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The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

CELEBRATING FRATERNITY 52nd Grand Chapter Congress



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Member of

AACSB International –The Association to Advance Collegiate Schools of Business Fraternity Communications Association (FCA) Professional Fraternity Association (PFA) Professional Fraternity Executives Association (PFEA)

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The DELTASIG of Delta Sigma Pi is distributed to all collegiate chapters, life members, national honorary initiates, faculty and honorary initiates for five years following initiation, national officers, Golden Council members, current Leadership Foundation donors, Fraternity leaders and new grads for one full year following year of graduation. It is also sent to numerous business schools and Greek organization headquarters.

The magazine is available online under the About section at www.dsp.org.

Send address changes, articles, letters and photographs to:

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On the Cover: PGP Norman Kromberg was presented Delta Sigma Pi's 2019 Lifetime Achievement Award by GP Tricia Smith at the Grand Chapter Congress Banquet.

NOTICE

IMPORTANT RITUAL CHANGE

The initiation ceremony has been changed to eliminate oral questioning and there is now a single ceremony without two parts. In the best interest of the Fraternity, the Board of Directors took this action on September 27. Contact the Central Office or

see **dsp.org/news** for more details.

CONTENTS

Everything was Peachy at Delta Sigma Pi's 52nd Grand Chapter Congress – 4

More than 1,000 brothers and guests gathered in Atlanta to share the ultimate Deltasig experience.

Get to Know your 2019-2021 Leadership Team – 9

2018-19 Award Winners - 12

Congratulations to the many hardworking chapters and individuals who were recognized at Grand Chapter Congress.

Omega Chi Creates a New Presence in Philadelphia – 25

Omega Chi was installed at Drexel University, bringing our total chapter roll to 302, and active roll to 227.

What would you do if you didn't have to worry about your luggage? Meet Bounce. – 26

2012 National COY Cody Candee, Wisconsin-Madison, used his experience traveling to create short-term storage solutions for busy explorers.

Fraternity Annual Report - 32

The Fraternity experienced an exciting and yet again prosperous year – check out our growth and other statistics: leading us to further a #DSPHigherStandard.

Foundation Annual Report - 36

Read about the Leadership Foundation's exciting year and the wonderful opportunities it supports for Deltasigs.

DEPARTMENTS, etc.

Fraternal Forum...3 Alumni Awards...16 Beyond Campus...19 On Campus...22 DELTASIGnificants...28 Brotherhood Network...46 Water Cooler...47

"Nothing great in the world has been accomplished without passion." - Georg Wilhelm Friedrich Hegel, philosopher

fter college I had a brother from my home chapter ask me, "Why are you still involved with Deltasig? Wasn't that just a college thing?"

I understood his perspective as Fraternity involvement after college was not a concept in which we were familiar. During my three years as a collegiate member our District Director didn't attend any of our meetings or events and we didn't have a visit from our Regional Vice President. We thought nothing of it since we didn't know any better. We did have visits from our Provincial Vice President, Paul Garcia, and Dean Ferguson from the Central Office. I was in such awe of these two outstanding brothers that it never occurred to me that I could ever emulate them.

So when Adrian Avalos, Western Provincial Vice President at the time, contacted me about serving as Regional Vice President I thought "What does the RVP do? I don't have enough experience to take on that role."

This negative mentality was met with Adrian explaining that I had been referred to him by a few brothers who believed I was up for the challenge even though as a recent graduate I had never even served as a District Director. With his encouragement I took a leap of faith and said "I'm in!"

After many highs and lows over two terms as RVP, I decided to take a break. The Fraternity isn't going anywhere and even though I knew at the current time I needed to allow another brother to take the reins, I knew I could always return and run for an elected position for years to come. Years later it was Adrian again



Some local Los Angeles brothers threw a surprise congratulatory party for Jami after returning from Grand Chapter Congress with the National District Director of the Year award.



State Colorado, (right), receives her plaque from GP Tricia Smith for 2019 National DD of the Year.

who shared with me that his favorite role was District Director. He said working closely with a single chapter and coaching them to reach their goals was extremely fulfilling, so I gave it a shot and have worked with a few different chapters over the years as a District Director.

Most recently I have been appointed to Iota Upsilon at Cal State-Northridge which was facing countless challenges. My close friends in the Fraternity surely grew tired of my stories of bewilderment at all of the adventures I discovered upon each visit. Working with them during their yearlong probation has been a learning experience for us all and there have been many evenings as I walked back to my car that I wondered, "Am I making any difference or are they just following my advice since they are on probation and don't really have a choice?"

Now I will share some of their many successes! Even facing a year of probation requirements the incoming pledge class all decided to continue their program and be initiated, the chapter completed multiple probation terms given by the Fraternity and the University, they completed most of the items required by the Chapter Management Program even though they would not receive any credit, and they had 100% chapter attendance at the spring LEAD Provincial Conference! The brothers of Iota Upsilon have reminded me what true dedication, hard work, and working together to achieve a common goal looks like. Receiving an award for serving as their District Director is greatly appreciated but it seems the recognition should be theirs. So on behalf of the brothers of Iota Upsilon and myself, thank you for recognizing us!

Jami Ball

2019 National District Director of the Year

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.

Everything was Peachy at Delta Sigma



Over 1,000 brothers and guests traveled from all over the world to experience the Fraternity's ultimate gathering – Grand Chapter Congress. Taking place in Atlanta August 14-18, brothers made memories to last a lifetime.

Much business was conducted during the meeting of the Grand Chapter including the reelection of GP Tricia Smith, election of VPF Jodi Schoh, re-election of North Central PVP Cory Stopka, Northeastern PVP Dan Collins, South Central PVP Mark Wernette, Southern PVP Carrie Burns and Western PVP Crystal Justice, and the elections of Regional Vice Presidents (learn more about the 2019-21 leadership starting on page 9.) For results of the bylaws legislation and Ritual proposals voted on by the Grand Chapter, see "Grand Chapter Actions" on page 5.

Other main events included the Grand President's Carnival and dance, the welcoming of Coca-Cola executive Alba Castillo Baylin as our National Honorary Initiate, the honoring of Norm Kromberg, *Nebraska-Lincoln*, with our 2019 Lifetime Achievement Award and a Friday night outing at the College Football Hall of Fame.

In the spirit of #DSPServes, brothers collected 284 pounds of pop tabs delivered to the Atlanta Ronald McDonald House, along with nearly \$1,000 of cash and gift card donations raised from the sale of donated T-shirts. Nearly 40 brothers arrived before Congress to participate in the Atlanta Food Bank community service project, sorting 5,000 pounds of product and providing



Brothers from Virginia area collegiate chapters gathered together at GCC to show their Deltasig pride.



National Collegians of the Year share a very special bond, having all spent time on the Fraternity's Board of Directors, with many continuing to serve the organization in other national roles. These COYs range from 1976 all the way up to 2019.

3,650 meals for the community.

We hope even more brothers will join us August 11-15, 2021 in Cleveland!

CONGRESS HIGHLIGHTS:

Our 52nd Grand Chapter Congress brought members together to celebrate the end of another great Deltasig biennium! Highlights (in somewhat chronological order) included:

▲ An opening keynote presented by Lori Hart with Catalyst Agency and Holmes Murphy on *Better Fraternity; Better You*. During the keynote she discussed ways to create a better fraternal experience and challenge members to higher expectations.



#DSPGCC featured stellar business sessions with attendees able to ask questions, speak with Deltasig partners and network with both the speakers and fellow brothers. From left: Ron Taylor, David Giguere-Hernandez, Lashay Solivera and Danielle Schoenfeld, all Florida Atlantic.

Pi's 52nd Grand Chapter Congress



Congress kicked off with an opening keynote from Lori Hart, a professional with Catalyst Agency and Holmes Murphy, who gave a presentation on Better Fraternity; Better You.

- ▲ Educational sessions and roundtable discussions on topics ranging from recruitment and member engagement to personal finance, getting a job, leadership skills and more.
- ▲ The Grand President's Carnival and Dance with food and games.
- ▲ Presentations by our National Collegians of the Year Travis Brodbeck (2018) and Kristen Wilhelm (2019), helping inspire brothers to go out of their comfort zones and make the most of their fraternal experience.
- ▲ The awarding of Golden and Silver Helmets (see more starting on page 16) and recognition for chapter awards (page 12) and Leadership Foundation donors (page 36).



Brothers spend time in the Marketplace to purchase merchandise from fellow Deltasigs, network with Deltasig partners, drop off donations for our Congress service event and learn more about Deltasig operations. From left: Surabhi Jois, Tampa; Maggie Blumm, Missouri-Kansas City; Haley Daigle, St. Edward's (TX), KathleenYap, Wisconsin-Madison; and Ricky Apanco-Sarabia, St. Edward's (TX).

National Honorary Initiation of Alba Castillo Baylin, vice president community and stakeholder relations, North America Group, The Coca-Cola Company. Baylin presented inspirational remarks on taking initiative, and joined fellow Coca-Cola professional Bea Perez, *Maryland-College Park*, for a Q&A session with brothers. Brother Perez generously coordinated free World of Coca-Cola tickets for registrants.

(Continued on page 6)



Beyond business sessions and brotherhood, GCC is also full of educational opportunities covering topics including Deltasig operations and personal and professional development. Pictured is Golden Council member and proud GCC sponsor Paul Brodie presenting Motivation 101.

Grand Chapter Actions

Updated bylaws and details are available online at **dsp.org/bylaws** or by contacting **centraloffice@dsp.org**.

- Bylaws, Article VII, Section 5 was amended to add additional language for recall of a Regional Vice President. New language adds consistency with recall of members of the Board of Directors.
- Bylaws, Article XII, Section 11 was amended to clarify voting on pledges and make the voting procedures similar to those used for chapter business, elections, trials, etc.
- Bylaws, Article XII, Section 13 was amended to provide the flexibility to initiate National Honorary Members as needed to support the Fraternity's objectives.
- The Initiation Ceremony was revised to be more inclusive to ability and gender identities. The Initiation Ceremony was also revised to remove unnecessary language that suggests additional expectations are required before being initiated. References to the pledges being led in with their hands on each other's shoulders were also removed from the Initiation Ceremony.
- A proposal to adopt one single Initiation Ceremony in place of the current Initiation Ceremony failed.





GCC is a great time to catch up with brothers and friends met at previous events. Frank Busch, Sam Houston State (TX), has attended 25 consecutive GCCs, while PGP Bill Tatum has attended 30 in total. From left: Gus Schram, Lisa Schram, both McNeese State (LA), Busch, Tatum, and Kevin Smathers, Southern Mississippi.



GP Tricia Smith thanks Jodi Schoh for her service as National Organizational Development Committee Chair over the last two years. Smith, Akron (OH), was re-elected as GP, while Schoh, Winona State (MN) was elected as VPF.



Brothers enjoyed the exhibits at the College Football Hall of Fame during the Friday night outing and the awesome food and refreshments served at the corresponding tailgate event. From left: Yvonne Moore, Cameron (OK), Southwestern RVP Josh Robinson, Golden Council member Avery Moore, Tornado Alley RVP Jennifer Mayes, South Central PVP Mark Wernette, Morgan Schomburg, Central Missouri, and then Midwestern RVP Nicole Moeller.

- ▲ The presentation of a \$25,000 gift to the Leadership Foundation from the Enterprise Holdings Foundation to support Presidents' Academy. The Enterprise Holdings Foundation is the philanthropic arm of Enterprise Holdings. The gift is a testament to Enterprise's longstanding relationship with Delta Sigma Pi and its confidence in the Fraternity's educational programming. (See back cover)
- ▲ A Friday night outing at the College Football Hall of Fame, where brothers enjoyed more than 50 interactive exhibits, a tailgate and a 45-yard indoor football field, where the GEICO gecko impressed attendees with his field-goal-kicking abilities!
- Presentation—and eloquent remarks from— Lifetime Achievement honoree Norman Kromberg, Nebraska-Lincoln.



▲ The Grand Chapter Congress Banquet, a formal affair that opened with an inspiring song from Conchita Dixon, *Penn State-Erie*, emceed by PGP Mitch Simmons, and ended with the tradition of singing the "Rose of Deltasig" led by McKinzie Deaton, *Oklahoma*, and a chorus of brothers.



McKinzie Deaton, Oklahoma, led a chorus of brothers in the singing of the Rose of Deltasig to bring an emotional end to Grand Chapter Congress during Saturday's banquet.

- We would like to extend a special thank you to Delta Sigma Pi's Grand Chapter Congress partners, who traveled from near and far to be in Atlanta and offer outstanding opportunities (in both the areas of service and employment) to brothers. Grand Chapter Congress partners included:
- ▲ Absolute Internship
- ▲ alliantgroup
- Brodie Consulting Group
- ▲ Enterprise Holdings
- ▲ ExecSocks
- ▲ Fraternal Composite
- ▲ The Fund For American Studies
- ▲ GEICO Careers
- ▲ GEICO Sales
- ▲ Herff Jones
- ▲ IES Internships
- ▲ Riddle & Bloom



Nearly 40 brothers participated in the Tuesday service project at the Atlanta Community Food Bank, sorting through 5,108 pounds of product and providing 3,650 meals for the community. Special thanks to National Community Service Committee Chair Angie Schelp (front, kneeling third from right) and GCC Host Committee Chair Velvet Simmons (back, third from left) for helping coordinate this opportunity!



During the Alumni Recognition Lunch, brothers and guests took a moment to thank brothers who have bravely served our country.



After her initiation, Brother Alba Castillo Baylin (left) treated attendees to a Q&A session led by fellow Coca-Cola professional Bea Perez, Maryland-College Park. Brother Perez generously coordinated free World of Coca-Cola tickets for GCC registrants. Baylin is vice president community and stakeholder relations, North America Group at The Coca-Cola Company.



Delta Sigma Pi's Centurion donors toast to the Fraternity's accomplishments and the impact they've seen first-hand of their tremendous generosity. From left: Jeff and Joelle Berlat, Randy Hultz, Katie Magoon and Claire and Mark Roberts.



Meagan Hagerty, Wisconsin-La Crosse, served as GCC Chancellor, presiding over the meeting of the Grand Chapter (with GP Smith and ED Schilling cheering her on). See "Grand Chapter Actions" for details about outcomes of the business meetings.



South Pacific RVP Erica Kolsrud (back, center) led chapter presidents and those aspiring to be chapter presidents in a Lunch and Learn on Wednesday. Brothers gathered for these optional roundtables to learn about office positions and to network.



During GCC, Amy Briggs offered a testimonial to celebrate the accomplishments of some pioneers in our Fraternity. Many of our "first females" were present, including Kathy Jahnke (Grand President), Claire Sammon Roberts (Lifetime Achievement recipient), Meagan Hagerty (GCC Chancellor), Theresa Drew (National COY and Board member), Laurie Gail Senko (Silver Helmet recipient) and Joelle Berlat (VPF).



NEXT UP: Cleveland! Save the date for August 11-15, 2021, and plan to experience firsthand all Congress has to offer.

GET TO KNOW YOUR 2019-20 LEADERSHIP TEAM

Board of Directors



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NORTHEASTERN PROVINCIAL



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Profession: Executive Director, Delta Sigma Pi



2018-19 Board Members celebrate the accomplishments made this past year and look forward to continuing to further a higher standard in Delta Sigma Pi.

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 Profession: Head of Demand Generation, Clavis Insight

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 Profession: Director of Account Based

Marketing, Thomson Reuters

Scholastic Development and Awards: Tim

Beasley, *Cal State-Fullerton* **Email:** awardschair@dsp.org **Residence:** Phoenix, AZ **Profession:** University Counselor, Grand Canyon University

Please visit **dsp.org/nationalleadership** for up-to-date information.



Newly elected leaders gathered September 27-29 in Cincinnati for the National Leadership Retreat.

CONGRATULATIONS TO THE 2018-2019 DELTA SIGMA PI AWARD WINNERS!

PROVINCIAL/REGIONAL INDIVIDUAL WINNERS

*Provincial recognition with province noted in parenthesis and bold

Chapter Advisor of the Year

Chapter listed is the chapter served as Advisor.

- Capital William Benjamin Martz, Shepherd (WV) Central – Judith Wright, Indiana-Purdue at Indianapolis
- Central Gulf Stephanie N. Morawo, *Auburn (AL)* Desert Mountain – Shirley
- Navarro, Northern Arizona East Central – Ruth White, Bowling Green State (OH)
- Eastern Lindsay Alvarado, *Rider (NJ)*
- Gateway Debra K. Cartwright, Truman State (MO)
- Great Plains (North Central) – Daniel L. Tracy, South Dakota
- Gulf South (South Central) – Michael S. Luehlfing, Louisiana Tech

- Gulf Western Alessandro Gabbi, *Texas-Austin* Huron – Lance B. Lewis, *Cleary* (*MI*)
- Mid-Atlantic Connya L. Uselman, North Carolina-Greensboro
- Mid-South (Southern) J. Kirk Atkinson, Western Kentucky Midwestern – Robert Waris,
- Missouri-Kansas City
- New England (Northeastern) Maling Ebrahimpour, *Rhode Island*
- Niagara MaryAnn Pointek Monforte, *Syracuse (NY)* North Central – Mark R. Young, *Winona State (MN)* Pacific Coast (Western) –
- Carolyn Shiery, Concordia (CA)
- Pacific Northwest Ashley Kuznia, *Washington State*

Chapter Advisor of the Year Maling Ebrahimpour

serving Rhode Island

"Since the chapter's inception, his support and dedication to Phi Chi are evident by the results of the chapter's success this year. His ability to connect Phi Chi Chapter to opportunities on campus is greatly appreciated and noted." -- Jen Huynh, Phi Chi District Director



Dean Maling Ebrahimpour proudly stands with the Phi Chi Chapter after receiving his National Chapter Advisor of the Year Award. Front from left: Northeastern PVP Dan Collins, Ebrahimpour and New England RVP Jen Huynh.

District Director of the Year Jami M. Ball

serving Cal State-Northridge

"One of the biggest factors that changed this chapter for the better might have been being put under probation, but I would also say an even bigger factor was having a



strong District Director that pushed for these changes. The probation was a good wake up call for the chapter but having someone there to guide us on how to go about it helped tremendously." --Iota Upsilon Chapter President

Jami Ball, Western State Colorado, (right) receives her plaque from GP Tricia Smith.

Sierra Nevada – Wenjing Ouyang, Pacific (CA) South Atlantic – W. Michael Sinclair, South Florida-St. Petersburg South Pacific – Daniel N. Port, Hawaii-Manoa Southwestern – Gayle L. Thurman Randall, Angelo State (TX) Steel Valley – Robert D. Patterson, Penn State-Erie

District Director of the Year

Chapter listed is the chapter served as District Director.

Atlantic Coast – Shawn W. Weidner, North Florida Desert Mountain – Michael R. Mallonee, Arizona East Central (Northeastern) – Monica J. Ramey, Capital (OH) Gateway (South Central) – Emily Slone, Missouri-St. Louis and Lindenwood (MO)

Great Lakes (North Central) -Zachary D. Hanson, DePaul (IL) Great Plains - Karen L. Helmberger, Nebraska-Lincoln Gulf South - Jennifer L. Frey, McNeese State (LA) Mid-Atlantic (Southern) -Lencia Marc, Lynchburg (VA) Midwestern - Henry K. McDaniel, Kansas Niagara - Terri L. Kane, St. John Fisher (NY) North Central - Danielle J. Cloutier, Winona State (MN) Pacific Coast - Jessica C. Valo. California-Riverside and California-San Diego Pacific Northwest – Benjamin Migliuri, Washington State Sierra Nevada - Mar Hoyos, Cal State-Sacramento South Atlantic - Christopher Leto, South Florida-St. Petersburg South Pacific (Western) – Jami M. Ball, Cal State-Northridge Steel Valley - Kyra L. Pritchard, Duquesne (PA) Tornado Alley - Clyde E Moore, Oklahoma

PROVINCIAL/REGIONAL ALUMNI CHAPTER AWARDS

<u>Outstanding Alumni Chapter</u>

North Central – Twin Cities (MN) Northeastern – Cincinnati Southern – Atlanta Western – Orange County (CA) Most Improved Alumni Chapter Northeastern – Albany Upstate New York Southern – Atlanta

Western - Long Beach-Pier 9

NATIONAL WINNERS

NATIONAL INDIVIDUAL AWARDS

Chapter Advisor of the Year Maling Ebrahimpour, serving Rhode Island

District Director of the Year Jami M. Ball, serving Cal State-Northridge

NATIONAL COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding Collegiate Chapter Angelo State (TX) Most Improved Collegiate Chapter Wisconsin-Milwaukee Outstanding Professional Activities CUNY-Baruch Outstanding Service Activities CUNY-Baruch

Outstanding Professional

Activities North Central – Twin Cities (MN) Northeastern – Cincinnati South Central – Lake Charles-Lagniappe (LA) Southern – Atlanta Western – Orange County (CA)

Outstanding Service Activities

North Central – Twin Cities (MN) Outstanding Financial Operations South Dakota Outstanding Alumni Relations Cincinnati Outstanding Scholastic Development CUNY-Baruch

NATIONAL ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter Atlanta Most Improved Long Beach-Pier 9 Outstanding Professional Activities Cincinnati Outstanding Service Activities Atlanta Outstanding Collegiate Relations Orange County (CA)

> Northeastern – Cincinnati Southern – Atlanta Western – Orange County (CA)

Outstanding Collegiate Relations

North Central – Farmington South Metro (MN) Northeastern – Cincinnati South Central – Lake Charles Lagniappe (LA) Southern – Central Florida Western – Orange County (CA)

PROVINCIAL/REGIONAL COLLEGIATE CHAPTER AWARDS

*Provincial recognition with province noted in parenthesis and bold

R. Nelson Mitchell Outstanding Collegiate Chapter Atlantic Coast – Savannah State (GA) Bay Area – Santa Clara (CA) Capital – George Washington (DC) Desert Mountain – Arizona State East Central - Ohio State Eastern – Penn State-State College Empire - Stony Brook (NY) Gateway – Truman State (MO) Great Lakes - Valparaiso (IN) Great Plains (North Central) -South Dakota Gulf South -Louisiana Tech

Gulf South –Louisiana Tech Mid-South –Western Kentucky Midwestern –Missouri-Kansas City New England -Massachusetts-Amherst Niagara – Rochester Tech (NY) North Central -St. Thomas (MN) Pacific Coast (Western) -San Diego State Rocky Mountain – Colorado State Sierra Nevada – Pacific (CA) South Atlantic (Southern) -South Florida-Tampa South Pacific – Hawaii-Manoa Southeastern – Mercer (GA) Southwestern (South Central) - Angelo State (TX) Steel Valley (Northeastern) – Kent State (OH) Tornado Alley – Oklahoma

National R. Nelson Mitchell Outstanding Collegiate Chapter Eta Theta Chapter at Angelo State (TX)

"The Eta Theta chapter set out on a goal over two years ago to become one of the best chapters in the nation. Last year they showed their plan was coming together by winning National Most Improved Collegiate Chapter and used that win to propel them forward, focusing on doing the right events and running their chapter the right way. They have continued down that road of success by becoming this year's Most Outstanding Collegiate Chapter. They have done this by putting long-term initiatives into place, striving for bigger and better events, and rebranding themselves on their campus and in their community. The chapter is striving to be an ideal chapter because they believe that is the goal every chapter should have. The chapter made that happen by surpassing recruitment goals, holding solid professional and community service events, focusing on driving alumni engagement and involvement and spending onethird of their operating revenue in order to send brothers to LEAD events. The chapter had the most well-rounded application in the nation. Eta Theta focused on the right things and got the right results."

-National Awards Chair Tim Beasley



In addition to winning the National Outstanding Collegiate Chapter Award, Eta Theta was recognized provincially for Outstanding Financial Operations and Scholastic Development and regionally for Outstanding Service.

<u>Most Improved Collegiate</u> Chapter

Atlantic Coast – North Florida Bay Area – Santa Clara (CA) Capital (Northeastern) – George Washington (DC) Central – Indiana State Desert Mountain – Texas-El Paso East Central – Marshall (WV) Gateway – Lindenwood (MO) Great Lakes (North Central) – Wisconsin-Milwaukee Great Plains – Iowa State Gulf South – Louisiana Tech Gulf Western – Texas A&M -Kingsville

Mid-South (Southern) – Tennessee Midwestern (South Central) – Kansas New England – Rhode Island Niagara – Albany (NY)

Pacific Coast – Redlands (CA) Sierra Nevada – California-Merced South Atlantic – South Florida-St. Petersburg **South Pacific (Western) – Hawaii-Manoa** Southeastern – Clemson (SC)

(Continued on page 15)

CHAPTER MANAGEMENT PROGRAM RECOGNITION

The Chapter Management Program allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level, which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter should strive to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 73 chapters that reached Chapter of Excellence, 94 chapters reaching Chapter of Recognition and 125 that earned the Accredited Chapter in 2018-2019!

EXCELLENCE

A Chapter of Excellence is a chapter that is operationally sound with a wellrounded program focusing on larger scale events and National Fraternity promotion. These are the top performers in Delta Sigma Pi.

Angelo State (TX) Arizona State Ball State (IN) Binghamton (NY) Cal Poly-Pomona Cal State-Fresno Cal State-Fullerton Cal State-Long Beach California Lutheran California-Davis California-Merced California-Riverside Central Florida Chapman (CA) Clemson (SC) Concordia (CA) Denver Drake (IA) Duquesne (PA) Florida Atlantic Florida Southern George Washington (DC) Hawaii-Manoa Indiana State Iowa Iowa State Kansas Kent State (OH) La Verne (CA) Longwood (VA) Loyola Marymount (CA) Massachusetts-Amherst Mercer (GA) Miami-Òhio Minnesota Missouri-Kansas Citv Nebraska-Omaha

Nevada-Reno North Florida North Texas Northern Arizona Northern Colorado Penn State-Erie Pepperdine (CA) Radford (VA) Redlands (CA) Rider (NJ) Rochester Tech (NY) Saginaw Valley State (MI) Saint Peter's (NJ) San Diego State South Dakota South Florida-St. Petersburg St. Cloud State (MN) Syracuse (NY) Tampa (FL) Tennessee Texas A&M-Kingsville Texas Tech Texas-Arlington Texas-Austin Texas-El Paso Truman State (MO) Valparaiso (IN) Washington State Washington-Seattle Wayne State-Michigan Wayne State-Nebraska Western Kentucky Winona State (MN) Wisconsin-La Crosse Wisconsin-Madison Wisconsin-Milwaukee®

RECOGNITION

A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. All chapters listed under Chapter of Excellence also achieved this level.

Adelphi (NY) Albion (MI) Auburn (AL) California-Santa Barbara Connecticut Dayton (OH) DePaul (IL) Florida State Georgia Southern Hawaii-Hilo Marquette (WI) Miami-Florida Midwestern State (TX) Missouri-St. Louis Nebraska-Lincoln New Mexico State Pacific (CA) Texas-Dallas UCLA Virginia Tech Western Illinois

ACCREDITED

An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the National Fraternity. To earn Accredited Chapter, a chapter must submit 100% of all items in the first tier, with at least 95% of those items correctly completed and submitted on time. All chapters listed under Recognition and Excellence also achieved this level.

Cal Poly-San Luis Obispo Cal State-Chico Cal State-East Bay California-Irvine Colorado State Florida Georgia Howard (DC) Kennesaw State (GA) Lewis (IL) Lindenwood (MO) Louisiana State Louisiana Tech Loyola-Chicago Loyola-New Orleans Lynchburg (VA)

Minnesota State Northeastern (MA) Ohio State Oklahoma State Pace-Westchester (NY) Rockhurst (MO) Santa Clara (CA) Savannah State (GA) South Florida-Tampa St. Joseph's (PA) Texas-San Antonio Troy (AL) West Florida Western Michigan@

Alumni Chapter Recognition Program

The Alumni Chapter Recognition Program encourages alumni chapters to promote leadership, enrich programming, enhance communication with their membership and receive recognition for their efforts.

Congratulations to the following alumni chapters reaching recognition for 2018-2019!

Gold

Gold chapters completed requirements of the Bronze and Silver levels, increased chapter communications, additional events, Certified Deltasig Leader training, and submitted a chapter planning and operations report.

Central Florida Chicago Cincinnati Cleveland-Akron Farmington South Metro (MN)Long Beach-Pier 9 Oklahoma City Tornado Alley Orange County (CA) Pomona Valley (CA)

Silver

Silver chapters reached the Bronze level along with additional chapter events and communications, CDL training, collegiate relations events and recruitment requirements.

Fresno-CenCalLos AngelesWinona-LaCrosse (WI)

Bronze

Bronze chapters met requirements in chapter events, communications and supporting the Delta Sigma Pi Leadership Foundation.

Albany Upstate New YorkLake Charles-Lagniappe (LA)

Capital – George Washington (DC) Central – Illinois State Central Gulf – Auburn (AL)

Desert Mountain (Western) – Texas-El Paso

East Central – Ohio State Eastern – St. Joseph's (PA) Empire (Northeastern) – CUNY-Baruch Gateway (South Central) – Truman State (MO)

Great Lakes – Wisconsin-Milwaukee Great Plains – South Dakota Gulf South – Louisiana State Gulf Western – Texas-Austin Mid-Atlantic – Longwood (VA) Mid-South – Western Kentucky Midwestern – Missouri-Kansas City New England – Bentley (MA) Niagara – Binghamton (NY) North Central (North Central) – Minnesota

Pacific Coast – San Diego State Pacific Northwest – Washington-Seattle Rocky Mountain – Denver Sierra Nevada – Pacific (CA)

South Atlantic (Southern) – South Florida-St. Petersburg

South Pacific – Hawaii-Manoa Southeastern – Clemson (GA) Southwestern – Angelo State (TX) Steel Valley – Kent State (OH) Tornado Alley – Texas Tech

Outstanding Financial Operations

Central – Purdue (IN) Desert Mountain - Arizona State East Central – Ohio State Great Lakes - Marguette (WI) Great Plains (North Central) - South Dakota Gulf South - Louisiana State Huron – Saginaw Valley State (MI) Niagara – Albany (NY) Pacific Coast (Western) - California-Riverside Pacific Northwest - Washington-Seattle South Atlantic (Southern) - South Florida-Tampa South Pacific – Hawaii-Manoa Southwestern (South Central) - Angelo State (TX) Steel Valley (Northeastern) -**Duquesne (PA)** Tornado Alley – Texas Tech

Outstanding Alumni Relations

Atlantic Coast – North Florida Bay Area – Cal Poly-San Luis Obispo Capital – George Washington (DC) **Desert Mountain (Western) – Texas-El Paso East Central (Northeastern) – Cincinnati** Eastern – Rider (NJ) Empire – Adelphi (NY) **Gateway (South Central) – Truman State (MO)** Great Lakes – Wisconsin-Madison Great Plains – South Dakota Gulf South – Louisiana Tech Gulf Western – Texas-San Antonio Mid-South – Western Kentucky

Outstanding Alumni Chapter Atlanta

"Atlanta prides itself on having a diverse calendar that appeals to its diverse membership. Between nine professional events, eight service events, and countless more social interactions, the chapter's events varied in type, location and more to appeal to a large percentage of their members. The chapter made a conscious effort to promote interaction between younger members and long-time active alumni chapter members. They also had three goals—increase dues paying members, create a communication plan and improve brotherhood opportunities—which they achieved."

-National Awards Chair Tim Beasley



In addition to winning the National Outstanding Alumni Chapter Award, Atlanta was recognized provincially for Most Improved and Outstanding Service and Professional Activities.

Midwestern – Kansas New England – Massachusetts-Amherst Niagara – Binghamton (NY) North Central (North Central) – St. Cloud State (MN) Pacific Coast – California-Riverside Rocky Mountain – Colorado State Sierra Nevada – Cal State-Fresno South Atlantic – South Florida-St. Petersburg South Pacific – Loyola Marymount (CA) Southeastern (Southern) – Georgia Southwestern – North Texas

Steel Valley – Kent State (OH)

Gateway – Truman State (MO)

Outstanding Scholastic Development

Atlantic Coast – Savannah State (GA) Bay Area – Cal Poly-San Luis Obispo Capital – Howard (DC) **Desert Mountain (Western) – Northern Arizona** East Central – Ohio State Eastern – Rider (NJ) **Empire (Northeastern) – CUNY-Baruch** Great Lakes - DePaul (IL) Great Plains – Drake (IA) Gulf South - Loyola-New Orleans Mid-Atlantic - North Carolina-Greensboro Mid-South - Tennessee Midwestern – Missouri-Kansas Citv New England – Massachusetts-Amherst Niagara - Albany (NY) North Central (North Central) - St. Cloud State (MN) Pacific Coast - California-Irvine Pacific Northwest - Washington-Seattle Rocky Mountain – Denver Sierra Nevada - Pacific (CA) South Atlantic (Southern) - South Florida-Tampa South Pacific – Hawaii-Manoa Southeastern - Mercer (GA) Southwestern (South Central) - Angelo State (TX) Steel Valley – Akron (OH)

Congratulations to these Distinguished Alumni!



A number of brothers were recognized for their continued service during the Alumni Recognition Luncheon at Grand Chapter Congress. From left: Terri L. Kane, Buffalo; Bill Loventhal III, Georgia State; Jeff Blanchard, Kennesaw State (GA); Kevin Zachman, Grand Valley State (MI); Donna Zachman, North Florida; Nancy Brunton, Akron (OH); Stacy Jordan, Georgia Southern; Michelle Cain, Troy (AL); Kyle Junk, Penn State-Erie; and Gina Oleksinski, Georgia State.



Phil Almquist, Bentley, was presented his Silver Helmet by GP Tricia Smith Saturday morning at Grand Chapter Congress.

Golden Helmets

William "Bill" G. Loventhal III, *Georgia State*, has been a 50-year dues paying member of the Atlanta Alumni Chapter, regularly attending business meetings and events, including the chapter's annual picnic and Founders' Day event. He has also served as a professional speaker for the chapter on numerous occasions to talk about his career at Northwestern Mutual Life Insurance Company. Bill attended the 2007 Grand Chapter Congress and he is a supporter of the Leadership Foundation.

Michael J. Tillar, *Cincinnati*, is an active member of the Cincinnati Alumni Chapter and regularly gathers with brothers from the "good old days". After college, Mike joined Central Office staff as a chapter consultant and then stayed on to serve as Assistant Executive

Director for eight years. Mike was a member of the Governance Task Force that helped us create the current five provinces and Board/RVP structure. He was instrumental in shepherding the Alpha Theta Chapter house assets into the Leadership Foundation, resulting in scholarships and grants for Cincinnati brothers every year. Mike also provides much appreciated counsel and historical perspective to Executive Director Schilling on a frequent basis.

Silver Helmets

Philip D. Almquist, *Bentley (MA)*, has been an active alumni member of both Boston and Philadelphia Alumni Chapters, serving in multiple roles for both chapters including President, Vice President and Vice President-Chapter Operations. Most recently he was one of two District Director's for the newly installed Omega Chi Chapter at Drexel (PA). Phil is a member of the 2007 Centennial Society and has only missed one Grand Chapter Congress since 1993.

Jeffrey A. Blanchard, *Kennesaw State* (*GA*), started his years of involvement in Atlanta serving as secretary for the Atlanta Alumni Chapter and District Director for Mercer (GA). During that time he also started dating Kate, *St. Thomas* (*MN*), where they attended many local and national events together. When the two got married, at least half of the guests were brothers! After moving to Minneapolis, Jeff joined the Twin Cities (MN) Alumni Chapter, being active with the chapter's annual Toys for Tots drive and recently serving as District Director. He has also served as a member of the North Central Provincial Awards Committee. Jeff and Kate have attended the last three Congresses together, making this Jeff's seventh. They also regularly support the Leadership Foundation.

Nancy Brunton, *Akron* (*OH*), is active with the Cleveland-Akron Alumni Chapter and has attended a number of national events including five Grand Chapter Congresses. In addition to her own involvement, Nancy has been a large supporter of her husband, Alan Brunton, *Akron* (*OH*), as he has served as Regional Vice President, District Director, Alumni Chapter President and more. Together, they also financially support the Leadership Foundation.

Michelle J. Cain, *Troy* (*AL*), is a Golden Council member, having served as the Central Gulf Regional Vice President from 2001 until 2009. She is an active member of the Birmingham-Magic City Alumni Chapter, previously serving as the chapter's VP-Collegiate Relations, VP-Finance and Secretary. She has also been a District Director for chapters at Alabama, Troy (AL) and West Florida and served on both the National Scholastic Development and Awards Committee and the Southern Provincial Awards Committee. Michelle is also a Leadership Foundation donor and has attended nearly 40 national events, including every Congress since 1995. Stacy Jordan, Georgia Southern, has stayed active since initiation in a number of roles from District Director to Foundation Trustee, both roles she still holds today! She is an active dues paying member of DC Metro Alumni Chapter, having served in officer roles for both DC Metro and Atlanta Alumni Chapters. Stacy has been a District Director for Georgia Southern, Georgia College & State and Georgia State and currently for George Washington and Bowie State Colony. Stacy is a Golden Council member for serving as Capital Regional Vice President from 2009 until 2011 and has volunteered her time for the National Alumni Development and Community Service Committees, chaired the Northeastern Provincial Alumni Development Committee and served on a number of Foundation committees. Brother Jordan has attended nearly 100 national events, including every Grand Chapter Congress since 1995 and has participated in over 10 chapter installation or reactivations. Stacy has also been recognized as a Benefactor for more than \$25,000 of giving to the Leadership Foundation.

Kyle E. Junk, *Penn State-Erie*, started his years of service as a District Director for Penn State-State College. He then started volunteering for the Leadership Foundation, first as a committee member, then as a Trustee from 2012-2016. During that same time he served as President and Vice President to the Philadelphia Alumni Chapter. Kyle has attended 25 national events including eight Grand Chapter Congresses and has been recognized as a Benefactor for more than \$25,000 of giving to the Leadership Foundation.

Terri L. Kane, *Buffalo (NY)*, is a Golden Council member, having served as the Allegheny Regional Director. Most recently, Terri served as Pledge Educator and District Director for St. John Fisher (NY) while they were a colony and is still DD for the chapter. She has also served on the Leadership Foundation's Scholarship Selection Team since 2016 and regularly donates to the Leadership Foundation. She also attends national events when able—this is her ninth Grand Chapter Congress.

Gina M. Oleksinski, *Georgia State*, has been an active member of the Atlanta Alumni Chapter, including serving as President, VP-Chapter Operations and Director of Community Service. During that time, she also took the opportunity to mentor many collegiate members. She is an ongoing donor to the Leadership Foundation and helped coordinate the Kappa Chapter/ Daniel E. Plaster Scholarship for members of Georgia State. Gina has also attended a number of national events, including six other Grand Chapter Congresses.

(Continued on page 18)

(Continued from page 17)



Jessica Boucher, New Mexico State, was presented the Distinguished Service Certificate by GP Tricia Smith (left) during Grand Chapter Congress. Jessica was recognized by the Board for her continued service to the Fraternity. Her most recent service includes Capital Regional Awards Committee (since 2017), the National Community Service Committee (since 2017), the National Finance Committee (since 2015), and as VP-Finance for DC Metro (since 2017). She also has the longest tenure of all of the national bylaws reviewers (since 2013). Jessica has been active within DC Metro, serving in every alumni chapter officer position since 2010. She has also served as DD for Omicron Rho at Cornell, Xi Rho at George Washington and Mu Tau at George Mason and has served on the National Alumni Development Committee (2011-2013) and the Northeastern Provincial Community Service Committee (2014-2017). She does all of this while working as Senior Auditor at U.S. Government Accountability Office, raising a young child and attending Washington Nationals baseball games!

Donna S. Zachman, *North Florida*, was a member and officer of the Charlotte (NC) Alumni Chapter until 2004. She served as District Director for Beta Gamma (South Carolina), Xi Sigma (Wingate), and Omicron Pi (Radford); and assisted with the founding of Wingate and reactivation of Radford. She earned the Regional District Director of the Year for the Mid-Atlantic Region in 2003. Donna then moved to Atlanta and became a member of the Atlanta Alumni Chapter. There she served as Vice President-Professional Activities for three years, during which the chapter won the national award for Most Outstanding Professional Activities each year. In 2018, Atlanta Alumni Chapter presented her with the Bob Busse Service Award for significant

service to Delta Sigma Pi and the community. Together, Donna and Kevin donate to the Leadership Foundation and have attended nearly 30 events together, including every Grand Chapter Congress since 1995.

Kevin L. Zachman, Grand Valley State (MI), began his years of alumni service as a chapter consultant at the Central Office. After moving to North Carolina, he became active with the Charlotte Alumni Chapter and served as Alumni Chapter President. He was District Director for Zeta Upsilon (Virginia Tech) and Xi Sigma (Wingate University), where he helped found the chapter, earning him the Regional District Director of the Year for the South Central Region in 2001. He was Mid-Atlantic Regional Vice President from 2001 until 2003. Kevin later moved to the Atlanta area where he joined the Atlanta Alumni Chapter and served as District Director for Pi (Georgia) and Iota Mu (Georgia College & State University). Congress holds a special place in his heart-he proposed to his wife, Donna, at the 1997 Grand Chapter Congress in New Orleans!



James Deaton II, Oklahoma, was presented the Anthony Z. Fernandez Distinguished Alumni Service Award by Tornado Alley RVP and previous alumni chapter president Jennifer Mayes during Oklahoma City Tornado Alley's semi-annual meeting in June. Brother Deaton was recognized for years of service to the alumni chapter and local collegiate chapters including serving as President, VP-Finance and VP-Chapter Operations for the alumni chapter, conducting financial reviews for Beta Epsilon at Oklahoma and attending National Fraternity events.

Share news about your alumni chapter activities! Email your news and photos to magazine@dsp.org

Mystic LAKE



LOS ANGELES met in June to hold officer elections, discuss Grand Chapter Congress, vote on chapter bylaws and

induct new members.

CINCINNATI gathered for food and fun at Marty's Hops and Vines in June.

TWIN CITIES (MN) hosted over 40 brothers in May at Canterbury Park in Shakopee, MN for a behind-the-scenes tour of the horse-racing park by a former jockey and an overview of the business operations by Brother Jacob Lewy, Winona State (MN).

ARLINGTON AREA LONE STAR (TX) held its 14th Annual Lone Star Luau in August at the home of past chapter president and Golden Council Member Paul Brodie. The Luau included great food, friendly competition playing retro arcade games, and a break from the Texas heat in the pool.



LONG BEACH-PIER 9 (CA), POMONA VALLEY (CA), NORTH HOLLYWOOD (CA), and LOS ANGELES (CA) enjoyed a fun day of brotherhood at the ballpark as they watched the Los Angeles Dodgers battle it out with the San Diego Padres!

Brothers gathered to celebrate 2011 Lifetime Achievement recipient Nic Windeshausen's 96th birthday. The gathering included three other Lifetime Achievement recipients including Norm Kromberg (2019), Claire Sammon Roberts (2017) and Mark Roberts (2007). From left: now VPF Jodi Schoh, Associate Executive Director: Education and Events Shanda Gray, Windeshausen, Sammon Roberts, Roberts, Trustee Emeritus Jennifer Aichele, Golden Council member Mary Moon and Kromberg.

More than 15 IOWA STATE brothers gathered in May for the wedding of brothers McKenzie Perry and Drew Wetterich.

BOSTON ALUMNI hosted their annual BBQ to celebrate 2018-2019 accomplishments and to kick off the new fiscal year!







DALLAS AREA, FORT WORTH COWTOWN and ARLINGTON AERA LONE STAR (TX) hosted a brunch to help raise money for the Leadership Foundation's Delta Epsilon (North Texas) Scholarship. With the help from donors, the fund has reached the minimum endowment amount and will start paying out scholarships next year!

OKLAHOMA CITY, KANSAS CITY, DALLAS AREA and LOS ANGELES hosted an event for brothers in Atlanta during Grand Chapter Congress. Over ten alumni chapters were represented by the 26 attendees.



CAL STATE-CHICO alumni brothers held a reunion (1967-1976) featuring dinner, music, Deltasig memorabilia and more.





At Grand Chapter Congress, ORANGE COUNTY wore pink and sold "On Wednesday We Wear Pink" ribbons, raising \$300 for Breast Cancer Research Foundation.

On Campus

Share news of your collegiate chapter's activities and events with brothers across the country! Email news and photos to magazine@dsp.org

BABSON (MA)'s Centennial Class of 2019 recently graduated, prompting current Deltasigs and alumni to gather in support. Pictured far right is Undergraduate Dean Ian Lapp. Also pictured is 2016 COY Jen Huynh (fourth from right).





SAN FRANCISCO STATE prioritizes membership growth by spending a week in the fall answering questions and talking to students on campus about Delta Sigma Pi. Back row from left: Ashley Honn, Sucre Lopez and Swathi Sukumar. Front from left: Kayla Kim and Glenda Lai.

 WESTERN MICHIGAN brothers spent part of their summer in Paderborn, Germany studying abroad. From left: Eden VanSicklen, Emily Wood, Trent Aukerman and Spencer Waldmann.





CAL STATE-FRESNO hosted its 24th annual Delta Sigma Pi Golf Tournament, welcoming both alumni and collegiate brothers to network and enjoy a round of golf, one of the chapter's most looked-forward-to events each year.

GEORGIA brothers joined a community service event on campus sponsored by Protiviti, a global consulting firm, where they packaged over 350 meals.





WEST FLORIDA brothers promoted Deltasig at Argopalooza, the university's fall involvement fair. From left: Andrew Stoker, Elora Mason, Selina Wills and Dominick Rand.

 ARIZONA STATE brothers packed over 860 meals at St. Mary's Food Bank, helping those in their local community battling hunger.



INTERN. EXPLORE. SUCCEED.





IES Internships, a proud partner of Delta Sigma Pi, offers 20 exciting programs in cities that span the globe. Our full-time, credit-optional internships during fall, spring, and summer allow you to gain the professional experience you need to become a global leader while having the adventure of a lifetime!

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SUMMER 2020 - February 14, 2020 London & Paris - February 7, 2020 New York - March 6, 2020

FALL 2020 - May 15, 2020

*Your study abroad office, career services, or academic department may have internal deadlines that are different.

For more information: www.DSP.org/IESInternships internships@IESabroad.org



On Campus



NEW JERSEY brother Francesca Romaniello recently dedicated time to the Fraternity encouraging interested students to learn more about Delta Sigma Pi and attend an upcoming information session.

LINDENWOOD (MO) bonded at the university's recruitment event, Involvopalooza. From left: Heather Gundlach, Cazmeairah Schwarz, Cheyenne Johnson, Gordon Conrad, Jasmine Blackburn and Justin Keller.





CAL POLY-SAN LUIS OBISPO brothers attended a San Francisco Giants game, where they met up with an alumni member who currently works for the team as a development coordinator. From left: Kevin Flood, Carter London, Zach Greene, Drew Ziegler and Thomas Cooper.

Nearly \$65,000 in Academic Scholarships Awarded

The Delta Sigma Pi Leadership Foundation is proud to announce that through the generosity of countless Delta Sigma Pi brothers and friends, nearly \$65,000 in academic scholarships was awarded in 2019. Award amounts this year ranged from approximately \$375 to nearly \$6,000 per scholarship. Congratulations to all of our recipients—a complete list is available at **dsp.org/scholarship**.

Applications for 2020 will be available starting February 2020 and are due by June 15.

Omega Chi Creates a New Presence in Philadelphia

School: Drexel University – Philadelphia, PA

Chapter Number: 302

Installation Date: July 20, 2019

Installing team assisting national officers: brothers from Beta Xi Chapter at Rider (NJ). National officers present included: GP Tricia Smith, Northeastern PVP Dan Collins, 2018 COY Travis Brodbeck, DDs Angela Coston Jones, Phil Almquist, Dan Palo and Charles Weening, LF Trustees Stacy Jordan and Corie McCreary and Senior Director of Membership Growth & Expansion Dale Clark. The Pledge Educators were Conchita Dixon and Renee Stewart.

History of the University: Drexel University is a private institution founded in 1891 by financier and philanthropist Anthony J. Drexel. It was originally named the Drexel Institute of Art, Science and Industry and was a non-degree granting institution. The first bachelor degrees were awarded in 1914 when they organized 18 departments into four schools. Drexel's cooperative education model began in 1919 and has led the way for co-op programs since that time. In 1936 the name changed to Drexel Institute of Technology and later changed to university status in 1970. Today, there are more than 26,000 students enrolled in over 70 undergraduate and 100 graduate programs.

Concentrations: accounting, business analytics, business & engineering, economics, finance, general business, international business, legal studies, management information systems, marketing, operations & supply chain management, organizational management, real estate management & development and sports management. Drexel Colony began January 29, 2019 when a group of students saw a need for a national professional organization for business students. The group worked continuously to hold regular meetings and host activities with help from nearby Beta Nu Chapter at theUniversity of Pennsylvania.

The colony hosted resume and Excel workshops, networked with/toured companies such as Johnson & Johnson and Cigna and organized an accounting networking day. They have valued service by organizing gift baskets and serving food at the Philadelphia Senior Center, volunteering for Philadelphia Marathon for Cancer Research and hosting an American Red Cross blood drive on campus.

According to District Director Angela Coston Jones, "The colony members' eagerness to create an atmosphere of dedication within the areas of academics and community service, serves as a great start on the road to becoming brothers within our Fraternity." Welcome, Omega Chi!

Newly initiated members of Omega Chi Chapter at Drexel University pose together before a celebratory gathering in their honor with friends and Fraternity leaders.

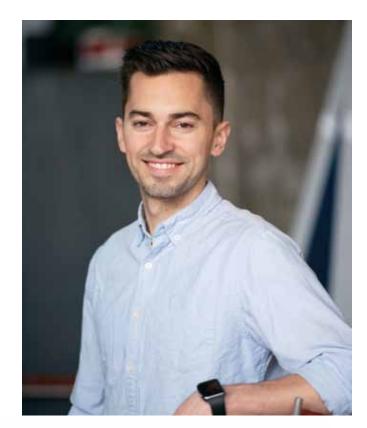
What would you do if you didn't have to worry about your luggage? Meet Bounce.



or many Deltasigs, travel isn't an unfamiliar word. Whether it comes into play for work (we see you Educational & Leadership Consultants!), for a bit of rest and relaxation or to one of the Fraternity's many nationwide LEAD events/conferences, brothers know how impactful wanderlust can be. And... how gosh darn annoying it can be too. There. We said it. But, lucky for those of us who have drug suitcases around a brand new city, while simultaneously just trying to find a place to eat, 2012 National COY Cody Candee has a solution.

A seasoned traveler, Candee has been to 50 countries (and counting!) since 2010 which includes backpacking in South America, living in Bangalore, India and spending some time working in London. He has also called more than 12 cities home. Describing himself as a minimalist at heart, Cody couldn't help but realize during his travels how much people plan their days and ultimately their lives around the things they own. According to Candee, "I thought, there has to be an easier way." Having spent some time working for Intuit as a product manager/lead, it wasn't long before Bounce was created around the concept of "you could bounce your stuff away from you and then bounce it back to you."

Bounce is a short-term storage solution marketplace,





Book Online

Browse dozens of locations and choose the one most convenient to your plans.

How It Works



Drop Off Items

Show your booking receipt – our partner will securely tag & store your luggage.



Enjoy the City

Go about your day without lugging around your things.

recently named the "Best Luggage Storage Provider in NYC." Essentially, consumers can download the app, select a nearby location to store their luggage for the day and for \$5.90 per bag per day enjoy the city hands-free. Candee partners with local businesses such as hotels or shops who in exchange for offering luggage storage are compensated. A key-factor in being a Bounce partner is having reliable and consistent hours of operation, so customers can depend on when to drop off/pick up their belongings. The best part? Bounce offers long-term storage for those who want to bounce away their things for an extended period of time.

What began as two young men (Candee and cofounder Aleksander Rendtlsev) working out of a living room in New York has become a company spanning the country (and soon, the globe!). Today, the Bounce team is equipped with a handful of new team members, official headquarters and have recently brought on an intern. And there is no stopping them as they operate by Cody's favorite motto, "Have a bias for action." In fact, the team is working diligently to add an additional 55 cities to the docket. With access to potentially the most prime real estate in the world and no shortage of locations to expand to, the future is bright for Candee, who believes "If you want to have a really good business you have to have a really good team."

Although he obviously keeps very busy, Candee, Wisconsin-Madison, is a Deltasig for life. Having gone to every Grand Chapter Congress since 2009, he began as a colony member working hard to get their charter. Helping the group go from struggling to experiencing lines out the door at events, Candee played a major role in marketing the chapter and maintaining tight bonds. As National COY, he focused on rallying brothers around best practices and bridging the gap between brothers from different chapters to form mentorships between collegiate members. While he is grateful for many brothers who have mentored him throughout the years, he recalls meeting District Director of the Year Patrick Bonfrisco as a colony member and learning many valuable lessons from him later as they served on the Board of Directors together.

While his company may be built on solving universal travel headaches, Candee credits his many adventures with giving him a profound sense of perspective. "You realize something you thought was true your whole life, someone else thinks what's conflicting was true their whole life. It causes you to reflect on what you truly believe."

Check out Bounce:

usebounce.com

• Available on the App Store/Google Play

Tips from a Master Traveler

Cody highlights his best recommendations for those who wish to see more of the world, and do so in the most cost effective, efficient way possible.

Travel Tools

If you are looking for activities to do while on your trip, Lonely Planet is great for more advanced research. I also use Wikitravel—I load on my phone while at the airport and start doing my research of what I want to see and do.

My other favorite apps include: Currency Converter, Google Translate, and (of course) Bounce Bag Storage.

Save Money, Travel More

Open a bank account with Schwab for free and get their best-in-the-world ATM card. Why is it the best? It has no ATM fees worldwide! Withdraw local currency when you land at your destination and withdraw cash as needed (lowering your risk of getting pick-pocketed).

If able, pay for normal monthly spending on a credit card and pay it off in full every month—maximizing your frequent flyer points. Check out The Points Guy to find cards where you'll earn 50,000+ points right off the bat.

Considering renting your home out while you are gone. This can often pay for your accommodations abroad!

Travel Light

I've traveled around the globe for 10 months with just a small backpack. I had everything I needed—almost. Sometimes I would buy items locally (like warmer clothes) but it was easier to travel with less items. Hardcore backpackers will travel for \$5 a day, so just find your comfort level.

Travel solo. You can see a lot more of the world if you're not trying to coordinate with someone else. It's also a surreal experience to be totally on your own in a foreign country.

Engage Locally

Go to local events and venues. Chat with locals. Embrace their way of life even if just for a day because it will show you that your way of life is not the only way. Sometimes this is the most enlightening thing about traveling.

Plug into the local hostels (even if you don't stay there) as you'll find all the social life you can imagine there.

Stay Safe

Avoid engaging in any transaction when someone coldapproaches you because they're almost always trying to make a few extra bucks off you. If you need something, ask a trusted source (like your hotel desk). New job? Start a new business? Get promoted or recognized for an achievement? Share your news with us! Email magazine@dsp.org.

Handy Hats – Dayton Brother's Class Project Turns into a Full-Blown Business



Danielle Ruffolo, *Dayton (OH)*, first pitched the idea of Handy Hats during her sophomore entrepreneurship program as a class assignment. The idea was to create hats with built-in pocket pouches that can conceal everyday essential items, like credit cards, cash, student IDs and even lip balm. Much to her excitement, it was one of the top ten ideas, meaning soon she had a team formulated to help make the business venture a reality. With a team of five students, a \$5,000 budget from the university and the responsibility of managing every aspect of the venture,

the teams would update each other in a management meeting once per week on their business's progress.

After the class ended, a professor encouraged Danielle to continue Handy Hats – and at 19 years old she did just that! She utilized partnerships to take the business to the next level, working with the Pink Ribbon Girls to create hats to benefit breast cancer research. She is thankful for her Deltasig brothers, who helped sell hats during table hours, modeled for photo shoots and spread the word about the business through social media and word-of-mouth. "Delta Sigma Pi is a group that I am so thankful to be a part of," says Danielle. "It was so much more than something to get involved with, but a place where I enriched myself to become a more polished business professional, and it became family. In fact, my parents met at a Delta Sigma Pi event way back in 1987... so I guess that makes me a DSP baby!"

Fast forward, the company has accelerated impressively, having raised over \$80,000 in sales, won \$50,000 in resources and prize money from the University of Dayton, competed on Shark Tank and is currently working with a law firm to finalize patents for the design.

According to Danielle, "When I first presented my idea, I had no idea that it would result in such an amazing learning experience and something I am SO passionate about."



Susan Hanlon, *Akron (OH)*, is interim dean at The University of Akron College of Business in Akron, Ohio.

Josey Jagelski, *Arizona State*, is a commercial trainee at Anheuser-Busch in St. Louis.

Gregory Konz, *Arizona State*, is special assistant to the dean of the business school at Fairfield University in Fairfield, Conn.

Daena Cedillo, *Babson (MA)*, is a corporate analyst at PTC in Boston.

John Bradley, *Bryant (RI)*, is an account manager at Amica Mutual Insurance in Framingham, Mass.

Jeff Hoida, *Cal Poly-San Luis Obispo*, is an emergency medicine physician at Emergency Medical Specialists of Jacksonville, Fla.

Gayle Gerhardt, Cincinnati, Program Coordinator for the Footlighters, Inc., Newport, KY, has won multiple "Excellence in Program" Orchid Awards from The Association of Community Theatres (ACT) of Greater Cincinnati, Inc. Since she began three seasons ago, Gayle produced award-winning programs for Hair, Side Show, Jekyll & Hyde, Grease, Peter and the Starcatcher, and Chicago.

Christopher Panciocco, *Coastal Carolina*, is an account executive at WCA-Orlando in Orlando, Fla.

Paul Graham, *Colorado State*, is a product owner at Personify Corp. in Austin, Texas.

Kyle Steinhoff, *Colorado State*, is multi fin analyst at Lockheed Martin in Littleton, Colo.

Mario Blanca, *Connecticut*, is a broker owner at Blancorp Properties in Orlando, Fla.

Dahlia Wilson, *Cornell (NY)*, is an associate consultant at Boston Consulting Group in Bethesda, Md.

Matthew Johnson, *DePaul (IL)*, is a business development representative at Groupon in Chicago.

Michael Mayers, *DePaul (IL)*, is a consultant at IBM in Chicago.

Kelly Rabin, Drake (IA), is principal at Rabin Advisors, LLC in Issaquah, Wash.

(Continued on page 30)

Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dsp.org.

Mergers

Wiley Smith and Anna Tieu, both *California-Riverside* on March 31. They live in Redlands, Calif.

Ashley Snow, *Clemson (SC)*, and Will Dority on August 3. They live in Boston.

Melissa Greiman, *Indiana State*, and Brett Hormann on August 3. They live in Fort Wayne, Ind.

McKenzie Perry and Drew Wetterich, both *Iowa State* on May 25. They live in Schaumburg, Ill.

Julianne Martin, *Louisville* (*KY*), and William Crable on April 13. They live in Louisville, Ky.

Peter Chamberlain, *Oklahoma,* and Emily Dowgwillo on May 25. They live in Belmont, Mass.

Patrick Flynn, *Penn State-Erie*, and Karen Paradis on June 22. They live in Pittsburgh.

Brian Judd, *San Francisco State*, and Dianne Lefebvre on September 7. They live in San Jose, Calif.

Rachel Trimble, South Florida-St. Petersburg, and Christopher Sands, Florida State, on August 24. They live in St. Petersburg, Fla.

Kira Kawakami, *Syracuse* (*NY*), and **Alexander Munoz**, *Cal State-East Bay*, on April 6. They live in Honolulu.

Allison Coe and Taylor McMickle, both *Texas Tech*, on August 24. They live in Schaumburg, Ill.

Jason Bangert and Caroline Ruprecht, both *Truman State* (*MO*), on June 8. They live in Knoxville, Tenn. Sarah Buczkiewicz, *Truman* State (MO), and Ramiro Garcia on August 31. They live in Wheaton, Ill.

Kailey Micek, *Truman State* (*MO*), and Riley Bonnesen on June 2. They live in Chesterfield, Mo.

Lucas Seubert and Lauren Beavers, both *Truman State (MO)*, on July 1. They live in Kansas City, Mo.

Carolyn Wappelhorst, *Truman State (MO),* and Alec Graham on June 1. They live in St. Louis.

Xavier Scott-Reed, *Valparaiso* (*IN*), and Melody Elkins on May 24. They live in South Bend, Ind.

Gains

Stacy, *Cincinnati Alumni*, and **Shawn Heyderhoff**, *Iowa State*, on June 29 – Austin John. They live in Batavia, Ohio.

Lindsay Dilger, *Missouri-Columbia*, and Clark on May 14 – Mark James. They live in Frankfort, Ill.

Fiana Sandy, *Pace-Westchester* (*NY*), on August 11 – Xavier Amari. They live in Saint Albans, N.Y.

Kimberly Freund, *St. Cloud State* (*MN*), and Christopher, on June 25 – Caleb. They live in Jordan, Minn.

Hannah and **Sam Lackner**, *Truman State (MO)*, on August 16 – Brenna Mae. They live in St. Louis, Mo.

Kristie Rigdon, *Truman State* (*MO*), and Mathew on April 8 – Mason William. They live in Spring Lake, N.C.

Kelsey Karn, *Winona State (MN),* and David, on May 8 – Beckham Joseph. They live in Chippewa Falls, Wis.

Losses

Angelo State (TX) Charles Harless (June 24) Cal State-Chico Robert Eernisse (April 29) Michael Marks (February 23) Cal State-Sacramento Lin Richins (August 16, 2018) **Detroit** (night) Gerard McMaster (May 8) Drake (IA) Samuel Plecas (February 8, 2018) **Eastern Illinois** Mikel Huelsmann (July 12) **Eastern New Mexico** David Sickles (June 24) **Florida Atlantic** Edward Mara (February 9) **Georgia State** Victor Rachael (February 21) Louisville Winton Vernon (August 4) Marquette (WI) Alphons Pitterle (August 31) Miami-Florida Henry Holmes (July 16) Nebraska-Omaha Robert Costello (March 20) Roger Whitney (July 18) **Oklahoma State** Ronald LeVene (September 20, 2018) Penn State-State College Fred Schaefer (May 3) Rider (NJ) Herbert Young (August 17) St. Bonaventure (NY) Maurice Roukous (August 14) **Texas Christian** Robert Harman (May 7) **Texas Tech** Jimmie Mason (April 5) **Tulane (LA)** Charles Simon (April 16) Washington-St. Louis Terry Morris (July 31)

DELTASIGnificants

(Continued from page 28)

Betsy Bowers, *East Tennessee State*, is vice president, finance and administration, at University of West Florida in Pensacola, Fla.

Ethan Gulock, *Elon (NC)*, is a financial advisor associate at AXA Advisors in Raleigh, N.C.

Nicole Kendall, *Evansville* (*IN*), is banking center manager at Old National Bank in Avon, Ind.

Michael Grove, *Ferris State (MI),* is vice president – business technology system fleet/merchant service aviation at Uniformed Services Benefit Association in Overland Park, Kan.

Sarah Sherr, *Florida*, is an account analyst, internal sales at PIMCO in Austin, Texas.

Czarina Lam, *Hawaii-Hilo*, is director of revenue strategy at Hyatt Hotels-Destination Hotels in San Diego.

Sidney Williams Jr., *Howard* (*DC*), is CEO at Crossing Capital Group in Morristown, N.J.

Melissa Hormann, *Indiana State*, is a procurement agent at Parkview Health in Fort Wayne, Ind.

John Doren, *James Madison (VA)*, is an accountant at Chesapeake Public Schools in Chesapeake, Va.

Jamie Graves, *Lynchburg (VA)*, is an account manager at Apex Systems in Alexandria, Va.

Jean Mix, *Marquette* (WI), is founder of Mix Education Services in Canton, Conn.

Nicole Eidelman, *Massachusetts-Amherst*, is in IT risk advisory at Ernst & Young in Boston.

Eddie Stephens, Miami-Florida, was awarded the 2019 Harriet Goldstein Award by Families First of Palm Beach County. He lives in West Palm Beach, Fla.

Michael Head, *Missouri-Columbia*, is a lecturer at Texas A&M University in College Station, Texas.

Ross Scanlan, *Missouri-Columbia*, is a procurement financial analyst at Boeing in Tukwila, Wash.

Allen Whitmer, *Missouri-Kansas City*, is president at Steadfast Solutions Group in Ozark, Mo.

Angela Hearron, *New Mexico*, is an accountant at Peerless Real Estate Management, LLC in Albuquerque, N.M.

Deltasigs Cruise the Greek Isles

Seven Deltasigs and their families went on a Mediterranean cruise this past summer. All brothers in attendance are Kent State (OH) alums and were great friends as collegiate brothers. Today, they remain active in the Cleveland Akron Alumni Chapter.

The trip began in Italy, leaving from Venice. The first stop was in Bar, Montenegro, while most were in Greek cities including: Argostoli, Santorini, Mykonos and Corfu. The final stop was in Dubrovnik, Croatia.



Brothers in attendance include, from left: Frank and Lora Wiencek, Eddy Chiochetti, Rafael Jay, Lisa Perez, Brett Schwartz and Mike Losneck.

Michael Hipps, *New Mexico*, retired as president of Mountain Shipping. He lives in Lake Havasu City, Ariz.

Linda Roseborough, New Mexico State, is director/vp treasury, finance, investments, and operations at In Transition in Overland Park, Kan.

Kelly Sullivan, Ohio State, is an audit associate at KPMG in New York.

Christopher Rosalejos, *San Jose State,* is a project analyst at Wolfspeed in Hollister, Calif.

Matthew Ruiz, *Shepherd (WV)*, is a corporate tax accountant at Valley Proteins, Inc. in Winchester, Va.

Madisyn Horton, *South Carolina*, is a business development representative at Oracle NetSuite in Chicago.

Paige Dunn, *Texas-Arlington*, is senior planning & production control specialist at Raytheon in Tucson, Ariz.

Jing Li, *Texas-Arlington*, is senior operations manager at FedEx Express in Hagerstown, Md.

Elizabeth McKenna, *Texas Tech*, is a tax consultant at Deloitte Tax in Houston.

Haley Meissen, *Truman State* (*MO*), is crew 212 recruiter at Keyot in West Des Moines, Iowa.

Savannah Carr, *Valparaiso* (*IN*), is a student services advisor at Ancora Education in Phoenix.

Taylor Slowinski, *West Florida*, is a sales analyst at Lewis M. Carter Manufacturing in Donalsonville, Ga.

Become a CDL today!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience. To learn more, go to **dsp.org/beacdl**.

To be a CDL, an alumni member must successfully complete eleven E-learning presentations and their respective quizzes noted as "Core Leadership Training" within a three month period.

To qualify for Advanced Certification (also known as CDL Tier 2), in addition to the E-learning presentations an alumni member must also have participated in or led educational sessions at two Fraternity events in the past five years, complete four E-learning presentations and their respective quizzes noted as "Advanced Training", and supported the Leadership Foundation with a gift in the last 12 months. Certifications are effective for a two-year term based on the completion date of the original certification.

Congratulations to the CDLs who earned Tier I or Tier II certification between May 3, 2019 and August 30, 2019. (Tier II CDLs are marked with a *.)

Angela Andrews*, Louisiana State Laura D Bensabat*, Louisiana State Kyle W. Bischoff*, Kennesaw State (GA) Richard R. Boner*, Cal State-Fullerton Patrick A. Bonfrisco*, Cal State-Fullerton Daniel Botero*, Central Florida Samantha Brenner*, La Verne (CA) Keith Chacon*, Central Florida Elizabeth Chaconas, Central Florida Alexis Michelle Chavez, Cal Poly-Pomona Katie S. Contreras*, Cal State-Fresno Omar Eduardo Cuevas, La Verne (CA) Richard Cunningham, Central Florida Daniel Gary DelPiano*, Connecticut Jody E. Dierickx*, Iowa State Elizabeth Ann Doody*, Saint Peter's (NJ) Salvador Duque, Cal State-Fresno Lauren Elizabeth Finnegan*, Lewis (IL) Chelsey Fix*, Lynchburg (VA) Paul J.P. Garcia*, Southern California James W.H. Gerhardt*, DePaul (IL) Amanda Girton, South Florida-Tampa Blessing S. Honey*, Lewis (IL) Kara Hoover-Lenox*, Ball State (IN) Gerald E. Hotwagner*, Oklahoma State Tushika Jain, Cal State-Fresno Marlena C. Jones^{*}, Wingate (NC) Terri L. Kane*, Buffalo (NY) Jeni Kay Kemnitz*, Wayne State-Nebraska Aimee S. King*, Colorado-Colorado Springs Thomas A. Kneifel, Northern Illinois Erica J. Kolsrud*, Iowa Ryan David Kyle, Central Florida Taylor Elizabeth Le Moal, Baylor (TX) Megan LeBouef, McNeese State (LA)

Christopher Leto, South Florida-Tampa Marc W. Link*, Baylor (TX) Travis Longworth*, *Siena* (NY) Francis John Loughran*, Siena (NY) Chelsea Kerr MacLennan, Western Michigan Olivia Joan Malice*, Georgia College and State J. McCall Martorelli, Pace-Westchester (NY) Kristen Bray McDaniel*, Central Missouri Michael D. Montgomery, Winona State (MN) Yvonne Marie Moore*, Cameron (OK) Patrick J. Murphy*, Georgia State Nacinda Anne Paap, Concordia (CA) Maxwell J. Parsley, Winona State (MN) Dustin J. Paschal*, Auburn (AL) Rene Pena*, Houston Elyse I. Perez, Tampa (FL) Andrew J. Quinlan*, Lewis (IL) Katrina Reeves*, Georgia Tech Kyle Rinderle*, Xavier (OH) Joseph R. Rock*, Penn State-Erie Jean Claire Safron*, Missouri-St. Louis Kevin M. Salazar*, Cal State-Fullerton Tyler Sloan, Rhode Island Alison L. Solotoroff*, Drake (IA) Eddie E. Stephens III*, Miami-Florida Laura Schreiner Straub*, Colorado-Colorado Springs Shawn William Weidner*, North Florida Mark R. Wernette*, Midwestern State (TX) Marie-Claire Wharton, North Texas Mathew B. Whited, Miami-Ohio Alexa Victoria Whitelaw*, Concordia (CA) Tasia Winrow, Winona State (MN) William C. Woo*, San Francisco Nyonohseyonyon Wreh, Cal State-East Bay Kay Zaw, Cal State-Fresno

Fraternity Annual

Member Education

Educating members to stand out as effective leaders on campus and beyond starts with recruitment and pledging, but also includes training for collegiate, alumni, faculty, and volunteers. Educational training at LEAD events, Grand Chapter Congress and Presidents' Academy doesn't just focus on fraternal operations, but provides opportunities to develop professionally and personally, making these events perfect for members of all ages. Learn more at **dsp.org/events**.



"This past weekend I was blessed with the opportunity to travel to Baton Rouge with my business Fraternity Delta Sigma Pi. While there I was able to learn about many important issues related to our chapter and network with hundreds of brothers."-- Ian Terwilleger, *Missouri-Columbia* (pictured left)

Goal: Provide leadership development training for collegiate and alumni chapter officers, with at least 90% of chapters participating annually.

- For 2018-19, 95% of our chapters had officers represented at LEAD events and volunteer trainings.
- The inaugural Presidents' Academy was held in January 2019 and recognized by the Professional Fraternity Association as the 2019 Outstanding Professional Program. Plans for the 2020 event are well underway.
- Board approved funding of collegiate chapter officer online training modules—to be developed for the coming year.

Goal: Provide leadership development training for District Directors, with at least 90% of chapters served by trained District Directors.

- For 2018-19, 58% of our District Directors were active Certified Deltasig Leaders and/or attended a leadership development event.
- Board approved development of two volunteerfocused online training modules (chapter operations and "volunteering 101").

Membership Growth

More active and visible chapters enhance brand recognition and open doors for Deltasigs within communities and corporations. Increasing collegiate membership in local chapters also enhances member experiences and lightens the workload to make happy brothers! Learn more about high interest sites and how you can help Deltasig grow by going to **dsp.org/expansion**.

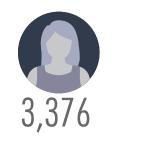
Goal: Expand to at least 250 active campuses.

- As of July 1, we had 226 active collegiate chapters.
- In 2018-19, we had five chapter installations/ reactivations: Old Dominion (VA), Capital (OH), St. John Fisher (NY), Vanderbilt (TN) and Rutgers-Newark (NJ).
- Dale Clark has transitioned to his role as Senior Director of Membership Growth and Expansion to focus his nearly thirty years of staff experience toward this goal and internal growth.

Goal: Ensure at least 90% of collegiate chapters have at least 30 active members.

- In 2018-19, we showed a slight decrease in total initiates after continued growth over the previous seven years. About 75% of collegiate chapters had at least 30 dues paying members.
- In fall 2019, communications regarding ideal chapter size and membership goals were enhanced to focus not just on goals but strategies for growth in quality and quantity.

PROFILE OF A NEW MEMBER

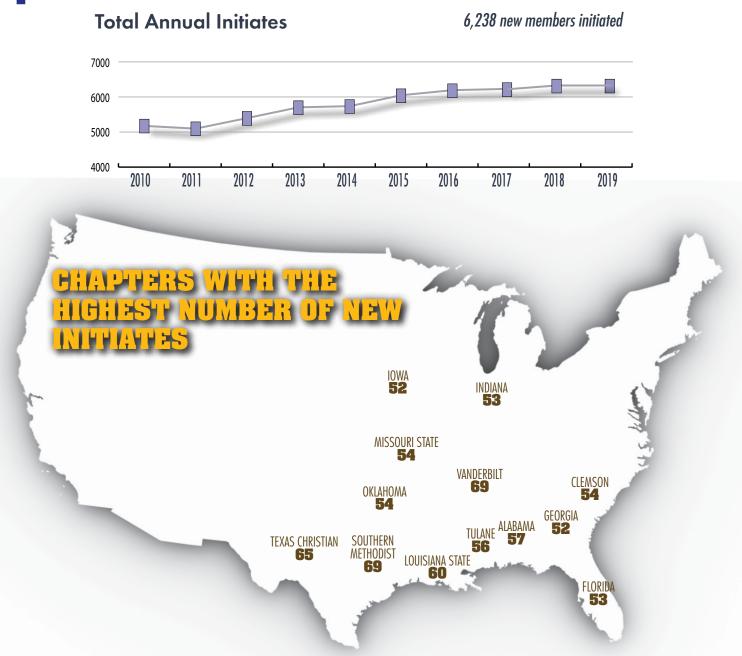


GENDER



INTENDED INDUSTRY	General Business/Undecided Finance Marketing Accounting/Auditing Management Business Development/Entrepreneurship International Business Other various induction	15% 14% 13% 11% 6% 5% 3%
INTEN	International Business Other various industries i.e., banking, technology, insurance	3% 33%

Report 2018-2019-



Recruiting Tips from Southern Methodist (TX):

1. Get your chapter involved!

Show some personality to differentiate your chapter from other student organizations. Our strongest asset is our people and we display our brotherhood throughout recruitment. We host meet and greets after each information session to allow brothers and recruits to get to know each other.

2. Use every opportunity to recruit.

We use every chance we have to get the word out about our recruiting efforts including: promotion in the business school's weekly emails, information sessions, flyers hung across campus, social media posts and a booth at our school's club fair. This allows us to reach a lot of potential new members and makes an impression on them.

3. Have fun with it.

Whether selected for membership or not, it is likely you will come across these people again. We capitalize on social events to make meaningful connections. Some of our members' favorite memories are recruiting events because they are so fun!



Fraternity Annual

Member Engagement

We want to provide members with meaningful involvement opportunities at every stage of life. Through this magazine, the website, social media and email communications, we hope to increase knowledge about involvement opportunities both locally and nationally. Enhancing the alumni experience will further the ideal that Delta Sigma Pi isn't just four years, it's for life. Learn more about how you can support Delta Sigma Pi by going to dsp.org/get-involved.

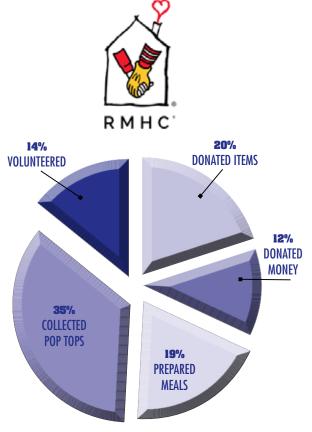
Goal: Engage 20,000 alumni annually as volunteers, donors, national event participants, or supporters of chapter or national activities.

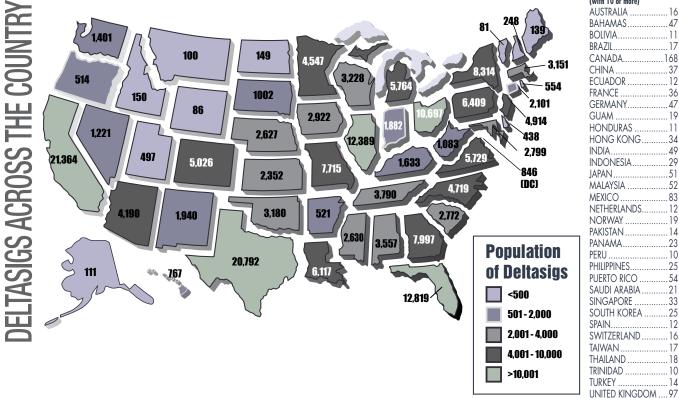
Measuring "engagement" is a fluid process. Definitions range from narrow to very broad. Taking a narrow approach, we are tracking 45% of our goal. We are working to boost local chapter alumni interaction - and also to develop better ways to track that.

Goal: Cut collegiate member attrition rate by at least 50%.

- Approved new process for voluntary withdrawal and inactive status in hopes to lower the amount of these requests. New process is still in development.
- Grand Chapter bylaw change to clarify voting on pledges and make the voting procedures similar to those used for chapter business, elections, trials, etc.
- Approved new Pledge Education Program, which focuses on consistent education and integrating the pledge into the chapter.

How did our chapters support **Ronald McDonald House Charities?**





POPULATIONS (with 10 or more) AUSTRALIA 16 BAHAMAS. 17 BOLIVIA..... BRAZIL ... CANADA. 168 CHINA. .37 ECUADOR 12 FRANCE 36 GERMANY. 17 GUAM HONDURAS HONG KONG. INDIA. 49 INDONESIA 29 JAPAN. 51 MALAYSIA . 52 MEXICO. 83 **NETHERLANDS** 12 NORWAY ... 19 PAKISTAN 14 PANAMA 23 PFRU 10 PHILIPPINES 25 PUERTO RICO 54 SAUDI ARABIA . 21 SINGAPORE 33 SOUTH KOREA 25 SPAIN 12 SWITZERLAND 16

18

10

14

VIRGIN ISLANDS 17

INTERNATIONAL

34 NOVEMBER 2019/THE DELTASIG OF DELTA SIGMA PI

Report 2018-2019-

Organizational Excellence

Organizational Excellence is all about evaluating our infrastructure, including laws, staffing, partnerships, technology, and the volunteer program, to ensure we are portraying a positive brand on campuses and in our communities. Beyond enhancing the Fraternity's relationship with the Leadership Foundation, it is also about improving the Fraternity's organizational structure.

Goal: Enhance Fraternity/Leadership Foundation relationship and Foundation staff support model.

• In early 2018, Tyler Wash was hired as Executive Vice President to help provide focused attention on the Leadership Foundation. In June 2018, the Leadership Foundation contracted with the fundraising consulting firm, Bentz Whaley Flessner, to formulate expanded fundraising opportunities. Over the last year, the Foundation has launched funds to further the Fraternity's strategic priorities, including Presidents' Academy and LEAD events.

Goal: Enhance Fraternity organizational structure and staff support model.

• Significant organizational changes being implemented, including staff growth and refocusing of most senior staff to better support priorities. A COO position was created, filled by Jeremy Levine. Tyler Havens was hired in a new position to help us better respond to significant change in the campus environment. With an increased number of Educational and Leadership Consultants, we will increase the number of campus visits in 2018-19: 82 chapter, 4 colony and 7 expansion visits.

Excellence in Our Communities

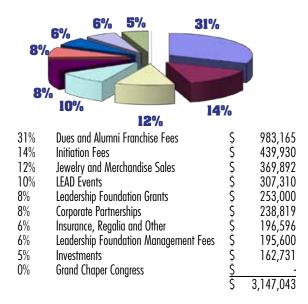


Cal State-Fresno volunteering at Terry's House, which serves families of patients in critical care in the Fresno community.

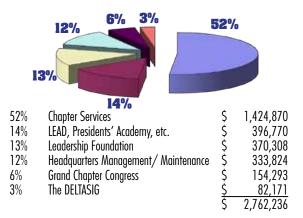
Service is a foundational value for Delta Sigma Pi, and it is actively pursued by our chapters around the country. In 2018-19, Delta Sigma Pi collegiate and alumni chapters reported 46,149 total service hours.

Delta Sigma Pi promotes service initiatives every year that help the Fraternity make a larger impact nationwide. Deltasigs band together in national initiatives to really make a difference. In 2018, nearly 100 collegiate and alumni chapters and colonies participated in Make A Difference Day events. Throughout 2018-19, 158 chapters reported 275 events with more than 4,200 members participating in activities to support Ronald McDonald House Charities.

Where Does the Money Come From?



Where Does the Money Go?



LEADERSHIP FOUNDATION ANNUAL REPORT

E nergized by the growth and success of the Fraternity and inspired by the ongoing commitment to Delta Sigma Pi's Strategic Priorities, the Leadership Foundation Board of Trustees took a hard look backward and forward at the Leadership Foundation. The result was an aggressive restructuring aimed at proactively raising significantly more funding to support Delta Sigma Pi and our members. The goal is to provide many more opportunities for many more brothers to develop personally, professionally and academically.

The Leadership Foundation continues to engage alumni, collegians, faculty, parents and friends in financially supporting Delta Sigma Pi. In order to accomplish this, philanthropic funds are raised in a variety of ways matching organizational needs to donor passions and interests. The key functions of the Leadership Foundation include:

- Solicit philanthropic support to sustain Delta Sigma Pi at a high level.
- Steward donors by demonstrating donors' positive impact on collegiate members.
- Grant funds to support the Fraternity's Strategic Priorities.
- Manage Chapter Leadership Funds to provide

increased financial resources to local collegiate chapters.

- Administer the academic scholarships program to reward scholastic excellence.
- Financially support the Fraternity's premier educational programs.
- Award scholarships to regional, provincial and national Collegians of the Year.
- Ensure good governance by managing investment portfolios, fundraising campaigns, policies and volunteers.

Although a legally separate entity, the Leadership Foundation exists to support the Fraternity. There are several methods of giving to suit your specific interests and needs. The Leadership Foundation offers a number of vehicles providing donors the chance to make an immediate difference or plan a long-term gift. All of these options offer great tax benefits.

The Board of Trustees is proud to present this Annual Report. In addition to this printed Annual Report, the Leadership Foundation's 2017-2019 Biennium Report is available online at **dsp.org**/ **FNDReport** and continuous updates and news are posted at **dsp.org**. ▲

Leadership Foundation Board of Trustees

The Board of Trustees constitutes an outstanding volunteer team of business executives and community leaders. The Board has the responsibility to champion philanthropic giving, develop policies, establish strategic direction and monitor the financial health of the Foundation. For contact information, visit **dsp.org/foundation**.

Chair & President Randy Hultz, *Truman State (MO)* Vice Chair Jeff Briggs, *Miami-Ohio* Tim Augustine, *Kent State (OH)* Onuka Ibe, *Truman State (MO)* Stacy Jordan, *Georgia Southern* Beth Keith, *Bowling Green State (OH)* Corie McCreary, *Penn State-Erie* Bill Schilling*, *Nebraska-Lincoln* Jodi Schoh, *Winona State (MN)* Tricia Smith, *Akron (OH)* Larry Van Quathem, *Arizona* Mike Vitale, *Rider (NJ)* Tyler Wash*, *Chicago*

*Non-voting Trustees



Presidents' Academy attendees reunited at Grand Chapter Congress. The Leadership Foundation was proud to sponsor the inaugural Academy with a \$200,000 grant. Through the Presidents' Academy Fund, annual support will continue for years to come.

Deltasig Investors Roundtable

The Deltasig Investors Roundtable recognizes those distinguished Deltasigs who financially support Delta Sigma Pi at a strategic level through annual gifts totaling \$1,200 or more. The Deltasig Investors Roundtable is the premier annual giving society of the Delta Sigma Pi Leadership Foundation. All gifts (unrestricted and restricted) in a given fiscal year (July to June) count towards an individual's membership.

Roundtable members make a true investment in the future of our brotherhood and ensure that a quality Fraternity and professional development experience is provided to future business leaders.

Jennifer R. Aichele Gus L. Allen Timothy J. Augustine Adrian R. Avalos Gail P. Baumer Leonard A. Bedell Jeffrey D. Berlat T. Joelle Berlat Peter G. Bjelan Patrick A. Bonfrisco Shane T. Borden Andrea Fridly Boyd Sean T. Boyd Jeffrey C. Briggs Lisa Brown John R. Campbell Larry W. Carter Mark A. Chiacchiari Michelle L. Chiacchiari Marc Cohen Anne Pirkle Cohen Daniel J. Collins Frank B. DePeralta Meiko L. Dukes Mitchell A. Epstein Jillian E. Gartner Darrell G. Gilmore Timothy D. Gover Becky A. Gradl Shanda R. Gray Jeanne Gregory Shawn Gregory Claude H. Grizzard Aaron P. Gross Thomas Haliburton Gerald E. Hotwagner Randy L. Hultz Onuka Ibe Kathleen Jahnke Ruben Johnston Stacy Jordan Brian K. Judd Marlow B. Kee Robert L. Kemp

Aimee S. King Erica J. Kolsrud Amelia B. Krippner Brian P. Krippner Norman Kromberg Steven J. Lambros Jeremy Levine Elizabeth M. Losik Katie I. Magoon Michael R. Mallonee Laurence J. Mroz Sheila A. Oetker James F. Pendergrass Corey D. Polton John Powell Christopher A. Prezioso Kelly J. Rabin Kevin W. Rabin Monica J. Ramey Clifford P. Reilly Claire Sammon Roberts Mark A. Roberts Sherry L. Schilling William C. Schilling Iodi L. Schoh Theresa L. Schudrowitz Laurie G. Senko Luke Shanks Sandra L. Shoemaker Vincent C. Shoemaker W. Michael Sinclair **Emily Slone** Patricia A. Smith Michael S. Southard Eddie E. Stephens III Daniel L. Tracy Philip H. Turnquist Larry Van Quathem Michael A. Vitale Tyler C. Wash Charles A. Weening Mark R. Wernette Jeffrey E. Zych Jennifer L. Zych



Joining the Deltasig Investors Roundtable can be accomplished in a variety of ways, depending on your annual philanthropic goals. You can make a one-time investment (\$1,200 one-time gift) or monthly/quarterly investments. You can also make a five-year investment by establishing a financial pledge with the Leadership Foundation (minimum of \$1,200 per year, \$6,000 total).

If your philanthropic plans are more complex, you can monitor your annual progress by using the Deltasig Investors Roundtable Tracker located on your Donor Profile at **dsp.org/donate**.



Deltasig Investors Roundtable attendees enjoy a southern-style breakfast hosted by the Leadership Foundation to honor and thank them for their dedication to Delta Sigma Pi.

Lifetime Giving Levels

(as of 8/9/2019) *Denotes Deceased

Giving back to Delta Sigma Pi is one of the finest traditions of our Fraternity. Deltasigs are committed to furthering a higher standard, expressed through a lifetime of commitment and involvement. The Leadership Foundation lifetime giving levels celebrate those supporting Delta Sigma Pi at the highest levels.

ADVOCATE

\$500,000 - \$999,999 William Dozier*, *Texas-Austin*

SUSTAINER

\$250,000 - \$499,999 Sidney* and Buttercup Sparks, Texas-Austin/Deltasig Friend

CENTURION

\$100,000 - \$249,999 Jeff and Joelle Berlat, Houston (both) Clyde Kitchens/Thoben Elrod

Foundation (Kappa Chapter Lodge/Georgia State)

Deltasig House Corporation (Northwestern-Chicago)

Randy Hultz, Truman State (MO)

Katie Magoon, Eastern Illinois

Mark and Claire Sammon Roberts, San Francisco/San Francisco State

Buzz^{*} and Stonie^{*} Sutton, Arizona State (both)

Victor Tabor^{*}, *Louisiana Tech*

Phil Turnquist, Indiana State Melvin Wolfe^{*}, Northwestern-Evanston (IL)

FIFTH FOUNDER

\$50,000 - \$99,999

Alpha Theta House Corporation (Cincinnati)

Greg and Laura Howell, Pacific (CA)/Nevada-Las Vegas

Ruben Johnston, Nevada-Las Vegas Brian and Ame Krippner, Truman

State (MO) (both) Norm Kromberg, Nebraska-Lincoln

Steve Lambros, St. Cloud State (MN)

Mike Mallonee and Ben Collum, Oklahoma/Phoenix-Thunderbird

Nu Chapter House Corporation (Ohio State)

Corey and Suzie Polton, Cal State-Fullerton/Minnesota State

John Richardson, Arizona State

Bill and Sherry Schilling, Nebraska-Lincoln/Cincinnati Alumni

Vince and Sandy Shoemaker, Northern Colorado/Missouri State

Eddie and Jacquie Stephens, Miami-Florida/Florida Atlantic

- Joe and Kim Ward, Lewis (IL) (both)
- Duckie and Derry Webb, Houston (both)

Jeff and Jenn Zych, DePaul (IL)/ Lewis (IL)

BENEFACTOR

\$25,000 - \$49,999 Jen Aichele, Cal State-Sacramento Pete Bjelan, DePaul (IL) Sean and Andrea Boyd, George Mason (VA)/California-Riverside Russ and Sally Brown, Arizona State/Deltasig Friend Barrett and Kimberly Carter, Georgia State/Clemson (SC) Mark and Michelle Chiacchiari, Pennsylvania/Boston Alumni Marc and Anne^{*} Cohen, Philadelphia College (PA)/Georgia College and State Enterprise Holdings Foundation Mitchell Epstein, Florida Tim Gover, Southern Methodist (TX)Bob Hautzenroeder, Colorado-

Boulder Jerry and Amy Hotwagner, Oklahoma State/Deltasig Friend Kathy Jahnke, Northern Illinois Stacy Jordan, Georgia Southern Kyle Junk, Penn State-Erie Greg Koch', Missouri State Lincoln/Greater Nebraska Alumni Chapter

Joe Mayne, St. Cloud State (MN) North Central Province Jim Pendergrass, Southern Mississippi Daniel^{*} and Jeannette^{*} Plaster, Georgia State/Deltasig Friend Kevin and Kelly Rabin, Seattle-Pacific/Drake (IA) Chris Robinett, Nebraska-Lincoln Gus and Lisa Schram, McNeese State (LA) (both) Mitch and Velvet Simmons, Southern Mississippi/Louisiana-Monroe Nick Steinkrauss^{*}, Suffolk (MA) Bill Tatum, Southern Mississippi Brandon and Mollie Trease, Wayne State-Nebraska (both) Lester White^{*}, New York

ENTREPRENEUR

\$10,000 - \$24,999 Lloyd Amundson, Minnesota Thomas Arnold*, Miami-Florida Tim and Rana Augustine, Kent State (OH) (both) Adrian Avalos, Cal Poly-Pomona Gail Baumer, Buffalo (NY) Leonard Bedell, Texas A&M-Kingsville Jeremy Bloch, Rider (NJ) Shane and Sylvia Borden, Central Florida/Atlanta Amy Briggs, Minnesota State Jeff and Judith Briggs, Miami-Ohio/South Dakota Chuck and Lisa Brown, San

Diego/Cal Poly-San Luis Obispo Carrie Burns, Mercer (GA) Tom and Liz Calloway, Penn State-Erie/Penn State-State College Evelyn Carter, Deltasig Friend Eddy Chiochetti, Kent State (OH) William Clark, Louisiana Tech Dan Collins, Massachusetts-Boston Allan Davis, Kansas Karon Drewniak, Georgia EDS Campus Relations Jim and Claire English, Bentley (MA)/Shepherd (WV) Dean and Heather Ferguson, Georgia State/Tampa (FL) Rich Foster, Central Missouri Red* and Stefanie* Frank, Detroit (night)/Deltasig Friend Marc and Marilyn Franson, Drake (IA)/Loyola-New Orleans Gamma Psi Chapter, Arizona Rich Garber, Indiana Darrell Gilmore, Indiana Becky Gradl, Valparaiso (IN) Sparky Graves, Penn State-Erie Shanda Gray, Missouri State Shawn and Jeanne Gregory, Tampa (FL) (both) Claude Grizzard, Florida State Ralph Groff^{*}, Temple (PA) Aaron Gross, Pittsburgh Firman Hass*, Wisconsin-Madison

Corporate Matching

Many employers (companies, corporations, foundations, etc.) have matching gift programs to incentivize employees to make gifts to certified charitable foundations, including the Delta Sigma Pi Leadership Foundation. Taking advantage of the opportunities can often double or even triple your Deltasig giving. The following list of employers provided matching gifts in 2018-2019:

AT&T

Ball Corporation Best Buy Company The Boeing Company Cardinal Health Costco Wholesale Corporation Delta Sigma Pi Fraternity Duke Energy Corporation Google John Hancock Financial Kansas City Power and Light Company Mastercard Incorporated Microsoft Corporation NetApp Progressive Insurance Foundation Sanofi Foundation SAP Software Solutions Silicon Valley Bank Simons Foundation TE Connectivity Textron Thermo Fisher Scientific The Travelers Companies UMB Financial Corporation The Union Pacific Railroad UnitedHealth Group U.S. Bancorp Verizon Wireless Voya Financial Wells Fargo & Company Yum! Brands

Top Matching Gift Companies for All Philanthropic Giving

(Source: Double the Donation)

General Electric Soros Fund Management BP (British Petroleum) Gap Corporation State Street Corporation ExxonMobil CarMax Johnson & Johnson Choice Hotels Microsoft John Henik, Indiana Northwest W.R. Howell, Oklahoma Onuka Ibe, Truman State (MO) J.E. Fehsenfeld Family Foundation Brian Judd, San Francisco State Darin Katzberg, Nebraska-Lincoln Marlow Kee, *Missouri-Columbia* Michael and Beth Keith, Deltasig Friend/Bowling Green State (OH) Bob Kemp, Marquette (WI) Peter LaCava, Bentley (MA) Milton and Susan^{*} Lackey, Deltasig Friend/Holy Cross (LA) Gilbert Landras, Houston Beth Losik, Baker (KS) Michelle Mahoney, Purdue-Fort Wavne Janene Markuske, Central Florida Russ Mawby^{*}, National Honorary Member Corie McCreary, Penn State-Erie Henry and Kris McDaniel, Missouri-Kansas City/Central Missouri Bill McGowan, Cal State-Sacramento Mitch Mitchell*, Johns Hopkins (MD)Claire Moomjian, Akron (OH) Mona Moon, North Carolina-Chapel Hill Tracey Moss, Houston Larry Mroz, Penn State-Erie Joan Nason, Bowling Green State (OH)Northeastern Province Northwestern Mutual Life Sheila Oetker, Truman State (MO) Robert Pamplin*, Northwestern-Evanston (IL) Hill Pi Chapter, Georgia John Powell, Florida Chris Prezioso, DePaul (IL) Larry Van Quathem, Arizona Cliff Reilly, Central Missouri Tom Schmidt, Temple (PA) Jodi Schoh, Winona State (MN) Teresa Schudrowitz, St. Ambrose (IA)Laurie Senko, Arizona State Jim and Rochelle Siegrist, Southern California/Cal State-Long Beach Tom and Becki Skinner, Loyola Marymount (CA)/Jefferson-East Falls (PA) Tricia Smith, Akron (OH) Zuheir Sofia, Western Kentucky John Sonday, Lewis (IL) South Central Province Michael Southard, Tampa (FL) Southern Province St. Louis Alumni Chapter Bill Stebelski, Cal State-Sacramento The National Dean's List Theta Tau Chapter, St. Cloud State

(MN) Miko Vitalo, Ridar (N

Mike Vitale, *Rider* (*NJ*) John Watton and Bobbi Blades,

Florida Atlantic/West Florida Charles Weening, Saint Peter's (NJ)

Mark Wernette, Midwestern State (TX)

Western Province Nic Windeshausen, Nebraska-Lincoln CORNERSTONE \$5,000 - \$9,999 Ashok Arora, Central Florida Atlanta Alumni Chapter Beta Gamma Chapter, South Carolina Steve Black, Eastern Illinois Patrick Blanchard, Georgia Southern Frederick Bohling*, Marquette (WI)Patrick Bonfrisco, Cal State-Fullerton Marc* and Kris Bowman, Nebraska-Lincoln (both) Elizabeth Brewer, Tampa (FL) Robert Bulla, Arizona State Frank Busch, Sam Houston State Jim Caffrey*, Detroit (night) Jason and Missy Campbell, Penn State-Erie/St. Thomas (MN) Buck Carter, Johns Hopkins (MD) Larry Carter, Florida Southern Tony and Karen Coe, Cal Poly-Pomona/Texas-San Antonio John* and June* Cookson, Detroit (night)/Virginia Commonwealth John Crawford*, Iowa Creative Promotions Unlimited Bylli Daniels*, Troy (AL) Matthew and Wendy Delehaunty, Missouri State/Eastern Illinois Delta Epsilon Chapter, North Texas Frank DePeralta, San Diego State Bert Dillon, North Carolina-Chapel Conchita Dixon, Penn State-Erie Guy Dorsainville, Howard (DC) Karla Edwards, Akron (OH) Chuck Farrow, Arizona

Rick Flynn, Missouri-St. Louis Paul Frey, Buffalo (NY) Jeff and Amy Gallentine, Missouri-Kansas City (both) Gamma Omega Chapter, Arizona State Jillian Gartner, Drake (IA) Arthur Giomi*, Cal State-Chico David Grubb, Akron (OH) H.E. Butt Grocery Co James Haas^{*}, Detroit (day) Ronald Hankamer, Texas Christian Carlos Hazday, Miami-Florida Howard Hight, DePaul (IL) Daniel Jackson, South Carolina Burell Johnson^{*}, Alabama Robert Kamerschen, Miami-Ohio Kappa Upsilon Chapter, Winona State (MN) Adam and Sasha Katch, Iowa State/Twin Cities Darrell Keller, San Diego State Millard Kelley, Kent State (OH) Zaeem Khan, Florida Atlantic Aimee King, Colorado-Colorado Springs Wayne Lauer and Suzanne Swire, Penn State-Erie/Cincinnati Darren and Kara Hoover Lenox. DePaul (IL)/Ball State (IN) Bill and Norma Jeanne* Leonard, Arizona State (both) Jeremy Levine, Albion (MI) Daryl Logullo^{*}, Florida State Skip* and Lois Loomis, California-Berkeley/Cal State-Northridge Gilman Louie, San Francisco State Dariusz Lozny, Binghamton (NY) Carolyn Massiah, New Mexico Kevin and Kate McLean, Drake (IA) (both) Bryan McMillan, Johns Hopkins (MD)

Cameron and Cindy Collum McSpadden, Angelo State (TX)/ Texas-Arlington Kelly Menke, Houston Mark Mikelat, Arizona State Mary Miracle, Cincinnati Laura Mullen, Texas A&M-College Station Patrick and Angie Murphy, Georgia State (both) Wendy Niebank, Pacific (CA) Richard Parnitzke, Buffalo (NY) Jim Prescott, Loyola-Chicago Lee Randall, Mississippi Rho Psi Chapter, South Florida-St. Petersburg Earl Rix, Western New York David Ross, Florida Atlantic Darrell Sawyer, Arizona State Angie Schelp, Central Missouri Walter Schratz^{*}, *Pittsburgh* John Seramur, Marquette (WI) Luke Shanks, North Texas Mike and Debbie Sinclair, South Florida-Tampa (both) Sara Somerset, Bentley (MA) Karen Stebelski, Truman State (MO)Dawn Sweazea, Central Missouri Vicki Taylor, Central Missouri Chris and Kathy Lazo Thompson, George Mason (VA)/New York Roger Tienken, National Honorary Member Carla Tousley, Grand Valley State (MI)Dan Tracy, Truman State (MO) Heather Troyer, Washington-St. Louis

Kevin Ward, Louisiana-Lafayette Kevin Weber, Missouri-St. Louis West Palm Beach (FL) Alumni Chapter

IRA Charitable Rollover

Last year one of the largest tax reform bills in decades was signed into law. It is a complex law with many implications, and you are encouraged to visit with your own trusted advisor to determine how your finances or estate plans may be impacted.

There are some notable tax changes regarding charitable donations that you should be aware of as you make your giving plans. In particular, the amount of the standard deduction has increased, and this will lead some taxpayers to forego itemizing. Whether that is your approach or not, there are some strategies to consider what will help donors make tax-efficient charitable contributions.

Perhaps the best approach for donors 70½ and older is a direct transfer of funds from an IRA (commonly called a qualified charitable distribution (QCD) or IRA charitable rollover) to a charity like the Delta Sigma Pi Leadership Foundation. Doing so can lower taxable income by as much as \$100,000. That is because the QCD will satisfy the required minimum distribution.

If you are interested in this approach, consult your advisor and consider these rules:

- You must be $70\frac{1}{2}$ or older at the time the gift is made.
- The maximum donation in any one year is \$100,000.
- The gift must be made directly from the IRA administrator to the charity.
- You can receive no benefit in exchange for the gift.

If you are interested in exploring a gift to Delta Sigma Pi using your QCD, contact EVP Tyler Wash at **tyler@dsp.org**.

CELEBRATING OUR NEWEST CENTURIONS



Katie Magoon, Eastern Illinois

Why did you initially choose to invest in the Leadership Foundation? What, over time, has kept you so dedicated?

Deltasig has made a huge difference in my professional career and I am compelled to give back so that future generations of business professionals can share this experience.

What is your favorite Deltasig memory?

It's so hard to narrow this down to just one! In reality, every new Deltasig event brings a new "favorite" memory. The one thing they all have in common is the laughter, support and friendship of brothers I've met over the years.

Describe one way you have first-hand seen the impact of the Leadership Foundation on brothers?

I just experienced several examples of this at Grand Chapter Congress and during my time as Foundation President and Chair. These experiences always reinforce my passion for giving.

- Due to my Foundation role, I got to individually tell the 2019 scholarship winners how much they received for their scholarships. The true joy and appreciation on their faces was amazing!
- At the end of my session on interviewing skills, one student came up and asked if I had any advice for interviewing with a specific employer. He had an interview with them coming up the following week. One of our Trustees happens to work for the organization and I was able to introduce them so he could get some great advice. Without these events, these opportunities for alumni and collegiate members to interact would not be as abundant!



Jeff and Joelle Berlat, both Houston

What legacy do you hope to leave the Fraternity?

I hope we inspire more brothers to step up and donate to the Leadership Foundation. I look at the Sparks Fund and see the impact that Sparky and Buttercup made on the Fraternity. I hope we can make that type of impact someday. -Jeff

Describe a Deltasig who inspires you.

I am inspired by many Deltasigs, both personally and professionally. Everyone uses their talents in a different way, and that's what is great about DSP. There are some that use their talents to improve future business leaders by working directly with our current collegiate brothers, some might work behind-thescenes to help the Fraternity operationally, and some are successful in their professional lives and give back monetarily. -Joelle

What would you say to someone wanting to contribute to the Leadership Foundation, but is unsure of where to start?

Just start small! Just start doing whatever you can monthly, to get in the habit. The Foundation supports a lot of different missions, so there is likely a way to donate for something you care about – whether its scholarships, volunteer leadership training, or helping a local chapter or your chapter of initiation to attend events. The Foundation will work with you to support your passion.

(Centurion Donors have donated between \$100,000 and \$249,999)



Randy Hultz, Truman State (MO)

Describe a Deltasig who inspires you.

While I'm excited by the energy and passion exhibited by our collegiate brothers, I'm most inspired by the examples of lifetime dedication and support provided by our alumni brothers. Those who remain actively engaged at the local and/or national level and contribute their time, talent and treasure in supporting Delta Sigma Pi's mission provide the personal inspiration to do likewise.

What legacy do you hope to leave on the Fraternity?

I hope to ensure Delta Sigma Pi continues to be the foremost business fraternity, offering our members a high-quality personal and professional experience throughout their lifetime.

What would you say to someone wanting to contribute to the Leadership Foundation, but is unsure of where to start?

There are many opportunities to contribute to Our Fraternity via the Leadership Foundation through time or treasure. Volunteers to assist with engagement and events are always needed.

Financial donations can be designated to a number of different areas, including your collegiate Chapter Leadership Fund, Presidents' Academy Fund, LEAD Fund, numerous scholarship funds, funds that pay grants to support educational programs and provide overall financial support to the Fraternity.

Find an area that you're passionate about and start with what your budget allows. Make a habit of scheduling a donation. Take advantage of the Deltasig for Life Donor program to assist with budgeting. Every contribution counts and they add up over time. I've been in the Fraternity now for over 40 years. I started with small annual donations and increased them over time as my career (and income) progressed.



Mark and Claire Roberts San Francisco/San Francisco State

What is your favorite Deltasig memory?

Having the opportunity to serve on the Fraternity's Board of Directors from 1999-2001 together. Mark as the last Vice President-Alumni Benefits and Services and Claire as Western Provincial Vice President.

Describe one way you have first-hand seen the impact of the Leadership Foundation on brothers?

Every time we attend a LEAD School or Provincial Conference, we have the opportunity to interact with so many amazing collegiate and alumni brothers. Support from the Leadership Foundation makes these events even more impactful with fantastic speakers and lower registration costs.

What legacy do you hope to make on the Fraternity?

Delta Sigma Pi made a huge impact on our collegiate experience and our professional lives since graduation. We want to ensure that future brothers get to have an even better Deltasig experience than we had.

Living Legacy Society Members

(As of 8/9/2019) *Denotes deceased

The Living Legacy Society is a special group of donors who play an important role in the advancement of Delta Sigma Pi. Membership is reserved for those who have named the Leadership Foundation as a beneficiary of their estate or have directed another planned gift to the Leadership Foundation. As a Living Legacy Society member, you join a distinguished group of brothers who have left a lasting legacy by providing support to future generations of Deltasigs. Delta Sigma Pi salutes the following individuals who have made a special investment in the future by joining the Living Legacy Society.

Jen Aichele, Cal State-Sacramento Chris Anderson, Winona State (MN) William Beatty*, Rochester Tech (NY) Jeff Berlat, Houston Joelle Berlat, Houston Shannon Marie Berry, East Tennessee State Pete Bjelan, DePaul (IL) Frederick Bohling*, Marquette (WI) Patrick Bonfrisco, Cal State-Fullerton Shane Borden, Central Florida Sean Boyd, George Mason (VA) Mike Brenan, Miami-Florida Paul Brodie, Texas-Arlington Ann Brown, Nebraska-Omaha Chuck Brown, San Diego Lisa Brown, Cal Poly-San Luis Obispo Russ Brown, Arizona State Bob Busse*, Rutgers-Newark (NJ) Barrett Carter, Georgia State Mark Chiacchiari, Pennsylvania Michelle Chiacchiari, Boston

Alumni

Anna Clark, New Mexico

Ben Collum, Phoenix-Thunderbird

State John Henik, Indiana Northwest Ron Higgins, Truman State (MO) Greg Howell, Pacific (CA) Randy Hultz, Truman State (MO) Brian Judd, San Francisco State Kyle Junk, Penn State-Erie Haili Kamahele, Cal State-Sacramento Aimee King, Colorado-Colorado Springs Brian Krippner, Truman State (MO)

Fred Diamond, Florida

Scott Dinius, Purdue-Fort Wayne

Theresa Drew, Northern Arizona

William Dozier*, Texas-Austin

Robert Drake*, Miami-Florida

Mitchell Epstein, Florida

Carolina-Chapel Hill

Richard Featherston, North

Heather Ferguson, Tampa (FL)

Sparky Graves, Penn State-Erie

Walter Henderson, New Mexico

Shanda Gray, Missouri State

Norm Kromberg, Nebraska-Lincoln

Renee Kuhlman, *Bellarmine (KY)* Erika Lakey, *New Mexico* Brian Leonard, *Washington State* Lori Lucas Barbara, Baylor (TX) Katie Magoon, Eastern Illinois Mike Mallonee, Oklahoma Janene Markuske, Central Florida Henry McDaniel, Missouri-Kansas City

Kris McDaniel, Central Missouri Todd McDowell, Missouri State Catherine Merdian, North Texas Noel Miller, Albion (MI) Mitch Mitchell*, Johns Hopkins (MD) Mary Moon, North Florida Denita Morin, Georgia State Joan Nason, Bowling Green State (OH) Chuck Nilsen, Akron (OH) Ken Nishikawa, San Jose State

Laura O'Connell, Northern Illinois Richard Parnitzke, Buffalo (NY) Kim Pickering, Nebraska-Lincoln Corey Polton, Cal State-Fullerton Kelly Rabin, Drake (IA) Sharlene Reyes, Cal State-

Northridge John Richardson, Arizona State Mark Roberts, San Francisco Chris Robinett, Nebraska-Lincoln Kevin Salazar, Cal State-Fullerton Claire Sammon Roberts, San Francisco State Sherry Schilling, Cincinnati

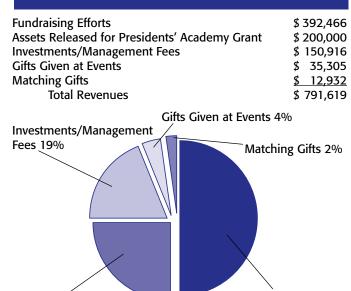
Alumni Bill Schilling, Nebraska-Lincoln Lisa Schram, McNeese State (LA) Allan Schuster, Texas-Arlington Sandy Shoemaker, Missouri State Velvet Simmons, Louisiana-Monroe

Sidney Sparks*, Texas-Austin Nick Steinkrauss*, Suffolk (MA) Eddie Stephens, Miami-Florida Buzz Sutton*, Arizona State Stonie Sutton*, Arizona State Dawn Sweazea, Central Missouri Victor Tabor*, Louisiana Tech Bill Tatum, Southern Mississippi Carla Tousley, Grand Valley State (MI) Phil Turnquist, Indiana State Larry Van Quathern Arizona

Larry Van Quathem, Arizona Erica Verderico, Kent State (OH) Sean Vineyard, Radford (VA) John Watton, Florida Atlantic Derry Webb, Houston Duckie Webb, Houston Mark Wernette, Midwestern State (TX) Lester White*, New York Melvin Wolfe*, Northwestern-Evanston (IL)

Jeff Zych, DePaul (IL)

WHERE DID THE MONEY COME FROM?

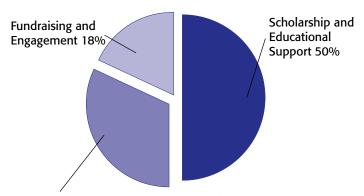


Fundraising Efforts 50%

Assets Released for Presidents' Academy Grant 25% WHERE DID THE MONEY GO?

Scholarship and Educational Support \$383,689 \$274,008 - Educational Support (LEAD, GCC, Professional Development, Presidents' Academy) \$109,681 - Scholarships/Grants for Individuals/Chapters Management/Occupancy/Professional Fees \$242,027 Fundraising and Engagement \$132,741

ndraising and Engagement	<u>\$ 132,741</u>
Total Expenses	\$ 758,457



Management/Occupancy/Professional Fees 32%

Chapter Leadership Funds

A Chapter Leadership Fund (CLF) has been established for each Delta Sigma Pi chapter. CLFs are chapter-specific accounts created to receive tax-deductible, charitable gifts from those who wish to directly support a local chapter. Chapters can request grants to defray the direct costs related to a Delta Sigma Pi program, including registration fees, travel and lodging.

CLFs were launched in an effort to strategically create a new giving opportunity aimed at providing chapters more financial resources to fully participate in Delta Sigma Pi's outstanding educational and leadership development programs. The list showcases the chapters that have received more than \$100 in donations through a CLF, with the total contributions reflecting the total amount donated since the CLFs launched in January 2019.

Chapter Name	School Name	Total Contributions
Iota Nu	Truman State (MO)	\$4,343
Alpha Iota	Drake (IA)	\$1,850
Epsilon Omega	Eastern Illinois	\$1,610
Alpha Pi	Indiana	\$1,200
Alpha Eta	South Dakota	\$1,100
Epsilon Zeta	Midwestern State	\$833
Kappa Mu	CA Poly-San Luis Obispo	\$800
Epsilon	Iowa	\$598
Pi Tau	Albion (MI)	\$530
Lambda Sigma	Cal State-Fullerton	\$525
Epsilon Iota	Minnesota State	\$510
Beta Xi	Rider (NJ)	\$500
Iota Pi	San Diego State	\$500
Kappa Upsilon	Winona State (MN)	\$500
Mu Pi	Penn State-Erie	\$500
Xi Sigma	Wingate (NC)	\$500
Rho Phi	Concordia (CA)	\$500
Epsilon Chi	Georgia Southern	\$420
Gamma Psi	Arizona	\$400
Epsilon Upsilon	New Mexico State	\$400
Mu Chi	Colorado-Colorado Springs	
Tau Omega	La Verne (CA)	\$367
Beta Zeta	Louisiana State	\$350
Xi Rho	George Washington (DC)	\$345
Lambda Phi	Cal State-Long Beach	\$328
Iota	Kansas	\$309
Gamma Omega	Arizona State	\$300
Zeta Omega	Northern Arizona	\$300
Iota Omicron	Central Missouri	\$279
Nu Xi	Missouri-Kansas City	\$279
Nu Omega	Rockhurst (MO)	\$279
Psi Omega	Capital (OH)	\$275
Alpha Beta	Missouri-Columbia	\$250
Alpha Kappa	Buffalo (NY)	\$250
	North Texas	\$250
Delta Epsilon Kappa Phi	Valparaiso (IN)	\$240
Kappa Phi Eta Mu	Northern Illinois	\$225
a a .	Drexel (PA)	\$200
Omega Chi Beta Epsilon	Oklahoma	\$163
Delta	Marquette (WI)	\$150
Beta Psi	Louisiana Tech	\$150
Nu Phi	Northern Colorado	\$139
Lambda Psi	Hawaii-Hilo	\$139
		\$125
Delta Sigma Rho Unsilon	Loyola Marymount	\$125
Rho Upsilon Sigma Psi	Pepperdine (CA)	\$125
Sigma Psi Alpha Tau	Lindenwood (MO) Mercer (GA)	\$120
Kappa Omicron	Missouri State	\$120
Alpha Upsilon	Miami-Ohio	\$104
Eta Xi		\$100
Iota Upsilon	Jefferson-East Falls (PA) Cal State-Northridge	\$100
Iota Phi	Cal State-Fresno	\$100 \$100

*Total contributions as of 9/19/2019. Donations can be made directly to CLF online at **dsp.org/donate** or by any other giving vehicle offered by the Leadership Foundation.

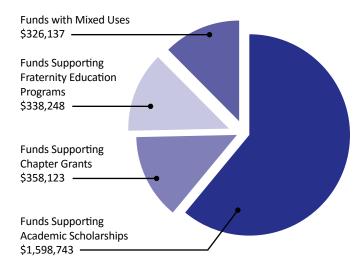


The Deltasig For Life Donor (DFLD) program is a meaningful and sustainable way for members to exhibit their lifelong commitment to Delta Sigma Pi by pledging to support the Deltasig Annual Fund through monthly or quarterly automatic credit/debit card gifts. When you give as a Deltasig ForLife Donor, your tax-deductible gift has exponential impact.

Whether you are an alumni, collegiate, pledge, colony member, or friend, you can become a Deltasig For Life Donor. Join the program today and start seeing the difference your gifts can make.

DFLD members achieving Honor Roll status are noted with * on the Honor Roll of Donors. A complete listing of all Deltasig For Life Donors is available at dsp.org/JoinDFLD.

The Leadership Foundation's endowment consists of 67 individual funds established by generous donors or the Board of Trustees for a variety of purposes. These endowment funds directly support individual scholarships, chapter grants and other annual educational grants.



2018-2019 Honor Roll of Donors

* Denotes Deltasig For Life Donor

Delta Sigma Pi is proud to present the Honor Roll of Donors. This list recognizes those who made a gift between July 1, 2018 and June 30, 2019. The number in parenthesis after the name indicates consecutive years of giving \$100 or more based on the Foundation's fiscal year. The full Honor Roll of Donors is published at **dsp.org/foundation**.

CHAIRMAN SOCIETY

\$25,000 and more Jeff and Jenn Zych, DePaul (IL)/ Lewis (IL)

OLD GOLD SOCIETY

\$10,000-\$24,999
Jeff* and Joelle Berlat (24), Houston (both)
Tim Gover (11), Southern Methodist (TX)
Randy Hultz (30), Truman State (MO)
Brian* and Ame* Krippner (29), Truman State (MO) (both)
Phil Turnquist (25), Indiana State

TRUSTEE SOCIETY

\$5,000-\$9,999

Sean and Andrea Boyd (6), George Mason (VA)/California-Riverside Marc Cohen (10), Philadelphia College (PA) Mitchell Epstein, Florida Claude Grizzard (31), Florida State Ruben Johnston* (9), Nevada-Las Vegas Stacy Jordan* (23), Georgia Southern Katie Magoon* (16), Eastern Illinois Mark* and Claire* Sammon Roberts (29), San Francisco/San Francisco State

Bill* and Sherry Schilling (25), Nebraska-Lincoln/Cincinnati Alumni

Mike Vitale* (5), *Rider (NJ)* Mark Wernette* (5), *Midwestern State (TX)* **CROWN & DELTA SOCIETY** \$2,500-\$4,999

Pete Bjelan (22), DePaul (IL) John Campbell, Indiana Mark* and Michelle Chiacchiari (23), Pennsylvania/Boston Alumni Delta Epsilon Chapter (3), North Texas Gamma Psi Chapter (8), Arizona Aaron Gross* (5), Pittsburgh Onuka Ibe* (8), Truman State (MO)Steve Lambros (8), St. Cloud State (MN)Jim Pendergrass (33), Southern Mississippi John Powell (17), Florida Kevin* and Kelly* Rabin (17), Seattle-Pacific/Drake (IA) Cliff Reilly (12), Central Missouri Laurie Senko* (9), Arizona State Vince and Sandy* Shoemaker (18), Northern Colorado/Missouri State Tricia Smith* (10), Akron (OH) Michael Southard (5), Tampa (FL) Charles Weening* (6), Saint Peter's (NJ) 1907 SOCIETY \$1,000-\$2,499 Jen Aichele* (14), Cal State-Sacramento Gus Allen* (2), Western Kentucky Tim and Rana Augustine (11),

Kent State (OH) (both) Adrian Avalos* (8), Cal Poly-Pomona Gail Baumer* (7), Buffalo (NY) Leonard Bedell (11), Texas A&M-Kingsville

Patrick Bonfrisco* (13), Cal State-Fullerton

Shane* and Sylvia Borden (14), Central Florida/Atlanta Charles Brandon, Florida Atlantic

Jeff* and Judith* Briggs (10), Miami-Ohio/South Dakota Chuck* and Lisa* Brown (16), San

Diego/Cal Poly-San Luis Obispo Russ and Sally Brown (45), Arizona State/Deltasig Friend Cheryl Campbell (2), Cincinnati Alumni

Evelyn Carter (7), *Deltasig Friend* Larry Carter (5), *Florida Southern*

Tony and Karen Coe (5), Cal Poly-Pomona/Texas-San Antonio Dan Collins* (13), Massachusetts-Boston Frank DePeralta* (4), San Diego State

Meiko Dukes (4), South Florida-Tampa

Tammy Gagne, Truman State (MO)
Jillian Gartner* (4), Drake (IA)
Darrell Gilmore, Indiana
Becky Gradl* (16), Valparaiso (IN)
Shanda Gray* (24), Missouri State
Shawn and Jeanne Gregory (26), Tampa (FL) (both)

Dean Haave^{*}, Denver

Thomas Haliburton* (4), Western Kentucky

Jerry* and Amy Hotwagner (15), Oklahoma State/Deltasig Friend Kathy Jahnke* (27), Northern

Illinois Bob Johnson, Penn State-State

College

Brian Judd* (7), San Francisco State Robert Kamerschen (11), Miami-Ohio Darin Katzberg (17), Nebraska-Lincoln Marlow Kee (3), Missouri-Columbia Bob Kemp (13), Marquette (WI) Aimee King* (6), Colorado-Colorado Springs Erica Kolsrud* (2), Iowa Norm Kromberg* (28), Nebraska-Lincoln Peter LaCava (18), Bentley (MA) Jeremy Levine (9), Albion (MI) Beth Losik* (25), Baker (KS) Mike Mallonee and Ben Collum (34), Oklahoma/Phoenix-Thunderbird Henry* and Kris* McDaniel (16), Missouri-Kansas City/Central Missouri Bill McGowan (14), Cal State-Sacramento Cameron* and Cindy* Collum McSpadden (4), Angelo State (TX)/Texas-Arlington Larry Mroz* (12), Penn State-Erie North Central Province (3) Sheila Oetker* (21), Truman State (MO)Corey and Suzie Polton (19), Cal State-Fullerton/Minnesota State Chris Prezioso (6), DePaul (IL) Larry Van Quathem* (16), Arizona Monica Ramey (6), Ohio Dominican Chris Robinett (28), Nebraska-Lincoln Jodi Schoh* (10), Winona State (MN)

DELTASIG FOR LIFE DONOR

Melissa Garcia, South Florida-St. Petersburg,

Why do you prioritize giving to the Leadership Foundation?

Donating is an outlet for me to give back to the organization that has given me so much in four years! I think of all the Deltasigs who were able to enhance my collegiate experiences, and I think it's an easy way for me to enhance our future generations.

Why do you encourage others to become a DFLD?

I am a DFLD because it is an effective, efficient and easy way to give back. Plus, any monetary donation makes a big difference. Start today and leave a legacy!

What is your favorite Deltasig memory?

We initiated Kate Tiedemann as an honorary member into Delta Sigma Pi after she graciously donated \$10 million toward our new college of business, which ended up being named after her!



- Teresa Schudrowitz* (23), St. Ambrose (IA)
- Luke Shanks (2), North Texas Mike and Debbie Sinclair (5), South Florida-Tampa (both)
- Emily Slone* (2), *Lindenwood* (MO)
- Southern Province (9)
- Space City Houston Alumni Chapter (3)
- Eddie and Jacquie Stephens (24), Miami-Florida/Florida Atlantic
- Dan Tracy* (2), *Truman State* (MO)
- Joe* and Kim* Ward (21), Lewis (IL) (both)
- Tyler* and Kellsey Wash (2), Chicago/Deltasig Friend

LEADERSHIP SOCIETY \$500-\$999 Atlanta Alumni Chapter (4)

Jeremy Bloch (15), Rider (NJ) Amy Briggs* (15), Minnesota State Carrie Burns* (6), Mercer (GA) Loretta Bush, Detroit (night) Kyra Cahill* (3), Penn State-Erie William Clark (19), Louisiana Tech Melinda Cooper-Polakoff* (3), Cal State-Northridge John Corrado, Michigan Ryan Culpepper, Wingate (NC) Bob Dapper, Penn State-State College Allan Davis (25), Kansas Denver Alumni Chapter (2) Lindsay Dilger* (8), Missouri-Columbia Conchita Dixon* (12), Penn State-Erie Mark and Linda Dorn, Minnesota State/Winona State (MN) Theresa Drew (2), Northern Arizona Elliott Ferguson, Savannah State (GA)Josh Flowers, Pennsylvania Elina Fred* (2), Hawaii-Hilo Rich Garber* (31), Indiana Chelsey Garner* (2), Nebraska-Lincoln David Grubb (5), Akron (OH) David Gulbrantson (5), Iowa State Frank Hodas* (13), George Washington (DC) Matt Hudson* (6), Saint Louis Kathryn Jodon* (3), Penn State-Erie Paul Lorton, Jr* (3), San Francisco Crystal Justice* (8), Pacific (CA) Terri Kane (6), Buffalo (NY) Adam* and Sasha Katch (9), Iowa State/Twin Cities Millard Kelley (11), Kent State (OH)David Kollar, Colorado State Bob Matthews (7), Wayne State-Nehraska David Mazur* (9), Penn State-Erie James McCracken (8), Florida Atlantic Corie McCreary* (16), Penn State-Erie Bob McKnight, Iowa Kelly Menke (18), Houston

Mona Moon (10), North Carolina-Chapel Hill Laura Mullen (10), Texas A&M-College Station Patrick* and Angie Murphy (5), Georgia State (both) Wendy Niebank (14), Pacific (CA) Brandee Norris* (10), Ohio Dominican Jim Pearman* (5), Virginia Tech Mick Peterson, St. Thomas (MN) Christopher Puricelli, Missouri-St. Louis Andrew Quinlan* (6), Lewis (IL)

Noel Miller* (7), Albion (MI)

Molly Rae* (4), Winona State (MN) Brian Ralston (8), Colorado-Colorado Springs

Rho Psi Chapter (4), South Florida-St. Petersburg John Richardson (22), Arizona State

Matt and Krista Richmond (8), Nebraska-Lincoln (both)

Earl Rix (3), Western New York Chris* and Rachel Sands (5),

Florida State/South Florida-St. Petersburg Darrell Sawyer, Arizona State

Angie Schelp* (9), Central Missouri

Bradley Schumacher, *Lewis (IL)* Mark Smith^{*} (3), *North Florida* John Sonday (15), *Lewis (IL)* Bill Stebelski, *Cal State-Sacramento* Vicki Taylor, *Central Missouri* Jim and Sherri Tichenor, *Truman State (MO) (both)*

- Carla Tousley* (26), Grand Valley State (MI)
- Brandon* and Mollie Trease (22), Wayne State-Nebraska (both)
- Heather Troyer* (13), Washington-St. Louis
- Duckie* and Derry Webb (23), Houston (both)

Samantha Petrelli, South Carolina, Turnquist Scholarship Recipient (\$5,000)

Describe how receiving the scholarship affected you?

As a first-generation, out-of-state student paying for college on my own, that is not an easy task. Last semester I was

working three jobs on top of balancing classes and organizations, but this semester I knew I wanted to get more involved at school. I had no idea how I was going to pay for school, an apartment, or living expenses. I was determined to make it work. A scholarship such as the Dr. Philip H. Turnquist Southern Province Scholarship is incredibly helpful. I don't have to worry about how I'm going to afford my senior year of college. I've been able to put my energy toward planning a week of Delta Sigma Pi recruitment events for over 80 brothers and 70 recruits.

What would you say to a brother to encourage them to apply for scholarships?

I would encourage all brothers to apply for Deltasig scholarships. They are brothers of DSP for a reason – they're highly motivated, accomplished, and all around impressive people. There is no reason for them not to apply. The requirements are not difficult to fulfill, and they actually provide an opportunity to reflect on past experiences while planning for future endeavors.

How do you choose to pay it forward?

I am going to pay it forward by being as involved as I can be within my school and organization communities. One day, I hope to be able to fund scholarships for other motivated students trying to make an impact, but for now I'm going to work on managing my impact. Between planning Deltasig recruitment, leading a yearbook staff, volunteering with Dance Marathon and Relay for Life, and mentoring younger students, I want to share as much knowledge as possible with the people around me to make their college experience the best it can be.

NOVEMBER 2019/THE DELTASIG OF DELTA SIGMA PI 45



Brotherhood Network

Get Involved! <u>Please note</u>: Contact information is listed here for cities where alumni chapters are currently franchised as of September 1. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dsp.org, call (513) 523-1907 x223, or check online at www.dsp.org.

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NOVEMBER 2019/THE DELTASIG OF DELTA SIGMA PI 47

MARK YOUR CALENDAR

<u>2020</u>

January 1

Deadline to submit content for *The DELTASIG* (March)

January 9-10 Fraternity Board Meeting–St. Louis

January 10-12 Presidents' Academy–St. Louis

January 31-February 2 Southern LEAD Provincial Conference & Council Meeting–Jacksonville

February 7-9

Northeastern LEAD Provincial Conference & Council Meeting–Baltimore

February 21-23

North Central LEAD Provincial Conference & Council Meeting–Iowa City

February 28-March 1 Western LEAD Provincial Conference &

Council Meeting–Denver

March 6-8

South Central LEAD Provincial Conference & Council Meeting–Dallas

April 25 National Alumni Day

August 14-16 National Volunteer Leadership Retreat– Cincinnati

October 9-10 Indianapolis LEAD School

October 16-17 Tulsa (OK) LEAD School

October 23-24 Orlando LEAD School

October 30-31 Boston LEAD School

November 6-7 Salt Lake City LEAD School

November 7 Founders' Day

Minutes in Seconds from August 11 & 17, 2019 Fraternity Board Meeting

Interim Mail Votes not previously reported:

- Reviewed and approved the 2019-20 operating and special projects budgets with no dues or fees increases.
- Approved pledge voting procedure policy, to be updated if Bylaw Amendment approved. (Approved at GCC.)
- Updated national election policies to provide the ability for candidates to campaign upon validation, to use electronic and social communications tools, and to clarify campaign parameters around national events.
- Approved Palm Springs (CA) as the site for the 2025 Grand Chapter Congress.
- Approved 90 day suspension for Theta Chi (San Jose State) for alleged hazing accusations.
- Approved Alba Baylin, vice president community and stakeholder relations, North America Group, with The Coca-Cola Company, as the 2019 National Honorary Initiate. Brother Baylin was initiated at Grand Chapter Congress.
- Approved recognition of the Distinguished Service Certificate to Jessica Boucher, who received the award at Grand Chapter Congress.

From August 11, 2019 Board Meeting:

- Approved changes to the standard pledge education program to enhance the learning experience for pledges and betterment of the Fraternity. Some of the updates include adding an online learning system component, increasing the local initiation fees limit, and changing the meeting, event and other requirements to better align with the intended learning outcomes.
- Approved creation of ten collegiate chapter officer training modules and two volunteer training modules (one chapter operations and one "volunteering 101") via a Learning Management System.
- Approved tentative list of chapters financially ineligible to vote at GCC pending payment onsite by cash or credit card.
- Thanked Katie Magoon, Larry Mroz, Chuck Brown and Steven Lambros for their service as LF Trustees and welcomed new Trustees: Beth Keith, Tim Augustine and Jodi Schoh.
- Announced a \$25,000 donation to the Leadership Foundation coming from Enterprise Holdings Foundation, which was presented Thursday of Congress.
- Approved IRS Set Aside Resolution of passive income in the amount of \$156,174.
- Approved Leadership Foundation grant request funding prioritization for 2020-21.
- Changed the Leadership Foundation donation CMP requirement (optional item in Chapter of Excellence-Tier 3) from a \$100 chapter donation to \$1,000 in combined gifts to the Chapter's Leadership Fund.

- Moved "Guide to Pledging and Initiation—Campus Requirement" from HH.3. to Section E. Pledging and Initiations so chapters can more easily find this policy as they plan their initiations.
- Eliminated the one year requirement for colonies since other policies ensure requirements are met before receiving Board approval.
- Reduced the activity requirement for a colony. Eight professional events was reduced to five and six service events was reduced to four.
- Changed the fee schedule for colony invoicing and payment. Generally, each colony will pay \$200 every 60 days, starting 90 days after their founding.
- Approved policies to address logistics improvements at the Presidents' Academy and updated the travel policies for Presidents' Academy to be more flexible for using a variety of hotels and cities in the future.
- Updated policy to cover more staff costs of attending LEAD Provincial Conferences.
- Removed the alumni forum requirement listed within LEAD Programming policies to allow for more flexible (intended) programming geared towards alumni brothers in attendance.
- Placed Phi (Southern California) on suspension for 90 days from 8/11/2019.

From August 17, 2019 Board Meeting:

- Reviewed the Bylaw and Ritual actions of the Grand Chapter, taking no official action.
- Delegated authority to the Executive Director to issue warning, concern and encouragement letters to chapters (Bylaws Article XIV, Section 2).
- Named Lisa Brown National Organizational Development Committee Chair.
- Named Tim Beasley National Scholastic Development & Awards Committee Chair.
- Reviewed potential disciplinary actions concerning brothers at Grand Chapter Congress with no action at this time.
- Accepted the following brothers into the Golden Council: 2017 National COY Olivia Malice; National Committee Chair: Angela Schelp; and Regional Vice Presidents: Musanna Al-Muntasir, Daniel DelPiano, Jason Ewing, Ellie Godwin, Cody Heimerdinger, Meghan Hill, Matthew Hudson, Aimee King, Trina Kirk, James Kuhn, Megan LeBouef, Jen Lee, Gabriella Leto, Jennifer Mayes, Jen McCanty, Monica Monroe, David Pratt, Joshua Robinson, Madison Whitehouse and Nyonohseyonyon Wreh.

Delta Sigma Pi Welcomes Two New Consultants

For the first time since 1994, the Fraternity has three consultants on board! This summer, we welcomed Chelsey Fix, *Lynchburg (VA)*, and Haley Spellman, *Rhode Island*, to the Central Office, joining Jasmin Flores, *Nevada-Reno*.

Meet Chelsey Fix



Chelsey graduated from Lynchburg (VA) with a Bachelor of Arts in business administration and an emphasis in management. She was initiated into Nu Chi in 2017 and served as Vice President-Professional Activities and President. Prior to joining the Central Office staff, she worked at Kohl's for several years and interned at the Virginia Alcohol Beverage Control Headquarters in Richmond. Chelsey enjoys listening to "Casefile True Crime" podcast and traveling.

Meet Haley Spellman

Haley graduated from Rhode Island, with a Bachelor of Science in business administration and a concentration in entrepreneurial management. She was initiated into Phi Chi in 2017 and served as its founding President. Prior to joining the Central Office staff, she worked at the College of Business at the University of Rhode Island and was also involved as a 101 Mentor and a part of the Business Student Advisory Council.



Water Cooler



DELTA SIGMA PI 330 South Campus Avenue Oxford, OH 45056 (513) 523-1907 *www.dsp.org*

CHANGE SERVICE REQUESTED



CONGRESS HIGHLIGHTS included presentation of a \$25,000 check in support of the Presidents' Academy by Enterprise Holdings Foundation; the GEICO mascot's impressive footwork at the College Football Hall of Fame Event; and the initiation of Coca-Cola executive Alba Castillo Baylin. See inside for much more!

