Minutes of the Western Provincial Council Meeting February 28, 2010 El Paso, NM

A. Opening Ritual - Begin at 9:35am.

The meeting was opened by Ritual by Lisa Brown (Western PVP).

B. Call the Meeting to Order

The chancellor, RubenCordova(Lambda Phi) called the meeting to order.

C. Roll Call

Roll call of the delegates was taken.

Chapters Present:

Rho

Alpha Nu

Alpha Rho

Gamma Iota

Gamma Xi

Gamma Omicron

Gamma Phi

Gamma Psi

Gamma Omega

Delta Omicron

Delta Pi

Delta Sigma

Epsilon Theta

Epsilon Upsilon

Epsilon Phi

Zeta Tau

Zeta Omega

Eta Chi

Theta Chi

Iota Pi

lota Upsilon

Iota Phi

Lambda Mu

Lambda Pi

Lambda Sigma

Lambda Phi

Lambda Chi

Lambda Psi

Mu Rho

Mu Chi

Nu Rho

Xi Omicron

Xi Pi

Omicron Sigma

Omicron Psi

Pi Sigma

Colorado Springs

Denver

East Bay

El Paso

Los Angeles

Orange County

Phoenix-Thunderbird

Sacramento Valley

San Diego

Alpha Lambda Chi Colony

Sierra Nevada Region- Mar Hoyos

Rocky Mountain Region- Sherri Gabor

Pacific Coast Region- Patrick Bonafrisco

Desert Mountain Region- Dave Glanzrock

Bay Area Region-Sanjay Triveti

South Pacific Region- Matt Temple

Western Provincial Vice President

Chapters Absent:

Phi

Kappa Mu

Nu Phi

Albuquerque High Desert

Fresno-CenCal

Hawaii

Inland Empire

Reno Sierra Nevada

San Fransisco Golden Gate

Santa Clara Silicon Valley

D. Adopt Agenda

Moved to adopt agenda

Moved by Los Angeles Alumni / Seconded by Lambda Phi

Moved to amend agenda by correcting the spelling of the chancellor's name.

Moved by Iota Upsilon/ Seconded by Zeta Omega

Motion passes

Moved to amend agenda by correcting the provincial council date proposal by replacing 2011 with 2012.

Moved by Epsilon Theta / Seconded by East Bay Alumni

Motions passes

Motion to adopt agenda passed with no objections (Addendum A).

E. Approve the Minutes of the Previous Council Meeting

Moved to approve the minutes of the previous council meeting Moved by Xi Omicron / Seconded by Delta Sigma Passed with no objections.

F. Review Votes Taken Since the Last Meeting

NONE

G. Receive or Distribute the Report of the Provincial Vice President

Lisa Brown / Western PVP

Distributed prior to Council Meeting. Attached for reference (Addendum B).

H. Receive or Distribute the Reports of the Regional Vice Presidents

Bay Area Region / Sanjay Trivedi

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Desert Mountain Region / Dave Glanzrock

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Northwestern Region / Lisa Brown

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Pacific Coast Region / PartrickBonfrisco

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Rocky Mountain Region / Sheri Gabor

Distributed prior to Council Meeting. Attached for reference (Addendum B).

South Pacific Region / Matt Temple

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Sierra Nevada Region / Mar Hoyos

Distributed prior to Council Meeting. Attached for reference (Addendum B).

I. Receive or Distribute a Provincial Financial Report

Distributed prior to Council Meeting.

Motion to approve provincial budget.

Moved by Phi / Seconded by Iota Phi

Motion to amend budget

Moved by Corey Polton / seconded by Iota Upsilon

Motion Passes

Motion to table discussion till new business.

Moved by Delta Sigma / Seconded by Orange County

Passed with no objections.

J. Receive of Distribute the Reports of the Provincial Committees

Alumni Development / Becki Norman

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Community Service

Please see Western PVP report for reference (Addendum B).

Professional Development / Chuck Brown

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Scholastic Development and Awards / Rick Boner

Distributed prior to Council Meeting. Attached for reference (Addendum B).

Provincial Discipline Committee / Lisa Brown *No appeals received.*

K. Old Business

NONE

L. New Business

1) Split Desert Mountain Region Proposal

Moved to split Desert Mountain Region

Moved by Brother Glanzrock / Seconded by Brother Bonfrisco

Motion to amend calculation

Moved by Upsilon Theta / Seconded by lota Phi

Motion Passes (Addendum C)

Motion to extend discussion

Moved by East Bay Alumni Chapter/ Seconded by San Diego Alumni

Motion Passes.

Motion to table discussion till the next Provincial Council meeting

Moved by San Diego/ Seconded by Pi Sigma

Motion Passes. (Addendum D)

M. Determine the Date and Location for 2012 Annual Meeting

Proposed 2012 Annual Meeting Locations

Sacramento / Los Angeles / San Diego

Motion to approve current locations

Moved by East Bay Alumni / Seconded by Lambda Phi

Moved to amend motion by adding Reno

Moved by Brother Glanzrock/ Seconded by lota Upsilon

Motion Fails

Moved to amend motion by adding San Francisco Moved by Delta Omicron / Seconded by Gamma Omicron Motion Fails

Moved to amend motion by adding Denver Moved by Alpha Nu / Seconded by Alpha Rho Motions Fails

Motion passes for approving current locations

San Diego Chosen as Preferred Location by Straw Poll Sacramento Chosen as Alternative Location by Straw Poll Los Angeles Chosen as Second Alternative Location by Straw Poll

Motion to adapt dates Moved by Delta Sigma / Seconded by Xi Omicron Motion passes

Proposed 2010 Annual Meeting Dates

Feb. 18 / Feb. 25 / March 6

Feb. 25 Chosen as Preferred Date by Straw Poll

March 6 Chosen as Alternative Date by Straw Poll

Feb. 18 Chosen as Second Alternative Date by Straw Poll

N. Announcements

White Water Rafting/Colorado Springs Alum
March 13th - Lambda Phi Green Party
April 10 th - Zeta Omega/ Regional Initiation/ Flagstaff, AZ
April 17 th - Brotherhood Games - Delta Omicron/ San Mateo/
April 24th - Alpha Rho/ Boulder, CO/ Delta Sigma Pi Olympics
April 24 th - WRI - Zeta Tau/ / Oakland Airport Hilton
April 24 th - Iota Upsilon/ LA formal event 30 th birthday/
May 29th - Annual Shark Fest/ Talk to Matt Temple/ Kappa Mu/ \$40 till end of April then up to
\$50/ www.sharkfestbrite.com
Dec 3th - Epsilon Theta turning 50

O. Closing Ritual

Motion to close meeting.

Moved by Brother Bonafrisco / Seconded by Epsilon Theta

Passed with no objections.

Lisa Brown (Western PVP) closed the meeting by ritual.

P. Adjournment - Finished at 11:05am.

The meeting was adjourned.

Respectfully submitted,

Jamie Shinn (Zeta Omega)

Lisa Brown (Western Provincial Vice President)

Western Province Provincial Council Meeting Agenda February 28, 2010 / El Paso, NM

- A. Opening Ritual Lisa Brown, Western PVP
- B. Call the Meeting to Order Ruben Cordova (Lambda Phi), Chancellor
- C. Roll Call of Delegates Jamie Shinn (Zeta Omega), Secretary
- D. Adopt Agenda
- E. Approve the Minutes of the Previous Council Meeting
- F. Review Votes Taken Since the Last Meeting NONE
- G. Receive or Distribute the Report of the Provincial Vice President
 - (1) Western PVP Lisa Brown
- H. Receive or Distribute the Reports of the Regional Vice Presidents
 - (1) Bay Area Region Sanjay Trivedi
 - (2) Desert Mountain Region David Glanzrock
 - (3) Pacific Coast Region Patrick Bonfrisco
 - (4) Northwestern Region Lisa Brown
 - (5) Rocky Mountain Region Sheri Powers
 - (6) South Pacific Region Matt Temple
 - (7) Sierra Nevada Region Mar Hoyos
- I. Receive or Distribute a Provincial Financial Report
 - Western Provincial Budget
- J. Receive or Distribute the Reports of the Provincial Committees
 - (1) Alumni Development Becky Norman
 - (2) Community Service vacant
 - (3) Professional Development Chuck Brown
 - (4) Scholastic Development and Awards Rick Boner
- K. Old business NONE
- L. New Business
 - 1. Split Desert Mountain Region Proposal
- M. Determine the Date and Location for 2012 Annual Meeting
 - 2012 Annual Meeting Walnut Creek, February 27
 - Previous Annual Meetings for Reference Los Angles (2001) / Las Vegas (2002) / San Diego (2003) / Albuquerque (2004) / Reno (2005) / Anaheim (2006) / Las Vegas (2007) / San Diego (2008) / Tucson (2009) / El Paso (2010)
 - Previous LEAD Schools in Province for Reference Phoenix (2003) / Riverside (2004) / Colorado Springs (2005) / Phoenix (2006) / San Jose (2007) / Denver (2008) / Newport Beach (2009)
 - Proposed 2012 Annual Meeting Sacramento / Los Angeles / San Diego
 - Proposed 2012 Dates Feb. 18 (President's weekend) / Feb. 25 / March 4
- N. General Announcements
 - April 10 Dessert Mountain Regional Initiation
 - April 24 WRI, East Bay
 - April 24 Rocky Mountain Regional Olympics, Denver
 - April 25 National Alumni Day
 - May 29-30 Sharkfest, San Luis Obispo
 - June 1 Chapter Awards Due Date
 - November 6 LEAD School / Phoenix/Mesa
- O. Closing Ritual Lisa Brown, Western PVP
- P. Adjournment Ruben Cordova (Lambda Phi), Chancellor

REPORT OF THE WESTERN PROVINCIAL VICE PRESIDENT Lisa Brown January 2010

Board Meeting and Grand Officer Retreat

Travel During Period:

3/23-3/21/03	Board Meeting and Grand Officer Retreat
10/9/09	Zeta Tau Recruiting Event
10/17/09	Rocky Mountain Regional Conference
11/6/09	Lambda Phi Alumni Event
11/7/09	Newport Beach LEAD School
11/8/09	Western Province Leadership Training
11/21/09	Pacific Coast Regional Initiation and Banquet
12/15/09	EAST BAY Alumni Christmas Party
1/13/10	Santa Cruz Colony Fundraiser
1/22 - 1/24/10	Board Meeting
1/30/10	Sierra Nevada Area Conference
2/6/10	Western Province Leadership Meeting
2/13/10	Northeastern LEAD Provincial Conference - Chicago

Future Travel:

2/27/10	Western LEAD Provincial Conference – El Paso
4/10/10	Desert Mountain Regional Initiation and Banquet
4/10/10	Bay Area Brotherhood Games
4/25/10	Bay Area and Sierra Nevada Regional Initiation and Banquet
5/29/10	South Pacific Shark Fest – San Luis Obispo
6/26/10	Western Province Leadership Meeting

Goals 2009-2010:

- 85% of Chapters are accredited, 75% are Chapters of Recognition, 50% are Chapters of Excellent
- !00% of chapters have a District Director
- At least 12 chapters apply for each award
- Have 50% of volunteers (PVP, RVP,DD, and committee chair) in province committed to starting the volunteer leadership certification program.
- 90% of chapters submitted COY name.

Goals 2010-2011:

- 90% of Chapters are accredited, 75% are Chapters of Recognition, 50% are Chapters of Excellent
- 100% of chapters have a District Director
- At least 15 chapters apply for each award
- Have 50% of volunteers (PVP, RVP,DD, and committee chair) in province in the volunteer leadership certification program.
- 90% of chapters submitted COY application.

Leadership Development:

In the fall, we had one Team West National Leadership Training session. The Professional Development committee did a great job organizing it. We had about 40 Alumni attend.

The Professional Development committee has been tasked to create a survey for colligate Brothers to find out their expectation of their national officers and what we could be doing better.

Provincial Committees:

- Alumni Development Becky Norman
- Community Service Vacant but with two committee members
- Professional Development Chuck Brown
- Scholastic Development and Awards Rick Boner

• Provincial Discipline Committee – Lisa Brown

Chapter Management:

35 out of 39 chapters (~90%) are on target to become Accredited Chapters

Awards:

We had 37 chapters (95%) of the 39 chapters in the province nominate a chapter COY.

The regional selection committees mostly included non-district directors, allowing for involvement of additional brothers. The provincial awards committee and RVPs are currently promoting participation in the end of the year awards.

LEAD School:

The province had 36 of its collegiate chapters attend the Newport Beach LEAD School plus many alumni chapters from the province in attendance. The total attend was around 600 Brothers which is the biggest LEAD since its inception.

The province hosted Dress Down, which rose over \$600 for the Leadership Foundation and \$600 for St. Jude.

Provincial Conference:

Planning for the provincial conference is going well. Presenters have been assigned and the needed preparations for the council meeting are almost set. The theme of this year's banquet is Mardi Gras.

Expansion:

A number of surrounding universities in the Northwest Region have been identified as potential expansion opportunities.

The colony at UC Santa Cruz is going strong. They have had very successfully events and are looking to be installed in June or early next fall.

The colony at UC Santa Barbara continues to build in numbers and has a goal of getting installed by year-end 2010.

There are new colony prospects on the following campus: University of Hawaii at Manoa, CSU Dominguez Hills, and Cal State San Marcos.

Bay Area Regional Vice President Report Sanjay Trivedi

Status of Region:

Overall the region has is doing well. Each chapter has a strong recruiting strategy to attract, retain and grow their membership to develop strong leaders. In the fall term so far we have initiated over 45 brothers. Our chapter's leadership teams have a strong vision of where they want the chapter to be over the short and long term. We had 5 out of 6 chapters nominate a Collegian of the Year as well as attend the Fall LEAD School in Newport Beach, CA. The pledges at Rho Chapter in U.C. Berkeley presented a great professional event which brought brothers from nearly each chapter in the region to listen to top executives speak on their experiences managing Bay Area Sport teams. Inter chapter events are on the rise as brothers come together to support one another and leverage our local Deltasig network. At least 5 out of 6 chapters are expected to be accredited chapters within CMP.

Accomplishments:

With the implementation of the Bay Area Region Face book page local Deltasig's are better informed of local, regional and provincial events. In an effort to increase Alumni Retention and develop our leadership pool, with the help of the Regional Leadership Team, we've been presenting alumni volunteer opportunities to collegiate brothers to aid in their continued leadership development. The team has also been presenting Risk management workshops for their chapters.

Future Goals:

- By the next Provincial Council Meeting we will have all chapters meeting and exceeding the Accreditation level in CMP.
- All chapters to nominate and submit applications for Collegian of the Year
- At least two chapters to submit for each award category.
- Revamp Santa Clara Silicon Valley Alumni Chapter.
- Continue to educate new alumni on volunteer opportunities to increase alumni retention.

Expansion:

We currently have one colony in the region the Alpha Lambda Phi colony at U.C. Santa Cruz, CA. The colony has been progressing very well; the group has held numerous professional and service events and should exceed the required number of events needed. They are well under way in meeting the requirements and we are targeting an installation date towards the end of May or early June of the spring term.

Disciplinary Issues:

Overall we do not have any major issues in the region. The chapters have been working on prior initiatives to increase pledge retention and overall membership numbers in our smaller chapters and strengthen their overall chapters.

Upcoming Events:

The region (Delta Omicron Chapter) will be holding Brotherhood Games on Saturday, April 17th, 2010 where chapters from both the Sierra Nevada Region and Bay Area Region compete for the coveted Brother Jimmy Yip Brotherhood cup. The region (Zeta Tau and Rho Chapters) also be hosting Western Regional Initiation for the Bay Area Region and Sierra Nevada Region on Saturday, April 23, 2010.

District Directors:

Chapter Name	Brother Name	Home Chapter
Theta Chi	Rohini Trivedi	Zeta Tau
Gamma Xi	Alice Tang	Theta Chi
Zeta Tau	Karishma Donde	Delta Omicron
Rho	Alberto Rocha	Theta Chi
Gamma Omicron	Laura Wills	Delta Omicron
Delta Omicron	Jenn Chan	Nu Rho
Alpha Lambda Phi	Chuck Brown	Lambda Pi

Committee Members:

Awards Committee

1.	Garrett Lew (Chair)	2.	Brandon Studley	3.	Vacant
4.	Van Nguyen	5.	Monique Scott		

Visits:

Date	Chapter Name	Event Name
Aug 26, 2009	Theta Chi	Recruiting Event – Meet the Chapter
Sept 1, 2009	Rho	Recruiting Event – Meet the Chapter
Sept 15, 2009	Gamma Omicron	Recruiting Event – Pizza Night
Sept 15, 2009	Delta Omicron	Recruiting Event – Alumni Panel
Sept 11, 2009	Theta Chi	Pledging Ceremony
Sept 12, 2009	Bay Area Region Event	Regional Leadership Team meeting &
		Presidents Meeting
Sept 22, 2009	Zeta Tau	Recruiting Event – Meet the Chapter
Sept 25-27, 2009	Oxford, Ohio	National Leadership Retreat
Sept 30, 2009	Theta Chi	Meeting with Chapter Leadership
Oct 5, 2009	Gamma Xi	Recruiting Event – Meet the Chapter
Oct 6, 2009	Zeta Tau	Recruiting Event – Meet the Chapter
Oct 9, 2009	Zeta Tau	Recruiting Event – Pizza Night
Oct 16, 2009	Gamma Xi	Pledging Ceremony
Oct 18, 2009	Zeta Tau	Pledging Ceremony
Oct 24, 2009	Bay Area Region Event	Brotherhood Games
Oct 25, 2009	Theta Chi	Pledge Meeting
Oct 25, 2009	Alpha Lambda Phi	Meeting with Colony President/SVP &
		General Colony meeting

Nov 2, 2009	Delta Omicron	General Business Meeting – Alumni
,		Leadership Opportunity presentation & Risk
		Mgmt Training
Nov 4, 2009	Rho	Pledge Class Professional Event
Nov 6-8, 2009	Newport Beach	LEAD Conference
Nov 9, 2009	Delta Omicron	Chapter Meeting
Nov 12, 2009	Theta Chi	Initiation Ceremony
Nov 19, 2009	San Francisco Golden	Alumni Chapter Social Event
	Gate Alumni Chapter	·
Nov 21, 2009	Gamma Omicron	Initiation Ceremony
Nov 22, 2009	Theta Chi	New Alumni Orientation – Alumni
		Leadership Opportunity Presentation
Nov 22, 2009	Zeta Tau	Pledge meeting
Dec 13, 2009	Zeta Tau	Initiation Ceremony
Jan 5, 2010	Gamma Xi	General Business Meeting – Alumni
		Leadership Opportunity presentation & Risk
		Mgmt Training
Jan 13, 2010	Alpha Lambda Phi	Recruiting Event – Woodstock's Fundraiser
Jan 21, 2010	Zeta Tau	Recruiting Event – Meet the Chapter
Jan 23, 2010	Gamma Xi	Initiation Ceremony
Jan 26, 2010	Rho	Recruiting Event – Meet the Chapter
Jan 28, 2010	Zeta Tau	Recruiting Event – Pizza Night
Jan 30, 2010	Bay Area Region Event	Regional Leadership Team meeting &
		Presidents Meeting
Feb 2, 2010	Gamma Xi	Recruiting Event – Meet the Chapter Social
Feb 2, 2010	Theta Chi	Recruiting Event – Meet the Chapter
Feb 6-7, 2010	Provincial Meeting	Western Provincial Leadership Retreat

Pacific Coast Regional Vice President Report Patrick A. Bonfrisco

Status of Region:

All eight collegiate chapters on track to achieve Chapter of Excellence

All eight collegiate chapters submitted a nominee for Collegian of the Year

All eight collegiate chapters planning to apply for awards

High level of morale at all chapters

High level of interaction between collegiate chapters

High level of interaction between collegiate and alumni chapters

District Director in place at all eleven chapters

Accomplishments:

Approximately 200 Pacific Coast brothers in attendance at Newport LEAD Increased level of interaction between Pacific Coast and South Pacific regions All eight collegiate chapters participated in regional initiation Seven collegiate chapters participated in regional new member orientation Seven collegiate chapters participated in regional banquet

- Heart Walk (65 brothers)
- Santa Claus, Inc (124 brothers & guests)
- Working Wardrobes "Men's Day of Self Esteem" (78 brothers)

Future Goals:

Carry on the region's history of success in awards:

Large scale community service events, including:

Increased participation in application process from all chapters

- Regional winner for all 14 awards (seven collegiate, five alumni, two individual)
- Increase in total number of provincial and national awards over previous three year average
- Increase number of applications for Delta Sigma Pi scholarships
- At least two brothers selected for LeaderShape
- Continue to foster interaction between Pacific Coast and South Pacific regions
- Further development of community partnership with Working Wardrobes
- Establishment of at least one colony

Expansion:

No colonies at this time.

High level of student interest at Chapman University

High level of alumni interest at California State University San Bernardino

Disciplinary Issues:

None

Upcoming Events:

Working Wardrobes "Women's Day of Self Esteem" 05/16/10

Pacific Coast Regional Initiation & Banquet 11/20/10

District Directors:

Collegiate Chapters:

- Valerie Martinez Eta Chi
- Casey Rothenberger *lota Pi*
- Joy Cable Lambda Pi
- Ivan Munguia Lambda Sigma
- Ann Marie Pierce Lambda Chi
- Corianne Eldridge Xi Pi
- Adam Su Omicron Sigma
- Connie Choi Pi Sigma

Alumni Chapters:

- Ryan Murphy *Inland Empire*
- Mohammad Ali Merchant Orange County
- Stacy Corona San Diego

Committee Members:

COY selection committee:

- Grace Kangdani
- Jennifer Lam
- Genevieve Tan

Community Service committee:

- Belvn V. Lai
- Bradley Shammas

Visits:

Eta Chi

General Business Meeting • 09/24/09

• 09/30/09 Meet the Chapter • 10/06/09 Pledging Ceremony Pledge Meeting • 11/03/09

General Business Meeting • 01/14/10

• 01/19/10 Pledging Ceremony

lota Pi

General Business Meeting • 09/07/09 General Business Meeting • 09/20/09

Pledge Meeting • 11/01/09

• 02/21/10 **General Business Meeting**

Lambda Pi

General Business Meeting • 09/20/09

Pledge Meeting • 11/01/09 **EC** Meeting • 02/21/10

Lambda Sigma

• 08/24/09 General Business Meeting

• 09/11/09 Meet the Chapter

General Business Meeting • 09/14/09 • 10/02/09 Pledging Ceremony

Pledge Meeting • 10/22/09 • 02/02/10 Meet the Chapter

Lambda Chi

General Business Meeting • 09/29/09

Meet the Chapter • 09/30/09 • 01/12/10 Meet the Chapter EC Meeting • 01/12/10

Xi Pi

• 09/13/09 General Business Meeting

• 09/13/09 **EC** Meeting • 02/07/10 General Business Meeting

• 02/07/10 EC Meeting

Omicron Sigma

• 10/05/09 Meet the Chapter

10/14/09 General Business Meeting11/12/09 General Business Meeting

• 11/12/09 Pledge Meeting

• 02/21/10 General Business Meeting

Pi Sigma

• 09/28/09 General Business Meeting

• 10/01/09 Meet the Chapter

• 10/11/09 General Business Meeting

• 10/26/09 Pledge Meeting

• 11/30/09 General Business Meeting

• 01/31/10 EC Meeting

Rocky Mountain Regional Vice President Report Sheri Powers Gabor

Status of Region:

Coming Together As One

The region is cruising on becoming a cohesive, brotherly region. All chapters have a DD to include our alumni chapters. We had our first Regional Conference in October 2009 with representation from each chapter for the very first time. Survey results were extremely positive and collegiates are looking forward to the next one. Our next regional event is the DSP Olympics being held on Saturday, April 24, 2010. We had three chapters ask to host this event. This is a significant increase in participation compared to the past when our first regional event several months later only 2 collegiate chapters participated. In fact, the chapter hosting the upcoming DSP Olympics have already drafted the agenda and secured the location. Last time we were scrambling. Chapters are also starting to conduct joint events such as Alpha Nu and Mu Chi participating in a community service event last November and Mu Rho and Nu Phi attending a professional event in November. Our regional alumni relations committee meets again in mid January to start recruiting the 3,000 inactive alumni in our region. We also launched a regional facebook page announcing chapter events and bringing us even closer together.

Initiation Ceremonies

Same two chapters (Mu Rho and Mu Chi) continue to conduct initiation as requested with a few tweaks here and there. Alpha Nu has substantially increased its performance this past term. Alpha Rho has much work to do, but now open to listening to members outside their chapter for improvement. Nu Phi continues to do well.

Awards

Rocky Mountain region took home several provincial and national awards this past year. This region has come a long way and are enjoying their deserved awards. We are working towards awards next term with guidance from our regional awards chair.

Nu Phi

Nu Phi had some significant struggles this past fall with participation, meeting national guidelines, and recruiting 4 pledges and initiating only 2. I spent significant amount of time on the phone with the DD and visited the chapter 3 to 4 times fall of 2009. The DD did step down at the end of the term as their impact to the chapter was ineffective. A new DD will be assigned shortly. This chapter will be a focus of time this semester and next. The majority of the members graduate this spring.

Alpha Nu

Alpha Nu had its struggles with low membership, but was able to bounce back with a big pledge class. The new DD this past fall discovered that only a few members were conducting the majority fo the work while the others had little knowledge of what to do. This chapter is on the quarter system and will take advantage of Winter quarter to regroup and educate each member and officer the roles and responsibilities of each. The DD and myself will be working closely with this chapter.

Accomplishments:

Please see above. Overall, the region is coming together to and having fun.

Future Goals:

- Continue to strengthen camaraderie among our region
- Continue to encourage and increase the attendance at regional and provincial events
- Recruit and encourage alumni to participate

Expansion:

Northern Colorado and Boulder alumni chapters.

Disciplinary Issues:

Nu Phi at this point has potential to be placed on guidance. This is dependent upon performance this spring.

Upcoming Events:

- 1/16/10 DD Meeting
- 1/16/10- Regional Alumni Meeting
- April 24, 2010 DSP Olympics

District Directors:

- Mu Rho Brian Adam
- Alpha Rho Stacey Lestina
- Alpha Nu Corey Polton
- Mu Chi Cory Pendergrass
- Nu Phi Vacant

Committee Members:

- Awards: Lori Lucas-Barbara
- Alumni Relations: Sheri Gabor (interim)
- CMP: Michael Conor NoonFacebook: Sheri Gabor (interim)

Visits:

I visited every collegiate chapter 3 times this past semester (except Mu Chi) via meetings and events getting to know each other. I also spoke with several colligates via email, text, phone, and facebook regularly.

Desert Mountain Regional Vice President Report David Glanzrock

Status of Region:

Starting off, the Desert Mountain Region encountered several road blocks as we continue to strive for excellence within our region. Starting in August of 2009, we had to go back to the basics with each chapter in the Region as a lack of leadership and involvement left most chapters adrift with discipline, risk management, and morale issues. Many of these roadblocks have been overcome, education and direction from the leadership of the region have been the key to these issues. LEAD School attendance for the Region has been at an all time high with Newport, and we expect a large turnout for El Paso this Spring, and Phoenix, in the fall. All chapters have at least 10 people registered for the LEAD in El Paso. We are adjusting to the new CMP, and by establishing conference calls, one for collegiate chapter president's, the other for District Directors, we have been able to overcome part of the geographic separation that we have to deal with within our large region.

The Desert Mountain Region is on the right track. The most important thing for these chapters to continue on the right track is for sustained direction from District Directors and their RVP. The training of volunteer leaders is essential in this region especially of District Directors. We need to do a better job of retaining our brotherhood once brothers graduate from their respective schools.

Accomplishments:

I am very proud to say that every chapter has a District Director that has been present and involved in the chapters, who are available to assist each chapter. District Director and Volunteer Leader education continues to be a top priority of the Region. Due to the vast geographic area of the Desert Mountain Region, bi-weekly conference calls have been established for collegiate chapter presidents, and for District Directors in order to educate, inform, and increase communication within the Region.

We are currently implementing a Recruitment Boot Camp to be rolled out to all the chapters in the Region in the fall of 2010. The first such boot camp was conducted in January of 2010 for the Zeta Omega Chapter.

Awards are something that the Desert Mountain Region has struggled with for many years. We are currently implementing an awards training program, and several alumni to help guide and assist the chapters in filling out their award applications.

The first ever Desert Mountain Regional Leadership training will take place on the campus of Arizona State University at the end of March. We are very excited to have a dedicated leadership training for our collegiates and alumni, and a time and place to collaborate and strengthen the bonds of the region.

The first Regional Initiation in the Desert Mountain in 3 years will happen this April in Flagstaff, AZ, with 4 chapters putting in a bid to host the event. We except 100% of the chapters to travel to Flagstaff and participate in the event with the Grand President presiding over the initiation.

All chapters within the region are eager to move their chapters forward in the same direction. They are excited to have hands-on District Directors and direction from alumni within the fraternity. I am very proud of how far the chapters in the Region have come, and am more excited to see where we will all go together in the future.

Future Goals:

- 1. Increased Participation in Delta Sigma Pi Awards Program
- 2. Increased Participation in National Delta Sigma Pi event s
- 3. Implement a Regional Community Service Event
- 4. Establish Alumni Chapters In Tucson, AZ and Las Cruces, New Mexico
- 5. Explore expansion opportunities in the region
- 6. Retain more graduating seniors in alumni chapters and for volunteer positions

Expansion:

The Desert Mountain Region has several opportunities for expansion of both collegiate and alumni chapters in New Mexico and Arizona. Increased communication and leadership development will be the key in any new collegiate expansion projects in the region. Geographic isolation continues to be a large factor in the lack of expansion efforts of the region. Alumni chapter prospects are high for Tucson, AZ, we are actively looking for a leadership base in that area to establish and maintain an alumni chapter there.

Disciplinary Issues:

A lack of training on basic parts of Delta Sigma Pi's Risk Management Policies have caused several disciplinary issues to occur in the early part of this biennium. Increased District Director and Regional Vice President involvement along with basic education of the chapters is going to be a continuous effort until all chapters are brought up to speed with current fraternity policy.

Upcoming Events:

March 27, 2010 - Desert Mountain Leadership Training in Tempe, AZ April 10, 2010 - Desert Mountain Regional Initiation in Flagstaff, AZ

District Directors:

Newman Rossie – Zeta Omega Elizabeth Brewer - Gamma Omega Mike Mallonee - Gamma Psi Tuyet Nguyen - Gamma Iota Tuyet Nguyen – Epsilon Upsilon Norman Bebon - Gamma Phi

Committee Members:

Awards Committee: Alvse Aldrich Serena Brown Katie Craer Rebecca Norman Regional Initiatives Committee: Jane Sweeney – Awards Newman Rossie - Recruitment

Visits: Please list the date of your visit, event and chapter. 26-Sep Leadership Retreat

8/21/2009 Gamma Psi Transition 22-Aug Zeta Omega Officer Meeting 31-Aug Zeta Omega Recruiting Event 3-Sep Gamma Psi Meeting

7-Nov LEAD School

7-Nov Newport Beach Lead

16-Nov Zeta Omega pledge issues
11/19/09 Gamma lota Meetings
21-Nov Zeta Omega Initiation
1/26/2010 Gamma Omega Alumni Recruiting Event
1/27/2010 Gamma Omega Recruiting Event
1/31/2010 Phoenix Thunderbird Mixer
2/25/2010 Epsilon Upsilon Chapter Meeting
2/26/2010 Gamma Phi Officers Meeting
2/27/2010 El Paso Provincial LEAD
3/3/2010 Gamma lota Chapter Meeting
3/27/2010 Desert Mountain Leadership Training
4/10/2010 Desert Mountain Regional Initiation

South Pacific Regional Vice President Report Matt Temple

Status

The region has been performing well. Some chapters require improvements and/or assistance in specific areas. The chapters have adapted to the new CMP well with all but two of seven chapters completing over 50% of Accredited Chapter tasks. I expect all chapters will successfully achieve Accredited Chapter designations by the end of the current fiscal year.

The biggest shock for most chapters resulted from appointing new District Directors to each chapter except Lambda Psi and Kappa Mu. Most chapters have taken well to their new District Directors. Xi Omicron, unfortunately, was appointed a District Director who ultimately stepped down. Currently, I am working diligently with Xi Omicron's new District Director (appointed in January 2010) to ensure proper support and assistance is given.

The Los Angeles Alumni Chapter (LAAC) has had very few events during the past six months. I have asked their District Director, Anthony Casteneda, to work with LAAC's leadership to improve the frequency of events and overall presence.

Accomplishments

The region has a Facebook group and a Google calendar. Each has proven to be valuable resources in reaching out to Alumni and Collegiate alike.

An Area Conference and Case Competition was held and sponsored by Target on Saturday, January 30 on the campus of Loyola Marymount University. Target generously donated \$4,000 to the Leadership Foundation. Of the monies donated, \$3,600 was awarded to the winners of the Case Competition. The remaining funds were retained by the Leadership Foundation.

Goals (to be achieved by the next Provincial Conference)

- increase number of committee members within the region.
- each chapter will have submitted their COY nominee on time.
- each COY nominee will have submitted a complete COY application on time.
- each chapter will have a sitting delegate.
- transition the colony at UC Santa Barbara to chapter status.
- establish a colony at University of Hawaii Manoa.
- no new District Director appointments for Collegiate chapters.
- in addition to a COY nomination, each chapter will submit at least one award.

Expansion

In addition to the expansion efforts underway at University of California at Santa Barbara and University of Hawaii – Manoa, I intend to identify the feasibility of establishing a colony at California State University, Dominguez Hills (CSUDH).

Our colony members at University of California at Santa Barbara are fantastic! They continue to build their membership numbers with surprising speed.

Within the next few months, I plan to speak with local Alumni chapter leaders to determine the need for another Alumni chapter located out of Long Beach (previously known as Pier 9 Alumni Chapter).

Disciplinary Issues

No issues to list.

Upcoming Events

March 5-7

Kappa Mu's Tri-Pillar Weekend (in south part of region)

March 9

Phi's "The Fifth Wall" (Real Estate Event)

March 13

Lambda Phi's Green Party

April 24

Iota Upsilon's 30th Anniversary Banquet Kappa Mu's Annual Golf Tournament

May 28 - 31

Shark Fest in San Luis Obispo

District Directors

Chapter Name Alumnus Name Phi July Touch Delta Sigma Najah Young Joe O'Brien Iota Upsilon Kappa Mu Traci Taplin Lambda Phi Ivan Munguia Lambda Psi Robin Gleason Xi Omicron Joe Gunawan Sigma Beta Epsilon Rick Boner & Joe O'Brien Los Angeles Alumni Anthony Castaneda Hawaii Alumni Rick de La Torre

Committee Members

Awards Committee
Adrian Avalos (chair)
Jim Siegrist
Aaron Nakayama

Regional Conference Suzy Ryoo (chair) Melissa Antolin

Sierra Nevada Regional Vice President Report Marcial Hoyos

Status of Region:

- Assigned district directors to all the chapters in the region. All were returning DD's from last year.
- Have a new Alumni chapter in the region: Stockton San Joaquin Valley Alumni Chapter.
- 6 out of 6 chapters nominated a chapter collegian of the year. 4 of them submitted an application.

Accomplishments:

- 5 out 6 chapters attended the Newport Beach LEAD School.
- 3 out of 6 district directors attended the Newport Beach LEAD School.
- The number chapter award applications have increased.
- Held our second Regional Conference, which was hosted by Delta Pi.

Future Goals:

- To push chapters to apply for awards.
- Help chapters that do submit awards to win provincial and national awards.
- Encourage and assist chapters to strive for more than just Accredited Chapter in CMP.
- Improve DD expectations and training.

Expansion: None planned at this time.

Disciplinary Issues: None

Upcoming Events: April 24 WRI

District Directors:

Delta Pi Monica Reed

Epsilon Theta Erik Twist
Epsilon Phi Crystal Justice
Iota Phi Adam Ellis
Lambda Mu Tina Mistry
Nu Rho Daphne Quan

Awards Committee Members:

Muhammad Rizvi/Leah De Guzman/Maggie Lau

Visits:

09/13/09	Iota Phi – Pledging Ceremony
09/15/09	Lambda Mu – Exec/GBM
09/28/09	Epsilon Theta – GBM
09/29/09	Lambda Mu – Pledging Ceremony
10/03/09	Epsilon Phi – Pledging Ceremony
10/21/09	Epsilon Phi – Executive Meeting
10/22/09	Nu Rho – Pledging Ceremony
11/07/09	LEAD School – Newport Beach
11/15/09	Epsilon Phi – Meet the Pledges
11/17/09	Lambda Mu – GBM/Meet the Pledges
11/20/09	Iota Phi – Meet the Pledges
11/21/09	Epsilon Theta/Epsilon Phi/Iota Phi/Lambda Mu – Joint Initiation
12/05/09	Stockton San Joaquin Valley Alumni Chapter – GBM
12/05/09	Sacramento Valley Alumni Chapter – Annual Christmas Party
01/10/10	Nu Rho – Pledge Meeting
01/16/10	Nu Rho – Initiation
01/30/10	Regional Conference

Western Provincial Alumni Development Committee Report Rebecca Norman

Western Province Alumni Initiatives

- 1. Grow alumni chapters in numbers make sure that every graduating alumni is aware of an alumni chapter in their area (if there isn't one, let's talk about starting one)
- 2. Develop alumni chapters so they can start applying for awards and interacting with collegiate chapters
- 3. Develop new alumni into National Leaders / enforce the importance in giving back (Leadership Foundation)
- 4. Get together a focus group of collegians who are graduating and learn what they're looking for in an alumni chapter and what would help/encourage them to stay active after graduation
- 5. Put together a committee of alumni chapter members to learn about their goals and initiatives for this year (best practices, etc)
- 6. Have a competition among alumni chapters to see who can gain the most new members, who can have the largest events, who can get the oldest Deltasig to attend an event, etc. (funnier awards/competition done at a provincial)
- 7. Set up larger events for National Alumni Day and Founders Day so that alumni chapters are working together with collegiate chapters
- 8. Work with the host alumni chapter to ensure that they have planned an alumni event or at least plan on playing host for every LEAD and provincial event
- 9. Work together with the Professional Development Chair to develop and improve upon the National Volunteer Leadership curriculum and the awareness of National Volunteer Leadership opportunities
- 10. Encourage alumni chapters to hosts events during college breaks (Winter, Spring, Summer) so that collegians are encouraged to attend events while in college. This allows college students to interact with their future alumni chapters locally or in their respective parts of the country they'll move to after graduation

Western Province Alumni Goals:

- 1. Have each alumni chapter apply for at least 1 award each year
- 2. Have a table at each LEAD and provincial with information about alumni chapters, contacts and how to join after you graduate
- 3. Make sure each alumni chapter has an up to date radius report and is actively reaching out to their alumni to grow memberships
- 4. Set up a precedent where each alumni chapters helps sponsor a collegiate registration to LEAD/provincial
- 5. Work with National Committee to send important information down to local alumni chapters

Accomplishments: Over the past 6 months I've been able to start working on several of the above initiatives. The first initiative is to grow alumni chapters in numbers - make sure that every graduating alumnus is aware of an alumni chapter in their area. With the help of many alumni volunteers we were able to create an alumni information table at the Western Provincial LEAD school in Newport Beach. The purpose of the alumni information table is to hand out alumni chapter contact information to any collegians who are interested and to also capture their contact information and send it to an alumni chapter of their choice. I believe that by having this table at every LEAD school and Provincial LEAD we'll be able to make that transition from collegian to active alumni member smoother.

The second initiative is to get together a focus group of collegians who are graduating and learn what they're looking for in an alumni chapter and what would help/ encourage them to stay active after graduation. We have an alumni roundtable set up for the El Paso Provincial LEAD as one of the sessions. I won't be able to attend this year so Justin Cranmer has agreed to lead the roundtable in my absence. My goal is to gain some valuable insight from the collegians and alumni who attend the roundtable such as:

- 1. What value added services/programs could DSP provide to make staying involved as alumni worthwhile?
- 2. What makes alumni who are involved stay involved?
- 3. What events, processes, outreach, etc. currently in place are working and what have alumni chapters (or the fraternity as a whole) done that has not worked?
- 4. Would including programs for significant others/families make a difference in retention?
- 5. How can we be proactive instead of constantly reactive, especially when it comes to alumni?

I want to take this feedback and work to improve our alumni chapters, alumni retention and education about alumni programs to both collegians and alumni members.

The third initiative was to put together a committee of alumni chapter members to learn about their goals and initiatives for this year (best practices, etc). We were able to do this in the fall; however there was minimal alumni chapter presence and

participation. I am working on a better way to do this in the future. I believe the insight we could pull from successful alumni chapter in our province would be very valuable.

Future Goals: My future goals are to start working on the above initiatives that have not been touched upon. I'd also like to establish a functioning Western Provincial Alumni Development committee.

National Update: I am actively involved in the National Alumni Development Committee. I am currently the leader for the Alumni Development Strategic Goal #1 (Increase retention and participation of newly graduated alumni Brothers. As a benchmark, the average university alumni retention rate is approximately 18%.) and part of the team for the Alumni Development Strategic Goal # 3(Identify target areas for new alumni chapter development and cultivate chapters within those areas, in addition to strengthening our current franchised chapters.) My goal is to take the work that is done at the national committee level and bring more success to the Western Province.

At this point we have had one conference call and Rochelle Siegrist is working hard to make sure that all our Alumni Development Strategic Goals are met.

Committee Members: I have set up one Alumni Development committee call with the presidents of each of the alumni chapters in the Western Province. There was a very low response and attendance on this conference call. At this point there is no active Alumni Development committee in our province.

Upcoming Events: National Alumni Day is April 25!

Awards & Scholarship Provincial Committee Chair Report Rick Boner

Accomplishments:

- Selected the Provincial COY in January from the seven regional winners.
- Committee will be selecting the winners of the 7 Collegiate and 5 Alumni Chapter awards for the Western Province in July of this year.
- Committee Size was kept at 9 members. This allowed us to have each region in the Province represented by at least one member.
- Encouraged Communication within Committee
- Distributed PowerPoint Presentation to encourage "Recognizing Excellence". Made available upon request to all RVPs who were holding a Regional Conference in Fall.

Future Goals:

- Continued promotion of chapter participation in the end of the year awards. In particular a focus will be made on alumni chapter participation. Alumni winners were lacking in 4 of the 7 regions this last year for a majority of the awards
- Increase awareness of requirements of awards. Encourage all chapters to apply for at least two yearly awards. This will be made easier by the CMP Requirement for applying for 2 awards per year.
- Study of Provincial Awards. Would like to see an increase in recognition of the Provincial winner for each of the yearly awards.

Committee Members:

- Tisoy Aligaen
- Michael Barney
- Maria Di Paolo
- Brian Gillespie
- Eddie Pierce
- Carolyn Sted
- John Stillwell
- Traci Taplin

Upcoming Events:

- June 1, 2010 Deadline to submit for National Awards at <u>www.dspnet.org</u>
- June 30, 2010 Deadline to submit for over 35 scholarships offered by the Leadership Foundation

Professional Development Committee Chair Report Chuck Brown

Accomplishments:

- Assigned presenters for the Newport Beach LEAD School and 2010 Western Provincial Conference.
- Currently assigning presenters for the Phoenix LEAD School and 2011 Western Provincial Conference. If interested, please see a committee member.
- Completed Team West Alumni Development Training for more than 40 attendees.
- Reviewed attendee and presenter survey results from Newport Beach LEAD School for future reference.

Future Goals:

- Survey chapters regarding alumni volunteer expectations.
- Drafting and development of Regional Vice President guide and manual.
- Development and dissemination of monthly professional development newsletter for collegiate chapters.
- Development and dissemination of monthly professional development newsletter for alumni volunteers.
- Creation of Team West wiki for storage of documents and further discussion.
- Exploration of professional development opportunities for chapters and possible campus wide fundraisers.

National Update:

- The national committee is currently developing an online training certification for alumni volunteers. The provincial committee provided feedback of both the committee and the RVPs. Roll out expected in August.
- The eLearning seminars continue to be successful. The committee encourages all to attend and requests any additional topic suggestions be provided to the provincial committee.

Committee Members:

- Elizabeth Brewer
- Greg Howell
- Crystal Justice
- Paul Dawson

Upcoming Events: List any big events.

National Volunteer Training – August 7-8, 2010 (Cincinnati, OH)
 (By invitation only. Please contact your RVP or PVP for additional information.)

International Fraternity of Delta Sigma Pi

2010-2011 Western Provincial Budget

	Budget 2009-2010	Budget 2010-2011	Variance
Provincial Vice President Individual Travel Budget Western Provincial Vice President (39 Chapters)	\$2,500	\$2,500	\$0
Regional Vice President Individual Travel Budgets			
Desert Mountain (6 Chapters)*	\$1,000	\$1,200	\$0
Pacific Coast (8 Chapters)	\$850	\$850	\$0
Rocky Mountain (5 Chapters)*	\$900	\$550	\$0
South Pacific (7 Chapters)*	\$950	\$1200	\$0
Sierra Nevada (6 Chapters)	\$750	\$725	\$0
Bay Area (6 Chapters)	\$750	\$675	\$0
Northwest (1 Chapter)	\$200	\$200	\$0
Meetings' Travel Budgets Historical Province Leadership Meetings	\$3,200	\$3,200	\$0
Other Budgets Speculative Colony	\$150	\$150	\$0
Volunteer Leadership Training	\$500	\$500	\$0
Other – 1**	\$250	\$250	\$0
TOTAL PROVINCIAL EXPENSES	\$12,000	\$12,000	\$0

^{1 - &}quot;Other and known line item surpluses" may be used at the discretion of the Provincial Vice President for use within the province for province-related purposes, unless otherwise designated by the Provincial Council.

^{* -} Extra funds were added due to distance between chapters.

^{** -} This money would be targeted for the committees and other promotional uses.

Western - 2010 Provincial Council Meeting

HOW TO USE THIS LEGISLATION BOOKLET AT PROVINCIAL COUNCILS

This document describes in detail policy recommendations that have been proposed to the Western Provincial Council for consideration.

Per Section O, Policy 12 of the National Fraternity Policies and Procedures, Provincial Councils establish the Regions and their boundaries within their respective Province.

This proposal was tabled until the February 27, 2011 Western Provincial Council Meeting in Walnut Creek, CA.

PROPOSALS

PROPOSAL 1 – Recommendation to the Western Provincial Council

SUBMITTED BY:

David Glanzrock Desert Mountain Regional Vice President 480-220-2182 2126 W Silvergate Dr Chandler, AZ 85224

Patrick Bonfrisco
Pacific Coast Regional Vice President
714-328-8658
1746 East Belmont Avenue
Anaheim, CA 92805

DATE: 12/18/09

SUMMARIZATION OF THE PROPOSAL/RESOLUTION

Create a new Region by splitting the Desert Mountain Region.

- Include Clark County, NV and the entire state of Arizona in the Grand Canyon Region.
- Include El Paso, TX and the entire state of New Mexico in the Desert Mountain Region.

PURPOSE OF THE PROPOSAL/RESOLUTION AND REASON(S) FOR ITS SUBMISSION (may not exceed 100 words if ultimately submitted for Grand Chapter consideration)

The Desert Mountain Region is entirely too large for one Regional Vice President to serve as an effective leader. Considering the large geographic area the region covers, training becomes a serious challenge and obstacle - even with District Directors. All chapters in the region would be better served by this reorganization by having the ability to have a Regional Vice President that is not an eight hour drive away.

RECOMMENDED IMPLEMENTATION DATE AND LOGIC FOR SELECTING THIS DATE

July 1, 2011 - This would allow existing budgets to remain the same.

*POSITIVE ASPECTS OF IMPLEMENTING PROPOSAL/RESOLUTION

Increased communication, training, leadership, implementation, and relationships with the chapter. Decreased RVP budget for travel. Closer affiliation between chapters and region in order to establish new colonies.

*NEGATIVE ASPECTS OF IMPLEMENTING PROPOSAL/RESOLUTION

Additional costs as stated below.

*PROVIDE A BRIEF COST ANALYSIS OF THE PROPOSAL/RESOLUTION

The breakdown of an additional RVP expense estimate per Central Office is as follows:

Annual Costs:

Regional COY Program and Scholarship - \$600 (est)

Regional Awards Program - (up to) \$350 (est)

RVP Attendance at LEAD School - \$300 (est) RVP Budget Allotment - no increased cost (split current Desert Mountain RVP Budget)
Annual Total: \$1250
Bi-annual Costs: RVP attendance at GCC - \$1000 (est) RVP attendance at post-GCC retreat - \$1000 (est)
Biannual Expenses: \$2000
One-Time Costs: Artwork to redraw maps in pledge manual - \$300 (est) Patriot Database update - \$250 (est)
One Time Cost: \$550
Total Biannual Cost: \$3250 (est) Total Annual Cost: \$1625 (est)
*The National Fraternity reserves the right to provide additional information to the delegates in these categories
NOTES:

☐Passed as amended

 \square Passed

 \Box Failed