INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC. MINUTES SOUTH CENTRAL PROVINCIAL COUNCIL MEETING FEBRUARY 19, 2022 AUSTIN, TEXAS

The South Central Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 1:39 p.m. CST on Saturday, February 19, 2022, by South Central Provincial Vice President Henry McDaniel at the Hilton Austin Airport in Austin, TX.

Present and in person at this meeting were the following officers of the South Central Province:

Joe Shaver	Gateway Regional Vice President
Laura Olivencia	Gulf South Regional Vice President
Gilbert Landras	Gulf Western Regional Vice President
Katie Whalen	Midwestern Regional Vice President
Sara Casey	Southwestern Regional Vice President
Mark Wernette	Tornado Alley Regional Vice President

There were no absent officers of the South Central Province.

Other positions were as follows:

Meagan Hagerty	Chancellor
Jennifer Mayes	Credentials Chair
Brandi Hickman	Parliamentarian
Laura Stockbridge	Recording Secretary

At this time, McDaniel relinquished the chair to Chancellor Hagerty, who introduced Parliamentarian Hickman and Secretary Stockbridge. Stockbridge then conducted the Roll Call of Delegates and announced 49 delegates present with 48 eligible to vote. Kansas City Alumni Chapter moved to adopt the roll of voting delegates. The motion was seconded by Space City Houston Alumni Chapter and adopted. **See Addendum A.**

At this time, McDaniel moved to amend the agenda to withdraw Ritual Proposal 3 and Bylaws Proposal 1 as both were already passed by the Northeastern Province and will appear on the agenda at Grand Chapter Congress, further moving to withdraw Item 9 under New Business (budget Recommendation) as the board of Directors voted in the last meeting to move Provincial Conference Budgets to the responsibility of the national budget, assuming all profits and potential losses. The motion was seconded by Kansas City Alumni Chapter and approved.

Kansas City Alumni Chapter then moved to adopt the Agenda, as amended. The motion was seconded by Space City Houston Alumni Chapter.

At this time, McDaniel moved to modify the remaining Ritual Proposals (see Addendum E). The motion was seconded by St. Louis Alumni Chapter and approved.

The original motion to adopt the Agenda, as amended, was approved.

St. Louis Alumni Chapter moved to dispense with the reading of the minutes of the 2021 South Central Provincial Council Meeting and to approve the minutes as previously distributed. The motion was seconded by Kansas City Alumni Chapter and approved.

There were no votes taken since the last council meeting.

McDaniel then gave a verbal report to supplement the written report of the Provincial Vice President.

Chancellor recognized Wernette, M., who moved to amend all instances of Tornado Valley to Tornado Alley in the written report submitted by former PVP Charlie Kenney. The motion was seconded by Oklahoma City Tornado Alley Alumni Chapter and approved. **See Addendum B.**

San Antonio (TX) Alumni Chapter moved to receive the amended report of the Provincial Vice President. The motion was seconded by Omicron Phi and approved.

Lambda Nu moved to receive the report of the Regional Vice Presidents, the financial report, and the report of the of Provincial Committees. The motion was seconded by Theta Omega and approved. **See Addendum B.**

OLD & NEW BUSINESS

Chancellor Hagerty then noted there was no old business and moved into new business.

Austin Alumni Chapter then moved to approve the 2022-2023 Provincial Budget. The motion was seconded by Space City Houston Alumni Chapter.

McDaniel then moved to amend the 2022 - 2023 Provincial Budget to allow for PVP to reallocate based on the national budget once allocated to the province. The motion was seconded by Austin Alumni Chapter and approved.

The 2022 - 2023 Provincial Budget, as amended, was then adopted. See Addendum C.

St. Louis Alumni Chapter then moved to enter executive session for discussion of Ritual. The motion was seconded by Theta Omega and approved and all non-brothers left the room.

Chancellor gave a brief overview of the voting process for the remaining Ritual Proposals.

At 2:10 p.m. CST, Gulf Western Regional Vice President asked for a 5 minute recess for personal privilege.

Chancellor called the meeting back to order at 2:15 p.m. CST.

Chancellor yielded the floor to McDaniel for a brief overview of Proposal 6.

Chancellor acknowledged St. Louis Alumni Chapter who moved to accept Ritual Proposal 6 which addresses Pledging Ceremony instructional language, with four modifications. The motion was seconded by lota Omicron.

Discussion. Motion carried with clear majority.

Ritual Proposal 6 was then adopted as modified.

Chancellor yielded the floor to McDaniel for a brief overview of Ritual Proposal 4.

St. Louis Alumni Chapter then moved to accept Ritual Proposal 4 which would remove Alumni Chapter New Member Induction Ceremony. The motion was seconded by Arlington Area Alumni.

Discussion. Motion failed with clear majority.

Ritual Proposal 4 was then defeated.

Chancellor yielded the floor to McDaniel for a brief overview of Ritual Proposal 7.

Epsilon Zeta then moved Ritual Proposal 7 which grants authority to Central Office, and only Central Office, for the reproduction of Ritual Ceremonies for the purposes of training. The motion was seconded by lota.

Discussion. *Note: *"Reproduction" clarified as video recording.* In favor: 41 Against: 7

Ritual Proposal 7 was then adopted.

Chancellor yielded the floor to McDaniel for a brief overview of Ritual Proposal 5.

St. Louis Alumni Chapter then moved Ritual Proposal 5 which combines Collegiate & Honorary Initiation Ceremonies. The motion was seconded by Kansas City Alumni Chapter.

Discussion. In favor: 14 Against: 33 Abstain: 1

Ritual Proposal 5 was then defeated.

Chancellor yielded the floor to McDaniel for a brief overview of Ritual Proposal 2.

St. Louis Alumni Chapter then moved Ritual Proposal 2 which is intended to increase consistency between Meeting & Officer Installation. The motion was seconded by Theta Omega.

Discussion. In favor: 31 Against: 15 Abstain: 2

Ritual Proposal 2 was then adopted.

Chancellor yielded the floor to McDaniel for a brief overview of Ritual Proposal 1.

Chancellor acknowledged St. Louis Alumni Chapter who moved to accept Ritual Proposal 1 which is intended to increase consistency of wording among Ritual Ceremonies, with four modifications. The motion was seconded by Dallas Area Alumni Chapter.

Discussion.

Beta lota moved to amend the modified Ritual Proposal 1 by striking Modification 1. The motion was seconded by Eta Theta.

Discussion.

In favor of amendment: 34 Against amendment: 11 Abstain: 3

The Amendment to Modified Ritual Proposal 1 was then adopted.

Discussion returned to Modified Ritual Proposal 1, as amended.

Pi Omega moved to amend the modified and amended Ritual Proposal 1 by changing all instances of "your faith" to "your beliefs." The motion was seconded by Beta Phi.

Discussion. Motion is defeated with a clear majority vote.

Discussion returns to the modified Ritual Proposal 1, as amended.

Oklahoma City Tornado Alley Alumni Chapter moved to amend the modified and amended Ritual Proposal 1 by changing all instances of "your faith" to "your religious beliefs." The motion was seconded by Theta Omega.

Discussion. In favor of amendment to modified and amended proposal: 34 Against amendment to modified and amended proposal: 12 Abstain: 2

The amendment to Modified and Amended Ritual Proposal 1 was then adopted.

Discussion returned to Modified Ritual Proposal 1, Twice Amended.

Modified Ritual Proposal 1, Twice Amended was then adopted with a clear majority vote.

Chancellor recognized McDaniel who moved to hold a virtual special meeting of the South Central Provincial Council to be called to order on Saturday, March 19, 2022 at 10:00 a.m. Central Time. The motion was seconded by Zeta Mu.

Discussion. In favor: clear majority.

The motion carries.

Zeta Mu then moved to select the Location and Date of the 2024 South Central Provincial Conference and Council Meeting. The motion was seconded by Eta Theta.

Chancellor read the list of location and date options, instructing delegates to vote for only one location and one date.

Location options: San Antonio, TX; St. Louis, MO; Dallas, TX Date options: Feb. 2-4, 2024; Feb. 24-26, 2024; Mar. 1-3, 2024

Discussion. In favor, San Antonio, TX: 13 In favor, St. Louis, MO: 11 In favor, Dallas, TX: 23 In favor, Feb. 2-4, 2024: 3 In favor, Feb. 24-26, 2024: 21 In favor, Mar. 1-2, 2024: 24

The preferred location and date of the 2024 South Central Provincial Conference and Council Meeting was then adopted as Dallas, TX, March 1-3, 2024.

McDaniel made announcements and then invited others to make announcements.

National Alumni Day – April 25, 2022 54th Grand Chapter Congress, Cleveland, OH – July 13-17, 2022 2022 LEAD Schools: Phoenix, AZ – October 7, 2022 St. Louis, MO – October 21, 2022 Washington, DC – November 4, 2022 2023 (SCP) LEAD Provincial Conference & Council Meeting, Kansas City, MO – February 10-12, 2023 55th Grand Chapter Congress, Houston, TX – August 16-21, 2023 Other Announcements:

Space City Alumni Chapter announced an invitation to their annual Crawfish Boil on Sunday April 24, 2022 at Noon.

Space City Alumni Chapter reminded attendees to apply for scholarships.

McDaniel recapitulated and explained the modified proposal process which transpired in meeting.

McDaniel then adjourned the South Central Provincial Council Meeting at 3:20 p.m. CST after a motion by Mu Xi, with a second from Kansas City Alumni Chapter and which was approved by consensus.

McDaniel then acknowledged failure to end executive session, then closed the meeting according to Ritual.

Henry McDaniel, Interim Provincial Vice President

Laura E.T. Stockbridge, Recording Secretary

Addendum A

Attached hereto, and made a part thereof, the Minutes of the South Central Provincial Council Meeting of Delta Sigma Pi, dated February 19, 2022

#	Chapter	Present (Zoom, Yes, No)	Eligible	Chapter President	President Email	Alternate (If Submitted)	Date ADF Received	ADF Submitted By	Reason for Ineligibility
9	lota (University of Kansas)	Yes	Yes	Brian Bertoni - REGISTERED	bbertoni12@gmail.com	(11 002.111(1204)			
	Alpha Beta (University of Missouri-				0				
25	Columbia)	Yes	Yes	Samantha Storm Sandt - REGISTERED	ssandt00@gmail.com				
	Alpha Chi (Washington University in St.								
45	Louis)	Zoom	Yes	Tejas Dattatri Mattur - NOT REGISTERED	mattur.tejas@gmail.com				
50	Beta Epsilon (University of Oklahoma)	Yes	Yes	Nikki Isabella Hoang - REGISTERED	nikkihoang01@gmail.com				
	Beta Zeta (Louisiana State University)	Yes	Yes	Alexis Jones-Sawyer - REGISTERED	alexis.jonessawyer@gmail.com				
				·	, , ,				
54	Beta lota (Baylor University)	Yes	Yes	Yun Ying Chuah - REGISTERED	yunychuah@gmail.com				alternate form submitted prior to meeting
	Beta Kappa (University of Texas-Austin)	Yes	Yes	Howard Zhu - REGISTERED	howardzhu00@gmail.com				
	Beta Sigma (Saint Louis University)	No	Yes	Gabrielle Huminsky - NOT REGISTERED	gabby.huminsky@slu.edu				
	Beta Upsilon (Texas Tech University)	Yes	Yes	Kylee S. Wright - REGISTERED	kyshea3500@gmail.com	Emily Freireich	2/18/2022	Kylee S. Wright	
	Beta Phi (Southern Methodist University)	Yes	Yes	Cole William Deal - REGISTERED	colewdeal@gmail.com	,	, ., .	,	
									Past Due Balance: \$630.00 (Current total
									balance: \$755.00; Current past due balance
68	Beta Psi (Louisiana Tech University)	Zoom	No	Katlyn Alise Phavorabout - NOT REGISTERED	kap047@latech.edu				\$630.00)
				·····					
71	Gamma Epsilon (Oklahoma State University)	Yes	Yes	Makenna Munger - REGISTERED	makennamunger@gmail.com				
	Gamma Mu (Tulane University)	Yes	Yes	Sofia Viscuso - NOT REGISTERED	sviscuso@tulane.edu				
	Delta Epsilon (University of North Texas)	Yes	Yes	Amara Beussman - REGISTERED	beussman.amara@gmail.com				
51	Delta Epsilon (Oniversity of North Texas)	163	163	Anara Deussman - REGISTERED	beussman.amara@gman.com				Past Due Balance: \$85.86 (Current total
									balance: \$217.50; Current past due balance:
00	Delta Nu (Loyola University-New Orleans)	No	No	Christian Hanson - NOT REGISTERED	chhanson@my.loyno.edu				\$0.00)
	Delta Upsilon (Texas Christian University)	Yes	Yes	Aubrey Elise Schueler - REGISTERED	aubreyeschueler@gmail.com				\$0.00)
106	Delta Opsilon (Texas Christian Oniversity)	Tes	res	Aubrey Elise Schueler - REGISTERED	aubreyeschueler @gmail.com			Anne Arpebio (sp?) via Mark	Alternate form submitted to Credentials
111	Epsilon Zeta (Midwestern State University)	Yes	Yes	Anil Khanal - NOT REGISTERED	khanal.neal@gmail.com	Anne Arpebio (sp?)	2/19/2022		prior to meeting
	Zeta Mu (University of Texas-Arlington)	Yes	Yes	Kimberly Paola Rodriguez - REGISTERED	kimkp99@gmail.com	Anne Arpebio (spr)	2/19/2022	Wennette	prior to meeting
135	zeta Mu (University of Texas-Ariington)	res	res	KIMberly Paola Rodriguez - REGISTERED	kimkp99@gmail.com				
426				CONTRACTOR					
	Zeta Nu (Texas A&M University-Kingsville)	Yes	Yes	Crisanta Zambrano - NOT REGISTERED	crisantazamb@gmail.com				
	Eta Theta (Angelo State University)	Yes	Yes	Daysha Renee Johnson - REGISTERED	djohnson118@angelo.edu				
	Eta Nu (University of Missouri-St. Louis)	Yes	Yes	Evan Morris - REGISTERED	evmerr377@hotmail.com				
	Eta Tau (McNeese State University)	Yes	Yes	Trinity Paige Anderson - REGISTERED	msu-tanderson7@mcneese.edu				
	Eta Psi (University of Houston)	No	No	Diana Thai - REGISTERED	dianathai735@gmail.com				Suspended
	Theta Omega (St. Edward's University)	Yes	Yes	Alyssa Light - REGISTERED	alight@stedwards.edu				
184	Iota Nu (Truman State University)	Yes	Yes	Brooke Williams - REGISTERED	bmw6784@truman.edu				
	Iota Omicron (University of Central								
186	Missouri)	Yes	Yes	Nevaeh Jenkins - NOT REGISTERED	nevaehmiechele@gmail.com	Meghan Norton	2/17/2022	Nevaeh Jenkins	
									Past Due Balance: \$3257.09 (Current total
	Kappa Xi (University of Louisiana at								balance: \$4012.09; Current past due
199	Lafayette)	No	No	De'Ante Sharper - NOT REGISTERED	deantesharper01@gmail.com				balance: \$3122.09)
200		Yes	Yes	Salvador Haro - REGISTERED	salvharo@gmail.com				
	Lambda Nu (Texas A&M University-College								
	Station)	Yes	Yes	Brendon Olson - REGISTERED	bgolson00@tamu.edu				
	Lambda Upsilon (St. Mary's University)	Yes	Yes	Saray Ambriz - REGISTERED	ambriz.saray@gmail.com				
235	Nu Xi (University of Missouri-Kansas City)	Yes	Yes	Daniel Louis Nicot - REGISTERED	dnicot44@gmail.com				
245	Nu Omega (Rockhurst University)	Zoom	Yes	Emma Catherine Hughes - NOT REGISTERED	emma.hughes2018@gmail.com				
	Omicron Phi (University of Texas-San			Amber Leigh Shannon Barbosa - NOT					
261	Antonio)	Yes	Yes	REGISTERED	a.leigh.shannon@gmail.com	Adrian Joshua	2/9/2022	Amber Leigh Shannon Barbosa	
272	Pi Omega (Trinity University-San Antonio)	Yes	Yes	Caden Young - REGISTERED	caden.young@outlook.com				
284	Sigma Psi (Lindenwood University)	Zoom	Yes	Kaitlyn M. Campbell - NOT REGISTERED	kmcampbell527@gmail.com				
298	Chi Psi (University of Texas-Dallas)	Zoom	Yes	Vyshnavi Maringanti - REGISTERED	vyshumari@gmail.com	Vincent Sjolin	2/18/2022	Divya Tamilmani	

Addendum A

Attached hereto, and made a part thereof, the Minutes of the South Central Provincial Council Meeting of Delta Sigma Pi, dated February 19, 2022

# Chapter	Present	Eligible	Chapter President	President Email	Alternate	Date ADF Received	ADF Submitted By	Reason for Ineligibility
503 San Antonio (TX) Alumni Chapter	(Zoom, Yes, No) Yes		Michael L Barbosa - NOT REGISTERED	mbarbosa430@gmail.com	(If Submitted) Tony Coe	1/7/2022	Tony Coe	
517 Austin Alumni Chapter	Yes		Sarah A. Bugh - REGISTERED	sbugh35@gmail.com	Tony coe	1/1/2022	Tony coe	
517 Austin Alumin Chapter	Tes	165	Sarah A. Bugh - REGISTERED	sbugnss@gmail.com				
522 Baton Rouge-Red Stick Alumni Chapter	No	Yes	Angela Andrews - NOT REGISTERED	angela.andrews1218@gmail.com				
546 Fort Worth Cowtown Alumni Chapter	Yes	Yes	Devonte William Snowden - REGISTERED	devontesnowden@yahoo.com				
592 Dallas Area Alumni Chapter	Yes	Yes	Stacie Caitlin Groesbeck - NOT REGISTERED	staciegroesbeck@yahoo.com	Morgan Schomburg	1/13/2022	Stacie Caitlin Groesbeck	
615 Space City Houston Alumni Chapter	Yes	Yes	Rene Pena - REGISTERED	rpena06@yahoo.com				
630 Kansas City Alumni Chapter	Yes	Yes	Angela Schelp - REGISTERED	angieschelp@gmail.com	Kris McDaniel	2/17/2022	Angela Schelp	
635 Lake Charles-Lagniappe (LA) Alumni Chapt			Andrea Michelle Sharp - NOT REGISTERED	andrea.sharp15@yahoo.com				
700 St. Louis Alumni Chapter	Yes	Yes	Jean Claire Safron - REGISTERED	Jeansafron@gmail.com	Megan Paul	2/19/2022	Jean Claire Safron	
Oklahoma City Tornado Alley Alumni 701 Chapter	Yes	Yes	Nicole Wernette - REGISTERED	moeller331@gmail.com				
705 Angelo Concho Valley (TX) Alumni Chapter	Yes	Yes	Thalia Macarena Lopez - NOT REGISTERED	thalia.lopez.tl@gmail.com				
Arlington Area Lone Star (TX) Alumni 760 Chapter	Yes	Yes	Omar Sandoval - REGISTERED	omarsandovalmail@gmail.com				
946 Washburn Colony (Washburn University)	No	No	Nilam Dangi - REGISTERED	nilam.dangi.057@gmail.com				Colony; Past Due Balance: \$606.00 (Current balance: \$1006.00)
South Central Province Provincial Vice President	Yes	Yes	Henry McDaniel					
Tornado Alley Regional Vice President	Yes	Yes	Mark Wernette					
Gateway Regional Vice President	Yes	Yes	Joe Shaver					
Gulf South Regional Vice President	Yes	Yes	Laura Olivencia					
Gulf Western Regional Vice President	Yes	Yes	Gilbert Landras					
Midwestern Regional Vice President	Yes	Yes	Katie Whalen					
Southwestern Regional Vice President	Yes	Yes	Sara Casey					

Addendum B

Attached hereto, and made a part thereof, the Minutes of the South Central Provincial Council Meeting of Delta Sigma Pi, dated February 19, 2022

South Central Province Provincial Council Report 2022 Charlie Kenney, Provincial Vice President

South Central Provincial Leadership Team

- Gateway RVP Joe Shaver
- Gulf South RVP Laura Olivencia
- Gulf Western RVP Gilbert Landras
- Midwestern RVP Katie Whalen
- Southwestern RVP Sara Casey
- Tornado Alley RVP Mark Wernette
- Professional Development Chair Chrissie Rogers
- Scholastic and Awards Chair Jackie Romero
- Community Service Chair Tiphanie Contreras
- Alumni Development Chair Chris Henschen
- Marketing Chair Emily Kepler
- Provincial COY Kaitlynn Kaminski

High Priority Risks or Concerns

Chapter Operations

Gulf Western Region

Eta Psi, University of Houston (Suspension/Guidance) – The chapter received a Cease & Desist Letter on 12-03-21 for hazing allegations. The chapter then received a Suspension Letter on 12-20-21 to allow for investigations to be completed by the University Police and the University/College of Business. They previously received a Warning Letter in March 2021 in relation to pledge program violations and been placed on guidance till June 30, 2022 due to repeated failure to meet CMP standards.

Zeta Nu, Texas A&M University – Kingsville (Operations) – This chapter reached out for assistance because they are down to 15 members and struggled with recruiting for Fall 2021 semester. The PVP, RVP, and DD held a meeting in 11-2021 to create an action plan. The chapter has since paid their outstanding balance, which is great news. It is recommended volunteers and staff conduct a Chapter check-in to assist with chapter operations.

Lambda Upsilon, St. Mary's University (Guidance) – The chapter were placed on guidance till June 30, 2022 due to repeated failure to meet CMP standards.

Gulf South Region

Kappa Xi, University of Louisiana-Lafayette (Guidance/Warning Letter) – The chapter were placed on guidance till June 30, 2022 due to repeated failure to meet CMP standards and the chapter received a Warning Letter in 08-2021 for financial past due balances beyond 90 days. The chapter has had challenges responding to their local leadership (RVP, DD, and Chapter Advisor). It took two emails from the PVP to get their attention about their past due balances. On 12-

Addendum B – Page 1 of 33

15-21, the chapter has emailed Central Office staff to set-up a payment plan. The Chapter did have a good recruitment in Fall 2021 and ending the semester with 21 members, that is 100% growth. The Chapter President did state they need officer training. It is recommended volunteers and staff conduct a Chapter check-in to assist with chapter operations.

Beta Psi, Louisiana Tech University (Operations) – This chapter had a great recruitment semester and increased their chapter members to as 12-17-21 to 13 members, that is 100% increase. The chapter must continue to focus on recruitment to build up their membership. Volunteers and staff should dedicate resources to this chapter to assist them, but the chapter members must also be willing to fight for survival as well. Receivership is also still an option that should be considered if they revert and continue to struggle with recruitment

Eta Tau, McNeese State University (Guidance) – The chapter were placed on guidance till June 30, 2022, due to repeated failure to meet CMP standards.

Gamma Mu, Tulane University (Guidance) - The chapter were placed on guidance till June 30, 2022, due to repeated failure to meet CMP standards.

Southwestern Region

Beta Phi, Southern Methodist University (Guidance) – This chapter was placed on guidance until 06-30-22 to assist the chapter in strengthening their operations. They are on track to complete the guidance recommendations with the help of their DD and RVP. The chapter should continue to meet the recommendations and work with local leaders to finish the year strong.

Gateway Region

Beta Sigma, Saint Louis University (TBD) – The chapter had a potential Title IX incident on day three of school starting. There has not been an update as of the date of this report.

Alpha Chi, Washington University in St. Louis (Guidance) - The chapter was placed on guidance till June 30, 2022, due to repeated failure to meet CMP standards.

Midwestern Region

Iota Omicron, University of Central Missouri (Guidance) - The chapter were placed on guidance till June 30, 2022, due to repeated failure to meet CMP standards.

Board Member Operations

Chapter Closure(s):

Eta Sigma, Southern Illinois-Edwardsville (Relinquish Charter) – The chapter voted in 12-2021 to relinquish their charter. The chapter was given the option of Receivership, but the chapter turned that down. This is due to a variety of issues from chapter size, few officers doing the work and the chapter lost motivation.

This will may not be the last chapter in the province to close due to chapter size, burnout, etc. The board must start looking at the impact of chapter closures will have on the long-term impact on the fraternity's financials and create an action plan to better assist chapters. The true impact of COVID-19 has not truly been seen to our fraternity and over the next 2-3 years will be the real test.

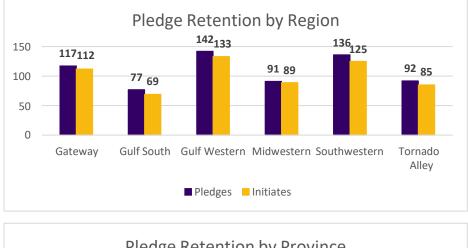
Past Due Balances

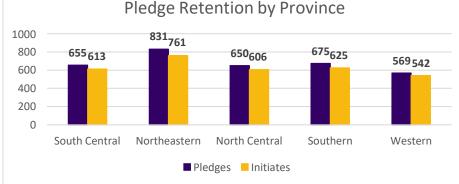
Chapter debt with Central Office has been monitored throughout the semester and addressed on a continuous basis. We will continue to encourage all chapters who face issues accessing funds to contact Central Office before payments

are due. We will continue to monitor past due balances and follow up with chapters on at least a monthly basis going forward by the PVP and local leadership.

Pledge Education

Within Province, the retention among pledges is at 94%, which is above the national average of 93%. It is great to see for chapters returning to in-person, they are maintaining good retention. Chapters should continue to educate pledges on what's expected and keep them engaged.



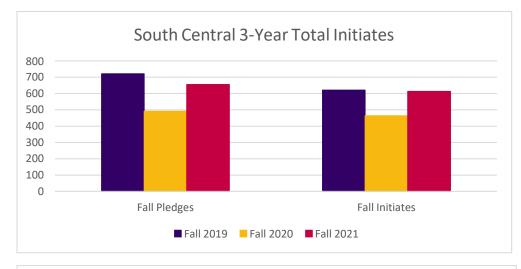


Recruitment

The chapters are matching their pre-pandemic Fall recruits and Fall Initiates numbers. Nationally, there was a 23% increase in new initiates (Fall 2020-Fall 2021), but overall, we are still below our 2019 initiates. The South Central saw a 32% increase in new initiates, which is near their pre-pandemic numbers. There was one chapter that did not have recruits due to university direction because of the impact of a hurricane this semester.

The chapters with less than five new initiates in Fall 2021, as well as chapters with less than 30 members need work with the Chapter Services team and local leaders, and other chapters. The new CMP requirement (Chapter of Accreditation) of 20 dues paying members could impact chapters quickly, but there are proposals that have been submitted to the board to make changes to the CMP requirement to allow chapters the school year to achieve the requirement. It is recommended the Chapter Services team look at ways to increase recruiting programs within the Fraternity.

Good news is we have chapters that had amazing recruitment season. We had two chapters, *Eta Tau (McNeese State University)* and *Beta Psi (Louisiana Tech University)* that had a 100% increase in Fall initiates YOY, after having zero initiates last year. South Central also had 51% of the chapters (19) have larger Fall initiates YOY. The data is clear – a chapter can be successful recruiting in-person again after almost two years of being virtual. Addendum B – Page 3 of 33 The biggest risk to recruitment is the impact of the Omicron variant of COVID-19 on campuses. It does pose a risk to a chapter's sustainability and ability to properly execute operations. At a national level, if universities revert to online learning for the Spring 2022 semester, it will impact the current year's finances, as well as future year budgets due to lower due paying members going forward for the next year or two.





*Could not recruit due to university direction because the impact of hurricane

South Central Chapters Under 30 Members							
hapter Previous Size Current Chapter Size % Change Ideal Chapter Size							
Zeta Nu	18	8	-56%	33			
Delta Nu	22	19	-14%	29			
lota Omicron	26	23	-12%	51			
Beta Psi	13	13	0%	45			
Eta Theta	22	22	0%	34			
Eta Nu	18	19	6%	56			
Epsilon Zeta	23	26	13%	39			
Карра Хі	18	21	17%	72			
Eta Tau	17	26	53%	35			

*Based on HUB report

Member Engagement

It's the first semester back in-person for most of the chapters. There has been a steep learning curve related to in-person programing, operations, ritual, healthy traditions, and chapter culture. In some cases, chapters will need assistant similar to what a new colony receives. Good volunteers will continue to be needed to assist chapters. The Assistant District Director position could be highly beneficial for helping strengthen our chapters. In addition, we should promote the Officer Modules that are available, and follow up with those who do not complete them.

Since Fall 2020, South Central saw an average of 38 Inactive Requests and an average of 26 Inactive Approvals. The trend of requests has decreased 57% YOY, but the reasons are mostly due to the impact of COVID like impact on mental health. The fraternity must make it a priority to focus on the overall well-being of our members, which will impact our

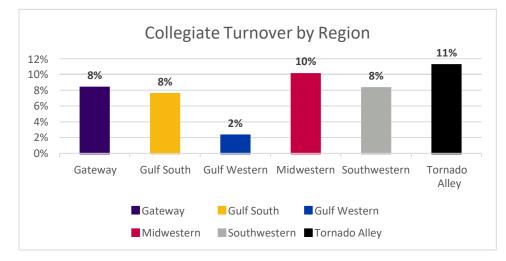
strategic goals, and more. We must be able to meet members where they are, including potentially loosening up the requirements to become inactive, especially that refers to mental health. Below are Inactive Requests for the past three semesters.

The fraternity should also focus on creating a member engagement survey. There have been numerous discussions among alumni leaders on "what chapters need" or "what the fraternity needs/should focus on", but I question if some of these examples are what the majority of our members want or need. This survey would be similar to employee engagement surveys companies send out to obtain feedback on various areas. That would remove bias from current leaders on feelings and what they think is needed. We are a business fraternity and we should use data to make business decisions.

<u>rials</u>

Trial statistics do not necessarily mean there is anything wrong with current practices or operations – it could be cleaning up past mistakes. High trial numbers COULD indicate poor chapter culture and/or operations. Along with high trial numbers, chapters conducting no trials can also be a red flag. Are they holding members accountable? Are they doing punishments, like fines, under the table? Local leaders will look forward to working with chapters on the impact of trials.

South Central has had a turnover rate* of 6% for Fall 2021, which is higher than the National turnover rate of 3%. Below is the turnover rate by region and province, as well as totals of trials versus expulsions.



*Turnover rate is based on number of expulsions compared to chapter size.

Risk Management

There have been two known risk management issues this semester (Potential Title IX allegation and hazing allegation). We will continue emphasizing risk management training, behavior expectations, and values, while encouraging reporting of issues and solving culture issues.

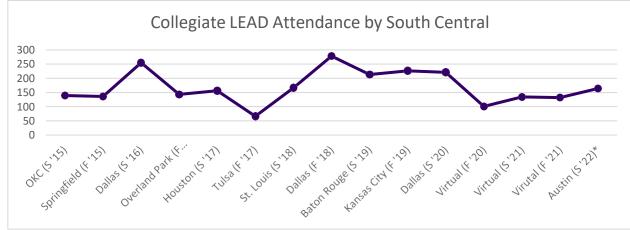
Volunteer Leaders

It's been a very rough time for our volunteer leaders. They continue to face issues of lack of engagement (work and fraternity), burnout, mental health issues, and more. Pandemic continues to impact them. We must continue to support each other as much as possible.

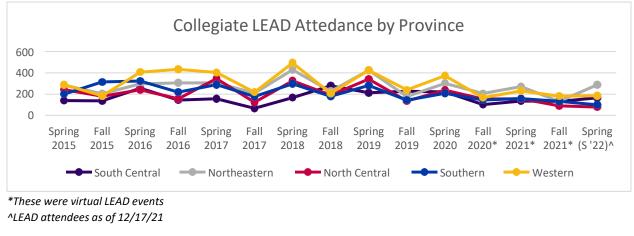
LEAD

The Spring 2022 LEAD in Austin, TX will be the first in-person event for South Central. Austin LEAD already have more registered attendees than the last three free virtual LEADs. It is projected that South Central will reach pre-pandemic attendees levels and we still have less than two months left. South Central continues to plan to hype up LEAD via social media to our members why they should attend LEAD. Our Marketing Chair, Emily, is focused on sharing LEAD testimonials from collegiate and alumni members and more.

Other provinces could still reach their pre-pandemic goals. It is VITAL we reach as many members as we can for the inperson conference (i.e. financially, engagement, and more), but we also must be pre-plan the impact of Omicron COVID-19 variant has on members willing to travel and be in large crowds. Each LEAD should highly recommend the use of masks and use a colored system (via red/yellow/green stickers on name tags) for social distance comfortability. I want to give a shout out to Chrissie Rogers, as she has been working hard to obtain a sponsor to have colored lanyards and we hope it becomes a long-term LEAD sponsor for all LEADs. It is recommended that LEAD should be fully restructured from the ground up to keep members engaged, stay fresh/modern, and be a true value-added conference.



*As of 12/17/21



Province Goals

Executive Summary of Goals

I made the decision not to create any provincial goals till Spring 2022. The reason is that I have a majority of brand-new RVPs and new chairs and I wanted them to get their feet wet and understand their chapters or their chair role, as well as meet with their chapters or committees. This will allow the Provincial Leadership to see firsthand and hear from their members/teams to make solid goals. The Provincial Leadership Team is meeting in February 2022 in-person to discuss goals.

PVP Goals

Communication (All priorities) – This goal is focused on increasing communication with our provincial members. That includes encouraging members to attend webinars and board meetings, as well as celebrating "month of" for educational purposes, get to know local leaders, hype up LEAD, and even holding my first Ask Me Anything (AMA) as PVP. Emily, Marketing Chair, has been focused on creating social media calendars using the Facebook Page again, starting to use the Instagram account, and even creating a Snapchat account. While posts are key to sharing information and educating members, the use of social media stories is key to keeping members engaged and informed too. The Provincial Leadership Team also meets several times to keep them updated on key items, hold ice breakers, and culture of caring moments.

Lessons Learned

Change does not come easy, and we must be prepared for resistance, but stay true to ourselves and our goals.

We must address concerns in real time and not kick them down the road or think, "it is what it is."

This position has challenged me mentally and emotionally and health wise more than I thought it would.

Best Practices

Meet members where they are but communicate in a variety of ways to meet them how they need to be met. I try to focus on asking members if they prefer a phone call or zoom to be respectful of their mental state and energy.

Each Provincial Leadership meeting has been structured slightly different as we adjust what work or didn't work. That includes kicking off the meeting with a Culture of Caring moment the last meeting that discussed International Pronouns Day.

I have withheld working with my Provincial Chairs (except Awards) to appoint committee members because it's important we recruit members that are not only interested in volunteering but would also be key in meeting the committee's goals and working on the projects. I do not believe in appointing someone, just to appoint someone because I want our members to see the value add of their volunteerism.

Province Highlights & Other Projects

Awards – Efforts in promoting awards appear to be paying off, with South Central having some great provincial winners, as well as Dr. Niyati Kataria, (Epsilon Zeta) winning National Chapter Advisor of the Year and Kansas City winning National Outstanding Collegiate Relations Award.

South Central had 89% COY nominations and 76% COY applications submitted, which is above the National average of 85% and 69% respectfully. Western Province continues to lead the pack with 96% COY nominations and 80% COY applications submitted. We need to continue to connect with chapters about the COY selection process.

Expansion Efforts:

- Washburn University Colony is up and going.
- UT Premium Basin Interest has been brought up at this school, though no formal action was taken during the past semester.
- UT Rio Grand Valley We have a promising contact here and this should be further explored in the near future. There is no update as of the date of this report.
- Other schools to explore are UT-Tyler, West Texas A&M, Tarleton State, Sam Houston State, Wichita State, and Texas A&M San Antonio. Some of these have had colonies in the past. In the spring, we should also reach out to Texas A&M Corpus Christi about the possibility of coming back, though it might be a year or two before formally starting the colony process (if allowed). Kansas State and University of Arkansas remain two of the larger universities in the Province we are not on. Though there have been challenges with administrations in the past, they should remain on our radar as promising opportunities for potentially large chapters.

Kappa Omicron, Missouri State University held their 40th Anniversary!!!!

Gateway Region Provincial Council Report 2022 Joe Shaver, Regional Vice President

Executive Summary of the Region

Fall 2021 was the first semester back in person for all chapters. The region overall is performing well, but a couple chapters stuggled with recruitment. We have 17 volunteers helping the region as DDs, ADDs, and committee members. DDs have helped support the chapters by attending at least the pledging ceremony, one chapter event, and initiation. At Virtual LEAD, we had 18 collegiate members attend, which unfortunately was a decrease over last year. The region gained 113 new members this semester! Chapter morale has been the biggest challenge as members got used to working together in person and attending events again. The lack of engagement has impacted meeting CMP deadlines and increased exec trials for non-payment of dues and attendance. The DDs and RVP will focus on these areas in the Spring to make sure each chapter reaches Accredited Chapter.

High Priority Risks

• Pledge Education Program:

- Kappa Omicron Chapter, at Missouri State University (Concern Letter) A concern letter was sent in December, 2021, due to pledge program violations, specifically for having a pledge attend an initiation not previously approved and for having a pledge longer than the maximum 42 days allowed.
- There were multiple chapters who changed the time of their pledging ceremonies and initiations without informing the RVP and Central Office, which led to volunteer leaders missing those important events.
- Chapter Management Program:
 - Three of our eight chapters did not complete the Diversity Assessment due by 12/15. Since that's a new required item for Chapter of Recognition, those chapters are now ineligible for CMP tiers beyond Accredited Chapter.
- Miscellaneous:
 - The region had a large number of exec trials and subsequent expulsions due to non-participation. As chapters transitioned back to campus, a high percentage of members have never experienced in-person activities, so there has been a steep learning curve related to in-person programming, operations, ritual, traditions and chapter culture.

Region Highlights and Other Projects

- *Kappa Omicron Chapter, at Missouri State University,* celebrated their 40th Anniversary where over 140 people were in attendance, including some chapter founders. Dinner, dancing, and a small presentation took place. Alumni were asked to give \$40 for 40 years to their Chapter Leadership Fund, t-shirts were being sold for the occasion, and attendance prizes were given out. A great time was had by all!
- *Iota Nu Chapter, at Truman State University,* was awarded the Provincial Outstanding Collegiate Chapter Award, Outstanding Service Award, and Outstanding Alumni Relations Award.

Chapter Updates

- Alpha Beta Chapter, at the University of Missouri-Columbia
 - o <u>District Director</u>: Don Fitzgerald
 - <u>CMP Accredited Progress</u>: 55% complete, 43% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has strong finances and continues to bring in revenue by working University football concessions. The chapter also

has continually strong recruitments and initiated 30 new brothers in the fall. The DD and RVP are working on transparency between the chapter executive committee and other chapter members, on CMP education, and on building the chapter's relationship with the National Fraternity.

- Alpha Chi Chapter, at Washington University in St. Louis
 - o <u>District Director</u>: Kristen Wilhelm
 - <u>CMP Accredited Progress</u>: 53% complete, 38% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter heavily promotes diversity and created an affinity group to organize different events to celebrate different cultures and backgrounds. The chapter has a strong corporate sponsorship program which allows them to offset dues for members. The chapter historically struggles with submission of CMP items, though they've made strides in that area this year. The DD and RVP continue to work with the chapter to improve communication between them, volunteer leadership, and the National Fraternity.
- Beta Sigma Chapter, at Saint Louis University
 - <u>District Director</u>: Jeanne Safron
 - <u>CMP Accredited Progress</u>: 51% complete, 38% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter is very prominent on campus and has full support from their School of Business. The chapter had a strong recruitment with 27 recruits, but only 14 pledged, with 13 being initiated, so retention has been an issue. The DD and RVP continue to work with the chapter to improve communication between them, volunteer leadership, and the National Fraternity.
- Eta Nu Chapter, at the University of Missouri-St. Louis
 - <u>District Director</u>: Matt Hudson
 - <u>CMP Accredited Progress</u>: 38% complete, 23% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has strong support from their chapter advisor and has 15 faculty brothers at the University. The chapter struggles with recruitment and only initiated one new member in the fall. The DD and RVP are focusing on motivation, communication, and education within the chapter, which has under 20 members.
- Eta Sigma Chapter, at Southern Illinois University-Edwardsville
 - <u>District Director</u>: Jeanette Buie
 - o <u>CMP Accredited Progress</u>: 43% complete, 32% approved
 - <u>Summary</u>: Due to consistently low recruitment numbers over the past few years which has led to an active member count of under 10, the chapter has struggled to operate at the minimum expectations of the Fraternity, even while under Guidance for the past two years. The chapter voted to voluntarily surrender their charter in December, 2021.
- Iota Nu Chapter, at Truman State University
 - o <u>District Director</u>: Julie Baer
 - Assistant District Director: Sarah Schwend
 - <u>CMP Accredited Progress</u>: 57% complete, 45% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has strong support from their new chapter advisor, who was elected after the retirement of their prior longtime advisor last school year. The chapter had a strong recruitment, initiating 15 new brothers. They've had slowly decreasing numbers since their five-year high of 88 in spring 2017, due to more graduating than being initiated, so 15 new members this semester was a great boost for the chapter, bringing them to 45 current members. The DD, ADD, and RVP are focusing on continued education and communication with the chapter.

- Kappa Omicron Chapter, at Missouri State University
 - <u>District Director</u>: Sally Hinkle
 - <u>CMP Accredited Progress</u>: 68% complete, 55% approved
 - <u>Summary</u>: The chapter is currently on track to reach Chapter of Excellence. The chapter has strong finances, and it continually meets all required and suggested CMP deadlines and has even started working on chapter award applications. The DD and RVP will focus on member motivation and engagement, as members have reported little to no excitement at chapter meetings and events.
- Sigma Psi Chapter, at Lindenwood University
 - o <u>District Director</u>: Kevin Weber
 - o <u>CMP Accredited Progress</u>: 51% complete, 36% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has a strong
 presence within their School of Business and has the full support of the University. The chapter is very
 communicative with local leadership and the National Fraternity. The DD and RVP are primarily working
 on member education, with over half of the chapter being new initiates from the fall and the majority of
 their executive committee being new brothers or brothers that have never held a position.

Regional Expansion

• Southeast Missouri State University – A high-interest expansion site, there is a Deltasig alum who works at the University. Initial inquiries are being made by the RVP and Central Office.

Committees

- Awards Committee
 - <u>Chair</u>: Megan Paul
 - <u>Committee Members</u>: Shannon Keys, Laura O'Connell, Aly Rauen, Chris Roeseler, Travis Traynor, and Kristen Wilhelm
- Marketing Committee
 - <u>Chair</u>: Kristina Block

Fraternity Events/Chapter Visits

- 8/19/21 St. Louis Alumni Chapter Social outing
- 8/24/21 Board of Directors virtual meeting
- 9/12/21 National Volunteer Leadership Retreat, virtual
- 9/14/21 Sigma Psi Chapter Pledging Ceremony
- 10/16/21 Virtual LEAD School
- 10/17/21 *Sigma Psi Chapter* Initiation
- 10/24/21 Alpha Beta Chapter Initiation
- 10/29/21 Iota Nu Chapter Alumni Casino Night social
- 10/30/21 Iota Nu Chapter Initiation
- 11/7/21 Eta Nu & St. Louis Alumni Chapters Founders' Day bowling
- 11/13/21 St. Louis Alumni Chapter Social outing
- 11/20/21 Kappa Omicron Chapter 40th Anniversary celebration
- 11/21/21 Eta Sigma Chapter Initiation, virtual
- 12/8/21 Sigma Psi Chapter Senior Ceremony & Installation of Officers
- 12/11/21 St. Louis Alumni Chapter Christmas party
- 12/13/21 Eta Sigma Chapter Chapter meeting, virtual

Gulf South Region Provincial Council Report 2022 Laura Olivencia, Regional Vice President

Executive Summary of the Region

The Fall 2021 was the first semester back in person for all the chapters. The region overall is performing lower than anticipated as chapters are working on getting comfortable being back in person. We have around 10 volunteers helping the region as DD's, ADD's, committee members, etc. Alumni engagement and overall volunteers for the region is an area that the RVP has identified as something that they will focus on improving in. Current volunteers have helped support the chapters by attending at least the pledge ceremony, one chapter & pledge meeting, and the initiation. At Virtual LEAD, we only had 7 collegiate members attend. We are aiming to have more collegiate chapter members attend LEAD in the spring as half of the chapters have additional funds in the Chapter Leadership Fund. Overall, the region gained 69 new members in the Fall. Only 1 of 7 Chapters are above their target chapter size. Chapter Recruitment and retention seems to be one of the biggest challenges as chapters were virtual for multiple semesters. The lack of engagement, executive committee understanding of roles & responsibilities has overall impacted meeting CMP deadlines, increase exec trials for non-payment of dues and attendance. The DD's and RVP will focus on these areas in the Spring to make sure each chapter reaches Accredited Chapter.

High Priority Risks

- Financial Obligations:
 - Kappa Xi, at the University of Louisiana at Lafayette The chapter was placed on guidance till June 30th, 2022, due to repeated failure to meet CMP requirements. A warning letter was sent in August 2021 due to past due balances beyond 90 days. The chapter currently is in the works with CO on developing a payment plan to work towards paying their current past due balance.

• CMP Requirements:

- *Eta Tau, at McNeese State University* The chapter was placed on guidance till June 30th, 2022, due to repeated failure to meet CMP standards.
- Gamma Mu, at Tulane University The chapter was placed on guidance until June 30th, 2022, due to repeated failure to meet CMP standards.
- Miscellaneous:
 - All chapters have struggled with extremely high exec trials due to non-payment of dues and/or attendance issues. As Chapters transitioned back to in-person, there has been there will be a steep learning curve related to in person programing, operations, ritual, healthy traditions, and chapter culture. Chapter morale across the board is down.

Region Highlights and Other Projects

- *Regional Risk Management Speaker* In Fall of 2021, the presidents of each chapter worked together on securing a speaker to present virtually to chapters on Risk Management.
- *Regional Initiation* is in the works of being planned at *Beta Zeta Chapter, at Louisiana State University* for Fall 2022.

Chapter Updates

- Beta Psi, at the LA Tech University
 - <u>District Director</u>: Samantha Louque
 - Assistant District Director: N/A
 - o <u>CMP Accredited Progress</u>: 40.43% complete, 23.40% approved

- <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has made great strides in recruitment this past semester increasing chapter membership to 13 members at the end of the Fall 2021 semester. The chapter must continue to focus on recruitment to build up their membership. The DD and RVP are continuing to allocate as much support and resources to the chapter and its executive committee members. They are working with the chapter executive committee on recruiting focuses, fundraising, overall chapter operations.
- Eta Tau, at McNeese State University:
 - <u>District Director</u>: Jennifer Landry
 - Assistant District Director: N/A
 - <u>CMP Accredited Progress</u>: 58.95% complete, 38.90% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. This chapter has some opportunity when it comes to the Chapter Membership Size. They are currently sitting at 23 Chapter Members with a goal of 35. The chapter has made great strides in paying off chapter debt and establishing strong organizational practices. The DD and RVP are working with the chapter executive committee to bolster recruiting, fundraising, chapter operations etc.
- Kappa Xi, at the University of Louisiana at Lafayette:
 - o <u>District Director</u>: Catherine Smith
 - <u>Assistant District Director</u>: Samantha Louque
 - <u>CMP Accredited Progress</u>: 29.79% complete, 14.89% approved
 - <u>Summary</u>: The chapter is currently not on track to reach Accredited Chapter. This chapter has some opportunity with Chapter Membership Size and consistent recruitment over the years. While they had a strong semester, they still have a major opportunity for creating a presence on campus. They are currently sitting at 21 Chapter Members with a goal of 72. This chapter is currently working on paying off chapter debt and in the future needs to establish a process for maintaining chapter finances & collection of membership dues. The chapter will likely need to elect a new chapter advisor in the coming semester unless they can mend their relationship with their current chapter advisor, one who was once very invested in the success of the chapter. The DD and RVP plan to work with the chapter executive committee on proper training, education, and understanding each role & responsibilities. The chapter advisor and the dean of students plan to meet to discuss the future of this chapter on the University of Louisiana at Lafayette's campus in January 2022.
- Delta Nu, at the Loyola University New Orleans
 - <u>District Director</u>: Hernan Espinal
 - Assistant District Director: N/A
 - o <u>CMP Accredited Progress</u>: 42.55% complete, 12.77% approved
 - <u>Summary</u>: The chapter is not on Track to being an Accredited Chapter. This chapter was impacted in the Fall by Hurricane Ida which canceled their recruitment events for the entire semester. This chapter has some opportunity with Chapter Membership Size. They are currently sitting at 20 Chapter Members with a goal of 29. This chapter struggles with executive committee leadership but recently elected a new president that is eager to start making changes and getting the chapter back to where it once was. The president expressed concerns to the RVP after the previous chapter leadership that the executive members will need some additional training on roles, responsibilities, and transitions. The DD and RVP will be working with the chapter executive committee to focus on recruitment and fundraising efforts as well as chapter operations.

- Beta Zeta, at the Louisiana State University
 - District Director: Erin Van Geffen
 - Assistant District Director: N/A
 - <u>CMP Accredited Progress</u>: 68.09% complete, 57.45% approved
 - <u>Summary</u>: The chapter is currently on track to reach Chapter of Recognition, possibly Chapter of Excellence. The chapter has been consistent over the years but continues to work towards building stronger organizational practices. The chapter has struggled like many other chapters with member engagement and recruitment while being virtual. The chapter is in the process of reevaluating their recruitment strategy and looking for ways to increase chapter morale and overall participation of members. The DD and RVP will continue to provide support to the chapter in recruitment, fundraising and overall chapter operations.
- Gamma Mu, at Tulane University
 - <u>District Director</u>: Angela Andrews
 - Assistant District Director: N/A
 - o <u>CMP Accredited Progress</u>: 59.57% complete, 44.68% approved
 - <u>Summary</u>: The chapter is currently on track to reach Accredited Chapter. The chapter has made great strides in continuing to ensure that the chapter follows Risk Management procedures/policies and has also been putting a huge focus on establishing stronger organizational practices. The DD and RVP plan to continue working with the chapter executive committee on recruiting, fundraising, chapter operations etc. The RVP has plans to gain more insight into the chapters recruiting efforts and share best practices with the rest of the chapters in the region. This chapter has successfully maintained a strong chapter membership over the years and is currently the only chapter exceeding membership goals and is sitting at 143 members as of the end of the Fall 2021 semester.

Regional Expansion

• Southeastern Louisiana State University – The fraternity has received interest from a student on campus. The RVP has numerous connections on campus as well within the business college. The college's business program has seen YOY growth in students consistently.

Committees

- Awards Committee
 - <u>Chair</u>: Michael McNulty
 - o <u>Committee Members</u>: Breana Carrier & Summit Jain

Fraternity Events/Chapter Visits -

• RVP has plans to visit all chapters at least 1x over the Spring semester in addition to attending chapter initiations.

Gulf Western Region Provincial Council Report 2022 Gilbert Landras, Regional Vice President

Executive Summary of the Region

Overall the Gulf Western Region is doing well adjusting back to on campus activities. With the exception of a couple of schools that have yet to go back to 100% things are ok. There is an overall uptick in recruiting. The sizes of the pledge classes have been a bit larger for the Fall than in the past. We have 14 volunteers to fill the various District Director and Committee member rolls regionally. We don't generally have a lack of engagement issue with some of the larger chapters. This seems to be with some of the smaller chapters that by nature are commuter and non-traditional in enrollment. All in we are seeing a reported membership of 934 Deltasigs in the Gulf Western Region with 6 out of the 8 chapters reporting membership that exceeds the recommended ideal chapter size.

High Priority Risks

- Risk Management:
 - Eta Psi, The University of Houston an Accusation of Hazing was claimed. A Cease-and-Desist Letter was sent to Eta Psi while the Board decided on further action. A letter suspending the chapter until the claim was investigated was sent by the Board of Directors at the advisement of their Insurance Broker.
 - Zeta Nu, Texas A&M University Kingsville Reported Membership numbers are small. Small enough where officers have to double up. Much of this is due to the early mid semester change in officers and changing university policies on the pandemic.
- Miscellaneous:
 - Most chapters have reduced dues during that time.

Region Highlights and Other Projects

• *Theta Omega, St. Edwards* University - Brother David Riedel (Omicron Phi, The University of Texas at San Antonio) achieved District Director of the Year for the Gulf Western Region.

Chapter Updates

- Beta Kappa, The University of Texas at Austin
 - <u>District Director</u>: Charles Hill
 - o <u>CMP Accredited Progress</u>: 57.45% Completed, 44.68% approved
 - <u>Summary</u>: Beta Kappa has always been strong. They are always in the running for regional and provincial awards. They are financially strong and often donate to charities on their own. Beta Kappa is improving with communication within the chapter. Since the last report they have improved with their pledge program and following the new standard since the changeover.
- Zeta Nu, Texas A&M University at Kingsville
 - <u>District Director</u>: Tiphanie Contreras
 - <u>CMP Accredited Progress</u>: 40.43% Completed, 19/15% Approved
 - <u>Summary</u>: Zeta Nu had some early struggles having their officer positions change early on right before recruiting. Between that and a mid-semester change in campus pandemic policies they did not have a pledge class until late in the semester. Zeta Nu also had a late changeover in financial controls. Now that

everything has settled, they should be on their way to recovering their CMP score through the rest of the year.

- Eta Psi, The University of Houston
 - o <u>District Director</u>: Seth Chavez
 - o Assistant District Director: Taylor Klavan
 - <u>CMP Accredited Progress</u>: 55.32% Completed, 42.55% Approved
 - <u>Summary</u>: Eta Psi started off the semester relatively strong. They had a major professional event with Google in conjunction with the Bauer College of Business. It was 100% by the chapter with the college providing operational support for the event due to the "Google" effect and the impact it had. The pledge class that initiated was also larger in comparison to the rest of the region. They are in the middle of a risk management issue and currently on suspension while the university police department conducts their investigation.
- Theta Omega, St. Edwards University
 - o <u>District Director</u>: David Reidel
 - Assistant District Director: Jose Alberta Arreola
 - <u>CMP Accredited Progress</u>: 51.06% Completed, 38.30% Approved
 - <u>Summary</u>: Theta Omega is coming off of a strong 2020-2021 year. Going into the 2021-2022 year they are looking their 50th anniversary coming up in May 2022. This will surely be a huge event to really rally the Deltasigs that came from Theta Omega chapter. They continue to be a chapter full of potential, unfortunately most of that potential is stagnant. My interactions with the chapter is fine however at the DD level I am hearing the chapter itself lacks a sense of direction. Hoping with in person meetings may be allowed on campus in the spring and more bonding will be possible. David Reidel has done a commensurate job as their long time District Director. He recently earned District Director of the Year. Can only see great things coming up for Theta Omega.
- Lambda Nu, Texas A&M University at College Station
 - <u>District Director</u>: Marissa Krueger
 - <u>CMP Accredited Progress</u>: 44.46% Completed, 40.43% Approved
 - <u>Summary</u>: Lambda Nu is generally doing very well. I was able to personally attend two events, their pledge ceremony and initiation. They recruited a pretty big class in comparison to the other chapters in the region. There was a miscommunication on the Virtual LEAD attendance in Fall 2021. A small misstep in an otherwise great year they are having. Their strength is in their office core and generally good participation rate with events.
- Lambda Upsilon, St. Mary's University San Antonio
 - <u>District Director</u>: Sergio Maltos Jr.
 - <u>CMP Accredited Progress</u>: 46.81% Completed, 34.04% Approved
 - <u>Summary</u>: Lambda Upsilon has a lot of great strengths. Stemming from their regional awrds for Most Improved Chapter 2020 they had been great with working with other chapters in the region, specifically their city. Non-Officers are engaged in events and fundraising ideas. I myself bought a shirt from them recently. Lambda Upsilon lowered their dues during the pandemic. There is a general concern for long term effects of the pandemic rules for the school and how it will affect the chapter. That is something the fraternity does not have much control over. We just need to wait it out.

- Omicron Phi, The University of Texas at San Antonio
 - <u>District Director</u>: Muriel Perez
 - <u>CMP Accredited Progress</u>: 46.81% Completed, 38.30% Approved
 - <u>Summary</u>: Omicron Phi functions well. Some key characteristics are the mentorship opportunities and the emphasis on the pledge program. The chapter bonds well together and have pretty great communication. They also have stronger fundraising compared to other chapters in the region. They have high turnover at the officer positions but that is likely due to the nature of opportunities for brothers to hold leadership positions and graduation dates of outgoing brothers. Brothers got along with one another. I heard from a couple officers that they were happy to find their "home away from home", and that they like how open the chapter is with one another. From what I saw, the chapter was diverse and had some non-traditional members.
- Pi Omega, Trinity University
 - o <u>District Director</u>: Joelyn Parker
 - <u>CMP Accredited Progress</u>: 42.55% Completed, 34.04% Approved
 - <u>Summary</u>: Pi Omega does well on campus and with general operations regarding Deltasig. They are incredibly active on campus often winning campus awards at Trinity. Pi Omega doesn't have a problem with event requirements however something always makes them fall short of the Accredited Tier. Hoping this changes this year. Also a step in the right direction is the participation from the previous virtual term. Circling back their strength has been their campus activity an in turn their relationships with their chapter.

Regional Expansion

• *Texas A&M San Antonio* – The fraternity has received interest from a student on campus that was a transfer. However, attempts to contact the student again has gone unheard or they have not responded again.

Committees

- Awards Committee
 - o <u>Chair</u>: Micah Raaf
 - o <u>Committee Members</u>: Shaan Davis, Kimberly Joy, Ferman Lopez, Truc "Trish" Tran

Fraternity Events/Chapter Visits

- 9/9/21 Zeta Nu Virtual Meeting Chapter Meeting
- 9/22/21 Eta Psi Pledge Meeting Pledge Meeting
- 9/25/21 Lambda Nu Pledge Ceremony Pledge Ceremony
- 10/12/21 Eta Psi Virtual Meeting Virtual Meeting
- 10/27/21 Eta Psi Initiation- Initiation
- 10/30/21 Lambda Nu Initiation Initiation
- 11/07/21 Space City Alumni Founders Day Event Founders' Day Event
- 12/4/21 Space City Toy Drive for Harris County CPS Community Service Event

Midwestern Region Provincial Council Report 2022 Katie Whalen, Regional Vice President

Executive Summary of the Region

Fall 2021 was the first semester back for all but one chapter. The region overall struggled with adapting to in-person operations, but we got a good idea of what training, assistance, and needs the chapters and colony in our region have. We have about ten to twelve volunteers in the region as DDs, ADDs, and committee members. DDs and ADDs are required to visit the chapter once a month at a chapter/exec meeting or event, along with pledging ceremony, initiation, and ELC visits. Chapter morale is mostly low across the region, but we have events planned for the spring to help alleviate morale. The leadership in the Midwestern Region have many initiatives this coming spring to address in-person chapter ops, officer responsibilities, and chapter morale.

High Priority Risks

- Pledge Education Program:
 - Nu Xi Chapter, at the University of Missouri-Kansas City (Concern Letter) A concern letter was sent in December 2021, due to pledge program violations, specifically for having a pledge attend an initiation not previously approved and for having a pledge longer than the maximum 42 days allowed.
 - After ELC visits, we have found some chapters have struggled to follow the current pledge education program.
- Chapter Management Program:
 - *Iota Omicron Chapter, at the University of Central Missouri* This chapter has not received the status of an Accredited Chapter in several years and will not be able to be an accredited chapter again this year.

Region Highlights and Other Projects

- *Iota Chapter, at the University of Kansas,* recruited and pledged fifty-three new brothers.
- *Iota Chapter, at the University of Kansas,* was awarded the Provincial Outstanding Scholastic Development and Most Improved Collegiate Chapter Awards.
- *Kansas City Alumni Chapter, in Kansas City, Missouri,* was awarded the Provincial Outstanding Alumni Chapter, Most Improved Chapter, Outstanding Service, Outstanding Professional Activities, and Outstanding Collegiate Relations Awards, and the National Outstanding Collegiate Relations Award.
- The Midwestern Region is conducting an Officer Retreat in the Spring of 2022 to assist chapters with officer transitions and in-person chapter operations.

Chapter Updates

- Iota Chapter, at the University of Kansas
 - o District Director: Kathryn Erskine
 - o <u>CMP Accredited Progress</u>: 57.45% complete, 51.06% approved
 - <u>Summary</u>: lota initiated fifty-three brothers this past semester, doubling their chapter in size. The chapter has an excellent reputation on campus and do a great job at engaging the entire chapter and distributing responsibilities fairly and appropriately among officers and committee members. The executive committee hosts multiple, valuable events and is very transparent and collaborative with their chapter members. lota initiated a new chapter advisor shortly before the pandemic and have not been able to keep the advisor involved at a level, they feel satisfactory. This coming semester, they are looking to increase faculty involvement with their advisor and other faculty. The chapter plans to send many brothers to spring LEAD. The chapter is also involved with the Washburn colony and helping them with recruitment and officer responsibilities.

- Iota Omicron, at the University of Central Missouri
 - o <u>District Director</u>: Spencer Terpstra
 - o <u>CMP Accredited Progress</u>: 48.94% complete, 29.79% approved
 - Summary: lota Omicron completed their second semester in-person since the beginning of the COVID pandemic. They were able to have a successful pledge process and Initiation, as they had navigated the process the previous semester and made improvements this semester. The chapter finances have also improved, as they were recently able to gain access to one of the accounts and gained about \$5,000. They plan to utilize this money for Spring LEAD to increase attendance. This past semester, lota Omicron initiated eleven individuals, but the VPPE felt uncomfortable conducting the pledge program and failed to follow the pledge guide. The VPPE felt that they were unable to perform their responsibilities due to other executive committee members micromanagement. A common theme among the executive committee is lack of communication and turmoil among the members. This created many issues throughout the chapter with deadlines being met, marketing for events, and chapter attitudes. Chapter officer elections were conducted at the end of the semester and many of the new members were able to take office, which will hopefully help the situation. This coming semester, the chapter officers will be attending an Officer Retreat to assist the transition process. The chapter also feels discourage by ideal chapter size, as their campus is largely non-traditional students and remote learners, make it difficult to recruit new members. This chapter has not received accreditation in many years, but the current officers and many chapter members are excited and gaining interest in the purpose of Delta Sigma Pi and how other chapters operate.
- Nu Xi, at the University of Missouri-Kansas City
 - o District Director: Kaitlynn Kaminski
 - o Assistant District Director: Omar Sandoval
 - o <u>CMP Accredited Progress</u>: 51.06% completed, 31.91% approved
 - Summary: Nu Xi struggled this semester running chapter meetings, exec meetings, and events in-person, as all but two members in their chapter have only had the virtual experience. The chapter currently has low motivation and low engagement and are struggling with general organization and division of labor among the executive committee. The members of the chapter do not see the value of chapter, and there has been discussion to change their chapter times from weekly to biweekly and their attendance policy. During their ELC visit, we discussed biweekly meetings and having events (professional, community service, social, etc.) events during the week they don't hold chapter. Nu XI initiated eleven individuals this semester and had a pledge retention of 100%. Nu Xi followed the pledge education modules and tried to keep the pledges involved during chapter. Currently many duties seem to be placed on the president, which is creating burnout and many officers are not aware of what their responsibilities include. The past semester, the officer transitions were little to non-existent. This coming semester, the chapter officers will be attending an Officer Retreat to make up for poor transitions and will be reviewing their Bylaws and P&P to better meet the chapter's needs. The members of the executive committee have great ideas, but little to no organization, along with a lack of experience in execution.

- Nu Omega, at Rockhurst University
 - o <u>District Director</u>: Taylor Rippe
 - o Assistant District Director: Spencer Terpstra
 - o <u>CMP Accredited Progress</u>: 44.68% complete, 31.91\$ approved
 - <u>Summary</u>: Nu Omega has struggled this semester moving to in-person meetings and events. They have a great reputation on campus, and the Dean of the Business School and Chapter Advisor are heavily involved with the Nu Omega chapter. The chapter initiated fourteen individuals this semester and followed the pledge guide. They struggled to find value in the pledge meetings and have been advised to look into the activities provided in the pledge guide to make pledge meetings more fun and interesting. The chapter is currently unmotivated and struggling with attendance and participation and have conducted several trials the past semester due to lack of participation. It has been discussed to possibly change their attendance policy by adding an incentive program to promote chapter attendance. The chapter has also not done any fundraising activities in the last year due to COVID and are discussing how to implement fundraising ideas for the upcoming semester. The past semester, the officer transitions were little to non-existent. This coming semester, the chapter officers will be attending an Officer Retreat to make up for poor transition. The chapter does have traditional events they host, including their Professional Dinner, where they invite 30-40 professionals to attend dinner and network with students, and is highly regard by the business school at Rockhurst. The chapter also actively conducts chapter engagement with team building and social activities during their chapter meetings.
- Kansas City Alumni Chapter, in Kansas City, Missouri
 - <u>Summary</u>: The KCAC has a strong group of participants that attend most events and fill leadership positions throughout the region. We have recently had an increase in participation among younger alumni that are starting to pickup more involvement throughout the region. KCAC is hosting an Honorary Initiation for three brothers in December. The KCAC also had a successful 'awards season' and claimed all Provincial Awards and a National Award. KCAC plans to continue this trend.

Regional Expansion

Colony – *Washburn University* – The Washburn colony is struggling with recruitment and participation among the current recruits. This past semester they held several recruitment activities that also had professional aspects. They hosted a resume review and headshot event prior to their Career Fair and hosted a game night on their Union Lawn. Their recruitment skills are in need of work, and we have been in the process of pairing each officer of the colony with officers from lota to help with knowledge of responsibilities and execution. We have also been working with Washburn to improve recruitment skills. Their Chapter Advisor has been heavily involved in this process and has proven to be a great asset to the colony. This past semester, they had some issues with chapter officers not completing their responsibilities, but after elections at the end of the semester, there seems to be a shift in motivation. The new president seems very eager to get the Washburn colony to a place where chapter installation can be completed.

Committees

- Awards Committee
 - Chair: Kaitlynn Kaminski
 - o Committee Members: Kathryn Erskine, William Heideman, and Chandler Rhoades

Fraternity Events/Chapter Visits

Date	Chapter/Colony	Reason
8/25	Washburn	Virtual Planning Session
8/31	Nu Omega	Executive Meeting & Chapter Meeting
9/2	lota Omicron	Pledging Ceremony
9/8	Washburn	Resume Review/Headshots
9/13	Nu Xi	Executive Meeting
9/21	lota	Pledging Ceremony
9/22	Nu Xi	Pledging Ceremony
10/19	Washburn	Recruitment Event
10/20	Nu Xi	Chapter Meeting
10/21	Washburn	Chapter Meeting
10/21	lota Omicron	Chapter Meeting
10/23	Nu Xi	Initiation
10/24	lota Omicron	ELC Visit
10/25	Nu Xi	ELC Visit
10/27	Washburn	Virtual Advisor Meeting
10/28	Washburn	Chapter Meeting
11/10	Nu Xi	Chapter Meeting

Southwestern Region Provincial Council Report 2022 Sara Casey, Regional Vice President

Executive Summary of the Region

Fall 2021 has been a fun and fast paced semester for all chapters in the Southwestern Region! All seven chapters are back on campus fully and the energy has been high as we figure out how to get back into the swing of things. Given that many brothers have never been to an in-person conference, initiation, or even chapter event before this semester, all chapters are doing a great job overall and have displayed a high level of professionalism. The Southwestern Region currently has over 50 unique alumni living in our region who are engaged at some level in an appointed or elected volunteer role. Every chapter currently has a DD and an ADD. The addition of the ADD role has doubled the number of alumni who are engaging with and impacting our collegiate chapters on a regular basis. Other volunteers serve as DDs and ADDs for nearby regions, on our awards committee, as alumni chapter officers, chapter champions, chapter advisors, provincial chairs and committee members, national chairs and committee members, as elected national officers, and as Leadership Foundation trustees. My goal for the future is to create additional opportunities for passionate leaders to serve in roles that are best suited to their skills and amount time they are able to serve. We had 65 brothers registered for the Virtual Fall 2021 LEAD and 47 registered for the 2021 Virtual GCC. The Southwestern region will beat those numbers with our attendance at the 2022 South Central Provincial Council meeting which is a great step in the right direction as in-person events are coming back! We hope to have a great showing at the 2022 Cleveland Grand Chapter Congress also as these events are vital to chapters learning about the "big" picture of Delta Sigma Pi and connecting with other chapters around the country. All our chapters are currently on track to reach Accredited Chapter at a minimum in CMP. Myself, DDs, and ADDs will continue working with chapters to ensure they reach this milestone as well as their overall goals for the year.

High Priority Risks

• Risk Management:

- <u>Beta Phi</u> The Beta Phi chapter at Southern Methodist University is currently on Guidance until 6/31/22. The chapter is working diligently to fulfil the goals the board and RVP has set for them as well as improve the culture of their chapter overall.
- Miscellaneous:
 - Several chapters have struggled with a higher-than-normal number of exec trials due to non-payment of dues and/or attendance issues. As chapters transitioned back to in-person, there has been a steep learning curve related to in person programing, operations, ritual, healthy traditions, and chapter culture. DDs and ADDs have all spent extra time working with chapters this semester to fix any issues as they come up and to help implement strong operations as chapters transition back to in-person.

Region Highlights and Other Projects

• STAR Leadership Retreat is being planned as a joint event between the Tornado Alley and Southwestern Regions on May 22, 2022 in Denison, TX.

Chapter Updates

- Beta lota Baylor University
 - <u>District Director</u>: Megan Ray
 - <u>Assistant District Director</u>: Chet Andrews
 - o <u>CMP Accredited Progress</u>: 40% complete, 33% approved

- <u>Summary</u>: Beta lota is on track to reach the Accredited tier of CMP. They should still follow guidelines for Recognition tier when planning chapter events and work on time management skills related to CMP deadlines. Since returning to in-person operations, the chapter struggles with low attendance, sometimes struggling to meet quorum. Those who do attend are an engaged and close group of brothers. For the past few semesters, the chapter's recruitment efforts have produced small but engaged pledge classes. Greek life overall has a poor reputation on campus and Delta Sigma Pi is included in the eyes of the administration and College of Business. The chapter needs to focus on building awareness and reputation within the business school which will help with their recruiting goals. Pledge education is an area where the chapter is excelling, and the most recent pledge class has a high number of brothers who are now on the executive committee.
- Beta Phi Southern Methodist University
 - o <u>District Director</u>: Katrina Winant
 - o Assistant District Director: Christina Wolf
 - o <u>CMP Accredited Progress</u>: 54% complete, 40% approved
 - Summary: Beta Phi is on track to reach the Accredited tier of CMP. They are currently under Guidance from the board and are working very hard to try to get off Guidance. RVP Sara and DD Katrina hosted an Exec Retreat for the chapter's officers as one of the terms of their guidance which was very successful in bonding the exec team and helping the team learn about leadership and Delta Sigma Pi operations. A large number of the chapter's officers stayed the same for the spring semester which should enable the chapter to continue to reach their goals with an experienced leadership team. The chapter consistently does a great job of recruiting large pledge classes but is now focusing on recruiting high quality members who will contribute to the brotherhood of the chapter. The chapter could improve its relations with College of Business faculty and should work on planning out their events in advance.
- Delta Epsilon University of North Texas
 - o <u>District Director</u>: Kevin Gore
 - Assistant District Director: Bre Hushaw
 - <u>CMP Accredited Progress</u>: 60% complete, 52% approved
 - <u>Summary</u>: Delta Epsilon is on track to reach the Recognition tier of CMP. They should still follow guidelines for Excellence tier when planning chapter events so that they maintain the habit of completing these events regularly. The chapter has good morale and attendance since returning to inperson events and their recruiting efforts are consistent. An area for improvement is working on their knowledge of policies and bylaws to ensure they are consistent in their practices. The chapter is overall operating at a high level and has excellent faculty relations, financial operations, and national event attendance.
- Delta Upsilon Texas Christian University
 - <u>District Director</u>: Thomas Haliburton
 - o <u>Assistant District Director</u>: Amanda Nedrow
 - <u>CMP Accredited Progress</u>: 58% complete, 50% approved
 - <u>Summary</u>: Delta Upsilon is on track to reach the Excellence tier of CMP. The chapter is operating at a high level but does need many reminders about deadlines to make sure they are on track. When returning to in-person operations, the chapter struggled with officer transitions and many officers admitted to not receiving any transition. After their RVP, DD, and Chapter Advisor met with the chapter officers to better understand their struggles, they have been very open to guidance from alumni leaders

and want to continue to improve chapter culture. Officers should work on improving these transitions to better the future of their chapter as well as utilizing the videos, packets, and other resources provided by Central Office to enable them to effectively lead in their roles. The chapter is struggling with chapter participation and has had a higher-than-normal number of exec trials this semester to remove unengaged members. To improve participation, they need to work on planning events out in advance, recruiting engaged members, and practice consistency during the pledge education process so pledges learn the expectations of brothers from the start. The Chapter's advisor, Stephen Dominy, is very involved with chapter. Stephen has been a huge resource to the chapter and they should continue to utilize his knowledge to improve their chapter operations. They have excellent attendance at national events and are financially very healthy as a chapter.

- Zeta Mu University of Texas at Arlington
 - <u>District Director</u>: Morgan Schomburg
 - o Assistant District Director: Josh Robinson
 - <u>CMP Accredited Progress</u>: 50% complete, 35% approved
 - <u>Summary</u>: Zeta Mu is on track to reach the Accredited tier of CMP. They should still follow guidelines for Recognition tier when planning chapter events and work on time management skills related to CMP deadlines. The chapter has had a small dip in attendance when returning to in-person events but is doing a great job of building brotherhood through social events, intramural sports, and general comradery with their brothers. The chapter will benefit from connecting with other local chapters regionally and at LEAD and GCC events to be able to learn new ideas for how to fine-tune chapter operations. The chapter had a very successful recruitment last semester and was able to initiate 17 new members which helped grow their chapter.
- Eta Theta Angelo State University
 - o <u>District Director</u>: Marquis Allen
 - o Assistant District Director: Thalia Lopez
 - <u>CMP Accredited Progress</u>: 56% complete, 48% approved
 - <u>Summary</u>: Eta Theta is on track to reach the Excellence tier of CMP. The chapter is operating at a high level and has had a very successful year so far. An area for improvement is working on their knowledge of policies and bylaws to ensure they are consistent in their practices. Despite being a smaller university and chapter, they were able to initiate 13 new brothers this fall which has helped them grow their membership numbers. The brotherhood and communication between chapter members, alumni volunteers, and their university is excellent. Chapter adviser Gayle Randall continues to be a cornerstone of leadership for the chapter, assisting with the positive image DSP has on campus. Recently, the San Angelo Concho Valley Alumni Chapter was formed to support alumni in the local area and there are great opportunities for collaboration between the alumni chapter and the Eta Theta chapter.
- Chi Psi University of Texas at Dallas
 - o <u>District Director</u>: Lainey Gover
 - Assistant District Director: Emily Nguyen
 - o <u>CMP Accredited Progress</u>: 56% complete, 42% approved
 - <u>Summary</u>: Chi Psi is on track to reach the Excellence tier of CMP. The Chapter is excited about returning to in-person events and has done a fantastic job of performing ritual which has many chapter members excited to participate in future semesters. As a very young chapter, areas for improvement are working

more with local alumni in the Dallas area to build relationships and networking opportunities, having a greater number of chapter members attend national events to learn from other chapters and see more of the "big picture" of Delta Sigma Pi, and increasing awareness on their campus. The chapter did a great job of recruiting last semester and initiated 19 new brothers which has helped them grow their chapter. Overall, this is a young chapter that still needs a bit of guidance but they are eager to learn and grow as they focus on fulfilling their goals and creating their own traditions.

Regional Expansion

- UT Tyler The fraternity has previously had a failed colony at this university but has interest in trying again
- Other possible expansion opportunities:
 - Tarleton State University
 - Texas Woman's University
 - o Abilene Christian University

Committees

- Awards Committee
 - o <u>Chair</u>: Dustin Casey
 - o <u>Committee Members</u>: Chris Sundberg, Omar Sandoval, Natalie Wheeler

Fraternity Events/Chapter Visits

Date	Chapter	Description
8/12/2021	Beta lota - Baylor	Baylor President & DD Dinner
8/12/2021	Chi Psi - UTD	UTD President & DD Dinner
8/20/2021	Eta Theta - Angelo	Angelo President & DD Dinner
8/21/2021	Zeta Mu - UTA	UTA President & DD Dinner
8/22/2021	Delta Epsilon - UNT	UNT President & DD Dinner
8/23/2021	Delta Upsilon - TCU	TCU President & DD Dinner
8/24/2021	Dallas Area Alumni	Dallas Area Alumni Meeting
8/25/2021	Beta Phi - SMU	SMU President & DD Dinner
9/7/2021	Delta Epsilon - UNT	UNT Alumni Panel
9/9/2021	Beta Phi - SMU	SMU Chapter Meeting
9/11/2021	Delta Epsilon - UNT	UNT Broomball
9/12/2021	Chi Psi - UTD	UTD Pledge Ceremony
9/15/2021	Beta Phi - SMU	SMU Pledge Ceremony
9/17/2021	Dallas Area Alumni	Dallas Area Alumni Meeting
9/19/2021	Beta Phi - SMU	SMU Exec Retreat
9/19/2021	Delta Epsilon - UNT	UNT Pledge Ceremony
9/23/2021	Beta Phi - SMU	SMU Chapter Meeting
9/26/2021	Beta lota - Baylor	Baylor Pledge Ceremony
10/10/2021	Chi Psi - UTD	UTD Initiation
10/16/2021		Virtual Fall 2021 LEAD
10/17/2021	Beta Phi - SMU	SMU Initiation Rehearsal
10/17/2021	Delta Upsilon - TCU	TCU Exec Committee Meeting
10/20/2021	Beta Phi - SMU	SMU Initiation
10/21/2021	Fort Worth Cowtown	Fort Worth Cowtown Alumni Meeting

10/24/2021	Beta lota - Baylor	Baylor Initiation
10/30/2021	Eta Theta - Angelo	San Angelo Initiation
11/7/2021	Delta Epsilon - UNT	UNT Founders Day Dinner
11/12/2021	Delta Upsilon - TCU	TCU Initiation
11/14/2021	Zeta Mu - UTA	UTA Initiation

Tornado Alley Region Provincial Council Report 2022 Mark Wernette, Regional Vice President

Executive Summary of the Region

The region overall is performing well as chapters got comfortable being back in person. All chapters are in person or in hybrid operating models. While there are many risks chapters and college students are facing as we come out of the pandemic, the chapters in the region are relatively healthy. All chapters attended the fall virtual LEAD, and are registered for the upcoming President Academy and spring LEAD. All chapters had a Collegian of the Year nominee this year. All chapters received an in person consultant visit this semester, which was hugely beneficial. One issue that has plagued the region during the fall 2021 semester is an identity crises, and the confusion of if it is "alley" or "valley". There were discussions of a recommendation to officially change the name but that has been tabled as informal discussions continue. There is hope that this crises will pass in time.

High Priority Risks

There were no chapters in the Tornado Alley Region who received discipline action in the past year. In addition, no chapters are on guidance.

All chapters in the region, as well as the country, could be considered high risk due to the Pandemic and the impact it is having on students, universities and chapters. All chapters in the region could improve with officer transitions, member motivation, and the reduction of the need for trials.

Region Highlights and Other Projects

All District Directors were appointed soon after the conclusion of GCC and are experienced alumni brothers. Overall, the semester was smooth with little issue. Looking towards the future we plan to develop more training opportunities and also tackle areas of chapters that can be improved upon in order to maximize chapter operations and the experience of brothers.

Chapter Updates

- Beta Epsilon Chapter, at the University of Oklahoma
 - <u>District Director</u>: Thomas Haliburton (CDL Tier 1 & 2)
 - o Assistant District Director: NA
 - o <u>CMP Accredited Progress</u>: 63.83% complete, 53.19% approved
 - o <u>Chapter Size</u>: 104
 - Fall 2021 Pledges/Initiates: 29/28
 - <u>Summary</u>: The chapter is starting to get back into the swing of things and are doing some great things. They have a strong bank account balance and great potential to shine in the coming semesters. The chapter could improve by looking at team building with the executive committee and looking at attendance practices and ways to increase motivation.
- Beta Upsilon Chapter, at Texas Tech University
 - <u>District Director</u>: Cody Vasquez (CDL Tier 1 & 2)
 - o Assistant District Director: Hunter Welborn
 - o <u>CMP Accredited Progress</u>: 68.09% complete, 63.83% approved
 - o <u>Chapter Size</u>: 81
 - Fall 2021 Pledges/Initiates: 33/31

- <u>Summary</u>: The chapter is operating well and is doing some good programing. They have a healthy bank account and good relations with the campus. The chapter could improve by looking at attendance and motivation practices and work on reducing the need for trials.
- Gamma Epsilon Chapter, at Oklahoma State University
 - <u>District Director</u>: Laura Stockbridge (CDL Tier 1 & 2)
 - Assistant District Director: Jerry Hotwagner (CDL 1 & 2 lapsed)
 - o <u>CMP Accredited Progress</u>: 43.68% complete, 29.79% approved
 - <u>Chapter Size</u>: 66
 - Fall 2021 Pledges/Initiates: 17/16
 - <u>Summary</u>: The chapter is putting in effort into getting back into the swing of thing. They have a close executive committee and are doing some good programing. The chapter could improve by working on motivation practices and work on reducing the need for trials.
- Epsilon Zeta Chapter, at Midwestern State University
 - <u>District Director</u>: Karen Beatty-Martinez (CDL 1 & 2 lapsed)
 - Assistant District Director: Morgan Thurmond (CDL 1 & 2)
 - o <u>CMP Accredited Progress</u>: 51.06% complete, 29.79% approved
 - o <u>Chapter Size</u>: 26
 - o Fall 2021 Pledges/Initiates: 13/10
 - <u>Summary</u>: The chapter used the pandemic to improve their recruitment practices, and have boosted their membership number from a few years ago. The chapter has great relations with the business school and university and have done some highly publicized events this past semester. In addition, they did a fundraising event for Founders day that was pretty successful (see below in the report). The chapter could improve by working on individual officer development and transitions.

Regional Expansion

There are currently no colonies in the region. Schools in the region that could be targeted include West Texas A&M, University of Tulsa, University of Central Oklahoma, and University of Arkansas.

Committees

Awards Chair: Laura Stockbridge

Leadership Foundation

• Chapter Leadership Funds - All chapter have good Chapter leadership Fund balances, as shown in the chart below. All chapters received donations during the Founder's Day Challenge. Epsilon Zeta led the way thanks to a "pie in the face" fundraising event, where they raised money by throwing pies into the face of the business school dean, the RVP, the Chapter Advisor and the chapter's president. Other fundraising efforts included education about the CLF program, social media posts, and chapter birthday campaigns.

- Scholarship Funds There are two scholarships that are specific to the region the Los Ellis/Beta Epsilon Scholarship Fund and the Gerald Hotwagner/Gamma Epsilon Scholarship Fund. Both funds had applications this past year. They will continue to be promoted, as well as all Leadership Foundation scholarships.
- Other Funds There is one other Leadership Foundation fund that is specific to the region the Michael R Mallonee "Where Leadership Begins Fund," which is for the South Central Province. This fund provides a grant to chapters in the South Central Province who attend a fall LEAD and achieve Chapter of Excellence. This fund is promoted for fundraising efforts and to encourage CMP achievement.

Alumni Development Committee Provincial Council Report 2022 Chris Henschen, Provincial Chair

Executive Summary of the Committee

The committee focused on developing our overall strategy for the coming years. We have two priorities for our time together.

- 1. To revamp the New Alumni Orientation nationally to streamline the collegian to alumnus transition
- 2. Review the New Alumni Orientation strategies at the provincial and local levels

Committee Highlights & Other Projects

• First committee meeting is scheduled for January 13th, 2022

Fraternity Events

• Provincial New Alumni Orientation – Date TBD

Committee Members

- Adrian Aguilera
- Scheduled calls with two alumni chapters presidents to ask for recommendations for members.

Awards Committee Provincial Council Report 2021 Jaclyn Romero, Provincial Chair

Executive Summary of the Committee

Traditionally, the Fall semester is relatively quiet for Awards Committees, with the primary focus being motivation to have chapters nominate a Collegian of the Year and providing support to nominated COYs to submit their application. We had 100% of our chapters in the South Central Province nominate a COY, there were 8 chapters whose COY did not submit their application. We hosted a webinar for all COY nominees, while this could have been better attended it was a great learning opportunity for our Province as we transition to new leadership. We will be hosting most webinars in the Spring in order to prepare for the end of year awards and make sure that VPSA's feel prepared to submit winning applications. Kappa Omicron (Missouri State University) has already submitted for Outstanding Service Award. There are plans to meet with the Awards Committee to discuss the Provincial COY process and how we can strengthen our awards committee approach for end of year awards, as well as going forward. Gulf Western's Regional Committee did not select their Regional COY by the deadline, as the Provincial Awards Chair, I'm going to schedule an open forum with the Regional Awards Chair and Committee to answer any questions there may be regarding review and selection of the winners.

Committee Highlights and Other Projects

- 100% of chapters submitted a COY nomination
- 1 chapter has submitted for Outstanding Service Award

Committee Members

- Seth Chavez Gulf Western Region
- Brian Powell Southwestern Region
- Jessica Glavas Midwestern Region
- Megan Samano Gulf South Region

Fraternity Events/Visits

• 11/11/21 - COY Webinar for Provincial COYs with Brennen Feder

Community Service Committee Provincial Council Report 2021 Tiphanie Contreras Provincial Chair

Executive Summary of the Committee

The Fall semester we focused on Make a Difference Day. This is an annual event that Delta Sigma Pi participants in and encourages all chapters to hold events. There are a few goals being worked on which

Include increased visibility of events on social media and increasing LEAD community event at the first in-person event in two years. The National Committee will hold meetings to further discuss ideas and extra guidance to support all chapters in the spring.

Committee Highlights and Other Projects

- *Make a Difference Day* A flyer was posted to the Provincial Facebook page from National chair Heather Lewis along with ideas that chapters could utilize. Chapters were encouraged to send in pictures of their service for the Provincial Instagram.
- *LEAD/Ronald McDonald House* Plans are under way to connect with members of the Ronald McDonald House in Austin for a supply drive and pop tab initiative donation. Items to be donated include non-perishable food items, items that can be found on the Amazon Wish List, and pop-tabs.

Committee Members

Committee members will be appointed as projects and tasks come in from the national committee and after the provincial leadership team create provincial goal in February.

Professional Development Committee Provincial Council Report 2021 Chrissie Rogers, Provincial Chair

Executive Summary of the Committee

This fall we have mainly focused on the first in person LEAD since COVID. Brought in a new Keynote Speaker, Angela Shaw. Her keynote will be Activating Your Power for DEI. She will do a session on diversity as well, title to come. Have a sponsor for lanyards, Squared Promotions, who is working on getting licensed to sell Delta Sig merchandise. Will have a table at LEAD. We will have three different colored lanyards – Red (stay away), Yellow (I might or might not be okay with physical contact), Green (please hug me). Plan is for them to sponsor Lanyards for all LEAD events in 2022.

Committee Highlights and Other Projects

- The National Committee held their kick-off meeting in November. Each chair introduced themselves. The members discussed reviewing the strategic priorities and started discussing potential projects the committee could work on.
- Assembling a Collegiate Advisory Committee. Initiatives to include getting more collegiate speakers and providing them the resources to be successful speakers and providing different offerings of courses to meet collegiate needs (virtual, in person, on demand).
- Strategizing on ways to bring in more corporate partnerships.
- Discussed new format for 2022 CGG due to this being during an off year. Limiting the number of sessions to fill them up and give attendees more time to network. Working with PVP's and RVP's on potential collegiate presenters.
- Provided updates on Presidents' Academy rolling out in January. District Directors, RVP and Assistant Directors invited for the first time.

Committee Members

Committee members will be appointed as projects and tasks come in from the national committee and after the provincial leadership team create provincial goal in February.

Addendum C

Attached hereto, and made a part thereof, the Minutes of the South Central Provincial Council Meeting of Delta Sigma Pi, dated February 19, 2022

2022-2023 South Central Budget

RVP Travel Allowance	Approved 2021-2022	Proposed 2022-2023 Approved 2/19/2022
Gateway Region (7 Chapters)	\$ 1,400.00	\$ 1,350.00
Gulf South (6 Chapters)	\$ 1,070.00	\$ 1,220.00
Gulf Western (8 Chapters)	\$ 1,700.00	\$ 1,850.00
Midwestern (4 Chapters + 1 Colony)	\$ 790.00	\$ 940.00
Tornado Alley (4 Chapters)	\$ 1,050.00	\$ 1,200.00
Southwestern (7 Chapters)	\$ 1,390.00	\$ 1,540.00
RVP Travel Allowance Subtotal	\$ 7,400.00	\$ 8,100.00
Provincial Vice President Travel Budget	\$ 2,300.00	\$ 2,450.00
Speculative Colonies	\$ 200.00	\$ 250.00
Provincial Leadership Training	\$ 250.00	\$ 300.00
Fall '22 and Spring '23 Provincial Leadership Meeting Travel Allowance*	\$ 1,500.00	\$ 1,550.00
Provincial Committee Chairs	\$ 300.00	\$ 350.00
Provincial Leadership Travel to Provincial Conference**	\$ 1,050.00	\$ -
Total	\$ 13,000.00	\$ 13,000.00

*May include provincial committee chairs.

**Budget changes now have leadership travel from the national budget