaborate with peers to brainstorm and discuss practical strategies for implementing AI in specific business use case scenarios.

Entrepreneurship 101 (PD) with Paul Brodie

During this session, participants will learn how to:

- Build a business that you will love that does not feel like work.
- Leverage relationships to build your business and brand.
- Develop a systems-based approach to run your business.
- Establish a strong virtual presence to continuously market your business and brand 24/7
- Understand the importance of giving back in your local community by being a business built on serving others.

Get Involved as an Alumni: Opportunities, Resources, and More with Katrina Winant & Dustin Casey (CO)

Learn how to make the most of your fraternal life after graduation. Explore opportunities to get involved, resources for growing your network, and better understand how Delta Sigma Pi can help you excel in post-grad life.

Globally Linked and Negotiation: How to Thrive and not just Survive in a Global Workforce with IES Partner, Robin Deering

What makes an excellent negotiator? Negotiation is an often underdeveloped and underused skill. Learn how to leverage powerful negotiation strategies and tools to grow your career, personal life, and beyond.

BREAKOUT SESSIONS II

11:05 a.m. - 11:55 p.m.

Brand Development (CO) with Enterprise Partner, Stefani Hoffman

The presentation will discuss how a personal brand can be developed, expanded, and used in networking and leadership. The presentation will also explore how your personal brand can build upon your communication style.

Emotional Intelligence: An In-Demand Soft Skill (PD) with Nick Ruales

Hone your ability to understand and relate to others. In this session, you will learn valuable skills that will help you leverage the human condition to build relationships, business, and more.

History of Delta Sigma Pi's Ritual (CO) with Lainey Gover (MEMBERS ONLY)

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

Real Estate Investing (PD) with Darby Merriman

Discover the keys to wealth in real estate investing. Learn market trends, property analysis, and profit-maximizing strategies. Elevate your financial future in this insightful session.

BREAKOUT SESSIONS III**1:45 p.m. - 2:35 p.m.****Balance & Blend: Work, Life, and More (PD) with Charlie Kenney**

Join this session to learn how to balance life outside of work and college.

Negotiate Like a Pro (LD/PD) with Megan Ray

What makes an excellent negotiator? Negotiation is an often underdeveloped and underused skill. Learn how to leverage powerful negotiation strategies and tools to grow your career, personal life, and beyond.

What Can Delta Sigma Pi Leadership Foundation Do for You? (CO) with Jeanine Triplett, Tosin Odesanya and Beth Keith

Join this session to learn about how you and/or your chapter can acquire funding for various needs. We'll talk about Chapter Leadership Funds – funds to be used by your chapter for national educational event attendance like LEAD, Grand Chapter Congress and Presidents' Academy – or for local professional development and education events. We'll talk about scholarships available to Deltasigs – dozens of them are available annually totaling more than \$75,000. Learn about raising funds for your chapter with our campaigns such as Founders' Day Challenge and 4/25 Alumni Day Drive.

Your Personal Brand: LinkedIn & Beyond (LD) with Partner Alliantgroup, Peyton Gregory

What is your personal brand? How can you leverage LinkedIn and other social media platforms to build yours? These and other questions will be answered, and you will have the opportunity to make changes – in real time – to better leverage your resources to build your personal brand.

BREAKOUT SESSIONS IV**3:00 p.m. – 3:50 p.m.****Chapter Finance Management Best Practices & Discussion Forum (CO) with Marshal Iqbal, Mark Wernette, and Harsha Sirigina**

Join this session to engage in interactive discussions and learn about finance best practices from chapters across the country. Bring your own best practices to share too!

Member Engagement & The New IDP (CO) with Jessica Cook and Daysha Johnson

Join this session to engage in interactive discussions about member engagement and insights into what is and is not working well with the new Individual Discipline Process. Bring your own best practices to share too!

Planning for Fall & Pledge Education Discussion Forum (CO) with Austin Green & Aubrey Schueler

Join this session to engage in interactive discussions and learn about fall and pledge education best practices from chapters across the country. Bring your own best practices to share too!

Recruiting Best Practices and Discussion Forum (CO) with Cora Leadbetter and Jonathon McMahon

Join this session to engage in interactive discussions and learn about recruiting best practices from chapters across the country. Bring your own best practices to share too!