

INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC.
MINUTES
Western PROVINCIAL COUNCIL MEETING
February 5th, 2017
Seattle, WA

The Western Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 8:34 AM on Sunday, February 5th, 2017 by Western Provincial Vice President Bonfrisco at the Crowne Plaza in Seattle, WA.

Present and in person at this meeting were the following officers of the Western Province:

Patrick Bonfrisco	Western PVP
Kristyn Childress	Rocky Mountain RVP
Crystal Justice	Sierra Nevada RVP
Katherine Leslie	Pacific Northwest RVP
Erica Kolsrud	South Pacific RVP
Lisa Brown	Bay Area RVP
Jen Lee	Pacific Coast RVP

Absent officers of the Western Province were:

none

Other positions were as follows:

Carley Haro	Chancellor
Nick Rizzi	Recording Secretary

At this time, Bonfrisco relinquished the chair to Chancellor Haro, who introduced Secretary Rizzi. Rizzi then conducted the Roll Call of Delegates and announced 59 delegates present and eligible to vote. **See Addendum A.**

Seattle Pac NW then moved to adopt the Agenda as presented. The motion was seconded by Rho Phi and approved.

Iota Pi moved to dispense with the reading of the minutes of the 2016 2017 Provincial Council Meeting and to approve the minutes as previously distributed. Seconded by Mu chi and approved.

Mu Chi moved to receive the printed Official Reports as distributed to the delegates. Rho Phi seconded and the motion was adopted. **See Addendum B.**

Rho Chi moved to receive the report of the Provincial Committees. The motion was seconded by Pi Sigma and approved.

Delta Sigma moved to receive the financial report. The motion was seconded by Gamma Omega and approved.

OLD & NEW BUSINESS

Chancellor Haro then noted there was no old business and moved into new business.

Lambda Chi then moved **the 2018 Provincial Budget**. The motion was seconded by Lambda Phi.

The 2018 Provincial Budget was then **adopted**. See **Addendum C**.

The Listing of Preference for the [+2 years] Provincial Conference and Council Meeting was then **adopted**.

Location Preferences		Date Preferences	
Location 1	El Paso, TX	Date 1	Feb 15- 17
Location 2	Reno, NV	Date 2	Feb 22-24
Location 3	Los Angeles/Anaheim, CA	Date 3	Feb 8-10

Bay Area RVP Moved to strike Salt Lake City, UT, Second by South Pacific RVP.

Moved by Western PVP to combine Los Angeles and Anaheim into one vote to give Brother Gray additional options for planning lead. Seconded by Pac Coast RVP.

Location Selected in order: Los Angeles/Anaheim, CA, Reno, NV, El Paso, TX.

Bay Area RVP Moved to strike March 1-3 from the ballot. Seconded by South Pacific RVP.

Dates Selected in order: February 15-17th, February 8-10th, February 22-24th.

Chancellor Haro announced that straw polls (nonbinding unofficial votes) would be taken on the following legislation:

Proposal #1 (proposed by Claire Roberts): Summary of Proposal.
Recommendation to remove part 1 questions as written.
21 Affirmed positively.

Proposal #2 (proposed by Claire Roberts): Summary of Proposal.
Support of some questions left in and further, deeper instructions on questions.
35 Affirmed positively.

General Announcements

President's Academy:

Upcoming National Event Dates

- Grand Chapter Congress August 16th-20th in New Orleans
- Fall LEAD
- Spring LEAD

Chapters

- Rocky Mountain Madness is April 15th in Denver, CO.
- Delta Pi Mister GQ April 10th
- Delta Omicron Bro Games Tentative April 1st
- Inland Empire Make a Difference Day, Second to last day of October.
- Lambda Mu WRI April 22nd
- Upsilon Psi Gamma Pledge class March 4th initiation Seattle
- Xeta Omega 50th anniversary April 22nd

Bonfrisco made announcements and then Haro invited others to make announcements.

Haro then adjourned the Haro Provincial Council Meeting at 10:50. Bonfrisco then closed the meeting according to Ritual.



[Full Name of Officer], Provincial Vice President



Nicolas Rizzi, Recording Secretary

Addendum A – Delegate Eligibility and Attendance

#	Chapter	Eligible	Present
17	Rho (University of California-Berkeley)	Yes	Yes
21	Phi (University of Southern California)	Yes	Yes
36	Alpha Nu (University of Denver)	Yes	Yes
40	Alpha Rho (University of Colorado - Boulder)	Yes	Yes
75	Gamma Iota (University of New Mexico)	Yes	Yes
80	Gamma Xi (Santa Clara University)	Yes	Yes
81	Gamma Omicron (University of San Francisco)	No	Yes
87	Gamma Phi (University of Texas-El Paso)	Yes	Yes
89	Gamma Psi (University of Arizona)	Yes	Yes
90	Gamma Omega (Arizona State University)	Yes	Yes
101	Delta Omicron (San Francisco State University)	Yes	Yes
102	Delta Pi (University of Nevada-Reno)	Yes	Yes
104	Delta Sigma (Loyola Marymount University)	Yes	Yes
113	Epsilon Theta (Cal State University-Chico)	Yes	Yes
125	Epsilon Upsilon (New Mexico State University)	Yes	Yes
126	Epsilon Phi (Cal State University-Sacramento)	No	Yes
142	Zeta Tau (Cal State University - East Bay)	Yes	Yes
147	Zeta Omega (Northern Arizona University)	Yes	Yes
178	Theta Chi (San Jose State University)	Yes	Yes
187	Iota Pi (San Diego State University)	Yes	Yes
191	Iota Upsilon (Cal State University-Northridge)	Yes	Yes
192	Iota Phi (Cal State University-Fresno)	Yes	No
197	Kappa Mu (Cal Poly State University-San Luis Obispo)	Yes	Yes
210	Lambda Mu (University of the Pacific)	Yes	Yes
214	Lambda Pi (University of San Diego)	No	Yes
216	Lambda Sigma (Cal State University-Fullerton)	Yes	Yes
219	Lambda Phi (Cal State University-Long Beach)	Yes	Yes
220	Lambda Chi (University of California-Riverside)	Yes	Yes
221	Lambda Psi (University of Hawaii-Hilo)	Yes	Yes
227	Mu Rho (Colorado State University)	Yes	Yes
232	Mu Chi (University of Colorado at Colorado Springs)	Yes	Yes
238	Nu Rho (University of California-Davis)	Yes	Yes
242	Nu Phi (University of Northern Colorado)	Yes	Yes
246	Xi Omicron (University of California - Los Angeles)	Yes	Yes
247	Xi Pi (University of Redlands)	Yes	Yes
258	Omicron Sigma (University of California-San Diego)	Yes	Yes
263	Omicron Psi (Washington State University)	Yes	Yes

266	Pi Sigma (University of California-Irvine)	Yes	Yes
270	Pi Chi (University of California-Santa Cruz)	No	Yes
273	Rho Sigma (University of California - Santa Barbara)	Yes	Yes
275	Rho Upsilon (Pepperdine University)	Yes	Yes
276	Rho Phi (Concordia University)	Yes	Yes
277	Rho Chi (University of Hawaii-Manoa)	Yes	Yes
281	Sigma Upsilon (University of Washington-Seattle)	Yes	Yes
282	Sigma Phi (Chapman University)	Yes	Yes
288	Tau Chi (University of California-Merced)	Yes	Yes
290	Tau Omega (University of La Verne)	Yes	Yes
292	Upsilon Chi (California Lutheran University)	No	Yes
293	Upsilon Psi (University of Washington-Bothell)	Yes	Yes
509	Portland Cascadia (OR) Alumni Chapter	Yes	No
539	Las Vegas Alumni Chapter	Yes	No
541	Honolulu-Oahu Alumni Chapter	Yes	No
570	Denver Alumni Chapter	Yes	Yes
585	El Paso Sun City Alumni Chapter	Yes	No
607	Hawaii Alumni Chapter	Yes	No
676	Orange County (CA) Alumni Chapter	Yes	Yes
677	Long Beach-Pier 9 Alumni Chapter	Yes	Yes
680	Phoenix-Thunderbird Alumni Chapter	Yes	Yes
689	Reno Sierra Nevada Alumni Chapter	Yes	No
695	Sacramento Valley Alumni Chapter	Yes	No
710	San Francisco Bay Area Alumni Chapter	Yes	Yes
713	Seattle-Pacific Northwest Alumni Chapter	Yes	Yes
717	Los Angeles Alumni Chapter	Yes	Yes
755	Inland Empire (CA) Alumni Chapter	Yes	Yes
756	Fresno-CenCal Alumni Chapter	Yes	No
	Western Province Provincial Vice President	Yes	Yes
	Sierra Nevada Regional Vice President	Yes	Yes
	Bay Area Regional Vice President	Yes	Yes
	Desert Mountain Regional Vice President	Yes	Yes
	Pacific Northwest Regional Vice President	Yes	Yes
	Pacific Coast Regional Vice President	Yes	Yes
	Rocky Mountain Regional Vice President	Yes	Yes
	South Pacific Regional Vice President	Yes	Yes

Addendum B – Official Reports



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Western President Vice President

Saturday, December 31, 2016

Submitted by Patrick Bonfrisco

I. ACTION ITEMS

In the process of planning final team retreat of the biennium to discuss current goals and succession planning.

II. PROJECTS

- **Succession Planning**
 - Planning to have RVP candidates nominated in each region by 03/01/17 – **IN PROGRESS**
- **Sacramento LEAD**
 - Submit agenda to Shanda by 04/01/17 – **IN PROGRESS**

III. GOALS

- **District Directors**
 - District Directors assigned to all collegiate chapters by 10/15/16 – **NOT ACHIEVED (48/49, 98%)**
- **Certified Deltasig Leader (CDL)**
 - All District Directors Tier One Certified by 10/15/16 – **NOT ACHIEVED (33/49, 67%)**
- **Chapter Management Program (CMP)**
 - Year over year increase in total number of Accredited Chapters – **IN PROGRESS**
 - Year over year increase in total number of Chapters of Recognition – **IN PROGRESS**
 - Year over year increase in total number of Chapters of Excellence – **IN PROGRESS**
- **Collegian of the Year (COY)**
 - Nominee from each chapter by 10/15/16 – **NOT ACHIEVED (48/49, 98%)**
 - Application received from all nominees – **NOT ACHIEVED (31/48, 65%)**

IV. LESSONS LEARNED

The past year and a half was a testament to the importance of succession planning. We learned the hard way what can happen when a Regional Vice President opts not to run for re-election and only one person runs as successor. One region in this province experienced a major struggle with their RVP throughout most of the last academic year, and the RVP in question stepped down from the role at the start of this academic year. Although an election was held, and the region is now in better shape, it was almost December before they had a new RVP in place. Many of the chapters in this region stated that they wished they had more than one option at Grand Chapter Congress (2015). Going into the next Congress, I will work to ensure that any RVP not planning to run again has at least two candidates identified to run as their successor, and I will do the same for my own position.

V. BEST PRACTICES

The practice that has worked best (at least for me) is the utilization of a group chat for the leadership team, as I tend to operate on a different schedule than the RVPs. This has allowed them to ask questions of the group instead of bringing each question directly to me, so that if I'm unable to respond someone else on the team can give advice/direction. It has also helped that the team is made up of RVPs of varying levels of experience, which means that someone in the group is likely to have experienced the issue being discussed in the past. I plan to recommend this system to my successor in August.

VI. HIGHLIGHTS

I have been fortunate to have some really great Regional Vice Presidents on my team. From September through November, I had to take on the additional role of Interim Pacific Coast Regional Vice President, and the other RVPs did a great job of handling anything their regions threw their way during this time.



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Bay Area Regional Vice President

by Lisa

January 10, 2017

SUMMARY

Kappa Mu has now joined the Bay Area region adding to an already strong region with all chapters being eligible for accredited status. The San Francisco Alumni Chapter is making a comeback and I look forward to building up the membership from our spring graduates. Every chapter has a district director and plans on submitting awards.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
11/12	San Francisco	Delta Omicron and Gamma Omicron Initiation
11/13	San Jose	Bay Area Regional Conference
12/3	Santa Cruz	Pi Chi Initiation

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP - Accredited	8/8	8/8 In Progress
COY Nomination	8/8	8/8 Complete
Participation in Buck\$Brotherhood	5/9	4/9 Complete
Submit 3 awards	9/9	0/9 Not Started
Attendance at LEAD or Area Conference	9/9	9/9 Complete
Attendance at Provincial Conference	9/9	9/9 In Progress

EXPANSION (if applicable)

None at moment

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

Pi Chi is on probation for hazing during a pre-pledging ceremony event until June 2017

DISTRICT DIRECTORS

Rho	Ellen Johns	Level 1
Gamma Xi	Brandon Studley	Level 1
Gamma Omicron	Miguel Merilleno	Level 1
Delta Omicron	Kelly Kolstad	Level 1
Zeta Tau	Kristen Chou	Level 1
Theta Chi	Chris Liow	Level 1
Kappa Mu	Jennifer Aichele	Level 1
Pi Chi	Carol Yan	Level 1
San Francisco Bay Area AC	Chuck Brown	Level 1



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UPCOMING EVENTS

Western Provincial Conference – February 3rd – February 5th

Western Regional Initiation in Stockton – April 22nd



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Report of the Desert Mountain Regional Vice President

by Alex Warrick

January 8, 2017

SUMMARY

Epsilon Upsilon (NMSU) This has been a rough semester for them. The Board offered Receivership at the semester's beginning as a result of many issues. I believe much of this is due to a lack of "proper" officer transitions over the last few years and a lack of direct alumni help in the area. I had a great visit though with the chapter at the beginning of the semester with their DD and Receiver to go over CMP, operations, effective communications, fundraising, etc, followed up by a visit in November with the PVP. I am hopeful for a much more productive Spring semester than Fall – the chapter needs to be it in order to continue.

Gamma Iota (UNM) Gamma Iota has grown in numbers and strength in the last year. At times though, there have been observations of a lack of professionalism and brotherhood despite guidance from leadership for those things to cease. The chapter needs to hold brothers more accountable for their roles to continue their success.

Gamma Omega (ASU) The chapter is fundamentally sounded whose recruitment is largely successful and always strives to meet the requirements for their events each semester. The chapter in general also has good, open communication. A warning letter was sent to Gamma Omega for the pledge program as there were traditions that had to be eliminated. The EC was very open to making said changes. The challenge will be moving forward and making sure the traditions do not return and the high-quality pledges turn into high-quality brothers.

Gamma Phi (UTEP) The chapter has done very well this semester as a follow-up from a tremendous 2015-16 school year. I was most proud of their provincial award win for Most-Improved Collegiate Chapter. As it stands now, they have a great mix of new and experienced brothers leading the chapter. The task will be for their leaders to effectively communicate with the non-exec brothers.

Gamma Psi (U of A) Gamma Psi is also fundamentally sound with strong and successful recruitment. They also have a great relationship within the college of business as they were tasked with organizing another career fair in the fall in addition to the spring showcase they already manage and organize. Myself and their DD have challenged them to improve their alumni relations, as that area has been somewhat lacking for a few years.

Zeta Omega (NAU) The chapter has grown exponentially in numbers in the past few semesters, but that has not translated to a high % turning out for the required events. The chapter is in a positive transition stage, moving away from creating lines between "old" and "new" members. They appear eager and open to initiate changes/suggestions made by national leaders, especially in regards to pledge education. There are many development and fundraising opportunities ahead for them.

Alumni Chapters Both EPSC and PTAC have enthusiastic brothers to plan and attend events, consistency and variety are keys for both; big achievement was PTAC winning a national award at Denver LEAD; alumni still meet consistently in Albuquerque & I have offered my help to get chapter re-franchised



SIGNIFICANT TRAVEL

Denver LEAD School
Epsilon Upsilon – Strategic planning and receivership meeting
Gamma Omega – Professional event [Mitch Matthews], Initiation
Gamma Phi – skyped with EC
Zeta Omega – Initiation & lunch
Phoenix AC – various events

REGIONAL GOALS & PROGRESS

- 1) All Chapters achieve CMP Accredited level
 - a. On-track for 16-17 year, one chapter may/may not though
- 2) More than 2 brothers from each chapter attend 2017 GCC in New Orleans
 - a. Have provided a cost-breakdown excel sheet to leaders to assist with fundraising plans
- 3) Start a colony
 - a. Convo developed b/n Dale and GCU Dean but stalled at beginning of school year when trying to arrange a phone call
- 4) Each chapter apply for at least 3 awards in the spring + nominate a COY in the fall
 - a. All chapters submitted a COY nominee, only had 3 submit a completed application
- 5) RVP in-person visit for each chapter this year
 - a. 4 visits so far and have tentative plans to visit Gamma Psi & Gamma Iota in Spring '17
- 6) Have a DD for each chapter – complete
- 7) All DD's are CDL Tier 1 certified
 - a. 4 of 6 so far, other 2 have worked on some of the training modules
- 8) Create a database of alumni across the region for volunteer opportunities
 - a. Always a work in progress, but have a good number of alumni currently
- 9) Continue with Regional Joint Initiation & Brotherhood Days
 - a. Did not hold a Brotherhood Day but have planned DMR Initiation in Tucson, AZ

EXPANSION (if applicable)

Grand Canyon University – conversations began with the business dean at the beginning of fall 2016 and have stalled, but since he was open to conversation it appears positive to try again

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

Epsilon Upsilon – Receivership
Gamma Omega – Warning letter

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Epsilon Upsilon	Robert Ordonez	Tier 1
Gamma Iota	Brittany Loera	Tier 1
Gamma Omega	Lindsay Palmer	Tier 1
Gamma Phi	Gerardo Perez	no
Gamma Psi	David Pratt	Tier 2
Zeta Omega	Emily Berryhill	no

UPCOMING EVENTS

Delta Sigma Pi Night @ the Phoenix Suns	March 3, 2017	Phoenix, AZ
Desert Mountain Region Initiation	April 8, 2017	Tucson, AZ
NAU/ASU/UA/PTAC Alumni Dinner	April TBD	Phoenix, AZ
Zeta Omega 50 th Anniversary	April TBD	Flagstaff, AZ



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Pacific Coast Regional Vice President

by Jen Lee

January 3, 2017

SUMMARY

Having just assumed the position in November, the main goal for myself is to get acclimated to the position. My first priority for the region is simply to get our chapters stay on track or “up to speed” in some cases and make sure that they know they have the support of the region’s leadership team.

At the time of this report, I have no major concerns for any of the chapters aside for some who have consistently missed some CMP deadlines and are now ineligible for Recognition and Excellence tiers.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
Sun, 11/13	Iota Pi, Lambda Pi, Omicron Sigma	Chapter Business Meetings
Mon, 11/14	Lambda Sigma	Chapter Business Meeting
Tues, 11/15	Sigma Phi	Chapter Business Meeting
Thurs, 11/17	Rho Phi	Chapter Business Meeting
Sat, 11/19	Cal State Fullerton	Regional Initiation
Mon, 11/21	Pi Sigma	Chapter Business Meeting
Tues, 11/22	Lambda Chi	Chapter Business Meeting

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP Goals	All chapters to achieve Chapter of Excellence, if able or highest level possible	Omicron Sigma will only eligible for Accredited, all other chapters are on track.
Chapter Award Applications	Receive at least 2 applications per award, including Chapter Advisor of the Year.	Chapters have been encouraged to apply for early, have not yet seen any chapter begin their applications.
More RVP & DD face time with chapters	Chapters expressed a desire to have more face to face interaction with the RVP and for some chapters, their DD as well.	I have already visited all chapters but one last term. This term, I plan to visit ever chapter’s first meeting and a recruiting event. For chapters that have requested more DD attention, the topic will be addressed with their DD.
CDL for all DDs	Continuing on a goal from previous years to have all DDs complete CDL to the highest tier possible	1 has completed, 2 are pending completion – see below for details



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EXPANSION (if applicable)

None at this time

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

None

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Iota Pi	Freddy Saluna	-
Lambda Pi	Joe Tacto	-
Lambda Sigma	Corey Polton	-
Lambda Chi	Angelica (Leyva) Carillo	-
Xi Pi	Tiffany Davis	-
Omicron Sigma	Jessica Valo	Tier 2
Pi Sigma	Jen Lee	In Progress
Rho Phi	Molly Greathouse	-
Sigma Phi	Carley Haro	Tier 1
OCAC	Lisa Le	-
IEAC	(none)	-

UPCOMING EVENTS

Western Provincial LEAD, Seattle – February 5-6

Regional Brotherhood Games – Date TBD

Regional Conference (with focus VPCO, VPSA, VPF & President) – Date TBD



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Pacific Northwest Regional Vice President

by Catherine Leslie

January 15, 2017

SUMMARY

With a new leadership team, a new active chapter in our region, and a revamped alumni chapter, the Pacific Northwest Region is energized and at it's fullest capacity that it's ever been at. With being younger across the board, we are really focusing on the basics of membership and chapter requirements. Primarily focusing on building a strong foundation across our region so that we can continue to flourish in the best possible direction.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
5/2016	Seattle, WA	Upsilon Psi Installation
10/2016	Denver, CO	LEAD School
2/2017	Seattle, WA	LEAD Conference
3/2017	Seattle, WA	Upsilon Psi/Sigma Upsilon Initiation
4/2017	Pullman, WA	Omicron Psi Initiation

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP Accredited	All Chapters	2/3 chapters (and in progress)
Attend LEAD School	All Chapters	2/3 chapters
Attend LEAD Conference	All Chapters	3/3 chapters
Attendance at GCC	At least 2 people from every chapter	In Progress
Apply for 2 awards	All Chapters	In Progress

EXPANSION (if applicable)

Continued interest in Montana and Oregon, but nothing concrete currently.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

N/A

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Sigma Upsilon - University of Washington	Samantha Clark / Hannah Hoes	
Omicron Psi - Washington State University	Morgan Conklin	
Upsilon Psi - University of Washington Bothell	Darren Behler	



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UPCOMING EVENTS

2/2017	Seattle, WA	LEAD Conference
2/2017	Seattle, WA	Sigma Upsilon Leadership Conference
3/2017	Seattle, WA	Upsilon Psi/Sigma Upsilon Initiation
4/2017	Pullman, WA	Omicron Psi Initiation



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Rocky Mountain Regional Vice President

by Kristyn Koller

January 14, 2017

SUMMARY

The Rocky Mountain Region continues to grow in both membership and passion for the fraternity. The region has seen a large up-swing in national event attendance and participation. The leadership team continues to be strong and dependable. Central office consultant visited the chapters in the region in the fall semester of 2016. The consultation visits went well and the chapters were happy to have their questions answered. The visits revealed an overall weakness or misinterpretation of chapter operations, which is mitigated by region wide training as well as the chapter consultant reports for the chapters.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
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There is no significant travel in the Rocky Mountain Region. All the current chapters are within a few hours' drive. For that reason, the budget is more efficiently spent on regional events and educational materials and most chapter visits are not recorded.

9/16	Fort Collins	Alumni Panel / Chapter Visit
10/16	Denver	LEAD
10/16	Denver	Chapter meeting
11/16	Colorado Sprints	Initiation

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
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Continued Training for DD's And Region. We held annual training before the start of the school year for leadership team. Regional training was conducted January 14, 2017. We are starting a new region wide professional development event that we expect to open to campuses on a rotating basis. We are also working on bringing Mitch Matthews in for a Big Dream workshop, open to all the chapters in the region.

Provincial Award. Alpha Rho was recognized as a national award recipient for outstanding professional activities. The Rocky Mountain Region was also recognized at the provincial level for attendance at LEAD. We continue to work toward excellent programming and brother participation and expect that the chapters in the Rocky Mountain Region will be

Expansion. Unfortunately, all leads for expansion have not panned out. We are focused on three main campuses; (1) University of Wyoming, (2) Colorado State University at Pueblo, and (3) the Metropolitan State / CU Denver campus. Our expansion committee continues to seek out opportunities, and ask the students if there are any connections.

EXPANSION (if applicable)



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Leads at Utah and Western State, but nothing has come to fruition.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

NA

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Alpha Nu – University of Denver	Matthew Koller	Trained (not certified)
Alpha Rho – University of Colorado	Megan Long	Certified Tier II
Mu Chi – University of Colorado, Colorado Springs	Nick Rizzi	Certified Tier II
Mu Rho – Colorado State University	AJ Goodenow	Certified Tier II
Nu Phi – University of Northern Colorado	Laura Schreiner	Certified Tier II
Denver Alumni Chapter	Greg Howell	Certified Tier II

UPCOMING EVENTS

April 15 – Rocky Mountain Madness – Region wide game day

February TBD – Mitch Matthews



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Sierra Nevada Regional Vice President

by Crystal Justice
January 10, 2017

SUMMARY

The Sierra Nevada Region has been focused on training our leadership team, through utilizing the Certified Deltasig Leader program. We have been utilizing education tools available to focus on Risk Management and educating all Brothers within the region on the proper methods for preventing risk management. The Sierra Nevada Region has also been working on reigniting our four alumni chapters – Las Vegas, Fresno/Cen Cal, Sierra Nevada and Sacramento Valley Alumni Chapters. This is a work in progress, but we are seeing an increased alumni involvement and are very excited about the potential of all of these alumni chapters. Lastly, and definitely most importantly, we are working on EXPANSION! For the first time in over 25 years, we have installed a new chapter in the Region last year! We would like to continue this expansion and get a potential colony at another school this year.

SIGNIFICANT TRAVEL

<u>DATE</u>	<u>LOCATION</u>	<u>REASON FOR TRAVEL</u>
January 23	CSU Sacramento	Sierra Nevada Region Area Conference
February 6	UC Merced	UC Merced Colony Pledging Ceremony
February 15	UC Merced	UC Merced Pledge Meeting
February 21	UC Merced	UC Merced Pledge Meeting
February 26-27	San Jose, CA	LEAD Provincial Conference
March 6	UC Merced	UC Merced Pledge Meeting
March 10	UC Merced	UC Merced Colony Pledge Meeting
March 12-13	UC Merced	Tau Chi Installation
April 9	Univ of La Verne	Tau Omega Installation
April 23	Univ of the Pacific	Lambda Mu Alumni Luncheon
April 24	UC Merced	Tau Chi Initiation
April 30	CSU San Jose	WRI (Bay Area and Sierra Nevada Regions Joint Initiation)
May 14	Univ of Washington, Bothell	Upsilon Psi Installation
August 13-14	St. Louis, MO	National Volunteer Retreat
August 13	St. Louis, MO	2016 National Career Achievement Banquet
August 20	Pleasanton, CA	Bay Area/Sierra Nevada Regions Leadership Retreat
October 23	Univ of Nevada, Reno	Delta Pi Chapter visit Delta Pi DD visit
October 28	Denver, CO	Denver LEAD Tours
October 29	Denver, CO	Western Province LEAD School
November 7	CSU Chico	Epsilon Theta Chapter visit Epsilon Theta DD visit
November 10	CSU Sacramento	Epsilon Phi Chapter visit



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

November 12	UC Merced	Epsilon Phi DD visit
November 14	Univ of the Pacific	Sierra Nevada Regional Initiation
		Lambda Mu Chapter visit
		Lambda Mu DD visit
November 19	Fresno, CA	Fresno Cen-Cal Alumni Chapter visit

REGIONAL GOALS & PROGRESS

<u>DESCRIPTION</u>	<u>GOAL</u>	<u>RESULTS/PROGRESS</u>
DD's	Have a DD assigned to each chapter, with 2 DD's in training for potential growth & turnover.	COMPLETED
CDL	Have all DD's complete their CDL training.	COMPLETED
CMP	Have all chapters achieve a minimum of Accredited status level on CMP	One chapter is ineligible for Accredited status level due to probation terms from the school not allowing them to have a pledge class. All other chapters are on track to achieve this goal.
Regional Initiations	Continue to have Sierra Nevada Regional Initiation in fall and WRI (Bay Area & Sierra Nevada Regions Joint Initiation) in the Spring.	COMPLETED – Regional Initiation was hosted by Tau Chi last semester for the Sierra Nevada Region. Next semester Lambda Mu will be hosting WRI for Bay Area & Sierra Nevada Regions
Expansion	Work to get a new colony in the region.	We are currently working towards this goal since we have just installed Tau Chi. We are looking at CSU Stanislaus and CSU Bakersfield as our best possibilities.
Risk Management	Coach and train all DDs and executive chapter committee members on proper Risk Management prevention techniques, hazing prevention and proper Pledge Programs.	COMPLETED – Last year we held an Area Conference where one of the breakout sessions included Risk Management. This semester we will have a President's/VPPE meeting that will be specifically geared to Hazing Prevention and following the Pledge Program.

EXPANSION (if applicable)

UC Merced Colony was installed in March 2017! This was the first new chapter installation in the Sierra Nevada Region in over 25 years!!! We are hoping to expand to CSU Stanislaus in Turlock, CA or



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CSU Bakersfield in Bakersfield, CA. This will help add new chapters to southern part of our region where chapters are less dense.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

- *Iota Phi has been removed from guidance.*
- *Delta Pi has been removed from guidance.*
- *Epsilon Phi has been placed on probation until Dec 2017 from the school for hazing violations. Delta Sigma Pi probation is pending Board approval.*

DISTRICT DIRECTORS

<u>CHAPTER</u>	<u>DISTRICT DIRECTOR</u>	<u>CDL STATUS</u>
<i>Delta Pi</i>	<i>Cody Heimerdinger</i>	<i>CDL Certified – Level 2</i>
<i>Epsilon Theta</i>	<i>Kristin Minetti</i>	<i>CDL Certified – Level 1</i>
<i>Epsilon Phi</i>	<i>Jason Sumi</i>	<i>CDL Certified – Level 1</i>
<i>Iota Phi</i>	<i>Tina Mistry</i>	<i>CDL Certified – Level 1</i>
<i>Lambda Mu</i>	<i>Marcial Hoyos</i>	<i>CDL Certified – Level 2</i>
<i>Nu Rho</i>	<i>Christian Suyat</i>	<i>CDL Certified – Level 1</i>
<i>Tau Chi</i>	<i>Amparito Galvan</i>	<i>CDL Certified – Level 1</i>
<i>Sacramento Valley Alumni Chapter</i>	<i>Marzieh Nightingale</i>	<i>CDL Certified – Level 2</i>

UPCOMING EVENTS

<u>DATE</u>	<u>EVENT</u>	<u>LOCATION</u>
<i>February 3-4, 2017</i>	<i>Western Provincial LEAD Conference</i>	<i>Seattle, WA</i>
<i>February 25-26, 2017</i>	<i>North Central Provincial LEAD Conference</i>	<i>Chicago, IL</i>
<i>April 22, 2017</i>	<i>WRI (Bay Area/Sierra Nevada Regions Joint Initiation)</i>	<i>Lambda Mu</i>
<i>August 16-20, 2017</i>	<i>Grand Chapter Congress</i>	<i>New Orleans</i>
<i>November 4, 2017</i>	<i>Western Province LEAD School</i>	<i>Sacramento, CA</i>



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Report of the South Pacific Regional Vice President

by Erica Kolsrud
January 18, 2017

SUMMARY

Two new chapters joined the South Pacific Region, Tau Omega and Upsilon Chi while the Kappa Mu chapter moved to the Bay Area Region. New this school year, monthly conference calls were conducted between the RVP and Chapter President's. These have proven to be valuable as a resource of knowledge and insight into the Region and allows the chapters to hear what is working for each other as well as identify issues. Financial and Operations have been two areas of focus for the chapters as they are trying to ensure they are aligned with National Bylaws and Policy.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
9/14/16	USC	Phi Fall Pledging Ceremony
9/24/16	UCSB	Rho Sigma Exec Workshop
10/22/16	Pepperdine	Rho Upsilon Initiation
10/28-10/29/16	Denver	Fall LEAD
11/5/16	La Verne	Tau Omega Initiation
11/11/16	Chapman	Lambda Phi Initiation
11/17/16	USC	Phi Initiation
11/19/16	LMU/CSUN	Upsilon Chi Initiation, Iota Upsilon Banquet
11/20/16	UCLA	Xi Omicron Initiation
12/4-12/5/16	Hilo	Lambda Psi Visit - Exec Meeting
12/6/16	Honolulu	Rho Chi Visit - Chapter & Exec Meeting

These are in addition to the monthly conferences calls with the Chapter Presidents and exec or chapter meetings I attended with exception of the Hawaii Chapters.

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP - Accredited	All chapters reach Accredited	One chapter is in jeopardy of not reaching accredited.
Finances: Bank Rec's & Budgets	Work with chapters to ensure finances are being tracked and better budgets are being generated.	Each month the President emails the bank statement and reconciliation to the DD and RVP for review. This is helping the chapters be held accountable to their finances and allowing them to better plan their budgets.
National Event Attendance	All chapters participate more in National Events.	Every chapter attended a Fall LEAD school or held an Area Conference. We also attempting a google doc to allow brothers to plan room



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		sharing and session attendance. For Seattle, we are testing group flights with multiple chapters.
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EXPANSION (if applicable)

None at this moment, unless Kappa Mu wants to come back ☺

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

Iota Upsilon is receiving a warning letter due to Risk Management violations in Fall 2016, also on guidance for CMP.

Phi is on deferred university suspension through December 2017

Upsilon Chi is at risk of not making Accredited Chapter for CMP

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Phi – University of Southern California	Kevin Salazar	Certified Tier II
Delta Sigma – Loyola Marymount University	Lucy Tseng	-----
Iota Upsilon - Cal State University-Northridge	Louise Santos	Lapsed
Lambda Phi - Cal State University-Long Beach	Blessing "Vito" Honey	Certified Tier II
Lambda Psi – University of Hawaii–Hilo	Gaylen Kalipi	-----
Xi Omicron – University of California-Los Angeles	Adrian Avalos	-----
Rho Sigma – University of California-Santa Barbara	Jami Ball	Certified Tier II
Rho Upsilon – Pepperdine University	Trey Hernandez	Lapsed
Rho Chi – University of Hawaii-Manoa	Kekoa Giron	Certified Tier II
Tau Omega – University of La Verne	Richard Boner	Certified Tier I
Upsilon Chi – California Lutheran University	Paul Garcia	-----

UPCOMING EVENTS

Western Provincial Conference – February 3rd – February 5th

Joint Initiation – April 1st

Region President's Conference Call – Feb/March/April/May/June

Addendum C – Budget

**International Fraternity of Delta Sigma Pi
Western Provincial Budget
Statement of Budget and Expenses**

Description	2017-18 Approved Budget
Western Provincial Vice President	\$ 3,000.00
Regional Vice President Individual Travel Budgets	
Bay Area Region	\$ 640.00
Desert Mountain Region	\$ 480.00
Pacific Coast Region	\$ 720.00
Pacific Northwest Region	\$ 240.00
Rocky Mountain Region	\$ 400.00
Sierra Nevada Region	\$ 560.00
South Pacific Region	\$ 880.00
Provincial Leadership Meeting	\$ 2,000.00
LEAD School Travel Budget	\$ 2,100.00
Long Distance Exceptional Travel Budget *	\$ 1,680.00
Leadership Training \$ 200.00 Other (committees)	\$ 100.00
TOTAL PROVINCIAL EXPENSES	\$ 13,000.00

* Air and hotel only