



Delta Sigma Pi Fraternity
 Western LEAD Provincial Conference and
 Council Meeting – Reno, NV
 March 1-3, 2024

The Sessions below focus on the following tracks:
Chapter Operations (CO) Leadership/Professional Development (LD) Personal Development (PD)

MEETING ROOMS are on Floors (1) and (2) as noted below next to room assignment.

FRIDAY, MARCH 1

5:00 p.m. - 8:30 p.m.	Pre-Registered Check-in/ On-site Registration with Delta Sigma Pi	<i>Hotel Lobby (1)</i>
8:00 p.m. - 8:30 p.m.	Provincial Council Delegate Orientation <i>Chapter Presidents or the chapter's elected alternate delegate and Regional Vice Presidents should attend this session to best prepare for Sunday's Provincial Council Meeting.</i>	<i>Sierra 1 (2)</i>
8:30 p.m. – 11:00 p.m.	Join us tonight and participate in a Deltasig community social making Sierra Sno-ball Sundaes, come relax with general networking and table games with other attendees. <i>Refreshments served.</i>	<i>Nugget 2 (2)</i>

SATURDAY, MARCH 2

Early	Breakfast on own	
8: 00 a.m. - 8:45 a.m.	Pre-Registered Check-in/ On-Site Registration with Delta Sigma Pi <i>(if you checked on Friday, no need to check-in again)</i>	<i>Sierra Foyer (2)</i>
8:00 a.m. - 5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service, and other Delta Sigma Pi service and career partners.	<i>Sierra Foyer (2)</i>
8:45 a.m. – 10:00 a.m.	Welcome & Networking Unplug to Recharge – Seize the Day Over Seizing Your Phone with Jeff Wozer <i>Keynote sponsored by Delta Sigma Pi Leadership Foundation</i>	<i>Nugget 2 (2)</i>
10:00 a.m. - 10:10 a.m.	Meet the Partners and Networking Break	<i>Sierra Foyer (2)</i>
10:10 a.m. – 10:40 a.m.	Breakout Sessions I Make the Most of Deltasig for Life, from College to Alumni (CO) Large Chapter (40+ members) Financial Management (CO) Time and Organizational Management (PD) What Can Delta Sigma Pi Leadership Foundation Do for You? (CO)	<i>Sierra 4 (2)</i> <i>Sierra 2 (2)</i> <i>Sierra 3 (2)</i> <i>Sierra 1 (2)</i>



10:40 a.m. – 10:50 a.m.	Break	
10:50 a.m.- 11:20 a.m.	Breakout Sessions II History of Ritual (CO) CMP for Large Chapters (40+ members) (CO) Making of a Manager: Difference between Managing and Leading (LD) Small Chapter Finances (<35 members) (CO)	Sierra 4 (2) Sierra 3 (2) Sierra 1 (2) Sierra 2 (2)
11:20 a.m. -11:30 a.m.	Break	
11:30 a.m.- 12:15 p.m.	Breakout Sessions III Your Personal Brand: LinkedIn & Beyond (PD) Large Chapter Engagement (40+ members) (CO) Mini Case Study Roundtable: Chapter Issues (CO) Mock Hearing: Watch the Updated Individual Discipline Policy in Action (CO)	Sierra 1 (2) Sierra 2 (2) Sierra 4 (2) Sierra 3 (2)
12:15 p.m. - 1:30 p.m.	Lunch and Networking (Meal Ticket Required) <i>Meal Served at 12:15 p.m. – Program at 12:50 p.m.</i>	Nugget 2 (2)
1:40 p.m. – 2:10 p.m.	Breakout Sessions IV Make the Most of Deltasig for Life, From College to Alumni (CO) Leadership Lessons from Ted Lasso (LD) Negotiate like a Pro (PD) CMP for Small Chapters (<35 members) (CO)	Sierra 4 (2) Sierra 2 (2) Sierra 1 (2) Sierra 3 (2)
2:10 p.m. – 2:20 p.m.	Break	
2:20 p.m. – 3:05 p.m.	Breakout Sessions V AI at Work: Transforming Job Descriptions & Leveling Up (LD) Mock Hearing: Watch the Updated Individual Discipline Policy in Action (CO) Roundtable: Officer Transition and Succession Planning (CO) Small Chapter Engagement (<35 members) (CO)	Sierra 1 (2) Sierra 3 (2) Sierra 4 (2) Sierra 2 (2)
3:05 p.m. – 3:30 p.m.	Networking Break <i>Refreshment served.</i>	Sierra Foyer (2)
3:30 p.m. – 4:30 p.m.	Regional Meetings and Chapter COY Recognition <i>All attendees are requested to attend a regional meeting!</i> Bay Area – Sierra 1 Desert Mountain – Sierra 2 Pacific Coast – Redwood 1 Pacific Northwest – Redwood 2 Rocky Mountain – Sierra 3 Sierra Nevada – Sierra 4 South Pacific – Redwood 3	(Floor 2)
6:45 p.m. - 7:30 p.m.	Networking Reception (Dinner Seating opens at 7:15 p.m.) <i>Cash Bar with Mocktails and other beverages for a fee.</i>	Nugget 2 Foyer (2)
7:30 p.m. - Midnight	Dinner & Awards Program -Recognizing Regional and Provincial Collegians of the Year -Leadership Foundation and Alumni Service Recognition -Pearl & Ruby Badge Raffle -DJ dancing entertainment to follow the program.	Nugget 2 (2)

SUNDAY, MARCH 3

Early	Breakfast on own	
8:30 a.m.	Check-In Western Provincial Council Meeting <i>(Check-in opens at 8:30 a.m.)</i>	Sierra Foyer (2)
9:00 a.m. - Noon	Western Provincial Council Meeting All chapter delegates and Regional Vice Presidents should attend this Council Meeting. All others are encouraged and welcome to attend as non-voting attendees.	Sierra 3, 4, 5 (2)

ABOUT THE KEYNOTE: *Jeff Wozer*



Unplug to Recharge – Seize the Day Over Seizing Your Phone

We can all agree that our electronic devices are amazing. But therein lies the problem – they're too amazing. We cannot remove our eyes from our screens. Consequently, instead of doing, we're viewing, being reactive rather than proactive, treating life like a cheap approximation.

And this, often, comes at the unpardonable expense of family, jobs, grades, goals and even health.

Jeff, through his own screen-distraction struggle, delivers an impactful, motivating and highly entertaining presentation that helps us understand what our goal-vital attentions are up against in a world that views distraction as the new currency.

Having toured nationally for 20-plus years on the comedy club and corporate circuit, performing with the likes of Martin Short, Jim Gaffigan and Brian Regan, Jeff Wozer now pulls back the curtain on digital distraction, helping people, at both work and home, make better decisions with their screen-use time. Through keynotes and breakout sessions his engaging blend of insight and humor educates individuals on digital-balance practices so that they, not their devices, are controlling their attentions and, ultimately, their days.

Jeff's insights, borne from his own screen-struggle story, has inspired audiences at conferences and business meetings across the continent. Some of his clients include the National Recreation and Park Association, Premera Health, BASF, the New York State Correction and Youth Services Association, IMA Financial Group, the Eastern Plains Healthcare Consortium (EPHC) and the Arizona Society of Association Executives, to name a few.

BREAKOUT SESSIONS I**10:10 a.m. – 10:40 a.m.****Make the Most of Deltasig for Life, From College to Alumni (CO) with Katie Liu**

Learn how to make the most of your fraternal life after graduation. Explore opportunities to get involved, resources for growing your network, and better understand how Delta Sigma Pi can help you excel in post-grad life.

Large Chapter Financial Management (CO) with David Pratt and Andrew Amazeen

To obtain valuable information that can be put into immediate practice and improve and maintain successful chapter financial management. Our financial and budgetary practices closely mirror many business practices. Knowing and understanding this information will give you a leg up and prepare you for a real business operational experience.

This session is designed for large chapters, or chapters with more than 40 engaged members. If your chapter has less than 35 engaged members, please check out a similar session for small chapters. If your chapter has 35 to 40 engaged members, please feel free to attend either session.

Time and Organizational Management RACI Method (PD) with Hunter Weber

“Everything is always a fire!”

“We consult so much that work gets stalled!”

“No one is allowed to make decisions around here!”

These are just a few of the common frustrations when organizations are struggling to have well defined roles, responsibilities and systems for prioritizing work. You can make a strategic impact on your organization by introducing tools that help address these common challenges. During this session, we will share key time and organizational management tools that help individuals and teams reduce stress while getting more done!

What Can Delta Sigma Pi Leadership Foundation Do for You? (CO) with Sandy Shoemaker

Join this session to learn about how you and/or your chapter can acquire funding for various needs. We'll talk about Chapter Leadership Funds – funds to be used by your chapter for national educational event attendance like LEAD, Grand Chapter Congress, and Presidents' Academy – or for local professional development and education events. We'll talk about scholarships available to Deltasigs – dozens of them are available annually totaling more than \$75,000. Learn about raising funds for your chapter with our campaigns such as Founders' Day Challenge and 4/25 Alumni Day Drive.

BREAKOUT SESSIONS II

10:50 a.m. - 11:20 a.m.

History of Delta Sigma Pi's Ritual (CO) with Greg Howell

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years. **MEMBERS ONLY**

CMP for Large Chapters (CO) with Carley Haro

Participants will:

- Learn about the Chapter Management Program (CMP).
- Share ideas about how to be a Chapter of Excellence
- Learn how everything you need for CMP is accessed on one page of the website

*This session is designed for large chapters, or **chapters with more than 40 engaged members**. If your chapter has less than 35 engaged members, please check out a similar session for small chapters. If your chapter has 35 to 40 engaged members, please feel free to attend either session.*

Making of a Manager: Difference between Managing and Leading (LD) with Austin Odle

Are you the administrator or the innovator? Are you the one who asks, "how and when" or do you ask, "what and why"? When everything is on the line...do you want to do "things right" or "right things"? In today's workforce, you must be a manager and leader. This session discusses both and will help you discover your perfect balance between the two.

Small Chapter Finances (CO) with David Pratt

To obtain valuable information that can be put into immediate practice and improve and maintain successful chapter financial management. Our financial and budgetary practices closely mirror many business practices. Knowing and understanding this information will give you a leg up and prepare you for a real business operational experience.

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BREAKOUT SESSIONS III

11:30 a.m. - 12:15 p.m.

Your Personal Brand: LinkedIn & Beyond, with Enterprise Partner (LD) with Anna Taylor

What is your personal brand? How can you leverage LinkedIn and other social media platforms to build yours? These and other questions will be answered, and you will have the opportunity to make changes—in real time—to better leverage your resources to build your personal brand.

Large Chapter Engagement (CO) with Sydney Sampson-Webb

Join this interactive discussion with Deltasigs from collegiate and alumni chapters about how to keep members involved and why Delta Sigma Pi is for life. Bring your own ideas and chapter successes for member engagement to share too.

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Mini Case Study Roundtable: Chapter Issues (CO) with Davis Levy

Are you noticing common themes within your chapter that you'd love to see some improvement in? Act as a consultant to identify issues and deliver new ideas that a faux chapter is facing and take these ideas back to your home chapter. The case places heavy focus on the engagement of members and appeals to both smaller and larger chapters!

Mock Hearing: Watch the Updated Individual Discipline Policy in Action (PD) with Adam Cavanaugh

With the updated Individual Discipline Policy (IDP) being implemented, it is important that chapters recognize differences from previous policy. This session is geared toward correctly conducting a hearing and will act as a floor for questions on efficiently performing a hearing at your chapter. If you have any questions or concerns with the new IDP policy, then this session is for you!

BREAKOUT SESSIONS IV

1:40 p.m. - 2:10 p.m.

Make the Most of Deltasig for Life, From College to Alumni (CO) with Katie Liu

Learn how to make the most of your fraternal life after graduation. Explore opportunities to get involved, resources for growing your network, and better understand how Delta Sigma Pi can help you excel in post-grad life.

Leadership Lessons with Ted Lasso (LD) with Lisa Brown

Ted Lasso received wide acclaim for its characters, storyline, and positive spirit! We will explore beneath the surface leadership lessons. Join us to dive deeper into Ted Lasso incites uncovering lessons that will help you lead in a variety of future roles.

Negotiate Like a Pro (PD) with Pricilla Gallegos Campos

What makes an excellent negotiator? Negotiation is an often underdeveloped and underused skill. Learn how to leverage powerful negotiation strategies and tools to grow your career, personal life, and beyond.

Small Chapter Management CMP (CO) with Carley Haro

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Artificial Intelligence at Work: Transforming Job Descriptions and Leveling Up Careers (LD) with Tyler Argotsinger and Addison Freedle

Like the transformation driven by the internet, artificial intelligence (AI) is fundamentally reshaping how businesses and organizations operate. The intersection between the AI's analytical prowess and creative potential is the catalyst transforming the workplace. Employers are rushing to hire and train the next generation of professionals equipped with the skills to adeptly harness AI to its maximum potential.

In this session participants will dive into the AI revolution and explore how artificial intelligence is reshaping the workplace and what we can do to adapt to it. Participants will gain hands-on experience with AI, learning to interpret AI output and evaluate the strengths and limitations of various AI products. Additionally, this session will tackle the ethical considerations of responsible AI use and the societal impact of this transformative technology. Upon leaving this session, participants will learn tangible ways to incorporate AI responsibly and effectively in their work, volunteering, and education.

Mock Hearing: Watch the Updated Individual Discipline Policy in Action (CO) with Adam Cavanaugh

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Roundtable: Officer Transition and Succession Planning (CO) with Lauren Short

The key to continued momentum from year to year in any organization is a successful officer transition. It is easy for organizations to skip or simply hand over the organization papers. This session will help you understand the importance of transition time, and help you create a plan for your organization transition.

Small Chapter Engagement (CO) with Sydney Sampson-Webb

Join this interactive discussion with Deltasigs from collegiate and alumni chapters about how to keep members involved and why Delta Sigma Pi is for life. Bring your own ideas and chapter successes for member engagement to share too.

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